

COUNCIL OF THE CITY OF PHILADELPHIA
COMMITTEE OF THE WHOLE

Room 400, City Hall
Philadelphia, Pennsylvania
Tuesday, April 3, 2018
10:45 a.m.

PRESENT:

COUNCIL PRESIDENT DARRELL L. CLARKE
COUNCILWOMAN CINDY BASS
COUNCILWOMAN JANNIE L. BLACKWELL
COUNCILMAN ALLAN DOMB
COUNCILMAN DEREK S. GREEN
COUNCILMAN WILLIAM K. GREENLEE
COUNCILWOMAN HELEN GYM
COUNCILMAN BOBBY HENON
COUNCILMAN CURTIS JONES, JR.
COUNCILMAN DAVID OH
COUNCILMAN BRIAN J. O'NEILL
COUNCILWOMAN CHERELLE L. PARKER
COUNCILWOMAN MARIA D. QUINONES-SANCHEZ
COUNCILMAN MARK SQUILLA
COUNCILMAN AL TAUBENBERGER

BILLS 180162, 180163, and 180164
RESOLUTION 180185

- - -

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1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCIL PRESIDENT CLARKE: Good
3 morning. We're going to start. This is
4 the public hearing of the Committee of
5 the Whole regarding Bills No. 180162,
6 180163, 180164, and Resolution No.
7 180185.

8 Mr. Stitt, please read the
9 titles of the bills and resolution.

10 THE CLERK: Bill No. 180162, an
11 ordinance to adopt a Capital Program for
12 the six Fiscal Years 2019 through 2024
13 inclusive.

14 Bill No. 180163, an ordinance
15 to adopt a Fiscal 2019 Capital Budget.

16 Bill No. 180164, an ordinance
17 adopting the Operating Budget for Fiscal
18 Year 2019.

19 Resolution No. 180185,
20 resolution providing for the approval by
21 the Council of the City of Philadelphia
22 of a Revised Five Year Financial Plan for
23 the City of Philadelphia covering Fiscal
24 Years 2019 through 2023, and
25 incorporating proposed changes with

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 respect to Fiscal year 2018, which is to
3 be submitted by the Mayor to the
4 Pennsylvania Intergovernmental
5 Cooperation Authority (the "Authority")
6 pursuant to the Intergovernmental
7 Cooperation Agreement, authorized by an
8 Ordinance of this Council approved by the
9 Mayor on January 3, 1992 (Bill No.
10 1563-A), by and between the City and the
11 Authority.

12 COUNCIL PRESIDENT CLARKE:

13 Thank you, Mr. Stitt.

14 Today we continue the public
15 hearing of the Committee of the Whole to
16 consider the bills read by the Clerk that
17 constitute proposed operating and capital
18 spending measures for Fiscal 2019, a
19 Capital Program, and a forward-looking
20 Capital Plan for Fiscal 2019 through
21 Fiscal 2024.

22 Today we will hear testimony
23 from the following departments: Finance
24 Department, City Treasurer, Sinking Fund,
25 Board of Pensions and Retirement, and

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2 later today we will have public testimony
3 starting around 5:00.

4 Mr. Stitt, the first person to
5 testify from the Administration is?

6 THE CLERK: Rob Dubow.

7 COUNCIL PRESIDENT CLARKE:

8 Thank you very much.

9 (Witnesses approached witness
10 table.)

11 COUNCIL PRESIDENT CLARKE: Good
12 morning. Please state your name for the
13 record and proceed with your testimony.

14 MR. DUBOW: I'm rob Dubow. I'm
15 the Director of Finance. And joining me
16 today is Cathy Paster, First Deputy
17 Director of Finance. We also have
18 representatives from all of the divisions
19 in Finance who are available to answer
20 any questions.

21 So you have my written
22 testimony. I'll just give you kind of a
23 quick highlight of the requests and then
24 go right to questions.

25 So the FY19 General Fund budget

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2 totals about 1.7 billion. It's an
3 increase of 130 million roughly over FY18
4 estimated obligations. It includes an
5 increase of 54 million in Class 100
6 costs. That's primarily for pensions and
7 health benefits. And 73 million in Class
8 500. That is primarily an increase for
9 the contribution to the School District.

10 Direct contributions to the
11 Finance Department core budget total
12 about 14.4 million. That's a decrease of
13 119,000. Our Class 100 shows a slight
14 increase, mainly the result of moving One
15 Philly staff from the Capital Budget to
16 the General Fund.

17 And with that, I'll end my
18 testimony. I can take any questions.

19 COUNCIL PRESIDENT CLARKE:
20 Mr. Dubow, you always have the best
21 testimony of the budget season, short and
22 sweet. Thank you so much for that.

23 Actually, can you have the
24 Treasurer come up.

25 MR. DUBOW: Sure.

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2 COUNCIL PRESIDENT CLARKE:

3 There's a question that I need both of
4 you all to...

5 (Witness approached witness
6 table.)

7 COUNCIL PRESIDENT CLARKE: Good
8 morning.

9 MS. JOHNSON: Good morning.

10 COUNCIL PRESIDENT CLARKE: So I
11 want to ask this question, Treasurer
12 directly related to, but indirectly
13 Finance.

14 So we've been working on this
15 loan program, and as a part of the
16 housing preservation initiatives,
17 Councilwoman Parker and myself had
18 sponsored a bill. There's a portion
19 where you all work together. And we
20 borrowed money, and the Basic Systems
21 Repair Program is working quite well,
22 aggressively reducing the backlog and
23 moving ahead on new applications. And
24 the second phase of that was this loan
25 product that we believe should be a part

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2 of the preservation initiative, because
3 there are a lot of people who make just a
4 little bit above the traditional BSRP
5 qualifications, but they're in these
6 neighborhoods that are -- Councilwoman
7 Parker likes to call them middle
8 neighborhoods, where housing stock is
9 starting to decline. And the issue was
10 to get an extremely below-interest loan
11 product, in addition to which a credit
12 score that would be more beneficial to
13 the people that we're trying to reach.

14 So I would like to get a sense
15 of -- I'm going to ask you this question.
16 You know I already know the answer, but I
17 got to ask you the question to set up the
18 real question.

19 So where are we at with that
20 loan product?

21 MS. JOHNSON: Again, good
22 morning. Rasheia Johnson, City
23 Treasurer.

24 COUNCIL PRESIDENT CLARKE: Pull
25 it a little closer.

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2 MS. JOHNSON: So there was an
3 RFP process for banking institutions, and
4 that was run through the PRA and
5 short-listed in its summary. So right
6 now we're just trying to fine tune what
7 the extra program is, because there's
8 some expenses that we just need to tweak
9 to make sure there's a cost benefit.
10 And, actually, as I actually stated last
11 week, there is an internal meeting that
12 we have to get the Director of Finance,
13 Rob, up to speed.

14 So the PRA, Treasurer's Office,
15 Finance are meeting actually next week
16 just to kind of go through the program,
17 where it is, and where it stands with the
18 lending institutions and see if we can
19 shave some of the expenses where we can
20 to make it more beneficial to the
21 recipients of the program.

22 COUNCIL PRESIDENT CLARKE: All
23 right. Talk to me about some of those --
24 not incidental but those costs associated
25 with the administration of the program.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MS. JOHNSON: Well, two
3 respondents of the RFP, they have a
4 per-loan cost, and right now based upon
5 the number of loans and the size, we
6 estimate that the cost, if we ran it just
7 as it is without doing some negotiations
8 with them, could be upwards of over 30
9 percent of the \$40 million, and we think
10 that's not serving that population where
11 it should be at those levels. We'd like
12 to get that reduced as much as possible.

13 COUNCIL PRESIDENT CLARKE: So
14 30 percent in administrative costs?

15 MS. JOHNSON: That's correct.

16 COUNCIL PRESIDENT CLARKE:
17 What's the --

18 MS. JOHNSON: A little over 30
19 percent.

20 COUNCIL PRESIDENT CLARKE:
21 What's the normal cost associated with a
22 loan product, under a traditional loan,
23 prime loan, 4, 5 percent? What's the
24 traditional cost?

25 MS. JOHNSON: A little less

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2 than that, but I can't guesstimate
3 estimate, but, I mean, to take 30 percent
4 of \$40 million, I mean, that's
5 administrative money that -- and that's
6 not even to, say, get the interest rate
7 to where you want it to be per the
8 ordinance and things of that nature.
9 This is just for them participating in
10 the program.

11 COUNCIL PRESIDENT CLARKE:

12 Okay. But I'm saying if you don't know
13 what the normal cost is under the
14 traditional loan for home repairs or
15 whatever else you need it for with
16 respect to your property, how can you
17 determine that what's being asked for
18 this particular program is excessive?

19 MS. JOHNSON: And I'm not
20 saying that it is excessive. I'm just --
21 at this point we're doing due diligence.

22 COUNCIL PRESIDENT CLARKE:

23 Yeah, but if that's what's holding us
24 back from proceeding, I mean, don't you
25 think we should know what the normal fee

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2 would be for any type of loan? Because
3 I'm getting that that's -- as I said, I
4 talked to you before.

5 MS. JOHNSON: Right. We've had
6 this conversation. I won't say it's a
7 hold-up, but it's more diligence of
8 learning, okay, these are what their fees
9 are, let's find out, and that's why we
10 have a conversation, because the
11 Administration is ready to actually do
12 the bonds. We have professionals ready
13 to do it, but we just want to make sure
14 that we have the program right where we
15 want it to be and then we can go into the
16 market.

17 COUNCIL PRESIDENT CLARKE:
18 What's the cost associated with a
19 traditional loan?

20 MS. JOHNSON: I can't -- I
21 would have to get back to you with that.

22 COUNCIL PRESIDENT CLARKE:
23 That's important.

24 MS. JOHNSON: Okay.

25 COUNCIL PRESIDENT CLARKE: I

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2 mean, seriously.

3 MS. JOHNSON: Fair enough.

4 COUNCIL PRESIDENT CLARKE:

5 Before today?

6 MS. JOHNSON: Yes.

7 COUNCIL PRESIDENT CLARKE:

8 That's a simple matter of calling over to

9 one of these banks down here. All right?

10 So before you -- actually, because you'll

11 be up next, right?

12 MS. JOHNSON: I'll have it when

13 I get up next, yes.

14 COUNCIL PRESIDENT CLARKE: And

15 you're going to have internal

16 conversation with the Finance Director?

17 MS. JOHNSON: We always just

18 update the Finance Director as to where

19 we are with a program before we go out

20 into the market, that's correct.

21 MR. DUBOW: And we have a

22 meeting scheduled to go over this

23 particular --

24 COUNCIL PRESIDENT CLARKE: You

25 got a meeting scheduled?

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2 MS. JOHNSON: Yes, it is. It's
3 actually Monday.

4 COUNCIL PRESIDENT CLARKE: All
5 right. And PHFA, they're in the loop?

6 MS. JOHNSON: PRA? Yes,
7 they're part of the --

8 COUNCIL PRESIDENT CLARKE: No;
9 PHFA.

10 MS. JOHNSON: PHFA?

11 COUNCIL PRESIDENT CLARKE:
12 Yeah. We've been talking to PHFA, Brian
13 Hudson.

14 MS. JOHNSON: I have not had
15 conversations with --

16 COUNCIL PRESIDENT CLARKE:
17 You're not a part of that conversation?

18 MS. JOHNSON: No.

19 COUNCIL PRESIDENT CLARKE: All
20 right. Because they do a loan product in
21 the state.

22 MS. JOHNSON: Okay.

23 COUNCIL PRESIDENT CLARKE: All
24 right. I just wanted to -- since I have
25 you two up here. This is something

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2 that's very important, and the newspaper
3 has already said that we were doing it,
4 and I kind of like want to catch up to
5 the newspaper.

6 All right. Thank you,
7 Treasurer.

8 MS. JOHNSON: Okay.

9 COUNCIL PRESIDENT CLARKE:

10 Mr. Dubow, so during the budget message,
11 there was a number put out for the School
12 District deficit. What was the original
13 number? Like 980?

14 MR. DUBOW: 906.

15 COUNCIL PRESIDENT CLARKE: It
16 was 908, 906 --

17 MR. DUBOW: 906 was the deficit
18 amount and --

19 COUNCIL PRESIDENT CLARKE: It
20 was the original number?

21 MR. DUBOW: Yeah. And 980 was
22 the package that we put together to fund
23 the District.

24 COUNCIL PRESIDENT CLARKE:
25 Okay.

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2 MR. DUBOW: Sort of close that
3 gap and to leave them with a little fund
4 balance.

5 COUNCIL PRESIDENT CLARKE: So
6 we're proposing 980 for a 906?

7 MR. DUBOW: Correct, so that
8 wouldn't be at exactly zero, that they
9 would have some fund balance.

10 COUNCIL PRESIDENT CLARKE: Fund
11 balance, okay.

12 So then we dropped to 660, and
13 I'm assuming this was based on the School
14 District's information relating to the
15 increase in appraisals?

16 MR. DUBOW: Correct. That's
17 right. So they built into that number
18 the increase in assessed values, I think,
19 the impact both on the property tax and
20 on the U&O.

21 COUNCIL PRESIDENT CLARKE: All
22 right. So in terms of the -- I'm just
23 trying to understand how this works,
24 because we don't usually have that large
25 a swing in a relatively short period of

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2 time from the time that we announced the
3 initial increase, which some of us -- I'm
4 sure you all got a lot of flack from the
5 proposed 6 percent tax increase, and our
6 phones were burning up, and then down to
7 now, I think it's, 4.1.

8 MR. DUBOW: Correct.

9 COUNCIL PRESIDENT CLARKE:

10 Mechanically how does that work? How do
11 you get to a point where you give a
12 budget message that talks about a
13 particular anticipated revenue stream and
14 then relatively shortly thereafter you
15 have a significant increase in that
16 revenue stream?

17 MR. DUBOW: It's a timing issue
18 in that the budget is due early March.
19 The certification of the assessments is
20 due end of March. So those numbers
21 aren't available until after the budget
22 address is done. So we're using an
23 estimate in the budget process, but when
24 OPA does their assessments, they're
25 looking at individual properties.

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2 They're not actually looking at what the
3 total is. So they don't really give us a
4 good number about their total until kind
5 of right when they're finished, which is
6 later in March.

7 COUNCIL PRESIDENT CLARKE: So
8 is that a flaw in the OPA process?

9 MR. DUBOW: No. It's state
10 law.

11 COUNCIL PRESIDENT CLARKE:
12 Flawed timing? I mean, that's --

13 MR. DUBOW: It's state law that
14 requires them to certify March 31st. For
15 them, kind of the later, the better,
16 because these are assessments that are
17 going to be used for taxes for a year
18 from now. So they kind of -- they've
19 built their process to be finished at the
20 end of March, which gives them as much
21 time as possible to be kind of as close
22 as possible to the date when the taxes
23 will actually be levied on those homes.

24 COUNCIL PRESIDENT CLARKE:
25 Okay. Have we ever had like --

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2 MR. DUBOW: We had this issue
3 last year too.

4 COUNCIL PRESIDENT CLARKE:
5 Pardon me?

6 MR. DUBOW: We had the same
7 issue last year when we set up the
8 reserve for federal funding.

9 COUNCIL PRESIDENT CLARKE: That
10 big a swing?

11 MR. DUBOW: Yes.

12 COUNCIL PRESIDENT CLARKE: I
13 guess we didn't ask for a tax increase,
14 so --

15 MR. DUBOW: We did not, so it
16 got less attention.

17 COUNCIL PRESIDENT CLARKE: --
18 it wasn't as prominent.

19 Okay. I'm over my time. Real
20 quick, homestead. Well, let me ask you
21 this question: What's the number -- I
22 think I asked it in the earlier testimony
23 in the Five Year Plan. Without any
24 increase in the rate, counting just the
25 appraisals, what would be the number in

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2 terms of additional revenue towards the
3 School District?

4 MR. DUBOW: I think it would be
5 about -- I have to get -- so there's 197
6 from the increased appraisals, but I have
7 to see how that treats the homestead.

8 COUNCIL PRESIDENT CLARKE: 192.

9 MR. DUBOW: 192.

10 COUNCIL PRESIDENT CLARKE: The
11 young guys' minds are a little sharper
12 than us older guys.

13 MR. DUBOW: Well, he's looking
14 at a piece of paper.

15 COUNCIL PRESIDENT CLARKE: I
16 understand. He's looking at his paper.
17 That's a fair point.

18 So 192 was the appraised
19 number?

20 MR. DUBOW: Yes.

21 COUNCIL PRESIDENT CLARKE: Any
22 increase in U&O as a result of that?

23 MR. DUBOW: I think there's
24 probably about a \$50 million increase in
25 U&O. We can get back to you with an --

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2 COUNCIL PRESIDENT CLARKE: 50

3 million?

4 MR. DUBOW: 50 over the five
5 years. We can get back to you with that
6 number.

7 COUNCIL PRESIDENT CLARKE:

8 Okay. And we will adjust -- do we have a
9 sense of what the threshold will be for
10 the break-even point in terms of winners
11 and losers?

12 MR. DUBOW: I know. We had
13 this conversation last week, and it's
14 hard because everyone is going to have a
15 different increase in their assessed
16 value. We looked at the median, which is
17 128.1, and looked at what an increase
18 would have to be for it to be a
19 break-even, and it's about 8.7 percent.
20 So if your assessed value went up 8.7
21 percent and you were at the median and
22 you had a homestead, you would break
23 even.

24 COUNCIL PRESIDENT CLARKE:

25 Okay. Thank you. I'm way over my time.

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2 The Chair recognizes Councilman
3 Jones.

4 COUNCILMAN JONES: I was
5 welcoming my colleague back into the
6 country.

7 COUNCIL PRESIDENT CLARKE: I
8 understand.

9 COUNCILMAN JONES: She's got
10 her passport stamped.

11 Good morning.

12 MR. DUBOW: Good morning.

13 COUNCILMAN JONES: I'm going
14 take a page from my good friend and
15 colleague Councilman Domb and ask about
16 collections. I wanted to know -- you are
17 focusing on a centralized collection
18 system that is going to be able to get
19 different departments that have fees so
20 that there is one source of getting those
21 receivables paid to the City. Can you
22 tell me how we're doing on that?

23 MR. DUBOW: We have a data
24 warehouse that's being implemented, and
25 we already are starting to use it. It

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2 doesn't have all collections in it.
3 We're adding -- I think we added -- we're
4 adding next, I think -- we added trash
5 fees. That was kind of the last big one
6 that went in, but we can get from Revenue
7 kind of a schedule of what's in and what
8 else is going in.

9 COUNCILMAN JONES: With a
10 particular eye towards improving those
11 collection percentages. And here's why I
12 think it's important: I made mention
13 and, in fact, did a resolution and it was
14 passed about the way we itemize our
15 bills, as you recall. Have we made any
16 progress on that?

17 MR. DUBOW: We have. You're
18 talking about the receipt. Yeah. So
19 there's a receipt now that people get,
20 and the Revenue Commissioner has shown it
21 to me. So I think it does actually kind
22 of show what you wanted it to show, so
23 I'm sure he'll actually have that with
24 him when he comes for his hearing.

25 COUNCILMAN JONES: I would hope

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2 so. After a couple of budget cycles,
3 we've been real patient, but I think it's
4 important, not only the senior citizen
5 who does not quite know how their dollar
6 is applied to a bill, whether it's
7 penalty, whether it's interest, how much
8 does it reduce the principal of whatever
9 the debt is, but clearly spelling that
10 out, how it's applied, helps.

11 There was a column in one of
12 our revenue tax items. It showed
13 principal, it showed interest, it showed
14 penalty, and then there was a mystery
15 column that said "other." And when they
16 ask me, well, what is "other" and how is
17 it applied, I had no answer to that, and
18 I'm hoping that maybe you do.

19 MR. DUBOW: It's other. I
20 don't know.

21 COUNCILMAN JONES: So it was a
22 significant other.

23 MR. DUBOW: Was it?

24 COUNCILMAN JONES: It was a
25 huge amount.

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2 MR. DUBOW: And this was on a
3 property tax bill?

4 COUNCILMAN JONES: Yeah. This
5 was on a property tax receipt where the
6 individual had made an agreement with the
7 City. And so we clearly understand
8 principal, clearly understand penalty and
9 interest. We did not understand "other."

10 MR. DUBOW: Okay.

11 COUNCILMAN JONES: So I would
12 like you to take a look at that.

13 MR. DUBOW: Yeah.

14 COUNCILMAN JONES: A couple of
15 other quick points. By way of the
16 reciprocal relationship, one of the
17 issues that Councilman Domb, other than
18 some of his tax relief pieces for poor
19 people, but he also -- there was an issue
20 at least two budget cycles ago where
21 we're trying to get reciprocity with
22 other municipalities within Pennsylvania
23 about real estate liens and being able to
24 collect on them.

25 The scenario is, I live in

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2 Potter County, but I own principal real
3 estate in North Philadelphia. I don't
4 pay my taxes in North Philadelphia, but
5 I'm current in Potter County. The owner
6 doesn't care or will run the gauntlet and
7 risk of getting that property put up for
8 Sheriff Sale in Philadelphia County, but
9 would never let that happen to his
10 property in Potter County.

11 How have we made progress
12 getting reciprocity with the other
13 municipalities?

14 MR. DUBOW: So I think there
15 was actually -- I think it was state
16 legislation that allows us to do that, to
17 put liens on properties in other
18 counties, and I know we've started to do
19 that. I don't have the details of the
20 number of times we've done it, but we
21 have started that process. So it's
22 another collection tool that we use.

23 COUNCILMAN JONES: So I think
24 that that will have significant
25 motivation, add significant motivation.

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2 If I live on the Main Line and my
3 property values -- I can't sell that
4 property, there's liens placed on that
5 property, I think it's going to really
6 help us. And I want to see -- I know
7 it's early to measure, but I want us to
8 look at that particular measurement to
9 see if it's having the desired effect.

10 MR. DUBOW: We'll make sure
11 when Revenue comes, they're able to speak
12 to that.

13 COUNCILMAN JONES: So switching
14 gears real quick, and my bell has not
15 runneth over. How are we doing -- I
16 really am uncomfortable saying anything
17 positive about Donald Trump. Like I
18 don't want to get into the habit of doing
19 that at all, but one thing that we cannot
20 deny is his impact, most recently bad,
21 but going over the last 24 months on Wall
22 Street. How has that helped our pension
23 situation?

24 MR. DUBOW: So I also don't
25 want to give him any credit, particularly

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2 after what's happened to the market in
3 the last month. So we had a really good
4 year last year, the fiscal year ending
5 last June 30th. Our returns were 12.9
6 percent roughly for the year. This year
7 we were doing really well until the last
8 couple of months, and then a number of
9 factors, including fear of a trade war,
10 rising interest rates, some of the kind
11 of uncertainty around technology stocks,
12 has led the market to go down pretty
13 dramatically, with some days -- like
14 today it was up over 100 the last time I
15 looked. So the positive it had last year
16 is now kind of turning into a little bit
17 of a struggle.

18 We're still -- before this
19 week, we were still about 6.6 percent
20 year to date, and our target as of last
21 week was moved from 7.7 starting this
22 year to 7.65. So we need to kind of earn
23 another percent or so for the year to
24 make our target.

25 COUNCILMAN JONES: So how has

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2 that helped with our projected fully
3 funding the pension?

4 What was the year that we were
5 shooting for, Mr. President?

6 COUNCIL PRESIDENT CLARKE:
7 2023.

8 COUNCILMAN JONES: 2023?

9 MR. DUBOW: No. 2031.

10 COUNCILMAN JONES: 2031?

11 MR. DUBOW: Yes.

12 COUNCIL PRESIDENT CLARKE: That
13 was a few years ago.

14 MR. DUBOW: Exactly, yes.

15 COUNCILMAN JONES: So how are
16 we --

17 MR. DUBOW: So when we beat our
18 earnings assumption, it helps. It means
19 that we have more assets in the fund, so
20 it closes our unfunded liability. So
21 it's helped with that. We'll have to see
22 kind of what the rest of this year looks
23 like.

24 COUNCILMAN JONES: So I'll be
25 looking forward to some specifics about

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 that to see how we're doing. It was a
3 big issue for us in deciding some of our
4 split and revenues that we were
5 receiving. So I was wondering every time
6 I look at the Wall Street --

7 MR. DUBOW: That split in
8 revenue has been actually a really big
9 help, dedicating some of the sales tax
10 revenue to the pension fund. We're
11 projecting that over the life of this
12 Plan, that's worth about \$290 million for
13 the pension fund. So that's one of the
14 things that really is helping make sure
15 we get to 80 percent funded by 2031.
16 That's been a very good thing.

17 COUNCILMAN JONES: Our credit
18 rating, did the pension fund have
19 anything to do with that adjustment?

20 MR. DUBOW: Yeah. There are a
21 number of things that S&P raised when it
22 talked about the reasons for reducing our
23 rating. One is definitely our fixed
24 costs, including our pension costs. One
25 is our fund balances, which are much

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2 smaller than other similarly rated
3 cities. And then there was uncertainty
4 about what's going to happen with the
5 School District. So all those things
6 together were kind of the things that
7 they really focused on.

8 COUNCILMAN JONES: So what is
9 the impact on cost of money?

10 MR. DUBOW: Probably not much,
11 because they had us rated higher than the
12 other two agencies. After this
13 downgrade, they're still as high as the
14 higher of the other two, and you
15 typically -- your costs are typically
16 driven by your lowest rating. So it
17 probably won't have that big an impact,
18 but it's still -- you don't want to get
19 downgraded.

20 COUNCILMAN JONES: So you'll
21 provide those collection information, the
22 Revenue Commissioner --

23 MR. DUBOW: Revenue when they
24 come, they'll have that.

25 COUNCILMAN JONES: And you will

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2 also provide that itemized receipt
3 information when they come?

4 MR. DUBOW: Yes.

5 COUNCILMAN JONES: Thank you,
6 Mr. President.

7 COUNCIL PRESIDENT CLARKE:
8 Thank you, Councilman.

9 MR. DUBOW: That was well
10 timed.

11 COUNCIL PRESIDENT CLARKE: The
12 Chair recognizes Councilman Domb.

13 COUNCILMAN DOMB: Thank you,
14 Council President.

15 Good morning.

16 MR. DUBOW: Good morning.

17 COUNCILMAN DOMB: I have
18 several questions. I'm sure I'm going to
19 not make it through round one with all of
20 them, but I want to go back to Councilman
21 Jones's question about the tax
22 collection. I just want to kind of
23 quantify.

24 I look at the Revenue
25 Department -- and I think Commissioner

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2 Breslin has said this to me -- it's like
3 a toolkit. You have different tools in
4 the kit, whether it's sequestration where
5 we're taking rents from investors who
6 don't pay or it's going after
7 suburbanites who own Philadelphia
8 properties who don't pay. There's all
9 different tools in the toolkit.

10 MR. DUBOW: Right.

11 COUNCILMAN DOMB: And one of
12 the tools that we introduced or a bill
13 that I introduced would give you, the
14 Revenue Department, the tool to do tax
15 collection, and it's carved out so that
16 no owner-occupants will be affected. It
17 would strictly be for commercial,
18 industrial, multi-family, and investors.
19 And I guess I want to verify some
20 statistics that I talked about last week,
21 which were that the last information I
22 received, we had 67,000 delinquent
23 properties. We had 16,000 that we
24 believed to be owner-occupant and 51,000
25 that are not.

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2 MR. DUBOW: And the
3 Commissioner last week agreed with that,
4 right.

5 COUNCILMAN DOMB: So based on
6 that and based on our collection rate
7 right now, which is an all-time high of
8 95.5, I believe it is.

9 MR. DUBOW: That's right.

10 COUNCILMAN DOMB: And that
11 means we're 4 and a half points, not at
12 100. Assuming that three-quarters of the
13 debt is not owner-occupied but others,
14 commercial and industrial, do you think
15 it's realistic if the tax collection that
16 we've been talking about that I've
17 introduced were put in place that we
18 could increase our collection rates
19 around two points?

20 MR. DUBOW: So I think kind of
21 any additional tool helps. I don't know
22 how to quantify whether it's half a
23 percent, 1 percent or 2 percent, but
24 additional tools, if used appropriately,
25 always help.

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2 COUNCILMAN DOMB: Because if
3 you think about it, if three-quarters are
4 not owner-occupied and that tool works
5 marginally well, that should equate to
6 two points. Where I'm going with this is
7 because each point under the new money
8 that we raise, two points will raise
9 about \$30 million a year, and if we look
10 at that in the Five Year Plan, that's
11 \$150 million that we don't need to raise
12 taxes for.

13 MR. DUBOW: Right. I think the
14 other thing is, you'd have to look at the
15 kind of frequency -- you're talking about
16 a lien sale -- the frequency with which
17 you do it, because you probably wind up
18 not doing it every year. So that spike
19 is probably in every other year.

20 COUNCILMAN DOMB: But if you
21 increase your collection rate from 95.5
22 to 97.5, my point is you're increasing by
23 two points. Each point is worth roughly
24 15 million a year. Two points per year
25 is 30 million. Over five years it's 150

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2 million.

3 MR. DUBOW: Yeah. If you got
4 there right away, that's the math.

5 COUNCILMAN DOMB: That's the
6 math, okay. So I'll put that on the side
7 for a minute.

8 I want to talk about the
9 prisons for a second. Do you know -- and
10 I know this isn't directly you, but does
11 the Prison Department have a chief
12 financial officer, a CFO?

13 MR. DUBOW: They have a
14 financial staff, yes.

15 COUNCILMAN DOMB: And do they
16 need help in that area?

17 MR. DUBOW: I think lots of
18 departments could use help, so I'm not
19 going to say no.

20 COUNCILMAN DOMB: Because my
21 way of thinking is, we need to support --
22 I think Commissioner Carney does a good
23 job. We need to support her with a
24 really strong CFO, because I'm going to
25 repeat the numbers, because they are

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2 staggering to me. In 2008, we had 9,400
3 people in prison. Two years ago we had
4 8,200. By the way, this is positive.
5 This MacArthur grant is phenomenal and
6 it's positive. And I heard, was it, last
7 week? I was shocked. I think Julie
8 Wertheimer said there was 5,600 people in
9 our City prisons right now.

10 MR. DUBOW: I think that's a
11 projection. I think we're higher than
12 that, but that's --

13 COUNCILMAN DOMB: She did
14 mention 5,600.

15 MR. DUBOW: Yeah. I think it
16 was a projection.

17 COUNCILMAN DOMB: Okay. And
18 we're probably headed to 5,000 or maybe
19 even lower.

20 COUNCILMAN JONES: Point of
21 information, Mr. President.

22 COUNCIL PRESIDENT CLARKE: The
23 Chair recognizes Councilman Jones.

24 COUNCILMAN JONES: Yes. Just a
25 point of information, Councilman. That

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2 number fluctuates daily. At that
3 snapshot that was correct, but with
4 weather permitting and seasonal, it will
5 fluctuate up and down. But your point is
6 well taken. We went from a 9,000
7 enrollment down to an all-time low of
8 5,600 on State Road.

9 In part thank you,
10 Mr. President, for --

11 COUNCIL PRESIDENT CLARKE:

12 Thank you --

13 COUNCILMAN JONES: -- laser
14 beam focusing on that issue.

15 COUNCILMAN DOMB: By the way,
16 that's phenomenal. I visited the prisons
17 on December 28th. I remember speaking to
18 several people. One stood out. She had
19 a speeding ticket at the end of August
20 for 101 miles an hour, which is fast, but
21 she had still been in prison and the
22 system hasn't processed her out. This
23 was from December. I think there's a lot
24 of that backlog, but that's a separate
25 conversation.

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2 I want to hit the budget for a
3 minute. The prison budget is 270. With
4 fringe it's 370. And I think, Rob, you
5 taught me that half of that, we have to
6 pay no matter what, pension liability.

7 MR. DUBOW: Right.

8 COUNCILMAN DOMB: I learned
9 that. So I'm going to stay with 320
10 million.

11 If we had a 32 percent drop in
12 our population heading to a 40 percent
13 drop from the 82, not even the 9, I can't
14 see why we can't carve 15 percent, close
15 one prison, 15 percent out of the prison
16 budget. Fifteen percent of 320 is 48
17 million a year. Over five years it's 240
18 million. Between the tax collection and
19 the prison, we have \$390 million. Our
20 tax increases don't have to be what we've
21 been talking about. There's a lot of
22 money here that we need to focus on.
23 That's why I'm asking about that CFO.

24 MR. DUBOW: Yeah, and I think
25 we've talked a lot about some of the

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2 things that drive prison costs, like the
3 per inmate health costs, the change in
4 nutrition standards that hit the food
5 costs, and I think one of the things we
6 also talked about is having that study
7 done, and I know there's an RFP out
8 to look at that.

9 COUNCILMAN DOMB: I know
10 there's an RFP, but I will say this,
11 because it was quoted in the paper, so I
12 have to bring this up. I can't let it
13 go. If I had six buildings and two are
14 vacant, I don't need a doorman in the
15 vacant buildings. Shut them down. We
16 should authorize you guys to shut a
17 prison. We went from 8,200 to 5,600. We
18 have six prisons. We should shut down
19 the House of Corrections and make further
20 cuts.

21 We went from an average cost of
22 \$39,000 two years ago to today 57,000,
23 heading to like 64,000 per prisoner.
24 There's no way that makes economic sense.
25 No way.

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2 MR. DUBOW: And it is our goal
3 obviously to close a facility.

4 COUNCILMAN DOMB: I know. What
5 I'm saying is, I think Commissioner
6 Carney, who is doing a good job, needs
7 more financial supports. We need to
8 support her with people of like -- I'm
9 going to use Matt Stitt as an example,
10 just to call him out. A person of that
11 caliber going in there could save us a
12 tremendous amount of money.

13 MR. DUBOW: Do you want to go
14 over?

15 COUNCILMAN DOMB: I want to put
16 that out there, because I think that's a
17 big area where we could save money.

18 Let me ask you a question on
19 the union contracts. I know you can't
20 talk too much about them, but any status
21 on DC 47 and the Fire contracts?

22 MR. DUBOW: We're kind of
23 continuing conversations is really all I
24 can say.

25 COUNCILMAN DOMB: That's the

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2 political answer. Okay.

3 And there were RFPs out this
4 year, I guess, for CVS Caremark and
5 Independence Blue Cross that went out in
6 2017. Did we incur any savings on these
7 renewals?

8 MR. DUBOW: I think those are
9 for health benefits, so we can find out
10 or OHR can talk about -- Human Resources
11 can talk about that when they come.

12 COUNCILMAN DOMB: Let me ask a
13 delicate question.

14 MR. DUBOW: A what question?
15 I'm sorry.

16 COUNCILMAN DOMB: A delicate
17 one. In the area in the private world,
18 every year when the company has an
19 increase in the health costs, the
20 employee pays the percentage of the
21 increase. We've had our health costs for
22 employees fixed for like five or six
23 years. We haven't increased it at all.

24 MR. DUBOW: I know we make
25 changes every year in the benefit plan or

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2 in co-pays and contributions to limit our
3 increases.

4 COUNCILMAN DOMB: Here's the
5 numbers I have. You can check them. We
6 have \$18.77 per month for an individual
7 and a family is 160.74 and it hasn't
8 changed.

9 MR. DUBOW: And we've looked at
10 savings in other ways through plan
11 design. So we have held those costs
12 relatively flat over time, but just in a
13 different way.

14 COUNCILMAN DOMB: Okay. I just
15 think if you increase those numbers by
16 the same percentage we're getting hit, we
17 did the math, it's like 25 million over
18 five years. Just the inflation rate that
19 we get hit raised those deductibles by
20 the same rate. Everyone has to share in
21 that cost.

22 MR. DUBOW: Right. And the way
23 we're sharing is through plan design. So
24 we're just getting at it a different way.
25 We're doing the same thing in terms of

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2 costs, net cost to the City, just with a
3 different approach.

4 COUNCILMAN DOMB: All right. I
5 think my time is up, so I'll come back.
6 Thanks.

7 COUNCILMAN GREENLEE: Thank
8 you, Councilman. By the way, Mr. Stitt
9 said he appreciates the confidence in
10 him, but he's not going anywhere.

11 Councilwoman Gym, please.

12 COUNCILWOMAN GYM: Yes. Thank
13 you very much, Mr. Chair. And I also too
14 want to go on the record as saying that I
15 would like to keep Matt Stitt in City
16 Council. As much I'm sure that the
17 Prisons Department would love to have
18 you, we're going to try and keep you
19 here, make sure that you feel valued
20 here.

21 So I wanted to say good
22 morning.

23 MR. DUBOW: Good morning.

24 COUNCILWOMAN GYM: We are now
25 in a pretty vigorous debate about the

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2 budget, and especially it's important as
3 it relates back to school funding. And I
4 know we're going to get into a lot more
5 detail about the specifics of how we fund
6 our schools, but I wanted to open up by
7 talking a little bit about the value of
8 school funding. I think that there's
9 been some questions raised about the
10 slowdown in the wage taxes or other types
11 of things that we'll use to do it, but I
12 wanted to have a little bit of a
13 conversation from your end about the
14 importance of school funding to the
15 City's overall economic health.

16 I was just meeting with
17 Dr. Hite last week, and he talked about
18 the fact that school enrollment is up on
19 the District side, also reversing a
20 long-time trajectory around declining
21 enrollment at the School District.
22 Charter school enrollment is also up. We
23 know that the City population has
24 increased every year over the past
25 decade, indicating that people want to

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2 stay here and talking about the
3 importance of having families feel like
4 this is a viable place for them.

5 We have talked a lot in our
6 city about what happens when families
7 leave us to go move elsewhere, largely
8 because of the value of the schools, and
9 I know that when our schools are in
10 financial free fall, our city's economic
11 health and certainty is certainly not
12 guaranteed and, in fact, it's potentially
13 in danger.

14 So there's been a lot of talk
15 about this, but could you talk a little
16 bit about the importance of the schools
17 and why you see them as being -- this
18 investment as being essential to the
19 City's fiscal health overall.

20 MR. DUBOW: Right. So I think
21 you saw that there was a survey of area
22 businesses the Chamber did within the
23 last year, and they were asked what the
24 biggest challenge was, and it was talent
25 pipeline. And there's really no better

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2 way for us to develop that talent
3 pipeline than to invest in our schools
4 and make sure that when our kids graduate
5 from high school, they're ready for
6 whatever that next step may be for them.
7 So in terms of our economic development,
8 there really is nothing more important we
9 can do than to educate our kids.

10 COUNCILWOMAN GYM: And while I
11 know that the amount of money that we're
12 raising may seem significant, I think
13 it's also important to note that we are
14 merely ensuring that our schools won't
15 face dramatic and uncertain deficits.
16 It's not a guarantee of full funding
17 adequacy, which is where we believe the
18 state must come in; is that correct?

19 MR. DUBOW: That's right. One
20 of the things that we've said is that
21 what we're trying to do is get the
22 District to financial stability so that
23 it's not spending each year wondering
24 kind of whether it can make it through
25 the next year because it's unsure of its

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2 finances, but we're not getting to
3 adequacy, and we've said that is the
4 state's responsibility.

5 COUNCILWOMAN GYM: Right.

6 Well, thank you. Because I know that I
7 sent my kids to schools where every year
8 there was just massive budget cut after
9 cut after cut, and it was just simply
10 unsustainable to not be able to have
11 counselors, to not have nurses, to have
12 class sizes go on the rise, to see the
13 lack of security, and people basically
14 being told that we just don't know what
15 the future holds for us.

16 Whereas, I think the message
17 right now is dramatically different. The
18 message right now is, we're starting to
19 make the investments. I think that we're
20 seeing the difference it makes when
21 families begin to stay and, of course,
22 the School District's enrollment going
23 up. And families overall, both through
24 School District enrollment and charter
25 school enrollment, seeing those things

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2 increase is a significant investment in
3 our city as well as via the public school
4 system that we're using to attract them
5 and keep people here.

6 MR. DUBOW: Yes.

7 COUNCILWOMAN GYM: So I wanted
8 to talk a little bit about the recent
9 CAFR report that was released and talk a
10 little bit about some things that have
11 been discussed quite frequently in terms
12 of revenues that aren't part of the
13 City's current proposal for revenue
14 enhancement, one of them being the tax
15 abatements and the KOZs.

16 So I think the recent CAFR
17 report indicated that the City forfeited
18 \$42 and a half million in 2017 alone
19 through the tax abatement program and
20 \$119 million in 2017 alone through the
21 KOZ program.

22 I mean, there is no question
23 that tax abatements and KOZs when used
24 generate development, keep businesses
25 going. I don't want to have that debate

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2 about whether they belong. I think my
3 question has a lot to do about whether
4 and in what ways the City is going to
5 advise on commonsense, sensible
6 adjustments to the tax abatement program.
7 It's been in place for two decades with
8 almost no change. The City is
9 dramatically different right now than it
10 was when it originally came into play,
11 and where you think that there's room for
12 commonsense adjustments to that program.

13 MR. DUBOW: So we have -- we
14 went through an RFP process, selected
15 kind of an outside expert to help us look
16 at the abatement program and to see
17 whether it made sense to make any
18 modifications. They are scheduled to
19 have that report finished by the end of
20 this month so that we can use it in this
21 discussion. We're also happy to work
22 with Council and talk about any ideas
23 that you may have for how to adjust it
24 and then to kind of run that through that
25 analysis.

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2 COUNCILWOMAN GYM: And will the
3 analysis look through various scenarios
4 about what can be done, whether capping
5 it, limiting it geographically, adapting
6 it to --

7 MR. DUBOW: That's exactly what
8 it will look at, different scenarios,
9 yes.

10 COUNCILWOMAN GYM: I think one
11 of the things that we want to see is a
12 little bit of the steady income coming in
13 through the School District and the City
14 by potentially taking a look at whether
15 the abatement could be graduated in over
16 the course of ten years.

17 MR. DUBOW: And we're happy to
18 have a specific discussion with you about
19 what ideas you want us to look at, and
20 then we'll try to include that in the
21 study.

22 COUNCILWOMAN GYM: And will the
23 study run numbers?

24 MR. DUBOW: Yes.

25 COUNCILWOMAN GYM: And will it

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 do an analysis of where the abatement
3 dollars have been most heavily
4 concentrated as well or is it mostly like
5 what could be adapted?

6 MR. DUBOW: It's for a
7 forward-looking -- yes.

8 COUNCILWOMAN GYM: Okay. In
9 terms of KOZs, I understand this is a
10 state program. Again, the state has
11 modified it to some extent, but this is
12 another area where the City has forfeited
13 about \$119 million in 2017, and do you --
14 like are we giving any kinds of
15 guidelines or standards for the KOZ
16 program as it moves forward as we apply
17 to the state for additional KOZs? One of
18 the reasons why is because I think what
19 came up last year when the City was
20 making applications is that a number of
21 entities have come forward to say that
22 they can't compete against KOZs in highly
23 developed parts of our city, and it
24 raises concerns about whether the KOZ,
25 which was initially created to be like a

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2 kick-starter in a struggling area, is now
3 going to be used as like a competitive
4 tool where we may see contiguous KOZ
5 zones, when that was never the original
6 intent of it. So is the City offering
7 any kinds of guidelines or perspectives
8 on that?

9 MR. DUBOW: Two things. One,
10 the context around the number that we
11 show in the CAFR is forfeited, that is
12 kind of -- that doesn't -- that assumes
13 that the businesses would have come here
14 even without the KOZ. So there's no kind
15 of credit for offsetting revenues from
16 businesses coming here that wouldn't have
17 before. So I just want to give some
18 context on that number. And I know there
19 are state guidelines in KOZs, kind of
20 what businesses have to do, but on your
21 broader question of what context we've
22 given, I'd really have to talk to
23 Commerce and kind of get back to you or
24 have them address it when they come here.

25 COUNCILWOMAN GYM: It's also

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2 not entirely clear whether the \$119
3 million is movement of money from one
4 business that may relocate. So we know,
5 for example, that at least one business
6 relocated into the 30th Street building
7 from another location. So they would
8 have paid that money had they stayed in
9 that former location. So I don't know
10 whether the program has been adapted to
11 ensure that any money that -- any
12 business that goes in is truly a brand
13 new business, has brought in new
14 employees, has hired new employees, that
15 did not previously come from other parts
16 of the City.

17 MR. DUBOW: And my
18 understanding -- and, again, Commerce
19 would be better to answer, but from
20 talking to them -- is that as they look
21 at businesses who would go into KOZs now,
22 they're really focusing on new businesses
23 and new jobs. But, again, that's
24 probably a better question for them.

25 COUNCILWOMAN GYM: I mean, one

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2 of -- and I'll end here, but I think part
3 of the hope around it is to just -- I do
4 think the City does need guidelines about
5 how we want to see an expansion of the
6 KOZs. Like what is the ideal thing?
7 Because this is a significant program.
8 It offers ten years of completely tax
9 free, including sales tax. It's like
10 winning a lottery, and it should be used
11 strategically. It should not be used a
12 blanket program that again is seen more
13 as a perk than actually a significant
14 business incentive.

15 MR. DUBOW: Understood.

16 COUNCILMAN GREENLEE: Thank
17 you, Councilwoman.

18 Councilman Green.

19 COUNCILMAN GREEN: Thank you,
20 Mr. Chair.

21 Good morning, Mr. Dubow.

22 MR. DUBOW: Good morning.

23 COUNCILMAN GREEN: I wanted to
24 follow up on some of the questions that
25 the Council President asked in reference

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 to the request for funding.

3 So the School District, did
4 they make the request of the \$980 million
5 to the Administration or was that the
6 Administration making an analysis of the
7 funds that they needed?

8 MR. DUBOW: It was -- they told
9 us they had a \$906 million gap. We --

10 COUNCILMAN GREEN: 906 deficit,
11 right.

12 MR. DUBOW: 906, yeah. And we
13 put together a funding proposal.

14 COUNCILMAN GREEN: Which was
15 initially 980?

16 MR. DUBOW: Correct.

17 COUNCILMAN GREEN: And now
18 their deficit now is 660?

19 MR. DUBOW: After building in
20 the assessment increases, that's right.

21 COUNCILMAN GREEN: Right. And
22 so as a result of that, the
23 Administration made an analysis to make a
24 request of 960?

25 MR. DUBOW: Yeah. And the 966

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2 that we were talking about includes those
3 assessment increases, the \$192 million.
4 So if you take that out, our request is
5 like 770ish.

6 COUNCILMAN GREEN: So 770?

7 MR. DUBOW: Yeah. The
8 equivalent -- if you're using the 660
9 deficit, that already assumes the
10 increase in assessments. So then, yeah,
11 our request on top of that is about 770.

12 COUNCILMAN GREEN: But the
13 total request is still like 960?

14 MR. DUBOW: Yes.

15 COUNCILMAN GREEN: So I guess
16 what I'm trying to understand is that if
17 the deficit has gone from 905 to 660, how
18 is the funding request only going from
19 980 to 966?

20 MR. DUBOW: That's what I was
21 trying to say. So the 966 includes the
22 192 increase in assessed value.

23 COUNCILMAN GREEN: Right.

24 MR. DUBOW: The School District
25 has assumed that 192 to get to a deficit

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2 of 660.

3 COUNCILMAN GREEN: Okay.

4 MR. DUBOW: So our request
5 then, kind of apples to apples, you take
6 that 192 off the 966 and then you get to
7 770.

8 COUNCILMAN GREEN: Okay. Thank
9 you. That clears up some questions I had
10 from previous conversations.

11 But as a follow-up to that
12 question in reference to the additional
13 funding request, I'm looking at Page 7 of
14 your budget detail, and in looking at
15 Page 7, it looks like you, for the
16 Finance Department, have budgeted for
17 FY19 123 positions, whereas in the FY18
18 budget there was a budget of 118
19 positions and an actual of 107. So
20 that's an increase of positions. And if
21 you take that increase of positions and
22 you factor that with departments across
23 the City, I think primarily in the Police
24 Department, that's an increase of dollars
25 that we're asking for new positions.

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2 MR. DUBOW: So the change from
3 118 to 123 is actually a move of people
4 working on the One Philly project from
5 Capital to Operating. So it's not new to
6 the government. It's just changing the
7 funding source.

8 COUNCILMAN GREEN: Okay. But
9 we are asking for -- we are making an
10 investment in new positions in this FY19
11 budget, correct?

12 MR. DUBOW: We're changing the
13 funding source.

14 COUNCILMAN GREEN: That's for
15 this perspective, yes. You're just going
16 from Capital to --

17 MR. DUBOW: Oh, citywide?

18 COUNCILMAN GREEN: Citywide,
19 correct.

20 MR. DUBOW: Yes, we are.

21 COUNCILMAN GREEN: Right. And
22 what's that total amount again?

23 MR. DUBOW: Give me one second.

24 COUNCILMAN GREEN: As you're
25 looking, I guess the question I'm asking

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 is that even though with the additional
3 assessment dollars and we've reduced the
4 amount of the request to the 770, you're
5 still asking for a tax increase on the
6 citizens, and the question is if -- and
7 although this is a shift from Capital to
8 Finance, there are other departments
9 we're putting more dollars into the
10 budget in reference to new positions both
11 for salary and fringe. Does that make
12 sense -- and I understand we need to make
13 investments, but at the same point, we're
14 hearing from our constituents who are
15 really concerned about another tax
16 increase. Does it make sense to be
17 expanding the City workforce when at the
18 same time we're asking for additional
19 dollars?

20 MR. DUBOW: Yeah. So the
21 primary is, we're staffing --
22 increasing -- big increases in public
23 safety, police. It's not actually an
24 increase over the prior year's budget.
25 It's to provide them funding to get to

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 their budgeted level, which we think is
3 important. Fire, big increases in Fire
4 staffing kind of in both places, in part
5 replenishing what was lost during the
6 fiscal crisis. Some increases in
7 Streets. So we think actually every
8 place where we are adding staffing is
9 really important, and we kind of thought
10 long and hard about any additional
11 investment we made.

12 COUNCILMAN GREEN: And I
13 totally support the need for additional
14 investment in those positions, but at the
15 same point, we know that there's a
16 crisis. You talked about a crisis
17 before. We have a crisis in reference to
18 funding for the School District. Does it
19 make sense to make those additional
20 investments at the same time we're trying
21 to address the School District crisis of
22 funding?

23 MR. DUBOW: We think it does.
24 I mean, there are always trade-offs, and
25 in our mind it was worth making those

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 crucial investments. We did also
3 increase the City's contribution to the
4 School District by 20 million a year
5 using savings from the budget. Our
6 conclusion was that it made sense to also
7 staff up, particularly in public safety.

8 COUNCILMAN GREEN: Right. But
9 if you're running an organization and you
10 have less revenue, you typically don't
11 hire more staff, even though you know you
12 have a need to hire more staff and you
13 would like to make that investment, but
14 shouldn't it make sense if we're trying
15 to deal with these issues to address the
16 School District initiative in a way
17 that's not putting an additional burden
18 on our citizens?

19 MR. DUBOW: So we thought it
20 did make sense because we thought they
21 were investments that were important to
22 public safety and we didn't think that
23 should wait. But as you're saying, I
24 mean, it's a policy call.

25 COUNCILMAN GREEN: Okay. A

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 couple other questions. On Page 17 of
3 the budget detail, it shows that there
4 was an expenditure to the African
5 American Museum. It went from \$120,000
6 to now \$60,000 for FY19. Can you explain
7 that change?

8 MR. DUBOW: Yeah. I think
9 there was additional money put in at the
10 end of the budget process last year, and
11 typically we treat those kind of
12 additions as one time. And so that's
13 what we did with that.

14 COUNCILMAN GREEN: On Page 16,
15 I see \$75,000 allocated for "to be
16 determined legislative
17 initiative/financial analysis." Could
18 you provide some background on that?

19 MR. DUBOW: Yeah. So every
20 year during the year there are requests
21 for analysis that come up; for example,
22 do we need the abatement study that we're
23 doing now, that we might not have
24 anticipated at the beginning of the year.
25 So we like to put a line in our budget to

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 give us the flexibility to do those kind
3 of studies during the year.

4 COUNCILMAN GREEN: And those
5 are studies that primarily come from the
6 Administration or are those studies that
7 may be requested from this legislative
8 body?

9 MR. DUBOW: So --

10 COUNCILMAN GREEN: Or a
11 combination?

12 MR. DUBOW: They have been both
13 in the past.

14 COUNCILMAN GREEN: Okay. So
15 ideas like public banking or other type
16 of initiatives, that could be a source?

17 MR. DUBOW: Yes.

18 COUNCILMAN GREEN: Also -- and
19 I talked about this two weeks ago in
20 reference to the omnibus appropriation
21 bill that was passed in DC.

22 MR. DUBOW: Sorry. I didn't
23 hear.

24 COUNCILMAN GREEN: I talked
25 about this two weeks ago when the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 Congress and the President signed an
3 omnibus appropriation bill into law.
4 There was an additional amount of
5 additional funding that went into the
6 appropriation bill. We had some
7 conversation about the reserve, both the
8 labor reserve and the, I'll call it,
9 federal reserve, for lack of a better
10 word, but there were additional
11 investments made in that budget that will
12 impact the City. For example, Community
13 Development Block Grant dollars, which
14 originally was proposed to be zeroed out,
15 was actually increased from 3.1 billion
16 to 3.3 billion.

17 Has there been any
18 conversations, discussions either locally
19 or with those in either DC or in
20 Harrisburg about how we may adjust the
21 Five Year Plan based on how that budget
22 was passed and those additional dollars
23 not being available?

24 MR. DUBOW: You mean how we
25 would adjust what we're planning to do

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 with CDBG funds?

3 COUNCILMAN GREEN: Just for
4 future planning, just other initiatives,
5 trying to make sure that the City is --
6 to the extent if there are additional
7 dollars available, making sure that we
8 have an opportunity to take advantage of
9 those dollars. Have there been any type
10 of strategic conversations in that
11 regard?

12 MR. DUBOW: I think Planning
13 and Development probably is having those
14 conversations. I haven't been involved
15 with them, but I think when they come
16 here, they'll be able to talk to you
17 about that.

18 COUNCILMAN GREEN: Okay.
19 Earlier there was a conversation, I think
20 Councilman Domb asked about the DC 47
21 contract. My understanding is it's
22 probably also a question for the pension
23 fund. Is the Administration's proposal
24 to have the pension fund fully funded in
25 13 years?

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MR. DUBOW: Correct.

3 COUNCILMAN GREEN: And that's
4 incumbent upon both the DC 47 and Fire
5 contracts being addressed as well as the
6 rate of return staying as it is in our
7 current market?

8 MR. DUBOW: Yes, but we
9 adjusted -- last week at the Pension
10 Board meeting, we adjusted the assumed
11 rate of return. So it will go over the
12 next couple years from the current 7.7 to
13 7.65 and 7.6. But that's all -- so the
14 assumption -- the 2031 projection was
15 based on the 7.7 percent. We'll get new
16 analyses from the actuary on the lower
17 assumptions, but I think we'll still get
18 to the 80 percent.

19 COUNCILMAN GREEN: The bell has
20 rung, but I just have one last question.
21 From I think your testimony and also just
22 looking at the Mayor's budget address and
23 the budget proposals to provide
24 additional dollars for the School
25 District, a lot of that is also incumbent

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 on trying to give people some relief
3 based on the homestead exemption.

4 MR. DUBOW: Correct.

5 COUNCILMAN GREEN: And my
6 understanding is, there's been 30 percent
7 of eligible homeowners have not applied
8 for a homestead exemption. Since we've
9 last talked, have there been any plans,
10 discussions to do any type of major
11 initiative to inform citizens, especially
12 those who currently are not getting the
13 homestead exemption even at \$30,000, how
14 they can apply for that and getting the
15 information out about that program?

16 MR. DUBOW: Yes. The Revenue
17 Department has put together an outreach
18 program that includes kind of a variety
19 of different types of outreach, social
20 media, going door to door, standard
21 advertising. So they have a plan and --

22 COUNCILMAN GREEN: And when
23 will that go into effect?

24 MR. DUBOW: I think they'll
25 probably start on it pretty much right

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 away. They'll start working on that.

3 COUNCILMAN GREEN: Right away,
4 is that tomorrow? Is that next week?

5 MR. DUBOW: I think --

6 COUNCILMAN GREEN: Is that June
7 1, July 1?

8 MR. DUBOW: No. I think
9 they'll be putting it together -- they'll
10 be reaching out during this fiscal year.

11 COUNCILMAN GREEN: Okay.

12 Thank you, Mr. Chair, for the
13 latitude.

14 COUNCILMAN GREENLEE: Thank
15 you, Councilman.

16 Rob, real quickly, you
17 mentioned, I think, in the first question
18 Councilman Green had about the
19 difference, the 908 to the 660.

20 MR. DUBOW: Right.

21 COUNCILMAN GREENLEE: Now, all
22 that difference, that 248, if our math is
23 right here, it's not all real estate,
24 right?

25 MR. DUBOW: No. There's --

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCILMAN GREENLEE: It's U&O,
3 right?

4 MR. DUBOW: It's U&O, correct.

5 COUNCILMAN GREENLEE: So it's
6 190 versus 58?

7 MR. DUBOW: I think that's
8 about right. We want to just check that
9 with the District.

10 COUNCILMAN GREENLEE: Well,
11 that's what Mr. Stitt told me, and since
12 we're not letting him go to the prison,
13 we're going to make sure he's right here.
14 But I appreciate that. Thank you.

15 Councilwoman Bass.

16 COUNCILWOMAN BASS: Thank you.

17 Good morning.

18 MR. DUBOW: Good morning.

19 COUNCILWOMAN BASS: How are
20 you?

21 MR. DUBOW: Good. How are you?

22 COUNCILWOMAN BASS: I'm well.

23 I'm well.

24 So I just had a couple of
25 questions for you, and back to the School

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 District. So one of your goals that you
3 listed in your testimony was School
4 District funding, that the Finance
5 Department was going to work with the
6 Administration and Council to secure an
7 appropriate level of funding. And I've
8 been asking this question from various
9 folks in the Administration in terms of
10 what is appropriate and what is
11 stabilizing. I think that there are
12 varying definitions.

13 We obviously want our schools
14 to be well funded. We want to support
15 our schools. We want to make investments
16 in our schools, and I do think that
17 putting money in is a good thing. I do
18 have some concern, though, that we're
19 really not looking at the overall picture
20 of the District and about the gap that we
21 know is going to continue to exist
22 because we're not getting the support we
23 need out of Harrisburg and we're not
24 getting the charter school
25 reimbursements.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 And so can you talk a little
3 bit about that, and how are we at this
4 point? And raising taxes is a
5 significant undertaking. I think that
6 people, the citizens of Philadelphia,
7 really don't mind if they know that their
8 tax dollars are going to a well-supported
9 school system, but I think if we're
10 talking about basically we're just
11 keeping the lights on and we're just
12 making sure that there's not a deficit,
13 then we're really not advancing. We're
14 really not giving our kids everything
15 that they deserve.

16 So I'm wondering if you can
17 possibly address that --

18 MR. DUBOW: Sure.

19 COUNCILWOMAN BASS: -- in your
20 role, because I know that that's
21 something that you listed very early on
22 as part of one of your priorities.

23 MR. DUBOW: Right. And I
24 understand the concern. I think it's a
25 legitimate concern. The level of funding

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 that we're putting in is more than just
3 keeping the lights on. I mean, it's to
4 make sure that the things like the cuts
5 to counselors and nurses that happened
6 before don't have to happen again and to
7 make sure that the progress that the
8 District has been making in things like
9 reading by third grade and graduation
10 rates, that those continue and that they
11 can build on those, and that's what we
12 think stabilization gets them.

13 It's not -- you talk about
14 everything our kids need. It's not that
15 level of funding, the adequacy level, and
16 we do need the state's help for that, but
17 we think it's really important to make
18 sure that the District has stability and
19 can continue to build on the success that
20 it's had. So that's why we think the
21 funding is kind of crucial.

22 COUNCILWOMAN BASS: I guess one
23 of the concerns I have is that we're
24 putting money in, and of course our kids
25 need counselors. I mean, taking the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 counselors and the nurses out of the
3 school was just horrendous. I remember
4 meeting with a school principal who had
5 to interrupt our meeting and go give a
6 child an asthma treatment, and I just
7 thought, oh, my God, if something
8 happens. And just as a parent, you know,
9 I just think if something happens to that
10 child and here the principal is, who is
11 not a medical professional but who is
12 doing the best that they could. But
13 anyway, that's a whole different subject.

14 So I say all that to say that
15 it's a good thing to be able to provide
16 that basic level of stability, but my
17 concern, again, is that when you compare
18 us to what, say, an Abington Township is
19 spending for school or a Cheltenham
20 Township or a Radnor or a Lower Merion,
21 any of the school districts that are
22 bordering the City of Philadelphia, when
23 you look at what they're spending versus
24 what we're spending per pupil, it pales
25 in comparison.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 And so what I really want to
3 see is how do we get to that point? Is
4 there a strategy for that that really is
5 going to advance us in a significant way?
6 Because I don't see the funds that we're
7 putting in as having that kind of
8 profound effect on our District.

9 MR. DUBOW: Right. And that
10 would require additional state funding.
11 I mean, that's what you're talking about.
12 And looking at the charter --

13 COUNCILWOMAN BASS: It would
14 require state funding. It would require
15 those charter school reimbursements that
16 we definitely need.

17 MR. DUBOW: Correct. Yes. I
18 think we're agreeing with each other.
19 Yeah.

20 COUNCILWOMAN BASS: Okay. But
21 I'm asking you how do we get there as
22 part of your plan, because you said your
23 mission was to help with the District as
24 the Director of Finance to make sure that
25 we get more for our School District. How

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 do we do that?

3 MR. DUBOW: Right. And that's
4 really a long-term Harrisburg strategy in
5 making sure that the state does what it's
6 supposed to be. But in the meantime, I
7 think we can't wait on that. We do have
8 to do what we can do locally now.

9 COUNCILWOMAN BASS: I agree
10 with you. I think we have to do what we
11 can do locally, but I also think that at
12 the same time while we're doing what
13 we're doing locally, that people want to
14 see a strategy, what's the game plan. I
15 don't mind chipping in on making sure
16 that this is going to happen and it's
17 going to be right and our kids are going
18 to benefit immediately from having nurses
19 and counselors and all those sorts of
20 things, but what is the long-range game
21 plan to make sure that our kids are going
22 to be addressed in a way or educated in a
23 way that's appropriate?

24 The other question I had for
25 you was around the fund balance. I was

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 wondering if you could just talk again
3 about long term, the plans to improve the
4 fund balance long term.

5 MR. DUBOW: Yeah. And our
6 long-term goal there is to get to between
7 6 and 8 percent of revenues. We got to
8 about 4 percent last year. We actually
9 will dip down a little over the next
10 couple of years before bouncing back up
11 at the end of the Plan.

12 COUNCILWOMAN BASS: So we're at
13 about 4 percent now?

14 MR. DUBOW: We were at the end
15 of last year.

16 COUNCILWOMAN BASS: So where
17 are we now?

18 MR. DUBOW: But we'll get below
19 that over the next couple of years. The
20 fund balance is going to go down a
21 little, and then towards the end of the
22 Plan, it starts to build up. I think
23 that's another priority that's really
24 long term, that it's going to take a
25 while to get there, and it involves

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 growing the tax base, making sure we have
3 stronger revenues, and limiting
4 expenditures where we can.

5 COUNCILWOMAN BASS: Can you
6 provide to us something in writing in
7 terms of what the plan is to address the
8 fund balance?

9 MR. DUBOW: Sure.

10 COUNCILWOMAN BASS: That would
11 be great.

12 Another quick question, just
13 looking your summary that was provided,
14 the contract summary under professional
15 services, and if we just look at the
16 amount that -- I'm just going to skip
17 ahead to Fiscal Year '17. The total
18 amount of contracts was 15 million 1
19 hundred and 3 thousand blah, blah, blah,
20 and the total amount to minority, women,
21 and disabled-owned businesses was 4
22 million, which was about 31 percent
23 participation rate through the Finance
24 Department. And then if you drop down to
25 the next box, it says the total minority,

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 women, and disabled-owned business
3 contract participation goals, which
4 include public works, services, supplies,
5 and equipment, and professional services
6 combined, for Fiscal Year '17 that was 35
7 percent in total. So can you give us a
8 breakdown as to what that is?

9 MR. DUBOW: What the -- a lot
10 of it is broken down on the contracting
11 experience page that shows our major
12 contracts, which is, I guess, Page 10,
13 and it shows the participation rates for
14 the largest contracts, which really does
15 show the bulk of our contracting.

16 COUNCILWOMAN BASS: So this is
17 it here?

18 MR. DUBOW: Yeah.

19 COUNCILWOMAN BASS: Okay. Let
20 me review them and I'll come back to
21 that.

22 MR. DUBOW: Okay.

23 COUNCILWOMAN BASS: And one
24 last question for you. I wanted to talk
25 about the demographics and the salary

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 differences, which really just struck me
3 just dead on in terms of the amount or
4 the salaries within your department, the
5 gaps between minority and white employees
6 and also women as well. And so I notice
7 that on Page 3 of your summary the
8 average salary for full-time staff among
9 minorities was about 56,000, among
10 Caucasians it was around 83,700. And
11 those numbers are really jarring. And
12 when you look further back into your
13 report, your summary, on Page 11 under
14 employee data, just looking at those
15 numbers again in terms of females of
16 color, males of color, it's really just
17 very jarring in terms of what these
18 numbers are, and I'm wondering if you can
19 give us some level of explanation.
20 Because I'm assuming that you're
21 verifying that these numbers are
22 accurate, correct?

23 MR. DUBOW: Yeah. And we
24 agree. I think part of the issue for us
25 is, we don't really hire that many people

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 in a year, so we don't have that much
3 opportunity to move these numbers. So if
4 you look at Page 5, for example, and you
5 see our new hires for half a year, there
6 are only six, and of those, three were
7 black or African American, two were
8 Asian, one was white. So that one helps
9 our overall numbers, but it's not going
10 to move the needle quickly. It's
11 something that we'll take time to move,
12 and I think that's kind of our
13 constraint, is that we don't hire that
14 many people, so it's hard to move these
15 numbers dramatically in a year.

16 COUNCILWOMAN BASS: I
17 understand that there's not a lot of
18 hiring out of the Finance Department like
19 some other departments, but I still think
20 that these numbers are completely
21 unacceptable, and for whatever hires that
22 we do offer, they have to be much more
23 reflective of the demographics of the
24 City. And these numbers when you look
25 at -- I'm just comparing African American

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 females, the median salary at 43,540,
3 compared to Caucasian females, there's
4 about a \$20,000 difference there,
5 compared to Hispanic females, again,
6 about a little more than a \$20,000
7 difference there. Asian women in that
8 category, that number is significant and
9 well represented, but when you look at
10 all of the other categories, these
11 numbers are just really, really bad. And
12 this is my opinion. And I don't think
13 that they're reflective of the City of
14 Philadelphia, and I do think that when we
15 do hire, we have to do better. I think
16 that that has to be a part of the Finance
17 Department's -- just a part of your goal.

18 And also do you have --

19 MR. DUBOW: Can I just answer?
20 I agree with that, and I think that's why
21 you see when you actually look at our
22 hiring for the last six months --

23 COUNCILWOMAN BASS: I see.

24 MR. DUBOW: -- that it's
25 something we're working on.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCILWOMAN BASS: What were
3 the salaries of those who were hired?
4 Can you give us that?

5 MR. DUBOW: We can get you
6 that.

7 COUNCILWOMAN BASS: That would
8 be great.

9 And is there a residency
10 requirement with all of your employees as
11 well?

12 MR. DUBOW: Yes.

13 COUNCILWOMAN BASS: All right.
14 Great.

15 Okay. I'll come back around.
16 I know the bell has rung. Thank you.

17 COUNCILMAN GREENLEE: Thank
18 you, Councilwoman.

19 Councilwoman Sanchez.

20 COUNCILWOMAN SANCHEZ: Thank
21 you.

22 Good morning or good afternoon.
23 Thank you so much. A couple of points.
24 I was listening downstairs.

25 In the abatement review report

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 or analysis that you're requesting, is
3 there a timeline for that when we will
4 see it?

5 MR. DUBOW: Yes; end of this
6 month.

7 COUNCILWOMAN SANCHEZ: At the
8 end of this month the report will be done
9 or your --

10 MR. DUBOW: It will be done.

11 COUNCILWOMAN SANCHEZ: Okay.

12 And I think Councilwoman Gym asked a
13 little bit about this. How can we impact
14 the review of what they're doing or can
15 you send us what you asked to be reviewed
16 in case there's some datasets that we'd
17 like to see in there?

18 MR. DUBOW: Yeah, and we're
19 happy to set up a meeting, and whoever
20 wants to come down talk to us --

21 COUNCILWOMAN SANCHEZ: Well, I
22 just want to see what went out, what were
23 the dataset requests in case we have
24 anything that we would like additionally
25 analyzed, particularly in different

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 geographic areas.

3 MR. DUBOW: Sure.

4 COUNCILWOMAN SANCHEZ: I want
5 to talk a little bit about -- and I know
6 you heard me last week talk a little bit
7 about what I assumed to be our
8 performance-based budgeting versus what
9 we have, and I first want to acknowledge
10 that your performance standards were much
11 clearer and had some measurable goals
12 than the ones that I've seen so far, but,
13 again, we haven't gotten all of the
14 binder information, so I don't know
15 what's forthcoming. But one is, how
16 involved were you in that and what were
17 the challenges to us getting to what we
18 discussed versus what we have?

19 MR. DUBOW: So I think the
20 biggest challenge is, in any performance
21 measurement program, is getting to data
22 that is accurate, reliable, comparable,
23 and kind of repeatable and matching that
24 up with what you think is important and
25 how you want to judge an organization.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 That's really the big challenge.

3 COUNCILWOMAN SANCHEZ: So do
4 you think this is adequate, what we've
5 been given so far? I mean, I think it's
6 unfair for us to say we're doing
7 performance-based budgeting, because
8 that's not what we're doing. I
9 understand it's difficult.

10 MR. DUBOW: Yeah. And I think
11 any new process like this evolves over
12 time and you'll see it kind of
13 continuously improving. I don't think
14 that means we don't have it or that we
15 haven't made really good progress. I
16 mean, there's always going to be room to
17 make it better.

18 COUNCILWOMAN SANCHEZ: Do you
19 think we need to bring in someone to help
20 us develop this with the different
21 departments? Again, I haven't seen the
22 rest of the departments. I've just seen
23 kind of the Mayor's Office and this one,
24 but not having -- so, for instance,
25 there's no financial goals, efficiencies,

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 reinvestments in any of the stuff we're
3 doing, and that's the crux of it. So if
4 we need more time, right, because it has
5 to evolve, I'd like for us to take that.
6 But this is not what we reviewed when we
7 talked to Council about what was
8 forthcoming. And so I think it's unfair
9 to say we're doing performance-based
10 budgeting if in fact the financial tool
11 component of it is going to be missing.

12 MR. DUBOW: Yeah. And, again,
13 I don't think it's going to be missing.
14 I think it's just kind of an evolving
15 process. I mean, we're only two years
16 into it, so it is still relatively new
17 for us.

18 COUNCILWOMAN SANCHEZ: So how
19 do we measure progress if the simplicity
20 of the goals is when you return a phone
21 call? And in fairness, your --

22 MR. DUBOW: I don't think ours
23 are like that.

24 COUNCILWOMAN SANCHEZ: No, no.
25 That's what I was getting ready to say.

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2 In fairness, I think you talk about some
3 overarching goals that we all agree to,
4 that you're trying to get to some
5 benchmarks, but, again, none of this
6 gives me what is the financial
7 efficiencies, and then even if you invest
8 the entire efficiencies back to
9 improvement, it's not there, right?

10 MR. DUBOW: So you're asking
11 about kind of specific efficiency
12 measures as opposed to kind of outcome
13 measures?

14 COUNCILWOMAN SANCHEZ: I'm
15 saying that when this tool has been used
16 by other municipalities, it is based on
17 government efficiencies, dollar amount
18 savings, and the ability for government
19 to reinvest in its priorities. That is
20 not what we have. And so if that's not
21 the goal and we're modifying that to --
22 again, because this discussion goes back
23 to the difference between what initially
24 was discussed around zero-based budgeting
25 versus this performance. You guys

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2 articulated a different strategy. You
3 wanted to do a combination of things, but
4 it was always based on the premise of we
5 were going to have a more efficient
6 government, we were going to be able to
7 reinvest in priorities, and it would be a
8 transparent process.

9 MR. DUBOW: Right. So what
10 this does show us is when you look in the
11 budget detail, you'll see that it will
12 show what we're spending for a program
13 and it will show what the outcomes are
14 based on that spending, and that will
15 allow us to measure how well a program is
16 doing, and that will allow us then to
17 make investment decisions. So I think it
18 does do kind of, in an overarching sense,
19 what you're talking about.

20 COUNCILWOMAN SANCHEZ: Yeah.
21 So because yours is the most thorough
22 that I've seen so far, why can't we put
23 an efficiency goal attached to that?

24 MR. DUBOW: We can. We can
25 definitely talk about adding an

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 efficiency goal.

3 COUNCILWOMAN SANCHEZ: I mean,
4 so far -- again, I haven't seen all of
5 them because we don't have our budget
6 data stuff, but if yours being the most
7 thought-out, if we're going to use this
8 as a framework for the rest of the
9 departments, I think having that
10 efficiency goal is hugely important. All
11 of these goals need to be tied in to the
12 ability to have conformed contracts and
13 all of these things are going to save us
14 this amount of money that allows us to
15 reinvest here. I think it's worthwhile
16 to try to get that done so that we can
17 get other departments to look at this.

18 I'm just concerned that without
19 someone really -- either the goal is
20 efficiency and reinvestment or it isn't.
21 I guess that's what I --

22 MR. DUBOW: And I think you
23 will see as you go through that we're not
24 an outlier. There are a lot of
25 departments with well thought-out

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2 measures, and that will allow us to make
3 investment decisions based on what we're
4 getting for our investment.

5 COUNCILWOMAN SANCHEZ: Okay.
6 But you'll agree with me that that
7 efficiency and reinvestment and priority
8 should be a goal?

9 MR. DUBOW: Definitely
10 something we will look at, yes.

11 COUNCILWOMAN SANCHEZ: So I
12 look forward to seeing this kind of
13 documentation evolve.

14 One of the things that concerns
15 me and I want to know what the Finance
16 Department is doing as it relates -- Pew
17 puts out a report. We have all these tax
18 credit stuff. It's not utilized. Who is
19 overseeing our ability to bring
20 efficiencies to that component of what
21 we're doing in terms of some of that
22 program?

23 MR. DUBOW: So Commerce and
24 Revenue are working on a study of our
25 incentives. That actually grows out of

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2 legislation from Councilman Domb. So
3 we're looking over all the tax incentives
4 and how to manage that better.

5 COUNCILWOMAN SANCHEZ: So
6 what's the goal for us being able to kind
7 of do this assessment? And, again, I say
8 this at a time because we are asking
9 taxpayers to pay additional revenues. We
10 have a robust program of tax incentives.
11 We have a report that says people don't
12 utilize them. And I want to know what
13 are the manmade barriers to that, right?

14 MR. DUBOW: Right.

15 COUNCILWOMAN SANCHEZ: And how
16 do we ensure people that we are being
17 good stewards when we make choices about
18 who we give a tax break to in a climate
19 where we're asking people to pay more.

20 MR. DUBOW: Yeah. And I think
21 the key thing it's looking at is when we
22 give these credits, what are we getting
23 in return. Are people taking advantage
24 of them? Are they creating jobs? Are
25 the jobs creating tax revenue? I think

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2 that's the kind of thing they're looking
3 at in that study.

4 COUNCILWOMAN SANCHEZ: And also
5 the application of it. I mean, I think
6 one of the things -- we worked on B Corp
7 legislation. One of the things we found
8 as we modified the initial program
9 established by then-Councilman Kenney was
10 people had to apply, then go through a
11 year, then resubmit. I mean, are we
12 going to look at the systems related to
13 that?

14 MR. DUBOW: Yeah. And one of
15 the other things that we've done -- we
16 have the Fair Chance Hiring program,
17 which kind of converted it or attempted
18 to convert a credit into a grant, because
19 in the long run, grant programs, they
20 make a lot more sense that are
21 administered out of Commerce rather than
22 out of Revenue, so that they're economic
23 development tools and that we can set
24 criterias for when we give grants and
25 have claw-backs. I think that's probably

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2 the long-term way that we should go.

3 COUNCILWOMAN SANCHEZ: Okay.

4 And then, lastly, I know that there was a
5 discussion. You submitted new financial
6 data to PICA. Are the new numbers there
7 around use and occupancy adjustments?

8 MR. DUBOW: No. The numbers
9 that we submitted to PICA -- we had two
10 arbitration awards within the last month,
11 one for sheriffs and one for correctional
12 officers, and when we have new labor
13 agreements or awards, we have to submit a
14 new Plan to PICA. The last Plan that
15 they approved was the '18 to '22 Plan.
16 So we actually had to give them an update
17 against the '18 to '22 Plan for the
18 City's numbers.

19 COUNCILWOMAN SANCHEZ: Do we
20 have a better idea of when we'll have the
21 updated use and occupancy numbers based
22 on the new assessments?

23 MR. DUBOW: So we want to just
24 double-check with the District, but we
25 think that they're in the kind of 45ish

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2 range, but we just want to confirm that.

3 COUNCILWOMAN SANCHEZ: 45

4 million?

5 MR. DUBOW: Yeah, over five

6 years.

7 COUNCILWOMAN SANCHEZ: Over

8 five year, okay.

9 Thank you.

10 Thank you, Mr. Chair.

11 COUNCILMAN GREENLEE: Thank

12 you, Councilwoman.

13 Councilman Domb.

14 COUNCILMAN DOMB: Thank you,

15 Mr. Chairman.

16 Good afternoon.

17 MR. DUBOW: Good afternoon.

18 COUNCILMAN DOMB: A couple
19 questions. Fees that we've talked about
20 in prior years, have we done an analysis
21 on all of our fees that we charge in
22 government to make sure they're up to
23 date and current?

24 MR. DUBOW: We have, and we are
25 this close to having a report that we can

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2 share with you on that.

3 COUNCILMAN DOMB: Great.

4 Because I know we had last week, I think
5 it was, CLIP was in and we talked about
6 raising their fees. They said they
7 haven't been raised for six years.

8 MR. DUBOW: Who said that? I'm
9 sorry.

10 COUNCILMAN DOMB: I think it
11 was Tommy Conway.

12 MR. DUBOW: Okay.

13 COUNCILMAN DOMB: So you might
14 want to look at that.

15 And also just to comment, this
16 body last May or June, I think, as you
17 alluded to, Rob, passed a bill requiring,
18 I guess, the Administration to review all
19 incentives, tax abatements, KOZs,
20 everything, and I think every year we'll
21 look at seven of the programs of the 20
22 or so, and I know this year it's tax
23 abatement.

24 MR. DUBOW: Right.

25 COUNCILMAN DOMB: But I

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2 guess --

3 MR. DUBOW: And there's an
4 incentive study we're doing too, and I
5 think one of your staff is helping with
6 that.

7 COUNCILMAN DOMB: Right.

8 That's right. But I guess until we have
9 that result, we should probably hold off
10 having a conversation until we see those
11 results.

12 MR. DUBOW: That makes sense.

13 COUNCILMAN DOMB: On the
14 question of fund balances, because I know
15 this was a hot topic when the beverage
16 tax was passed, and we're talking about
17 fund balances constantly. Is it still
18 the two or three most important reasons
19 for us to have a good bond rating fund
20 balances and pension liability?

21 MR. DUBOW: Yeah; and pension
22 liability kind of as a subset of fixed
23 costs. So what they want to understand
24 is flexibility and your ability to react
25 when things go wrong. So fund balance

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2 and fixed costs are huge issues.

3 COUNCILMAN DOMB: What is our
4 fund balance today?

5 MR. DUBOW: So it's really a
6 year-end number, and we ended last year a
7 little over 180 and we're projecting that
8 we'd end this year around the same and
9 that next year we'd go to about
10 120-something.

11 COUNCILMAN DOMB: So isn't our
12 fund balance in the last two years much
13 higher than it was two years ago?

14 MR. DUBOW: It's higher than it
15 had been. It's lower than our internal
16 guideline and much lower than where the
17 GFOA says we should be. GFOA suggests we
18 should be at the equivalent of two months
19 of revenue, which would be about 17
20 percent, and we were around 4 percent.

21 COUNCILMAN DOMB: I guess what
22 I can't figure out is that two years ago
23 our fund balance was lower. We didn't
24 have a plan that you've initiated on
25 funding the pension. And now we have

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2 that plan and we have higher fund
3 balances. I don't understand why they
4 downgraded us recently.

5 MR. DUBOW: We asked that
6 question too. I think to be fair to
7 them, I think they would have wanted to
8 see more progress in each area, and they
9 probably look at us compared to other
10 jurisdictions where our fund balance is
11 still low compared to them. But you're
12 right, we have made progress in both
13 areas since we were put on negative
14 watch.

15 COUNCILMAN DOMB: Is there a
16 report that you can share with this body
17 from the people who downgraded us --

18 MR. DUBOW: Yes.

19 COUNCILMAN DOMB: -- that would
20 show us what we need to do to improve our
21 bond rating, what areas we need to focus
22 on?

23 MR. DUBOW: Yes. I think they
24 have a section that says strengths and
25 weaknesses, and so we can --

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2 COUNCILMAN DOMB: Right. Just
3 so we're focused on that so we can move
4 towards that.

5 Let me ask a question on the
6 latest -- the Mayor's address for the tax
7 increases. As I understand it, the
8 assessments on average are going up 11
9 percent?

10 MR. DUBOW: Roughly, yes.

11 COUNCILMAN DOMB: And right now
12 we're at a potential 4 percent or 4.1
13 percent increase in real estate taxes?

14 MR. DUBOW: That's right.

15 COUNCILMAN DOMB: And of course
16 you might not know this because I haven't
17 made it that clear, but I am in favor of
18 cutting some of our overhead versus we
19 have increase in real estate taxes.

20 MR. DUBOW: Well, why didn't
21 you mention that before?

22 COUNCILMAN DOMB: So if we can
23 look at that, that would be a great
24 route.

25 MR. DUBOW: And we did

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2 during -- we talked about this. We did
3 during our budget process, and that's
4 part of the reason we were able to do 20
5 million additional a year in
6 contributions, because we looked at our
7 own budget first.

8 COUNCILMAN DOMB: I think with
9 the homestead -- I mean, I understand how
10 you're trying to make the numbers more
11 comfortable for people, but I think when
12 people hear 11 percent increase in
13 assessment and a 4 percent increase in
14 real estate taxes, it's like a one-two
15 punch. Even though for some people those
16 dollars are small, it's the marketing and
17 the concept that's out there. And by the
18 way, people that have more expensive
19 properties, those dollars are big. And
20 that leads me to CAMA. I know --

21 MR. DUBOW: And that, by the
22 way, is exactly as you said, why we
23 wanted to increase the homestead to help
24 people kind of deal with the increased
25 values and what that means for their

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2 taxes.

3 COUNCILMAN DOMB: I guess what
4 I'm saying, though, is that instead of
5 having the real estate increase, let's
6 try to figure out what we can do
7 internally to save money in certain
8 areas, whether it's tax collection or the
9 prisons, to lower it or try to eliminate
10 it.

11 MR. DUBOW: And that is what we
12 did, and that's why we increased the
13 contribution.

14 COUNCILMAN DOMB: So the other
15 question I have, though, is CAMA. I know
16 with talked about CAMA originally being
17 '18, now it's going to be '19. Once CAMA
18 is in place, would the residents of the
19 City expect to receive a notice every
20 year on their assessment?

21 MR. DUBOW: So every year when
22 there's a change in their assessment.
23 But they should be expecting that
24 already, because we're already going to
25 doing annual assessments, and any

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 property where there's a change would get
3 a new notice.

4 COUNCILMAN DOMB: But isn't the
5 problem -- can I ask one last question?

6 COUNCILMAN GREENLEE: Go ahead.

7 COUNCILMAN DOMB: Isn't the
8 problem right now is that we haven't had
9 these assessments changed for many
10 properties for the last few years, so
11 it's like an accumulation, and that's why
12 it's 11 percent? Because I don't think
13 real estate in Philadelphia went up 11
14 percent in the last year.

15 MR. DUBOW: Yeah, and I think
16 that's why we want to make sure that we
17 do them every year, so that it's more
18 predictable.

19 COUNCILMAN DOMB: So I guess my
20 point simply is, once CAMA is in place,
21 we're going to avoid these bigger jumps
22 in assessments?

23 MR. DUBOW: So we're going to
24 start doing annual now. So the impact of
25 having annual assessments will already be

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 felt, and then what will happen with
3 assessments will just be driven by the
4 market.

5 COUNCILMAN DOMB: Right. I
6 guess the point is, if we had made annual
7 assessments of 1 or 2 percent a year,
8 people would understand that towards the
9 rate of inflation versus this
10 accumulation of 11.

11 MR. DUBOW: I understand, and
12 it will just be driven by the market at
13 that point.

14 COUNCILMAN DOMB: Okay. Thank
15 you.

16 Thank you, Mr. Chair.

17 COUNCILMAN GREENLEE: Thank
18 you, Councilman.

19 Councilwoman Gym.

20 COUNCILWOMAN GYM: Yes. Thank
21 you very much.

22 For clarity and following up
23 with my Council colleague's question,
24 with the increase in the homestead, it
25 was my understanding that any property

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2 valued at less than \$400,000 will
3 actually see a tax decrease, property tax
4 decrease; is that correct?

5 MR. DUBOW: Yes, if their
6 assessment didn't change.

7 COUNCILWOMAN GYM: Right.
8 Okay. And so what percentage of
9 residences and homes would that be?

10 MR. DUBOW: So I'm not -- I can
11 get back to you on that. The median
12 value is 128,100. So obviously it's a
13 fairly high percent are below 400.

14 COUNCILWOMAN GYM: So the
15 majority of people will likely see a tax
16 decrease.

17 MR. DUBOW: If their assessment
18 doesn't change.

19 COUNCILWOMAN GYM: As long as
20 their assessment hasn't changed.

21 And assessments are just going
22 to be a routine aspect, I think as my
23 Council colleague said. What we believe
24 to be an assessment of property should be
25 a routine and annual aspect of --

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2 MR. DUBOW: Yes. That's right.

3 COUNCILWOMAN GYM: -- being
4 here.

5 So, again, understanding that
6 the decrease -- the increase in the
7 homestead means any property valued at
8 less than \$400,000 will see a decrease,
9 and that is significantly -- that would
10 significantly encompass a majority of the
11 properties and residences here?

12 MR. DUBOW: Yeah. And, again,
13 one of the big reasons that we wanted to
14 increase the homestead was to try to
15 offset the impact of the increase in
16 values.

17 COUNCILWOMAN GYM: Why don't
18 you make that more clear? I mean, I
19 think in part it's not about offsetting.
20 It's that a majority of the properties
21 will not see a property tax impact as a
22 result of this funding for schools.

23 MR. DUBOW: We say it a lot. I
24 don't know how to make it more clear, but
25 we do say it --

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2 COUNCILWOMAN GYM: Maybe lead
3 with it. I mean, in fact, I think it's
4 like -- it's saying that we are raising
5 property taxes on home values above
6 \$400,000; is that right?

7 MR. DUBOW: Unless their
8 assessment changes.

9 COUNCILWOMAN GYM: Right. But
10 we are talking about the property tax
11 increase. I want to separate out
12 property tax increase from assessments.
13 Assessments, we have agreed, should be an
14 annual routine part of how property is
15 valued in our city and should be an
16 important aspect of understanding a
17 predictable growth around and incremental
18 growth around things. We don't want to
19 see the AVI. We don't want to see things
20 kind of languish for years and years
21 without being assessed, and I think the
22 City, as you said, is moving towards this
23 manually currently, right --

24 MR. DUBOW: That's correct.

25 COUNCILWOMAN GYM: -- every

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2 year manually and hopefully with the
3 implementation of CAMA, automatically or
4 digitally, however we want to phrase it?

5 MR. DUBOW: Right.

6 COUNCILWOMAN GYM: But why not
7 just say that properties over \$400,000
8 are the ones that are going to be hit
9 with a 4 percent tax increase?

10 MR. DUBOW: Well, we have
11 said --

12 COUNCILWOMAN GYM: Property tax
13 increase.

14 MR. DUBOW: We have said that,
15 but actually your increase, if you didn't
16 have a change in assessment, would be
17 below 4 percent at 400,000. It actually
18 kind of incrementally goes up. It goes
19 up. But we have said that. We've said
20 it repeatedly.

21 COUNCILWOMAN GYM: I don't
22 think it's presented that way. I mean, I
23 just think it would be helpful and clear
24 and also understanding what percentage of
25 residences actually make that happen,

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2 because I agree with my colleagues that
3 hearing the property tax increase makes
4 people feel a little bit wary, but when
5 we hear that property taxes are going up
6 primarily on houses valued at \$400,000 or
7 more, it helps understand that the City
8 is trying to work on some kind of
9 responsible taxation and keeping in mind
10 that assessments are a routine aspect of
11 property value assessments.

12 MR. DUBOW: Got it.
13 Understood.

14 COUNCILWOMAN GYM: So the other
15 question I had was that Scott Petri, who
16 is the head of the Parking Authority, had
17 an op-ed in the Philadelphia Inquirer
18 just recently talking a little bit about
19 the amount of money going towards between
20 the City and School District and made an
21 interesting argument that it's actually
22 the City that is taking money from the
23 schools as opposed to -- due to a fairly
24 obscure formula that a lot of people --
25 is encoded in state law, but is

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2 relatively obscured to the majority of
3 people. So I thought that was an
4 interesting argument, in part because we
5 have had a lot of questions about the
6 Parking Authority, including increases in
7 2015 around -- increases in employees,
8 for example. Since 2015 there have been
9 90 new full-time positions, ten new staff
10 members making over 100,000. There was
11 one ED. We have three head executives
12 between Tolson, Petri, and Thompson, I
13 think; 49 percent increase in the
14 part-time jobs; and 13 new hires at their
15 last board meeting.

16 So is it your understanding
17 that that division between 40 million --
18 for example, they're arguing that for
19 FY18 40 million -- or FY17, I'm not
20 really clear -- or FY18 rather, 40
21 million will go to the City this year, 10
22 million will go to the schools. If the
23 profits from the Parking Authority were
24 to dramatically increase, would that
25 proportion be the same? So, for example,

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2 if it went instead of 50 million at
3 40/10, if there was 100 million in
4 profits, would it be 80/20?

5 MR. DUBOW: It would not. So
6 under that state formula that you're
7 talking about, there's a cap up to which
8 the City gets money, and then above that,
9 it goes to the School District. So in
10 your scenario, everything above that 40
11 million would go --

12 COUNCILWOMAN GYM: Would
13 actually go to the School District.

14 MR. DUBOW: Right.

15 COUNCILWOMAN GYM: So I think
16 that's part of some clarity, just because
17 it went out into the papers as that
18 argument. And I think the Parking
19 Authority may make a decent argument
20 around the Uber money, but it's your
21 understanding that the Uber money is
22 currently divided as a proportion between
23 two-thirds, one-third; is that correct?

24 MR. DUBOW: I think that's
25 correct.

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2 COUNCILWOMAN GYM: And it's not
3 clear to me, though, whether the
4 one-third is actually based on need to
5 oversight as opposed to just a division
6 of the money; is that correct?

7 MR. DUBOW: Yeah. I'm not sure
8 either.

9 COUNCILWOMAN GYM: And how have
10 the quarterly meetings -- or how have the
11 regular meetings between yourself, the
12 Parking Authority, and the School
13 District been going? You meet all three
14 as a group.

15 MR. DUBOW: Yeah. All three of
16 us meet every other month and we go
17 through the latest financial reports from
18 the Parking Authority.

19 COUNCILWOMAN GYM: And have
20 those been effective or are they helping
21 like give -- do you give a chance to
22 weigh in on some of the expenses or give
23 some feedback?

24 MR. DUBOW: Mostly we ask
25 questions about kind of how they got to

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2 their numbers, and they'll explain it.
3 It's not like we're -- we're not giving
4 them suggestions on how to manage. We're
5 really just kind of trying to understand
6 their numbers.

7 COUNCILWOMAN GYM: And do you
8 think it would be helpful to -- is there
9 a mechanism for you to give feedback on
10 their numbers?

11 MR. DUBOW: Well, we give them
12 feedback, but we don't -- we don't kind
13 of talk about their management. It might
14 be helpful to do that. I understand your
15 point.

16 COUNCILWOMAN GYM: And do you
17 get clarity on sort of employee hires and
18 other types of things about expenses?

19 MR. DUBOW: Yeah, usually.
20 Yes.

21 COUNCILWOMAN GYM: So you have
22 all the numbers in terms of like salaries
23 and other types of things?

24 MR. DUBOW: We have total
25 number of hires. We don't have salary

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2 information.

3 COUNCILWOMAN GYM: Okay.

4 COUNCILMAN GREENLEE:

5 Councilwoman --

6 COUNCILWOMAN GYM: All right.

7 Thank you.

8 COUNCILMAN GREENLEE: Thank

9 you.

10 Rob, just on one thing to
11 follow up with the Councilwoman's
12 question. On this 400,000 figure, it's
13 talked about like that's like a solid
14 absolute figure. I mean, isn't that a
15 little bit misleading? I mean, do we
16 really know that at this point? I mean,
17 people are getting their assessments
18 raised.

19 MR. DUBOW: So, again, there
20 are people in four different buckets. I
21 think there's some people who are
22 actually seeing decreases, some people
23 who aren't seeing changes, but the
24 400,000 is just if there's no change.

25 COUNCILMAN GREENLEE: No

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2 change, but, again, that's why I guess --
3 isn't that a little bit misleading?
4 Because I don't want people -- I guess we
5 don't want people thinking 400,000 is the
6 dead-set figure. You know what I'm
7 saying?

8 MR. DUBOW: I understand, yeah.
9 And that's why I was saying before in
10 response to the Council President's
11 question that what we looked at is if
12 you're at the median, the 128,100, what's
13 the break-even percentage increase in
14 your assessment, and it's 8.7.

15 COUNCILMAN GREENLEE: Okay.
16 All right. It's just that the 400 is
17 thrown out there so much, I think people
18 might not understand that depending on
19 their situation really.

20 MR. DUBOW: Right.

21 COUNCILMAN GREENLEE: Just one
22 question. Councilman Jones was
23 actually -- I just want to throw his
24 question in because he had to leave. The
25 \$53 million I think that's in there for

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 the reserve, I think you call it federal
3 reserve.

4 MR. DUBOW: Yes.

5 COUNCILMAN GREENLEE: That's to
6 guard against what our friends in the
7 feds and the state might do, right?

8 MR. DUBOW: Yeah.

9 COUNCILMAN GREENLEE: Is there
10 any more specific idea on that or is it
11 just kind of reactive, I guess is the
12 best way to say it?

13 MR. DUBOW: It's reactive. We
14 get a substantial amount of money from
15 the federal government, and there seems
16 to be kind of constant threats and
17 constant new ideas about how to stop us
18 from getting some of that.

19 COUNCILMAN GREENLEE: They're
20 very creative in that, I see.

21 MR. DUBOW: Yes. So we thought
22 it was really prudent to have a reserve
23 against that.

24 COUNCILMAN GREENLEE: Sure. So
25 just let's see what happens and hope for

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 the best kind of stuff.

3 MR. DUBOW: Exactly.

4 COUNCILMAN GREENLEE: Okay.

5 Actually Councilman Taubenberger hasn't
6 had a chance yet. Councilman.

7 COUNCILMAN TAUBENBERGER: Thank
8 you, Mr. Chairman.

9 Following up on Councilwoman
10 Gym's question with the PPA referring to
11 the same op-ed, it had stated that really
12 40 percent is returned as far as profit
13 back to either the City, School District,
14 federal government in the sense of
15 Independence Hall. Do you find that
16 figure to be correct? Have you read that
17 op-ed?

18 MR. DUBOW: I read it. I
19 didn't kind of check it for accuracy, but
20 I did read that in terms of their percent
21 of expenses and what goes back. So I
22 don't whether that 40 percent is accurate
23 or not.

24 COUNCILMAN TAUBENBERGER: Okay.

25 Well, I think --

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MR. DUBOW: It would be easy
3 enough to check.

4 COUNCILMAN TAUBENBERGER: Yeah.
5 And I think you ought to, because you do
6 meet with them on a regular basis. And
7 if that is correct, if it is correct, the
8 40 percent, would that be a rather decent
9 return on investment?

10 MR. DUBOW: Really kind of -- I
11 don't want to say that, because I would
12 have to kind of compare what it looks
13 like compared to other parking
14 authorities and what kind of comes back
15 from there, and we can do that analysis
16 if that would be helpful.

17 COUNCILMAN TAUBENBERGER: Okay.
18 Well, I think it would be helpful so we
19 know where we stand with the whole thing.

20 Thank you very much.

21 Mr. Chairman, thank you.

22 COUNCILMAN GREENLEE: Thank
23 you, Councilman.

24 Councilwoman Sanchez.

25 COUNCILWOMAN SANCHEZ: Thank

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 you.

3 Just for the record, as you
4 work on the use and occupancy, if you
5 could forward to our offices what it
6 would take to generate 10 million, 20
7 million, and 30 million with the new
8 assessments and then --

9 MR. DUBOW: In additional?

10 COUNCILWOMAN SANCHEZ: In
11 additional revenue.

12 MR. DUBOW: Annually?

13 COUNCILWOMAN SANCHEZ: Yes.

14 And that's based on your request that you
15 want to see us increase \$20 million a
16 year from our General Fund.

17 MR. DUBOW: We have increased
18 it by 20 million.

19 COUNCILWOMAN SANCHEZ: Right.

20 MR. DUBOW: So that 20 million
21 is already in the Five Year Plan.

22 COUNCILWOMAN SANCHEZ: Right.

23 But you're saying part of the proposal
24 was for \$20 million in additional.

25 MR. DUBOW: That's shown in our

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 '19 to -- so that's funded within our
3 Plan.

4 COUNCILWOMAN SANCHEZ: Oh, it's
5 funded in your Plan?

6 MR. DUBOW: Yeah.

7 COUNCILWOMAN SANCHEZ: So if
8 you could get me that. And it would be
9 interesting to see -- last time I worked
10 on use and occupancy around the
11 exemption, there was about 17,000 payers.
12 Has that number changed drastically?

13 MR. DUBOW: I'd have to get
14 back to you.

15 COUNCILWOMAN SANCHEZ: If you
16 could give us the methodology, because I
17 know when we were coming up with the
18 \$2,500 exemption, it was based on a
19 143,000 value, whatever. But we'd like
20 to get that as soon as we can just to
21 review those numbers.

22 MR. DUBOW: Okay.

23 COUNCILWOMAN SANCHEZ: I want
24 to go back a little bit to the fiscal
25 guidance provided by the Finance Office

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 to the different departments. Last week
3 we talked a little bit around the capital
4 fund management, and in our Five Year
5 Capital Plan, carryover balance is going
6 down coming from 2004. What, if
7 anything, has been the financial guidance
8 offered by your office about how do we
9 break this down with these carryover and
10 incomplete projects before we go into
11 borrowing?

12 MR. DUBOW: Yeah. So a couple
13 of things. First of all, we really look
14 at the carryforward amount in deciding
15 what we're going to ask for in
16 appropriations. So the larger the
17 carryforward, the less likely we are to
18 ask for new funding.

19 COUNCILWOMAN SANCHEZ: But why
20 are we carrying stuff from 10 years, 20
21 years ago? I mean, at what point do we
22 not close that out, particularly if
23 they're project-based?

24 MR. DUBOW: So we have also --
25 one of the things we've done over the

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 last couple years is start to close some
3 of those out, and we did close a fair
4 amount out and we go back to departments
5 and say --

6 COUNCILWOMAN SANCHEZ: I think
7 that's an important performance
8 measurement for departments. Going into
9 our Five Year Plan, there's 20-year
10 carryover. I mean, we're borrowing
11 money. We're paying carrying costs
12 and --

13 MR. DUBOW: We borrow based on
14 cash, not on those appropriations.

15 COUNCILWOMAN SANCHEZ: No. I
16 know that, but --

17 MR. DUBOW: So those don't
18 drive our borrowings.

19 COUNCILWOMAN SANCHEZ: I know
20 that, but why are departments allowed to
21 continue we have these carryover
22 balances? I think it's a bad financial
23 practice, right, that people are allowed
24 to carry stuff on their books. And when
25 we look at -- again, we don't -- because

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 this money doesn't come through the
3 General Fund, whether it's our capital
4 fund or our water fund, we're not
5 monitoring this all the time.

6 MR. DUBOW: The carryforward?
7 Oh, yeah, we are.

8 COUNCILWOMAN SANCHEZ: No, no.
9 I'm saying monitoring the projects.

10 Let me go to my next point.
11 One of the questions that I asked
12 Commissioner Carroll was about what are
13 the standards that we have around project
14 soft costs, design and others, and what
15 he said to me is, they monitor it, but
16 they have no standards.

17 If we're moving to
18 performance-based budgeting, I think we
19 need to get to a point where we can begin
20 to articulate some goals and some
21 standards as it relates to these costs,
22 right? And I think that -- again, he
23 didn't have a timeline. This is very
24 concerning to me. You know I've been
25 talking about capital management since I

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 got elected.

3 MR. DUBOW: Right.

4 COUNCILWOMAN SANCHEZ: Ten

5 years later, I was hoping that we'd be at

6 a better place around how do we manage

7 these funds. And I say this because even

8 though we don't carry it in our General

9 Fund, it is part of our debt service and

10 it does add to the cost of the projects

11 that we're doing. We have a 10 point

12 something billion dollar plan and no

13 matrix by which to measure efficiencies

14 in that world.

15 So what's a realistic timeline

16 for the Finance Department to articulate

17 some fiscal guidance and standards so as

18 these departments come online for

19 performance budgeting, that that be like

20 the standard?

21 MR. DUBOW: Right. And we do

22 have --

23 COUNCILWOMAN SANCHEZ: Not

24 setting the standards, but at least that

25 should be a requirement.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MR. DUBOW: We do have capital
3 guidelines. So we probably need to kind
4 of look through those and see where they
5 might need to be shored up and what's
6 missing from them, and we can do that
7 during this process.

8 COUNCILWOMAN SANCHEZ: Okay.
9 One last thing. My bell rang. Did the
10 CAMA street-level data disc go around to
11 Council folks?

12 MR. DUBOW: It went to the
13 Council President's office.

14 COUNCILWOMAN SANCHEZ: When?
15 Today?

16 MR. DUBOW: Yesterday. The
17 disc from -- yesterday.

18 COUNCILWOMAN SANCHEZ: So
19 that's getting distributed?

20 THE CLERK: I got to check with
21 the Council President.

22 COUNCILWOMAN SANCHEZ: All
23 right. My time is up. Thank you.

24 COUNCILMAN GREENLEE: Thank
25 you, Councilwoman.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 Councilman Domb.

3 COUNCILMAN DOMB: Thank you,
4 Mr. Chairman.

5 Good afternoon.

6 MR. DUBOW: Good afternoon.

7 COUNCILMAN DOMB: Again, right?

8 On the One Philly project, I
9 know that's your favorite topic, one of
10 your favorite topics.

11 MR. DUBOW: I have many
12 favorite topics.

13 COUNCILMAN DOMB: I know we've
14 spent over 18 million. I'm just
15 wondering when we expect it to be
16 completed.

17 MR. DUBOW: At the end of this
18 calendar year.

19 COUNCILMAN DOMB: Really? End
20 of '18?

21 MR. DUBOW: Yes.

22 COUNCILMAN DOMB: That's great.
23 Any idea what the total cost will be?

24 MR. DUBOW: So through Go Live,
25 the cost should be about \$40 million.

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2 COUNCILMAN DOMB: So that's not
3 too bad. Our original estimate was 37.5.

4 MR. DUBOW: Right.

5 COUNCILMAN DOMB: Based on all
6 the things that went on, that's not bad.

7 MR. DUBOW: That's right.

8 COUNCILMAN DOMB: And then the
9 workers' compensation, in Fiscal Year '18
10 we paid out 61 million in medical and
11 disability payments, and we're increasing
12 that number to 68.3, over a 7 million
13 increase. Have we had any efforts to
14 reduce the severity of the number of
15 injuries and taking measures to cut that
16 number down?

17 MR. DUBOW: Yeah. We spend a
18 lot of time on safety and trying to cut
19 the number down. What we really put in
20 there is kind of a trend number, but that
21 is a focus we have in the office; that
22 is, primary focus on safety. And they
23 send out --

24 COUNCILMAN DOMB: Because
25 that's a big number.

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2 MR. DUBOW: Yeah. They send
3 out report cards to departments and kind
4 of break it up into proactive and
5 reactive measures and then grade
6 departments on how they're doing.

7 COUNCILMAN DOMB: We're
8 increasing it more than 10 percent.

9 MR. DUBOW: Yeah, and it's kind
10 of the trend.

11 COUNCILMAN DOMB: Okay. Let me
12 go back to something Councilwoman Sanchez
13 I know is pretty focused on and, that is,
14 the process of budgeting. Is it possible
15 for the Administration to consider next
16 year, not this year, it's too late, to
17 take maybe five departments of medium to
18 larger size and actually implement
19 zero-based budgeting in those five
20 departments?

21 I just want to make sure that
22 I'm clear between the two differences for
23 my colleagues. Zero-based budgeting
24 involves resetting a base by starting a
25 budget at zero and ignoring what was

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2 spent previously and identifying the
3 resources required to complete a
4 particular mission, whether it's trash
5 collection or whatever, and then
6 determine what those costs will be.
7 That's the zero base. And the
8 program-based budgeting, according to
9 definition, is organizing all costs
10 around specific program delivery, which
11 could be at a macro level or broken down
12 what it costs to run a specific health
13 clinic.

14 But, for example, currently the
15 City lump sum is benefit costs and
16 pension costs for the entire government,
17 and to switch to a program-based budget,
18 these costs would have to be spread
19 proportionally across programs.

20 Clearly there's commentary in
21 our body here that I think if there's a
22 possibility, we'd like to see the
23 beginning, and realizing it's a
24 monumental task, but the beginning of
25 taking maybe five departments, maybe a

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2 commitment to implement zero-based
3 budgeting in those five area and
4 gradually putting this in place. I know
5 I've heard before that in some major
6 cities it hasn't had a major effect, but
7 I think until we actually do that, we're
8 not going to know.

9 MR. DUBOW: I think you asked
10 the Budget Director the same question
11 last week.

12 COUNCILMAN DOMB: I did.

13 MR. DUBOW: Yeah. I'm just
14 going to go with her answer.

15 COUNCILMAN DOMB: What was her
16 answer?

17 MR. DUBOW: I don't remember.
18 I have to go look at the transcript.

19 COUNCILMAN DOMB: Her answer
20 was they didn't think it had an impact,
21 but I'm not sure that I agree with that.
22 I think there are some departments that
23 I've seen where it would have an impact.
24 An example is the Prison Department. But
25 I think there are many departments where

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2 if we implemented zero-based budgeting,
3 we would see tremendous savings. And I
4 don't see why we wouldn't take five
5 departments and try to do it. I'm not
6 asking for everybody, but you can pick
7 the five, but pick five areas where --

8 MR. DUBOW: Even five would
9 be --

10 COUNCILMAN DOMB: A lot?

11 MR. DUBOW: A lot, yeah.

12 COUNCILMAN DOMB: What's
13 reasonable? Is three reasonable?

14 MR. DUBOW: Let us talk about
15 that. I don't want to -- I don't
16 remember the answer from last week.

17 COUNCILMAN DOMB: All right.
18 Thank you very much. Thanks for today.

19 Thank you, Council President.

20 COUNCIL PRESIDENT CLARKE:

21 Thank you, Councilman.

22 The Chair recognizes
23 Councilwoman Gym.

24 COUNCILWOMAN GYM: Thank you
25 very much, Council President.

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2 So, once again, I just -- we
3 ask this question routinely, and
4 Councilman Domb just asked it, but for
5 the record, CAMA is still on track for
6 2019?

7 MR. DUBOW: Correct.

8 COUNCILWOMAN GYM: With the
9 same vendor?

10 MR. DUBOW: Same -- Tyler,
11 yeah.

12 That was quick. The time flew
13 by, didn't it?

14 COUNCILWOMAN GYM: That time
15 really flew by. I know when we connect,
16 it can just go like that.

17 And the substantive difference
18 between when CAMA is implemented versus
19 the annual manual assessments that we're
20 doing right now are what?

21 MR. DUBOW: So it's really
22 about, one, efficiency. So the
23 communication between BRT, OPA, Revenue
24 will be improved. It will also mean that
25 data collection will be more efficient so

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2 that when we're trying to defend
3 assessments against appeals, we'll have
4 better information for that too. So it's
5 really all about kind of efficiency and
6 having more data at our hands.

7 COUNCILWOMAN GYM: Okay. And
8 similarly, I know this came up last week,
9 but there was concern that some of our
10 numbers from OPA came in late and, thus,
11 the School District was kind of caught
12 off guard a little bit when it presented
13 its lump sum budget. Is there -- this is
14 the second year in a row that OPA has had
15 somewhat late assessments. Can you talk
16 about that a little bit?

17 MR. DUBOW: Yeah. And it's not
18 really that they're late for their
19 schedule. They are, by state law,
20 required to have their certified
21 assessments done by the end of March, and
22 they schedule to get them done as close
23 to that date as possible so that the
24 numbers are as fresh as possible when
25 they're actually used for tax purposes

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2 the following year. So the way the
3 system is set up, it's really built so
4 that, unfortunately, those numbers will
5 come after the budget is introduced. And
6 because OPA really focuses on the
7 individual assessment rather than caring
8 what the tax numbers are, because they
9 care about the accuracy of individual
10 properties, they don't have a great sense
11 of what the overall number is going to be
12 really until the end of March, which is
13 kind of why we the last couple of years
14 wound up with numbers that were larger
15 than we expected.

16 COUNCILWOMAN GYM: Doesn't that
17 undermine the validity of budgets that
18 are then presented to Council and to the
19 public ahead of those numbers?

20 MR. DUBOW: I mean, in some
21 ways all of our tax revenues are just
22 based on projections. So they're all
23 going to kind of -- where revenues come
24 in, they're going to be different from
25 what we project. I think, as we talked

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 about before, what would really help with
3 those numbers is when we're doing
4 assessments regularly, you really won't
5 see those kind of big jumps from one year
6 to the next. So that we typically build
7 about a 3 percent increase. That's more
8 likely what you're going to see going
9 forward.

10 COUNCILWOMAN GYM: And CAMA
11 won't necessarily change that, is that
12 right, because of the timing?

13 MR. DUBOW: No. CAMA will just
14 make it easier to do assessments
15 annually, but they won't change the
16 timing, because that's a state law
17 requirement.

18 COUNCILWOMAN GYM: Okay. I do
19 still think it's a concern and we
20 should -- as you said, like as we start
21 to stabilize, maybe that will become less
22 of a dramatic change, but the fluctuation
23 seems to be a pretty serious issue, and
24 we need to think about what that looks
25 like for next year so we don't encounter

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 this for the next year.

3 MR. DUBOW: And I do think that
4 will stabilize as we go forward.

5 COUNCILWOMAN GYM: So Economy
6 League published an interesting statistic
7 that said that in 2017, Philadelphia lost
8 12 percent of its -- I guess how did he
9 phrase it? I guess had a 12 percent loss
10 on appeals of residential property and a
11 15 percent loss on appeal for commercial
12 and industrial property. Their argument
13 is is that this is significantly behind
14 other peer cities, which average about 5
15 to 7 percent appeal losses.

16 Could you talk a little bit
17 about that? I know that we've gone back
18 and forth about concerns about the
19 dragging out of the appeals process.
20 This is a different kind of issue in
21 which we're losing far more on appeal at
22 significant rates that can have some
23 serious impact on budgeting as well.

24 There was a question raised
25 about a sort of ad hoc nature around

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 reassessments and whether the City is
3 planning on tracking the appeals process
4 to make sure that we can identify some of
5 the outstanding issues and fix them.

6 MR. DUBOW: So I haven't seen
7 that, but just a couple of things. One,
8 this year to help with the appeal
9 process, OPA brought in an outside firm.
10 So that should help in terms of defending
11 appeals.

12 The other thing too is, as we
13 said a couple minutes ago, that when CAMA
14 is in place, we'll be better able to pull
15 data together for defending appeals, so
16 that you should see that appeal loss
17 number go down over time.

18 COUNCILWOMAN GYM: And, again,
19 just for clarity, we're going to keep
20 close track of these to identify whatever
21 the outstanding issues are?

22 MR. DUBOW: Yeah. OPA sends us
23 weekly reports on the number of appeals
24 that have been heard and the results of
25 those appeals. So we keep a close eye on

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 it.

3 COUNCILWOMAN GYM: Okay. Thank
4 you.

5 COUNCIL PRESIDENT CLARKE: The
6 Chair recognizes Councilman Domb.

7 COUNCILMAN DOMB: Thank you,
8 Council President.

9 Just two quick questions. I
10 think we had a briefing last week on
11 assessments, and if I recall, the average
12 assessment was an 11 to 12 percent
13 increase ball park --

14 MR. DUBOW: Right.

15 COUNCILMAN DOMB: -- for
16 residential.

17 And what number of the total
18 properties in the City are going to
19 receive an assessment change up?

20 MR. DUBOW: Oh, up? So there
21 are about 540,000 total properties, maybe
22 450 residential. Of those 450, about
23 three-quarters will see an assessment up,
24 about a quarter that will see decreases,
25 a small percent that won't see any

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2 change.

3 COUNCILMAN DOMB: Some will see
4 decreases too, though?

5 MR. DUBOW: Yeah. About a
6 quarter will see decreases.

7 COUNCILMAN DOMB: So
8 three-quarters will have their assessment
9 go up?

10 MR. DUBOW: Yeah. There's a
11 small percent in there, I think less than
12 1 percent, that won't see a change.

13 COUNCILMAN DOMB: And when you
14 factor in the 11 percent assessment
15 change and you do the math, what is the
16 new dollar figure break even for an
17 individual homeowner not having an
18 increase in taxes?

19 MR. DUBOW: So the way we
20 looked at it, we looked at the median,
21 what your increase would have to be to
22 break even, and it's about 8.7 percent.

23 COUNCILMAN DOMB: But if my
24 home was worth \$200,000 and I received
25 this increase in assessment of 11 percent

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 on average and I also had the 4.1, with
3 the homestead blended in, what is the
4 break-even point?

5 MR. DUBOW: It's probably
6 somewhere around 110.

7 COUNCILMAN DOMB: 110,000?

8 MR. DUBOW: Probably, if you
9 were at exactly 11 percent.

10 COUNCILMAN DOMB: Right. So
11 anyone who had an 11 percent increase
12 with the 4.1 and their home is over
13 110,000 might see some negligible
14 increase in taxes?

15 MR. DUBOW: Correct.

16 COUNCILMAN DOMB: And I just
17 wanted to make a comment. I know last
18 week I made the comment that in 1975 the
19 City had 2,050,000 population. Today we
20 1,580,000, almost 500,000 less. Back
21 then we had 27,000 City employees. I
22 think today we have 27 or 28. And I
23 don't know. Maybe it was Anna, but
24 somebody mentioned to me the uniform
25 people, an increase, but in 1975, we had

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 8,127 police officers and today we have,
3 I think, less than 6,400.

4 MR. DUBOW: What you will
5 actually see if you look back over time,
6 because we did this analysis maybe ten
7 years ago, is that there's an increase
8 primarily in what's typically considered
9 county services. So we have more DHS
10 staff than we had before. We'll have
11 more prison staff. We'll have fewer
12 typical municipal functions, like far
13 fewer employees in Fairmount Park or
14 fewer for Streets. So there's been a
15 shift in what type of employees we have,
16 which has been kind of marked over time.

17 COUNCILMAN DOMB: So it's in
18 the social services, the services we
19 provide.

20 MR. DUBOW: County functions,
21 yes.

22 COUNCILMAN DOMB: Thank you
23 very much for your questions.

24 Thank you, Council President.

25 COUNCIL PRESIDENT CLARKE:

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 Thank you, Councilman.

3 The Chair again recognizes
4 Councilwoman Gym.

5 COUNCILWOMAN GYM: Thank you
6 very much, Council President.

7 In the late 1990s, I think,
8 Governor -- or then-Mayor Rendell
9 instituted a PILOT program on some of the
10 City's largest non-profits, universities
11 and others, mostly recognizing the
12 importance of large civic investment
13 around embracing the City as it faced
14 potential bankruptcy and having it turn
15 itself around. I know that was a program
16 that existed back then. It brought in --
17 I think it was based on roughly a third
18 of the non-profits' assessed real estate
19 value, and it eventually sunsetted out.

20 Has there been any discussion
21 about what that may look like now? Now,
22 I understand -- like I want to get out of
23 the realm of the legal argument. I think
24 it's pretty clear that this is not about
25 whether we can force non-profits to

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 participate in a PILOT program. But it
3 is about recognizing that as we embrace
4 another large initiative that needs
5 public support, which is our schools,
6 that our city's largest non-profits,
7 universities, hospitals, and the like,
8 some of whom have grown to become some of
9 the largest institutions in our city, do
10 play an important role and that there
11 could be another opportunity largely done
12 through dint of the civic embracing and
13 pride and investment in our school
14 system, recognizing that funding is
15 really the issue, not support of the
16 schools, because we recognize that a lot
17 of these entities do serve our public
18 schools. They provide internship
19 programs. They send their people out. I
20 absolutely embrace and am grateful to
21 them, but this is specifically an issue
22 about school funding.

23 Has there been discussion
24 within your department about what that
25 would look like, how much -- if we looked

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 at 33 percent of assessed real estate
3 value from large non-profits, not from
4 small ones but from the largest
5 non-profits, what that might bring in
6 potentially?

7 MR. DUBOW: We did not look at
8 that. We can do that analysis and get
9 back to you on that.

10 COUNCILWOMAN GYM: I mean, I
11 think it would help just to hear what
12 that might be. I think back then, it was
13 not all the non-profits in the City. It
14 was just the largest ones. And, again,
15 it's another situation where it could be
16 a potential sunset. It doesn't have to
17 last forever, but it is about helping us
18 over the next five years, recognizing
19 that they play a significant role in our
20 city and also could play a significant
21 role in helping bring back investments to
22 the School District as well.

23 MR. DUBOW: We can do that
24 analysis.

25 COUNCILWOMAN GYM: Thank you.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCIL PRESIDENT CLARKE:

3 Thank you, Councilwoman.

4 There appears to be no other
5 questions for these witnesses. I want to
6 thank you very much.

7 MR. DUBOW: Thank you.

8 COUNCIL PRESIDENT CLARKE: As
9 usual, be prepared to be called back.
10 Thank you.

11 Next up we will have the City
12 Treasurer, and why don't we bring the
13 Sinking Fund Department up also.

14 (Witnesses approached witness
15 table.)

16 COUNCIL PRESIDENT CLARKE: Good
17 afternoon.

18 MS. JOHNSON: Good afternoon.

19 COUNCIL PRESIDENT CLARKE: Just
20 state your name for the record and please
21 proceed with your testimony.

22 MS. JOHNSON: Rasheia Johnson,
23 City Treasurer.

24 Good afternoon, Council
25 President Clarke and members of Council.

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 I'm Rasheia Johnson, City Treasurer.
3 Joining me today are Christian Dunbar,
4 Deputy City Treasurer for Debt
5 Management; Christopher Schwartz, Deputy
6 City Treasurer for Banking and
7 Investment; and Matthew Bowman, Executive
8 Director of the Sinking Fund Commission.
9 I'm pleased to provide testimony on the
10 City Treasurer's Office for Fiscal Year
11 2019 Operating Budget.

12 The proposed Fiscal Year 2019
13 General Fund budget totals \$1.6 million,
14 an increase of \$531,000 over Fiscal Year
15 2018 estimated obligation levels. The
16 increase is primarily due to the addition
17 of funds for an outside consultant to
18 assist with the consolidated cash account
19 reconciliation.

20 The remainder of my written
21 testimony that you have lays out the
22 Treasurer's Office key initiatives and
23 activities. I appreciate the opportunity
24 to provide testimony regarding the
25 proposed Fiscal Year 2019 budget for the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 Treasurer's Office, and I'm happy to
3 answer any questions at this time.

4 COUNCIL PRESIDENT CLARKE: All
5 right. Second best testimony.

6 MS. JOHNSON: I'm trying to
7 channel Rob a little bit.

8 COUNCIL PRESIDENT CLARKE:
9 Following Rob Dubow's model. That's
10 great.

11 I just had a couple of
12 questions, and then I don't know if you
13 had an opportunity to check earlier.

14 MS. JOHNSON: Yeah.

15 COUNCIL PRESIDENT CLARKE:
16 Well, let me get these two out of the
17 way.

18 In your testimony you highlight
19 the investment management services RFP
20 essentially to build diversity and a
21 larger pool of eligible investments. Has
22 the City's investment management policy
23 changed in response to the recent months
24 of market volatility? Because it has
25 been somewhat challenging. So are we

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 looking to invest differently? Are we
3 being more cautious or are we taking a
4 wait-and-see attitude with respect to our
5 investment strategy?

6 MS. JOHNSON: Well, for the
7 Treasurer's Office, our investment policy
8 is very short in duration and very
9 conservative. So right now we're on the
10 very short end. A lot of that
11 government, treasury agencies, things of
12 that nature, nothing -- we're very risk
13 averse, because we know --

14 COUNCIL PRESIDENT CLARKE: I
15 actually know that.

16 MS. JOHNSON: But we are
17 looking at our investment policy, because
18 it's time to just take a look at it, and
19 we are looking at it to update and to
20 dust it off to make sure it is current
21 and relevant.

22 COUNCIL PRESIDENT CLARKE:
23 Okay. This is actually some interesting
24 news. Page 3 of your testimony you show
25 an M/W/DBE contract participation goal of

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 30 percent for FY17 and '18. And
3 according to your testimony, your
4 participation rate in '17 ended in 44
5 percent and FY18 shows 57 percent
6 achieved so far.

7 MS. JOHNSON: Yes.

8 COUNCIL PRESIDENT CLARKE: So I
9 guess my question is, what is it that
10 you're doing that has gotten to a point
11 where I'm quite excited about these
12 rates, and if so, is it transferable to
13 other departments?

14 MS. JOHNSON: Well, one, it's
15 important to me, and we take a look at it
16 with every opportunity that we have,
17 whether it's on the investment management
18 side, one, a reason why we did the RFP to
19 bring a little bit more diversity as well
20 as widen our bench on the investment
21 management side, and then with our bond
22 transactions as well, making sure that we
23 have qualified, talented professionals,
24 just not our workforce but also our
25 professionals that look like the makeup

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 of the City of Philadelphia.

3 COUNCIL PRESIDENT CLARKE: All
4 right. Well, I want to commend you on
5 that, because I think that in the past,
6 there has not been enough emphasis put on
7 the professional services side,
8 particularly as it relates to government
9 in terms of having a real strong
10 participation goal/rate, and I want to
11 commend you on that. I think that you
12 may want to put out a little template,
13 because at the end of the day, I just
14 come from the school if you really want
15 to do it, you can figure out a way to do
16 it. If you really don't want to do it,
17 then it's not going to happen. So I want
18 to commend you so much for continuing to
19 do that.

20 MS. JOHNSON: Thank you.

21 COUNCIL PRESIDENT CLARKE:
22 Last, but not least, with respect to the
23 earlier question in terms of the
24 administrative fees/costs associated with
25 the loan service versus what we've

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 been --

3 MS. JOHNSON: So, again, from
4 the proposals we had, the average loan
5 size, it's like almost 30 percent, and
6 then we just did a quick, rough and
7 dirty, not public, query. And usually
8 those fees range between like the 4 to 7
9 percent.

10 COUNCIL PRESIDENT CLARKE: 4 to
11 7 versus 30? Okay.

12 MS. JOHNSON: Yes. So we'd
13 like to streamline that a little bit
14 more.

15 COUNCIL PRESIDENT CLARKE: A
16 whole lot more.

17 MS. JOHNSON: Yeah.

18 COUNCIL PRESIDENT CLARKE: All
19 right. So in terms of that conversation
20 around -- I don't know if you've had --
21 you kind of indicated that you are going
22 to be having conversations. Is there any
23 remote legitimate basis for why it's 30?
24 Is it because of the risk associated with
25 the loan product? Why 7 to 30? I mean,

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 that's a big gap.

3 MS. JOHNSON: You can go ahead.

4 MR. DUNBAR: If I can jump in,
5 Council President. Christian Dunbar,
6 Deputy City Treasurer.

7 I think it really starts with
8 the relative loan size. So if you look
9 at most typical loans, particularly when
10 we're talking about home improvement
11 loans, you can get loans from 50,
12 100-plus more. These loans are
13 relatively low, so those fixed costs are
14 going to have a greater effect in terms
15 of the rate than a loan of \$100,000 size.
16 So the average loan size here is probably
17 going to be somewhere around \$10,000.
18 That's what we're sort of projecting.
19 And then because of the population we're
20 serving -- and I know your office and
21 Councilwoman Parker's office wanted to
22 make sure we brought down the rate, and
23 there's a cost there. There's a cost
24 associated with the program
25 intermediaries to really help folks

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 understand that credit and getting to
3 this program. There's a cost associated
4 with getting this information out.

5 And so all those costs, when
6 you add them up to a relatively low loan
7 size, is what really drives up the cost
8 of this program, which is something we're
9 working on to try to see where places we
10 can try to drive down that cost and then
11 potentially see if the average loan
12 size -- if we can increase those loan
13 sizes, then I think you have a bit of a
14 balance, but it's difficult to serve this
15 population and make it cost effective at
16 the same time. So those are some of the
17 challenges we're running into now.

18 COUNCIL PRESIDENT CLARKE: So
19 in terms of the 4 to 7 percent, is that
20 comparable to the loan size? I mean,
21 when you asked that question, is it a
22 loan number similar to what we're talking
23 about?

24 MS. JOHNSON: Comparable to the
25 loan size, but maybe not the

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 demographics.

3 COUNCIL PRESIDENT CLARKE: I
4 understand. I know the demographic. You
5 know, people -- well, that's the banking
6 world.

7 MS. JOHNSON: Right.

8 COUNCIL PRESIDENT CLARKE:
9 They're extremely conservative. And I
10 still believe they got some other stuff
11 going on that has nothing to do with the
12 financial aspect, but that's the social
13 policy.

14 With respect to our accounts
15 for depositories, do we put any
16 requirements on them as it relates to --
17 such as an example, when we try to get a
18 response for an RFP that we put out for
19 some service, such as participating in a
20 loan program such as the one we're
21 interested in, is there any relationship
22 to responses to programs such as that to
23 our ultimate selection process or do we
24 simply look at the bottom line in terms
25 of the fees associated with handling our

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 payroll account, as an example?

3 I mean, RFPs and selection, I'm
4 assuming in this particular world, you
5 associate or you attach a certain point
6 system. I don't know exactly how you all
7 do it, but if you have an institution
8 that's more socially responsive in terms
9 of where we may ultimately want to put
10 our money, is that taken to an account
11 versus one that may just give us a good
12 number in terms of servicing our
13 accounts? I know that was a long
14 question.

15 MS. JOHNSON: Of course --

16 COUNCIL PRESIDENT CLARKE: If
17 you kind of get my gist.

18 MS. JOHNSON: Yeah. I get
19 where you're going.

20 COUNCIL PRESIDENT CLARKE: I
21 mean, the bottom line is if you're going
22 to have my money --

23 MS. JOHNSON: We look at
24 fees --

25 COUNCIL PRESIDENT CLARKE: -- I

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 need you to participate in this program.

3 MS. JOHNSON: Yes. We

4 definitely look at fees, but then we also

5 look at to see what the particular

6 depositories are doing in the community,

7 but a lot of times they may have various

8 programs. But we did encourage all of

9 our depositories to take a look at this

10 RFP. If I'm not mistaken, there was a

11 pre-bid conference where several of our

12 authorized depositories participated, but

13 unfortunately did not respond. Now, what

14 happens on the back end internally, I

15 can't speak to that, but we do encourage

16 them --

17 COUNCIL PRESIDENT CLARKE: So

18 what level of a requirement can we put in

19 that? So we just shifted our payroll

20 account to Citizens Bank, and they were

21 one of the earlier respondents in terms

22 of level of interest. Well, let's look

23 at it, but then we come back. No

24 response. Can we require people to do

25 that? I mean, I know we're the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 government. We're supposed to have some
3 limitations on what we can do. Not even
4 giving me a response, but at least give
5 us a response that we say, well, that's
6 too high, but don't --

7 MS. JOHNSON: A requirement to
8 participate in our programs? I mean, I'm
9 not an attorney, but we have to be
10 careful. We can't govern how they do
11 business.

12 COUNCIL PRESIDENT CLARKE: We
13 can govern where we put our money.

14 MS. JOHNSON: We can definitely
15 where we put our money and what we do
16 with it, yes.

17 MR. DUNBAR: But if we took a
18 step back, Council President, when we
19 think about the size of this program and
20 the viability of the program --

21 COUNCIL PRESIDENT CLARKE:
22 Well, not just that program. I'm just
23 saying generally. I know this is a new
24 program, but just generally.

25 MS. JOHNSON: But, no. We do

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 encourage anyone that does business with
3 us, depositories or not, or that want to
4 do business and, hey, we have this RFP
5 coming out. We make sure they're on the
6 list. If you have any questions. We
7 encourage that.

8 COUNCIL PRESIDENT CLARKE:

9 Well, how do you encourage? I mean,
10 banks are like bottom line kind of
11 people. I mean, I don't have to put my
12 money over there. You might tell me we
13 can't make you participate in the
14 program, but I don't have to put my money
15 over there.

16 Myself personally -- I
17 shouldn't this in a public venue, but
18 when I heard -- I used to buy certain
19 ties. I'd go to the store and get ties.
20 This particular store used to sell ties
21 that was named after a guy that lived
22 down 1600 Pennsylvania Avenue, and he ran
23 for, whatever, President and all that.
24 You know, I stopped buying those ties,
25 right, because he was like out there,

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 right? That was a choice I made, and I'm
3 no longer investing.

4 So from a government
5 perspective, like you can't make me put
6 my money in your bank, right?

7 MS. JOHNSON: That is actually
8 true, yes.

9 COUNCIL PRESIDENT CLARKE: So
10 sometimes you got to send a signal. And
11 I can't make you, but, conversely, I
12 don't really have to put my money over
13 here and maybe I want to go over here
14 with somebody that's going to participate
15 much more aggressively as it relates to
16 the social policies that we have here.

17 I guess I'm just pushing the
18 envelope. I need to know, I guess,
19 legally what restraints you all have.

20 MR. DUNBAR: If I could chime
21 in. The banks do participate in some of
22 the things that we want them to, right,
23 if we're talking about some of the larger
24 programs that we're doing. We have north
25 of a billion dollars in letter of credit

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2 support, and essentially the bank is
3 lending us their balance sheet to
4 backstop some of our variable rate debt.

5 So there are a lot of things
6 that -- and in that sense, we're getting
7 good prices, at least we would argue. So
8 there are a lot of other things besides
9 some of the programs that we're talking
10 about that we do leverage the bank to
11 ensure that they come to the table and
12 provide the City with the level of credit
13 and things that we need, whether it's
14 interest rate, whether it's -- again, the
15 immediate thing I can think about is the
16 balance sheet support, which is important
17 to how we operate from a City
18 perspective. And so some of those larger
19 programs, they are at the table to ensure
20 that --

21 COUNCIL PRESIDENT CLARKE: But
22 that's fiscal. That's not social. I'm
23 talking about social programs. You're
24 talking like a banker. So I guess I
25 understand.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MR. DUNBAR: I mean, I think,
3 again, all the banks have social
4 programs. Obviously Councilman Johnson
5 recently talked about the disparity. So
6 all the banks have these programs in
7 place, and so we need to sort of figure
8 how we can work with our banking partners
9 to ensure that we can support each other
10 as it relates to solving these real
11 important social issues in our community.
12 We can only talk about the programs that
13 we put in front of them, and this
14 particular one right now we thought would
15 be challenging to put in front of them
16 just given how they operate and the costs
17 are so high --

18 COUNCIL PRESIDENT CLARKE:
19 You're going to get the numbers down. I
20 know all that. You're going to get the
21 numbers down, right, and then we'll
22 proceed with a program to help people,
23 because at the end of the day, the money
24 we're talking about depositing into the
25 banks are the taxpayers' money.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MS. JOHNSON: That's correct.

3 COUNCIL PRESIDENT CLARKE: So
4 the taxpayers should benefit as a result
5 of having all that money in those
6 particular banks.

7 MS. JOHNSON: And --

8 COUNCIL PRESIDENT CLARKE: All
9 right. You know what, I'm not going to
10 belabor the point right now, because I do
11 have other colleagues and I'm over my
12 time limit, but you get my gist.

13 MS. JOHNSON: We get it, and we
14 can definitely --

15 COUNCIL PRESIDENT CLARKE: So
16 you should probably expect something in a
17 more formalized way in terms of trying
18 to, as you say, encourage lending
19 institutions to participate in some of
20 the programs we'd like to see them do.

21 MS. JOHNSON: Yes.

22 COUNCIL PRESIDENT CLARKE:
23 Okay? Thank you.

24 MS. JOHNSON: Thank you.

25 COUNCIL PRESIDENT CLARKE: The

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 Chair recognizes Councilwoman Bass.

3 COUNCILWOMAN BASS: Thank you,
4 Mr. President.

5 COUNCIL PRESIDENT CLARKE:
6 You're welcome.

7 COUNCILWOMAN BASS: And I'm
8 actually going to pick up where you left
9 off, because I do think that our banks do
10 have a social responsibility, that those
11 that we're doing business with have a
12 responsibility to the City of
13 Philadelphia and that we make this a
14 wonderful place to want to be, to want to
15 do business, to want to establish banks
16 and branches throughout our network and
17 based in Philadelphia and throughout our
18 region. And so we should have some
19 expectation that there is going to be a
20 level of civic participation in what's
21 happening in the life of the City. And
22 so I just wanted to put that out there.

23 Also I wanted to talk a little
24 bit about Wells Fargo, because we are
25 expected to operate at a higher standard

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 by our citizens here in Philadelphia. So
3 when Wells Fargo was removed as a City
4 depository, I believe that it was a good
5 thing and in the interest of all of our
6 citizens, and it says to all of the
7 people here in the City of Philadelphia
8 and beyond that we stand with you and we
9 stand against predators and people who
10 operate in a predatory fashion.

11 So I was glad we took the
12 action. I applaud the action, but I want
13 to just be clear are there other accounts
14 or do we do other business with that
15 institution? Do we have any other
16 accounts? Do we do other banking
17 services, any direct business, anything
18 at all with the City of Philadelphia?

19 MS. JOHNSON: Yes. We still
20 use Wells Fargo for our general banking
21 service, consolidated cash, lockbox
22 services. So they still do have some
23 City services -- they still supply the
24 City with services.

25 COUNCILWOMAN BASS: How much is

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 that, would you guesstimate?

3 MS. JOHNSON: As of the end of
4 February, the cash balance on that was
5 286 million.

6 COUNCILWOMAN BASS: Say again.

7 MS. JOHNSON: 286 million.

8 COUNCILWOMAN BASS: Combined,
9 all of those things?

10 MS. JOHNSON: Yes.

11 COUNCILWOMAN BASS: So I take
12 it, then, that we don't have any sort of
13 policy in writing or just in terms of
14 mode of operation that states that we're
15 not going to do business with lenders or
16 organizations, companies, whatever,
17 what-have-you, that are clearly operating
18 in a predatory way. And Philadelphia is
19 not the only city that has a lawsuit, as
20 you know, against Wells Fargo. It's
21 throughout the nation, and that they've
22 really just been a bad actor. And so do
23 we plan to have some sort of a policy
24 that really calls out folks who are
25 really going beyond redlining, but just

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2 really operating in the worst possible
3 way? Because it affects our
4 neighborhoods. It affects what happens
5 in our neighborhood. It affects the
6 ability for people who live in a
7 neighborhood to be able to buy a home in
8 the neighborhood and to maintain and
9 repair their properties. And so without
10 access to capital, for a lot of people
11 it's not going to happen, and so our
12 neighborhoods deteriorate, they
13 deteriorate. We can't afford to fund
14 them or to put enough money into them
15 through a Basic Systems Repair or the
16 different programs that we have here in
17 the City. So we really do need to rely
18 on the lending community to be able to do
19 as much as possible to make sure that
20 these loans, these opportunities have an
21 opportunity to move forward.

22 MS. JOHNSON: So as far as a
23 policy, we don't have a verbiage policy.
24 We kind of take it case by case, and
25 hence why we did -- when it was time to

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 do the RFP for payroll, hence why we did
3 something differently from Wells Fargo
4 even though they had it historically for
5 a long time. Also with that because --
6 with the lending disparity study, all of
7 our authorized depositories are required
8 to give us their social to kind of see
9 what they're doing in the communities.
10 Our payroll depositories are required to
11 do it on a quarterly basis, and we have
12 that with Wells Fargo as well as our new
13 payroll depositories since this bank, and
14 then also all of our authorized
15 depositories are required to give us
16 that.

17 We have the historical
18 information from the study, but then we
19 also ask them to give us their goals and
20 what they plan to do in the community in
21 the upcoming years, and that was made, I
22 think, last week in the hearing and the
23 request to supply Council with that
24 information.

25 COUNCILWOMAN BASS: So you have

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 supplied Council with that information?

3 MS. JOHNSON: No. We will get
4 that to you.

5 COUNCILWOMAN BASS: Okay.

6 Because I'd like to see who we're doing
7 business with and what their CRA -- the
8 actuality of their goals have been for
9 the last few years, because what I've
10 seen from a lot of our large institutions
11 is that they -- it's almost to a point
12 where they don't even pretend to do any
13 significant amount of work in the
14 neighborhoods, and the amount of lending
15 that is done versus the overall amount of
16 lending is shameful, in my opinion.

17 MS. JOHNSON: And then also
18 along with that -- so we started it last
19 year, but we're committed to do a full
20 effort this year once the disparity study
21 comes out, is the Commerce Department,
22 the Treasurer's Office, as well as the
23 Office of Diversity and Inclusion to sit
24 down with all of our authorized
25 depositories and talk about the findings

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 and what's in those studies and how we
3 can partner together for them to be
4 better stewards in the communities.

5 COUNCILWOMAN BASS: I think
6 that because we know that with the
7 administration in Washington, that rules
8 for investing in low-income and minority
9 communities, we know that the rules are
10 lax under this administration and they
11 are likely to become even more lax. And
12 so I would like to see a policy by the
13 Treasurer's Department in terms of when
14 we are doing business with some of these
15 different providers, that we have a
16 written policy in terms of what will be
17 acceptable and what will not be
18 acceptable, without exception, without
19 waivers, because when folks come to us
20 and want a \$286 million account with the
21 City of Philadelphia, that we have an
22 opportunity to say, you don't meet our
23 threshold, you don't meet the
24 requirements that we are considering.

25 MS. JOHNSON: We just want to

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 be careful, because that's kind of -- we
3 have our -- the resolution where the
4 lending disparity comes from, the study
5 comes from, and New York took our study
6 and took it one step further with that
7 type of policy, and that's when the banks
8 sued them and they had to throw out the
9 whole thing. So we just have to be
10 careful, but we will work closely
11 together to see what we can put in place.

12 COUNCILWOMAN BASS: I think we
13 can take the New York example and figure
14 out what they did and how we can avoid --
15 how Philly can make it better than New
16 York.

17 MS. JOHNSON: Okay.

18 COUNCILWOMAN BASS: So whatever
19 they did, I'm not sure, but I'm certain
20 that we can find our way around what was
21 done in New York so that we can -- when
22 folks come to the table and they want to
23 do business with us, it's about dollars.
24 I certainly get that. It's about
25 investing. It's about investing the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 taxpayers' money so that we get the kind
3 of return that helps us to be able to
4 function and to run the City, but it's
5 also about how are we getting those
6 dollars. Every dollar is not a good
7 dollar, and if you've gotten it by
8 declining or basically working against an
9 entire neighborhood, redlining an entire
10 community, then those aren't good
11 dollars. It's not good money. And so we
12 have to be cautious of who is coming and
13 how they're coming and what they've done
14 to our neighborhoods, is my point here.

15 MS. JOHNSON: Okay.

16 COUNCILWOMAN BASS: And one
17 other quick question. Do we have any
18 funds invested into manufacturers of
19 guns, ammunition, firearms --

20 MS. JOHNSON: No, not --

21 COUNCILWOMAN BASS: -- in any
22 of our investment portfolio?

23 MS. JOHNSON: No.

24 COUNCILWOMAN BASS: All right.

25 Thank you. That's all.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCIL PRESIDENT CLARKE:

3 Thank you, Councilwoman.

4 The Chair recognizes Councilman
5 Domb.

6 COUNCILMAN DOMB: Thank you,
7 Council President.

8 Good afternoon.

9 MS. JOHNSON: Good afternoon.

10 COUNCILMAN DOMB: I want to
11 follow up a question on Council
12 President's -- if we had \$10 million to
13 lend out to individuals at \$10,000 each,
14 you were saying the costs were 30
15 percent. Did I hear that correctly?

16 MS. JOHNSON: That's correct.

17 COUNCILMAN DOMB: The cost 30
18 percent of the 10 million?

19 MS. JOHNSON: From the
20 proposals we've received from the RFP we
21 put out, that's correct.

22 COUNCILMAN DOMB: So just to be
23 clear, if we want to lend 10 million to
24 let's just say \$10,000 increments,
25 they're going to charge us 3 million of

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2 the 10 million to do the work?

3 MS. JOHNSON: From the
4 proposal, that's correct.

5 COUNCILMAN DOMB: Just for the
6 record, that is insane.

7 MS. JOHNSON: This is why we
8 haven't gone to the market to do the bond
9 deal yet. We want to fine tune that and
10 shave that and sharpen that.

11 COUNCILMAN DOMB: But let me
12 ask a question. When you go for a loan
13 of \$10 million, the worst case is the
14 bank might charge you one point for the
15 loan. Maybe there's a better way for us
16 to do this through guaranteeing the loans
17 and letting the banks just lend them
18 directly.

19 MS. JOHNSON: We looked at that
20 as an option, but did not get any
21 responses from that perspective with the
22 RFP we put out.

23 COUNCILMAN DOMB: I would say I
24 would go to our lenders and make it a
25 strong request, because 30 percent is

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2 unacceptable.

3 MS. JOHNSON: Agreed.

4 COUNCILMAN DOMB: Let me ask
5 you a separate question. I'm going to
6 discuss the reconciliation of bank
7 accounts.

8 MS. JOHNSON: Yes.

9 COUNCILMAN DOMB: Do you know
10 when the last time the payroll account
11 for the City was reconciled?

12 MS. JOHNSON: Well, the
13 current -- we switched over to Citizens
14 Bank in July 1. That is current, but the
15 historical one with Wells Fargo, the last
16 time was December 2010.

17 COUNCILMAN DOMB: Are you
18 saying that we haven't reconciled the
19 payroll account from December of 2010 to
20 six or nine months ago?

21 MS. JOHNSON: That's correct.

22 COUNCILMAN DOMB: That's like
23 seven years of not reconciling -- I mean,
24 individuals reconcile every month. We
25 didn't reconcile for seven years the

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2 payroll account? Why did that happen?

3 MS. JOHNSON: One, I can't
4 speak to historically as to why, but this
5 is why -- one of the reasons we have an
6 outside consultant coming in, because
7 when I came on and realized there were
8 several accounts that hadn't been
9 reconciled in many years and saw the
10 ongoing findings, I wanted to make sure
11 that we could clean that up.

12 COUNCILMAN DOMB: What are the
13 other accounts that haven't been
14 reconciled?

15 MR. SCHWARTZ: Sorry. I'm
16 Chris Schwartz, Deputy City Treasurer.

17 One of the other bigger
18 accounts that have not been reconciled
19 and has been noted in the Controller's
20 report for some time has been the general
21 disbursement account for the City of
22 Philadelphia.

23 COUNCILMAN DOMB: Can you talk
24 into the mic. I can't hear you.

25 MR. SCHWARTZ: Sorry. It's the

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2 general disbursement account.

3 COUNCILMAN DOMB: General
4 disbursement?

5 MR. SCHWARTZ: Accounts payable
6 essentially.

7 COUNCILMAN DOMB: How much in
8 dollars are we dealing with there?

9 MR. SCHWARTZ: Currently in
10 that account I believe there's roughly
11 about \$42 million.

12 COUNCILMAN DOMB: When was the
13 last time that was reconciled?

14 MR. SCHWARTZ: That was
15 reconciled, again, approximately seven
16 years ago.

17 COUNCILMAN DOMB: Seven years
18 ago?

19 MR. SCHWARTZ: Yeah.

20 COUNCILMAN DOMB: I'm confused.
21 I thought the job of the Treasurer's
22 Office is to reconcile accounts on a
23 monthly basis.

24 MS. JOHNSON: That's correct.

25 COUNCILMAN DOMB: So are you

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2 saying that we didn't do the job
3 correctly for those seven years?

4 MS. JOHNSON: I can't quite say
5 we weren't doing the job correctly,
6 because, again, I can't speak to
7 historical, but there was -- it was an
8 open item that we're now addressing, one,
9 with staff and then bringing in outside
10 to catch that up, because that is a
11 problem and we want to clean it up.

12 COUNCILMAN DOMB: And are there
13 any other accounts we didn't reconcile?

14 MR. SCHWARTZ: The general
15 disbursement account and the payroll
16 accounts are the primary accounts that
17 have not been reconciled.

18 COUNCILMAN DOMB: Is there a
19 pension payroll account that had to be
20 reconciled?

21 MR. SCHWARTZ: That is actually
22 reconciled.

23 MS. JOHNSON: That's current.

24 MR. SCHWARTZ: That's current.

25 COUNCILMAN DOMB: And so I'm

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2 just trying to understand -- my time is
3 up. I want to ask this last question.

4 Is there anyone else asking questions?

5 The reason why I bring this up,
6 I was reading through the June 30th, 2017
7 reports, and on Page 151 it says there's
8 currently a discrepancy between the
9 account balance of the consolidated cash
10 account as shown on the City's records
11 and as shown on the records of the bank
12 at which the cash balance of such account
13 is maintained. The reported balance on
14 the City's records is higher than the
15 account balance on the bank's records by
16 approximately 33.3 million. The City has
17 engaged the services of an outside firm
18 to reconcile this discrepancy. This was
19 nine months ago. What is the status of
20 that 33.3 million that we show on our
21 records but not in our bank?

22 MR. SCHWARTZ: So we have put
23 out the RFP and selected an outside
24 accounting firm to come and help us with
25 that. Again, that is a fluctuating

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2 balance. We are reconciling that on a
3 monthly basis and finding some historic
4 balances -- or historic transactions that
5 do go against that. Again, it is a
6 working process. We do have the
7 accounting firm coming on, I think,
8 within the next month.

9 MS. JOHNSON: We actually meet
10 with them --

11 COUNCILMAN DOMB: Let me ask
12 you a question. In the past we had our
13 own people doing the balancing of these
14 accounts. Why wouldn't we have hired our
15 own people to balance these accounts?
16 Why do we need an outside firm? Is it
17 because this wasn't done for seven years
18 and there's so much catch-up?

19 MS. JOHNSON: That's correct.
20 That's why I requested to have a firm
21 come in, because there was the catch-up,
22 and my timeline that I presented, it was
23 easier to have an outside firm come in
24 and work with us and just to solely focus
25 on that while we have an actual person,

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2 we have City employees working on the
3 current.

4 COUNCILMAN DOMB: Let me just
5 say this: We are theoretically a board
6 of directors of a city -- of a company
7 called the City of Philadelphia with a
8 budget that's approaching 4.6 billion and
9 4.5 billion of capital, plus the School
10 District, and no board of directors would
11 allow accounts not to be balanced for
12 seven years. That's mind-boggling to me.
13 I mean, you guys are in accounting. I
14 assume -- is that a normal accounting
15 practice?

16 MS. JOHNSON: That is not
17 normal accounting practice, and that's
18 why I've been trying to get that cleaned
19 up and tidied up and moving forward so
20 that it's not an issue going forward in
21 the Treasurer's Office.

22 COUNCILMAN DOMB: Will you hire
23 people once we get this cleaned up in the
24 Treasurer's Office to do this
25 reconciliation on a monthly basis?

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2 MS. JOHNSON: We have them on
3 board now. They were approved and we
4 have the bodies on board for the ongoing,
5 yes.

6 COUNCILMAN DOMB: Okay. Am I
7 out of time?

8 I'm flabbergasted by the seven
9 years, I got to tell you, especially when
10 we're dealing with -- we have in the
11 report from June of '17 that we were
12 short 33 million. I got to tell you that
13 if -- it's our money. I'd be up all
14 night figuring this thing out. This is a
15 lot of money we're dealing with.

16 MS. JOHNSON: And it's
17 something that we've been highly focused
18 on from the beginning.

19 COUNCILMAN DOMB: I know, but
20 it's been since June where we were trying
21 to engage the people. I would engage
22 them immediately. It could be a theft.
23 I don't know what's going on here. I
24 mean, we don't really know what's going
25 on.

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2 Okay. Your testimony states in
3 the budgetary request for 17 positions
4 for Fiscal Year '19, yet the actual
5 budget states 16 positions. Which one is
6 accurate?

7 MS. JOHNSON: It's actually 17
8 positions.

9 COUNCILMAN DOMB: Okay. And
10 then in your forecasting models, are you
11 predicting interest rates to increase or
12 decrease over the next several years?

13 MS. JOHNSON: We have an
14 escalated for increase in --

15 COUNCILMAN DOMB: Increase?

16 MS. JOHNSON: Yes.

17 COUNCILMAN DOMB: I guess my
18 second question to that would be then if
19 we're forecasting rates to increase, why
20 did we take an adjustable rate on 400
21 North Broad versus a fixed rate?

22 MS. JOHNSON: Well, we didn't
23 take an adjustable rate. It is actually
24 fixed rate for the first nine years. And
25 when we put of the RFP, we got the best

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 deal that was in the market at that time
3 for nine years.

4 COUNCILMAN DOMB: We can differ
5 on that one.

6 MS. JOHNSON: Okay.

7 COUNCILMAN DOMB: It's okay?

8 COUNCIL PRESIDENT CLARKE:
9 Yeah.

10 COUNCILMAN DOMB: And I was
11 curious as to the process we used to
12 determine what bonds are going to be
13 refunded, refinanced. What is the
14 process we use for that?

15 MS. JOHNSON: Well, we have a
16 debt policy that lays out the steps with
17 regards to refunding, but the first thing
18 we look at is to make sure each maturity
19 has a 3 percent savings, and as you know
20 with tax reform that came in place,
21 there's no more advance refunding, so we
22 only have the ability to current refund
23 bonds. So the other bonds that have --
24 most of our bonds have ten year calls, so
25 that are callable within that 90-day

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2 window, but they have to meet at minimum
3 3 percent overall savings as well as a
4 positive maturity-by-maturity savings.

5 COUNCILMAN DOMB: Three percent
6 over the term of the loan?

7 MS. JOHNSON: Right. Over the
8 term of the refunding, that's correct.

9 COUNCILMAN DOMB: And in the
10 general obligation refunding bonds series
11 in 2017, there was 262,865,000. Was that
12 refinancing old debt or did we take on
13 some new debt?

14 MS. JOHNSON: Say that one more
15 time. I'm sorry.

16 COUNCILMAN DOMB: That's okay
17 in the general obligation refunding bonds
18 series 2017, there was 262,865,000. Was
19 that refinancing old debt or is there
20 some new debt included in that?

21 MS. JOHNSON: That's all old
22 debt.

23 COUNCILMAN DOMB: All old debt?

24 MS. JOHNSON: Yes.

25 COUNCILMAN DOMB: Okay. And do

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 you know the terms of that series, the
3 interest rate and term?

4 MS. JOHNSON: Well, that has
5 varying maturities of interest rate, but
6 we can get the detail for you.

7 COUNCILMAN DOMB: Okay. And
8 are we saving money -- do you know what
9 the overall savings was of that
10 refunding, any idea?

11 MS. JOHNSON: Say that again.

12 COUNCILMAN DOMB: Was there a
13 savings in that refinance?

14 MS. JOHNSON: Yes. The total
15 savings was 25 million or either a net
16 present value savings of 9.63 percent.

17 COUNCILMAN DOMB: And where is
18 that 25 million going?

19 MS. JOHNSON: It goes back into
20 the General Fund.

21 COUNCILMAN DOMB: Is that 25
22 million a one-time savings or annual?

23 MS. JOHNSON: No, no. That's
24 the total. The annualized savings --

25 COUNCILMAN DOMB: Over the

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 term?

3 MS. JOHNSON: Is over the term
4 of the life of the loan, yes.

5 COUNCILMAN DOMB: And today
6 what are the current interest rates that
7 we would look for in general obligation
8 debt, just a range in today's market?
9 What would you say they are?

10 MS. JOHNSON: Right now while
11 we're looking to do the Art Museum
12 project and a small current refunding as
13 well and we've been looking in the
14 market, and right now the average all in
15 is around a little under 4, like 3.7.

16 COUNCILMAN DOMB: That's good.
17 So based on that, should we be looking at
18 doing more refinancing, especially since
19 our bond rating went down a little and we
20 have the potential that may change the
21 ratings? Should we be looking at more
22 refinancing to lock in that 3.7?

23 MS. JOHNSON: Well, at this
24 time we can only do current refundings.
25 So we can only refund bonds that are

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2 callable within the 90-day window. But
3 we are monitoring to see what is out
4 there that we can refund.

5 COUNCILMAN DOMB: So on bonds
6 that aren't callable, is there a payment
7 penalty involved?

8 MS. JOHNSON: Yeah. You have
9 to escrow to maturity. So then you lose
10 all of your savings, because you're
11 actually escrowing the payment to the end
12 of the bond's life.

13 COUNCILMAN DOMB: Okay. In the
14 budget why are 2018 estimates for the
15 Investment and Banking program 22 million
16 more than what was budgeted?

17 MS. JOHNSON: I'm sorry?

18 COUNCILMAN DOMB: In the budget
19 for 2018, you have estimates for what's
20 called the Investment and Banking program
21 in your budget. It says 22 million more
22 than what was budgeted was spent.

23 MS. JOHNSON: I'm sorry. I'm
24 just looking at the budget now.

25 COUNCILMAN DOMB: I can show it

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 to you offline. We can show it to you
3 offline.

4 MS. JOHNSON: Okay.

5 COUNCILMAN DOMB: Could you
6 just explain what are the other
7 governments non-tax revenues that make up
8 471 million in your Fiscal Year '19
9 budget?

10 MR. SCHWARTZ: A lot of that is
11 made up of the PICA -- the money, the
12 excess that we get back from PICA after
13 we pay them the various taxes that
14 they --

15 COUNCILMAN DOMB: So you're
16 saying we're getting back 471 million a
17 year from PICA?

18 MS. JOHNSON: That's the
19 estimated number.

20 MR. SCHWARTZ: That's the
21 estimated number there.

22 COUNCILMAN DOMB: So I wasn't
23 here. I don't know if you were here,
24 Council President, but back in time, I
25 guess, we instituted a 1.5 increase on

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2 the wage tax to pay the PICA bonds. And
3 this is the excess that's not going to
4 the bonds that's coming back to us?

5 MR. DUBOW: So it wasn't that
6 we implemented 1.5 percent. The 1.5
7 percent at an existing wage tax was
8 redirected to be essentially security for
9 the PICA bonds, and then the debt service
10 would come out of that, but it was always
11 a big multiple of what the actual debt
12 service was. And the debt service has
13 gone down over time. As it goes down,
14 more and more of the PICA tax money comes
15 back to the City, and that revenue is
16 built into our Five Year Plan.

17 COUNCILMAN DOMB: Okay. All
18 right. Thank you very much. Thank you.

19 Thank you, Council President.

20 COUNCIL PRESIDENT CLARKE:

21 Thank you Councilman.

22 We're going to take a break.

23 We'll be back at 2:15 and we will --

24 MS. JOHNSON: Do you want

25 Sinking Fund to come back at 2:15?

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCIL PRESIDENT CLARKE: Do
3 you want to come back at 2:15?

4 All right. Read your
5 testimony, sir.

6 MR. BOWMAN: Matthew Bowman,
7 Executive Director of the Sinking Fund
8 Commission.

9 COUNCIL PRESIDENT CLARKE: The
10 Treasurer just threw you under the --

11 MS. JOHNSON: No, no, no.

12 MR. BOWMAN: I can make it very
13 quick. So our budget is entirely for
14 debt service and debt-related payments.
15 Our total all funds request this year is
16 678.8 million, which is actually a
17 decrease of almost 24 million from last
18 year, and 295 million of that is General
19 Fund.

20 COUNCIL PRESIDENT CLARKE:
21 Okay. Thank you. State just your name
22 for the record.

23 MR. BOWMAN: Matthew Bowman,
24 Executive Director of the Sinking Fund
25 Commission.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCIL PRESIDENT CLARKE:

3 We're actually going to be calling you
4 guys back for a couple of things that we
5 didn't get resolved today, and one of
6 them is you know what, check on the
7 progress of the loan program. So you can
8 have a more extensive interaction at that
9 time, sir.

10 Thank you. Thank you very
11 much.

12 MS. JOHNSON: Thank you.

13 COUNCIL PRESIDENT CLARKE:

14 Councilman -- hold on.

15 Councilman, you had a question?

16 COUNCILMAN DOMB: Yes, Council
17 President.

18 COUNCIL PRESIDENT CLARKE: I'm
19 sorry.

20 COUNCILMAN DOMB: A couple
21 quick questions.

22 Just in general, when are
23 payments made for debt service? Are they
24 made monthly or quarterly?

25 MR. BOWMAN: For each

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 particular bond issued, they're made
3 generally twice a year. We actually have
4 payment dates. Most months we have
5 payments on the 15th and the 1st of the
6 month.

7 COUNCILMAN DOMB:
8 Semi-annually.

9 MR. BOWMAN: Correct.

10 COUNCILMAN DOMB: When are
11 deposits made into the Sinking Fund and
12 what determines the amount of the
13 deposit?

14 MR. BOWMAN: The amount of the
15 deposit is exactly what's due for debt
16 service.

17 COUNCILMAN DOMB: Okay. When
18 are those deposits made?

19 MR. BOWMAN: Generally just
20 prior to when debt service is paid.

21 COUNCILMAN DOMB: And the
22 breakdown of Class 200 rent payments,
23 it's 110 million. Any idea what that
24 rent covers?

25 MR. BOWMAN: Those are all the

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2 City service agreement bonds issued. So
3 anything issued through PAID or PMA or
4 PHA.

5 COUNCILMAN DOMB: All the
6 properties that the City rents basically?

7 MS. JOHNSON: Say that one more
8 time. I'm sorry.

9 COUNCILMAN DOMB: The breakdown
10 of Class 200 rent payments of 110
11 million, I'm just curious what that is.

12 MS. JOHNSON: That's the debt
13 service for our City service agreements.
14 So any time we issue bonds through PAID,
15 the Redevelopment Authority, the
16 Municipal Authority, it comes out of that
17 Class 200.

18 COUNCILMAN DOMB: And so then
19 there was a Class 200 decrease, which is
20 good, of 26 million in PMA lease
21 payments. Why did that happen?

22 MR. BOWMAN: It was just the
23 natural roll-off of debt service. So
24 there was no different restructurings or
25 anything. It's just that was the

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2 natural...

3 COUNCILMAN DOMB: We like
4 roll-offs. That's good.

5 Thank you very much.

6 Thank you, Council President.

7 MS. JOHNSON: Thank you.

8 COUNCIL PRESIDENT CLARKE:
9 Thank you, Councilman.

10 We'll be back at 2:15. Thank
11 you. Thank you for your testimony. And
12 at that time, we will have our good
13 friends from Pensions.

14 (Short recess.)

15 COUNCILMAN GREENLEE: Okay.
16 We're going to start Pensions and
17 Retirement. Please state your name and
18 proceed.

19 MR. BIELLI: Good afternoon.
20 My name is Francis Bielli. With me are
21 Shamika Taliaferro, Deputy Director, and
22 Christopher DiFusco, CIO, along with
23 members of our executive staff and
24 representatives of our deferred comp
25 carrier, Nationwide, in case there are

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 any questions in that area.

3 Thank you for inviting us today
4 to talk about our budget testimony. I'd
5 also like to thank the members of Council
6 with whom we've met during the past year
7 and prior to that for your input and
8 ideas on strengthening the plan. We
9 consider it a true partnership in order
10 for our mutual goal of making the plan
11 stronger going forward.

12 While our budget request is
13 slightly higher, 3.8 percent, than FY18
14 estimated obligation levels, it remains
15 lower than the amount requested in four
16 of the last ten years. This funding will
17 maintain staffing at its optimal level
18 and covers fringe benefits as well as a
19 scheduled 2.5 percent raise for the
20 Board's District Council 33 represented
21 staff.

22 The demographics of our staff
23 are 70 percent female, 61 percent African
24 American, 4 percent Asian American, and 2
25 percent Hispanic.

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2 The plan's funding percentage
3 increased from 44.8 percent to 45.3
4 percent as of July 1st, 2017. Last
5 Wednesday, the Board voted to once again
6 reduce the assumed rate of return going
7 from 7.70 percent down to 7.65 and then
8 7.60 over the next two consecutive fiscal
9 years.

10 The Board has reduced the
11 assumed rate of return a total of 115
12 basis points, or 1.15 percent, over the
13 past 11 years. The Board also updated
14 other underlying factors such as
15 mortality tables and payroll growth
16 assumptions.

17 Per the Board's actuary, while
18 the funding ratio may appear to reflect
19 lack of progress in funding, the decrease
20 in the assumed rate of return represents
21 improvement in the fund's risk profile,
22 improving the likelihood of achieving the
23 assumption in the future.

24 The fund's investment return
25 for the fiscal year ending June 30th,

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 2017 was 13.08 percent net of fees. The
3 return for calendar year ending December
4 31st, 2017 was 15.4 percent. Through
5 March 26th, 2018, despite extreme
6 volatility in the worldwide markets, the
7 fund's fiscal year return to date was
8 6.60 percent. The returns for all those
9 periods exceeded those of the fund's
10 policy index benchmark and were among the
11 top quartile of public pension funds.

12 You may recall the fund's
13 portfolio was restructured following the
14 Board's decision in Fiscal 2016 to divest
15 from all but one hedge fund and many
16 other underperforming high-cost
17 investment products. The redemptions of
18 these high fees, actively managed
19 investments is almost complete, resulting
20 in a drastic reduction in investment fees
21 paid by the Board from 33.5 million, an
22 investment ratio of 0.69 percent in
23 Fiscal '14, to 15.7 million, an
24 investment ratio of 0.33 percent in
25 Fiscal '17, an overall reduction of 53

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2 percent during that timeframe.

3 Passively managed investments
4 now account for approximately 57 percent
5 of the fund's assets, up from roughly 29
6 percent just three years ago in December
7 of 2014.

8 Using our investment manager
9 database, the Board once again conducted
10 a utilization study to determine the
11 universe of diverse investment managers
12 that meet the fund's criteria, which is
13 having a three-year track record and at
14 least \$100 million in assets under
15 management. The results are that 9.3
16 percent of firms and 5.23 percent of
17 products had greater than 50 percent
18 minority or women ownership. The fund's
19 current line of investment managers
20 includes 21.5 percent diversity managers,
21 far surpassing the universe that the
22 utilization study revealed.

23 Diverse local managers are
24 approximately -- diverse plus local
25 managers, excuse me, are approximately 30

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2 percent of the portfolio. The Board
3 continues to seek out high-quality,
4 diverse, local, and emerging managers for
5 allocations across all asset classes.
6 Also noteworthy is that both RhumbLine
7 Index products, which represents 40
8 percent of our fund, and Causeway, which
9 represents 3.9 percent of our fund, do
10 not qualify under the City of
11 Philadelphia OEO diversity regulations,
12 but both firms combined, women and
13 minority employees exceed 50 percent of
14 the firm and do qualify as diverse
15 companies under regulatory schemes of
16 other jurisdictions such as the State of
17 Illinois.

18 Board members and staff
19 continue to participate in the Middle
20 Atlantic Plan Sponsor, the National
21 Association of Securities Professionals,
22 and other non-profit organizations that
23 are proponents of diversity in the
24 investment professional ranks. The Board
25 continues to be an active member of a

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2 national association called the Thirty
3 Percent Coalition, which is an
4 organization committed to the goal of
5 increasing women participation on
6 corporate boards. The Board also
7 continues to support proxy initiatives,
8 promoting issues such as inclusive
9 corporate boards, equal pay, and other
10 important social issues.

11 The Board has partnered with
12 investment managers to encourage the
13 creation and expansion of diversity
14 outreach through internships, mentoring,
15 and hiring programs. One of our local
16 managers not only adopted a policy based
17 on the Board's suggestion, but a young
18 man from North Philadelphia successfully
19 completed an internship and was hired by
20 the firm.

21 Recently our investment staff
22 participated in a local education program
23 for high school students called Investing
24 Girls. Dominique, Erin, and Chris
25 recently gave a presentation at the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 Palumbo School and, by all accounts, it
3 was very successful. As a staff we have
4 periodically spoken to various local
5 groups, including graduate classes at
6 Temple University and the University of
7 Pennsylvania.

8 The Board also received a
9 Certificate of Transparency from the
10 National Conference of Public Employees
11 Retirement System in furtherance of our
12 level of public disclosure throughout
13 2017.

14 A large percentage of employees
15 continue to use the deferred compensation
16 program to enhance their retirement
17 savings. There are currently 22,155
18 employees participating in the 457 Plan
19 administered by Nationwide. As of
20 February 2018, the plan exceeded \$1.135
21 billion in total assets.

22 The Board continues to provide
23 retirement education sessions to system
24 members, annually reaching thousands of
25 employees through in-house training as

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2 well as visits to various operating
3 departments and participating in seminars
4 for members of the police and
5 firefighters unions. The Board also
6 participates in the Personnel
7 Department's two-day on-boarding seminar
8 for new employees.

9 We respectfully request that
10 you approve our budget, and we'd be glad
11 to answer any questions.

12 Thank you.

13 COUNCILMAN GREENLEE: Thank
14 you, Mr. Bielli. Let me just run a
15 couple of questions that Council
16 President had. One is, he wants to know
17 what do you think is most important to
18 the health of pension fund? Is it the
19 increased contributions of employees or
20 is it the conversion to a stacked hybrid
21 plan?

22 MR. BIELLI: So what the
23 conversion to a stacked hybrid plan does
24 for us in a positive way is reduces the
25 future liability of the fund.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCILMAN GREENLEE: Right.

3 MR. BIELLI: And that's always
4 important from an actuarial perspective,
5 because when they project out into the
6 future, they're looking at the future
7 liability.

8 If you look in our actuarial
9 report, there's actually a funding
10 percentage for each of the types of plans
11 that we have. And if you look at Plan 10
12 and if you look at Plan 16, the funding
13 percentage for both of those plans are
14 substantially higher than the traditional
15 plans.

16 So I would say that those plans
17 are very helpful, but the -- I would
18 guess what you would say, the main issue
19 with the fund is the unfunded liability,
20 and a large, large portion of that is due
21 to the legacy plan, 67 Plan. I think
22 it's probably close to 90 or exceeding 90
23 percent. I haven't done the calculation
24 based on the most recent actuarial
25 report.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 So, again, I think attacking
3 that liability. And part of that is
4 something that the Board has adopted and
5 that the City has adopted and
6 memorialized in the collective bargaining
7 agreements, which is called the Revenue
8 Recognition Policy. The Revenue
9 Recognition Policy takes any additional
10 contributions that the employees are
11 making as a result of collective
12 bargaining and the additional revenues
13 from the sales tax, and that acts to pay
14 down the unfunded liability above and
15 beyond the MMO. So the key is, it
16 doesn't act to reduce the City's
17 obligation under the MMO, but it acts as
18 an additional payment on the unfunded
19 liability.

20 Our actuarial report this year
21 in showing why the funding percentage
22 went up, the main mover of that was that
23 we paid an additional 2.3 percent towards
24 that unfunded liability, and most of that
25 is attributable to the Revenue

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 Recognition Policy.

3 COUNCILMAN GREENLEE: Okay. I
4 appreciate that.

5 Just one more thing. I know
6 you mentioned -- because I know Council
7 in general, Council President
8 particularly, is interested in diversity
9 of the portfolio managers. I think you
10 quoted some figures. Is that in your
11 written testimony?

12 MR. BIELLI: I don't know if
13 it's in the written testimony or not.

14 COUNCILMAN GREENLEE: If not,
15 maybe you could get that to us.

16 MR. BIELLI: We will get that
17 to you.

18 COUNCILMAN GREENLEE: Just so
19 we're clear on that.

20 MR. BIELLI: So it's 21.5
21 percent of firms, but as far as the fees
22 of diversity managers, it's actually
23 higher than that. It's closer to 28
24 percent for the fees for those managers.

25 COUNCILMAN GREENLEE: Maybe you

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 could get that to the Council President,
3 because I know that's something that is
4 raised a lot and I know some of the
5 members that may not be here right now I
6 know are concerned about that issue.

7 Thank you.

8 MR. BIELLI: You're welcome.

9 COUNCILMAN GREENLEE: Let me
10 recognize Councilman Domb.

11 COUNCILMAN DOMB: Thank you,
12 Mr. Chairman.

13 Good afternoon.

14 MR. BIELLI: Good afternoon.

15 COUNCILMAN DOMB: A couple of
16 questions. One of the questions that I'm
17 not clear on is, for your full-time
18 positions for next year's budget, how
19 many positions are you budgeting for?

20 MR. BIELLI: It's 77 or 73. I
21 can tell you in one second. 73.

22 COUNCILMAN DOMB: 73. So in
23 2017 you budgeted 73 also?

24 MR. BIELLI: Correct.

25 COUNCILMAN DOMB: But you

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 filled 55?

3 MR. BIELLI: Correct.

4 COUNCILMAN DOMB: And you had a
5 tremendous good year as far as returns
6 are concerned.

7 MR. BIELLI: Yes.

8 COUNCILMAN DOMB: Do you really
9 think we need those extra 18 people?

10 MR. BIELLI: I think we look at
11 what's the optimal level, and I think
12 we're probably close to the optimal
13 level. So it's likely we may not need
14 all those people, but we'd be glad to do
15 a detailed analysis on that.

16 COUNCILMAN DOMB: I'd like you
17 to do a detailed analysis at 55 that you
18 have currently and not increase the 18 so
19 we can save the money.

20 MR. BIELLI: It may not need
21 18, but it will need some level above 55,
22 because we do have some vacancies that
23 we're in the process of filling now.

24 COUNCILMAN DOMB: On the
25 positive side, you had a great year. So

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 congratulations. You guys did a great
3 job in returns, and we did it with 55
4 people. I just want to have the same
5 performance with 55 people next year. I
6 don't think we need more people if we had
7 such a great performance.

8 MR. BIELLI: I think if you
9 look at our numbers of filled positions
10 since I've been there over seven years,
11 it's been pretty steady the last two or
12 three years. We're looking for the
13 optimal level.

14 COUNCILMAN DOMB: No. That's
15 great. I think that is true, and I'd
16 like to keep it at that level, is my
17 point.

18 Let me ask you another
19 question. We had a 15.4 percent return,
20 I think it was, on the pension, which is
21 phenomenal, and the pension fund is
22 approximately \$5 billion, I guess right
23 now?

24 MR. BIELLI: Correct.

25 COUNCILMAN DOMB: Does that

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 mean we made about \$770 million on our
3 investments?

4 MR. BIELLI: Chris.

5 COUNCILMAN DOMB: I'm just
6 doing the math.

7 COUNCILMAN GREENLEE: Just
8 identify yourself for the record.

9 MR. DiFUSCO: Sorry. Chris
10 DiFusco, Chief Investment Officer.

11 No, because we would have money
12 outflowing during the year. So we're
13 paying approximately -- and correct me if
14 I'm wrong, Fran -- about 800 million a
15 year in benefit payments. So if we're
16 paying out, let's say 70, 75 million a
17 month, that money isn't there during the
18 course of the year to realize those
19 investment returns. So the number would
20 be smaller. I don't have the exact
21 number in front of me, but I'm happy to
22 get it for you.

23 COUNCILMAN DOMB: I like the
24 return number and I'd like to know how
25 much in actual dollars we're adding to

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 the fund based on that.

3 MR. DiFUSCO: Sure.

4 COUNCILMAN DOMB: So it's not
5 770 million. It's something
6 substantially less?

7 MR. BIELLI: So it's a matter
8 of timing also. I mean, we get our
9 annual payment from the City at the end
10 of March. So if the market went up in
11 the period prior to us receiving the MMO
12 payment, that principal would not have
13 been part of the market increase. We're
14 also paying out \$800 million in benefits.
15 So each month it's a certain amount. So
16 it depends on when the market went up,
17 when it didn't go up, and what money is
18 in there.

19 COUNCILMAN DOMB: I understand.
20 I just want to know what the total
21 dollar --

22 MR. BIELLI: Yeah. We'll give
23 you that.

24 COUNCILMAN DOMB: And do you
25 know what the funding ratio was at the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 end of 12/31/17, this past December?
3 Were you at 45, 46?

4 MR. BIELLI: No. We wouldn't
5 know the funding ratio. We only know the
6 funding ratio at the end of every fiscal
7 year. It's only calculated one time per
8 year.

9 COUNCILMAN DOMB: I'm trying to
10 understand. By having such a great
11 return, what is the impact to the funding
12 ratio?

13 MR. BIELLI: So it was 13.08
14 for the fiscal year, and the funding
15 percentage went up 44 and a half to 45.3.
16 Actually, it was 45.5 prior to the new
17 assumed rate being put in last week. So
18 that had a two-tenths of a basis point
19 return. So roughly eight-tenths of a
20 basis point. I think the 13.08 percent
21 had an effect on the funding ratio.

22 COUNCILMAN DOMB: Okay. Thank
23 you.

24 And our research tells us --
25 tell me if this is right or wrong. The

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 National Association of State Retirement
3 Administrators found that the majority of
4 plans in the United States as of 2016
5 have shifted their return assumptions to
6 the 7.25 to 7.5 range. I know we're
7 going to head down the next two years,
8 you said, to 7.6. Do you see us getting
9 into the range of what the rest of the
10 administrators are looking at?

11 MR. BIELLI: I think the Board
12 is resolute on continuing to reduce the
13 assumed rate going into the future. And
14 you're exactly right, our experience
15 study that was presented last week did
16 show that the median was 7.5.

17 COUNCILMAN DOMB: Right.

18 MR. BIELLI: That's right.

19 COUNCILMAN DOMB: And since
20 '88, 1988, it says our returns have been
21 7.5, and since 2000, they've been 5.6,
22 because we had ups and downs.

23 MR. BIELLI: That's right.

24 COUNCILMAN DOMB: Okay. In
25 the, we call it, the road to 80 percent

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 to get us to 80 percent funding in, I
3 guess, 2030, the fact that our assumed
4 rate went down, in that program we were
5 doing 7.7. Does that have any effect on
6 that road to 80 percent?

7 MR. BIELLI: So when we get the
8 final -- I have the draft actuarial
9 report. It should be finalized within
10 the next two days. Everyone on Council
11 will get that. It's still showing a
12 chart with varying returns averaging 7.65
13 percent going forward, what the
14 projections are, and it's still getting
15 us to 80 percent in 13 years.

16 COUNCILMAN DOMB: Okay. Good.

17 MR. BIELLI: That's without the
18 DC 47 or Fire contracts, whatever happens
19 with those.

20 COUNCILMAN DOMB: So the MMO
21 levels, the City's contributions over the
22 next 13 years, according to the chart,
23 are like 10.7 billion into the pension
24 fund, the MMO.

25 MR. BIELLI: Okay.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCILMAN DOMB: And it

3 equates to about an average of 821

4 million annually that we're putting in.

5 In 2019, the MMO is 700 million, but the

6 payouts, as you mentioned, were about

7 821 -- I'm sorry; the retirees was about

8 880 million. So we're paying out right

9 now 880 million and putting in 700

10 million.

11 MR. BIELLI: So, yes. If you

12 include DROP and people who withdraw from

13 payroll, it gets over 800 million. It's

14 around 760 fixed benefits right now, 760

15 million. So, yes, it's a negative cash

16 flow situation, which is -- according to

17 the actuary, what we're doing with the

18 Revenue Recognition Policy, again, which

19 has been formalized in the collective

20 bargaining agreements, is a nice feature

21 for gradually attacking that negative

22 cash flow, and that will have a long-term

23 positive effect on what you're describing

24 right now.

25 COUNCILMAN DOMB: And the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 projected MMO for the next four years is
3 2019 at 703, 2020 at 709, 2021 at 719,
4 2022 at 734, and we're still going to be
5 way below what the payouts are of 880
6 million.

7 MR. BIELLI: That's right.

8 COUNCILMAN DOMB: And so in '23
9 to '30 -- at some point we have to catch
10 up. From '23 to '30, are we going to
11 have MMO payments that are unbelievably
12 high?

13 MR. BIELLI: I think Rob can
14 address the MMO payments going forward,
15 but the MMO payments seem to level off at
16 some point, if I recall correctly.

17 COUNCILMAN DOMB: But what
18 you're saying is we have negative
19 basically cash flow for the next five
20 years. We pay out more than we take in.

21 MR. BIELLI: Right.

22 COUNCILMAN DOMB: And that at
23 some point we got to pay the piper and
24 balance this thing.

25 MR. BIELLI: Right. That's

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 correct. And that's, again, what this
3 Revenue Recognition Policy is intended to
4 address, and part of that is employee
5 contributions for sure.

6 COUNCILMAN DOMB: So the
7 question I guess for you, Rob, is, what
8 do the MMO payments look like in '23 to
9 '30?

10 MR. DUBOW: One of the other
11 things to note too is that we're not
12 talking about earnings either. So
13 earnings would go into the fund too on
14 top of our contribution. So if you add
15 those two together, that will typically
16 be more than the benefits pay out.

17 COUNCILMAN DOMB: So in your
18 opinion based on 15.4 percent return,
19 what do you think the earnings were this
20 past year?

21 MR. DUBOW: I think we're going
22 to get back to you on that.

23 COUNCILMAN DOMB: Just some
24 idea.

25 MR. DUBOW: As Chris said, the

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 amount that's in the fund varies by time
3 of year.

4 COUNCILMAN DOMB: Is it 200
5 million, 300 million, 150 million?

6 MR. DUBOW: I would say at 15
7 percent you're probably in like 400 or
8 500 million range.

9 MR. DiFUSCO: Probably 400 or
10 500 million, I would guess.

11 COUNCILMAN DOMB: So just for
12 my benefit and everyone else's, that
13 means that we, this year at least, MMO
14 paid and had a higher -- plus the
15 returns, were greater than what we paid
16 out?

17 MR. DUBOW: That's right.

18 COUNCILMAN DOMB: Far greater.

19 MR. DUBOW: Yes.

20 MR. BIELLI: And I think that's
21 why the assets are now over 5 billion
22 versus where they were last year.

23 COUNCILMAN DOMB: But that
24 should be part of the whole package,
25 everybody gets that detail.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MR. BIELLI: Yeah, and -- okay.

3 COUNCILMAN DOMB: So we're
4 actually on a better situation. We are
5 making a dent in getting this pension
6 obligation under control as long as we
7 get the returns on our investment, plus
8 the MMO.

9 MR. DUBOW: Right. And the
10 projections that the actuary makes that
11 has us basically getting to 80 percent
12 funded within 13 years and paying the
13 entire unfunded liability off by probably
14 later in the 2030s assumes the 7.7, and
15 it will show the new assumptions, but
16 that combination of our employee
17 contributions and earnings pays down the
18 unfunded liability each year.

19 COUNCILMAN DOMB: So based on
20 this chart that you did from the road to
21 80 percent that gets us out of this
22 problem in 2030 basically, how could
23 these bond rating people actually lower
24 our rating when financially we're going
25 to be in -- we're on a road to a much

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 better situation?

3 MR. DUBOW: Yeah. So I think
4 if they were -- and we talked about this
5 a little before. I think if they were
6 looking at us in isolation and just
7 without looking at other cities, maybe we
8 wouldn't have been downgraded, but other
9 cities have healthier fund balances and
10 higher funded ratios, and so I think they
11 were looking at other cities that were in
12 the A plus category. I think that's
13 probably what the rationale was.

14 MR. BIELLI: Just one other
15 thing, Councilman. The MMO as a percent
16 of projected payroll is projected to
17 decrease by 1.2 percent according to the
18 actuary into the next fiscal year. So
19 you're right, the trend is going that
20 way.

21 COUNCILMAN DOMB: So in the
22 road to 80 percent, do we count Police,
23 Fire, DC 47, non-represented, exempt, and
24 legislative employees as being part of
25 the new stacked hybrid pension plan?

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MR. BIELLI: In the actuary
3 report --

4 COUNCILMAN DOMB: We did.

5 MR. BIELLI: It's not counted
6 in the actuary report, no.

7 COUNCILMAN DOMB: In your
8 analysis, Rob, it's in there that way?

9 MR. DUBOW: Yes.

10 COUNCILMAN DOMB: And do you
11 see any problem with us being able to
12 accomplish that?

13 MR. DUBOW: We're hopeful that
14 we will accomplish that in negotiations
15 and in our awards.

16 COUNCILMAN DOMB: Okay. And
17 the pension adjustment fund, 2015 to 2017
18 the City paid 77 million in bonuses for
19 the pension adjustment fund. Based on
20 this upswing in the market, is it
21 possible that that fund could pay more
22 bonuses to retirees even though it's
23 still less than half funded?

24 MR. BIELLI: So now, no, not
25 for the current year based on the returns

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 that we had in the last fiscal year.
3 Smoothed over -- it's the market returns
4 smoothed over a five-year period, which
5 brought us to 6.28 percent. So in order
6 to pay out, you have to be one percentage
7 point above the assumed rate of return,
8 and then anything above that is subject
9 to the PAF.

10 COUNCILMAN DOMB: Last
11 question. Since the 1960s, every union
12 contract we have has allowed municipal
13 employees except police and firefighters
14 to include overtime earnings in their
15 pension compensation calculation.
16 Overtime paid now directly affects future
17 obligations to the City's pension, which
18 needs 7 billion. Is there any option of
19 eliminating overtime when we calculate
20 pension earnings for future contract
21 negotiations?

22 MR. BIELLI: So I'll defer to
23 Rob, but that certainly is subject to
24 bargaining.

25 MR. DUBOW: Right. That's

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 subject to collective bargaining.

3 COUNCILMAN DOMB: That's a
4 killer, and that hurts that pension
5 dramatically, including that overtime.

6 Okay. Thank you. Thank you
7 for your answers.

8 Thank you, Mr. Chairman.

9 COUNCILMAN GREENLEE: Thank
10 you, Councilman.

11 Just one more question.
12 Pension obligation funds, what's the
13 Board's position on those? I know
14 they're considered risky in some way, and
15 I don't know how well they've been doing.

16 MR. BIELLI: I think since he's
17 the Finance Director, I'll let Rob answer
18 that.

19 COUNCILMAN GREENLEE: I know,
20 Rob, you were trying to hide over there,
21 but we found you.

22 MR. DUBOW: I know. I was
23 hoping there was a pillow over there. I
24 could take a little nap.

25 COUNCILMAN GREENLEE: I know.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MR. DUBOW: So I guess the
3 issue with pension obligation bonds is
4 you're really just switching one fixed
5 cost for another. So it's not doing much
6 for your overall financial health. It
7 would help the pension fund. I'm not
8 sure kind of from an overall financial
9 policy perspective that it's really
10 helping.

11 COUNCILMAN GREENLEE: Okay.
12 All right. Thank you.

13 If there are no other --
14 Councilwoman Gym.

15 COUNCILWOMAN GYM: Yes. Thank
16 you very much.

17 Good afternoon, gentlemen.

18 MR. BIELLI: Good afternoon.

19 COUNCILWOMAN GYM: So I think a
20 number of my colleagues have been asking
21 a lot of questions and many municipal
22 governments have been asking questions
23 about social impact investing and the
24 importance of doing some of that work.
25 Sometimes the standards around that have

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 been -- I know that there are some
3 overtures that I think the pension fund
4 has made around that, but increasingly,
5 there are more organizations that tried
6 to define a little bit about what that
7 looks like; for example, like principles
8 for responsible investing. There's
9 groups like the Human Capital Management
10 Coalition that are taking a look at
11 different areas around setting boundaries
12 and structures for how to do more
13 responsible investing.

14 Has the pension fund joined any
15 of these coalitions or signed off on the
16 Principles for Responsible Investing or
17 taken a look at any of those things?

18 MR. BIELLI: So, yeah. We are
19 a member of several -- well, concerned
20 responsible investing, we are an active
21 member of something called the Thirty
22 Percent Coalition, which promotes board
23 diversity, specifically women inclusion
24 on boards. So that corporation through
25 us as a signatory have moved to encourage

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 boards through our proxy shareholder
3 concentration to be more inclusive in
4 their board policies, corporate bylaws in
5 order to include more women and diverse
6 boards.

7 We've also done several other
8 areas of social investing. I mean, we
9 have either regulatory or statutory
10 restrictions on some of our investments,
11 and I think Chris can run down a list of
12 those, but it runs from Sudan, Iran,
13 North Korea, gun legislation, tobacco,
14 Northern Ireland. There's a whole list
15 of restrictions that we have where we
16 cannot invest in entities that are
17 involved in that.

18 So, yes, we're very active in
19 that area and we do support organizations
20 and use our shares combined with often
21 other public pension funds to ensure that
22 corporations, to the extent that we can,
23 do socially responsible things.

24 COUNCILWOMAN GYM: I understand
25 that we generally have clarity around

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 restrictions on investments. Are
3 there -- I mean, I guess one of the
4 questions around like, for example, PRI,
5 whether you signed off on that, it helps
6 establish a commitment to do primarily
7 investing around environmental, social,
8 and other areas. Is that something that
9 we're signed off on?

10 MR. BIELLI: I think Chris
11 could answer.

12 MR. DiFUSCO: That's not
13 something that we're signed off on.

14 COUNCILWOMAN GYM: Is that
15 something that's of interest or have you
16 spent any time looking at it?

17 MR. DiFUSCO: We're approached
18 from time to time by various
19 organizations. We look at -- as Fran
20 said, we have a myriad of restrictions
21 that we're under in terms of investing
22 personally -- or professionally at the
23 moment.

24 When something appears to be of
25 sufficient interest and needs to be

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 brought to the Board's attention or a
3 subcommittee, we do that. I don't recall
4 being approached by the particular
5 organization that you're referring to,
6 however.

7 COUNCILWOMAN GYM: Okay. Maybe
8 we can follow up on that later.

9 What steps is the pension fund
10 taking now to ensure that some of our
11 employee funds are invested around local
12 job creation in particular? Are there
13 areas that you're taking a look at? And
14 I think we've talked about that a couple
15 years ago.

16 MR. BIELLI: So we have a
17 database of local firms, and this is
18 something you mentioned. I don't know if
19 it was last year or the year before. We
20 did a database of all the firms that are
21 local and meet our minimum retirement --
22 minimum investment criteria, and that was
23 1.47 percent of investment firms, and as
24 of 2/28, we had 8.06 percent of the
25 fund's portfolio in local firms. So we

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 far exceeded what's available even in the
3 universe of local firms. Again, we're
4 not New York or Chicago where there's a
5 concentration of those type of firms, but
6 we do -- we're eight times as high as
7 what the universe is out there.

8 Concerning local jobs, I can
9 give you an example. We have a local
10 firm, local investment firm that we
11 invest with, and when the Board was
12 interviewing them when they came and gave
13 their pitch to the Board, we asked them
14 about their diversity policy and about
15 their policy for including diverse
16 candidates in their fund. They did not
17 have one. They actually created one
18 because of our questions. And they also
19 met with the African American Chamber of
20 Commerce, the Hispanic Chamber of
21 Commerce, and they not only adopted a
22 policy, but they started an internship
23 program. And they not only have an
24 internship program, but they hired a
25 young man through that internship program

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 from North Philadelphia as an investment
3 professional, not as someone working in
4 the mailroom, not as a staff-level
5 employee, but as an investment
6 professional. So other firms have heard
7 about what we did with this local firm,
8 and that is reverberating throughout the
9 industry. So even firms that we have
10 that are current investment managers are
11 using internship programs, mentoring
12 programs to enhance the diversity in the
13 professional investment ranks, and we
14 think at some point that will have an
15 effect on expanding the universe of
16 minority firms and diverse firms that we
17 will have an opportunity to invest with
18 in the future.

19 COUNCILWOMAN GYM: And we track
20 our investment in minority and female-led
21 firms?

22 MR. BIELLI: We do. Of all of
23 our portfolio, we have 21.5 percent in
24 diverse firms, and that's out of, again,
25 out of a universe of 9.3 percent of firms

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 nationally that meet our minimum
3 investment criteria. And the amount of
4 fees that we pay annually to diverse
5 firms is 27.5 percent of all the fees
6 that we pay.

7 COUNCILWOMAN GYM: And we're
8 tracking that growth over time?

9 MR. BIELLI: We track that
10 every single day, and every month it's
11 reported to the Board in our information
12 that we provide to the Board.

13 COUNCILWOMAN GYM: And do you
14 have any indication of how it looks, say,
15 for over a five-year trajectory?

16 MR. BIELLI: We do have that.
17 When we first started this roughly ten
18 years ago, it was in the single digits,
19 and that has increased steadily over the
20 years. So we had the Board -- it's
21 something that's very important to the
22 Board and something the Board has made
23 great progress on.

24 COUNCILWOMAN GYM: Okay. Thank
25 you very much.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 MR. BIELLI: You're welcome.

3 COUNCILMAN GREENLEE: Thank
4 you, Councilwoman.

5 Councilwoman Parker, please.

6 COUNCILWOMAN PARKER: Hello.

7 And I apologize for coming in late. You
8 know I usually never get here late when
9 your department is up. We were rushing
10 from a meeting. So good afternoon --

11 MR. BIELLI: No need to
12 apologize, and we knew you would be here
13 for pensions.

14 COUNCILWOMAN PARKER: -- to
15 both of you.

16 I want -- and, again, if you
17 already went over this and I just don't
18 have it in front of me, I apologize.
19 Help me with the total amount of our
20 pension fund's unfunded liability and
21 give me the amount that can be attributed
22 to plan 67 legacy costs.

23 MR. BIELLI: So our funding
24 level is 45.3 percent.

25 COUNCILWOMAN PARKER: 45.3

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 percent.

3 MR. BIELLI: Which is up from
4 where it was last year at 44 and a half
5 percent.

6 The unfunded liability -- part
7 of the increase in the funding
8 percentage, and this is attributable to
9 something called the Revenue Recognition
10 Policy, which is taking any additional
11 contributions that the employees have to
12 make, plus the additional sales tax
13 revenue, and putting that aside in what
14 we call a notional account. So that
15 amount is put in a notional account, and
16 at the end of the year, that amount is
17 not used to deduct the City's
18 responsibility under the MMO. That's
19 above and beyond the MMO, and that pays
20 down the unfunded liability.

21 So we actually made progress on
22 the unfunded liability from an actuarial
23 perspective of 2.3 percent, according to
24 the actuary. So as the years go on --
25 and this Revenue Recognition Policy, by

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 the way, is formalized in the collective
3 bargaining agreements. So it's not
4 subject to the whim of an administration.
5 It has to be negotiated going forward,
6 because it's now in the collective
7 bargaining agreements. So that has
8 helped to pay down the liability.

9 COUNCILWOMAN PARKER:

10 Mr. Bielli, just for the sake of members
11 of the public who are watching, I,
12 because I had the great honor of serving
13 in the Pennsylvania General Assembly
14 prior to coming here, I'm familiar with
15 our minimum municipal obligations that we
16 make, also when Philadelphia has been
17 good fiscal stewards and we've
18 contributed above and beyond. Explain
19 what the MMO is for the public that's
20 listening.

21 MR. BIELLI: So the minimum
22 municipal obligation is a state-mandated
23 minimum that the City must contribute to
24 the pension fund each and every year
25 based on state Act 205, and that MMO is

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 composed of the normal cost, plus the
3 amortized unfunded liability, and that's
4 the main part of the formula. So you're
5 right, the City even last year paid a
6 substantial amount above the MMO and has
7 done so, by the way, prior to the Revenue
8 Recognition Policy voluntarily over the
9 last several years.

10 COUNCILWOMAN PARKER: I just
11 never read that in any stories recently,
12 so --

13 MR. BIELLI: You probably
14 won't.

15 COUNCILWOMAN PARKER: I always
16 just want you to get that on the record,
17 because everyone talks about what we
18 don't do well and I wanted to note that.

19 Listen, you mentioned 45.3
20 percent funded. When we talk about the
21 unfunded liability, what's the number?
22 It was 5.7, then I heard it being 5.9,
23 then I heard 6. What's that billion
24 number now?

25 MR. BIELLI: So we just

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2 received the preliminary actuarial
3 report, but the unfunded liability is
4 approaching \$6 billion, and over 90
5 percent of that -- I don't have the exact
6 calculation --

7 COUNCILWOMAN PARKER: Over 90
8 percent of that?

9 MR. BIELLI: 90 percent is
10 attributable to the legacy Plan 67
11 liabilities, which, by the way, no new
12 employees have been going into Plan 67
13 since 1987.

14 COUNCILWOMAN PARKER: I don't
15 have the -- again, and I apologize for
16 this. I don't have the article in front
17 of me, but I know I read something
18 recently that talked about our
19 performance and it talked about
20 Philadelphia doing well. What were they
21 referencing? Tell me about that.

22 MR. BIELLI: Yeah. I happen to
23 have that. That was by Joe DiStefano and
24 this was through the calendar year, and
25 after paying costs and fees -- so this

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 was net of fees -- City of Philadelphia
3 Board of Pensions through December 31st,
4 2017 returned 15.4 percent, surpassing
5 PSERS, SERS, Montgomery County, and the
6 New Jersey state pension fund, so we --

7 COUNCILWOMAN PARKER: So PSERS,
8 SERS, Montgomery County, and New Jersey?

9 MR. BIELLI: Every single large
10 fund in the surrounding area we've had a
11 better performance than for the calendar
12 year, yes.

13 COUNCILWOMAN PARKER: Tell me,
14 Mr. Bielli, what do you attribute that
15 to? I'm actually here looking at some
16 notes that talk about us moving away from
17 the direction of hedge funds, using --
18 the greater use of index. And what you
19 do attribute -- I mean, I'm asking, what
20 was in the magic? What was in the
21 formula?

22 MR. BIELLI: So it's a
23 combination of all that. I mean, of
24 course, the stock markets performed well,
25 and that's always a help, no matter what

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 your asset allocation is. But we did
3 tweak our asset allocation a couple of
4 years ago, and that was a conscious
5 effort, a conscious decision to move out
6 of the higher-priced alternative
7 investments such as hedge funds and
8 distressed debt type of vehicles, which
9 were costing us a lot of money and not
10 performing well.

11 We reduced our expense ratio,
12 if you will, from 0.69 percent at end of
13 FY2014, which represented approximately
14 \$33 and a half million in fees, to 0.33
15 percent, which represented approximately
16 \$15.4 million in fees. That's a 53
17 percent reduction just in our fees alone
18 over that three fiscal year period.

19 One way to look at it is,
20 that's free money. Reducing your fees is
21 free money. You don't have to do
22 anything as far as market performance to
23 make that money. So that's free money.
24 And that was the main mover of what
25 differentiated us from other public

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 pension funds.

3 COUNCILWOMAN PARKER: Now, let
4 me ask you, how does Philadelphia
5 compare? Because I guess my question is,
6 are active managers sort of beating index
7 funds, like if you net the fees, and how
8 does Philadelphia compare with other
9 cities as it relates to sort of having
10 passively managed fund versus actively
11 managed funds?

12 MR. BIELLI: So we're roughly
13 57 percent passively managed, and I think
14 that would be low compared to Montgomery
15 County, for example, but I think to other
16 public pension funds, it would probably
17 be above average, and that's a good
18 thing. We did -- we're not against hedge
19 funds as a general rule. We kept a hedge
20 fund, and that actually was one of our
21 best-performing funds for the year. So
22 we look at net of fee returns, and if it
23 makes sense to pay a manager a little bit
24 more and we know that they're going to --
25 that manager is going to give us good

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 returns, we have no objection to that,
3 but it has to be the right manager and
4 they have to make sense to us and provide
5 what's called alpha, which is return
6 above what the market index could give
7 us. Otherwise, all things being equal,
8 we'll go with the index because you'll
9 pay less.

10 COUNCILWOMAN PARKER:

11 Mr. President, if you will -- Mr.
12 President, if I could just have a minute
13 or two for latitude. I've seen some
14 people jump in. I don't know. A few
15 minutes, Mr. President, is that okay?

16 COUNCILMAN GREENLEE: Yes.

17 COUNCILWOMAN PARKER: All
18 right. Listen, my last question is in
19 regards to something that you know has
20 been extremely important to me, just the
21 public understand the difference between
22 defined benefit contribution pensions
23 versus just DC. So defined benefit
24 versus defined contribution. So I'm
25 looking at your strategic goals where we

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2 talk about increasing 457 participation.
3 Just with employees who are working
4 now -- I'm not talking about those who
5 are retired and currently receiving a
6 pension. I'm talking about those working
7 and contributing. How many municipal
8 employees does the City of Philadelphia
9 have contributing to our pension fund?

10 MR. BIELLI: Close to -- we
11 have 21,155 participants. Of that
12 number, a large majority are
13 contributing, and Chris can pull those
14 numbers right now, because we present
15 that every single month. But that number
16 has been going up. Every single year we
17 are very aggressive in providing
18 education to the employees out there.

19 COUNCILWOMAN PARKER: I'm
20 sorry, Mr. Bielli. I guess let me just
21 go back and be clear. The total number
22 of Philadelphia employees who are a part
23 of our defined benefit pension system,
24 what's that number? I'm talking about
25 City workers, not 457, just in our

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 pension fund.

3 MR. BIELLI: Current active
4 employees?

5 COUNCILWOMAN PARKER: Current
6 active employees, yes.

7 MR. BIELLI: 27,000 roughly,
8 26,000, 27,000.

9 COUNCILWOMAN PARKER: So that's
10 where I'm going. So if we're at 26,000
11 to 27,000 active employees right now,
12 you're saying we have -- that's where the
13 21,500, those are actively engaged in 457
14 contribution outside of the City's plan.

15 MR. BIELLI: They're the
16 current members of the DC plan, and Chris
17 may be able to provide those numbers
18 contributing.

19 MR. DiFUSCO: So the current
20 number as of the end of February 2018
21 contributing to the DC plan was 17,412
22 and then there was another 395 who are
23 part of the optional add-on to the 401a.

24 COUNCILWOMAN PARKER: Okay.

25 MR. DiFUSCO: So we're at

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2 almost 18,000, a little under 18,000.

3 COUNCILWOMAN PARKER: I asked
4 you that, Mr. Bielli, because, one, I
5 think that your department has been very
6 intentional about acknowledging that we
7 should all have an understanding about
8 behavioral economics. Nothing makes me
9 more frustrated than to hear someone say,
10 did you know that there was an
11 opportunity to save, and everyone is not
12 taking advantage of it. I mean,
13 behaviorally, if you are not accustomed
14 to managing a portfolio and knowing how
15 you should invest, you have to gain an
16 understanding, an awareness and a
17 knowledge of it, and your department has
18 been intentional in recruitment and
19 intentional in marketing.

20 I'm just hoping, Councilman
21 Domb, I'm wondering if we can marry EITC
22 education and contribution to the 457
23 Plan. I don't know, but that's the kind
24 of educational plan and a strategic
25 overview that I would like to see us to

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2 continue to push and not assume that
3 everyone automatically knows that this is
4 something that they should be doing.

5 MR. BIELLI: We'd be happy to
6 discuss that, participate in that. We
7 have two representatives from Nationwide
8 here, and we're fully staffed. We have
9 three professionals -- four professionals
10 on site, one of which is a certified
11 financial planner who is available free
12 of charge to any City employee who wants
13 to not only talk about 457, but any of
14 their financial needs, and that's free of
15 charge, a service that Nationwide
16 provides to us. And they are on site
17 every day of the week, and they go out on
18 location.

19 I can give you an example. The
20 Philadelphia Police just had a class of
21 over 100 police recruits, and Deferred
22 Comp was out there along with Ron
23 Stagliano, our Board member for the FOP,
24 and they had 100 percent of new recruits
25 sign up for the 457 Plan. So our people

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2 get out there and they make the
3 advantages of the 457 Plan known, not
4 only to make additional retirement
5 savings, but it reduces your taxable --
6 your AGI. I mean, it's good in several
7 ways, and we explain that to people.
8 People didn't know that. And they also
9 don't know that if you're going to invest
10 \$30 -- \$50 of pay, it might only cost you
11 \$35 or \$40 because it's pre-tax money.
12 It doesn't necessarily -- it's free
13 money, right? You're getting \$50 credit
14 and you're only investing 40. That's a
15 win just like the fees are a win.

16 So people don't always
17 understand that, and Nationwide and our
18 trustees do a really good job of
19 explaining that to folks.

20 COUNCILWOMAN PARKER: Thank
21 you, Mr. President.

22 While that will conclude my
23 line of questioning, I just wanted to say
24 kudos to you all for your success in
25 management there. Again, outperforming

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 PSERS, SERS, Montco, and Jersey, that was
3 very pleasant to read. In addition to
4 that, when folks think about your role
5 and what you do, they think of investment
6 management, but they don't think about
7 the educational part of it, particularly
8 relative to the behavioral economics
9 associated with personal savings.

10 So I just wanted to say thank
11 you to you and your team for what you do,
12 and we look forward to you having a
13 better year even next year. Okay?

14 MR. BIELLI: Well, thank you,
15 and before you got here -- and I mean
16 this -- is that we consider -- we meet
17 with several Councilpeople during the
18 year, but we consider you partners in
19 something that's important to all of us,
20 which is the health of the pension fund.

21 COUNCILWOMAN PARKER: Thank
22 you.

23 COUNCILMAN GREENLEE: Thank
24 you, Councilwoman.

25 Councilman Squilla.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 COUNCILMAN SQUILLA: Thank you,
3 Mr. Chair.

4 I just want to say too I
5 appreciate all the help that we get from
6 Pensions, because we have a lot of City
7 workers who call our offices and have
8 concerns, and you guys are always willing
9 to help and respond. We don't get that
10 from every department, so we appreciate
11 what you give us and our constituents to
12 help them along the way, especially when
13 they're nervous about things that are
14 happening in the future. Thank you for
15 that, and looking forward to continue
16 working with you.

17 MR. BIELLI: You're welcome.
18 And Pensions aren't easy. We still learn
19 things every day, so I can understand how
20 people have questions.

21 COUNCILMAN SQUILLA: Thank you.

22 COUNCILMAN GREENLEE: Thank
23 you, Councilman.

24 Councilman Domb.

25 COUNCILMAN DOMB: Thank you,

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 Mr. Chairman.

3 One more question I wanted to
4 bring up. I brought it up maybe two
5 years ago. I was wondering if you made
6 any progress.

7 PGW, we own -- the City of
8 Philadelphia owns buildings that are not
9 on PGW. They're on an alternative
10 supplier, and there's costs to convert.
11 Art Museum is one of them. There's other
12 facilities that are like that, and I
13 think the potential of income is about 3
14 million to 4 million a year that could go
15 to PGW.

16 Would there be an appetite by
17 the Pension Board to invest as the lender
18 for these institutions to lend the money
19 with ten-year paybacks, so the return is
20 10 percent, not what you make in the
21 market now, but higher than the overall
22 rate with a ten-year payback?

23 But the bigger picture here,
24 and you know this probably better than
25 anybody, is that adding \$4 million of

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 revenue to PGW on a five cap is adding 80
3 million of value to that entity. Would
4 that be something that the Pension Board
5 would consider?

6 MR. BIELLI: I think the Board
7 is always interested in looking at
8 attractive investments that are
9 relatively safe, in this case backed by
10 the City, relatively safe, and because
11 the Chief Investment Officer of the
12 Sinking Fund works for me, yes, we might
13 be interested in something like that and
14 certainly interested in evaluating it and
15 talking about it.

16 COUNCILMAN DOMB: Have you
17 spoken to the people at PGW about that?

18 MR. BIELLI: We've never been
19 approached on that. I have never been
20 approached on that. I don't know in a
21 larger policy whether anyone else has.

22 COUNCILMAN DOMB: We'll try to
23 connect you, but I think it's like
24 investing in ourselves, and on top,
25 you're getting a great return, the City

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 gets a great return, and increasing the
3 value of PGW.

4 MR. BIELLI: Yeah. We don't
5 shut off avenues for any attractive
6 investment that is relatively safe and,
7 quite frankly, does not correlate to the
8 market. We're always looking for
9 uncorrelated investments, because that's
10 what distinguishes you from -- if the
11 market starts swooning, you want some
12 things that are not correlated to the
13 markets, and that's just smart asset
14 allocation.

15 COUNCILMAN DOMB: Okay. Thank
16 you. Thank you very much.

17 Thank you, Mr. Chairman.

18 MR. BIELLI: You're welcome.

19 COUNCILMAN GREENLEE: Thank
20 you, Councilman.

21 There being no further
22 questions, thank you all very much.

23 MR. BIELLI: Thank you. It's
24 always a pleasure. Thank you.

25 COUNCILMAN GREENLEE:

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 Absolutely. Thank you.

3 This Committee will stand in
4 recess until 5 o'clock today, where we
5 will hear public testimony. Thank you
6 very much.

7 (Recess.)

8 COUNCIL PRESIDENT CLARKE: Good
9 evening, everyone. We're going to start
10 our public testimony. These are the
11 ground rules, so to speak. We are here
12 this evening to hear from you about the
13 proposed budget and where you believe the
14 City should focus its spending
15 priorities.

16 To ensure that there is an
17 opportunity for everyone here to be heard
18 this evening, certain ground rules have
19 been established as follows.

20 I'm reading this script.

21 It would be helpful, your
22 testimony really should be focused on the
23 budget and proposed spending priorities,
24 because this is an official hearing on
25 budget-related issues. Copies of the

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2 budget are available on the table at the
3 back of the room where you signed in.

4 All speakers must sign up in
5 order to testify. If you have not
6 already signed up, you need to do so now
7 by signing your name on the list at the
8 same table.

9 Your name will be called in the
10 order in which you signed up. You will
11 have up to three minutes to speak. In
12 order to be fair and because we have such
13 an extensive list, we're going to ask you
14 to please comply with the three-minute
15 time. And if you have any written
16 testimony, you can please submit that,
17 and we'll make sure that that's a part of
18 the record, because some of you may have
19 more information than you're able to get
20 in within the three-minute timeframe.

21 So when the timer goes off,
22 your three minutes will be up, and we ask
23 that you please comply with the rules,
24 because we want to make sure that
25 everybody has an opportunity to speak

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 this evening.

3 So I want to thank you very
4 much for your cooperation and your
5 willingness to come and be a part of your
6 government.

7 First up, we have Moses
8 Smucker, Elizabeth Hill, and Ibrahima
9 Keita.

10 (Witness approached witness
11 table.)

12 COUNCIL PRESIDENT CLARKE: Hold
13 on. I'm going to call a couple other
14 individuals.

15 Councilwoman Parker, the Chair
16 recognizes you.

17 COUNCILWOMAN PARKER: Thank
18 you, Mr. President. I wanted to just let
19 you now, Mr. President, and our
20 colleagues, I'm going to be leaving now.
21 We have a budget briefing and town hall
22 meeting in the Ninth District. I wanted
23 to thank members of the public who did
24 come to testify today.

25 COUNCIL PRESIDENT CLARKE:

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2 Thank you. Thank you, Councilwoman. It
3 shall be reflected in the quorum.

4 So can we ask Luis Ventura.

5 Luis Ventura, that's you?

6 Thank you. And let me get Christy
7 Benjamin.

8 (Witness approached witness
9 table.)

10 COUNCIL PRESIDENT CLARKE:

11 Christy Benjamin?

12 MR. HILL: Elizabeth Hill.

13 COUNCIL PRESIDENT CLARKE:

14 Ms. Hill? Elizabeth Hill?

15 MS. HILL: Yes.

16 COUNCIL PRESIDENT CLARKE:

17 Okay. So we have Mr. Smucker, Ventura,
18 and Elizabeth Hill. Thank you.

19 You can proceed. Just state
20 your name for the record.

21 MR. SMUCKER: My name is Moses
22 Smucker. Do you want any more
23 information or is that it?

24 Okay. I live in Lancaster
25 County, which you probably didn't

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2 recognize, but I have a stand at Reading
3 Terminal Market called Smucker's. My
4 wife and I own Smucker's at Reading
5 Terminal Market. I'm here because I'm
6 concerned about the sugar tax. Our soda
7 business dropped about 20 percent. I
8 don't have the -- I didn't research it
9 too close, but about 20 percent. My
10 business increased much more than that,
11 but the sodas went down.

12 I'm also concerned about a
13 sugar tax being an avenue of taxation for
14 the government, that I'm not sure where
15 it will end and I'm not sure if it's
16 going to be too good, where it does end,
17 for the business in Philadelphia.

18 I also am concerned about
19 people coming into Philadelphia and not
20 coming back because the prices are too
21 high. Sodas is recognizable as a price
22 object, and it is not really a good idea
23 to have them so high, and the businessman
24 will pass the 30 cents on a 20-ounce
25 Coke, and that's excessive, I think, and

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2 I'm not sure if that's where you want to
3 go, but if that's where you want to go.

4 And I was also concerned about
5 where the money goes. Just as a layman,
6 I was told it goes to the pre-K, which is
7 basically infants, and I think the money
8 should be spent in creating a safe
9 environment for infants at home. So if
10 you want to give money to anybody, try to
11 create a marriage counseling type of
12 thing. That's just my own opinion.
13 Having the government have infants I
14 don't think is a good idea, because it
15 creates -- the government is now a day
16 care center. That's only my opinion.

17 COUNCIL PRESIDENT CLARKE: We
18 appreciate your opinion. That's why
19 we're here. We want to hear what you
20 have to say about your tax dollars.
21 Thank you so much for your testimony.

22 MR. SMUCKER: You're welcome.

23 COUNCIL PRESIDENT CLARKE:
24 Ma'am. Do you need a translator? Do you
25 have one?

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2 MS. VENTURA (through
3 translator): My name is Anna. I'm
4 coming to represent the bodega on 212
5 Ridge Avenue on behalf of her son, Luis
6 Ventura.

7 COUNCIL PRESIDENT CLARKE: Go
8 ahead.

9 MS. VENTURA (through
10 translator): I'm here in regards to the
11 beverage tax. It's hurting my business
12 and I believe many of the businesses in
13 Philadelphia. When the customers come to
14 the counter with their purchases and they
15 see the price of the beverage, they leave
16 their items at the counter and leave.

17 For example, today a woman came
18 in to make her purchases. She brought
19 her item to the counter. She also
20 brought a soda that's marked at 1.39.
21 Once I added the tax and it totaled 2.40,
22 the woman was upset and asked why she was
23 paying that when it was 1.39. She
24 pointed to a sign on the wall which shows
25 that the beverage tax is being

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2 implemented. The woman got upset, left
3 all her items there, and left without
4 purchasing anything.

5 And since that happened today
6 in her store, she believes that it's
7 happening all over Philadelphia in many
8 of the different stores.

9 Many of the customers will
10 claim or tell her that taxes are a lot
11 lower in New Jersey and that they go and
12 make their purchases there, and she's
13 getting tired of having to explain to the
14 customers that the tax is just in
15 Philadelphia and it's being imposed on by
16 the City.

17 And that's all she has to say,
18 and thank you.

19 COUNCIL PRESIDENT CLARKE:
20 Thank you. Thank you for your testimony.
21 Appreciate it.

22 MS. HILL (through interpreter):
23 If you wouldn't mind, I'd like to stand.
24 I feel a little bit short. Can I stand?

25 COUNCIL PRESIDENT CLARKE:

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2 Whatever you want. You can go sit down,
3 you can sit here.

4 MS. HILL (through interpreter):

5 I'll stand. Thank you. My name is
6 Elizabeth Hill and I'm deaf. I'm a
7 member of the Mayor's Commission on
8 People with Disabilities here in
9 Philadelphia, and I'm here this evening
10 and I'm here to advocate for the Mayor's
11 Commission on Disabilities that they
12 should have their own funding and more
13 staff. They should have an independent
14 part of Philadelphia. They just only
15 have two staff, and that's really
16 impossible for two people to make the
17 entire City of Philadelphia accessible
18 and equal for all people who have a
19 disability. Two staff cannot accomplish
20 that goal.

21 And just to give you an
22 example, the City of Chicago, their
23 Commission, they have 26 staff members.
24 In Philadelphia, we could do better than
25 we're doing, and I'm hoping -- and the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 budget and the opportunity I have tonight
3 to speak to advocate that the Commission
4 for People with Disabilities can get more
5 funding.

6 Also, the office really, really
7 needs a deaf and hard-of-hearing
8 specialist. The City of Philadelphia is
9 very large and has a very large deaf and
10 hard-of-hearing community, and
11 communication is very complex and very
12 needed here in Philadelphia. It needs to
13 improve. And we need a person who can
14 really focus on the needs of the deaf
15 community in the Philadelphia area, and
16 the Commission Office can take care of
17 that if they had a specialist.

18 There's various communication
19 barriers, and we're not included in many
20 conversations, many budget discussions,
21 various accessibility issues, and they
22 tend to often focus on architecture,
23 sidewalks, bathrooms, buildings,
24 elevators, things like that, and we're
25 often not included in those

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2 conversations, because our need is
3 communication, but that's really the
4 foundation of where everything comes
5 from, is communication.

6 So I thank you for the
7 opportunity tonight to speak.

8 COUNCIL PRESIDENT CLARKE:
9 Thank you. Thank you so much for your
10 testimony.

11 Next up we have Christy
12 Benjamin.

13 (No response.)

14 COUNCIL PRESIDENT CLARKE:
15 Christy Benjamin.

16 (No response.)

17 COUNCIL PRESIDENT CLARKE: Asif
18 Badat.

19 (No response.)

20 COUNCIL PRESIDENT CLARKE: Asif
21 Badat.

22 (No response.)

23 COUNCIL PRESIDENT CLARKE:
24 Vincent Rodriguez.

25 (No response.)

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2 COUNCIL PRESIDENT CLARKE:

3 Raval Suarez.

4 (Witness approached witness
5 table.)

6 COUNCIL PRESIDENT CLARKE: Jose

7 Murel.

8 (No response.)

9 COUNCIL PRESIDENT CLARKE: Jose

10 Murel.

11 (No response.)

12 COUNCIL PRESIDENT CLARKE:

13 Mohammad Saleh.

14 (No response.)

15 COUNCIL PRESIDENT CLARKE:

16 Mohammad Saleh.

17 (No response.)

18 COUNCIL PRESIDENT CLARKE: Jose

19 Jimenez.

20 (No response.)

21 COUNCIL PRESIDENT CLARKE: Jose

22 Jimenez.

23 (No response.)

24 COUNCIL PRESIDENT CLARKE:

25 Javier Garcia.

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2 (No response.)

3 COUNCIL PRESIDENT CLARKE:

4 Javier.

5 (No response.)

6 COUNCIL PRESIDENT CLARKE:

7 Muhammad Bhuyan. Sorry if I screwed that
8 up. Muhammad Bhuyan.

9 (No response.)

10 COUNCIL PRESIDENT CLARKE:

11 Kristianna Brown.

12 (No response.)

13 COUNCIL PRESIDENT CLARKE: Ms.

14 Brown.

15 (No response.)

16 SERGEANT-AT-ARMS: She doesn't
17 want to speak.

18 COUNCIL PRESIDENT CLARKE:

19 Okay. That's fine.

20 Kempis Songster.

21 Mr. Songster?

22 (Witness approached witness
23 table.)

24 COUNCIL PRESIDENT CLARKE: And

25 Robert Holbrook.

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2 (Witness approached witness
3 table.)

4 COUNCIL PRESIDENT CLARKE:
5 Councilwoman Bass.

6 COUNCILWOMAN BASS: I wanted to
7 testify after -- I'm going to have to
8 leave in a few minutes, but I did want
9 to, number one, thank everybody who came
10 out today as well and to hear their
11 testimony, and from what I don't get a
12 chance to hear this evening, I'll be
13 making sure that I catch it this evening
14 on public access so that I can hear
15 everyone's testimony, because I think
16 it's very, very important.

17 I also wanted to acknowledge
18 Mr. Kempis Songster, who I've had the
19 opportunity to meet on numerous occasions
20 at Graterford. We took a trip with the
21 Mural Arts Program a number of times, and
22 Councilman Henon actually joined me on
23 one of the trips. If you haven't been,
24 it's life-altering. Everyone should go,
25 because this is very, very important to

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2 know what's happening up in our
3 correctional facilities.

4 And so I just wanted to say to
5 Mr. Songster, I'm really happy to see
6 you, and much wishes for success for your
7 life and for all the things that come
8 your way, and God bless.

9 Thank you.

10 Thank you, Mr. President.

11 MR. SONGSTER: Thank you.

12 COUNCIL PRESIDENT CLARKE:

13 Thank you, Councilwoman.

14 Please self-select.

15 MR. SUAREZ: My name is Robert
16 Suarez. I'm from Dominican Republic.
17 Like every immigrant, I came to this
18 country for better future. I'm a young
19 age. I became a business owner, which I
20 own a poppy store, a bodega. And
21 probably going to sound funny. When I
22 finally found the American dream, it came
23 out of like a nightmare, because I just
24 own the business for like a year and a
25 half when the sugar tax came out and

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2 affect it. And my business was doing
3 pretty good when I first started. Now
4 the business dropped, I guess, 20, 25
5 percent on the gross.

6 I came here just ask for help,
7 because in the beginning when I heard the
8 sugar tax was for help the school, I
9 would say, okay, it's going to protect
10 our children, but I don't see that the
11 school getting help. I don't know
12 where's the money going. It's not my
13 business to know, but my business, like
14 everybody who got business, is getting
15 hurt. And I see like Walmart, bigger
16 store getting riches, riches, riches.
17 And what I think -- this is my personal
18 opinion -- I think like the City pushing
19 us to close down. Like the City don't
20 want any corner store anymore. That's my
21 personal opinion.

22 So I'm here once again to ask
23 for help, whoever got the power to repeal
24 this law, because it hurting my business,
25 hurting everybody, hurting my friends. I

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2 got a lot of friends that own business,
3 and we all crying because the sugar tax.

4 One of the issue that I'll be
5 having most every day is the people who
6 got the food stamp, they say we don't
7 have to pay the sugar tax. You can look
8 into Google -- I mean, on the website.
9 They say they don't have to pay. But I'm
10 paying for sugar tax when I go to
11 wholesale and buy the soda. I already
12 pay for it. So who going to pay for me
13 if they're not paying?

14 So once again, whoever has got
15 the power, please do something, because I
16 don't think we can exist with this law.

17 Thank you.

18 COUNCIL PRESIDENT CLARKE:

19 Thank you, sir, for your testimony.

20 Yes, sir. Just state your name
21 for the record.

22 MR. SONGSTER: My name is
23 Kempis Songster. Do I speed to spell it?

24 COUNCIL PRESIDENT CLARKE: All
25 yours.

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2 MR. SONGSTER: All right. I'm
3 testifying today on behalf of my
4 organization, the Amistad Law Project, as
5 well as a member of the Coalition to
6 Abolish Death by Incarceration and the
7 Coalition for a Just District Attorney.

8 The organizations I'm
9 representing today are interested in how
10 City Council will use its budgeting power
11 to address issues of overcharging and
12 excessive sentencing; in particular,
13 costly sentences of life without parole,
14 also known as death by incarceration.

15 Currently, Pennsylvania has
16 over 5,100 people serving
17 death-by-incarceration sentences. More
18 than half of those sentences or those
19 cases are from the City of Philadelphia.
20 In fact, Philadelphia has more people
21 serving death-by-incarceration sentences
22 than four other states -- 45 other
23 states, in fact, combined. The State of
24 Pennsylvania is the second largest holder
25 of people serving death-by-incarceration

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2 sentences.

3 This is not just a human rights
4 crisis, as this sentence is implemented
5 nowhere else in the world, but it's a
6 budget crisis. If Pennsylvania was to
7 have parole for people serving life or to
8 parole just one-quarter of elderly
9 incarcerated people, the state would save
10 some \$132 million a year.

11 Now, we believe that there are
12 things that can be done that the City
13 could do to alleviate this crisis, and so
14 we'd like to present just two of those.

15 Now, the District Attorney has
16 recently indicated that the office wants
17 to implement a functional Conviction
18 Integrity Unit that reviews not only
19 claims of innocence, but cases of
20 overcharging as an excessive sentencing.
21 For instance, people who -- you might
22 have accomplices that didn't actually
23 commit the homicide, but was sentenced to
24 life without parole, while the person
25 that committed the homicide received a

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2 third-degree conviction to a term of
3 years and is now released.

4 These disproportionate and
5 excessive sentencing are in need of
6 release and relief, and we believe that
7 the Conviction Integrity Unit may be an
8 important, an appropriate, and viable way
9 to making sure that justice is done.

10 Will the City provide adequate
11 funding to the District Attorney Office's
12 Conviction Integrity Unit so that it can
13 have the staff and resources it needs to
14 review as many cases as possible?

15 COUNCIL PRESIDENT CLARKE:
16 Right. Okay. Do you have one more?

17 MR. SONGSTER: One more.
18 Restorative justice is something that is
19 very important to us as well, as we know
20 it's important to a lot of people in the
21 Council and to the District Attorney's
22 Office from the office's appointment of a
23 Restorative Justice Facilitator. We too
24 want forms of justice that recognize the
25 possibility and the importance of

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2 transformation and healing, not just for
3 those who have convicted harm but for
4 those who have been harmed, those who
5 survived violence and lost loved ones to
6 violence. And it's our understanding
7 that the DA's Office and the Victims
8 Witness Services Unit have different
9 initiatives that they're pursuing in the
10 coming years, and we want those
11 initiatives to be supported. So will the
12 City provide adequate funding --

13 COUNCIL PRESIDENT CLARKE:

14 Okay.

15 MR. SONGSTER: -- for the
16 Victim Services so that they can help
17 nourish these restorative justice
18 efforts?

19 COUNCIL PRESIDENT CLARKE:

20 Okay.

21 MR. SONGSTER: Thank you for
22 your consideration.

23 COUNCIL PRESIDENT CLARKE: So
24 with respect to what we in the Council do
25 as it relates to independent elected

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2 officials, which the District Attorney is
3 obviously one, budget, they will submit a
4 budget. There will be an aggregate
5 amount which they ask Council to
6 appropriate. The Mayor's Office
7 obviously has a significant amount to do
8 with how much the Mayor recommends in his
9 budget message and his budget document.
10 The independent elected officials have
11 the ability to determine the details and
12 the inner workings of their particular
13 department. So we don't necessarily
14 allocate funding to a particular program
15 within that department. Similarly, in
16 City Council, we have a budget, and then
17 we essentially determine how we spend
18 that budget under different classes,
19 Class 200, 300, 400.

20 So we will appropriate an
21 aggregate amount to the District
22 Attorney's Office. In terms of how he
23 chooses to spend that particular dollar
24 amount is up to the District Attorney's
25 Office.

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2 So it's not a direct answer to
3 your question, but we will have the
4 District Attorney in here making a pitch
5 for his budget. I understand that he's
6 scheduling meetings to go around and talk
7 to Councilmembers. We will review the
8 budget request and we will either support
9 the Mayor's recommended budget request or
10 we possibly will increase that budget
11 request, but until we get the official
12 ask from the District Attorney, we don't
13 know what the total amount will be on
14 that budget.

15 So bottom line, independent
16 elected officials, commissioners,
17 District Attorney, Sheriff, Register of
18 Wills, they get to determine these
19 specifics as it relates to the
20 expenditures in the different divisions
21 within their department.

22 So I know it's not a direct
23 answer, but they'll be coming in.
24 They'll be asking for money, and then
25 we'll make a decision at the end of the

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2 budget process. But trust me, the
3 District Attorney will be asking for
4 money. So I'm assuming that your
5 conversation with the District Attorney
6 on those particular issues, I'm assuming
7 that the District Attorney concurs with
8 your request, so he'll be asking us to
9 sign off on that budget request. Okay.

10 MR. SONGSTER: Thank you.

11 COUNCIL PRESIDENT CLARKE:
12 Thank you. Thank you, sir.

13 MR. HOLBROOK: My name is
14 Robert Holbrook and I am testifying today
15 on behalf of my organization, the Amistad
16 Law Project, as well as the member of the
17 Advisory Board of the Youth Arts and
18 Self-Empowerment Project and as a member
19 of the Coalition to Abolish Death by
20 Incarceration and the Coalition for a
21 Just District Attorney.

22 The organizations I am
23 representing today are interested in how
24 City Council's budget process can address
25 criminal justice issues that face our

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2 city, specifically with regard to young
3 people in the City's adult jails.

4 Here are some questions that we
5 hope the City Council will consider
6 having the institutions that come before
7 you in the coming weeks address.

8 We know that incarcerating
9 children in adult jails and prison is
10 detrimental to their physical, emotional,
11 and mental health and does not increase
12 public safety. Young people who are
13 under 18 who are held in pretrial
14 Philadelphia adult county jails are
15 routinely subjected to solitary
16 confinement, as well as been documented
17 by Samantha Melamed of the Philadelphia
18 Inquirer. Children as young as 15,
19 sometimes even younger, are regularly
20 placed in isolation, held in their cells
21 for 22 or 23 hours a day for weeks or
22 months at a time.

23 Given the many negative impacts
24 that adult jail has on young people, why
25 does the City continue to hold children

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2 pretrial in adult jails instead of in an
3 age-appropriate juvenile facility?

4 Two, we believe that all young
5 people under 18 who are detained while
6 facing charges in adult courts should,
7 and under PA law legally can, be held in
8 a juvenile facility while awaiting the
9 outcome of their case. We believe the
10 City has a moral imperative to remove all
11 young people from the City's adult jails,
12 and if they are detained pretrial, commit
13 to holding them in more age-appropriate
14 facilities with other young people.

15 As of April 2nd, there were 16
16 young people held in PICC and RCF, 14
17 young men and two young women. Who does
18 it cost per young person for the City to
19 house 14 young men on a unit with bed
20 space for 50 to 60 adults? How much
21 closer would the City be to the
22 population reduction it needs to close
23 the House of Correction if it were able
24 to house adults on E Unit at PICC?

25 Three, because the City decides

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2 to house young people in adult jails and
3 it is legally required to provide them
4 with education, the School District of
5 Philadelphia operates an entire school,
6 the Pennypack School, for the 16 young
7 people held on State Road. We believe
8 there would be significant savings if
9 young people charged as adults were held
10 in the Juvenile Justice Service Center
11 and able to attend the existing school at
12 JJSC. What is the total cost of
13 operating the Pennypack School? What is
14 the cost per pupil of operating Pennypack
15 School?

16 Thank you, sir.

17 COUNCIL PRESIDENT CLARKE:

18 Thank you for your testimony.

19 The Chair recognizes Councilman
20 Jones.

21 COUNCILMAN JONES: Thank you,
22 Mr. President.

23 And thank you for that
24 testimony. I would offer, if President
25 will allow, a few of us on the Public

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2 Safety Committee to meet with you in
3 advance of the Prison presenting their
4 budget to see how that presentation and
5 their options match up to the budget, if
6 you would, Mr. President.

7 COUNCIL PRESIDENT CLARKE:
8 Absolutely.

9 COUNCILMAN JONES: Does that
10 sound all right?

11 MR. HOLBROOK: That's good,
12 yes.

13 COUNCIL PRESIDENT CLARKE:
14 Thank you, Councilman.

15 Thank you. I'm sorry. Hold on
16 a second, gentlemen.

17 Councilwoman Gym.

18 COUNCILWOMAN GYM: Yeah. And
19 just a note for Councilman Jones, that
20 may be some members of the Education
21 Committee could join you as well. We've
22 been spending some time looking at the
23 School District's budget that takes a
24 look at those types of expenses, and
25 would really like to be a part of that

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2 ongoing conversation.

3 So thank you very much for both
4 of you -- all of your testimony. We
5 really appreciate it. Thank you.

6 COUNCIL PRESIDENT CLARKE:

7 Thank you, Councilwoman.

8 Thank you for your testimony.
9 Appreciate it.

10 Next up, Aisha Mohammed.

11 (Witness approached witness
12 table.)

13 COUNCIL PRESIDENT CLARKE: And
14 Hannah Sassaman.

15 SERGEANT-AT-ARMS: They're
16 right after her?

17 COUNCIL PRESIDENT CLARKE: I'm
18 sorry?

19 SERGEANT-AT-ARMS: They're on
20 the list right after her?

21 COUNCIL PRESIDENT CLARKE: Ms.
22 Sassaman, Hannah?

23 SERGEANT-AT-ARMS: Annike.

24 COUNCIL PRESIDENT CLARKE: Yes.
25 Come on up.

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2 (Witness approached witness
3 table.)

4 COUNCIL PRESIDENT CLARKE: Gus
5 Grannan.

6 (Witness approached witness
7 table.)

8 COUNCIL PRESIDENT CLARKE: Good
9 evening.

10 (Good evening.)

11 COUNCIL PRESIDENT CLARKE:
12 Self-select.

13 MS. MOHAMMED: My name is Aisha
14 Mohammed and I'm testifying today on
15 behalf of Project Safe, the Philadelphia
16 Red Umbrella Alliance, and the Coalition
17 for a Just District Attorney. My
18 colleagues, Annike Sprow and Gus Grannan,
19 are affiliated with the same
20 organizations, and we are here to talk
21 about funding for the criminal justice,
22 behavioral health, and public health
23 systems. These are the systems that have
24 the most impact on the individuals we
25 work with, which includes women who use

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2 substances and engage in street-based sex
3 work and women and men reentering our
4 communities after incarceration.

5 Over the last several decades,
6 it has become evident that incarceration
7 does little to deter or prevent people
8 from using substance chaotically or
9 engaging in street-based sex work. Data
10 from diversion programs across the
11 country shows that access to social
12 services and treatment have proven to be
13 much more effective in reducing
14 recidivism, improving health outcomes,
15 and saving cities money. Our budget
16 priorities should reflect this shift,
17 which is grounded in evidence-based
18 research and practice.

19 What we have observed in our
20 work is that our participants face many
21 barriers in accessing social services and
22 treatment, such as high thresholds for
23 entry into treatment programs, lack of
24 insurance coverage, lack of
25 transportation, and a history of negative

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2 experiences with medical and mental
3 healthcare providers. Even when our
4 participants are able to access care,
5 they have difficulty continuing because
6 of lack of resources such as housing.
7 For example, one of our participants
8 completed a six-month drug rehab program
9 and stabilized on methadone, only to find
10 that there were no beds for her in
11 recovery houses that accept people who
12 are on medication-assisted treatment.
13 She ended up relapsing because of the
14 stress she experienced due to returning
15 to being street homeless.

16 Some of the questions that we
17 are asking today and that we would ask
18 Council to put to the institutions
19 focused on criminal justice, behavioral
20 health, and public health are:

21 These are for the Police
22 Department. Since people who use
23 substances and engage in sex work are
24 criminalized, the criminal justice system
25 does not have adequate protocols in place

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2 for when these same individuals become
3 victims and survivors of crime. How much
4 money is going into enforcing
5 prostitution laws as opposed to
6 investigating crimes and violence against
7 sex workers? How much money has the City
8 received to address human trafficking,
9 and what portion of this will be spent on
10 providing harm reduction-oriented victim
11 services? Does the Police Department
12 plan on reevaluating policing strategies
13 with the new DA so resources are not
14 wasted in arresting individuals for laws
15 that will not be prosecuted, particularly
16 for sex work and drug use? How much
17 money is being allocated for trainings to
18 ensure that police are competent in
19 responding to mental health crises and
20 overdoses? How much money is being
21 allocated to evaluate the effectiveness
22 of these trainings and how will the
23 findings of evaluations be available to
24 the public?

25 MR. GRANNAN: These next

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2 questions are most directed toward the
3 Health Department. In response to the
4 growing awareness of opioid addiction for
5 Philadelphia, what is the City's plan to
6 make Narcan --

7 COUNCIL PRESIDENT CLARKE: Sir,
8 did you say your name for the record?

9 MR. GRANNAN: I'm sorry.

10 COUNCIL PRESIDENT CLARKE: Just
11 say your name for the record.

12 MR. GRANNAN: Gus Grannan.

13 COUNCIL PRESIDENT CLARKE:
14 Thank you.

15 MR. GRANNAN: Sorry about that.

16 To make naloxone/Narcan more
17 accessible in terms of quantity and price
18 for people living with addiction and
19 their families?

20 Next, the cost of the hepatitis
21 C epidemic among Philadelphia injectors
22 will be a major factor in future City
23 budgets. As the source of some of the
24 most stigmatizing and chaos-causing
25 policing around the illicit economy, is

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2 Council willing and able to commit police
3 funds such as the federal seizure grant
4 or its equivalent from general PPD funds
5 to ongoing public health measures to
6 address and curtail HCV? And given that
7 there are medications that are over 95
8 percent effective at eliminating hep C
9 from the body, what resources is the
10 Department of Behavioral Health willing
11 to dedicate toward the epidemiological
12 work already happening in the City? And,
13 finally, as another public health
14 approach to hepatitis C, is Council
15 willing to work with the AIDS Activity
16 Coordinating Office of the Department of
17 Public Health to remove the ban on
18 syringe access to Philadelphians under 18
19 and bring its policy in line with the
20 statewide pharmacy access guidance?

21 One result of the City's
22 current policy has been a sharply
23 increased incidence of hepatitis C among
24 Philadelphia teens. Such a change will
25 reduce the disease burden in the City

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2 and, consequently, the health costs to
3 the City in future budgets.

4 MS. SPROW: And these questions
5 will be more so for the Department of
6 Behavioral Health. And my name is Annike
7 Sprow.

8 COUNCIL PRESIDENT CLARKE:
9 Thank you.

10 MS. SPROW: So in the last 18
11 months, it has been clear that there is
12 an expanded need for medication-assisted
13 therapy for people living with substance
14 abuse and dual diagnoses disorder. What
15 is the City's plan for increased access
16 to medication-assisted therapy such as
17 Suboxone and methadone?

18 Also, how much money is being
19 allocated to short-term and long-term
20 rehab stays in order to meet the needs of
21 the growing dual diagnosis population of
22 Philadelphia?

23 Also, individuals are being
24 held at the PDP for months on end waiting
25 for referral evaluations to come through

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2 and beds at inpatient facilities to open
3 up. These individuals pose no risk to
4 the public and are incarcerated only
5 because of their substance use. Are
6 there plans to allocate funds so that
7 these individuals can access services in
8 a timely manner and have a quicker, more
9 succinct reentry process?

10 Also, currently there is only
11 one recovery house that allows women who
12 use methadone and treatment for addiction
13 and one for transgender individuals.
14 Does the City plan to allocate funds to
15 create access to recovery houses and
16 centers that allow for
17 medication-assisted therapy, including
18 methadone for women and transgender
19 people?

20 And, lastly, given that housing
21 is identified as a primary unmet need for
22 people living with addiction and a key
23 factor in long-term stabilization, how
24 much funding is being allocated to
25 initiate new housing first programs and

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2 in which departments?

3 Thank you.

4 COUNCIL PRESIDENT CLARKE:

5 Thank you for your testimony.

6 The Chair recognizes Councilman
7 Jones.

8 COUNCILMAN JONES: Thank you,
9 Mr. President.

10 As you're aware, we took a
11 deeper dive into some of the issues
12 related to over-incarceration or State
13 Road and have been somewhat successful in
14 reducing the population on State Road.
15 We're not done yet, but we've made
16 substantial progress.

17 Another part of that shoe to
18 fall is instead of reentry pre-entry,
19 which I think are some of the services
20 that they're talking about, and a shift
21 as we start to save money on
22 incarceration to figure out treatment
23 programs and alternatives to
24 incarceration and shifting some of those
25 savings into that type of activity.

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2 So, again, one of the things
3 we're looking forward to is the details
4 of the Prison budget, the details of the
5 District Attorney's budget, and the
6 details of the Public Defender's budget.
7 All of those things kind of work towards
8 some of the things that we can put in,
9 almost in a referral fashion, for people
10 who need treatment as opposed to being
11 locked up and some of the negative
12 consequences that come with that, such as
13 homelessness, this, and other things that
14 happen to people even before they're
15 found guilty.

16 So what we're trying to do is
17 work with you and work with some of those
18 details. So that in theory, we're for
19 that. Now it gets down to the budget
20 detail on how we pay for that. And so
21 we're looking forward to that dialogue
22 and discussion.

23 COUNCIL PRESIDENT CLARKE:

24 Thank you, Councilman. And I want to
25 thank you for -- recently we announced

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 the diversion program where the pilot
3 program will be starting in the 22nd
4 Police District and then on to the 35th,
5 I believe -- 39th, ultimately 17. We'll
6 go into West Philly too. But you're
7 absolutely correct. The front side,
8 preventive measures are always more
9 productive, not to mention less costly.
10 So I always encourage, and thank you all
11 for encouraging that prospect, because
12 like you say, once a person gets in the
13 system, it's a challenge in terms of
14 being able to continue to achieve what
15 they want to achieve.

16 So thank you. Thank you again
17 for your testimony. Before you leave,
18 the Chair recognizes Councilwoman Gym.

19 COUNCILWOMAN GYM: Yes. Thank
20 you very much, Council President.

21 I spoke with you a little bit
22 earlier, but thank you very much for your
23 testimony, and just wanted to encourage
24 folks who want to continue on with a bit
25 of a longer discussion that the Health

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 and Human Services Committee is holding a
3 public hearing tomorrow night at Cardinal
4 Bevilacqua Center on Kensington Ave
5 starting at 5:30. We'll be continuing to
6 hear testimony. We need your input. I
7 think those questions are very valuable.
8 It would really help if you could
9 consider submitting it on the record in
10 writing to all of us, and we can continue
11 to work with our City departments and
12 others to try and ask and follow up on
13 many of the questions and concerns that
14 you raise, but it's also very much
15 appreciated. So thank you.

16 COUNCIL PRESIDENT CLARKE:

17 Thank you, Councilwoman.

18 Thank you all so much for your
19 testimony.

20 Next up we have Annike --

21 MS. SPROW: Oh, that's me.

22 COUNCIL PRESIDENT CLARKE: Oh,
23 that was you? Okay.

24 SERGEANT-AT-ARMS: Council
25 President, Hannah Sassaman is here.

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2 (Witness approached witness
3 table.)

4 COUNCIL PRESIDENT CLARKE: How
5 you doing?

6 MS. SASSAMAN: I'm great, sir.
7 How are you?

8 COUNCIL PRESIDENT CLARKE:
9 Good.

10 James Abrams. There you go.
11 And Ari Merretazon.

12 How you doing? Pointman.
13 (Witnesses approached witness
14 table.)

15 MR. MERRETAZON: That's right.

16 COUNCIL PRESIDENT CLARKE:
17 Thank you.

18 Thank you. Please self-select.

19 MS. SASSAMAN: Sure. Good
20 evening, Councilmembers and community
21 members. My name is Hannah Sassaman.
22 I'm testifying today on behalf of my
23 organization, the Media Mobilizing
24 Project, and as a member of the No 215
25 Jail Coalition and the Coalition for a

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 Just District Attorney as well, and we're
3 here to talk about, as you've heard, the
4 vital questions Council has before it as
5 it considers the funding for our criminal
6 justice and public safety systems.

7 Our courts, prisons, probation
8 system, jails, and police comprise a
9 massive amount of our City budget. About
10 a quarter of Fiscal Year 2018 budget of
11 over \$4.4 billion is estimated to be
12 spent just on the Courts, Police,
13 Prisons, and the DA's Office alone. And
14 so we have a number of different
15 questions focused on decarceration, which
16 is a major issue that both of our
17 coalitions are focusing on.

18 This question is for the
19 Managing Director's Office, which I know
20 already testified but might be called
21 back, as well as the Courts. The City of
22 Philadelphia is spending considerable
23 resources on building a risk assessment
24 algorithm to try to sort accused people
25 before their trials into categories that

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 can be safely released into the
3 community. We're interested in Council
4 asking how instead we could invest those
5 resources and other resources into
6 meeting people's needs in the community
7 for helping with things like
8 transportation, child care, job support
9 to get to court, and housing so people
10 who are accused pretrial can be home
11 rather than incarcerated and also be less
12 likely to be convicted and adding more
13 resources to the economy.

14 We also have a question about
15 how the District Attorney, when they come
16 to speak with you, plan to use its budget
17 to continue the creation and support of
18 robust diversion programs.

19 Part of the way that our First
20 Judicial court and criminal justice
21 system can save resources is to ensure
22 timely and accessible justice by ending
23 the practice of money bail. We're
24 interested in Council asking the Courts
25 what steps they're willing to take to end

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 their use of money bail and how to hold
3 bail commissioners accountable to that
4 process.

5 We're also interested in how
6 our communities have more economic
7 resources if our missing black, brown,
8 immigrant, and poor family members are
9 home, and we're interested in how the
10 MacArthur Safety and Justice Challenge
11 grant process are directly addressing the
12 concerns of over-incarceration of racial
13 and ethnic minorities throughout the City
14 and how we're measuring and documenting
15 the decrease in those disparities.

16 We also note that we need to
17 resource pretrial services more if we're
18 going to be letting more people come
19 home. Some reports show that in states
20 working to reduce or end cash bail, like
21 New Jersey, we see a larger budget
22 reserved for pretrial services. We're
23 interested in your plan for
24 redistributing the funds from pretrial
25 incarceration to pretrial services,

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 especially those in our community and
3 community organizations that are trusted
4 to provide those resources.

5 And I have a few other
6 questions that are on my written
7 testimony, but I'll stop there.

8 Thank you so much.

9 COUNCIL PRESIDENT CLARKE:

10 Thank you so much for your testimony.
11 And it will be in the record. Thank you.

12 Please proceed. State your
13 name for the record.

14 MR. MERRETAZON: Good evening.
15 I am Minister Ari Merretazon. I'm First
16 Vice President of Pointman Soldier Heart
17 Ministry.

18 My testimony is to encourage
19 the Council to encourage the Mayor to be
20 more patriot and include Veterans Affairs
21 as a line item in the City's annual
22 budget. For too many years now, the City
23 has not included Veterans Affairs in its
24 annual budgets as a separate and distinct
25 line item, including the cost for the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 following: a public accessible veterans
3 grave record for Philadelphia; a funeral
4 assistance for families of deceased
5 veterans; grave markers and bronze or
6 granite headstones for the graves of
7 deceased veterans; proper and fitting
8 care for maintenance of graves and
9 tombstones of veterans; flags to decorate
10 graves of veterans; Memorial Day
11 activities; annual Veterans Parades; and
12 a Director of Veterans Affairs.

13 All of these budget items are
14 still not in the Mayor's budget even
15 though it was required by state law 16 PA
16 8061 through 8072. I, we, Pointman
17 Soldier Heart Ministry, respectfully
18 request that the Philadelphia City
19 Council work with the Mayor to ensure
20 that Veterans Affairs is an annually
21 budgeted program area or category and
22 that the day-to-day Veterans Affairs of
23 assisting military veterans be made a
24 part of the Office of the Mayor. This is
25 the most patriotic way the City can

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2 acknowledge, appreciate, and respect
3 veterans for their sacrifices we've made
4 for this country.

5 In closing, and in context, for
6 clarity, the Office of the Director for
7 Veterans Affairs is to assist veterans
8 and not to be confused with or
9 substituted for the existing Veterans
10 Advisory Commission that is not required
11 by law and is currently funded and
12 administered through the Office of
13 Council President to advise the City
14 Council as a whole.

15 We support the existence and
16 purpose of the Veterans Advisory
17 Commission in collaboration with the
18 Director of Veterans Affairs and the
19 veterans committee at-large -- veterans
20 community at-large. However, under this
21 arrangement, there is no financial
22 transparency or accountability to the
23 veterans community. It is the clear duty
24 of the Mayor and Council to care for the
25 needs of the City's veterans and provide

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 direct services to veterans and their
3 families in the same way the Director of
4 the Office of LGBTQ Affairs does for its
5 community. We hope this becomes a
6 patriotic priority of the Council and the
7 Mayor, and I thank you, and I will answer
8 any questions that may come forth.

9 COUNCIL PRESIDENT CLARKE:
10 Thank you very much for your testimony.

11 MR. MERRETAZON: You're
12 welcome.

13 COUNCIL PRESIDENT CLARKE: Sir.

14 MR. ABRAM: Good afternoon to
15 President Darrell Clarke and to the rest
16 of City Council members and to those who
17 are assembled here this afternoon. My
18 name is Deacon James E. Abram. I am the
19 Founder and President of Pointman
20 Soldiers Heart Ministry. I am a
21 combat-wounded disabled American veteran
22 who served in Vietnam 1966-67 with the
23 1st Cav, Charlie Company's 1st-12th. We
24 were one of the most decorated units in
25 Vietnam.

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2 I come here today with a
3 different attitude, as I represent 88,000
4 veterans here in Philadelphia County. At
5 this time I come in the strength of my
6 God, who is the maker of heaven and
7 earth. I am not here to argue with your
8 decision of not appointing a Director of
9 Veterans Affairs. I am finished with
10 that. I come to you today as a
11 representative of God, as he use Moses to
12 get his message over to Pharaoh to let my
13 people go.

14 He is going to use me today to
15 tell you, the representatives of City
16 Council, and to the Mayor, Jim Kenney,
17 that you are a representative and
18 minister of God. Because in his plan, he
19 ordained three organizations to carry out
20 his plan for mankind. Number one, first
21 it was the family, and I would be the
22 minister and head of my household. Then
23 he ordained the church and the pastor to
24 preach his word of salvation. Then last,
25 but not least, he ordained government and

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 those who represent -- would govern and
3 pass laws on behalf of its citizens in a
4 fair and impartial way.

5 And as I come to my close, I am
6 reminded of scripture that states, If you
7 have done this to the least of my
8 children, you have done it unto me.

9 My God is almighty. He sits
10 high and he looks low, and he let me know
11 that this is not my battle. It belongs
12 to him, to the Lord.

13 And as I say, in my closing, I
14 caution you not to be captured by these
15 evil spirits, for in God's word he state
16 that we fight or not against flesh and
17 blood, but against principalities,
18 against powers, against rulers of
19 darkness of this world and wickedness in
20 high places.

21 As you have made provisions,
22 Mr. Mayor, in your Administration for the
23 LGBTs to have a director for their
24 concerns in your Administration, we would
25 hope that you and City Council would be

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 considerate of those men and women who
3 have sacrificed their lives, their limbs,
4 and their minds for this country to be
5 fully represented in your Administration
6 also.

7 And I realize now, my brothers
8 and my sisters, you are not the real
9 enemy, and I am not your enemy. All
10 right? But those who will want to see us
11 separated and at each other's throat. So
12 I'm going to continue to pray for this
13 body of City Council and for Mayor Jim
14 Kenney to let the Lord lead you and guide
15 you in the right direction on behalf of
16 88,000 veterans of Philadelphia County,
17 for as we acknowledge today -- or
18 tomorrow at 6:00 p.m. we're going to be
19 acknowledging the assassination of
20 Dr. Martin Luther King on April the 4th,
21 1968 at 3:30 -- at 6 o'clock tomorrow
22 afternoon.

23 I still have a dream and
24 there's hope. Not my will or my wants,
25 my father, but thy will be done.

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 Peace, shalom, as-salamu
3 alaykum.

4 Thank you, sir.

5 COUNCIL PRESIDENT CLARKE:

6 Thank you so much for your testimony. We
7 really appreciate you.

8 MR. MERRETAZON: Thank you.

9 For the record.

10 COUNCIL PRESIDENT CLARKE: Make
11 sure we get a copy. Thank you.

12 Can I ask for Shawn Wilson.

13 (No response.)

14 COUNCIL PRESIDENT CLARKE:

15 Shawn Wilson.

16 (No response.)

17 COUNCIL PRESIDENT CLARKE: Liz

18 Torres.

19 (Witness approached witness
20 table.)

21 COUNCIL PRESIDENT CLARKE:

22 Anthony Sierzega.

23 (Witness approached witness
24 table.)

25 COUNCIL PRESIDENT CLARKE: Did

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 I get it? All right. Cool.

3 Ian Griffith.

4 (No response.)

5 COUNCIL PRESIDENT CLARKE: Ian

6 Griffith.

7 (No response.)

8 COUNCIL PRESIDENT CLARKE: Can

9 we get Stan Straughter. I got his name
10 right. I know him a long, long time.

11 (Witnesses approached witness
12 table.)

13 COUNCIL PRESIDENT CLARKE: Good
14 evening. Please.

15 MS. TORRES: Good evening. Hi.

16 My name is Liz Torres and I am here with
17 Anthony Sierzega. We are Temple law
18 students with the Sheller Center for
19 Social Justice. We have been working
20 closely with Community Legal Services on
21 the ongoing dangers of lead exposure
22 facing renters in Philadelphia.

23 While there are multiple
24 sources of lead exposure, it is
25 especially important to focus on the

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2 City's tenants, since 46 percent of
3 residents live in rental units.

4 Lead exposure is a completely
5 preventable health risk, and it has a
6 disproportionate impact on the City's
7 low-income communities of color. Thus,
8 our goal is to make rental units in the
9 City lead safe for all Philadelphians
10 regardless of race and income.

11 Ninety-five percent of housing
12 units in the City were built before 1978,
13 which means a huge number of
14 Philadelphians are at risk for lead
15 exposure. The medical community agrees
16 that there's no safe level of lead in
17 blood. Lead exposure hurts everyone, but
18 children are at greatest risk because
19 their small, growing bodies make them
20 more susceptible to absorbing and
21 retaining lead.

22 The consequences of lead in a
23 child's blood include developmental
24 problems such as lower IQ and speech and
25 language problems, as well as stomach

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2 problems and anemia. Once a child has
3 lead poisoning, the consequences cannot
4 be reversed. Even small amounts of lead
5 in blood can cause serious harm to
6 children of all ages, to pregnant women
7 and their children, and can lead to
8 infertility in adults.

9 Philadelphia has a lead paint
10 disclosure and certification law. It was
11 a positive first step, but we still need
12 to do more to protect Philadelphia
13 families. The current law does not
14 protect children age 7 and older, nor
15 pregnant women. The current law only
16 requires intervention when a child's
17 blood level reaches 10, but the Center
18 for Disease Control is clear that a blood
19 level of 5 requires immediate
20 intervention.

21 The current law also has
22 difficulties with monitoring and
23 enforcement as landlords and the Health
24 Department claim they don't always know
25 if children under 7 live there. The

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 current law also excludes public housing
3 and voucher properties from having to
4 provide a lead-safe certification. This
5 exclusion leaves hundreds of thousands of
6 Philadelphians, low-income
7 Philadelphians, vulnerable to the harmful
8 impacts of lead exposure and poisoning.

9 Finally, the current law allows
10 landlords to end a lease or pursue
11 eviction against a family that has asked
12 the landlord to provide a lead-safe
13 certification, and these families should
14 not be punished for asking their landlord
15 to follow the law.

16 Considering these gaps, my
17 colleague will now share our
18 recommendations for how to strengthen the
19 law in order to best protect the health
20 and safety of all Philadelphians.

21 COUNCIL PRESIDENT CLARKE:

22 Thank you for your testimony.

23 MR. SIERZEGA: Good afternoon.
24 My name is Anthony Sierzega and, as Liz
25 mentioned, we are Temple law students

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 with the Sheller Center for Social
3 Justice who have been working with
4 Community Legal Services on the ongoing
5 dangers of lead exposure facing renters
6 in Philadelphia.

7 Philadelphia's current law does
8 not adequately protect our city's
9 tenants, and Council can make some easy
10 fixes to the law to improve the health
11 and safety of all our neighbors. I'm
12 going to talk about the four
13 straightforward changes to existing law
14 that Philadelphia City Council could make
15 right now to protect our children and
16 families who live in rental properties in
17 Philadelphia.

18 First, the scientific community
19 agrees that lead exposure hurts children
20 of all ages and that once a child is
21 exposed to lead, the harm is done and no
22 treatments can reverse the effects.
23 Thus, to protect all Philadelphians, we
24 recommend changing the law to eliminate
25 the current requirement that a lead-safe

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 certification is only for residents with
3 kids under 7.

4 Second, Philadelphia law needs
5 to match federal guidelines by changing
6 the lead blood level threshold that
7 triggers an investigation to 5 micrograms
8 per deciliter. All children need
9 protection, and no level of lead exposure
10 is safe, and by making these changes,
11 Philadelphia will protect everyone from
12 the dangers of lead exposure.

13 Third, nearly 160,000
14 Philadelphians live in public or voucher
15 housing that is currently exempt from the
16 lead certification ordinance.
17 Philadelphia's lead laws need to apply to
18 these properties and require lead-safe
19 certification for these tenants. The
20 practice of excluding these properties
21 places an unacceptable and
22 disproportionate burden of lead exposure
23 on low-income families and families of
24 color in Philadelphia.

25 Fourth, Philadelphia law needs

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 to prohibit landlords from engaging in
3 retaliatory evictions against families.
4 If a tenant asked for a landlord to get
5 lead certified, they should not be
6 evicted. This practice is not right.
7 The law needs to include language that
8 prevents landlords from escaping their
9 lead-safe certification responsibility
10 and from punishing families for trying to
11 protect their children.

12 During this budget season, we
13 ask City Council to prioritize the issue
14 of lead exposure and poisoning in order
15 to protect our city's families. The
16 effects of lead poisoning are permanent
17 and irreversible. It is up to City
18 Council to do all it can to stop lead
19 exposure from robbing our children of
20 their futures.

21 Thank you.

22 COUNCIL PRESIDENT CLARKE:

23 Thank you for your testimony.

24 Mr. Straughter.

25 MR. STRAUGHTER: Good

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 afternoon. My name is Stanley
3 Straughter. Thank you. I also want to
4 introduce my colleague, Mr. Voffee
5 Jabateh, who is from the African Cultural
6 Alliance of North America. We are here
7 to -- I'm also currently the Chairman of
8 the African Caribbean Business Council of
9 Greater Philadelphia and the Chairman
10 emeritus of the Mayor's Commission of
11 African and Caribbean Immigrant Affairs
12 created by Councilwoman Blackwell in
13 2005.

14 We are also working with the
15 African Cultural Alliance of North
16 Philadelphia and Philadelphia Southwest
17 District Services. These are three
18 organizations that have come together to
19 jointly promote a concept of Africatown.
20 Africatown would be a global African
21 diaspora tourism initiative. This
22 initiative will expand trade between
23 Philadelphia and African Caribbean
24 nations, promote tourism with African
25 Caribbean nations, and also create sports

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2 and an innovation hub in Southwest
3 Philadelphia, but it will also have a
4 major economic impact on all the
5 communities across the City of
6 Philadelphia.

7 The important thing about
8 Africatown is that most of it already
9 exists. I want to draw your attention to
10 an international article called Philly's
11 Little Africa that was created several
12 months ago to discuss the diversity of
13 the various African communities, African
14 and Caribbean communities, that live in
15 the City.

16 Philadelphia is a major
17 destination for global African diaspora.
18 In West Philadelphia and Southwest
19 Philadelphia, African and Caribbean
20 immigrants living in the neighborhoods
21 have created thriving businesses on
22 commercial corridors along Chestnut,
23 Walnut, Baltimore, Chester, Woodland, and
24 Elmwood Avenues and other places
25 throughout the City. These commercial

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 areas include restaurants, retail
3 outlets, shopping strips, entertainment
4 sites, entrepreneurs and professionals
5 with offices, and a promising technology
6 hub.

7 We, if using our resources
8 properly and of course some creative
9 thinking, can build on these assets that
10 already exist to create an Africatown and
11 a major tourist destination. This
12 community, as I said before, is already
13 known as Philly's Little Africa and has
14 been recognized in Philadelphia and
15 across Africa as a major destination
16 point for people of African descent
17 seeking a touch of Africa when they come
18 to the United States.

19 In Greater Philadelphia alone,
20 we have over 50,000 African and Caribbean
21 immigrants from 35 different African and
22 Caribbean countries here. We build -- we
23 need to build on these existing assets to
24 help promote this program, but also to
25 reach out to the global African diaspora

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 to promote Philadelphia as a destination
3 point for the City.

4 We are currently proposing the
5 design of the master plan to build this
6 Africatown with professionals. I think
7 if you go along Woodland Avenue now and
8 you'll see the flags from about 35 to 40
9 African countries along Woodland Avenue
10 that have been identified there, thanks
11 to ACANA and Mr. Voffee Jabateh, this
12 master plan will also reach out to the
13 1.4 billion people of African descent to
14 reach them to Philadelphia as a tourist
15 destination. Again, these will create
16 jobs, expand our tourism, and it will
17 even out the distribution of tourist
18 dollars that come into the City of
19 Philadelphia to other communities other
20 than in the downtown district.

21 Some of the structures that
22 will be built in the timeframe as a
23 result of this master plan will be an
24 African Caribbean Trade Center. This
25 will be a high-tech office building that

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 could be housed by African and Caribbean
3 countries to show off their wares and
4 showroom there. The center will also be
5 helping to promote exports from
6 Philadelphia to these African countries.

7 I think probably many of you
8 know that six of the fastest growing
9 economies in the world are in the
10 continent of Africa. And Philadelphia is
11 also the home of many Liberians, and we
12 have a Liberian office as well as
13 Cameroon seeking to set up offices in
14 Philadelphia as I speak.

15 Another major building would be
16 an African Caribbean Performing Arts
17 Center. You can go almost in any time
18 any week -- any day of the week, I should
19 say, and go to West and Southwest
20 Philadelphia and see cultural events from
21 all those many, many, many communities
22 here, and what you see, Usef Endora (ph)
23 or Selef Kita (ph). It's a major, major
24 piece.

25 Let me just say in conclusion,

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 Phase 1 is already taking place. The
3 50,000 African and Caribbean immigrants
4 are here. They have already invested in
5 the commercial strips and corridors in
6 this community. We are now looking at
7 how to expand that to enhance the
8 opportunity to do business in the City,
9 as well as recruit truism and trade to
10 come further into the City of
11 Philadelphia.

12 We are now in Phase 2 hopefully
13 to get the professional assistance we
14 need through the Department of Commerce.
15 And let me just say with the support of
16 Councilwoman Blackwell as well as the
17 Commerce Department, we have put some
18 resources into this effort to begin
19 looking at Woodland Avenue, Chester
20 Avenue as viable commercial corridors.

21 COUNCIL PRESIDENT CLARKE:
22 Thank you.

23 MR. STRAUGHTER: Let me just
24 say in closing, thank you very much for
25 the opportunity to be here. You know we

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 have Chinatown. We have Italian -- we
3 even have a Gayborhood. So it's now time
4 for Africatown.

5 Thank you very much.

6 COUNCIL PRESIDENT CLARKE:

7 Thank you for your testimony.

8 Are you also speaking, sir?

9 MR. JABATEH: Yes.

10 COUNCIL PRESIDENT CLARKE:

11 What's your name?

12 MR. JABATEH: Voffee Jabateh.

13 My name is Voffee Jabateh.

14 COUNCIL PRESIDENT CLARKE: All
15 right. It wasn't just on the list.

16 MR. JABATEH: V-O-F-F-E-E,
17 J-A-B-A-T-E-H. I am the Executive
18 Director and Chief Operating Officer for
19 the African Cultural Alliance, commonly
20 known as ACANA. ACANA was founded in
21 1999 by African, mainly Liberian, artist
22 to stimulate cultural awareness in the
23 Philadelphia region. It was not too long
24 after its founding we realized that
25 social service and other needs exceeded

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 our desire to entertain ourselves.

3 Since 1999, ACANA has provided
4 legal services, immigration services,
5 emergency food, community development in
6 recent time with the water contract from
7 the Philadelphia Department of Commerce
8 to manage the corridors of Chester
9 Avenue, Woodland Avenue, and Elmwood
10 Avenue. In doing so, we realize the
11 acute need of the community as follows:

12 They had houses were being
13 broken down, houses were blighted, and we
14 begin to change the neighborhood by
15 designing projects as outlined in the
16 Chairman's presentation. Therefore, we
17 are proposing that City Council join us
18 in turning the neighborhood of Southwest
19 Philadelphia around.

20 When I came to Philadelphia
21 about 28 years ago, there were too many
22 crimes in particular areas of
23 Philadelphia, and for the work we've done
24 in working with Councilwoman Blackwell
25 and other stakeholders, the situation had

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 turned around dramatically. We recently
3 hosted flags on the Chester Avenue
4 corridor, and as of today, I was just
5 informed that \$100,000 planning grant has
6 been awarded to ACANA to redesign the
7 cultural landscape of Southwest
8 Philadelphia, especially Woodland Avenue.
9 It will only be fair that City Council
10 join us in this effort. You have nothing
11 to lose. All you have is to gain the
12 upgrading of our community.

13 What has happened in the past
14 is that we rely solely on the
15 Councilwoman Blackwell, who has done
16 tremendous work to bring attention to the
17 plight of our people. So we are just
18 extending to all of you, City Council
19 President, and many of you who have
20 worked with us in the past, we want you
21 to just continue to help us so that we
22 can create the Africatown. There will be
23 many benefits of the Africatown, the
24 Performance Arts Center, the African Arts
25 and Cultural Museum, and community

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2 development effort, which is already
3 taking place in Southwest Philadelphia.

4 Thank you for your opportunity.

5 COUNCIL PRESIDENT CLARKE:

6 Thank you. Thank you for your testimony.

7 The Chair recognizes -- before
8 you leave, the Chair recognizes
9 Councilman Jones.

10 COUNCILMAN JONES: Thank you.

11 Very quick, I just want to
12 acknowledge the work that you do. The
13 center of the diaspora is in the Third
14 Councilmanic District, but it does bleed
15 up a little bit into the Fourth and
16 outside of the City in Millbourne and
17 other areas that have latched on to that
18 cultural strength.

19 So I want to thank you for what
20 you do and what you've done for decades,
21 and thank the Councilwoman for being the
22 backbone of that movement.

23 Just quickly, how many city
24 sister relationships do we have with the
25 continent of Africa?

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2 MR. STRAUGHTER: We have one
3 sister city with Douala, Camaroon in 1984
4 with Congressman Gray and we did that in
5 1984.

6 COUNCILMAN JONES: I was there.

7 MR. STRAUGHTER: We just
8 celebrated our 30th anniversary this
9 year. And we have several partnerships
10 cities in Cape Coast, Ghana. We have one
11 with Monrovia, Liberia, and Salvador,
12 Bahia in Brazil.

13 COUNCILMAN JONES: Thank you so
14 much, Mr. Chairman.

15 COUNCIL PRESIDENT CLARKE:
16 Thank you, Councilman.

17 The Chair recognizes
18 Councilwoman Blackwell.

19 COUNCILWOMAN BLACKWELL: Thank
20 you very much.

21 I wanted to thank them. As you
22 all know, these are my brothers. We work
23 so closely together. And all of us know
24 what's been happening on the national
25 level with sending people out of the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 country, and so part of the work of the
3 Mayor's Commission on African and
4 Caribbean Immigrant Affairs is to help
5 people who have trouble. So we spend a
6 lot of time and a lot of legal time
7 trying to make sure that families are not
8 split, that people aren't sent back to
9 life they haven't known or life where it
10 was bad for them, and these gentlemen are
11 just the backbone of all that we do to
12 make life better and I want to say thank
13 you.

14 MR. STRAUGHTER: Thank you.

15 COUNCIL PRESIDENT CLARKE:

16 Thank you, Councilwoman.

17 Councilwoman Gym.

18 COUNCILWOMAN GYM: Yes. I just
19 wanted to add my voice to saying thank
20 you for decades of work, Voffee and Stan,
21 for the tremendous work that you do, and
22 of course partnering with my wonderful
23 colleague, Councilwoman Blackwell, on
24 efforts to highlight the importance of
25 the immigrant experience, recognizing the

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 significant contributions, the link back
3 to our home countries, and why that
4 global environment is very present and
5 alive and vital here in Philadelphia.

6 So I want to thank you, and
7 would love to continue to support your
8 work as well.

9 I did have a follow-up question
10 for the two Temple law students. So last
11 year the City of Philadelphia had a Lead
12 Advisory Task Force upon which they made
13 a number of different recommendations.
14 There had been conversations about
15 changing or exploring changes in the lead
16 certification law, and I was wondering if
17 you were familiar with the Task Force and
18 its recommendations and whether you felt
19 that the items that you mentioned, I
20 think all of which have been discussed
21 amongst a number of us, how it would --
22 how many people it would impact.

23 I think the outstanding
24 questions that we had were a number of
25 our landlords are very not thrilled with

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 the lead certification. It's an
3 additional cost obviously. We are
4 concerned about any kind of impact that
5 it has potentially discriminatory on
6 families with young children, and I think
7 you made that point really well.

8 But, secondly, we just need a
9 significant input into our L&I resources
10 in order to be able to crosscheck on lead
11 certification. So had you taken a look
12 at the report? Do you have any feedback
13 on some of those concerns?

14 MS. TORRES: Yeah. We've heard
15 the landlords, and we believe this is
16 just the cost of doing business. It's
17 not -- there are grants out there that
18 can be used to actually do lead
19 remediation is lead is found in a home.

20 To be honest, if a child is
21 lead poisoning, this is irreversible and
22 we just -- we truly believe that cost
23 should not be an issue when it comes
24 to -- you can't hear me?

25 COUNCILWOMAN GYM: I can hear

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 you, but it's not --

3 MS. TORRES: We heard the

4 issues with landlord about cost. We

5 believe this is just the cost of doing

6 business. Lead poisoning is

7 irreversible. A child is -- like IQ

8 points drop. There can be system

9 failure. This is a really -- this is a

10 big issue. And so we hear the complaints

11 about cost, but we truly believe this is

12 the cost of doing business. You can't

13 rent a home where a child may get lead

14 poisoning. It's not only a child, it's

15 pregnant women, it's children that are

16 older than 6 years old.

17 So, yeah, we believe that

18 recommendations that we put out there can

19 really be beneficial to the City and its

20 residents.

21 COUNCILWOMAN GYM: Great.

22 Thank you very much.

23 COUNCIL PRESIDENT CLARKE:

24 Thank you, Councilwoman.

25 I just wanted to ask,

1 4/3/18 - WHOLE - BILL 180162, ETC.

2 Mr. Straughter, I don't normally get a
3 chance to thank you in a public format,
4 first, for the great work that you all
5 are doing. I just want to thank you so
6 much for being one of my mentors when I
7 was a youngster growing up in Strawberry
8 Mansion. A lot of people don't know
9 about that relationship, but I just want
10 to publicly thank you so much for giving
11 me some direction way back in the day
12 before I even remotely thought I would be
13 down here. So I really want to say I
14 appreciate so much for what you did for
15 me.

16 MR. STRAUGHTER: Thank you very
17 much, Mr. President. We appreciate you.

18 COUNCIL PRESIDENT CLARKE:

19 Thank you.

20 Thank you all so much.

21 Next we have Anna Gomez, Enrico
22 Scirelli, and Gary Williams.

23 (Witness approached witness
24 table.)

25 COUNCIL PRESIDENT CLARKE: Good

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 evening.

3 MR. WILLIAMS: Good evening,
4 Mr. Clarke and Councilmembers. I'm here
5 on behalf of the tax increase, which the
6 last time I heard was maybe going down to
7 4 percent.

8 COUNCIL PRESIDENT CLARKE: Just
9 state your name for the record.

10 MR. WILLIAMS: And they haven't
11 made that decision yet, right?

12 COUNCIL PRESIDENT CLARKE:
13 Right. Just state your name for the
14 record.

15 MR. WILLIAMS: Oh, I'm sorry.
16 My name is Gary Williams.

17 COUNCIL PRESIDENT CLARKE:
18 Thank you.

19 MR. WILLIAMS: I'm in Kenyatta
20 Johnson's area and I'm representing some
21 of the older seniors that are not able to
22 be here. But the City of Brotherly Love,
23 that's what comes to mind when I think
24 about raising taxes and this and that,
25 and also accountability. Accountability

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 means that if you're going to ask for
3 soda tax, cigarette tax, and those type
4 of taxes, what type of statement do you
5 give back to the community as to where
6 the money is going.

7 I heard the Controller speak
8 about accountability on the radio one
9 day, and I was saying, okay,
10 accountability, but no one knows where
11 the money really goes. And you had the
12 Pope, you had the National Convention,
13 you had all these different activities
14 that have been going on since I've been
15 here maybe in the last ten years from New
16 York, and I find that there's no
17 accountability or reports to the public
18 from each -- to the constituents from the
19 offices of the local politicians to the
20 accountability of that.

21 Also, if you're going to raise
22 the tax, which probably might happen, the
23 school, what is the money for and how is
24 it being divided up into school? I mean,
25 you have African American children going

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 to school, but they're not getting
3 African-scented culture in the school.
4 So, I mean, what is the purpose of the
5 tax and what's the breakdown? And that's
6 really why I'm here, to speak about those
7 particular subjects and the issue with
8 taxes, you know.

9 I know taxes have to go up.
10 Then there's the water bill. So you have
11 seniors, they're on a fixed income. You
12 have people coming to neighborhoods that
13 are South Center City, they call it now,
14 where I live, no longer South Philly,
15 because it's beautification and all this,
16 and developers coming in building houses
17 that have three apartments in them and
18 one family zone and some building condos
19 in the same block. You know, I mean,
20 it's kind of funny that all this stuff is
21 going on and no one is paying but the
22 public, us.

23 COUNCIL PRESIDENT CLARKE:
24 Right. Okay. Well, real quick, first of
25 all, I want to thank you for coming down.

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 As Councilmembers, we get to take
3 primarily two important votes in the
4 budget process. One, it's the vote --
5 the tax vote, various taxes. Sometimes
6 we keep them the same. Every now and
7 then we raise them, and sometimes we
8 actually lower the taxes, such as the
9 case in the wage tax. And we tend not to
10 like to take the tax vote, but the simple
11 reality is that the other vote that we
12 take is the appropriation vote when we
13 actually vote to provide programs for
14 recreation, programs for job training,
15 all of the good things.

16 So that is ultimately our
17 responsibility. That's what we do.
18 That's what we're required. We're
19 required by the Charter each year to have
20 a budget process, and by the end of the
21 fiscal year, we must pass a budget.
22 Difficult, but the reality is is that
23 people want services and you got to pay
24 for them, and more often than not, you
25 have to pass a tax to pay for them

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 because there's no other revenue source
3 coming to the City, because we are in
4 fact a non-profit. We're not able to do
5 commercials. We're not able to get
6 engaged in commercial products similar to
7 for-profit businesses. So there are a
8 lot of limitations. So our revenue is
9 primarily generated by taxes. That's
10 just simply the way it is.

11 With respect to the use of the
12 particular sugar tax that you referenced,
13 again, it was a difficult vote for a lot
14 of us, because we understood that to some
15 people -- and we heard several business
16 people that were here earlier, it is
17 somewhat problematic for them, but at the
18 end of the day, a majority of members of
19 Council decided that providing assistance
20 to early education; i.e., pre-K, is
21 important. I think most people would
22 agree that early education is important.

23 Second, with respect to our
24 libraries and recreation centers, being
25 one of the oldest cities in the country,

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 we have some of the oldest facilities and
3 there's much-needed repair.

4 Thirdly, the issue around
5 community schools to deal with all of the
6 challenges associated with our young
7 people and families is something that
8 hopefully we will do.

9 So while we thought they were
10 worthy issues that we needed to address,
11 we voted for a tax that to some people is
12 cumbersome, onerous, but at the end of
13 the day, we hope that the benefits
14 associated with that tax far outweigh
15 challenges associated with people paying
16 it. But at the end of the day, all those
17 services are for the citizens of the City
18 of Philadelphia.

19 MR. WILLIAMS: But that's also
20 how the seniors get pushed out of their
21 communities, because their salaries are
22 here and their taxes are here.

23 COUNCIL PRESIDENT CLARKE: I
24 understand.

25 MR. WILLIAMS: So they lose

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 their homes, not on a mortgage or
3 anything, because they pay maybe \$10,000
4 for their homes. They lose it because of
5 one arrear or two arrears in taxes. It's
6 kind of crazy. So they need to have help
7 or they need to be able to have resources
8 to be able to know or taught how to go to
9 the local senior center and learn how to
10 keep their properties, not take their
11 properties and then sell it and then have
12 other people come in the community.

13 Now, I've seen the water tax is
14 proposed 10 and a half percent. That's a
15 lot.

16 COUNCIL PRESIDENT CLARKE: I
17 agree.

18 MR. WILLIAMS: But over
19 increments. So I'm seeing them dig up
20 the ground and they're fixing the pipes
21 now all the sudden, but that was before
22 they wanted the tax. So now they want
23 the money now after they fix the pipes
24 up, but they knew they don't have people
25 that come and do these regular

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 investigations on why the water was going
3 to bust, the pipes were going to bust
4 before. I mean, they have people that do
5 these jobs.

6 COUNCIL PRESIDENT CLARKE:
7 Well, that's why I support --

8 MR. WILLIAMS: But it's
9 prevention. This is what I'm talking
10 about.

11 COUNCIL PRESIDENT CLARKE: I
12 understand. That's why it's important
13 for us to have these kind of forums where
14 you, the citizen, basically our bosses,
15 get to come in and talk about your
16 issues. So we take this seriously.
17 Everything that you said is a matter of a
18 formal record, and as we move towards our
19 budget process, we will make decisions
20 based on the input not only from yourself
21 but departments. So we appreciate you
22 coming in. We take what you say
23 seriously, and hopefully at the end of
24 the day, we get to a point where we never
25 pay taxes, but I don't think any of us

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 will be here at that point in time. But
3 the reality is that we understand your
4 concern, and it's our job to try and --
5 we appreciate you coming in.

6 MR. WILLIAMS: It's something
7 to be worked out, and accountability is
8 the most significant part of that.

9 COUNCIL PRESIDENT CLARKE: I
10 just encourage you, in closing, a lot of
11 things that you spoke about, why don't
12 you please go on our website. There's a
13 lot of information on it. We actually
14 probably have one of the best websites in
15 the City -- not the City; in the country
16 as a municipality, as a Council, because
17 we've looked at other ones and ours is
18 awesome. It has some really good
19 information. You're able to go on and
20 access all of the colleagues in terms of
21 things that they're proposing. It's an
22 interactive. They actually have people
23 moving on the website. It's pretty
24 slick, if I say so myself.

25 So I encourage you, go on

1 4/3/18 - WHOLE - BILL 180162, ETC.
2 Council's website. You'll see some good
3 information, and it's actually
4 interactive, so if you want to send some
5 information to us, send it to us, we'll
6 respond.

7 MR. WILLIAMS: Yeah, because
8 the people don't feel empowered, and as
9 I'm looking behind me, there's no one
10 here, but there's some tax issues --

11 COUNCIL PRESIDENT CLARKE:
12 They'll be here. All right. Well, thank
13 you, sir.

14 MR. WILLIAMS: It's amazing.

15 COUNCIL PRESIDENT CLARKE: We
16 appreciate your testimony.

17 MR. WILLIAMS: Thank you.

18 COUNCIL PRESIDENT CLARKE:
19 Thank you so much.

20 All right. There appears to be
21 no more testimony. We called the names.
22 So there are no other speakers on the
23 comment list. There being none, I want
24 to thank you very much for your comments.

25 The Committee will stand in

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1 4/3/18 - WHOLE - BILL 180162, ETC.
2 recess until Wednesday, April 4th, 2018
3 at 10:00 a.m., at which time we will
4 reconvene in Room 400, City Hall.

5 Thank you, colleagues. Thank
6 you all very much.

7 (Committee of the Whole
8 adjourned at 6:50 p.m.)

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CERTIFICATE

I HEREBY CERTIFY that the proceedings, evidence and objections are contained fully and accurately in the stenographic notes taken by me upon the foregoing matter, and that this is a true and correct transcript of same.

MICHELE L. MURPHY
RPR-Notary Public

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