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COUNCIL OF THE CITY OF PHILADELPHIA COMMITTEE OF THE WHOLE

Room 400, City Hall Philadelphia, Pennsylvania Monday, March 26, 2018 10:25 a.m.

PRESENT:

COUNCIL PRESIDENT DARRELL L. CLARKE

COUNCILWOMAN CINDY BASS

COUNCILWOMAN JANNIE L. BLACKWELL

COUNCILMAN ALLAN DOMB

COUNCILMAN DEREK S. GREEN

COUNCILMAN WILLIAM K. GREENLEE

COUNCILMAN BOBBY HENON

COUNCILMAN KENYATTA JOHNSON

COUNCILMAN CURTIS JONES, JR.

COUNCILMAN DAVID OH

COUNCILWOMAN MARIA D. QUINONES-SANCHEZ

COUNCILMAN MARK SQUILLA

COUNCILMAN AL TAUBENBERGER

BILLS 180162, 180163, and 180164 RESOLUTION 180185

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Page 2 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCIL PRESIDENT CLARKE: 3 morning. This hearing is called to 4 order. I recognize the presence of a 5 quorum of the Committee members. This is 6 a public hearing of the Committee of the Whole regarding Bills No. 180162, 180163, 7 180164, and Resolution No. 180185. 8 9 Mr. Stitt, please read the titles of the bills and resolution. 10 11 THE CLERK: Bill No. 180162, an 12 ordinance to adopt a Capital Program for the six Fiscal Years 2019 through 2024 13 14 inclusive. Bill No. 180163, an ordinance 15 16 to adopt a Fiscal 2019 Capital Budget. 17 Bill No. 180164, an ordinance 18 adopting the Operating Budget for Fiscal 19 Year 2019. 20 Resolution No. 180185, 21 resolution providing for the approval by the Council of the City of Philadelphia 22 of a Revised Five Year Financial Plan for 23 the City of Philadelphia covering Fiscal 2.4 25 Years 2019 through 2023, and

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2	incorporating proposed changes with	
3	respect to Fiscal Year 2018, which is to	
4	be submitted by the Mayor to the	
5	Pennsylvania Intergovernmental	
6	Cooperation Authority (the "Authority")	
7	pursuant to the Intergovernmental	
8	Cooperation Agreement, authorized by an	
9	Ordinance of this Council approved by the	
10	Mayor on January 3, 1992 (Bill No.	
11	1563-A), by and between the City and the	
12	Authority.	
13	COUNCIL PRESIDENT CLARKE:	
14	Thank you, Mr. Stitt.	
15	Today we begin the public	
16	hearing of the Committee of the Whole to	
17	consider the bills read by the Clerk that	
18	constitute proposed operating and capital	
19	spending measures for Fiscal 2019, a	
20	Capital Program, and a forward-looking	
21	Capital Plan for Fiscal 2019 through	
22	Fiscal 2024.	
23	Today we will hear testimony	
24	from the Administration on the Five Year	
25	Plan.	

Committee of the Whole March 26, 2018

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2	And, Mr. Stitt, the first	
3	person to testify is?	
4	THE CLERK: Jane Slusser, Rob	
5	Dubow, and Anna Adams.	
6	COUNCIL PRESIDENT CLARKE:	
7	Thank you.	
8	(Witnesses approached witness	
9	table.)	
10	COUNCIL PRESIDENT CLARKE: And	
11	good morning. You all are very familiar	
12	faces, so you know the drill. Please	
13	state your name.	
14	MS. SLUSSER: Good morning.	
15	Jane Slusser.	
16	MS. ADAMS: Anna Adams.	
17	MR. DUBOW: Rob Dubow.	
18	MS. SLUSSER: Good morning,	
19	Council President and members of City	
20	Council. My name is Jane Slusser and I'm	
21	Mayor Kenney's Chief of Staff. I'm here	
22	today to testify in support of the	
23	Mayor's Proposed Five Year Plan, all the	
24	supporting budget and revenue bills that	
25	were proposed on March 1st, and the	

Page 5 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. City's revised funding proposal for the Philadelphia School District. I am 3 joined at the table by Rob Dubow, the 4 5 City's Finance Director, and Anna Adams, 6 the City's Budget Director. Other members of the Administration are here behind me and are also available to 8 9 answer any questions that you may have. On July 1st of this year, the 10 11 School District of Philadelphia will return to local control. The Mayor 12 strongly believes that the return to 13 14 local control brings accountability to 15 the City, and with that accountability 16 comes a responsibility to ensure financial stability for our students, 17 parents, and teachers. This includes 18 ending the constant cycle of cutbacks to 19 20 classrooms, reductions in the number of 21 nurses and counselors in schools, and the endless cloud of financial crises hanging 22 23 over the school year. We also believe 2.4 that the greatest investment that we can 25 make as a city is to improve our public

Page 6 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. school system. 3 As last week's census data 4 showed, we continue to lose families in 5 the City when their children become 6 school-age. We need to reverse that trend and make our school system attractive for current and future 8 9 residents. Over the past few years under 10 the guidance of Dr. Hite, our public 11 12 schools have made progress, improving early literacy levels, achieving the 13 14 highest graduation rate in over a decade, 15 increasing attendance, and cultivating 16 better school climates. This progress is the result of strategic planning and 17 investments outlined in the School 18 19 District's Action Plan 3.0, which this 20 proposed budget would sustain. 2.1 District's hard-won gains are worth celebrating, but have not yet reached 22 23 every student and every school. proposed budget would expand the work and 2.4 25 accelerate progress by reducing class

Page 7 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. sizes and investing in classrooms and 3 staffing. 4 To be clear, this proposed new 5 revenue will provide critical stability 6 to the District and will allow District 7 leadership to make investments to continue the recent progress made under 8 9 the Action Plan 3.0. By no means do we think that these additional resources are 10 11 enough. These funds do not provide for 12 an adequate educational system, something only the Commonwealth can and is in fact 13 14 required to provide. The Administration 15 is eagerly awaiting the result of the 16 school funding lawsuit and looking to our 17 partners at the Commonwealth to fulfill 18 the constitutional requirement to properly fund our school system. 19 20 funding will then help build on the 2.1 investments that we've already made as outlined in this Plan to ensure all our 22 23 kids have access to a quality education in their neighborhood. 2.4 25 With information from the

Page 8 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Office of Property Assessment on the FY19 3 property assessments last week, the 4 Administration is adjusting our proposal 5 to meet the School District's immediate needs and will be proposing an amended 6 7 legislative package. Our basic tenets 8 are the same. We propose to provide 9 sufficient resources to solve the projected deficit and make important 10 11 investments. The School District is 12 projecting that without corrective action, its deficit would climb to over 13 14 900 million by FY23. We propose to 15 increase the City's direct contribution 16 to the District by a total of 100 million 17 over five years. An adjustment to 18 slightly slow down our previously planned 19 wage tax reductions will generate an 20 additional \$340 million. Finally, we 21 propose an increase to the property tax rate of 4.1 percent rather than the 6 22 23 percent that we had originally assumed would be needed to close the gap. 2.4 combination, the increased revenue from 25

Page 9 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. our growing property tax base and the 3 revenue from the property tax increase will generate \$530 million for the 4 5 District over five years. Overall, this package will provide 966 million in 6 7 funding to the District over the course of this Plan. 8 9 On average, assessments have grown 11 percent, and the impact on 10 11 individuals will vary depending on what 12 happens with the assessment on their 13 specific property. Our original proposal 14 included a commitment to protecting low 15 and middle-income homeowners, including 16 through a proposed increase to the 17 homestead exemption. Now that the certified property assessments are higher 18 than we anticipated when we proposed the 19 20 budget, we would like to increase the 21 homestead exemption from the current 22 \$30,000 of assessed value to \$45,000 to 23 provide additional relief to homeowners. We propose to offset the cost of this 2.4 25 increased homestead for the District

Page 10 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. through an increase in the real estate 3 transfer tax to a local rate of 3.413 4 percent from the current 3.1 percent. 5 All of this revenue will now be used to 6 cover the cost of the homestead exemption 7 and, therefore, the proposed rate is slightly lower than our original 8 9 proposal. We understand that these 10 11 increases and rate adjustments are tough 12 decisions for City Council as you balance the need to fund our schools with 13 14 preventing financial hardship for our 15 residents. However, we strongly believe 16 that providing this funding for Philadelphia schools is the most 17 18 significant investment we can make to 19 provide for the long-term strength of our 20 economy and lowering of our high poverty This proposal means that no one 21 rate. group of taxpayer shoulders all the 22 In fact, for a median homeowner 23 with a home assessed at \$128,000, the 2.4 25 property tax increase, combined with the

Page 11 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. increased homestead exemption, will 3 result in a savings on their property tax bill if their assessed value did not 4 5 change. 6 Although our proposal for the 7 District is the most significant proposal in the Five Year Plan, the Administration 8 9 does include other key investments that will be used to strengthen the City. 10 11 partnership with City Council, over the 12 last two years we have been able to provide 2,700 pre-kindergarten slots to 13 14 three and four-year-olds all across the 15 City, and our Five Year Plan shows our 16 intention to grow the number of slots to 17 5,500 by FY23. 18 With the beverage tax lawsuit 19 still pending, our ramp-up is slower than 20 we had originally hoped, but we are fully 21 confident in our case. As you all know, 22 additional beverage tax receipts for 23 pre-K have been placed in reserve while the lawsuit is pending. When the lawsuit 2.4 25 is finally resolved in our favor, we will

Page 12 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. spend the funds that we have placed in 3 reserve, focusing on improving the 4 capacity and capability of our early 5 childhood providers to expand the number of slots in high-quality pre-K 6 Likewise, thousands of classrooms. Philadelphia students and families have 8 9 benefited from our 12 community schools, and by the end of the Plan, we'll have 10 11 grown these to 20. 12 Finally, we are happy to provide additional resources for the 13 14 Community College of Philadelphia in this Plan. We believe this shows the 15 Administration's commitment in education 16 17 from our youngest Philadelphians in pre-K 18 all the way through adults attending 19 college. The Five Year Plan also 20 21 addresses Philadelphians' safety. 22 Resources have been proposed for the 23 Police and Fire Departments to expand personnel, allowing the Police Department 2.4 to reach and maintain a sworn strength of 25

Page 13 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. 6,525 and the Fire Department to add additional firefighters and paramedics, 3 as well as dedicated training and safety 4 5 positions and restore field technicians. 6 The Plan invests in violence prevention 7 programming to support efforts to keep our young adults safe and in criminal 8 9 justice reforms in partnership with the DA, the Courts, the Defender Association, 10 11 and the MacArthur Foundation. The Plan also adds funding for DHS to keep our 12 most vulnerable children safer, with 13 14 investments in foster care providers and 15 additional caseworkers to keep families 16 intact. An additional \$2 million in 17 annual investment in demolitions for L&I will also make a huge dent in removing 18 imminently dangerous properties from our 19 20 neighborhoods. 2.1 In response to one of the other 22 major crises that our city is grappling with, the Plan includes additional 23 investments to combat opioids, with 2.4 25 funding for homeless respite and housing

Page 14 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. first programs, additional naloxone, 3 working with physicians on 4 medication-assisted treatment, and police 5 diversion programming. To address the City's homeless population, \$1 million 6 7 annually is proposed for the Hub of Hope, which, as many of you have witnessed 8 9 firsthand, is providing high-quality services which are already having a 10 11 positive impact. 12 The Five Year Plan and Capital 13 Program also provides resources to 14 improve our streets and further the goal of Vision Zero to end traffic fatalities. 15 16 By repaying 131 miles annually by the end 17 of the Capital Program, residents and 18 visitors will notice a significant 19 improvement in the streets. 20 redesigning streets and sidewalks and 21 incorporating traffic-calming measures, all of the users of our streets -22 23 pedestrians, bicyclists, and drivers will have safer journeys along 2.4 25 Philadelphia's roads.

Page 15 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. We have set aside 225 million 3 for future labor agreements and have also 4 maintained a reserve for potential 5 federal and state funding cuts that was 6 included in last year's budget. are many other investments that the Mayor would have liked to include in this 8 9 budget, but with all of these crucial investments in our Plan, our fund 10 balances are hundreds of millions of 11 dollars below where we should be. Our 12 fund balance dips to a low of 37.8 13 14 million in FY22, and we have assumed 15 moderate economic growth throughout our 16 revenue projections. If there is a 17 recession, we have limited reserves from 18 which to pull to preserve our budget's 19 funding for crucial services. We will 20 continue to focus on maintaining and 21 reducing spending levels during the 22 fiscal year to control costs more tightly 23 and will carefully monitor revenues and 2.4 make adjustments as necessary. 25 Perhaps as large a financial

Page 16 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. challenge as our low fund balances is the 3 funded status of our pension fund. 4 latest actuarial report shows that the 5 funding percent is about 45. That low 6 funding percent is coupled with 7 increasing costs to the General Fund. The pension costs will eat up over 15 8 9 percent of the FY19 budget. As you know, the Administration has developed a 10 11 multi-part plan to address the pension 12 challenge. First, we are increasing the resources that we are putting into the 13 14 fund. Over the life of the Plan, we're 15 projecting that the sales tax will 16 generate 290 million for the pension 17 fund. In addition, the Pension Board has 18 substantially lowered the costs of its 19 investments while increasing returns. 20 have also made important changes with our union partners that will help get the 21 22 funding percent over 80 percent in 13 23 years. So far, those changes have been applied to members of DC 33, the FOP, 2.4 25 correctional officers, and deputy

Page 17 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. sheriffs. That means that the reforms 3 apply to over 17,000 employees, and we are hoping to apply those changes to all 4 5 City employees in the near future. 6 We look forward to working with 7 Councilmembers as we discuss our budget proposal. Thank you for the opportunity 8 9 to testify, and we and the other members of the Administration here today are 10 11 available to answer any questions you may 12 have. 13 Thank you. 14 COUNCIL PRESIDENT CLARKE: 15 Thank you. Thank you, Ms. Slusser, and 16 thank you and the Administration for its continued commitment for education. 17 18 we know, that's probably the most 19 significant thing that we can do, is 20 enhance our educational opportunities for 21 our young people and our older people too, because we need to -- with the 22 23 workforce development strategy, I think that we'll put ourselves in a much better 2.4 25 place to deal with the adult population.

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2	Real quick. Did we recently	
3	get a downgrade?	
4	MR. DUBOW: Yes. S&P	
5	downgraded us on Friday from	
6	COUNCIL PRESIDENT CLARKE:	
7	That's pretty recent, yeah.	
8	MR. DUBOW: It was pretty	
9	recent, yeah. From A plus with a	
10	negative outlook to A with a stable	
11	outlook. And in giving us the downgrade,	
12	they focused on our low fund balances,	
13	talked about our pension challenges, and	
14	the uncertainty about School District	
15	funding.	
16	COUNCIL PRESIDENT CLARKE: In	
17	terms of the pension, I mean our pension,	
18	because of the significant amount of the	
19	workforce opting for hybrid, haven't we	
20	had an uptick in our pension environment,	
21	particularly given the returns on our	
22	investments based on an increased stock	
23	market so that it should not impact it	
24	any more negative than it has in the	
25	recent past, right?	

Page 19 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. MR. DUBOW: And they've 3 acknowledged that there's some progress 4 that we've made. I think they want to 5 see what happens with the rest of the workforce before they give us full credit 6 7 for making pension changes. COUNCIL PRESIDENT CLARKE: 8 All9 But it's primarily our low fund balance? 10 11 MR. DUBOW: I think that's the 12 key thing, but you couple that with fixed costs from things like our pension costs, 13 14 then that adds to their concern. COUNCIL PRESIDENT CLARKE: 15 16 Okay. Let's go to this issue with 17 respect to the property tax. So we were informed and just by your testimony we 18 got an average of 11 percent increase in 19 20 our assessments. So my question, do the revenue numbers in the Five Year Plan 2.1 include the increased assessments? 22 23 MR. DUBOW: You mean in the School District projections or in the --2.4 25 COUNCIL PRESIDENT CLARKE: Just

Page 20 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. the revenue in general. There's an 11 3 percent increase in --4 MS. ADAMS: We haven't included 5 the 11 percent increase. 6 COUNCIL PRESIDENT CLARKE: You 7 have not? MS. ADAMS: No, in our Five 8 9 Year Plan, because we didn't have that data when we put out the Five Year Plan. 10 11 COUNCIL PRESIDENT CLARKE: 12 I'm assuming we're in the process of updating that? 13 14 MS. ADAMS: Yes. 15 COUNCIL PRESIDENT CLARKE: 16 guess my question with that is, if we 17 kept the rate at 1.39, which was the 18 existing rate, and we adjusted or we looked at the adjusted revenue based on 19 20 the 11 percent increase, where would we 2.1 be? 22 MS. ADAMS: So we had assumed 23 in the budget that we put -- that we included -- we had assumed, I think, 2.4 25 about a 6 percent growth in assessed

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2	value, and then it came out to 11			
3	percent. So the difference of that we			
4	would kind of we could do that			
5	calculation and show you that.			
6	COUNCIL PRESIDENT CLARKE:			
7	Okay. But what is that, I'm saying?			
8	MS. ADAMS: I don't have that			
9	in front of me.			
10	COUNCIL PRESIDENT CLARKE:			
11	That's kind of important. I mean, you're			
12	asking for a tax increase. We'd like to			
13	know with just the increase in			
14	assessments what the number would be, so			
15	as Councilmembers deliberate around the			
16	additional need for revenue			
17	MR. DUBOW: And assuming no			
18	change in the homestead too; is that what			
19	you're asking?			
20	COUNCIL PRESIDENT CLARKE: I'm			
21	just			
22	MR. DUBOW: I'm just asking			
23	COUNCIL PRESIDENT CLARKE:			
24	Eleven percent increase in assessments,			
25	what is that number and how is it			

Page 22 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. reflected in terms of dollars? At least from my limited perspective, there's a 3 number associated with that, and I would 4 5 think that you would start at that number 6 and then determine how much you needed to 7 raise the rate to get to a number where you needed. 8 9 MS. ADAMS: You're looking at the combined City and School District. 10 11 COUNCIL PRESIDENT CLARKE: Right. I know. So we'll have that? 12 13 MS. ADAMS: Yes. We can get 14 that to you. 15 COUNCIL PRESIDENT CLARKE: 16 You're working on that too? 17 MS. ADAMS: Mm-hmm. 18 COUNCIL PRESIDENT CLARKE: But 19 that's kind of important. 20 Let me ask you a question. So 21 we got a budget message and we talked 22 about a particular rate and a plan, and 23 maybe three weeks, a month later we adjusted that. At what point -- I mean, 2.4 25 it's not normal in terms of a change in

Page 23 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. the budget proposal that quickly. What 3 actually happened? 4 MR. DUBOW: We got the new 5 assessment numbers and they were stronger 6 than we had anticipated. COUNCIL PRESIDENT CLARKE: 7 Allright. So we didn't anticipate -- you 8 9 said you didn't anticipate remotely --MR. DUBOW: No, we didn't. So 10 when OPA does the assessments, they're 11 12 looking at it at an individual property basis. They're not really looking at 13 14 what it means in total, and they don't 15 really get to that until the end of their 16 process. So we really didn't have an 17 indication that the growth would be as strong as it was. 18 19 COUNCIL PRESIDENT CLARKE: 20 Okay. Well, that's a good thing. It's a 21 good thing that we didn't see that 22 coming. Usually when you don't see 23 something coming, it ends up being pretty 2.4 bad. 25 MR. DUBOW: Yes.

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2	COUNCIL PRESIDENT CLARKE: Let	
3	me ask you something. With respect to	
4	the School District budget that was	
5	approved by the SRC, does the School	
6	District's lump sum budget include the	
7	updated projections of assessments? I	
8	mean, they're going to be getting	
9	additional money based on assessments.	
10	So do they have to go back and adjust	
11	their budget?	
12	MR. DUBOW: They do. Although	
13	when we did our updated proposal, we did	
14	include the new assessments, and the	
15	numbers in our new proposal track pretty	
16	closely to what they had done. So it	
17	won't be much of a change to their lump	
18	sum.	
19	COUNCIL PRESIDENT CLARKE: On	
20	the School District side?	
21	MR. DUBOW: Yes.	
22	COUNCIL PRESIDENT CLARKE: It	
23	will not?	
24	MR. DUBOW: No.	
25	COUNCIL PRESIDENT CLARKE:	

Page 25 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Is that from them directly? 3 MR. DUBOW: That's us from when 4 we're looking at the numbers and 5 comparing them to what the first proposal 6 was. COUNCIL PRESIDENT CLARKE: I want to shift gears real quick. 8 Okay. 9 I want to talk about, unfortunately, crime. A few months ago, last year, we 10 11 named a Special Committee on Gun Violence 12 and violence in general. Councilman Johnson actually was listed as the Chair 13 14 from our end, and we had leading up to that in the aftermath of that 15 16 announcement, we met with a number of 17 advocates, 30, and I was impressed and excited to see the fact that there were 18 so many people who wanted to provide 19 20 assistance on the ground. And while I welcome the increase in Police 21 Department's personnel, the simple 22 23 reality is you still won't be able to have a police officer on every corner. 2.4 25 You got to have a street presence, and we

Page 26 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. found over the history that that street 3 presence, having peers and individuals 4 who have been involved at that level, 5 have been extremely helpful. So as a result of that, we moved down this path, 6 and there was a conversation about 7 looking at the existing revenues, the 8 9 existing expenditures for organizations and groups. And although that number 10 11 seemed kind of high, it was something 12 like \$60 million, and I'm like going, okay, that's great, but understandably a 13 14 lot of people from the advocacy side and 15 myself and I know Councilman Johnson and 16 Jones, we were like wondering, well, 17 where's that \$60 million going? 18 should see some measurable results. 19 So we thought we had started a 20 process to determine where and how that 21 60 million was being spent and if we can 22 adjust it to be more productive, the 23 whole nine yards, but I really haven't heard much beyond that. I know we 2.4 25 actually just had to do a transfer

Page 27 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. ordinance to put some additional money in 3 Mr. Revell's budget, because we named an 4 Office of Gun Violence, with no real 5 resources. 6 So can somebody kind of tell me where we are with that? Because when I 7 see an increase, a significant increase, 8 9 in police, I don't see a corresponding commitment from a financial perspective 10 11 on those entities that would have to deal 12 with the on-the-street presence. (Witness approached witness 13 14 table.) 15 MR. ABERNATHY: Good morning, 16 Councilman. COUNCIL PRESIDENT CLARKE: 17 Good 18 morning. 19 MR. ABERNATHY: Brian 20 Abernathy, Deputy Managing Director. 2.1 And you and I have had this conversation on a number of 22 23 occasions. I think investing in those local communities -- I think you're 2.4 25 right, investing in those community

Page 28 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. organizations is important, and very much 3 thankful for Council's support in 4 increasing Mr. Revell's budget. 5 Those funds haven't been made 6 available yet despite the passage. COUNCIL PRESIDENT CLARKE: What funds are you talking about? The 8 9 transfer? MR. ABERNATHY: The transfer. 10 11 And we're happy to have that conversation 12 going forward. COUNCIL PRESIDENT CLARKE: 13 14 Well, all due respect, that's really not 15 enough to do anything. I'm talking about 16 the \$60 million that was alleged to be a 17 part of the annual budget and appropriations for organizations that 18 deal with violence and other related 19 20 activities, and we were supposed to look 2.1 at that. We had a big press conference 22 23 and announcement. Where are we at with that? Who is in charge of that? What's 2.4 25 the process? What's the timeline?

Page 29 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Because to be honest with you, we sat in 3 front of some folks who were extremely 4 committed and we kind of like promised 5 them -- and I know a lot of people don't 6 take politicians' promises too seriously, but I kind of like want to keep my 7 promise to this group of people. They 8 9 were very serious about it. And we're getting a lot of calls and a lot of 10 11 inquiries about where you guys at with 12 that. MR. ABERNATHY: And we're still 13 14 committed. It has taken us longer than 15 we had anticipated. It's been a heavier 16 task, and I believe we're on target for May for our first initial review, and 17 18 we're happy to provide any information on 19 that current review to you that we can. COUNCIL PRESIDENT CLARKE: 20 2.1 want to start the first review in May? MR. ABERNATHY: No. The first 22 23 review has been ongoing. And that \$60 million number we actually believe is 2.4 25 much less. I think we're in the \$30

Page 30 1 3/26/18 - WHOLE - BILL 180162, ETC. million range -- \$13 million range. 2. 3 COUNCIL PRESIDENT CLARKE: 4 mean, that's the number that you all put 5 out there, the 60 million. I thought it 6 was like -- I didn't think it was 7 realistic, but I'm saying, hey. MR. ABERNATHY: No. 8 9 Understood. And I think there's a lot of programs that are considered violence 10 11 prevention, a lot of programs that are considered violence intervention, a lot 12 of programs that could be considered 13 14 either one, and I think as we tried to 15 look at that universe, that's a big universe. And I think when we really got 16 17 down to it about what is actually 18 happening on the ground in the 19 neighborhood and in the community, it's around 13 million. And, again, that 20 21 review of those programs should be complete in --22 23 COUNCIL PRESIDENT CLARKE: 2.4 May what? We're on the limb on this, I 25 just want to tell you. Mr. Revell.

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2	(Witness approached witness		
3	table.)		
4	MR. REVELL: Good morning,		
5	everybody, Council President.		
6	COUNCIL PRESIDENT CLARKE: Good		
7	morning, sir.		
8	MR. REVELL: Okay. Let me		
9	backtrack a minute.		
10	COUNCIL PRESIDENT CLARKE: Just		
11	give your name for the record.		
12	MR. REVELL: I'm sorry.		
13	Shondell Revell, Executive Director for		
14	Office of Violence Prevention.		
15	Let me backtrack for a minute.		
16	When we first started out, the number was		
17	around \$60 million, but after looking at		
18	the programs that fell under the purview		
19	of violence prevention, it evened out to		
20	around 13 million.		
21	The first part of the process		
22	has been completed. We have a six-month		
23	report that we can provide. And going		
24	on, the second part, which is the most		
25	crucial part, is looking at how these		

Page 32 1 3/26/18 - WHOLE - BILL 180162, ETC. funds directly impact the community. So 2. 3 we're going out into the community and 4 talking to the community to see how, for 5 one, are they aware of the organizations, because a lot are two blocks away from 6 7 where they live and we found out that most people aren't aware. So looking at 8 9 that and looking how we can kind of go into the new fiscal and reorganize the 10 11 funds, we have to make sure that the 12 funds are aware to the community. Holding an array of community focus 13 14 groups, for lack of a better word, is one 15 approach we're trying to take. So we will have some progress 16 17 by the end of this fiscal year, like the 18 end -- by June or right around May at the very latest. 19 COUNCIL PRESIDENT CLARKE: 20 A1121 right. So this is -- and thank you for 22 that. A couple of things with respect to 23 your response. One, timing. We will hopefully conclude our budget process no 2.4

later than early June, and I'd be

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Page 33 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. concerned that if we got at the end of 3 the fiscal year some recommendations that 4 would need -- that would cause us to move 5 money around or do transfer ordinances or 6 whatever, re-appropriate dollars. 7 having the fiscal year as the timeline for that is problematic for us in our 8 9 capacity, because once we appropriate money, it's out of our hands. 10 11 Administration can choose to spend it, 12 not spend it, the whole nine yards. that timeline doesn't work in terms of us 13 14 being able to feel comfortable about 15 dealing with those individuals. 16 Second, with respect to your 17 reference to the community, does that 18 include or is it primarily the group of 19 people that we met with on a couple of occasions? I know Councilman Johnson 20 21 with his committee has had ongoing dialogue with those individuals. Or is 22 23 it some other group? 2.4 MR. REVELL: No. It does 25 include them, but I think the bigger

Page 34 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. picture is, it includes individuals and 3 organizations that I've been meeting with 4 since I came into the office, that small 5 mop and pop shops that are doing great 6 work in the community that haven't been 7 funded, that we haven't recognized. think those are the individuals as well 8 9 that we need to kind of empower. That's really part of the 10 11 bigger conversation, that how are we 12 going to include these individuals who 13 are doing good violence prevention work 14 in the community that we haven't 15 recognized, along with those individuals 16 that we met. COUNCIL PRESIDENT CLARKE: 17 Tt. 18 sounds like you're suggesting that, one, the group that we met with were not 19 20 relatively small mom and pop. There were 21 small groups. I mean, most of these people that we met with, frankly, weren't 22 23 getting appropriations from us. 2.4 mean --25 They were, but I MR. REVELL:

		1
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2	don't want to just focus on the	
3	individuals that came to our meeting.	
4	What I'm saying is, we broadened the	
5	spectrum to look at individuals who had	
6	no who didn't even know of our meeting	
7	in the community, who haven't asked for	
8	funding, that was just giving simple	
9	technical support to, or even figure out	
10	how can we replicate what they're doing	
11	in a bigger scale, you know, in different	
12	parts of Philadelphia.	
13	COUNCIL PRESIDENT CLARKE:	
14	Okay. Because I don't want to abuse the	
15	Chair's	
16	MR. ABERNATHY: Council	
17	President, I do want to make a commitment	
18	to you that we will get you a draft	
19	report in May so you can consider	
20	COUNCIL PRESIDENT CLARKE: Can	
21	you accelerate that?	
22	MR. ABERNATHY: Yes, sir.	
23	COUNCIL PRESIDENT CLARKE:	
24	Because I really would like to be in the	
25	position to have this be a part of this	

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2	debate.		
3	MR. ABERNATHY: Yes, sir.		
4	COUNCIL PRESIDENT CLARKE: So		
5	if you can just give us a snapshot of		
6	where you are like soon, and then we can		
7	work on concluding the rest of it.		
8	MR. ABERNATHY: Yes.		
9	COUNCIL PRESIDENT CLARKE: All		
10	right. Thank you.		
11	I'm going to give up the mic.		
12	I was taught by my predecessors to never		
13	abuse the mic when you're chairing a		
14	budget hearing.		
15	The Chair recognizes Councilman		
16	Jones.		
17	COUNCILMAN JONES: Can we have		
18	them come back up. Just a quick		
19	question, quick question. And the		
20	question is, by the time you get up		
21	here first of all, good morning and		
22	good morning to all of the dedicated		
23	public servants I see in the audience		
24	today. I want to thank you personally,		
25	because I've called most of you about one		

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2	thing or another, and you have not not	
3	returned my calls. So that's amazing to	
4	me. So thank you for that.	
5	What I want to ask real quick	
6	is, have you applied for funding under	
7	the Pennsylvania Crime and Delinquency	
8	Committee up in Harrisburg? Have you	
9	applied for funding grants for any of	
10	these groups?	
11	MR. REVELL: No, we have not.	
12	COUNCILMAN JONES: All right.	
13	They do \$83 million of appropriations	
14	every year funneled from the federal	
15	government. So if we can connect the	
16	dots and make those kinds of appropriate	
17	uses, meet those kinds of available	
18	funding, it will make your life a lot	
19	easier.	
20	MR. REVELL: I do appreciate	
21	that.	
22	COUNCILMAN JONES: I see the	
23	expert coming up.	
24	MR. REVELL: Yes, she is.	
25	(Witness approached witness	

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2	table.)		
3	COUNCILMAN JONES: I got it.		
4	MS. WERTHEIMER: Julie		
5	Wertheimer, Chief of Staff, Criminal		
6	Justice, Managing Director's Office.		
7	Good morning, Councilman.		
8	COUNCILMAN JONES: Good		
9	morning.		
10	MS. WERTHEIMER: The Office of		
11	Violence Prevention is not applying this		
12	cycle for the PCCD JAG grants. However,		
13	we are submitting seven applications from		
14	Philadelphia tomorrow to the Commission.		
15	COUNCILMAN JONES: Would that		
16	have anything to do with what the		
17	President and Councilman Kenyatta Johnson		
18	on gun violence prevention? Are any of		
19	those appropriate seven applicable to		
20	what they're talking about?		
21	MS. WERTHEIMER: There are not		
22	direct applications focused on the work		
23	of the Office of Violence Prevention at		
24	this time. There are focuses on other		
25	areas. However, we do know that a number		

Page 39 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. of Philadelphia-based organizations are 3 going to be receiving funding from PCCD 4 separate from this grant application 5 process. COUNCILMAN JONES: 6 So 7 connecting those dots might be a source of funding for them. We do a lot of that 8 9 appropriation monthly. So take a look. MR. REVELL: I agree. 10 11 you. 12 COUNCILMAN JONES: I want to shift to my question, but you made me go 13 14 there, so can I start my clock now? 15 COUNCIL PRESIDENT CLARKE: No. 16 Your clock has started, Councilman. 17 COUNCILMAN JONES: Then very 18 quickly, we have been looking at and we aren't surprised by the request of the 19 Administration to take a hard look at 20 21 property taxes and its increase as a way to meet the gap for education, but 22 23 according to this budget submitted, I think 47 percent of Philadelphia's 2.4 25 General Fund comes from wage taxes and

Page 40 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. the like; is that correct? 3 MR. DUBOW: Yes. 4 COUNCILMAN JONES: All right. 5 So I kind of want to know on that end of 6 the ledger how we are going about 7 recruiting new people to pay these taxes, because at this point based on what I'm 8 9 hearing from polls, it's not being well received out there about 6 percent on 10 11 stranded folk that cannot leave and that kind of increase on their real estate. 12 13 So when you went after Amazon, 14 which I think was like teamwork in its 15 best example, how many other examples of 16 that are we going after companies to 17 increase the tax base so that we don't have to put the tax burden on real 18 19 estate? 20 MS. SLUSSER: So I think that 21 what you saw with the Amazon proposal was 22 sort of what the Commerce Department does 23 every day, but a little bit on steroids 2.4 because it was such a large project to go 25 after, and I think that they have since

Page 41 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. sort of -- the time crunch and the sort of size of that project really, as you 3 mentioned, harnessed a lot of energy 4 5 around the City from different partners, 6 and since the initial proposal went out 7 on Amazon, those partners have sort of figured out how to use that initial 8 9 proposal as a new type of business development strategy for any other type 10 11 of business. And as we went into that 12 process, we understood is there a great 13 shot of us getting Amazon? Hopefully. 14 But is this an opportunity for us to also 15 promote the City as a great place to come 16 and do business for companies that aren't 17 as large as Amazon but are looking for new headquarters or looking for all of 18 the sort of different assets that the 19 20 City brings in terms of our talent pool, 21 in terms of affordability, and in terms 22 of all the other sort of great things 23 about our city? It was an opportunity to 2.4 reach out to others, not just Amazon. 25 But they are constantly involved in those

Page 42 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. types of business development projects 3 every day. 4 COUNCILMAN JONES: So that kind 5 of effort, I know you can't always say 6 what companies we're going after, but to 7 give us some indication that that same kind of effort is being applied and then 8 9 not just to the usual suspects of the Navy Yard. There are other industrial 10 11 parcels that are out there that can 12 benefit from the attraction not just of Amazon but the other 499 Fortune 500 13 14 companies that might be looking for a location. 15 16 I figured you'd get up here some time before my time ran out. 17 18 (Witness approached witness 19 table.) 20 Good morning, MR. EPPS: 21 Councilpeople. Director of Commerce, 22 Harold Epps. 23 A couple things. Number one 2.4 is, we de-Amazoned the proposal, I don't 25 know, a couple months ago and we have

Page 43 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. used it in a very significant way to 3 recruit others. We are in the process of other negotiations. We continue to look 4 5 to the suburbs to say to companies --6 Vanguard would be one example -- we're 7 not necessarily looking for you to move your corporate headquarters to 8 9 Philadelphia, but because of the talent wanting to be in the City, we're asking 10 11 them to consider satellite offices. 12 With the creation of co-working space, we've had some pretty significant 13 14 success of recent, in addition 15 international companies that have moved 16 to Philadelphia. We have a new outwardly 17 focused, cross-functional team looking to 18 take the Amazon presentation, again de-Amazon it, and make it very proactive 19 20 and strategic about telling the 21 Philadelphia story. So we are very confident and we 22 23 have a pretty significant pipeline that of course we can't negotiate in public, 2.4 25 but you will be encouraged by what you

Page 44 1 3/26/18 - WHOLE - BILL 180162, ETC. will see in the latter part of this year 2. and next year about new companies in 3 addition to Amazon. And, by the way, as 4 5 relates to Amazon, we still think we have 6 a very good chance to win it. COUNCILMAN JONES: Well, on Inside Story yesterday, they kind of gave 8 9 us a lower ranking. COUNCIL PRESIDENT CLARKE: 10 That. 11 still comes on? 12 COUNCILMAN JONES: That still 13 comes on. 14 According to them, I think it 15 was the Brookings Institute and the 16 Washington Post ranked us in some ways 17 that wasn't complimentary. I don't agree with the Washington Post because they 18 aren't honest brokers because their city 19 20 is in competition. 21 MR. EPPS: And they have three locations in it. 22 23 COUNCILMAN JONES: So we're 2.4 going to discount that. But on those 25 measurements, we need to constantly be

Page 45 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. trying to improve those measurements. 3 They talked about crime, they talked about -- I knew they were wrong when they 4 5 said something about the restaurant scene 6 in Philadelphia as one. MR. EPPS: Well, you know, human beings write those stories and 8 9 produce those shows, but I will say that, again, if you look at any of those 10 11 measures and ask yourself are we better than we were last year, three years ago, 12 13 five years ago, and the answer across the 14 board is yes. So we could always go 15 faster, but my mantra is, yes, we're 16 going in the right direction, but of 17 course we definitely need to go faster. 18 But we're still encouraged. 19 COUNCILMAN JONES: So, finally, 20 because I know my clock is running, as we look to the Amazons -- and it's common 21 22 knowledge now that I was probably the 23 last person to sign off on the letter, and it wasn't because I don't like 2.4 25 Amazon, but as my colleague talks about

Page 46 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. affordable housing strategies, unintended 3 consequences, when you bring 50,000 4 approximate employees that make over 5 \$100,000, that tips the scale in the 6 rental market in a difficult direction 7 for people, and I think it's 33 percent live below \$25,000 that cannot afford 8 9 some of these rental increases. So I'm hoping that as you plan to bring in 10 11 prosperity, it is not to the chagrin of people who are here, but in fact are 12 designed for people who can take 13 14 advantage of those economic 15 opportunities, those jobs, and working to 16 make sure that we don't gentrify our way 17 to the future. And I know you care about 18 that --19 MR. EPPS: Absolutely. 20 COUNCILMAN JONES: -- having 21 had conversations with you. MR. EPPS: Let me just make one 22 23 comment and, that is, our counterpart Anne Fadullon is somewhere in this room 2.4 25 and she is more than capable of talking

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2	about all of the programs that we do have	
3	to try to mitigate it. I think we all	
4	know that we won't stop gentrification.	
5	But back to one of the core issues that	
6	the companies, no matter whether the	
7	Amazon and others talk about, is	
8	education and talent pipeline. So this	
9	whole budget is based upon the premise we	
10	must be very expeditious in improving our	
11	education and talent pipeline.	
12	COUNCILMAN JONES: Thank you,	
13	Mr. President.	
14	COUNCIL PRESIDENT CLARKE:	
15	Thank you, Councilman.	
16	The Chair recognizes Councilman	
17	Johnson.	
18	COUNCILMAN JOHNSON: Thank you,	
19	Council President.	
20	Good morning, Jane.	
21	MS. SLUSSER: Good morning.	
22	COUNCILMAN JOHNSON: Good	
23	morning, Rob.	
24	MR. DUBOW: Good morning.	
25	COUNCILMAN JOHNSON: Thank you	

Page 48 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. for your presentation. I just want to go 3 over a couple small things regarding the 4 proposal to fund the School District and 5 just make sure I have the proper information as we move forward. 6 One, is there a proposal to the state for any level of funding from our 8 9 General Assembly? Is there anything official proposed by the City of 10 Philadelphia from our representatives in 11 12 Harrisburg to provide funding as a part of this budget? That's the first part of 13 14 the question. 15 And the second part is, can you 16 elaborate on the comment, Jane, 17 specifically about the lawsuit and how 18 would that lawsuit impact additional funding for the School District of 19 20 Philadelphia. 21 And then the last part of the question, Rob, is the 11 percent property 22 23 assessment increase, I want to know the exact amount that we will be bringing in 2.4 25 as it relates to the 11 percent property

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2	assessment, but also do you have that		
3	number broken down by district?		
4	Thank you.		
5	MR. DUBOW: So on the last		
6	part, we're doing the		
7	district-by-district analysis now and we		
8	would like to sit down with		
9	Councilmembers later this week and go		
10	through each of your districts so that		
11	you can see what happened.		
12	On the first part, the School		
13	District's budget and Five Year Plan		
14	assumed the Governor's proposal. So that		
15	what we would really want is to ensure		
16	that what the Governor has proposed is		
17	what gets enacted by the General		
18	Assembly.		
19	COUNCILMAN JOHNSON: So for the		
20	record, there is no official proposal		
21	from the City of Philadelphia. We're		
22	taking our lead from the Governor, what		
23	he proposes?		
24	MR. DUBOW: This year, that's		
25	correct, yes.		

Page 50 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. MS. SLUSSER: Yes. And part of 3 that has to do with sort of with the move 4 to local control, we understood -- we 5 sort of took a look at the assessment of how likely it would be that we could see 6 7 a large increase to help fill this deficit from the state in this year and 8 9 did not feel confident that that would happen particularly in a year in which 10 the City is taking back local control. 11 We do feel, as I mentioned, 12 that this helps us provide the District 13 14 with stability, but it is not adequacy. 15 However, we I think halfway through the 16 local control process had the news on the lawsuit, which was great news, but we 17 18 still know will take a period of time to be fully resolved. And so it wasn't 19 20 something that we felt confident we could 21 expect to come in in a way that would 22 provide us with the same stability that 23 this package proposes. 2.4 I really see this giving us the 25 stability that the District needs to

Page 51 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. continue the advances under their current plan and that it also enables us to be in 3 a different type of position to go to the 4 5 state to lobby for more funding later and to really reap the benefits of that 6 7 lawsuit being settled by having additional investments, because as we 8 9 said, this is not really about adequacy. This is just about stability at this 10 11 point, and we know that our schools can 12 use that additional funding and look 13 forward to a day when we're getting more 14 of that from Harrisburg. 15 COUNCILMAN JOHNSON: Do we have 16 the specific dollar amount that the 17 Governor is proposing? MR. DUBOW: We can get you 18 19 We have it. We can get you that. that. 20 COUNCILMAN JOHNSON: I just 21 want to state just for the record in terms of the work that we do here in this 22 23 body and I think it's commendable that 2.4 the Administration has stepped up and 25 said we're going to totally focus on

Page 52 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. funding education from a local level, but 3 also when I talk to my colleagues in Harrisburg and we had a lousy discussion 4 5 last week as it relates to bringing additional funding back to the City of 6 7 Philadelphia, we need to increase that level of communication, because right now 8 9 they think that they have no marching 10 orders, and my response was we shouldn't have to ask you to have marching orders 11 12 for the children here in the City of 13 Philadelphia. It should just be natural 14 to step up to the plate. But also being 15 a former state legislator in Harrisburg, 16 I do understand the environment where 17 they look at the City of Philadelphia as a whole that wastes funding and the 18 children don't deserve it, but when they 19 20 see the leadership stepping up to the 21 plate and saying regardless of how much we're putting on the table, you still 22 have a responsibility to step up and also 23 put something on the table because it's 2.4 25 constitutionally mandated, it just sends

Page 53 1 3/26/18 - WHOLE - BILL 180162, ETC. a different message in the halls of 2. Harrisburg, because beyond that, they're 3 looking at it as, well, we don't have the 4 5 stigma that y'all need any funding; 6 therefore, the legislators who are advocating on our behalf really don't have the type of support that they need. 8 9 So whatever the strategy is, I think there needs to be an open level of 10 dialogue and communication, because right 11 12 now that's not what's going on and it's been somewhat contentious between members 13 14 of the legislative body in Harrisburg and 15 the City of Philadelphia, at least from 16 the conversations that I've been having. 17 So that might be a different approach in terms of helping us as we move forward. 18 That's all. 19 But I would like to see those 20 21 numbers, Rob, from the Governor's office. 22 MR. DUBOW: We'll get them. 23 COUNCILMAN JOHNSON: Thank you. COUNCIL PRESIDENT CLARKE: 2.4 25 Thank you, Councilman.

Page 54 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. The Chair recognizes Councilman 3 Green. 4 COUNCILMAN GREEN: Thank you, 5 Council President. 6 Good morning. I have a number 7 of questions in reference to the budget. I'll start. I'll ask some of the 8 9 questions and then listen for your 10 responses. 11 So looking in the budget 12 testimony on Page, I believe it's, Page 3 of your testimony, you talked about 13 14 making an investment from a public safety 15 perspective, but looking at last year's 16 proposed budget, I believe the actual 17 revenue of last year's initial proposed 18 budget was 4.3 billion but a spend of 19 4.4. This year's budget looks like it's 20 a proposed revenue of 4.61 but proposed expenses of 4.69, but we're talking about 21 making a significant amount of 22 23 investments in reference to hiring people 2.4 for the City. 25 My question is, where is the

Page 55 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. aspect of program-based budgeting? when we're talking about increasing even 3 at a 4 percent tax increase and a 4 5 reduction or a slowing of the wage tax 6 cuts as well as a real estate transfer 7 tax increase, how do we juxtapose hiring additional people and making those type 8 9 investments when we're asking the citizens to pay more taxes? That's 10 11 question one. 12 Question two, looking at the Five Year Plan, it looks like it's about 13 14 \$282 million being allocated for a 15 federal funding reserve. I know we also 16 have a \$225 million labor reserve. Just 17 last week, Congress passed a \$1.3 18 trillion omnibus appropriation bill, which has some significant increases; for 19 20 example, like CDBG dollars going from 3 21 billion to 3.3 billion. So I guess my question is, do we need to have that 22 level of a federal funding reserve 23 through all years of the Five Year Plan? 2.4 25 Then also a question I had in

Page 56 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. reference to the Capital Program, you 3 mentioned on Page 4 of your testimony 4 Vision Zero, but I didn't see any other 5 type of investments regarding that 6 Capital Program. So I'm curious in reference to that if that will be held 7 maybe tomorrow, because I don't see that 8 9 information in your testimony. MS. ADAMS: So I'll start 10 11 answering some of the questions and 12 then --COUNCILMAN GREEN: One last 13 14 question. I'm sorry. One last question. What is the break-even number of students 15 that the School District needs to have at 16 17 any point during the year in order to break even? 18 19 MS. SLUSSER: What was that? 20 COUNCILMAN GREEN: The break-even number of students that need 2.1 to be enrolled in the School District in 22 23 order for them to break even. MS. ADAMS: I'm not sure I can 2.4 25 answer about the School District

Page 57 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. break-even number. I think we'd have to 3 get back to you on that one. We'll ask 4 the School District for that detail. 5 For FY19 we have 31 departments 6 who are now going to be enrolled in 7 program-based budgeting. And so when you get the budget detail, you'll see the 8 9 breakout by programs. I know that was one of your questions related to your 10 11 first part of your question. 12 COUNCILMAN GREEN: You said the 13 budget detail. That's something that we 14 normally get --15 MS. ADAMS: You should get that 16 this week. 17 COUNCILMAN GREEN: This week, 18 after the budget hearings got started? 19 MS. ADAMS: Well, normally it's 20 sort of -- this came out like a little 21 earlier than we anticipated. We also had 22 the snowstorm, so it delayed us a little 23 bit, but you should get the PDFs of the departments on Wednesday today, so you'll 2.4 25 be able to look at the detail before

Page 58 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. their hearings on Wednesday. 3 COUNCILMAN GREEN: But you said 4 for FY19 31 departments are doing 5 program-based budgeting? 6 MS. ADAMS: All together between '18 and '19 there will be 31 7 departments who are now participating in 8 9 program-based budgeting, and so you'll see the breakout of the expenditures by 10 11 program rather than division. And so 12 you'll see also performance metrics that go along with those, any revenues, and 13 14 also the change from one year to the next 15 with program-based budgeting. So I think 16 you can also then see as we've made our 17 investments in the Five Year Plan, you 18 can see the change that we anticipate in terms of performance related to those 19 20 investments. So as you look at it, 21 you'll see that. So if we are investing 22 in a program and we -- so, for example, 23 L&I is kind of an easier example, but as we've added funds for demolition, you can 2.4 25 see we anticipate increasing the number

Page 59 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. of imminently dangerous properties demolished by that increased investment. 3 And you'll see that throughout the Plan 4 5 and in the budget detail where we show 6 any of our investments or even any of our cuts how that impacts the performance metrics, and you'll see that clearly in 8 9 the budget detail. We also included some of that 10 11 in the Five Year Plan. So if you look at 12 in the Five Year Plan, we have performance metrics for each department, 13 14 and they have been adjusted based on what 15 our investments and our cuts are included 16 in the Five Year Plan. And so you can 17 see that hopefully pretty clearly broken out by department those performance 18 metrics that we think are going to have a 19 20 material impact that are also shown in the Five Year Plan. 21 I think -- and then the rest of 22 23 your -- I just want to make sure I'm 2.4 understanding the rest of your first part 25 of your question, where our increases

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2	are.		
3	COUNCILMAN GREEN: You answered		
4	the easiest question first, but I'll		
5	follow up regarding the federal funding		
6	reserve, which based on my numbers is		
7	about \$282 million proposed over five		
8	years. Considering that there's been an		
9	increase to CDBG in the omnibus		
10	appropriation bill passed last week, do		
11	we still need that level of funding?		
12	MR. DUBOW: So we do believe		
13	that we continue to need that reserve,		
14	and while so far the President hasn't		
15	been successful in implementing the kind		
16	of cuts that he's proposed, I think that		
17	threat remains as long as he's there and		
18	I think it would be wise for us to keep a		
19	reserve.		
20	COUNCILMAN GREEN: And keep the		
21	reserve at that level?		
22	MR. DUBOW: Yes.		
23	COUNCILMAN GREEN: For the five		
24	years?		
25	MR. DUBOW: Yes. And that		

Page 61 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. reserve -- looking at the scale of the 3 cuts that he's proposed, the reserve 4 would not compensate for all of them. 5 It's just a portion of it. So I think 6 that the reserve should stay at the level 7 where we have it, yes. 8 COUNCILMAN GREEN: Okay. 9 then going back to the other question regarding new hires and the increase in 10 11 expenditures in the last two budget 12 proposals where we're also asking for the taxpayers of the City to pay for a 13 14 property tax -- transfer tax increase as 15 well as a reduction of the wage tax cuts. 16 MS. ADAMS: Yes. So most of 17 the increase in -- increases are related to public safety, making sure that Police 18 19 and Fire have the necessary personnel we 20 think that is important for public 21 safety. There is also a fairly significant change in the Streets 22 23 Department. We have added funding for 2.4 positions to support revenue initiatives 25 as well as for grant funding. So we know

Page 62 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. that the Streets Department has an 3 ability to access greater levels of federal and state funding if they have 4 5 those positions to be able to kind of 6 project manage different grants coming in, and so we have added about 19 7 positions in Streets alone just to be 8 9 able to access federal funding that we might otherwise not be able to utilize. 10 11 So part of our investments are not only 12 for revenue-generating initiatives outside of public safety, but also to be 13 14 able to access and spend down federal and 15 state funding that we might otherwise not 16 have had. 17 We also add funding in the 18 Health Department for a -- we have --19 it's called -- we work with the state and 20 the feds to sort of blend our city 21 funding with state and federal funding, and we sort of see that return with 22 higher level of reimbursement rates. 23 so we include -- there's about 18 million 2.4 25 of that also included in the Five Year

Page 63 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Plan, each year of the Five Year Plan, 3 related to increased sort of blending 4 Medicaid rates. 5 So most of our investments 6 either are public safety or that they generate revenue either directly or through ability to access other funds. 8 We tried to be really careful about not 9 increasing the general level of 10 11 expenditures other than those kind of critical areas. We do include cuts to 12 about 15 departments included in the Five 13 14 Year Plan. The most significant was in 15 the Prisons Department. Due to the 16 reduced census, we were able to kind of 17 get rid of some outside housing 18 contracts. But we are trying to be very 19 cautious about not expanding too much. We do have higher fixed costs. We know 20 that we have increased costs for the 2.1 22 pension fund as well as debt service, and 23 that's included in our budget, so that some of the growth is there, as well as 2.4 25 the programs related to pre-K and

Page 64 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. community schools that's just afforded by the beverage tax revenues. 3 4 So those are kind of the change 5 for the last two years. COUNCILMAN GREEN: And T understand the need for additional 7 investments from a public safety 8 9 perspective and quality of life. However, what's the reduction of overtime 10 11 if we're making those additional 12 investments in public safety? MS. ADAMS: So with police, I 13 14 don't think we've anticipated any particular reduction in overtime. 15 of their overtime costs are related to 16 17 court personnel. That doesn't change even though we're expanding the number of 18 people in the sworn force. Or we have a 19 20 lot of demonstrations, and I know the 21 police can talk a little bit more about this, but they just have to provide some 22 23 staffing levels every time we have a protest, and we don't anticipate that 2.4 25 changing, particularly in the Plan.

Page 65 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. We just seem to be kind of 3 getting -- there's a lot more marches, a lot more protests, and this is becoming 4 5 the new normal, I think, with the changes 6 that are happening at the federal level. With the Fire Department, in the first couple of years, we actually 8 9 anticipate that it will take some time 10 for the Fire Department to fully staff to 11 where they would like to be. So even 12 though we're expanding the certain number of positions in Fire, it takes some time 13 14 to recruit and train these paramedics and 15 firefighters. And so there will be this 16 continuation of relatively high levels of 17 overtime in the Fire Department until they are able to staff up appropriately. 18 So the budget allows for them either to 19 use overtime or to hire individuals. 20 in the Fire Academy, it takes about six 21 22 months for individual firefighters to be 23 actually out in the streets. So even 2.4 though we're giving them the positions, 25 we're not going to see a reduction in

Page 66 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. overtime immediately. We are anticipating over the Five Year Plan 3 eventually the higher number of staffing 4 5 levels will be allowing us to be able to 6 reduce overtime there, but in the first few years, I think it will remain relatively high levels of overtime until 8 9 they manage to hit these staffing levels. 10 COUNCILMAN GREEN: My bell has 11 rung, but I have one last question. 12 talked in reference to police overtime, scheduling in reference to court 13 14 appearances. That is a management 15 perspective and also something that can 16 be addressed especially considering we have a new District Attorney. From my 17 18 experience of being in the DA's Office, 19 often ADAs are doing subpoenas for officers based on their belief who they 20 may need for that either preliminary 2.1 hearing or that trial. So has there been 22 23 any conversation with the District Attorney's Office as well as the Public 2.4 25 Defender's Office regarding how we can

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2	better manage overtime since based on	
3	your statement we can do a better job of	
4	reducing overtime based on court	
5	appearances?	
6	(Witness approached witness	
7	table.)	
8	MS. ADAMS: I think Brian is	
9	going to answer that.	
10	COUNCIL PRESIDENT CLARKE:	
11	Thank you, Councilman.	
12	MR. ABERNATHY: Thank you,	
13	Councilman. Yes, we have had some	
14	conversations with the District Attorney,	
15	and we're optimistic that those	
16	conversations will lead to long-term	
17	changes in how court, specifically	
18	preliminary hearings, are managed going	
19	forward. But that is also a conversation	
20	we have to have with the Courts, not just	
21	with the District Attorney.	
22	COUNCILMAN GREEN: Right. So	
23	based on those conversations, do you have	
24	a targeted goal for reduction of overtime	
25	based on court appearances?	

Page 68 1 3/26/18 - WHOLE - BILL 180162, ETC. MR. ABERNATHY: We do not have a targeted reduction at this point 3 4 because we -- again, because the system 5 isn't just us and it's not just the 6 District Attorney, it's also the Courts, we need to be able to advance that conversation further down the road before 8 9 we can identify exactly what those savings will be. 10 11 COUNCILMAN GREEN: Well --MR. ABERNATHY: They're 12 13 relatively early on in the conversations. 14 COUNCILMAN GREEN: Okay. 15 it's mostly from the District Attorney's 16 perspective in reference to sending a 17 subpoena to a police officer to appear at 18 a criminal proceeding. 19 MR. ABERNATHY: One of our 20 largest drivers of overtime is preliminary hearings, because officers 21 22 are actually required to come into City 23 Hall for those preliminary hearings. Part of the conversation is with the 2.4 25 Courts to see if they would be willing to

Page 69 1 3/26/18 - WHOLE - BILL 180162, ETC. have some preliminary hearings back in 2. 3 the districts, which would in fact reduce our overtime significantly. But, again, 4 that's a broader conversation that we 5 6 can't dictate to the Courts and one that 7 we want to work cooperatively with them long term. 8 9 COUNCILMAN GREEN: I'll see you next round. 10 11 COUNCIL PRESIDENT CLARKE: 12 Thanks, Councilman. Thank you. The Chair recognizes Councilman 13 14 Domb. 15 COUNCILMAN DOMB: Thank you, 16 Council President. 17 COUNCIL PRESIDENT CLARKE: 18 You're welcome. 19 COUNCILMAN DOMB: Good morning. 20 MS. ADAMS: Good morning. 2.1 COUNCILMAN DOMB: I just want to make a few comments. First, I want to 22 23 thank all of you and the people sitting behind me for all your cooperation and 2.4 25 help this past year and prior. You guys

Page 70 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. have been great. 3 I'm in total support of the 4 programs the Administration wants to do. 5 I have a different opinion on how we can 6 raise the money for those programs. 7 want to just ask a few questions, and I'll get to some of the other questions I 8 9 have. Our real estate taxes from July 10 11 '16 to June 2017, the City's portion was 12 586 million, which means we got about 45 percent and the School District got 55 13 14 percent. That's our 45. It increased to 15 651, which was about a 12 percent 16 increase in real estate taxes collected from '16 to '17 to '18, a 12 percent 17 increase, which means the School District 18 got 80 million more, which is 400 million 19 20 over the next five years. Where did our 64 million 21 22 exactly go, the delta that was raised, 23 which is 12 percent? So where does the 2.4 MS. ADAMS: 25 City --

Page 71 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILMAN DOMB: Where did the 3 City put our 64 million? Because we 4 raised real estate taxes 12 percent in 5 the prior year. Tax collection was up 12 6 percent. MS. ADAMS: So part of that is a kind of combination from increased 8 9 assessments as well as the collection I just want to --10 rate. 11 COUNCILMAN DOMB: But it's 12 still the same pocket. 13 MS. ADAMS: Yes. I just wanted 14 to make sure we're on the same page. 15 So it went to our General Fund, 16 and from there we've been able to do a 17 few things. Our fund balances have grown 18 slightly. If you look at what we've included as our proposed budget, our fund 19 20 balances have actually grown over the 21 last couple of years from what we originally proposed I think in FY16. 22 23 you can see some of that has fallen to our fund balance. But then the rest has 2.4 25 gone into things like we know have gone

Page 72 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. up in our costs, such as pension costs, and then general changes in the budget. 3 4 We've had some labor agreements 5 that are included in the budget since 2016. We've had adjustments that we've 6 made in different departments' spending. 7 Would you like us to give you a specific 8 9 breakdown of each of those? COUNCILMAN DOMB: You can give 10 11 me a specific. You don't have to do it 12 right now, but here's my general --13 MS. ADAMS: We can give you a 14 specific --15 COUNCILMAN DOMB: This is my general point of view: We went up 12 16 17 percent. Whether you say assessments are going up 11 and you're raising the rate 18 of 4.1, it's the same pocket. We're 19 20 raising overall another 6, ball park. 21 And it's way ahead of the rate of inflation and it's way ahead of what most 22 23 people in the City can budget for, and I quess my concern is that in the business 2.4 25 world when you need money, the first

Page 73 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. thing you do is you look inside your business and you eliminate or cut 3 4 overhead. You negotiate better. You buy 5 better. And the last thing in the world 6 is you raise prices. And government, not 7 just Philadelphia but across the board, what I see is the first thing we do is 8 9 raise prices or raise taxes. We don't always look inside as well as we can. 10 11 MS. ADAMS: And actually the 12 first thing that we did with the School 13 District gap, we knew there was a gap of 14 900 million that we knew we weren't going 15 to be able to fill just directly, but the 16 first place we did look was that we 17 actually increased the direct contribution from the City of 20 million 18 annually -- that's the 100 million --19 20 before we made any other adjustments, 21 knowing that we wanted to make sure that we were not having to either reduce the 22 23 tax rate for the wage tax or increase taxes. We looked first at our current 2.4 25 spending level, and that's where we

Page 74 1 3/26/18 - WHOLE - BILL 180162, ETC. adjusted first, and then we made some 2. 3 other changes. 4 We also needed to balance the 5 need for the School District also with 6 our need, especially around public 7 safety. And so this is a constant balance and constant trade-off that we 8 9 grapple with too. COUNCILMAN DOMB: 10 And I'm not 11 saying I'm against any of the programs. 12 All I'm saying is how we're funding them is what I'd like -- I'd like to see us 13 14 look inside more to figure out how we 15 have to do this. It might be -- and I 16 know we've talked about this. We're 17 doing program-based budgeting. We might need to next year look at zero-based 18 budgeting to really clean out the system 19 20 and figure out what our real costs are. 21 I know nobody really likes to do that, but that's the only way you're going to 22 23 get to a real budget and figure out the 2.4 real savings. 25 I think part of MS. ADAMS:

Page 75 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. what we look at with program-based 3 budgeting is also the -- as each 4 department has been moving to 5 program-based budgeting, they examine 6 each of their activities by program to 7 really understand how to allocate their current resources based on that, and I 8 9 think that has allowed us to really look -- the way that we look at 10 11 program-based budgeting is not only are 12 there savings, are there opportunities to find savings within each program, but 13 14 also can we make sure that we're using 15 our existing resources better. And so we 16 see that in terms of kind of linking 17 activities and performance metrics and 18 pushing the conversation with departments 19 as to how they can make sure that they're 20 improving outcomes for our residents and 2.1 they're improving the services within the additional -- with the existing 22 23 resources. Many of the -- when we meet 2.4 25 with departments, we meet with

Page 76 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. departments all the time. The first 3 thing that departments have done rather than making a request for additional 4 5 resources is, they look internally at 6 their own resources and try to look at 7 ways that they could be more efficient with the current resources they have. 8 9 even though some departments didn't see any increase in the proposed budget, I 10 11 think that they've been able to squeeze 12 those existing resources by saying are there positions that we don't need, can 13 14 we use these positions more effectively, 15 and I think you see that in the 16 performance metrics we've included in the 17 So we should see improvements in 18 services, we should see in terms of kind of outcomes that we're getting for our --19 20 kind of the bang for the buck by 21 departments looking first through 22 program-based budgeting about what 23 they're doing, and we really hope that makes a big difference. 2.4 25 COUNCILMAN DOMB: I understand

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 2.
         what you're saying, but I don't believe
 3
         it. So I respect your opinion, though.
         I believe we can find the savings. Look,
 4
         I've been in business 38 years. I just
 5
 6
         know how you can find savings. So I
 7
         don't buy that. I think there's several
         areas, and I know the Administration has
 8
 9
         been supportive of collecting delinquent
         real estate taxes. I think in the prison
10
         system -- I've said this publicly --
11
12
         there are -- I don't understand. I think
         the MacArthur grant is great. I don't
13
14
         understand how our budget is not going
15
         down dramatically. I think there's a lot
16
         of money that could be saved in a lot of
17
         different areas before we go out and
         raise taxes. And that's going to be my
18
         general theme, just letting you guys
19
20
         know, going forward. Probably no shock
21
         to any of you.
                   But I don't understand.
22
                                             Τf
23
         program-based budgeting is working, how
2.4
         do you explain to the average resident of
25
         the City, that they keep getting real
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Page 78 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. estate tax increases and other increases? I would say if I'm the average resident, 3 4 it's not working. 5 Well, the increases MS. ADAMS: 6 that we're proposing are not for the 7 City's General Fund. Well, a COUNCILMAN DOMB: 8 9 portion goes to the General Fund. Forty-five percent of the real estate tax 10 11 increase goes to the General Fund. 12 MS. ADAMS: The property tax 13 rate increase that we're proposing is not 14 for the City. 15 COUNCILMAN DOMB: It's going to 16 all go to the school system. 17 MS. ADAMS: It's all for the School District. 18 19 COUNCILMAN DOMB: And is there 20 any way to make that School District more 21 efficient in their request of the money? 22 Has anyone really looked at how that 23 money is going to be spent or invested? MS. ADAMS: Yes. We work with 2.4 25 the School District pretty regularly. I

Page 79 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. mean, one of the challenges actually at the School District is that they spend a 3 very small amount on their overhead, 4 5 their administrative costs, and I think 6 if you compare them to any other urban school district, I think they're probably 7 one of the lowest costs in terms of their 8 9 admin costs relative to other large urban school districts. So it's tough because 10 11 I think in the last few years, they've 12 had so many cutbacks that their investments in kind of the internal 13 14 services are very small. For us to be able to look for further efficiencies 15 there is difficult. 16 I think where we're going to 17 18 see improvement with local control is 19 just improvement in collaboration, 20 information sharing, which we hope will lead to better outcomes. So I'm not sure 2.1 22 we're going to see any large dollar 23 amount savings in the School District by our kind of improved collaboration. 2.4 25 COUNCILMAN DOMB: So on the

Page 80 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. school system side -- and I've said this 3 publicly too -- I don't see us teaching 4 personal financial literacy from kindergarten to 12th grade. And that's 5 6 one course that would dramatically change 7 the path of generational poverty. Over 20 years it might take, but we should be 8 9 teaching kids from kindergarten to 12th grade personal financial literacy. So if 10 you ask me to make an investment in that, 11 12 I'm 100 percent there. And everything 13 else, I get it, but I would like to see 14 that occur. 15 MS. SLUSSER: Yes. And I do 16 believe that the investments that we're 17 making in the School District will help 18 with that goal in terms of just basic literacy, which has been a major 19 investment of the Action Plan. 20 21 COUNCILMAN DOMB: Right. 22 me ask you a question. The School 23 District's deficit goes to '23. Do we know if there's a deficit in '24? 2.4 25 MR. DUBOW: So we've set -- one

Page 81 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. of our goals in setting this up was so 3 that they wouldn't go to deficit in '24. 4 So if you carried it out another year, 5 they would still be positive. 6 COUNCILMAN DOMB: One other question. We have 3.8 million increase 7 in this budget for the Land Bank. 8 9 this going to fund increased sales out of the Land Bank increasing our tax 10 11 revenues, or what is the exact plan? MS. ADAMS: We can have someone 12 from the Land Bank come and answer that 13 14 directly. 15 COUNCILMAN DOMB: You can get back to me. 16 17 MS. ADAMS: Anne is coming 18 right now. But this is to fund some of their acquisitions and part of their --19 20 they have a plan that they set out, that the Board has set out, and the Land Bank 21 requested 3.8 million in additional 22 General Fund, but Anne Fadullon is here. 23 (Witness approached witness 2.4 25 table.)

Page 82 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILMAN DOMB: Let me ask 3 you this question before we get to the Land Bank, though. We'll come back to 4 5 it. 6 Based on what we know now, do 7 you think zero-based budgeting is an option for us to look at next year? 8 9 MS. ADAMS: I think the challenge with zero-based budgeting is 10 11 where governments have done that well, 12 they're much smaller than we are. very difficult to do that at the county 13 14 and city level with the large-scale 15 departments we have. 16 We could probably look at some 17 small departments and start looking at 18 seeing what it would take to do zero-based budgeting. It's a very 19 20 resource-heavy project, I will say, and 21 when we've looked at other cities, because we examined it pretty heavily, we 22 didn't see the value. 23 A lot of the times if --2.4 25 generally when we talked to other cities

Page 83 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. and they talked about how they did 3 zero-based budgeting, the results ended up being pretty similar to what they've 4 5 done and they didn't have the link to 6 performance, which we really felt 7 strongly that we should be able to demonstrate the value. 8 9 COUNCILMAN DOMB: But would it make sense for us to just maybe test five 10 11 departments that have big budgets and say 12 that those five departments, let's see if you can do zero-based budgeting, let's 13 14 see what the results are? 15 MS. ADAMS: I think we can 16 definitely look at a couple of small departments and see what it would take 17 18 with those small departments. I think doing it with the larger departments I 19 20 think will take multiple years to do that 21 effectively. I don't think that you can do that in a few months. 22 23 I really think it's actually a very long-term project. I think we can 2.4 25 try looking at a couple of small

Page 84 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. departments and see whether -- we can 3 test to see whether kind of the outcome changes anything. 4 5 I think as the departments have 6 moved to program-based budgeting, they've looked at all of their existing resources and reallocated, which kind of gets you 8 9 to the same point where they can say, okay, we're starting this program from 10 11 scratch, what needs to go into it to make 12 this program work. I think it gets to the same point without guite as much of 13 14 an administrative burden. 15 Anne is here. 16 MS. FADULLON: As far as the 17 Land Bank budget, we can get you the full breakdown of it, but what we're really 18 look for from the General Fund is to 19 20 cover the cost of acquiring properties 21 which are tax delinquent properties that 22 the Land Bank has the ability to get 23 through Sheriff Sale. In order to do 2.4 that, there was an MOU that was signed 25 between the City, the School District,

Page 85 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. the Water Department, kind of almost any entity that had a lien on the property, 3 and what the agreement says is that the 4 5 Land Bank will pay either the assessed OPA value or the amount of those liens, 6 7 depending on whichever is less. So even though that money comes to the General 8 9 Fund based on what we have to pay and what that amount is, some of that money 10 11 then will get either returned to the General Fund or returned to the School 12 District back. So there's a portion of 13 14 that that will end up recycling. 15 COUNCILMAN DOMB: Do you think 16 it's working? 17 MS. FADULLON: Honestly, I think we're getting it geared up to work, 18 but I don't think it's where it needs to 19 20 be yet. 2.1 COUNCILMAN DOMB: Okay. Thank 22 you very much. 23 Thank you, Mr. President. COUNCIL PRESIDENT CLARKE: 2.4 25 Thank you, Councilman. The answer to

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2	your last question is that it's not	
3	working because we haven't done it in	
4	earnest, but I do want to commend the	
5	Administration for putting a significant	
6	amount, comparatively speaking, of money	
7	in the Land Bank so we can genuinely move	
8	ahead on equitable development.	
9	MS. FADULLON: We look forward	
10	to getting it up and fully operational as	
11	much as anybody else does.	
12	COUNCIL PRESIDENT CLARKE:	
13	Thank you.	
14	Thank you, Councilman.	
15	The Chair recognizes	
16	Councilwoman Bass.	
17	COUNCILWOMAN BASS: Good	
18	morning.	
19	COUNCIL PRESIDENT CLARKE: How	
20	you doing?	
21	COUNCILWOMAN BASS: Good	
22	morning, everyone.	
23	So let me just start out,	
24	number one, by echoing the comments of my	
25	colleagues and thanking everyone who is	

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1 3/26/18 - WHOLE - BILL 180162, ETC. 2. here on behalf of the Administration and 3 particularly the folks who service our 4 city. Thank you so much for all of the 5 work that you all do, and it's just so valuable. And just as an example, Anne 6 7 Fadullon, who was just speaking, I want to thank you for coming out Saturday 8 9 morning, spending your Saturday morning with a community group that was pretty 10 rowdy. So thank you so much to all of 11 12 you for all of the work that you do. really couldn't do what we do without 13 14 you. 15 I do have a few questions, and 16 I'd like to start actually in an area I 17 was going to get to later, but I wanted 18 to bring it to the forefront, and that's the fund balance. And I guess I'd like 19 20 to hear more about the credit downgrade 21 on Friday and shouldn't that trigger some 22 sort of a reassessment of our priorities 23 since that downgrade is going to cost us money. I didn't hear anything about 2.4 25 that.

Page 88 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. MR. DUBOW: Yeah. First, it's not clear that the downgrade will cost us 3 money. We have three ratings from credit 4 5 rating agencies. That was our highest 6 rating. You tend to actually -- your 7 price tends to be driven by your lowest rating. So the fact that they reduced 8 9 our rating probably won't increase our 10 costs. 11 COUNCILWOMAN BASS: MR. DUBOW: 12 That said, 13 obviously it's not a good thing. We'd 14 rather that it not happen. We did know 15 before the downgrade that where our fund 16 balances are is an issue. It's always a 17 trade-off for us between where that fund balance is and the investments that we 18 19 think are critical and have to be made, 20 and how we got to those specific fund 21 balances really are a result of the other investments that we think we need to 22 23 make. 2.4 COUNCILWOMAN BASS: Okay. 25 there is an internal process that says

Page 89 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. that when these sorts of things happen, 3 that there is going to be additional action taken by the Administration to 4 5 sort of begin to correct, sort of corrective steps, if you would? 6 MR. DUBOW: Yes. We were always kind of looking at that and always 8 9 mindful of what the rating agencies think and where we think our fund balance 10 11 should be. So, yes. 12 COUNCILWOMAN BASS: Very good. 13 I wanted to ask about a couple 14 of things primarily, Jane, from your 15 statement earlier. I quess I was a 16 little bit confused. So in the beginning 17 of your testimony, you talked about the 18 stabilization of the Philadelphia School District and how the investments that we 19 20 were going to make would essentially do 21 that, and then further down it stated that this does not provide even an 22 23 adequate educational system. So I'm wondering if you could talk a little bit 2.4 25 about that, because that is confusing.

Page 90 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. I'm thinking if it's stabilizing, it's 3 moving us in the right direction, that it is an acceptable level of funding. And 4 5 then to hear that it's not an adequate 6 educational system, it's just -- to me 7 it's a mixed message. MS. SLUSSER: Yeah. So what 8 9 we're proposing here with sort of closing the deficit means that the School 10 11 District can continue to provide the 12 current services, that we won't have to look at budget cuts, which could include 13 14 teachers out of classroom, nurses out of 15 schools, that type of thing. And so this 16 is sort of allowing us to continue on the 17 limited but continued progress made under the Action Plan 3.0 from the District, 18 which is starting to show progress --19 20 again, not as fast as we would like to 21 see -- through the execution of that. When I talked about we don't 22 23 see this as being adequate, that sort of spoke to Councilman Johnson's question 2.4 earlier about the need to look for more 25

Page 91 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. resources from Harrisburg in the future, but we feel like this allows us to at 3 least not turn back and to continue the 4 5 progress that they've made, but we feel 6 that there are opportunities for more, 7 but that's also a place where we would be looking in the future for funding from 8 9 Harrisburg and help from Harrisburg and expect to see that in the future. 10 11 COUNCILWOMAN BASS: 12 Another statement that you made is that what we are attempting to do is to make 13 14 our schools attractive for current and 15 future residents, and I don't see how by 16 just maintaining, I don't see how we are making our schools attractive in the 17 future. I don't see a vision for how 18 that's going to happen. And beyond that, 19 20 I'm wondering if you can talk about what 21 we spend in Philadelphia versus what's spent in the counties. So in Lower 22 23 Merion, I think they spend about 10,000 to 12,000 more per pupil than we do here 2.4 25 in the City of Philadelphia. So with the

Page 92 1 3/26/18 - WHOLE - BILL 180162, ETC. increases, how close does that get us to 2. a Lower Merion or to an Abington or 3 Radnor Township? Like how far does this 4 5 move the ball? 6 MS. SLUSSER: Yeah. So I'm not sure if Rob knows the exact numbers or if 7 somebody else does on the comparison to 8 9 any surrounding counties. What we're looking at really is continuing to invest 10 11 in the programs that have helped increase 12 early literacy rates, have seen increased 13 scores, have seen increased graduation 14 rates. So there is progress in the 15 District. I know that -- I think part of 16 it has to do with providing the stability 17 so that we can see the recent progresses continue, and I think part of it is also 18 a concerted effort from all City 19 20 leadership in sort of turning the 21 narrative around the District. I mean, we talk a lot about all these problems 22 23 all the time without highlighting a lot 2.4 of the successes. We sent a Rhodes 25 Scholar -- or we graduated a Rhodes

Page 93 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Scholar last year, and there are a lot of 3 great successes that we have that we also see as part of just turning around that 4 narrative. 5 6 But to your point, I think that 7 there is a very clear plan laid in place by Dr. Hite, and this allows us to 8 9 continue that. We've only seen in the last two years sort of the benefits of 10 11 that begin. So I think it's a long road, 12 but the important thing for us is really 13 not turning back and investing more in 14 the future. 15 COUNCILWOMAN BASS: T think 16 that the citizens of Philadelphia, we 17 want a quality educational system. all want our kids to have environments 18 that are not violent, that offer the kind 19 20 of structure and support that help our 21 kids get the quality of education that they certainly deserve. And so I guess I 22 have some concern that we're raising 23 taxes -- the proposal is to raise taxes 2.4 25 significantly, and in raising these

Page 94 1 3/26/18 - WHOLE - BILL 180162, ETC. taxes, it's almost as if we have a car 2. 3 that's not running. We still have a note on it, and so we're able to make the note 4 5 payment. We're paying off the note, but 6 at the end of the day, the car is still 7 not running or performing as it's supposed to. And so I just wanted to 8 9 make mention of that because, again, it's a lot of funding that we're asking for. 10 11 And also I wanted to review the 12 numbers that were put out by the Administration, because I have -- I did 13 14 the math and I've come up with several 15 different totals. The numbers in your 16 presentation this morning were 340 17 million in wage tax, 100 million from the General Fund, and 530 million from 18 property tax, which is a total of 970 19 20 million. And yours was off just lightly 21 at 966. But then the Mayor when he spoke to us in Council said it was around 980 22 23 or it could be 915 million depending on how you calculate it, if you take out the 2.4 25 transfer tax increase, which in your

Page 95 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. document states that that increase was really just meant to offset the increase 3 in the homestead exemption. 4 5 So can you explain why all of 6 these numbers are so different? MS. SLUSSER: Yes. There's reason for confusion, which is really the 8 9 changes that we made based on having the final numbers from the reassessments. 10 11 our original allocation for the School 12 District within the budget was 980. now 966 based on this proposal. 13 14 that's a \$14 million difference over the 15 course of the five years of the Plan for 16 the School District. In terms of the changes to the 17 transfer tax, in the original proposal 18 some of that was going towards the 19 20 District, and now that's just being --21 it's a lower rate that's only being used 22 for the homestead exemption increase, 23 which we had originally proposed to be up to 30,000 and is now up to 45. And so 2.4 25 the differences there I think really are

Page 96 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. the basis of our revised proposal in 3 light of the finalized assessment values 4 because we're -- understanding that this 5 is going to -- the increase in value was 6 going to have a huge impact on homeowners. We wanted to make sure that 7 we were increasing the homestead to 8 9 address that and also asking for what we needed to fill the District's deficit and 10 11 not more than that. 12 COUNCILWOMAN BASS: Okay. I'11 13 come back. 14 COUNCIL PRESIDENT CLARKE: 15 Thank you. 16 Real quick. This probably will 17 be a good practice for future hearings, maybe even the Capital, particularly 18 given the emphasis on School District 19 20 issues relating to tax increases, proposed tax increases. Can we have --21 and we're calling back the local control. 22 Can we have the School District here as a 23 part of the Five Year Plan as opposed to 2.4 25 the two days that we set aside for them

Page 97 1 3/26/18 - WHOLE - BILL 180162, ETC. later on in the budget process, and also 2. 3 as a part of the Capital, because there are a lot of capital issues relating to 4 5 the School District, although may not be 6 directly related to our Capital, but it 7 probably makes more sense as we move ahead to have them a part of the first 8 9 Five Year Plan. So understanding that, and you probably know, we've asked for 10 Uri Monson to come over, because a lot of 11 12 these questions are related to the School District. And I understand, just for my 13 14 members, he should be here sometime after 12:00 so we can address some of those 15 16 concerns that were raised about School 17 District funding. 18 Okay. Thank you. 19 The Chair recognizes Councilman 20 Oh. 2.1 COUNCILMAN OH: Thank you very 22 much, Council President. Still good 23 morning. The funds for the School 2.4 District, 900 million or so, what is that 25

Page 98 1 3/26/18 - WHOLE - BILL 180162, ETC. money going to be used for? Do you have 2. 3 a budget of what that money is going to be used for by the School District? 4 5 MR. DUBOW: So it's not the 966 6 million is budgeted for specific items. The 966 million is to get them to financial stability to allow them to 8 9 continue to implement the programs they've been implementing that have 10 11 brought the successes that Jane was 12 talking about. 13 COUNCILMAN OH: To me it's a 14 little vague, and my problem is that the 15 School District has performed poorly and 16 financially irresponsibly. It's been a 17 bad system, and it's gotten worse. 18 so the issue is that we're going to raise taxes to give a poor-performing entity 19 20 more money, and I would like to see that they provide us some specificity in terms 21 22 of what exactly they're going to use that 23 money for so that we could balance out how much money we should give them based 2.4 25 on what the citizens can afford and what

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1 3/26/18 - WHOLE - BILL 180162, ETC. 2. our expectation is of the improvement in education. 3 4 The other thing that concerns 5 me is while we have taken back local 6 control, we've basically implemented the 7 same system that got us in trouble in the first place. There hasn't been a system 8 9 of best practices with transparency and other things, and there isn't even an 10 11 equitable distribution of resources and 12 funds to underserved schools. It's just the same system getting more money that 13 14 was mismanaged in the first place. 15 So there are great schools and 16 they've always been great, and there's 17 bad schools, they've always been bad. 18 thing that I don't understand and I think I need some explanation is, we have 84 or 19 more charter schools, which means all 20 21 those new buildings, which aren't accounted for in the School District 22 23 budget, are going up with private 2.4 investment. There's been capital raised, 25 money spent to build new buildings, put

Page 100 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. new equipment in them, and the School 3 District, while it does provide money for the students, doesn't provide the rest of 4 5 the money; that is, the initial 6 investment of capital. The School 7 District needs still more money and is facing more deficits, and after the Five 8 9 Year Plan and our wage PICA tax sunsets and we're trying to convert that into a 10 11 city tax of 350 million a year and as the 12 ten-year abatement subsides and we're getting hundreds of millions of dollars 13 14 in, where is the money going 15 specifically? Because my opinion is that 16 the taxpayers cannot sustain this level 17 of tax increases year after year. 18 I'm curious, do you have a study of basically with the tax increase 19 20 how it is affecting the average citizen 21 in Philadelphia? 22 MR. DUBOW: There's a lot in 23 there, so I'm going to try to cover as 2.4 much of it as I can. I'm going to go 25 back to kind of your first statement that

Page 101 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. things in the District are getting worse and that it hasn't been managed 3 4 responsibly. I disagree with both of 5 those comments. You can look at results, 6 things like graduation rates, literacy 7 rates, they've all been improving. And I think the District can give you more 8 9 details on that, and if Uri is coming, he can talk about that. 10 11 In terms of --12 COUNCILMAN OH: I'm really 13 talking about over 16 years. 14 MR. DUBOW: I let you go. Let 15 me talk, please. And in terms of their financial 16 performance, they have turned deficits 17 18 into positive fund balances. 19 they're facing, though, are a number of 20 costs completely beyond their control; for example, their pension costs. It's a 21 22 state-run pension system. They have no 23 control over it. It's gone from 5 percent of their payroll to over 35 2.4 25 percent of their payroll. It's a big

Page 102 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. driver of what's happening to them. 3 Charter school costs, that's 4 another big driver of what's happening to 5 them. 6 So there are costs beyond their 7 control that are driving what's putting them into deficit. That's not bad 8 9 financial management on their part. Those are things that are beyond their 10 11 control. So there's kind of fundamental 12 differences in what we view has been 13 14 happening over the last couple years at the District. 15 16 COUNCILMAN OH: Okay. We 17 disagree on that, yeah. 18 MR. DUBOW: Yeah. 19 And then in terms of some of 20 the things you said about City funding, 21 I'll just make clear when you talk about 22 the PICA tax and the PICA tax going away 23 and becoming a local tax, that's a tax that's in place now, that we get the vast 2.4 25 majority of that revenue now. The only

Page 103 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. revenue we're not getting from that is 3 for PICA's debt service, which has been reducing over time. So at the time it 4 5 goes away, it's probably about a \$20 million difference. So we're not talking 6 about \$300 million in new revenue. We're 7 probably talking about 20 million. 8 9 COUNCILMAN OH: Let me be clear on that point. The PICA tax will sunset. 10 11 MR. DUBOW: So, yes. Remember 12 that the PICA tax is a portion of the 13 wage tax. 14 COUNCILMAN OH: Right. 15 MR. DUBOW: So that was city 16 wage tax money that was redirected to 17 PICA to pay off PICA's debt service for as long as that debt service was 18 outstanding. That debt service goes away 19 at the end of 2023 and has been declining 20

of debt service that's left.

COUNCILMAN OH: Right. So how

we fundamentally look at it differently

21

22

over time. So it's not like a sudden

windfall in '24. It's just a little bit

Page 104 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. is, I look at it as a tax upon the wages 3 of the citizens and workers of Philadelphia to pay a debt from the money 4 5 that was borrowed, that when that debt is 6 paid off, that tax is no longer needed. 7 You're looking at it as a city tax that will continue, and I understand the 8 9 difference, and maybe it will. MR. DUBOW: And it wasn't a new 10 11 tax that was put in place to pay that 12 debt service. It was an existing tax that was redirected. So it's not like 13 14 this was a new tax and its purpose was 15 just to pay debt service. It was taking money that already came into the City's 16 17 General Fund --18 COUNCILMAN OH: Understood. 19 MR. DUBOW: -- and using part 20 of it to pay debt service. And it was 21 never, never that all of that amount went 22 to pay debt service. Part of the reason 23 that it was segregated the way it was was to give strong debt service coverage for 2.4

that. So it's only been a small portion

25

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1 3/26/18 - WHOLE - BILL 180162, ETC. 2. ever that went to the debt service. 3 taking that all away when the debt service goes away would be taking away 4 5 much, much more than was ever actually spent on debt service. So it would not 6 7 be eliminating tax that had been for a specific purpose. 8 9 COUNCILMAN OH: However, that --10 11 MR. DUBOW: It would be a major 12 cut in revenues that came to the City. 13 COUNCILMAN OH: Sure. 14 revenues of that once you pay down the 15 debt is completed and as you are using 16 the money that you're not sending over 17 for City purposes. 18 MR. DUBOW: I'm sorry. Say that again. I missed what you just said. 19 I didn't hear it. 20 21 COUNCILMAN OH: I'm just going to skip this, because I'm going to run 22 23 out of time. Let me go to this: the state because of the School District 2.4 25 that went broke and had problems, when

Page 106 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. the School District was taken over by the 3 state, the state also took over the 4 Parking Authority simultaneously for what 5 they claimed was a state need 6 constitutionally allowed because they 7 were going to fund the School District, which at least according to the first act 8 9 when they took over the School District and according to their arguments in 10 11 court, they were going to provide \$40 12 million a year to the schools, which they have not done. And why should --13 14 MR. DUBOW: We agree on that. 15 COUNCILMAN OH: Okay. And 16 here's where we may disagree. The 17 Parking Authority, now that we have the School District back and all the 18 19 financial problems that come with it 20 after 16 years, we should get the Parking 21 Authority revenues back. 22 MR. DUBOW: Can't argue with 23 that. 2.4 COUNCILMAN OH: Is that a yes 25 or a no?

Page 107 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCIL PRESIDENT CLARKE: 3 Councilman, put a question mark behind 4 I think they're suggesting that 5 that was just a statement, not a 6 question. COUNCILMAN OH: No. It's not a statement. I have a bill and I want the 8 9 Administration's support on the bill to take back the on-street parking functions 10 11 of the Parking Authority. 12 MR. DUBOW: Yeah, we'd support 13 that. 14 COUNCILMAN OH: Oh, you do 15 support that? Great. 16 MR. DUBOW: Yeah. 17 COUNCILMAN OH: Okay. So can 18 you take the revenues of the Parking Authority and offset the property tax 19 20 increase in your budget? 2.1 MR. DUBOW: No, we can't 22 because we don't control the Parking 23 Authority. So we can't do something based on something that has not been 2.4 25 enacted. You need to require state

Page 108 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. legislation, so we wouldn't --3 COUNCILMAN OH: We don't 4 require state legislation. We have to 5 pass a city --6 MR. DUBOW: No. We would 7 require state action to take those revenues back. 8 9 COUNCILMAN OH: So there's where we differ, right? We differ in 10 terms of your understanding of the law 11 and my understanding of the law in terms 12 of what we can do as a city regardless 13 14 and without state authority. 15 MR. DUBOW: Right. And I am 16 not a lawyer, so I would defer to the Law 17 Department on that. 18 COUNCILMAN OH: When we come 19 back, I want to understand the City's 20 policy. I understand that the properties 21 assessed 11 percent higher this year. Let's say somehow it is. Is it your 22 23 policy that every time you assess property higher than what people can 2.4 25 afford to pay, that you go ahead and tax

Page 109 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. them? Do you tax them based on what they 3 can afford to pay? Do you tax them 4 because you've come up with an increased 5 property assessment that I don't 6 understand and I don't think is 7 legitimate, but how do you see the property assessment and taxing policy in 8 9 comparison to what average citizens can 10 pay? 11 MR. DUBOW: Right. So we share 12 your concern about what that means for affordability, and that is the reason 13 14 that we're proposing to increase the 15 homestead from 30,000 to 45,000 so that 16 it will help offset some of that growth and make it easier for people to pay 17 18 their property tax, particularly people 19 with lower-valued homes. 20 And I think, Councilman, I 21 think we also have a meeting set up with 22 you to go through the assessment process, 23 because I know you had some concerns about that. And I think it was scheduled 2.4 25 for one of the snow days, but I think

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2	it's been rescheduled for either later	
3	this week or early next week.	
4	COUNCILMAN OH: I appreciate	
5	that. My time is up for now.	
6	MR. DUBOW: Okay.	
7	COUNCIL PRESIDENT CLARKE:	
8	Thank you, Councilman. At some point,	
9	Councilman, because there is an issue	
10	about the Parking Authority and tends to	
11	be a subject of conversation when we have	
12	public comment every Thursday in Council	
13	as it relates to the legality of the City	
14	taking back the Parking Authority and its	
15	revenues, we will probably ask our City	
16	Solicitor, maybe even today, to give us	
17	the official ruling, your first prime	
18	time.	
19	(Witness approached witness	
20	table.)	
21	COUNCIL PRESIDENT CLARKE: You	
22	want to do it right now? All right.	
23	Maybe this can limit the public comment.	
24	MR. PRATT: Sure. I'll be	
25	short. Marcel Pratt, Acting City	

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2	Solicitor.		
3	We don't have a decision yet		
4	and we'll get back to you.		
5	COUNCIL PRESIDENT CLARKE:		
6	Somebody told me you were a rookie. I		
7	don't know about that.		
8	That would be helpful, though,		
9	as soon as you can get some level of		
10	thank you.		
11	The Chair recognizes		
12	Councilwoman Quinones-Sanchez.		
13	COUNCILWOMAN SANCHEZ: Good		
14	afternoon. That was quick, right?		
15	COUNCIL PRESIDENT CLARKE:		
16	Yeah.		
17	COUNCILWOMAN SANCHEZ: Just		
18	around the decision-making around the		
19	revenue generators, why did we discount		
20	the ability to go to a different millage		
21	split between the City and the School		
22	District versus tax increase? For many		
23	years we've talked about going to a 60/40		
24	split. Why was that taken off the table?		
25	MS. ADAMS: Which would adjust		

Page 112 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. the amount -- so you'd prefer that we would reduce the amount of the City 3 portion; is that what you're basically --4 5 COUNCILWOMAN SANCHEZ: Well, because we had a 11 percent windfall and 6 7 we know that as we do annual assessments, there will be some natural increases in 8 9 our real estate, why not do the split as opposed to a tax increase? 10 11 MS. ADAMS: I think we looked 12 at our package as twofold. One is that we increased our direct contribution, and 13 14 so we kind of -- that's one way. 15 COUNCILWOMAN SANCHEZ: Another 16 way as opposed to --17 MS. ADAMS: One way of doing I think we also wanted to be 18 it. cautious of -- we also know we have our 19 20 own financial challenges, and so we also 2.1 need to make sure we needed to be able to make the investments we needed to make in 22 23 the City budget as well as have some level of fund balance. And so there was 2.4 25 constant trade-off between those two

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2	issues.	
3	COUNCILWOMAN SANCHEZ: It was	
4	because you wanted additional money.	
5	What is going to be the short	
6	windfall of our use and occupancy because	
7	of the 11 percent increase in real estate	
8	taxes?	
9	MS. ADAMS: I don't think we	
10	have calculated that.	
11	COUNCILWOMAN SANCHEZ: But	
12	there is an expected increase on that?	
13	MS. ADAMS: There should be a	
14	change in the use and occupancy tax. We	
15	haven't calculated that.	
16	COUNCILWOMAN SANCHEZ: When	
17	will you have that available? Because I	
18	think that's an important	
19	MS. ADAMS: I think we'll work	
20	with the School District. And we only	
21	just got the assessments data last week,	
22	so we'll have to work with the School	
23	District on adjusting it.	
24	COUNCILWOMAN SANCHEZ: I'm sure	
25	Uri is working on it.	

Page 114 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Why did we choose not to -- in 3 light of the Trump windfall for major corporations, why did we choose not to do 4 5 a use and occupancy increase where most 6 of those big corporations have seen major 7 windfalls for use and occupancy as a way of filling the \$20 million General Fund 8 9 contribution? MR. DUBOW: I think part of 10 11 that is looking at the use and occupancy 12 increase significantly last year because of what happened with assessments. 13 14 there was already kind of a big increase 15 from the prior year in U&O. 16 COUNCILWOMAN SANCHEZ: But they 17 got a big windfall and they're getting 18 another one from the feds. 19 MR. DUBOW: And, again, I mean, 20 we looked at the hit they took last year, 21 and that's why we did what we did. 22 COUNCILWOMAN SANCHEZ: 23 So will you calculate what that \$20 million would mean for millage as it 2.4 25 relates to U&O, the \$20 million General

Page 115 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Fund contribution that we're making? We're making a \$100 million General Fund 3 4 contribution. 5 MR. DUBOW: Yeah, we can 6 calculate that. COUNCILWOMAN SANCHEZ: You can calculate that? 8 9 In light of our fixed costs and some of the pension stuff, and I know 10 Councilman Domb was talking and 11 Councilman Green around zero-based 12 budgeting, Anna, you spoke that when we 13 14 get our budget binders, we'll be able to 15 see some of the savings and reassessments 16 in our performance-based budgeting. 17 that going to show us percentage of what we saved and then what we are doing in 18 terms of new investments? Because you 19 20 talked a little bit about how departments 21 are reinvesting or recategorizing. Are 22 we going to be able to see that? 23 MS. ADAMS: Yeah. I think you 2.4 should be able to see it in the detail. I mean, it will take some going through 25

Page 116 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. all the -- I mean, it's not kind of 3 clearly laid out this is a particular line item savings, but as you know, at 4 5 the front page of each of the 6 departmental chapters, there's the ins 7 and outs page. I don't know what the summary page is, but it shows kind of 8 9 where some of the savings are, but it also will show kind of the adjustments --10 11 COUNCILWOMAN SANCHEZ: Do you 12 not think that in light of the fact we're 13 going to performance-based budgeting and 14 we want to show people outcomes, that we 15 should be establishing some departmental 16 qoals? 17 MS. ADAMS: The goals are laid It's not -- I don't think it's 18 as -- it takes a little bit of going 19 20 through each department's program to 21 understand how they shifted the 22 resources. But we can sit with you and 23 go through those particular programs. 2.4 COUNCILWOMAN SANCHEZ: Well, I 25 just think, again, for more transparency,

Page 117 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. I think if we're telling folks that this 3 is the only way we're going to be able to get to your budget plan, then I think it 4 5 behooves us to show folks that we have in 6 fact established some savings 7 departmentally and then we've made choices about how we reinvested, right? 8 9 MS. ADAMS: Yes. COUNCILWOMAN SANCHEZ: 10 Your 11 budget plan is your priorities, right? 12 MS. ADAMS: That's right. COUNCILWOMAN SANCHEZ: 13 14 think it's only fair that we now begin to demonstrate to folks that in fact we are 15 16 using a savings tool and then we're 17 making the choices around reinvestment. 18 MS. ADAMS: Okay. 19 COUNCILWOMAN SANCHEZ: In light 20 of our -- and, Rob, you talked a little 2.1 bit about this. Do we measure what our debt ratio has been? I know when we went 22 23 to AVI, our debt rate capacity increased. Are we monitoring our debt ratio like by 2.4 25 department where we're making investments

Page 118 1 3/26/18 - WHOLE - BILL 180162, ETC. with our capital? 2. The School District has gotten 3 to a point where they now have every 4 5 school carrying its debt ratio, right, 6 for the bonds. Do we have a capacity to do that? 7 MR. DUBOW: We look at our debt 8 9 ratio in two ways. One, the constitutional debt ratio and, as you 10 11 said, because of what's happened with 12 assessments, that has less meaning than it did before. And then we look at our 13 14 debt as a percent of expenditures and a 15 percent of revenues, and that's the 16 target we measure against. We don't do a 17 building-by-building analysis. 18 COUNCILWOMAN SANCHEZ: Okav. 19 One of the things as we get prepared to 20 talk tomorrow about our Five Year Plan, 21 one of the things -- in our Con Plan, 22 we're required to show year for year when we borrow and when we spend, and in our 23 Five Year Plan, we continuously do this 2.4 25 huge carryover and then we borrow more

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1 3/26/18 - WHOLE - BILL 180162, ETC. 2. money. In the Five Year Plan, it is very 3 hard for us to look at how much are we borrowing, what's our spend capacity, and 4 5 is there a need to continue to borrow 6 when we have these large carryovers. And so tomorrow I'd like to see us get to a place where we can really look at what 8 9 our spend capacity is and our borrowing and then looking at what is our debt 10 11 ratio. 12 MS. ADAMS: We only -- we borrow on a cash basis. So we borrow 13 14 when the kind of -- when we have -- we 15 don't borrow on --16 COUNCILWOMAN SANCHEZ: So then 17 why the carryover every year? 18 MS. ADAMS: So the carryforward 19 is carryforward appropriations rather 20 than carryforward cash. So we only 2.1 borrow when our cash reserves are running 22 low, and then that's when we go out to 23 the market and borrow for the Capital Program. The carryforward is 2.4 25 carryforward appropriations to allow

Page 120 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. departments to complete projects from 3 prior year appropriations. It's not 4 cash. 5 COUNCILWOMAN SANCHEZ: Okav. So how do we monitor -- I mean, is there 6 a matrix for when we're looking, particularly as it relates to capital 8 9 spending, kind of the management, the soft costs, construction, delay? How do 10 11 we see that? There's no way in our 12 five -- we have a very robust Capital Plan, \$10.8 billion. Very robust. 13 14 MS. ADAMS: Yes. 15 COUNCILWOMAN SANCHEZ: So what 16 I'd like to see is how are we going to 17 manage those investment pieces. 18 MS. ADAMS: And we absolutely 19 can talk about that tomorrow. Some of that is that when we look at -- so as we 20 21 prepare the budget, part of what we look 22 at, both us in the Budget Office and the 23 City Planning Commission as we work on 2.4 putting together the Capital Program, is 25 to look at capacity also within the

Page 121 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. departments to be able to handle these 3 projects. And so it is both kind of the 4 critical need of funding these issues 5 that we need to solve, we need to fix these facilities, we need to purchase the 6 vehicles, but we also look at the 7 capacity of the department to be able to 8 9 handle it. So part of the -- even included in the Five Year Plan in the 10 11 Operating Budget are things like 12 positions to be able to support the Capital Program to be able to expand the 13 14 capacity of the departments to be able to 15 handle it. We'd like to move away from 16 the point where we have all these 17 carryforward appropriations continuing, and so we want to make sure that 18 19 departments have the capacity to handle 20 the resources or the appropriations that 21 they're given relatively quickly so that we get to a point where we've spent down 22 23 those carryforward appropriations and now we're using those resources effectively. 2.4 25 COUNCILWOMAN SANCHEZ:

Page 122 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. you're able to tell people's spend capacity, timeline, how many people stay 3 on timelines? 4 MS. ADAMS: I mean --5 Yeah. 6 COUNCILWOMAN SANCHEZ: So if T 7 asked you for a capital report right now of everything that we have outstanding, 8 9 you'll be able to tell me how many of those are on time, delayed? 10 I mean, it will 11 MS. ADAMS: 12 take us -- for every single project, it 13 will take us some time, but, yes. 14 mean, we know Public Property manages 15 many of the departments' spending levels. 16 They have very detailed project plans for 17 the Police Department, the Fire 18 Department, and many other departments 19 that they can go through, and when we put 20 the Capital Budget together and the 21 Capital Program, we try and make sure 22 that they have the resources at the right time to be able to continue these 23 2.4 projects. 25 So, yes, we work pretty closely

Page 123 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. with departments to make sure that we're 3 funding -- we never can do enough. 4 mean, as you all know, we never do 5 enough, but can we make sure that we're 6 funding appropriately on the right time 7 level of when they need those resources. COUNCILWOMAN SANCHEZ: 8 Well, 9 I'm looking at managing projects, right? And I know Public Property has gotten 10 11 really good as they've standardized kitchens and other stuff. 12 13 MS. ADAMS: Absolutely. 14 COUNCILWOMAN SANCHEZ: But I'm 15 looking at, again, do we have a matrix 16 for how much we spend on management versus soft costs versus construction 17 18 versus when we have overruns? And I say 19 this because we're always delayed on 20 projects, right? So part of our 21 questioning around Operating Budget is one thing, but also on our capital 22 23 expenditure, we're carrying these debt ratios and are we being prudent in how we 2.4 25 spend those?

Page 124 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. MS. ADAMS: We try to be very careful about as we add appropriations to 3 the timelines so we're not -- I think 4 5 previously there was kind of a thought 6 that departments would like to kind of 7 bank appropriations and they could finally spend it. After five years of 8 9 getting a certain amount of appropriations, they could finally spend 10 11 it on a project. We're trying to change 12 that. So we're giving them the appropriations when they need it for the 13 14 timeline of that project. 15 Each department's projects are 16 also so different from one another. 17 Streets projects on repaving look very different from a facility improvement of 18 police. So we can definitely -- we can 19 20 work with you on how you'd like to see this displayed, but we can definitely 21 give you information of projects and 22 23 timelines and for each department and the specifics. So we can work with your 2.4 25 office to come up with a model that would

Page 125 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. help you. 3 COUNCILWOMAN SANCHEZ: Again, 4 and I know tomorrow we'll get into that. 5 I just want us to be better prepared to 6 respond to that. I have a number of 7 projects that are two, three, four years delayed. 8 9 MS. ADAMS: Understood. COUNCILWOMAN SANCHEZ: So I'd 10 11 like to see us at a place where we can monitor that. I think there's some costs 12 related to that, because the more we 13 14 delay projects, the more they cost. When 15 I did a ten-year plan for Parks and Rec, it costs one thing. Now ten years later, 16 17 it's exponentially much higher because we 18 weren't able to -- and we've been moving those projects. I've been seeing both 19 20 Public Property and our Parks and Rec. 21 I'd like to see it on some of the capital 22 improvements in the neighborhood where 23 some of these projects are very delayed, and I think there's a cost issue to that. 2.4 25 MS. ADAMS: I agree.

Page 126 1 3/26/18 - WHOLE - BILL 180162, ETC. COUNCILWOMAN SANCHEZ: Not to 3 mention the premium and --4 MS. ADAMS: Yes. I agree. 5 a project is delayed, it definitely adds 6 costs. COUNCILWOMAN SANCHEZ: I'll wait for my next round. 8 9 COUNCIL PRESIDENT CLARKE: Thank you, Councilwoman. 10 11 The Chair recognizes 12 Councilwoman Blackwell. COUNCILWOMAN BLACKWELL: Thank 13 14 you, Mr. President. 15 I agree with what has just been 16 said, because I have some long-term 17 projects as well that we'd like to see 18 get funded. And I agree with my colleagues, most of which has said the 19 public can't afford and don't want this 20 2.1 increase in real estate taxes, and we 22 totally agree. I also like the idea, of 23 course, of taking it from the parking tax. You know I love that idea. 2.4 25 certainly we agree also that, especially

Page 127 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. since we're taking back control of the 3 School District, we need to -- when we see a bill, we need to see a program. 4 5 That's also been said by several of my 6 colleagues as well. We will also control 7 the School Board, and we're not prepared to fund issues that don't improve 8 9 learning and where we don't know what it means just to fund a line item or a cost. 10 11 We're not prepared to do that. 12 certainly we want to see and we say that too for those who deal with the budget as 13 14 well, when you ask for money, we want to 15 see the program, what that money will 16 certainly provide. 17 The last thing I'd like to say 18 is that we've been meeting with -several people have contacted us, unions, 19 20 who talk about that they're in 21 negotiations with the City. They talk 22 about not knowing where they are with 23 pension. We had some people who came to us talking about they make 7.20 an hour 2.4 25 starting and that they should be up with

Page 128 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. other City workers who earn a living. 3 So would you comment with 4 regard to contracts, where we are and 5 with regard to people in the City not all 6 earning the same salary. MR. DUBOW: So we -- let me 8 take you through where we are with every 9 union. So with 33, you know we have a We entered into that last 10 contract. 11 The FOP, we had an arbitration 12 award that came out last year also. had two new arbitration awards last week 13 14 or the week before for correctional 15 officers and deputy sheriffs. It's 16 about, I guess, maybe 60 percent of our 17 employees who are in new contracts that 18 have some type of pension reform. asked specifically about pensions. 19 20 We still have ongoing discussions with District Council 47. 2.1 22 We've gone through the arbitration 23 process with Fire and we're waiting to 2.4 get an award from the panel. 25 COUNCILWOMAN BLACKWELL: Do we

Page 129 1 3/26/18 - WHOLE - BILL 180162, ETC. expect that to work out with 47? 2. toward the end of working it out? 3 4 MR. DUBOW: We hope so. 5 COUNCILWOMAN BLACKWELL: And 6 also we shouldn't have City workers who make 7.20 an hour starting off. Then 7 they work six months or a year and they 8 9 get up to 8.50, which is still way below 10 City workers. Where are we on those? 11 MR. DUBOW: I thought that we 12 had actually raised everybody's salary to 12.20 an hour. If you have -- if there's 13 14 someone who thinks they're an example 15 where we haven't done that, we'd like to 16 know about it. So, yeah, we can talk 17 outside of the hearing. COUNCILWOMAN BLACKWELL: 18 Thank I understand, I know you have food 19 20 service and workers at the airport who 21 have said they started --22 MR. DUBOW: Oh, not City 23 employees? 2.4 COUNCILWOMAN BLACKWELL: 25 low as 7 -- they work for the City. They

Page 130 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. said they work for the City, but they're 3 making very low. 4 MR. DUBOW: Let's talk about 5 that. 6 COUNCILWOMAN BLACKWELL: All 7 right. Thank you. 8 Thank you, Mr. President. 9 COUNCIL PRESIDENT CLARKE: Thank you, Councilwoman. 10 11 The Chair recognizes Councilman 12 Henon. 13 COUNCILMAN HENON: Thank you, 14 Council President. I love the budget 15 process. This is --16 MR. DUBOW: Happiest time of 17 the year. 18 COUNCILMAN HENON: It is, and I 19 think people look a little different when we start from when we finish. But it is 20 21 definitely where we earn our money all the way around and come up with solutions 22 23 to get to the same end, and that's helping the citizens of the City of 2.4 25 Philadelphia.

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1 3/26/18 - WHOLE - BILL 180162, ETC. 2. So I have a few questions. 3 me just start off with the local takeover 4 of our School District from the state and 5 its fiduciary responsibility. Can you 6 just shed clarity on that? Are we more 7 responsible, less responsible or are we the same when it comes to funding our 8 9 schools under local control? Because I think there's some confusion about it. 10 11 Maybe it's confusing my question, but now 12 that we're going to have local control, does that mean we accept more financial 13 14 responsibility or do we not? 15 MS. SLUSSER: Yeah. T think 16 that the Mayor made it pretty clear when 17 he came here to City Council to sort of 18 explain that he wanted to move to local 19 control, understanding that it would be 20 irresponsible to do that without 21 understanding that with control comes the responsibility of ensuring financial 22 23 stability. At the same time, I think the Mayor has made very clear that this does 2.4 25 not mean that the state does not have a

Page 132 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. commitment to adequately fund education. 3 But we, in looking through the process, 4 understood that in the short term that 5 the City would need to increase its commitment, but over the long term we 6 would have to continue to work with our 7 partners in Harrisburg for continued 8 9 funding there in the same way that other districts across the Commonwealth are 10 11 looking for increased funding as well. 12 COUNCILMAN HENON: I think --13 and the reason why I even ask that, and 14 it's not to put the Mayor or you or 15 anybody else on the spot -- is since 2011 16 and '18, this body has shown its 17 commitment to the School District in its local share, increasing it by \$400 18 million and the proposed \$900 million 19 20 over the length of the next five years as 21 submitted to City Council, the Mayor's 22 budget. So I think the City certainly is 23 committed --2.4 MS. SLUSSER: Yes. 25 COUNCILMAN HENON: -- is the

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point I'm trying to make out or point	
out.	
The state and federal funding	
is total 54 percent of the annual School	
District budget, is that correct,	
approximately? About 54 percent of the	
school funding comes from the state and	
federal or other sources?	
MR. DUBOW: Yeah.	
MS. SLUSSER: Through this	
budget we would become the largest	
funder.	
Right, Rob?	
MR. DUBOW: I think it's close,	
but I think we're still	
COUNCILMAN HENON: Well, I	
mean, it's close.	
MS. SLUSSER: Yeah. To your	
earlier point, the City has always	
recognized that City Council has stepped	
up over the last few years in a way that	
has not always happened.	
COUNCILMAN HENON: Correct.	
Absolutely. So the City	
	point I'm trying to make out or point out. The state and federal funding is total 54 percent of the annual School District budget, is that correct, approximately? About 54 percent of the school funding comes from the state and federal or other sources? MR. DUBOW: Yeah. MS. SLUSSER: Through this budget we would become the largest funder. Right, Rob? MR. DUBOW: I think it's close, but I think we're still COUNCILMAN HENON: Well, I mean, it's close. MS. SLUSSER: Yeah. To your earlier point, the City has always recognized that City Council has stepped up over the last few years in a way that has not always happened. COUNCILMAN HENON: Correct.

Page 134 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. MS. SLUSSER: There's a recognition of that and the --3 4 COUNCILMAN HENON: -- has 5 stepped up. The state, hence the 6 constitutional argument in the Supreme Court for fair funding for schools across 7 the Commonwealth, but worrying about City 8 9 of Philadelphia because we have been worried about our local share. And if 10 11 the state Supreme Court does rule in favor of fair funding, with that would we 12 come back and revisit some of our local 13 14 share or would it just kind of supplement? I mean, I know it's all kind 15 16 of subjective at this point, but would we consider taking a look at where we are 17 18 funding-wise? 19 MS. SLUSSER: I think, of 20 course, we would be taking a look at 2.1 that. I think that also we would be just sort of looking at what the District 22 investments are. I've made the comment 23 earlier that we don't believe that this 2.4 25 necessarily gets toward adequacy, and so

Page 135 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. we believe that there is room for more 3 investment, but it would really have to 4 depend on what -- when that point in time 5 comes, we would be able to look at 6 programs that we're currently funding in the District, areas where we might see 7 improved services that the City is 8 9 providing through departments that the District can then reinvest in other 10 11 things and then that on top of it. think we would take a look at it 12 holistically at that time and there might 13 14 be some changes, and that would be a good 15 thing. 16 COUNCILMAN HENON: That would 17 be a good thing. MS. SLUSSER: And I think it 18 19 might be more about providing better 20 quality education. COUNCILMAN HENON: If that does 2.1 22 happen, we would do that publicly? 23 MS. SLUSSER: Yeah. 24 COUNCILMAN HENON: And in the 25 open and have hearings on that.

Page 136 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Is the City speaking with the 3 state -- obviously we're talking about 4 additional state funding -- about state reimbursements for our charter schools? 5 6 MS. SLUSSER: Yeah. We had conversations with different members of 7 the delegation about that, different 8 9 members of the republican leadership with the Governor about that, but don't see 10 11 any fast movement on that in the next 12 year. 13 COUNCILMAN HENON: Is there 14 anything that we could do as a city, as a 15 legislative body, as our resources and 16 our friends in the activist community and in the business community, Chamber of 17 Commerce? It would be nice to see them 18 19 champion for charter school reimbursement 20 and so forth. Is there something that we 21 could do collectively as one 22 collaborative unit to ask the multiple -ask the state to reimburse? 23 MS. SLUSSER: So I think that 2.4 25 that's probably something that's on the

Page 137 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. agenda for next year all together to be 3 having that conversation once we sort of 4 get past the move to local control and 5 figure out our agenda for funding for 6 next year from the state. COUNCILMAN HENON: Now, in the Five Year Plan, I do notice, everybody 8 9 here can see that the projected base growth for the wage tax, approximately 10 11 \$300 million I quess over the Five Year 12 Plan. Do you have a sense of where that 13 growth is in job sectors? And if you 14 don't know it now, I mean, I'm not -- I 15 really don't -- this isn't the time to 16 get into the nitty-gritty, but would you 17 able to provide that when we go through 18 this budget process? 19 MS. ADAMS: Yeah. We work with 20 our outside forecasting consultant, and 21 I'm sure we can get you a kind of growth 22 by sector, if that's what you're talking 23 about, kind of the general kind of growth by kind of NAIC code --2.4

Yeah, NAICS

COUNCILMAN HENON:

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 2.
         code, right, that's fine. So that would
 3
         be helpful, because as we go through and
         sift through this budget thoroughly as we
 4
 5
         all do and we do it together and we --
         some of the things when we take a look at
 6
         some of the cross tabs and the real
 7
         finite details, we don't have to put
 8
 9
         ourselves in positions to do one-off
         legislation that really impede some of
10
11
         the growth. And what I mean by that is,
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         let me ask -- we will be asking, I think,
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         as a body, is there an affordable housing
14
         plan moving forward? What does that look
         like? Can we do that without further
15
16
         taxes or increases? And if we see an
17
         increase in the wage tax as seen over the
         Five Year -- approximately $300 million,
18
         are there reasons to look and touch
19
20
         things that are on the books that may
21
         have unintended consequences? And I'm
         going to be specific, like the ten-year
22
23
         tax abatement and/or anything else when
         it comes to development when we're seeing
2.4
25
         an increase in the growth while providing
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Page 139 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. homestead protections. 3 Now, on the record any property 4 assessed at \$400,000 and less with a 5 \$45,000 homestead will see a decrease, as 6 submitted, will see a decrease in their 7 taxes? 8 MR. DUBOW: So the revised 9 proposal for property that was valued at 400,000 or less and didn't see a change 10 11 in its assessed value, their tax bill 12 would go down. COUNCILMAN HENON: 13 14 MR. DUBOW: Under this 15 proposal. 16 COUNCILMAN HENON: So all that 17 needs to come together, but I would like 18 to see an affordable housing plan moving 19 forward, especially when there has been 20 some conversation about taking a look at 2.1 some one-off and other legislations that will be in front of us at the same time. 22 23 I just want to make sure that it's in sync and there's continuity as we move 2.4 25 forward and there's no unintended

Page 140 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. consequences. 3 MR. DUBOW: Understood. 4 COUNCILMAN HENON: All right. 5 Thank you. COUNCIL PRESIDENT CLARKE: 6 7 Thank you, Councilman. I think everybody has had their 8 9 first round. If you guys will bear with me, Mr. Monson is here from the School 10 District, and without getting into any 11 12 broad-based testimonies and questioning, because I know they do have their time, 13 14 but, Mr. Monson, if you could just come 15 There were a couple of key questions up. 16 relating to the School District, and I'd 17 ask my colleagues to not get into any full-blown level of questioning, but the 18 most significant one was the issue with 19 20 respect to the adjustment of the Mayor's 21 budget, particularly around increased assessments and the change in the rate 22 23 and has the School District, which plan was put in place or proposed prior to 2.4 25 those changes in adjustments as it

Page 141 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. relates to the aforementioned, what is --3 one, have you had an opportunity to review and adjust the School District's 4 5 budget and Five Year Plan? And, two, if you did, what is it and where is your 6 7 baseline? Has it changed your needs to deal with the deficit issues? That's a 8 9 long question, but you know where I'm 10 getting at. 11 (Witness approached witness 12 table.) 13 MR. MONSON: I like essay 14 questions. Good afternoon --15 COUNCIL PRESIDENT CLARKE: One 16 last thing. I'm sorry, Mr. Monson. 17 There was another issue with respect to 18 School District's ability to live within its budget, look at potential limitations 19 20 on expenditures. And I know you have to 21 leave because you have something you have to do, and I asked earlier to ask about 22 23 capital. I think that that might be 2.4 problematic for tomorrow. So if you can 25 just like lay it out, and then we can --

Page 142 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. because every third question is about 3 School District funding. 4 MR. MONSON: I understand. 5 Good afternoon. Uri Monson, Chief 6 Financial Officer for the School District. 7 8 I'll try and get to each part 9 of the essay question. We have the overall total 10 number estimate from the City, which is 11 12 about \$14 million less than the previous 13 proposal over the five years. We don't 14 have the details of it yet. We know --15 we were told as much as what was said 16 publicly about what the different pieces would be, but until we see the underlying 17 18 data of how the assessment increase rolls in, how it will affect things like U&O, 19 20 how it will affect all the pieces, we 21 just don't have the kind of detail to do 22 the analysis. And I've heard some of the 23 questions that were asked. Once we have that data, we'll do that. We'll have to 2.4

put out a revised Five Year Plan.

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Page 143 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Obviously we just put it out Thursday 3 night based on the previous proposal, but we'll be able to do that and then be able 4 5 to answer all the questions. So we'll need -- I don't want to overcommit my 6 7 staff, but a few days once we get the data to kind of run it through, and we'll 8 9 be happy to come back and share it -- we can share it with Council, share it 10 11 publicly. We'd want to put it out 12 through the SRC so that -- because we have our own budget hearings in April as 13 14 well. So we want the public to be able to comment on it as well. So as soon as 15 we can get it, we will process through 16 17 and get it out to everybody. 18 COUNCIL PRESIDENT CLARKE: That. will be helpful, yeah. We want to, at 19 20 the end of the day, work off the same numbers as we deliberate around this 21 22 initial request and then the secondary 23 request for increases in revenue. I know Councilman Domb had 2.4 25 asked a question particularly around

Page 144 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. cost-saving measures and things that can be done internally. And I know just 3 generally, then you'll come back and 4 5 we'll get in more detail. MR. MONSON: This is like a 7 preview for us. We take our fiduciary 8 9 responsibility very seriously and have been doing measured investments over time 10 11 as we come back from the cuts from six 12 years ago. In terms of using our money 13 14 wisely, everything from the fact that our 15 central office represents less than 3 and 16 a half percent of our total operating 17 budgeting, which is about half of what other large urban districts are. We were 18 able to do a year and a half ago a 19 20 refinancing of \$1.3 billion in 21 outstanding debt at lower interest rates, 22 save \$100 million that way. 23 Our good financial stewardship 2.4 and management got us the first bond 25 rating upgrade in six years. Actually,

Page 145 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. we did a bond sale on Thursday. And not 3 to get into the weeds too much, but basically because the interest spread, 4 5 which a year and a half ago was 125 basis 6 points, because of our good financial 7 stewardship is now -- it was 72 basis points. It saved about \$18.6 million in 8 9 interest over the life, and our goal is 10 obviously the more money we save on interest, less going to the investors, 11 12 more going into the schools. And that's been our primary goal of how we can 13 14 invest more in the schools and the literacy coaches, updating high school 15 16 labs, modernizing classrooms, all those which are starting to see effects. 17 18 you know, our reading at grade level for third grade increased 5 percent last 19 20 year. All of our test scores were up for 21 the statewide tests. Our attendance 22 rates are up, and they're the highest 23 they've been in at least six years. So we're seeing incremental 2.4 25 progress. We want to do more, and that's

Page 146 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. where the goal is to -- one of the 3 philosophy we have is we don't -- because 4 the way education works, you can't do an 5 investment one year and then pull it back It's not fair to the kids. 6 out. 7 trying to build steadily. So not put nurses and counselors back and then take 8 9 them out, but be able to put nurses and counselors and expand the number of 10 counselors, expand the number of 11 12 behavioral supports and the climate supports in the schools, take the 13 14 literacy program -- and one of our 15 proposals based on Thursday night was to 16 take where we've been successful, K 17 through 3, expand literacy investments into 4 and 5 to increase the rate of a 18 19 modernization of our K through 3 classrooms. So with the funds we 20 21 borrowed and with some operating support, do about 150 elementary classrooms this 22 23 So there are -- it's continued summer. measured investment, but I think we do 2.4 25 pretty well with managing money. I won't

Page 147 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. say we're as efficient, as effective as 3 we could be, but I think we're doing 4 pretty well. 5 COUNCIL PRESIDENT CLARKE: 6 Okay. Thank you. All right. As soon as you get an adjustment associated with the new numbers, if you can make that 8 9 available to the members of Council, it will be very helpful. We don't want to, 10 11 like we normally do, wait until the last 12 minute. It would be good. I actually heard this morning 13 14 on KYW or something, State Representative 15 Brown, I believe, the Appropriations 16 Chair in Harrisburg, said that they 17 anticipated that Harrisburg would finish 18 on time this year. 19 MR. DUBOW: I heard that too. 20 COUNCIL PRESIDENT CLARKE: You 2.1 hear that? 22 MR. DUBOW: Yeah. 23 COUNCIL PRESIDENT CLARKE: like are you kidding me? Oh, that's 2.4 25 right, it's an election year. Wow.

Page 148 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. But it's nothing wrong with 3 actually getting to a conclusion and a consensus early on in the process. 4 5 the sooner we can get all our numbers 6 aligned, the better we'll be. And you weren't here, but we were suggesting that as we move ahead, as the School Board 8 9 comes back local, that at a minimum, the School District can have people -- and I 10 11 know ultimately Dr. Hite will have to make that decision -- that it can be a 12 part of this process, because a lot of 13 14 questions come up relating to School 15 District, and now that it's in our lap, 16 we may want to have some people here from 17 the School District to kind of monitor the questions so we can be prepared as we 18 19 move through the process. 20 MR. MONSON: We'll definitely 21 make an effort starting immediately to have someone to be able to track the 22 23 questions at the very least so that we 2.4 can be better prepared for the hearing in 25 May, which is School District focused, so

Page 149 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. we can kind of be prepared to address all 3 those issues at the time, even if we 4 can't address them right as they come up. 5 Part of it is just with our own school budget process, which we're going through 6 7 right now, we don't have the details of how each school is using the funds, which 8 9 we know is usually part of the discussion, and we really don't have that 10 11 until April. 12 COUNCIL PRESIDENT CLARKE: 13 Right. Okay. But you can get the 14 adjusted numbers associated with --15 MR. MONSON: As soon as we have 16 it, we'll be able to run it through and be able to -- the 30,000 foot picture 17 we'll be able to do. 18 19 COUNCIL PRESIDENT CLARKE: 20 appreciate you. Thank you very much. 2.1 You want to stay? 22 MR. MONSON: That's a loaded 23 question. If you're telling me I can 2.4 go --25 COUNCIL PRESIDENT CLARKE:

Page 150 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Yeah. MR. MONSON: Thank you very 4 much. 5 COUNCIL PRESIDENT CLARKE: 6 Thank you, sir. Thanks, Mr. Monson. Ι 7 appreciate you. Back to business at hand. 8 Т 9 just had a couple of more questions getting back to the taxes. One kind of 10 annual question, before -- and I know 11 12 members of Council have to some degree and probably are still doing this. 13 14 Before you made a determination on having to raise taxes, because real estate is 15 16 always the sweet spot if you have to 17 raise revenue, had you all looked at any other alternatives or other opportunities 18 to raise any levels of significant 19 20 revenue before you came to the conclusion 21 of the first 6, now 4 and a half percent tax increase? 22 23 MR. DUBOW: Yeah. We actually 2.4 had lots of discussions about what to do, 25 and it's kind of why we wound up with a

Page 151 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. package of things, so that no one area would hit too much of -- get too much of 3 the brunt of the increase. So that's why 4 5 we're including the slowdown in the wage 6 tax reduction, why we included a transfer 7 tax component, why we increased the City's General Fund contribution. All 8 9 that was kind of an attempt to make sure that the property tax increase wasn't as 10 11 large as some people had feared, but that 12 was kind of -- that's how we put the 13 package together. 14 COUNCIL PRESIDENT CLARKE: 15 That's just adjusting existing revenue 16 sources. I mean -- and on the record, 17 you know I don't agree with slowing down the wage tax, because ever since I've 18 been a Councilman, I've always been told 19 20 that that was the worst tax in the world, 21 we had to reduce, we had to reduce, we had to reduce. Now --22 23 MR. DUBOW: Well, we're 2.4 still --25 COUNCIL PRESIDENT CLARKE:

Page 152 1 3/26/18 - WHOLE - BILL 180162, ETC. understand. MR. DUBOW: We're still 4 reducing it. We still have \$130 million 5 of wage and business tax reductions in 6 the Plan, which is actually one of our 7 biggest investments in the Plan. COUNCIL PRESIDENT CLARKE: 8 9 hope our friends from Amazon are okay with that when they come here. 10 11 MR. DUBOW: I think they would 12 appreciate an investment in schools. I think it is something that they would 13 14 like. COUNCIL PRESIDENT CLARKE: 15 16 Look, I'm fine. I'm just saying it's 17 inconsistent with what I've heard forever. So --18 19 MR. DUBOW: With all due --20 COUNCIL PRESIDENT CLARKE: 21 Basically have we gone outside the box 22 and looked? 23 MR. DUBOW: We did. We looked 2.4 at any opportunity to increase non-tax 25 revenues. So we looked at fees and

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1 3/26/18 - WHOLE - BILL 180162, ETC. 2. fines, and there are some increases 3 throughout the budget in fees and fines that help kind of at least offset our 4 5 cost to help us be able to contribute the 6 \$20 million a year. So that was part of what we looked at. 7 One of the questions we knew 8 9 would come up was what's the impact of the homestead. So we have -- we went 10 11 through a selection process and have a 12 vendor now looking at the homestead to 13 see -- abatement. Sorry. Sorry. 14 abatement. That's why there was a blank 15 look on your face, what are you talking 16 about. The abatement, yes. Look at the 17 abatement and what the impact of that is. That should be done by the end of April, 18 so that by the time we get into -- the 19 20 time we have our revenue hearing, we have that information and can see kind of what 21 22 various changes in the abatement would So that's kind of another area 23 2.4 that we looked at. 25 COUNCIL PRESIDENT CLARKE: You

Page 154 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. hired a consultant to look at that? 3 MR. DUBOW: Yes. 4 COUNCIL PRESIDENT CLARKE: You 5 did? Okay. 6 MR. DUBOW: We did, yes. 7 one of the things that we talked to the consultant about is meeting during the 8 9 preparation process, meeting with Councilmembers if Councilmembers are 10 11 interested to get ideas for different 12 scenarios to look at for potential 13 changes to abatements. So we're happy to 14 do that. 15 COUNCIL PRESIDENT CLARKE: 16 Okay. You guys can come up with it. 17 We'll look at your recommendation. Okay. So taxes. You looked at the 18 19 \$400,000 threshold. Does that include 20 the 11 percent increases in assessment? Is that number still the same? 2.1 MR. DUBOW: It does not. 22 That 23 includes a property that had the same 2.4 assessment in both years. We looked at 25 kind of what it would mean at different

Page 155 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. areas of property value. For the median value, which is about 128,000, if you had 3 a 9 percent increase in your assessment, 4 5 you'd have -- that would be your 6 break-even point. So kind of what will happen with specific property owners will depend 8 9 on what happens with their assessment, and there's a wide range. There are a 10 11 significant number of properties that will see either a decline or no increase 12 and obviously a significant number that 13 14 will see an increase and some that will 15 see increases above the 11 percent. 16 it would be kind of a wide variety what 17 it will mean for specific properties. COUNCIL PRESIDENT CLARKE: 18 does the \$400,000 threshold include the 19 20 11 percent? 21 MR. DUBOW: No. I said no. 22 first part of my response was no, it does 23 not. COUNCIL PRESIDENT CLARKE: 2.4

want to stay focused on that.

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2	assuming that that does not include that,	
3	then that particular \$400,000 number	
4	could potentially go down	
5	MR. DUBOW: Yes.	
6	COUNCIL PRESIDENT CLARKE:	
7	in terms of the threshold.	
8	MR. DUBOW: That's why I'm	
9	saying it will depend on what happens	
10	with the particular assessment. So for	
11	every property, it's going to be	
12	different.	
13	COUNCIL PRESIDENT CLARKE: So	
14	at what point will we know what the new	
15	threshold will be? Because it sounds	
16	like you're agreeing that it won't be	
17	\$400,000.	
18	MR. DUBOW: I'm saying 400,000	
19	is the same value both years.	
20	COUNCIL PRESIDENT CLARKE: But	
21	that's not	
22	MR. DUBOW: I know, but there's	
23	no specific number because so if you	
24	had just 11 percent	
25	COUNCIL PRESIDENT CLARKE: You	

Page 157 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. throw out the specific number based on 3 your --4 MR. DUBOW: If you had an 11 5 percent increase, then that's going to be 6 somewhere in the \$120,000 range, but 7 there aren't going to be lots of properties that just get an 11 percent 8 9 increase. So while that has meaning kind of as a global number, for specific 10 11 properties that doesn't have meaning. 12 What will have meaning for them is what percent increase their property got. 13 14 COUNCIL PRESIDENT CLARKE: 15 understand that, but my concern is when 16 you throw a number out there -- and 17 you've now said \$400,000 is the 18 threshold, and people hear that and now the assumption is that, oh, okay, we can 19 20 move ahead, because most people's 21 properties are not \$400,000, but if that's not the real number, then at some 22 23 point we need to know what the real number is and you determine how much 2.4 25 properties are actually going to

Page 158 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. experience a higher number regardless of 3 what the homestead ends up being, because 4 that will be helpful to us. 5 MR. DUBOW: Yeah. And what we 6 put together and we can share with you is at different assessed values kind of what 7 their break-even point is in terms of a 8 9 percentage increase in assessment, and we can provide that. 10 11 COUNCIL PRESIDENT CLARKE: 12 Okay. All right. Thank you. The Chair recognizes Councilman 13 14 Green. 15 COUNCILMAN GREEN: Thank you, Council President. 16 17 Just to follow up on that line 18 of questioning, so you will be able to 19 provide --COUNCIL PRESIDENT CLARKE: 20 I'm sorry. Councilman, I'm sorry. I didn't 21 see Councilman Squilla come in. 22 23 didn't get an opportunity. So, Councilman Squilla, you 2.4 25 jumped the line.

Page 159 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILMAN SQUILLA: I'm sorry. 3 Sorry for being here late. 4 My question is on the 5 assessments, and I know when we first did 6 AVI, they told us they would be assessing 7 every year, correct? So because of appeals and other things, they weren't 8 9 able to do that. And then they wanted to hit the land values and then commercial 10 11 properties, but still look at other 12 properties. So now we have 11 percent 13 this year. What's to say we're not going 14 to have another 8 percent next year or 15 the year after? 16 MR. DUBOW: That will really 17 depend on what happens with the growth of 18 values. So if there's really rapid growth in values, you would see strong 19 increases in assessments. If that growth 20 21 is slow, you would see that. That's what 22 will determine the growth, what's 23 happening with values. Exactly. 2.4 COUNCILMAN SQUILLA: 25 So if the assessments are going up and

Page 160 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. we're looking to raise the factor, which 3 is the rate, next year if their assessments continue the way they're 4 5 going as we see development and increase 6 in values, do we see a percentage in our 7 Five Year Plan that we're budgeting for increased assessments? 8 9 MR. DUBOW: Yeah. We assume about a 3 percent annual growth in 10 11 assessments. 12 COUNCILMAN SQUILLA: So this 13 year was an anomaly of 11 percent? 14 MR. DUBOW: This year was 15 stronger than we anticipated. I mean, if 16 it's not an anomaly and we see 11 percent 17 a year, then that will put us in a different position and we'll have to look 18 at -- we'll have to kind of reexamine 19 20 what we're proposing. 21 COUNCILMAN SQUILLA: I'm just 22 saying because if we're looking at it 23 that way, it's very possible that next year could be just as much or higher. 2.4 25 that would also be challenging for the

Page 161 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. taxpayer, whether the homestead was 3 increased this year or not. 4 MR. DUBOW: Right. And that's 5 part of the reason that we increased the 6 homestead, and part of what we did too once we saw that values had come in 7 higher than we anticipated, we adjusted 8 9 our proposal to try to take that into 10 account. 11 COUNCILMAN SQUILLA: 12 Understood. MR. DUBOW: Both on the rate 13 14 side and on the homestead side. 15 COUNCILMAN SQUILLA: And that's 16 part of the problem. I mean, doing a 17 budget before having those numbers is difficult, right? 18 19 MR. DUBOW: It is, yes. 20 COUNCILMAN SQUILLA: So is 21 there a way to work with OPA to get those 22 numbers in before you submit a budget? 23 MR. DUBOW: So the challenge is there's a state deadline that's the end 2.4 of March, and the earlier OPA does the 25

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 2.
         numbers, the staler they are by the time
 3
         they have to be certified and by the time
         that they're actually used for tax
 4
 5
         purposes. So that's the challenge, and
 6
         that's why we don't get them earlier.
                   COUNCILMAN SQUILLA: But they
         do have some idea, I would imagine, where
 8
 9
         that number will come in at.
                   MR. DUBOW: So they look at
10
11
         properties kind of individually. They
12
         don't look at it globally. So they don't
         have a great view of kind of what the
13
14
         totals will be. So they'll try to give
15
         us some sense, but, I mean, it's not what
16
         their focus is. Their focus is getting
17
         the individual assessments right.
18
                   COUNCILMAN SQUILLA: I just see
         the challenge it is for Council to be
19
20
         able to look at a rate change knowing the
21
         assessment values the following year and
22
         if you're looking at 3 percent in your
23
         Five Year Plan and it's 5, 10 or 15
         percent, that additional revenue is
2.4
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         something that we like, but to make that
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Page 163 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. change immediately in this year looking out projecting it five years is very 3 4 difficult for us also. 5 MR. DUBOW: Right. But it 6 could also be 2 percent. It could be 7 less than 3 percent next year. There's no quarantee of that. 8 9 COUNCILMAN SQUILLA: And there's no quarantee that whatever rate 10 11 we come up with will be able to cover the 12 cost of this year's budget. MR. DUBOW: Well, this year we 13 14 have assessments, so we know what we're 15 dealing with. Obviously the further you 16 go into the future, the less we know that 17 assessment growth will actually hit our 18 projections. 19 COUNCILMAN SQUILLA: And what 20 is the percentage of appeal rate loss do 21 you have? 22 MR. DUBOW: We assume 25 23 percent. 2.4 COUNCILMAN SQUILLA: You assume 25 25 percent of the 11 percent increase?

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2	MR. DUBOW: Yes.	
3	COUNCILMAN SQUILLA: And that's	
4	where you come up with the four point	
5	MR. DUBOW: One, yes.	
6	COUNCILMAN SQUILLA: one	
7	percent.	
8	MR. DUBOW: Yes.	
9	COUNCILMAN SQUILLA: Since we	
10	can't raise the real estate in order to	
11	increase the homestead, is that increase	
12	being done by the transfer tax?	
13	MR. DUBOW: Correct.	
14	COUNCILMAN SQUILLA: So the	
15	transfer tax would cover the total amount	
16	of the homestead?	
17	MR. DUBOW: The School District	
18	portion.	
19	COUNCILMAN SQUILLA: The School	
20	District portion. And the City portion	
21	is just being?	
22	MR. DUBOW: Absorbed in our	
23	fund balances.	
24	COUNCILMAN SQUILLA: All right.	
25	Thank you.	

Page 165 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILMAN HENON: Thank you, 3 Councilman. 4 You can hear the questions on 5 If you can provide -- when OPA OPA. 6 comes in here, we can get a little more 7 specific on the increases per year percentage-wise instead of going from 8 9 zero to 11 or if it's a steady -- just when OPA comes, just a little more 10 11 detail. 12 MR. DUBOW: Got it. COUNCILMAN HENON: We're not 13 14 going to get into it today, but I think the Councilman was on to how a lot of 15 16 this body feels and some of the 17 information that we could actually 18 discuss. 19 MR. DUBOW: And I think that 20 they can probably talk about market in 21 general and where they see the market going. I don't think they'll be able to 22 23 say three years from now we think that it 2.4 will be 4 percent as opposed to 3. 25 don't think they really see that until

Page 166 1 3/26/18 - WHOLE - BILL 180162, ETC. they get into their second --2. COUNCILMAN HENON: And that's 4 fine. As the Councilman started off, we 5 projected an annual 3 percent increase in 6 property values. Even if it went down to 2 percent, it would have been sort of the same thing. 8 9 MR. DUBOW: Understood. COUNCILMAN HENON: And then 10 11 Councilman Johnson asked for a district 12 breakdown. That would be great. The Chair recognizes Councilman 13 14 Green. 15 COUNCILMAN GREEN: Thank you, 16 Mr. Chair. 17 I just wanted to follow up on 18 some of the questions that Council President was asking in reference to the 19 break-even levels. And with the 11 20 21 percent increase in the property assessments, you'll be able to provide to 22 23 this body the number of households that 2.4 will represent? 25 MR. DUBOW: We -- yes. Yes.

Page 167 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILMAN GREEN: You were kind of equivocating. 3 4 MR. DUBOW: Because I was 5 thinking of the way to do it and, yes, we 6 can do that. COUNCILMAN GREEN: Okay. Are you anticipating or are you trying to 8 9 contemplate how that information was presented? I'm trying to get some 10 11 perspective on why you were hesitating. 12 MR. DUBOW: I was trying to think of the information that we have, 13 14 and thinking of what we have, I think we 15 can do that, yes. 16 COUNCILMAN GREEN: Okay. We're 17 spending a lot of time talking about -- I 18 know the Administration spent a lot of 19 time talking about the homestead 20 exemption, and the initial proposal was 21 increasing it by 10,000. Now we're talking about increasing it by 15,000. 22 23 How many people currently in the City have taken advantage of the homestead 2.4 25 exemption?

Page 168 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. MR. DUBOW: I think it's about 3 220,000 properties have homestead 4 exemptions. 5 COUNCILMAN GREEN: And what's 6 the gap of people who have not taken 7 advantage of the homestead exemption? MR. DUBOW: So that's probably 8 9 about 70 percent of the people who should have it. So there's still a number of 10 11 people who should have it, and one of the 12 things we've talked about is expanding our outreach to make sure that we get 13 14 more people signed up. 15 COUNCILMAN GREEN: You're 16 reading my mind. Just like the earned 17 income tax credit, which I know Councilman Domb often talks about, what 18 type of resources -- which I haven't seen 19 20 any information regarding resources being 21 devoted to getting information out 22 regarding the homestead exemption, 23 especially when you're talking about a real estate tax increase. 2.4 25 MR. DUBOW: Yeah, and we can

Page 169 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. get you more information on that and what 3 kind of outreach we're doing and how we'll try to increase participation. 4 5 COUNCILMAN GREEN: Right. 6 what dollars are being allocated? What's 7 the plan? I mean, that's something that the Administration talked about early on, 8 9 and if you're looking at that as a way to try to offset this increase, I think it's 10 11 really incumbent upon the Administration 12 to really, in a full-throated way, explain to people what is the homestead 13 14 exemption and why, one, they should been 15 taking advantage of it before but, more 16 importantly, they should be taking 17 advantage of it especially when you're 18 talking about a real estate tax increase when we've had a significant amount of 19 20 increases over the years and a number of constituents are concerned because of 21 them being on a fixed income. 22 23 MR. DUBOW: Agree. Yeah. 2.4 agree, and we'll get you that

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information.

Page 170 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILMAN GREEN: So when will that information be provided to Council? 3 Is that in the next week, two weeks? 4 5 Marketing plan, the roll-out, dollars 6 allocated. MR. DUBOW: We can get it for you actually during the Finance hearing 8 9 this week. COUNCILMAN GREEN: So about the 10 11 Finance hearings next week? 12 MR. DUBOW: Yeah. COUNCILMAN GREEN: And that 13 14 will also include the amount of dollars associated with that outreach? 15 16 MR. DUBOW: Yes. 17 COUNCILMAN GREEN: All right. A couple other questions. I know -- I 18 believe on Page 2 we were talking about 19 20 assessments, and I know there was an 21 assessment court challenge. My question is, what is the current status of 22 23 litigation and will that have any impact 2.4 on this new assessment proposal? 25 MR. DUBOW: I was looking for

Page 171 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. the City Solicitor, and luckily he was 3 coming. 4 (Witness approached witness 5 table.) MR. PRATT: Good afternoon, 6 7 Councilman. Marcel Pratt, Acting City Solicitor. 8 9 So the case is still pending. There was an injunction request that was 10 11 filed by a group of taxpayers to prohibit the collection of taxes from them. 12 was denied by the court. Right now the 13 14 case is in discovery. There's no 15 predicting when the case will be 16 resolved, but that's sort of where things 17 stand. COUNCILMAN GREEN: But we have 18 19 not -- and this actually may be a 20 question for the Finance Director. 21 have not put together any type of reserve 22 for that assessment court challenge? 23 MR. DUBOW: So the reserve for federal funding that you talked about is 2.4 25 kind of built out of the additional

Page 172 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. revenues from the increase in the assessed values last year. So if we lost 3 the court case, we would lose probably 4 5 one year of that reserve. 6 MR. PRATT: Yeah. It's 7 possible. It depends on what remedies the court orders. But at this time, we 8 9 don't think that's likely to happen. COUNCILMAN GREEN: And that's 10 11 based on the current status of the 12 litigation and the injunction denied that you believe will be successful? 13 14 MR. PRATT: No. I think that's 15 based on the strength of our arguments in 16 the case and the court's ruling so far. 17 COUNCILMAN GREEN: Okay. 18 bell has rung, so I just have one other 19 question, and this kind of ties into, I 20 think, some of the questions that 21 Councilman Henon raised regarding the William Penn lawsuit versus the --22 William Penn, et al versus the 23 Pennsylvania Department of Education. 2.4 25 know that litigation is pending, but it

Page 173 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. makes me think of the impact -- and 3 Finance Director Dubow talked about the 4 impact on the pension fund. PSERS has 5 gone from like 5.6 percent of salary to 6 33.4 percent of salary, which is a major 7 impact on our school funding. What steps have we taken to 8 9 either work with other school districts to address this issue regarding the 10 11 school employees' retirement system? MR. DUBOW: I think that's 12 probably a question for the District. 13 14 don't have those details. I mean, we can talk to them and --15 16 COUNCILMAN GREEN: I understand 17 it's a question for the District, but 18 part of this \$905 million deficit by 19 FY23, a large portion of that comes from 20 the perspective that their pension costs 21 have gone up dramatically, so not only is it a District issue, but it's also an 22 Administration and a Council issue, 23 because we're being asked upon and the 2.4 25 City are being asked upon to provide

Page 174 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. additional resources to deal with one of 3 these fixed costs, and I would venture 4 that other school districts in other 5 cities around the Commonwealth are also 6 dealing with this issue. So has there been any initiative to work with other 7 cities, other jurisdictions, 8 9 municipalities, working with our General Assembly to look at this issue in a way 10 11 not just based from the Harrisburg 12 perspective but of a local perspective, not just here in Philadelphia but other 13 14 cities around the Commonwealth? MR. DUBOW: And I know that 15 16 they have worked with people on this issue. I just don't know the details. 17 That's why I wanted to get back to you on 18 19 it. 20 COUNCILMAN GREEN: Okay. Ι 21 just think it's incumbent when you look at and you talked -- when you were 22 23 talking with Councilman Oh about the fixed costs of the School District, and I 2.4

agree they have been doing a better job,

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Page 175 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. that's why their credit rating has been upgraded in reference to managing 3 resources, but when you look at the huge 4 5 increase in fixed costs, both from 6 charter schools as well as pensions, that's something that we need to have a more holistic perspective engaging in, 8 9 just not rely on other people to do so, because that's part of the major reason 10 11 why we need to -- why the Administration 12 is asking for a property tax increase. 13 MR. DUBOW: Yeah. And as you 14 say, the pension issue is kind of a 15 statewide issue that was driven by 16 decisions that the legislature made in 17 Harrisburg. 18 COUNCILMAN GREEN: But being a statewide issue and we are the only city 19 20 of the first class in the Commonwealth, I 21 mean, I think it would be incumbent upon 22 us to take some leadership on this issue, 23 working with our General Assembly, working with other cities, cities of the 2.4 25 second class, third class who are also

Page 176 1 3/26/18 - WHOLE - BILL 180162, ETC. having similar type of issues, not only 2. at the local level with pensions but also 3 from the school districts, and I think 4 5 this is something we can't just defer to 6 others, especially considering we're 7 being asked to make the hard decision of doing a property tax increase for our 8 9 constituents. MR. DUBOW: Understood. 10 11 COUNCILMAN GREEN: So can you 12 give us some type of timeline or plan of 13 when you anticipate trying to work on 14 that? 15 We will get back to MR. DUBOW: 16 you during this process. We'll talk to 17 the District and we'll get back to you. COUNCILMAN GREEN: And I have 18 another question, but my bell has rung, 19 so I'll come back later. 20 21 COUNCILMAN HENON: Councilman, 22 if it's okay, we were trying to get 23 through our second round and then go --2.4 COUNCILMAN GREEN: Right. 25 That's why I said that, I deferred.

Page 177 1 3/26/18 - WHOLE - BILL 180162, ETC. COUNCILMAN HENON: Great. 3 Thank you. 4 The Chair recognizes Councilman 5 And for the record, we are now on Domb. the five-minute time for each member to 6 7 try to get their guestions in. Then we're going to be taking a little bit of 8 9 a break. COUNCILMAN DOMB: Okay. 10 Thank 11 you, Mr. Chairman. 12 A couple quick questions. we have an idea in 2018, Fiscal Year 13 14 2018, what our overtime costs might be? MR. DUBOW: We do. 15 I think 16 we're both looking for the same document. 17 It's included in our quarterly reports. 18 And Anna got hers first. 19 COUNCILMAN DOMB: So in effort of time --20 2.1 MS. ADAMS: '18 total, our 22 projection is that we will spend 169.4 million in overtime in FY18. 23 COUNCILMAN DOMB: 2.4 25 MS. ADAMS: 169.4 million.

Page 178 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILMAN DOMB: How does that 3 compare to last year? 4 MS. ADAMS: So the actual in FY17 was 158.9 million and then in '16 it 5 6 was 170.8 million. COUNCILMAN DOMB: Okay. Are we doing anything proactively to try to 8 9 manage that down? MS. ADAMS: Yes. We work --10 11 there's a few things that we do. Some of 12 this is trying to understand -- the first thing we do is kind of understand what's 13 14 going on with departments' overtime. 15 Sometimes it's related to staffing 16 challenges, that there's fewer staff than 17 they had anticipated, and so that's why 18 overtime has gone up. In other instances it could be related that there are 19 20 unanticipated cost drivers. For example, 21 in Police, I don't think anybody had 22 anticipated the sheer number of volume of 23 protests that we are now facing. varies pretty dramatically by department 2.4 25 as to what the drivers are. So we, on a

Page 179 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. quarterly basis, get data from the 3 departments about new projections, 4 explanations for any changes that are 5 happening in their overtime costs, and we 6 meet with them to figure out what is the appropriate level. Sometimes using overtime makes a lot more sense than 8 9 hiring additional staff. Other times it's just a drag. We're not able to 10 provide as much services or improve our 11 12 services by the fact that we have a staffing shortage and, therefore, we have 13 14 to use overtime. 15 So it really varies by 16 department. But, yes, we have a process 17 that we set up, which also we then report 18 out to PICA on with each department on 19 their overtime spend. 20 COUNCILMAN DOMB: Do you have 21 anything in this budget -- you have an amount of 225 million for the union 22 23 contracts? 24 MS. ADAMS: That's right. 25 COUNCILMAN DOMB: And we

Page 180 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. negotiated, I guess, recently one 3 contract with the FOP that totaled more 4 than the budget amount originally than we 5 had set aside. Do you think this 225 is 6 going to be enough for the remaining 7 contracts? MS. ADAMS: I think if we 8 9 included everything that could potentially come in that contract, it 10 11 would potentially set a floor for negotiations, and so we think this is 12 something that's sort of a fair, 13 14 realistic number. 15 COUNCILMAN DOMB: In the 16 Economy League report that I just read, 17 it says that job creation in Philadelphia has slowed down in 2017, which I was not 18 aware of. Are you forecasting that in 19 20 these projections? 21 MS. ADAMS: So our jobs -- so we don't assume -- I don't think we 22 23 assume the same level of growth -- we assume a certain amount of growth -- I'm 2.4 25 sorry. I'm just going to turn to the

Page 181 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. page in our Five Year Plan where we talk 3 about our expectations of growth in the 4 economy. 5 I think -- we work with IHS, 6 which is our outside consulting firm, to 7 look at local employment, regional employment, and national employment, 8 9 because all of which affects our wage tax, as well as generally the economy. 10 11 And I can get you kind of the breakdown 12 of what they assume in terms of job growth each year. I think I have my -- I 13 14 don't have the document with me that 15 shows kind of that growth, but I think we 16 basically are assuming fairly cautiously 17 optimistic growth. 18 We're having a very strong year 19 this year in terms of wage tax. We don't 20 anticipate that we maintain that strength 2.1 in wage tax throughout the Plan. aren't sure about how the federal tax 22 23 changes have impacted businesses and wages and the fact that there are some --2.4 25 we know that there were some firms that

Page 182 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. gave out fairly large bonuses in January, 3 and so, therefore, it's not kind of part of our base growth, but we're seeing kind 4 5 of a really strong year. 6 So I think -- we can send you 7 exactly kind of our projections over the Five Year Plan and you'll see those 8 9 growth rates. COUNCILMAN DOMB: 10 Thank you. 11 Next time, though, I only need three-word 12 answers. Thank you. 13 MS. ADAMS: I'll do my best. 14 COUNCIL PRESIDENT CLARKE: 15 Thank you. 16 The Chair recognizes 17 Councilwoman Bass. 18 COUNCILWOMAN BASS: Thank you. 19 So just a couple of quick 20 questions. The first is slowing of the wage tax. And so I know you talked about 21 it briefly, but the Mayor said in his 22 23 budget address that he was proposing readjusting the scheduled reductions in 2.4 25 the wage tax, and I'm wondering if you

Page 183 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. could give us something a little more 3 concrete in terms of what that actually is, what that really means in terms of 4 5 what the plan for projections are and 6 what the new projections are. MR. DUBOW: Yeah. So under the projections in the Plan, the wage tax 8 9 rate would go from 3.89 to 3.84 percent over the five years. That cost to the 10 Plan is about \$88 million. 11 12 COUNCILWOMAN BASS: About what? MR. DUBOW: \$88 million over 13 14 the Plan. 15 MS. SLUSSER: And the previous 16 reductions were going to? 17 MR. DUBOW: 3.7. 18 COUNCILWOMAN BASS: Okav. 19 Also, Jane, according to your testimony 20 on Page 3, out of the 2,700 pre-K slots 21 that we have available now, thanks to the 22 early childhood education initiative, can 23 you tell me how many are three and four 2.4 star slots and how many are one and two 25 star slots? Originally we were told that

Page 184 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. they'd all be high quality, which was 3 translated into the three and four star slots, and just recently I was informed 4 5 that a number of these slots are one and 6 two star. And so I'm just -- if you 7 could give us some sort of a sense of the numbers citywide, because this was sold 8 9 as early -- high-quality early childhood education, the difference between having 10 11 a babysitter and an early childhood 12 instructor who was going to prepare them 13 so that they hit kindergarten very well 14 prepared. 15 MS. SLUSSER: Yeah. 16 COUNCILWOMAN BASS: So I just 17 want to be clear on that, because this is something that people were expecting that 18 these were all going to be three and 19 20 four. 21 MS. SLUSSER: Yeah. And T'll 22 pass it over to Otis and Julie, but we 23 always wanted to make sure that in addition to providing that quality 2.4 25 education, that we were helping more

Page 185 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. providers increase the quality of the 3 education that they were able to provide, 4 because when we do that, we not only are 5 able to provide quality education to all the kids that we're funding in those 6 7 programs, but then you're lifting all those other kids up by providing that. 8 9 But I'm going to pass it over to them for the actual numbers. 10 11 COUNCILWOMAN BASS: I just want 12 to say that I think that's great, but that's not what we told people we were 13 14 doing. So I just think we need to -- and 15 if that's the message and that's what was 16 a part of the original plan, you know, I 17 think it's a great thing as well, but we 18 have to be --19 MS. SLUSSER: Yeah. You want to make sure we don't have kids who are 20 21 staying in programs that aren't improving their quality. 22 23 COUNCILWOMAN BASS: Absolutely. 2.4 (Witnesses approached witness 25 table.)

Page 186 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. MR. HACKNEY: Good afternoon. 3 Otis Hackney, Chief Education Officer for 4 the City. 5 Thank you for your question. 6 Yes, and I think Jane kind of hit on some of the points, the talking points, around 7 the work and efforts that we put forward 8 9 with trying to increase quality seats by lifting up a number of providers. And I 10 11 think Julie is going to share some more numbers in terms of the number of 12 providers that we've actually increased 13 14 and improved to increase the number of 15 seats or children sitting in quality 16 programs. 17 MS. BEAMON: Good afternoon. 18 My name is Julie Beamon. I'm the PHLpreK 19 Director. 20 Currently we have 86 sites in 21 the PHLpreK network. From the beginning 22 of the program in January 2017, 22 of 23 those sites have improved to star three. So originally we started out with 39 star 2.4 25 one and star two providers.

Page 187 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILWOMAN BASS: I'm sorry. 3 Slow down. Say that number again. 4 MS. BEAMON: There are 5 currently 17 that are star one and star 6 two. COUNCILWOMAN BASS: Out of 86? 7 MS. BEAMON: Out of 86, yes. 8 9 And originally we started with 39. there are 22 that have improved to 10 11 quality. 12 In addition to that, even in the star one and star two centers, all of 13 14 the PHLpreK classrooms were required to 15 operate at the star three level. So that 16 meant that they had the appropriate 17 staff, they had the equivalent credentials to what our star three 18 19 providers are required to have in the star three classroom. 20 2.1 COUNCILWOMAN BASS: Okay. 22 Well, that's good to know, but, again, 23 it's not what was originally proposed and sold to our communities, and so I just 2.4 25 think that we need to be consistent on

Page 188 1 3/26/18 - WHOLE - BILL 180162, ETC. that. I have one other very quick 4 question, which is for DHS. And, Jane, 5 you mentioned that one and a half million was coming from the City budget to DHS 6 and 9 million from the state and federal sources, and I just wanted to be clear 8 9 because I didn't -- I couldn't figure out exactly where those funds were going, if 10 11 they were going to CUAs to support foster 12 care support and services or if they were going to DHS directly. 13 I have -- as the Commissioner 14 15 will acknowledge, I have not been a fan 16 of the CUA system, and so I have a great 17 amount of concern for what would be \$10 and a half million, if that's where those 18 funds are going. 19 20 (Witness approached witness 2.1 table.) 22 COMMISSIONER FIGUEROA: Good 23 afternoon. Cynthia Figueroa, 2.4 Commissioner, DHS. 25 Just to clarify, the increase

Page 189 1 3/26/18 - WHOLE - BILL 180162, ETC. is for foster care providers. We have 3 just over 25-plus providers that we work 4 with our network. They're the providers 5 that actually license the home for the 6 parents who take children in from the 7 Department of Human Services. And it just -- the total amount is the 8 9 federal/state dollars that come from the match. So the majority of the funding 10 11 comes from the state, and the City 12 contributes a portion. 13 COUNCILWOMAN BASS: So then 14 some of these funds are going to CUAs; is 15 that what I'm hearing? 16 COMMISSIONER FIGUEROA: 17 there are some CUAs who are also foster care providers. So it's an independent 18 19 contract from the CUA contract. 20 COUNCILWOMAN BASS: How many of 2.1 the CUAs would be eligible to receive 22 funds? 23 COMMISSIONER FIGUEROA: So all 2.4 six of the organizations that operate 25 CUAs have foster care contracts as well.

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2	COUNCILWOMAN BASS: So all of		
3	them would be eligible for these funds?		
4	COMMISSIONER FIGUEROA:		
5	Correct. And they vary depending on how		
6	many homes are licensed.		
7	COUNCILWOMAN BASS: Okay. All		
8	right. Thank you. That answers my		
9	questions.		
10	COUNCIL PRESIDENT CLARKE:		
11	Thank you, Councilwoman.		
12	The Chair recognizes		
13	Councilwoman Quinones-Sanchez.		
14	COUNCILWOMAN SANCHEZ: Thank		
15	you.		
16	Good afternoon. I wanted to go		
17	to a little bit around the expectations		
18	with our increased funding to the School		
19	District and want for the record to state		
20	that every time we've done increases for		
21	the School District, we've been very		
22	specific about targeting the money to		
23	what we considered shared values, so K to		
24	3 supports, student supports, counselors,		
25	nurses, and some of the other issues.		

Page 191 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Rob mentioned this is kind of a 3 lump sum. So, Jane, can you articulate what is the Mayor's expectation of local 4 5 control and this funding is supposed to get us? Like what are the areas that 6 7 we've been specific about where we want to see continued investments obviously 8 9 where we've seen progress? MS. SLUSSER: Yeah. So I think 10 11 one of the areas that we want to invest 12 in is early literacy. So I believe the Plan includes reading coaches for 13 14 elementary school and expanding some of 15 the current programs provided for early 16 literacy up through grades 4 and 5. 17 There is also some investments 18 in career and college readiness, including expanding and improving CTE 19 20 programs, apprenticeship programs, IT 21 internships, high school pathways, also expanding college access and preparedness 22 23 with advanced placement courses, free SAT testing, the middle college program where 2.4 25 high school students --

Page 192 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILWOMAN SANCHEZ: So that you don't -- I only have my five minutes. 3 4 So we expect to be -- can we 5 not, as the Council President said, can 6 we not get that information at the last minute? Can we really specifically look at where the targets are going to be? 8 9 Is it an expectation by the Administration -- because I think 10 11 Councilman Oh alluded to this. We don't 12 have a student-weighted formula locally. 13 Has that been requested of the District 14 so if we make this kind of long-term infusion of money, that we get there? 15 16 Outside of what's going on at the state, 17 is there an expectation that we will do 18 that? 19 MS. SLUSSER: An expectation 20 that we'll get a per pupil funding 2.1 increase? 22 COUNCILWOMAN SANCHEZ: 23 Student-weighted formula. If we're going 2.4 to now become an equal funder of the 25 School District, are we going to have a

Page 193 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. student-weighted formula? I think in the 3 school districts, whether it was renaissance or others, they've been able 4 5 to see that when they invest in 6 low-performing schools additional money, 7 they get a better return. How is this money going to be utilized to ensure that 8 9 the money is going where the highest need 10 is? 11 MS. SLUSSER: So I think these 12 are all the programs that we're investing If it's in terms of how are we 13 14 getting the School District to report 15 back on those successes. I do think that 16 is something that we want the School 17 District here to talk a little bit more about with us. 18 19 COUNCILWOMAN SANCHEZ: I think 20 that they should be expected to come in 2.1 with that kind of commitment, that if it takes us two years, if it takes us five 22 23 years in this Five Year Plan, but I'd like to see that, because as Councilman 2.4 25 Oh alluded to, the good schools are

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1 3/26/18 - WHOLE - BILL 180162, ETC. 2. always the good schools, right? The bad 3 schools are always the bad schools. 4 we pump in money and they become better 5 schools, but we don't pump in money to enough of those schools. 6 So I think that if we want to make this kind of investment, I think at 8 9 minimum we should have a pathway to how we get there. But let me be clear that 10 11 every time we voted for a tax increase, 12 we've been very, very specific about where the money goes. We talked about 13 14 saving TransPasses, we talked about K to 15 It's never been like you get this 3. 16 lump sum, you get to decide where it 17 goes. So just for the record, because 18 all of us are going to be looking at 19 that. As it relates to the 20 21 investments in public safety, I wanted the Administration to articulate to me, 22 23 how do we explain the increased funding around police when we're also talking 2.4 25 about decriminalization? So our budget

Page 195 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. is now going to go to 31 percent to 3 public safety. What's the messaging 4 around that? 5 MS. SLUSSER: I mean, so a 6 number of those investments are going 7 into the Fire Department as well, which is really focused on sort of improving 8 9 the level of service since that's been an area where they just didn't have 10 11 sufficient funding in the past. I think 12 when we're looking at the police funding, 13 we are trying to address some of the 14 challenges that we have of crime-fighting 15 in various neighborhoods and that we just 16 need to have the full force in order to 17 do that. I don't think that it is that they are out there in order to arrest 18 more people. It is that they are out 19 20 there to keep more people safe. 21 COUNCILWOMAN SANCHEZ: I think 22 there's going to be a need, particularly 23 when the Police Department comes up. There's all this discussion around 2.4 25 decriminalization. And, again, I'm a

Page 196 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. high need area, right? I don't want a 3 police state, though. There's a 4 difference between smart policing and 5 just having a bunch of police out there, 6 and I think we owe it to the citizens to 7 kind of explain what are we going to do different to make them safer. 8 9 MS. SLUSSER: Yeah. COUNCILWOMAN SANCHEZ: Thank 10 11 you, Council President. 12 COUNCIL PRESIDENT CLARKE: 13 you good? 14 COUNCILWOMAN SANCHEZ: Well, I 15 can keep asking. 16 COUNCIL PRESIDENT CLARKE: 17 Thank you, Councilwoman. 18 The Chair recognizes 19 Councilwoman Blackwell. COUNCILWOMAN BLACKWELL: Thank 20 21 you very much. 22 We have talked to the airport, 23 and that's worked out. Those people will be paid and notified today or tomorrow 2.4 25 about payment. So that's okay.

Page 197 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. MR. DUBOW: Great. 3 COUNCILWOMAN BLACKWELL: Thank 4 you, Lord. 5 Number two, I agree with all 6 that has been said by my colleagues. I seem to be in order, so I can benefit from what they're saying. And as Council 8 9 knows, we worked hard on CAT program and CTE program, and we will be expecting 10 11 great things from those programs when it 12 comes to these neighborhood schools, people working, because we work a lot 13 14 with our institutions. We want certainly 15 you to deal with our institutions, but we 16 want you to make sure we have specific 17 detailed information about this group of 18 students. It's so important that they get a chance. And we tried to start 19 20 it -- or not start it, but expand it, and 21 we're asking certainly that we receive a 22 lot of details and that you work hard to 23 make that happen. Thanks, Mr. President. 2.4 25 COUNCIL PRESIDENT CLARKE:

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2		
	Thank you, Councilwoman.	
3	The Chair recognizes Councilman	
4	Domb.	
5	COUNCILMAN DOMB: Thank you,	
6	Council President.	
7	Could we ask Commissioner	
8	Breslin to come up maybe.	
9	(Witness approached witness	
10	table.)	
11	COUNCILMAN DOMB: Good	
12	afternoon, Commissioner. You ever watch	
13	Johnny Carson when he used to be on and	
14	he held the envelope to his head?	
15	COMMISSIONER BRESLIN: I did.	
16	Carnac.	
17	COUNCILWOMAN DOMB: Carnac,	
18	right. So I hold in my hand	
19	COUNCIL PRESIDENT CLARKE:	
20	Commissioner, state your name for the	
21	record.	
22	COMMISSIONER BRESLIN: Frank	
23	Breslin, Revenue Commissioner.	
24	COUNCIL PRESIDENT CLARKE:	
25	Thank you.	

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2	COUNCILMAN DOMB:		
3	(continued) an investor who lives in		
4	Villanova, Pennsylvania, has 33		
5	delinquent properties in real estate		
6	taxes. So I'm going back 19 years,		
7	totalling 293,000 against 3.7 million of		
8	value, that owes us money right now. So		
9	a few questions I wanted to ask you about		
10	our delinquencies, which, by the way, I		
11	will commend you and your department. I		
12	think you improved the delinquency		
13	collection in the last few years that		
14	I've been here in a very good fashion.		
15	So that's positive.		
16	On real estate taxes, just so		
17	we're clear, real estate taxes are a		
18	first lien on real estate?		
19	COMMISSIONER BRESLIN: Correct.		
20	COUNCILMAN DOMB: They come		
21	before the mortgage.		
22	COMMISSIONER BRESLIN: That's		
23	correct.		
24	COUNCILMAN DOMB: And in the		
25	reports that you provide us on real		

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2	estate taxes, we write off any debt	
3	that's greater than ten years? We don't	
4	report it on the statement?	
5	COMMISSIONER BRESLIN: We	
6	categorize it differently, so we don't	
7	call it an active delinquency. It's an	
8	older delinquency. But for collection	
9	purposes, it's not written off. We still	
10	actively pursue it.	
11	COUNCILMAN DOMB: Still active	
12	for collection.	
13	COMMISSIONER BRESLIN: Yes.	
14	COUNCILMAN DOMB: Okay. And	
15	the last time that I checked on real	
16	estate, there was about \$394 million,	
17	including interest and penalties,	
18	including the current ten years and the	
19	prior delinquencies.	
20	COMMISSIONER BRESLIN: I think	
21	that's about right.	
22	COUNCILMAN DOMB: And if I	
23	recall, about 110 million were in	
24	different types of payment plans or	
25	bankrupt or old liens that are in	
l		

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2	programs we can't really go after.	
3	COMMISSIONER BRESLIN: What was	
4	that percentage?	
5	COUNCILMAN DOMB: 110 million	
6	of that 394.	
7	COMMISSIONER BRESLIN: That is,	
8	yes, 25 percent. That's about right,	
9	yeah.	
10	COUNCILMAN DOMB: And of the	
11	total delinquent properties, there are	
12	67,000 delinquent properties, of which,	
13	if I recall, 16 percent or about 25	
14	percent are owner-occupied or we believe	
15	are owner-occupied and 51,000 are	
16	commercial, industrial, multi-family,	
17	investors, whether it's residential or	
18	commercial, and vacant property.	
19	COMMISSIONER BRESLIN: I'm not	
20	positive on those numbers. They sound	
21	about right, though. I'd have to check.	
22	COUNCILMAN DOMB: Okay. And so	
23	if we were to exclude owner-occupieds	
24	from collections, we would still be able	
25	to collect again 75 percent of the	

Page 202 1 3/26/18 - WHOLE - BILL 180162, ETC. delinquency, it appears, of the dollars. 2. 3 COMMISSIONER BRESLIN: 4 that's about right. I know we prepared 5 an analysis of that and I can get those 6 numbers to you. COUNCILMAN DOMB: And right now you report a collection rate of 95.5, I 8 9 think, percent. COMMISSIONER BRESLIN: 95.5, 10 11 correct. 12 COUNCILMAN DOMB: And on a billing of 1.45 billion roughly that's 13 14 going to be our new real estate tax bill, 15 roughly, in that range. So for every 16 point that we improve collection, it's 17 14,500,000. 18 COMMISSIONER BRESLIN: Yeah. 19 COUNCILMAN DOMB: So if we 20 improve our collection rate by two 21 points, it's 29 million per year. 22 COMMISSIONER BRESLIN: Yes. 23 COUNCILMAN DOMB: And if it's 2.4 three points, it's 42 or 43 million per 25 year, which over five years could be

Page 203 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. either 150 million or over 200 million 3 over our five-year projection. I'm not counting the back stuff. I'm just 4 5 talking about improving the current 6 collection rate. COMMISSIONER BRESLIN: Correct. 95.5 refers to our collection within the 8 9 year of the delinquency. 10 MR. DUBOW: Just one point. 11 Also that assumes that we aren't already 12 collecting some of the stuff that's not collected within the first year within 13 14 the Five Year Plan, and the Five Year 15 Plan assumes delinquency collection. 16 some of that when you're shifting to --17 when you're increasing the on-time 18 collection, you lose some delinquency. 19 So there's some trade-off. So it would 20 definitely be more revenue, probably a little less than the numbers we're 2.1 22 talking about. 23 COUNCILMAN DOMB: But when we 2.4 did that study two years ago, the numbers 25 were between, of the old stuff that we

Page 204 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. could maybe collect, the 394 that's 3 really only 294 or 290, they thought we 4 could collect \$75 to maybe \$90 million of 5 the old stuff. Is that still pretty 6 accurate? That COMMISSIONER BRESLIN: number looked at the entire delinquency 8 9 and didn't look for the status of the delinguencies. So there were a lot of 10 11 numbers in that study which we wouldn't 12 be able to collect in that process because -- we call them inactionable. 13 14 They're people that are in payment 15 agreements, they may be in bankruptcy, 16 they may be under appeal. So at the 17 time, we noted that, that those numbers 18 were probably significantly overstated 19 because of that. 20 COUNCILMAN DOMB: So there's 21 two points here. One is the ongoing collection rate increase and the other is 22 23 the collection of the back taxes. collection of the back taxes, what do you 2.4 25 think is a reasonable number if we moved

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2	forward?	
3	COMMISSIONER BRESLIN: I don't	
4	have a projection	
5	COUNCILMAN DOMB: Excluding	
6	owner-occupants. I'm talking about	
7	taking owner-occupants off the table.	
8	COMMISSIONER BRESLIN: Just how	
9	much in delinquency can we collect per	
10	year?	
11	COUNCILMAN DOMB: What's the	
12	potential that we could collect?	
13	COMMISSIONER BRESLIN: I think	
14	our number has been about \$100 million of	
15	delinquency. I'll have to look at that	
16	collection number. And I think we've	
17	been making if you look at the CAFR	
18	and you look at the 95.5, you'll see that	
19	that number has been rising every year.	
20	So we're very proud of that number.	
21	We've been reducing the number of	
22	delinquents.	
23	So I think the point that I'm	
24	trying to make is, the Department has	
25	been making great progress in collecting	

Page 206 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. delinquents, in collecting delinquent real estate. 3 4 COUNCILMAN DOMB: But if we're 5 using the program that we talked about, 6 which you've supported and so has Rob and 7 so has the Mayor, that would increase our collection rate on an ongoing basis 8 9 potentially two to three points. Well, I COMMISSIONER BRESLIN: 10 11 think you're talking about like the New York model of the lien sale? 12 COUNCILMAN DOMB: 13 14 COMMISSIONER BRESLIN: 15 Securitization. So when we looked at 16 that, at the time we looked at that, our 17 collection number in the year of the levy was significantly lower. So we're happy 18 that over the last two years, that number 19 20 has been going up and hopefully will 21 continue to go up. 22 When we looked at jurisdictions 23 that were doing that, they had a -- kind of the target was to get the collection 2.4 25 up to 98 percent. So kind of what's

Page 207 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. happened is although we're still looking 3 at securitization and we're not soured on it, but the dynamics are changing a 4 5 little bit, because we've been making 6 incremental progress and we've been 7 closing that gap. So really I think the analysis 8 9 that we would have to make would be with the percentage we're at now, at 95.5, 10 11 which hopefully will even be higher when 12 we close the fiscal year and the higher number for the 2018 CAFR, is whether 13 14 securitization still makes sense. And 15 because jurisdictions took some time to 16 achieve that 98 percent, it wasn't a silver bullet. So it didn't happen 17 18 instantaneously. So I think that's the analysis we would do. And an important 19 20 part of securitization that every 21 jurisdiction does and we would do is the 22 due diligence stage. So everything that 23 we're talking about here is really preliminary and it was looking without a 2.4

deep dive into the delinquency, but

25

Page 208 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. before we would move forward with a securitization, a really important part 3 of the process would be a due diligence 4 5 phase where a manager would come in and 6 look at -- really take that deep dive 7 into our delinquency and make a determination whether securitization 8 9 makes sense, because it's a totally different process of collection. It's 10 11 actually bringing in a manager who is 12 going to securitize a small pool of that delinquency and actually create a trust 13 14 and issue bonds, and there's costs 15 associated with that. So really -- and 16 risk associated with that. So I think the due diligence 17 18 phase is really critical, even more 19 critical now as we have a smaller 20 delinquency, to see if this really makes 21 sense in, one, increasing that collection percentage but, two, in light of the 22 costs associated with it. Because as the 23 delinquency reduces, then those costs 2.4 25 don't -- a lot of them are kind of fixed

Page 209 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. costs and they're not going to decrease 3 because the delinquency did. So as we look at it as a percentage of the 4 5 delinquency, does it make sense, because 6 the percentage would then be higher. COUNCILMAN DOMB: But you still have 67,000 delinquent properties, of 8 9 which 16,000 are owner-occupants and 51,000 are commercial, industrial, and 10 11 investors and vacant land. That's still 12 on the books. COMMISSIONER BRESLIN: 13 14 And as I referred to earlier, what ends 15 up happening is as part of the 16 securitization is, you take that pool --17 we would take our pool of our total delinguents, and then out of that pool we 18 have to take out everything that's 19 inactionable. So that's the 20 21 bankruptcies, the payment agreements. 22 would take out owner-occupied out of 23 that. We'd probably take vacant land out of that. And then there's also 2.4 25 guidelines that the manager has. So

Page 210 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. there's age of debt, there's 3 lien-to-value ratios, a whole host of factors that the manager would then apply 4 5 to the delinquency and boil it down to 6 what's available for securitization, and 7 that's really the number that we would have to get to. We can't do that 8 9 until --COUNCILMAN DOMB: 10 Let me 11 just -- we looked at this three or four 12 months ago, and I think you guys said to me 19,000 of those properties could be 13 14 securitized and they would produce enough 15 revenue. That's what I was told. 16 COMMISSIONER BRESLIN: With the 17 owner-occupied? 18 COUNCILMAN DOMB: No; 19 commercial. 20 COMMISSIONER BRESLIN: With 21 just the commercial? COUNCILMAN DOMB: Like this 22 23 person who is in Villanova who has 33 properties and some going back 19 years, 2.4 25 would this method take care of getting

Page 211 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. these taxes paid? 3 COMMISSIONER BRESLIN: 4 but as I said, we would have to look at 5 those delinquencies and see if they would 6 be part of the securitization process, and it's a very complicated process. And hopefully it would, and I'm assuming that 8 9 that taxpayer is an actionable taxpayer, 10 so they're not in a payment agreement. 11 One of the things -- one of the 12 enforcement tools that we started a 13 little over a year ago, and it was 14 designed exactly for taxpayers like this, is we're able to move the liens from the 15 16 Philadelphia properties and actually 17 place a lien in this case on that 18 Villanova property. So now that investor, his personal residence is not 19 20 protected. If he wanted to sell that 21 residence, if he wanted to borrow on that residence, then he would have to satisfy 22 23 the liens on the investment properties. So that's also -- so I think that's why 2.4 25 our collection numbers are higher. We're

Page 212 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. using a lot of different tools. We've 3 been really focused on this for the past 4 four or five years, and we're seeing the 5 benefits right now. And we've been 6 talking about the right tool at the right 7 time, and that's been our motto, and that's always been why we wanted 8 9 securitization as part of that. It's an additional tool that we would only use if 10 11 it was right for the situation, and 12 that's what we would determine through the due diligence phase with a manager. 13 14 COUNCILMAN DOMB: Okay. Thank 15 you. 16 Thank you very much, Council 17 President. 18 COUNCIL PRESIDENT CLARKE: Thank you. Thank you, Councilman. 19 20 Mr. Breslin, real quick. I had 21 no intention on asking you questions today, but --22 23 COMMISSIONER BRESLIN: My lucky 2.4 day. 25 COUNCIL PRESIDENT CLARKE:

Page 213 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. Councilman Domb started it. I'm sorry. But real quick. The properties that the 3 Councilman just referenced, is there 4 5 anything that stops us from moving ahead 6 on those liens by certifying them for Sheriff Sale or --7 COMMISSIONER BRESLIN: 8 No. 9 COUNCIL PRESIDENT CLARKE: So we can -- bottom line, we can get our 10 11 money currently with the current program. 12 And then I think the legislation, I think 13 you briefly mentioned it, that we got 14 authorized by the state a year or so ago that allowed us to do -- can we do that 15 16 on those properties in question? 17 COMMISSIONER BRESLIN: Yes. 18 And my guess would be we probably have on that particular property. If the 19 Councilman will share the information 20 21 about that account, we'll check to make 22 sure that we've had. And my guess would 23 also be that those properties are probably in our enforcement -- for 2.4 25 foreclosure, and if they're not, we'll

Page 214 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. look why, but that's why I asked about 3 the enforcement status. It's also 4 possible if they're in payment 5 agreements, then there would be nothing 6 else we would do. They're considered 7 essentially compliant. COUNCIL PRESIDENT CLARKE: 8 9 I want to thank you. You had your Okay. team out Saturday. It was kind of a 10 11 pilot program on the OOPA program I had 12 up in the library in Strawberry Mansion, and I was impressed with the folks that 13 14 you had lined up in terms of the set-up 15 and the availability. We had some folks coming in, making agreements on site. 16 17 And I understand it was the first one. We do have to make some tweaks in terms 18 of getting responses. We probably got to 19 20 change the flyer a little bit. I can see 21 a person getting that particular flyer we sent out and say, I'm not going there. 22 23 But I just want to tell you, your group there was really, really impressive and 2.4 25 on time and we actually -- I was

Page 215 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. witnessing people actually coming in and had the notice that was sent out and they 3 were making agreements right there. 4 5 our ability to roll that out in earnest 6 across the City is something that we 7 clearly should do, particularly for those owner-occupied properties and then 8 9 expanding it to commercial to get people to come in and make reasonable 10 11 agreements. So I want to thank you and 12 your team for working with us on that. 13 COMMISSIONER BRESLIN: You're 14 welcome. Thank you. I'll pass that 15 along to my team. 16 COUNCIL PRESIDENT CLARKE: Т 17 know you didn't anticipate me 18 congratulating you on some great stuff. 19 COMMISSIONER BRESLIN: I did 20 not, but I'm glad --21 It really was your MR. DUBOW: 22 lucky day. 23 COUNCIL PRESIDENT CLARKE: 2.4 Thank you. I won't proceed with this 25 other information, but thank you so much.

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2	COMMISSIONER BRESLIN: You're	
3	welcome.	
4	COUNCIL PRESIDENT CLARKE:	
5	Thank you, Councilman.	
6	The Chair recognizes	
7	Councilwoman Quinones-Sanchez.	
8	COUNCILWOMAN SANCHEZ: Thank	
9	you.	
10	I have two brief ones and then	
11	I'll stop.	
12	Anna mentioned earlier that	
13	there's some potential increases in	
14	non-tax taxable revenues. Can we get	
15	a copy of what those fees and fines are	
16	and what we have in outstanding	
17	collections? I want to make sure that we	
18	don't overburden particularly people	
19	look at all of these as nickel and diming	
20	them, right, when we look to increase all	
21	of these things. It's the cost of doing	
22	business. It's like, why I got to pay	
23	more for a copy of a record that the City	
24	has? Don't my taxes pay for that?	
25	So I just want to be mindful of	

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2	that as we look at those.		
3	And then my last one is, one of		
4	the things that the Department rolled out		
5	this year was this new litter index		
6	chart, right? And so going back, the		
7	Streets Department is on the		
8	performance-based budgeting, right?		
9	MS. ADAMS: Yes.		
10	COUNCILWOMAN SANCHEZ: So the		
11	index is out. So now folks could see how		
12	they're doing, right?		
13	MS. ADAMS: Yes.		
14	COUNCILWOMAN SANCHEZ: So what		
15	is going to be our goals for improvement		
16	and how will our performance-based		
17	budgeting show the resources being		
18	allocated to meet those goals?		
19	MS. ADAMS: So I think the		
20	Streets Commissioner is here and he can		
21	talk a little bit about kind of the goals		
22	related to litter.		
23	So program-based budgeting has		
24	now previously all sanitation was in		
25	one big division, and now under		

Page 218 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. program-based budgeting, that has been 3 split into multiple programs. So you can 4 see a little more clearly how the 5 sanitation budget works and what are the 6 specific initiatives that Streets has related to sanitation. And I don't have 7 the measures in front of me, but you can 8 9 then see kind of related to recycling, related to trash collection, on-time 10 11 pickup, that's all kind of connected --12 in the budget detail it will show that. Not only all the expenditures, but also 13 14 kind of the measures and how we are 15 evaluating how effective that program is 16 being. I'm not sure and I'd defer to 17 18 Carlton about whether there is a specific goal that we've included with litter, but 19 20 if not, we can work on that. 2.1 (Witness approached witness table.) 22 23 COMMISSIONER WILLIAMS: Good afternoon, Councilwoman. Carlton 2.4 Williams, Streets Commissioner for the 25

Page 219 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. City of Philadelphia. 3 Yes. We did a litter index 4 last year. That was a very detailed 5 objective measurement of where we're 6 having problematic locations. We've 7 always done litter indexing, but not like this before where we measured every block 8 9 in the City of Philadelphia and gave it a score based on its current condition. 10 11 The goal is to take a look at 12 where we're having our most problems at, and it's not as surprising as we've done 13 14 in the past, but this is more detailed, 15 because we're now able to pinpoint 16 exactly where our most challenging parts 17 of the City are, so we can target limited 18 resources. 19 What we hope to do with that 20 data is, number one, target those resources to have better enforcement 21 22 methods. We certainly thank City 23 Council, yourself, Councilman Green for increasing the fines to go after illegal 2.4 25 dumpers, which is probably the number one

Page 220 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. biggest challenge that we're facing in 3 terms of litter conditions in our city 4 today with the number of tires that we're 5 finding on the streets, the constant 6 construction debris in locations 7 specifically in your district. Those are many of the challenges that we're trying 8 to target and face. 9 We're looking at making 10 11 investments in extending our camera 12 program with fiberoptics to now try to catch people and hold them accountable as 13 14 opposed to giving them a slap on the 15 wrist or not being able to catch them at 16 all. So this data is very important for us to be able to target those areas so 17 that we can extend those limited 18 19 resources to try to prevent these 20 problems from continuously reoccurring. COUNCILWOMAN SANCHEZ: 2.1 So 22 you're going to target the, what, top 100 sites? What does that look like? I want 23 to see what is the resources allocation 2.4 to them, right? So we have certain 25

Page 221 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. commercial corridors, deep, deep need. Like are we going to be able to see kind 3 of those resources tied into those? 4 5 What I don't want to be is in a 6 situation where three years out, we have 7 a map that doesn't change because we're not allocating the resources to those 8 9 targeted. I mean, this camera situation 10 is beyond me. Why we can't have these 11 cameras up quicker, faster, all those 12 things, but, you know, are we going to be 13 able to establish some goals? Because 14 anybody can go online and see what my 15 litter index is, right? And then I'm 16 going to go out and they're going to say, 17 well, what are you doing about my litter index, which, by the way, I look at all 18 the time, every time I'm going somewhere, 19 20 because I know I'm going to get asked 21 that question. What is going to be the 22 correlation between your budget and those litter indexes? 23 2.4 COMMISSIONER WILLIAMS: 25 make a good point. So we certainly have

Page 222 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. to look at what our current resources are 3 to try to address those issues and what are they. 4 5 The other purpose of that index 6 as well is to try to engage the community 7 to see what they're going to do as well. We just had -- we kicked off one in the 8 9 very mini neighborhood community meetings, one coming to your district 10 really soon, to engage block captains and 11 12 residents on solutions to problematic locations that we continue to service. 13 14 So for this year, Philly Spring Cleanup, 15 for example, we've targeted areas that 16 are continuously dumping around the 17 viaduct areas around the -- with SEPTA's and Amtrak service that comes into the 18 City, and we're working with those 19 20 residents to try to come up with 21 solutions to address illegal dumping. And a lot of this stuff happens to be 22 23 unfortunately residential trash, that people are just coming out of their homes 2.4 25 and dumping it over onto the tracks.

Page 223 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. we have to change that type of behavior, but now that we know where it's 3 occurring, we can go out and message to 4 5 them and talk about ways in which we can 6 prevent it. And unfortunately sometimes 7 we have to do enforcement, and so those fines that you passed last year are very 8 9 important to us. COUNCILWOMAN SANCHEZ: 10 11 again, we're going to continue to 12 challenge SEPTA to step up more to the plate around their litter indexes. 13 14 want us to really monitor those bus stops 15 where my indexes are higher, because they 16 do have everything to do with being bus 17 stops and the people's inability to take trash into the buses, and we need to have 18 a plan. Those are their customers. 19 COMMISSIONER WILLIAMS: 20 So 21 they're a part of the Zero Waste and 22 Litter Cabinet. We're happy to say that 23 we're working very closely with them to talk about those issues. We don't have a 2.4

concrete plan to address litter around

25

Page 224 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. bus stops at this moment, but that's something that is definitely a part of 3 the conversation, and we certainly look 4 5 forward to working with your office to 6 continue that. 7 COUNCILWOMAN SANCHEZ: Well, 8 SEPTA is going to have to put up. 9 COMMISSIONER WILLIAMS: Understood. 10 11 COUNCILWOMAN SANCHEZ: That's 12 their customers. Kensington and Allegheny, 30,000 people, it is filthy. 13 14 It is filthy. It's their customers. We 15 can't keep just talking about it. They 16 have to give us -- we now know most of 17 the litter is theirs or their customer base. We need to have something more 18 19 concrete than we're working together, 20 they're part of the Cabinet. This is 21 their customer base. They need to give 22 us a plan. And I think we shouldn't 23 accept anything other than a plan for 2.4 that. 25 COMMISSIONER WILLIAMS:

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2	Understood, Councilwoman.	
3	COUNCILWOMAN SANCHEZ: I mean,	
4	they keep fighting this, we won't have a	
5	trash can in our buses, but then the	
6	neighbor at the corner doesn't want to	
7	have a trash can because then they get	
8	fined, you know. That's why how we fine	
9	people and do these fees is hugely	
10	important. It sends a message.	
11	But I look forward to working	
12	with you, Commissioner. I appreciate	
13	I know we have a lot of sites. We try to	
14	work on them.	
15	COMMISSIONER WILLIAMS:	
16	Absolutely.	
17	COUNCILWOMAN SANCHEZ: You need	
18	to have your cameras wherever you need to	
19	have them, and we need to get SEPTA to	
20	pick up their trash.	
21	COMMISSIONER WILLIAMS:	
22	Understood.	
23	COUNCILWOMAN SANCHEZ: Thank	
24	you.	
25	Thank you, Council President.	
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2	COUNCIL PRESIDENT CLARKE:		
3	Thank you, Councilwoman.		
4	The Chair recognizes Councilman		
5	Green.		
6	Commissioner.		
7	Councilman Green.		
8	COUNCILMAN GREEN: Thank you,		
9	Mr. President.		
10	I just wanted to follow up and		
11	I wanted to thank your office as well as		
12	the District Attorney's Office and the		
13	Managing Director's Office on that short		
14	dumping legislation that we did a little		
15	while ago.		
16	I'm curious, one of the		
17	challenges even with the increase in		
18	fines is that how do we find a way to,		
19	for lack of a better word, deputize		
20	people to report on those that are doing		
21	short dumping. And I know that doing the		
22	cameras and some of the other technology		
23	help, but what have been some of the		
24	practices you've seen in other cities to		
25	try to get more people engaged, trying to		

Page 227 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. change the culture regarding litter? 3 COMMISSIONER WILLIAMS: So some of the things that we are doing here in 4 5 the City is with that same litter index 6 and that interactive site, the reason we wanted to publicize it was that there is an app that's directly related to 311 8 9 where you can report dumping and those type of initiatives immediately. So when 10 11 someone sees it, they can actually report 12 it, and we'll take action, especially -and they can characterize it whether it's 13 14 just loose litter or it's something that 15 the City needs to immediately address. 16 So there's a stronger 17 interaction and engagement with the public by making this data available in 18 realtime online. That's one of the 19 benefits. 20 21 Other cities, we work very closely with Keep America Beautiful and 22 23 Keep Philadelphia Beautiful. Some of their litter strategies is, the actual 2.4 25 public participates in those indexes, and

Page 228 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. to be able to report that information to 3 measure what's happening and occurring in their neighborhood is very important. 4 5 In terms of the way we actually try to enforce it and whether they can 6 report it directly to the Police Department, that's something that we're 8 9 working on. I think cameras help us, because we understand that the Police 10 11 Department can't physically man those 12 locations all the time. So by having this video surveillance, we hope to have 13 14 enough evidence to turn over to the 15 Police Department so we can make an 16 arrest, and I think we've been very 17 effective working with the community and 18 the public to kind of identify where 19 those problems are so that we can then 20 begin the process of building out our 21 program. 22 I also want to thank the 23 District Attorney's Office. They've also 2.4 been a part of the Zero Waste and Litter 25 Cabinet. Unlike before, we haven't

Page 229 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. gotten as much support in terms of 3 enforcement, and that means the follow-up necessary to actually convict someone. 4 5 We've gotten a tremendous amount of 6 support certainly recently with them 7 being able to go out and identify who these people are and they're holding them 8 9 accountable. COUNCILMAN GREEN: And just one 10 11 follow-up comment. I would think that 12 with the Spring Cleanup initiative and how they're marketing, that's really 13 14 become a thing that many people look 15 forward to every year. I think that's 16 another way of getting the information out regarding short dumping and getting 17 18 people to be more vigilant to report 19 especially through 311 if they see people short dumping, because that kind of 20 counteracts all of the work that citizens 21 around the City do in reference to trying 22 23 to beautify our city. 2.4 COMMISSIONER WILLIAMS: 25 We agree.

Page 230 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. COUNCILMAN GREEN: 3 question will be for Rob Dubow. Looking through my notes from the last two years, 4 5 the issue of CAMA has come up again. 6 I wanted to get a perspective on where we 7 are regarding CAMA. MR. DUBOW: Yeah. So I think 8 9 where we were last year is, we were in the selection process for a vendor. 10 11 now have the vendor on board. scheduled to be finished in the middle of 12 FY20. So probably by the end of 2019, 13 14 and then will be used for assessment 15 processes beginning with the tax year '21 16 and each year going forward from that. 17 COUNCILMAN GREEN: So the last 18 year that we had -- well, we lost the vendor. So now we have a vendor on 19 board? 20 2.1 MR. DUBOW: We have a vendor on board. 22 23 COUNCILMAN GREEN: We're not 2.4 anticipating any issues and they should 25 be able to move forward so we can really

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2	get to where we need to be?						
3	MR. DUBOW: Correct.						
4	COUNCILMAN GREEN: Okay.						
5	Hopefully I won't have to come back next						
6	year.						
7	MR. DUBOW: Hopefully when we						
8	come back next year, we'll be in the						
9	final stages of getting to go live.						
10	COUNCILMAN GREEN: Thank you.						
11	Thank you, Council President.						
12	COUNCIL PRESIDENT CLARKE:						
13	Thank you, Councilman.						
14	The Chair recognizes Councilman						
15	Domb.						
16	COUNCILMAN DOMB: Thank you,						
17	Council President.						
18	A couple quick questions, easy						
19	answers. Since 2016						
20	MR. DUBOW: Three words.						
21	COUNCILMAN DOMB: Yeah, three						
22	words, right.						
23	Since 2016, any idea of how						
24	many new positions we've created in the						
25	City, new employment positions?						

Page 232 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. MR. DUBOW: We'll get back to 3 Sorry. That was more than three you. 4 words. 5 COUNCILMAN DOMB: That's okay. 6 And this is for you, Rob. 7 had the road to 80 percent on the pensions. Are we still on track to get 8 9 there in 13 years? MR. DUBOW: We are. We still 10 11 have a couple of big union negotiations 12 to go through, so hopefully we'll get reform in those too and then be able to 13 14 apply that reform to our exempt and 15 non-represented employees. But we are. 16 COUNCILMAN DOMB: Okay. And on 17 the overtime of 170, does that include 18 the Water Department, the airport, and 19 DHS? 20 No. I was just MS. ADAMS: 21 referring to the General Fund. 22 MR. DUBOW: That includes the 23 General Fund portion of DHS, but does not include Water or Aviation. 2.4 25 COUNCILMAN DOMB: Okay. And

Page 233 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. just for my own information, what is 3 roughly the amount of delinquency we have 4 right now for water and sewer? 5 MR. DUBOW: Michelle Bethel is 6 going to come answer that question. COUNCILMAN DOMB: While we're waiting for that, I have another 8 9 question. 46th and Market, any status on the former Police Headquarters proposed 10 11 building? 12 MR. DUBOW: Yeah. MS. SLUSSER: I believe that 13 14 the RFP is out right now and --15 COUNCILMAN DOMB: RFP for us to 16 sell it? 17 (Witnesses approached witness 18 table.) 19 MS. FADULLON: So we issued an 20 RFQ towards the end of last year. We 21 now -- I would say about a month ago, PIDC issued the RFP to a short-listed 22 23 group of respondents. I don't have the exact date when those RFP responses are 2.4 25 due. I want to say May. And then the

Page 234 1 3/26/18 - WHOLE - BILL 180162, ETC. 2. plan is to sell it outright, yes. 3 I should say we don't plan to 4 just sell it and then hope somebody 5 develops it. There will be a development 6 agreement, but the idea is at the end of due diligence and all of that, that the 7 building will be sold outright. 8 9 COUNCILMAN DOMB: Did we hire an architect to determine the highest and 10 11 best use for that property in order so 12 maybe we could capture some of the value and have it rezoned? 13 14 MS. FADULLON: Right. So we 15 actually have been working with 16 Councilwoman Blackwell, because we did do 17 an analysis. The existing zoning of the 18 property is CMX-3. Based on the amount 19 of land available, there frankly is floor-to-area ratio to burn on that site. 20 21 So an up-zoning really doesn't get us anything. However, we did determine that 22 23 creating the TOD layover there would be a benefit for that site and would add value 2.4

to it. So we are working with

25

Page 235 1 3/26/18 - WHOLE - BILL 180162, ETC. Councilwoman Blackwell. That legislation to rezone has been introduced. I believe 3 it's working its way through the process. 4 5 I'm not 100 percent sure that it's 6 finalized yet, but it's on its way. So 7 we did look at that, yes. COUNCILMAN DOMB: All right. 8 9 Thank you. Thank you. MS. FADULLON: Sure. 10 11 DEPUTY COMMISSIONER BETHEL: 12 Good afternoon. Michelle Bethel, Deputy Revenue Commissioner for Water. 13 14 And your question was the total 15 receivables or delinquencies? COUNCILMAN DOMB: Why don't you 16 17 give me both. 18 DEPUTY COMMISSIONER BETHEL: 19 Okay. Total receivables as of February is 396,625,891. And of the amount, 20 2.1 261,204,322 are delinguent. 22 COUNCILMAN DOMB: And does the 23 Revenue Department do that collection? DEPUTY COMMISSIONER BETHEL: 2.4 25 Yes.

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2	COUNCILMAN DOMB: They do?	
3	Okay. All right. Thank you very much.	
4	DEPUTY COMMISSIONER BETHEL:	
5	Thank you.	
6	COUNCILMAN DOMB: I have no	
7	further questions. Thank you, Council	
8	President.	
9	COUNCIL PRESIDENT CLARKE:	
10	Great. Thank you, sir.	
11	That bell is for me, so it	
12	means it's time for a break.	
13	If there are no additional	
14	questions, this Committee will stand in	
15	recess until Tuesday, March 27th, 10:00	
16	a.m., at which time we will reconvene in	
17	Room 400, City Hall.	
18	Thank you all very much.	
19	(Committee of the Whole	
20	adjourned at 1:50 p.m.)	
21		
22		
23		
24		
25		

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1			
2	CERTIFICATE		
3	I HEREBY CERTIFY that the		
4	proceedings, evidence and objections are		
5	contained fully and accurately in the		
6	stenographic notes taken by me upon the		
7	foregoing matter, and that this is a true and		
8	correct transcript of same.		
9			
10			
11			
12			
13			
14	MICHELE L. MURPHY		
15	RPR-Notary Public		
16			
17			
18			
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20	(The foregoing certification of this		
21	transcript does not apply to any reproduction		
22	of the same by any means, unless under the		
23	direct control and/or supervision of the		
24	certifying reporter.)		
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