

**DEPARTMENT OF PLANNING AND DEVELOPMENT
FISCAL YEAR 2027 BUDGET TESTIMONY
APRIL 29, 2026**

INTRODUCTION

Good Morning, Council President Johnson and Members of City Council. I am Jessie Lawrence, Director of Planning and Development. Joining me today are John Mondlak, First Deputy Director, Mark Dodds, Deputy of the Division of Housing and Development, Kathleen Grady, Deputy of Strategic Initiatives and Executive Administration, Octavia Howell, Deputy of the Division of Planning and Zoning, and Emily Persico, Deputy of the Division of Development Services. I am also joined by Angela Brooks, Chief Housing and Urban Development Officer, David Thomas, President and CEO of the Philadelphia Housing Development Corporation (PHDC), and Angel Rodriguez, the Executive Director of the Philadelphia Land Bank and Senior Vice President of Land Services at PHDC. I am pleased to provide testimony on the Department of Planning and Development's Fiscal Year 2027 Operating Budget.

DEPARTMENT MISSION & PLANS

Mission: The Department of Planning and Development (DPD) partners with communities to promote, plan, preserve, and develop safer, cleaner, and greener neighborhoods that offer economic opportunity for all. By aligning the City's agencies focused on the built environment, DPD fosters vibrant, thriving communities with accessible housing, a dynamic public sphere, and a resilient economy. Through thoughtful planning, sustainable development, housing production and preservation, and housing stabilization and incentive programs, the Department helps build intergenerational wealth and strengthen community well-being. DPD includes the Divisions of Executive Administration; Planning and Zoning (DPZ); Development Services (DS); and Housing and Community Development (DHCD). DPD also collaborates closely with PHDC, the City's full-service community development organization, to create neighborhoods that are safe and inclusive for all Philadelphians.

Plans for Fiscal Year 2027:

In FY27, the Department of Planning and Development will work across our multiple areas of expertise to implement the Mayor's Housing Opportunities Made Easy (H.O.M.E.) Initiative, and continue to make strides towards ensuring that Philadelphia is the safest, cleanest and greenest big city in the nation with access to economic opportunity for all. This work will be informed by robust and intentional engagement across stakeholders. In FY27, DPD will:

- Implement the H.O.M.E. Initiative to advance the goal of 30,000 units of new and preserved housing. Leveraging funding from federal, state, local, and philanthropic sources, DPD will continue its work to implement the Mayor's H.O.M.E. Initiative to create or preserve 30,000 housing units guided by the plan's north stars. New programs to launch include Façade Improvement, Curbside Appeal, H.O.M.E. Service Clearinghouse & Concierge, and the Acquisition Fund. The City will also work with private lending institutions to establish the new One

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Philly Mortgage program, which reduces mortgage interest rates and eliminates private mortgage insurance requirements for participants. Existing programs will be maintained, enhanced or scaled including but not limited to production and preservation of affordable rental housing units, the Adaptive Modification Program, the Basic Systems Repair Program, Eviction Diversion and Targeted Financial Assistance, mortgage assistance, permanent housing for individuals experiencing homelessness, investments in the Philadelphia Accelerator Fund, and Philly First Home.

- Raise awareness and increase reach and utilization of new and expanded housing programs through investments in marketing the H.O.M.E. initiative. The marketing campaign will engage the public via earned media, paid advertising across outdoor, transit, broadcast, and digital channels, print and promotional materials, video content, and social media.
- Leverage vacant land to advance housing and greening priorities via the implementation of the recommendations of the Land Bank Assessment, which is expected to be finalized by the end of FY26. With the proposed increased FY27 investment, DPD will work in partnership with the Land Bank to increase its operational capacity and add enhanced transparency through increased staffing and the addition of new reporting tools, including a new Customer Relationship Management (CRM) system. The proposed increased funding will also support additional acquisition, which will be aligned with a vacant land strategy that is under development for the acquisition, maintenance, and disposition of properties.
- Complete the due diligence for a modular housing factory, which will create family sustaining jobs within the city and contribute to reduced construction periods for housing.
- Engage communities and stakeholders in planning for the future of Philadelphia. The Division of Planning and Zoning will complete two significant planning efforts – the Market East Revival Initiative and the Philadelphia2050 Citywide Vision. Both efforts will focus on broad engagement, data driven insights, and pathways to implementation, including the establishment of partnerships and grant opportunities for implementation.
- Boost residential production and preservation by streamlining the development process. Meeting the charge of [Executive Order 3-25](#), DPD will continue its partnership with Philly Stat 360 to utilize a data driven approach, shrinking the “time tax” to incentivize the creation and preservation of safe, healthy, quality housing for buyers and renters at all levels of cost. DPD will monitor progress, provide capacity and expertise where applicable, and assist in the coordination and reporting of the work.

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PROPOSED BUDGET OVERVIEW & OTHER BUDGET DRIVERS

General Fund Financial Summary by Class						
	FY25 Original Appropriations	FY25 Actual Obligations	FY26 Original Appropriations	FY26 Estimated Obligations	FY27 Proposed Appropriations	Difference: FY27 Proposed-FY26 Estimated
Class 100 - Employee Compensation	\$6,658,034	\$6,480,397	\$7,680,981	\$7,913,132	\$8,924,662	\$1,011,530
Class 200 - Purchase of Services	\$4,006,463	\$5,520,104	\$12,093,786	\$12,093,786	\$15,381,344	\$3,287,558
Class 300/400 - Materials, Supplies & Equipment	\$116,305	\$113,327	\$630,050	\$630,050	\$131,305	(\$498,745)
Class 500 - Contributions	\$7,000,000	\$3,000,000	\$7,000,000	\$7,000,000	\$6,000,000	(\$1,000,000)
	\$17,780,802	\$15,113,828	\$27,404,817	\$27,636,968	\$30,437,311	\$2,800,343

Contracts Summary (Professional Services only)						
	FY23	FY24	FY25	FY26	FY26 YTD (Q1 & Q2)	FY27 Projected
Total amount of contracts	\$400,000	\$100,000	\$100,000	\$50,000	\$0	\$0
Total amount to S/LBE	N/A	N/A	N/A	N/A	N/A	\$0
Total amount to M/W/DSBE	\$160,000	\$100,000	\$100,000	\$0	\$0	
S/LBE Participation Rate	N/A	N/A	N/A	N/A	N/A	N/A
M/W/DSBE Participation Rate	40%	100%	100%	0%	N/A	

**Contracts Summary (Professional Services only) reflects General Fund contracts with for-profit vendors only. Most of the department's contracts are through non-profit providers.*

***S/LBE data not yet available as the City works to build the S/LBE registry.*

Total S/LBE Contract Participation Goal (Public Works; Services, Supplies & Equipment; and Professional Services combined)			
	FY25	FY26	FY27 Projected
S/LBE Contract Participation Goal	N/A	N/A	N/A

**S/LBE data not yet available as the City works to build the S/LBE registry.*

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Proposed Funding Request:

The proposed Fiscal Year 2027 General Fund budget totals \$30,437,311, an increase of \$2,800,343 over Fiscal Year 2026 estimated obligation levels. This increase is primarily due to an increase for the Philadelphia Land Bank, support for Market Street East Revival, and funding for marketing the H.O.M.E. Initiative.

The proposed budget includes:

- \$8,924,662 in Class 100, a \$1,011,530 increase from FY26 estimated obligations. This funding will include the salaries for the H.O.M.E. Initiative hires, as well as the salary increases and bonuses for DC 33, DC 47, non-represented, and exempt staff.
- \$15,381,344 in Class 200, a \$3,287,558 increase from FY26 estimated obligations. This funding will provide support for housing initiatives, transfer funding for eviction prevention activities from the Managing Director's Office to DPD, provide a one-time funding allocation for H.O.M.E. Initiative marketing, and support the ongoing planning for the Market East Revival.
- \$131,305 in Class 300/400, a \$498,745 decrease from FY26 estimated obligations. This funding will support ongoing IT equipment and space needs. The decrease from FY26 is related to a one time expenditure for space fit-out and IT needs to support the H.O.M.E. Initiative.
- \$6,000,000 in Class 500, a \$1,000,000 decrease from FY26 due to a one-time \$4 million payment that is budgeted in FY26 only. This funding will support the Land Bank with a \$3,000,000 increase to the Land Bank allocation from FY26.

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STAFFING LEVELS

The department is requesting 118 General Fund budgeted positions in FY27, which represents no change from FY26, and 208 positions across all funds, which is an increase of two positions from FY26.

Employment Levels (as of November 2025)			
	FY26 Budgeted	Filled as of November 2025	FY27 Proposed
Number of Full-Time Positions	206	140	208
Number of Exempt Positions	51	43	51
Number of Executive Positions (deputy level and above)		13	
Average Salary of All Full-Time Positions		\$89,693	
Median Salary of All Full-Time Positions		\$85,489	

NEW HIRES

New Hires (from 7/1/2025 to November 2025)							
	Total Number of New Hires	Telugu	Tamil	Hindi	Spanish	French	Kinyarwanda
Black or African American	7				1		1
Asian	2	1	1	1	1	1	
White	1						
Other	1						
Total	11	1	1	1	2	1	1

**Between the months of December 2025-April 2026, DPD hired 14 new staff: 3 Asian, 4 White, 2 Hispanic/Latino, one Two-or- more races, and 4 Black/African American. Of those employees, the following languages apply: 2 Spanish, 1 Cantonese, 1 Wu & Mandarin, 1 Urdu, and 1 Telugu.*

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VACANCY RATE AND ALLOWANCE

Vacancy Rate Summary (General Fund)						
	FY25 Actual Vacancy Rate	FY26 Budgeted Vacancy Allowance	FY26 Vacancy Rate	FY26 Budgeted Vacancy Allowance Rate	FY27 Budgeted Vacancy Allowance	FY27 Budgeted Vacancy Allowance Rate
Departmental Total	14.0%	(\$1,700,351)	36.4%	18.7%	(\$1,084,559)	10.6%

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OTHER BUDGETARY IMPACTS

Federal and State (Where Applicable)

The Department of Planning and Development receives allocations from the U.S. Department of Housing and Urban Development (HUD), including Community Disaster Block Grant (CDBG), CDBG-Disaster Recovery, Housing Opportunities for Persons with AIDS (HOPWA), HOME, and HOME American Rescue Plan. The Department will continue to pursue other federal and state funding resources when available and applicable.

CONTRACTING EXPERIENCE

**The Department has no active large professional services contracts to report.*

Non-Profit Vendor Demographics		
Southwest Community Development Corporation	Minority %	Female %
Workforce	75.00%	75.00%
Executive	0.00%	100.00%
Board	91.00%	64.00%
Tioga United Inc	Minority %	Female %
Workforce	100.00%	50.00%
Executive	100.00%	50.00%
Board	100.00%	100.00%
HACE	Minority %	Female %
Workforce	4.00%	52.00%
Executive	0.00%	100.00%
Board	10.00%	50.00%
Tacony CDC	Minority %	Female %
Workforce	0.00%	67.00%
Executive	17.00%	50.00%
Board	17.00%	50.00%
Episcopal Community Services	Minority %	Female %
Workforce	80.00%	63.00%
Executive	86.00%	57.00%
Board	30.00%	43.00%

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PROGRAM BASED BUDGETING:

Program Name: Housing Development

Program Number: 05

FY27 Proposed General Fund: \$10,283,682

Program Description: DPD's Housing Development program, through DHCD and PHDC, develops and preserves affordable and special needs housing while providing services to help low- and moderate-income residents remain in their homes and access housing opportunities. DHCD and PHDC serve as the primary implementing units for the Mayor's H.O.M.E. Initiative. Specific programs support homeownership, home repairs, rental housing, eviction prevention, and developer capacity building.

To expand homeownership, Philly First Home (PFH) provides grants to first-time homebuyers, while Turn the Key (TTK) offers discounted City-owned land to developers to create affordable homeownership opportunities. The City is also launching the One Philly Mortgage program, a mortgage product that is backed by the City and extends prime mortgages to individuals who might otherwise have trouble accessing mortgages through conventional methods. The Residential Tax and Mortgage Foreclosure Prevention Program helps homeowners avoid foreclosure through counseling and negotiation support.

DPD's home repair programs help homeowners maintain safe and stable housing. The Basic Systems Repair Program (BSRP) funds critical system repairs, Adaptive Modification Program (AMP) provides accessibility modifications, and the Heater Hotline/Low Income Home Energy Assistance (LIHEAP) Crisis Program offers emergency heater repairs and replacements. Restore Repair Renew (RRR) provides low-interest loans for home improvements, with a focus on low- and moderate-income neighborhoods.

To increase and preserve affordable rental housing, DPD funds the development of new units and the rehabilitation of existing ones through the Rental and Special Needs Housing Program. The Rental Improvement Fund (RIF) provides small landlords with financing for property improvements, while the Eviction Diversion Program offers mediation and rental assistance to prevent evictions and stabilize communities. DPD also works to strengthen the development sector and increase economic opportunity by providing business assistance and mentorship, which also helps increase inclusion in Philadelphia's real estate industry.

FY27 Strategic Goals:

- DHCD, in partnership with PHDC, will continue to implement the Mayor's multi-year H.O.M.E. Initiative, with a focus on scaling existing programs, developing new programs, investing in user-friendly systems to support growth, and advancing process improvements to programs and services. New programs operating in FY27 will include Façade Improvement, Curbside Appeal, H.O.M.E. Service Clearinghouse & Concierge, and the Acquisition Fund.

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- To maximize enrollment among eligible households, the City will invest \$1.5 million in the FY27 Proposed Budget toward a comprehensive marketing and communications campaign for the H.O.M.E. Initiative. This multi-channel effort will leverage public transit advertising, print materials, outdoor billboards, digital and social media, and multilingual community outreach to ensure Philadelphians are aware of and able to access H.O.M.E. programs.
- DHCD will continue its efforts to preserve existing housing units through its programs and policies. Specifically, DHCD will secure 850 homes from foreclosure in FY27 through the Residential Tax and Mortgage Foreclosure Prevention Program; will serve more than 8,000 households through BSRP, AMP, and the Heater Hotline program; will continue providing low-interest loans for home repairs to homeowners through RRR; and will continue operations of its eviction prevention efforts (Eviction Diversion, Philadelphia Eviction Prevention Project (PEPP), Right to Counsel (RTC), and Targeted Financial Assistance).
- DHCD is preparing a public launch of the online Affordable Housing Directory in spring 2026, created pursuant to bills introduced in City Council to assist in preserving and retaining privately owned, City, state, and federally assisted affordable rental housing for low- and moderate-income households. DHCD will continue to update with new data throughout FY27 and beyond.
- The City will continue to work with private lending institutions on the One Philly Mortgage program. The program will reduce mortgage interest rates and eliminate private mortgage insurance requirements for participants. In addition, it will leverage existing programs like Philly First Home and housing counseling to create more homeownership opportunities for Philadelphia residents.

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FY27 Performance Measures:

Measure	FY25 Actual	FY26 Target	FY27 Target
Mortgage foreclosures diverted ¹	1,450	850	850
Homes repaired ²	7,312	7,200	8,000
Clients receiving counseling for properties in tax foreclosure	54	100	100
Homeowners' assistance grants	1,383	1,200	1,250
Number of affordable housing units created ³	113	300	300
Number of units preserved ³	487	200	350

¹ Results in FY25 were higher than most fiscal years due to an update in DHCD’s docket-scraping data collection process. For this reason, the FY25 outcomes are not expected to be repeated in subsequent years.

²This measure includes repairs under the following programs: Basic Systems Repair Program, Heater Hotline, Low Income Home Energy Assistance Program, and Adaptive Modifications Program. In FY27, two new programs, the Disaster Recovery and Resilience Program and Weatherization Assistance Program, will be counted toward the total number of homes repaired.

³Due to the length of construction projects, projects completed in a fiscal year are funded using funding from prior years.

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PROGRAM BASED BUDGETING:

Program Name: Community Development

Program Number: 04

FY27 Proposed General Fund: \$11,060,000

Program Description: DPD's community development activities are carried out through DHCD and PHDC. DHCD's activities focus on resident engagement and the cleaning and greening of vacant land. PHDC's Land Management Division returns vacant and tax delinquent land to productive use and consolidates publicly owned land to make it easier for individuals and organizations to acquire it for tax-producing purposes. The Land Management group supports the Mayor's goal of 30,000 built or restored homes by providing land as a public subsidy for the development of affordable and workforce housing. PHDC's Development Finance, Finance, and Compliance Departments strengthen and improve Philadelphia's neighborhoods with affordable housing, public art, and support for homeowners and renters. This group focuses on approaches to equitable investment in affordable housing and community development, with programs including affordable housing financing, rental assistance, and loans for homeowners and landlords. PHDC's Design and Construction Group maintains PHDC assets and supports the City in the efficient and cost-effective completion of capital projects. PHDC's Percent for Art fund expands access to public art by ensuring that art remains accessible and connected to communities where new development occurs. DHCD and the Pennsylvania Horticultural Society (PHS) partner on several successful programs, including LandCare and Workforce Development. The LandCare program cleans, greens, and stabilizes vacant lots, removing blight from communities. [Studies](#) found an increase of nearly [13 percent in home values](#) over six years near stabilized lots, a 29 percent decrease in [gun violence](#), 22 percent fewer burglaries, a 30 percent decrease in issues like illegal dumping, and a 41 percent decrease in [feelings of depression](#) among residents.

FY27 Strategic Goals:

- DHCD will launch a neighborhood block Curbside Appeal program as part of the H.O.M.E. Initiative. The goal of the program is to make improvements that boost quality of life, attractiveness, and community cohesion on residential blocks. The program will offer grants to neighborhoods to make visible and exterior residential property improvements that strengthen community identity and pride, which increases community connections through resident engagement.
- DPD onboarded a F.U.S.E. Fellow in FY26 to spearhead and develop a Special Land Disposition Plan. Through FY26 and FY27, the project aims to streamline the City's complex public land disposition process, unlocking underutilized land to accelerate the development of attainable housing and promote economic stability for working individuals. Supporting the Turn the Key program, the project will establish a robust monitoring and evaluation framework to track and plan outcomes, assess developer and participant satisfaction, and provide data-driven insights to inform continuous improvement for long-term stability.

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- The Philadelphia Land Bank has begun implementing recommendations identified in the finalized operational assessment, including the hiring of more staff. This has included a Senior Attorney, Paralegal, Senior Development Specialists, Development Specialists, and Clerks, who will assist in reducing the bottlenecks identified in the Land Bank processes, and the development of a new CRM system that will provide more transparency and improved reporting and communication with applicants and the public.

FY27 Performance Measures:

Measure	FY25 Actual	FY26 Target	FY27 Target
Unique lots stabilized, greened, and maintained ¹	11,865	12,200	12,400
Returning residents who enrolled in training, completed training, or were placed in a job ²	95	40	50
Land Bank: Number of tax foreclosure properties acquired ³	0	414	319
Land Bank: Number of publicly owned properties disposed of for redevelopment activities within reporting period	111	325	350
Land Bank: Gross revenue generated from land sales	\$148,860	\$200,000	\$250,000

¹ Due to programmatic changes for lot maintenance, PHS anticipates an increase in the number of opportunities for the LandCare program to stabilize and/or maintain parcels.

² FY25 results reflect one-time funding that supported programs to train more individuals.

³ No properties were acquired in FY25 due to required legal and process changes following a U.S. Supreme Court ruling and related updates to City law and interagency procedures. These changes – that have now been adopted - extended notice and coordination timelines for Land Bank acquisitions at Sheriff’s sales, delaying eligible acquisitions into FY26. The FY27 target is preliminary and based on recurring base budget funding; additional funding included in the FY27 budget will increase this figure.

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PROGRAM BASED BUDGETING:

Program Name: Development Services

Program Number: 03

FY27 Proposed General Fund: \$422,965

Program Description: The Development Services (DS) Division creates a platform for connecting public and private entities, including small and local businesses, with resources that can help simplify and streamline approval processes. DS educates the public and private development community on the approval process for City departments, boards, and commissions. DS also resolves development issues or conflicting directions from different departments, boards, and commissions and works to streamline processes that sit between multiple agencies.

FY27 Strategic Goals:

- In support of the long-term implementation of [Executive Order 3-25](#), DS will continue collaborating with Philly Stat 360 to map permitting processes with implementing agencies. In FY27, DPD leaders utilized Zoning Board of Adjustment's (ZBA) as a case study for participation in the Bloomberg Harvard City Leadership Initiative Data Track, a training program to teach leaders to use data for better public results. Through data driven targeted interventions, the ZBA reduced its hearing lead time by 37 days, decreasing from 199 days to 162 days. Using lessons learned from ZBA, Development Services will identify additional process improvements through a data-driven approach, understand progress towards reducing the development time tax, and further new and existing H.O.M.E. process improvement recommendations.
- DS will tailor and implement best practice recommendations from other cities to improve Development Services Committee meetings and outcomes.
- DS will create policy and process recommendations for improving the effectiveness of the Mixed Income Housing Bonus and Mixed Income Neighborhoods Overlay. This work includes a collaboration with the Law Department to create regulations to further institutionalize requirements and procedures for leasing to low- and moderate-income households.

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FY27 Performance Measures:

Measure	FY25 Actual	FY26 Target	FY27 Target
Development Service Committees (full meetings)	6	6	6
Number of new mixed-income projects with affordable housing commitments ¹	N/A	11	11

¹ This measure reflects the number of projects that have committed to providing affordable housing under the Mixed Income Housing Bonus (50% or 60% AMI) and Mixed Income Neighborhoods Overlay (40% AMI). This commitment generally happens right before construction begins, with affordable housing being delivered about 1-3 years later. FY25 data is not available as this measure was introduced in FY26.

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PROGRAM BASED BUDGETING:

Program Name: Planning and Zoning

Program Number: 02

FY27 Proposed General Fund: \$6,247,849

Program Description: The Division of Planning and Zoning (DPZ) advances regulatory and legislative goals with public input to create healthy, equitable, desirable, and resilient communities for all Philadelphians. DPZ includes the staff of the Philadelphia City Planning Commission (PCPC), ZBA, Art Commission, and Historical Commission, the City’s independent boards and commissions that regulate and contribute technical and design expertise to guide public and private investment in the built environment.

FY27 Strategic Goals:

- DPZ will continue to refine administrative review processes to support efficient development timelines, with a continued focus on ZBA, and a new emphasis on environmental and Art Commission reviews.
- The Market East Revival Initiative planning process and the Philadelphia2050 Citywide Vision update will be completed in FY27. Both efforts will focus on broad engagement, data-driven insights, and pathways to implementation. The Proposed FY27 Budget includes continued funding for stakeholder and public engagement and marketing services as part of the ongoing Market East Revitalization effort.
- DPZ will continue to seek partnerships and grant opportunities to support implementation of key priorities, including Philadelphia2035, the Market East Revival, and the H.O.M.E. Initiative.

FY27 Performance Measures:

Measure	FY25 Actual	FY26 Target	FY27 Target
Percentage of ZBA applicants who received a decision with only one appearance ¹	N/A	75%	75%
Median number of business days to complete ZBA application intake ¹	N/A	5	4

¹ FY25 data is not available as this measure was introduced in FY26.

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PROGRAM BASED BUDGETING:

Program Name: Executive Administration

Program Number: 01

FY27 Proposed General Fund: \$2,422,815

Program Description: The Executive Administration program provides leadership and support to the operational areas of the Department to fulfill its mission. It supports the Department's communications, financial, technological, facilities, and human resource needs. Additionally, the team aids the Department in establishing performance management goals and strengthening external relationships and resources.

FY27 Strategic Goals:

- To support the H.O.M.E. Initiative, DPD will continue to recruit new staff and develop and retain existing staff by increasing recruitment efforts, investing in comprehensive training, promoting cross-training throughout the Department, and providing opportunities for mentoring and coaching within the workplace.
- The Department will coordinate and support data-driven decision-making within DPD and across other City agencies by fostering a collaborative data environment, creating a culture of innovation, and encouraging transparency in performance management and benchmarking. These efforts are critical to the success of the H.O.M.E. Initiative.
- DPD's Communications Unit will use earned media, public relations, strategic advertising and marketing campaigns to raise awareness and increase utilization of expanded and newly launched H.O.M.E. Initiative programs, including One Philly Mortgage, Façade Improvement, Curbside Appeal, existing home repair programs like the Basic Systems Repair Program, and the Home Service Clearinghouse and Concierge programs; elevate awareness of short-, medium-, and long-term plans developed through the Market East Revival Initiative; and increase resident engagement with the Philadelphia2050 comprehensive planning effort.

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FY27 Performance Measures:

Measure	FY25 Actual	FY26 Target	FY27 Target
Median department payment processing time (in business days)	4	≤ 5	≤ 5
Number of applicants to home improvement programs ¹	10,917	16,000	17,000
Number of students exposed to careers in housing, planning, and development	178	≥ 100	≥ 100

¹In FY27, two new programs, the Disaster Recovery and Resilience Program and Weatherization Assistance Program, will be counted toward the total number of applicants to home improvement programs.