

COUNCIL OF THE CITY OF PHILADELPHIA  
COMMITTEE OF THE WHOLE

Room 400, City Hall  
Philadelphia, Pennsylvania  
Monday, March 31, 2014  
10:30 a.m.

PRESENT:

COUNCIL PRESIDENT DARRELL L. CLARKE  
COUNCILWOMAN CINDY BASS  
COUNCILWOMAN JANNIE BLACKWELL  
COUNCILMAN W. WILSON GOODE, JR.  
COUNCILMAN WILLIAM K. GREENLEE  
COUNCILMAN BOBBY HENON  
COUNCILMAN CURTIS JONES, JR.  
COUNCILMAN DENNIS O'BRIEN  
COUNCILMAN DAVID OH  
COUNCILMAN BRIAN J. O'NEILL  
COUNCILWOMAN BLONDELL REYNOLDS BROWN  
COUNCILMAN MARK SQUILLA  
COUNCILWOMAN MARIAN B. TASCO

BILLS 140144, 140145, and 140146  
RESOLUTION 140159

- - -

1

2 COUNCIL PRESIDENT CLARKE: Good  
3 morning. We're going to start now.

4 Before we start officially, I  
5 just wanted to say to the members, you  
6 will notice a new format for testimony  
7 submitted by the Administration that is  
8 more than clear and efficient. This  
9 format replaces the traditional narrative  
10 style of testimony with a more direct  
11 description of prior spending, concise  
12 explanations of budget adjustments and  
13 funding requests, with a breakdown by  
14 spending categories. This new budget  
15 testimony format is not just to benefit  
16 members of Council and their staff, but  
17 also the public, who we encourage to  
18 participate in the annual budget process  
19 for the City of Philadelphia, whether in  
20 person or on Comcast 64 or the City  
21 Council's website.

22 I would like to thank Council's  
23 staff and Administration's staff for  
24 collaborating on this new, more efficient  
25 budget testimony format. It says this

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           was done at Council staff's request, so  
3           additionally I would like to thank the  
4           Administration for cooperating with this  
5           request. In other words, they did it in  
6           spite of the Councilmembers. I want to  
7           thank them so much for their great work.

8                        Today the OIT testimony is  
9           cancelled. The department head had  
10          emergency business, so we will reschedule  
11          that particular department.

12                      We'll get official. This is a  
13          public hearing of the Committee of the  
14          Whole regarding Bills No. 140144, 140145,  
15          140146, and Resolution No. 140159.

16                      I would ask Ms. Lewis to please  
17          read the titles of the bills and  
18          resolution.

19                      MS. LEWIS: Bill No. 140144, an  
20          ordinance to adopt a Capital Program for  
21          the six Fiscal Years 2015 through 2020  
22          inclusive.

23                      Bill No. 140145, an ordinance  
24          to adopt a Fiscal 2015 Capital Budget.

25                      Bill No. 140146, an ordinance

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           adopting the Operating Budget for Fiscal  
3           Year 2015.

4                       And Resolution No. 140159,  
5           providing for the approval by the Council  
6           of the City of Philadelphia of a Revised  
7           Five Year Financial Plan for the City of  
8           Philadelphia covering Fiscal Years 2015  
9           through 2019, and incorporating proposed  
10          changes with respect to Fiscal Year 2014,  
11          which is to be submitted by the Mayor to  
12          the Pennsylvania Intergovernmental  
13          Cooperation Authority (the "Authority")  
14          pursuant to the Intergovernmental  
15          Cooperation Agreement, authorized by an  
16          Ordinance of this Council approved by the  
17          Mayor on January 3rd, 1992 (Bill No.  
18          1563-A) by and between the City and the  
19          Authority.

20                      COUNCIL PRESIDENT CLARKE:  
21           Thank you, Ms. Lewis.

22                      Today we continue the public  
23           hearing of the Committee of the Whole to  
24           consider various bills read by Ms. Lewis  
25           that constitute proposed operating and

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           capital spending measures for Fiscal  
3           2015, a capital program and a  
4           forward-looking capital plan for Fiscal  
5           Year 2015 through Fiscal 2020.

6                     We will hear testimony from the  
7           Administration on department proposed  
8           spending. Today we have the Mayor's  
9           Office, Mayor's Office of Community  
10          Services, OHCD, Mural Arts, the Managing  
11          Director's Office, and Procurement.

12                    We'd ask that the  
13          Administration please come forward.

14                    (Witness approached witness  
15          table.)

16                    MR. GILLISON: Good morning --

17                    COUNCIL PRESIDENT CLARKE: Good  
18          morning.

19                    MR. GILLISON: -- Council  
20          President Clarke and members of City  
21          Council. I am Everett Gillison, Chief of  
22          Staff in the Office of the Mayor. On  
23          behalf of Mayor Michael Nutter, I'm  
24          pleased to provide testimony on the  
25          proposed Fiscal Year 2015 Operating

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Budget.

3                       The role of the Mayor's Office  
4           is to provide the necessary leadership,  
5           direction, and support to departments so  
6           they may achieve success in their key  
7           areas of focus. The 2515 budget as  
8           proposed provides the necessary funding  
9           for the Mayor's Office to accomplish  
10          these objectives.

11                      The 2015 proposed General Fund  
12          budget is \$5,391,881. The Fiscal 2015  
13          General Fund budget as proposed includes  
14          \$4,151,380 in Class 100 funds to provide  
15          compensation for 46 full-time employees  
16          and one part-time employee. This is a  
17          decrease of one full-time position for  
18          Fiscal Year 2014.

19                      As of December 31st, 2013, the  
20          Mayor's Office employed 42 people full  
21          time. Twenty-nine of these employees  
22          were women and 13 were men. Twenty-three  
23          of the people employed full time by our  
24          office are minorities.

25                      The requested Fiscal '15 budget

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           also includes \$990,336 in Class 200,  
3           50,165 in Class 300 and 400, and 200,000  
4           in Class 500, which is for scholarships,  
5           for the total General Fund budget of  
6           \$5,391,881.

7                     The Mayor's Office Scholarship  
8           Program, which is funded at \$200,000,  
9           allows qualified Philadelphia students to  
10          attend classes at area colleges and  
11          universities and is being level-funded.  
12          I am pleased to report that during Fiscal  
13          '14, we provided 200 college students  
14          with scholarships of \$1,000 to 23 area  
15          colleges and universities.

16                    The Mayor's Office is committed  
17          to supporting the Administration's goal  
18          of 30 percent minority, women, and  
19          disabled-owned business participation in  
20          City contracting. The participation rate  
21          for the contracts paid out of the Mayor's  
22          Office was 13 percent in Fiscal '09, 18  
23          percent in Fiscal '10, 16 percent in  
24          Fiscal '11, 26 percent in Fiscal '12, 26  
25          percent in Fiscal '13. For Fiscal '14,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           the Mayor's Office anticipates spending  
3           \$586,000 on contracting. Of this amount,  
4           308,860, or 53 percent, was paid to an  
5           M/W/DSBE firm and project a participation  
6           rate of at least 40 percent in Fiscal  
7           '15.

8                        You will be hearing testimony  
9           from additional departments in the  
10          Mayor's Office later today. The Mayor's  
11          Office of Community Empowerment and  
12          Opportunity will give testimony as to how  
13          their agency helps move vulnerable  
14          Philadelphians towards self-sufficiency.  
15          It is critical that Philadelphia's  
16          policies, programs, and partnerships in  
17          the area of education, health and human  
18          services, housing, economic development,  
19          workforce development, and criminal  
20          justice are well coordinated to embrace  
21          the common principles designed to create  
22          opportunities to advance the poor. The  
23          Mayor's Office has increased its focus on  
24          ensuring that low-income and poor  
25          Philadelphians are served to the best of



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           our capabilities. CEO will continue to  
3           play a role in this critical work.

4                     The Office of Housing and  
5           Community Development and the Mural Arts  
6           will also present their Fiscal '15  
7           Operating Budget request later today.

8                     I want to thank you for your  
9           support, and I appreciate this  
10          opportunity to provide testimony  
11          regarding the Mayor's proposed Fiscal '15  
12          Operating Budget. I'll be happy to  
13          answer any questions the Council may have  
14          regarding my testimony.

15                    COUNCIL PRESIDENT CLARKE:

16          Thank you, Mr. Gillison.

17                    Page 17 of the details,  
18          \$426,000 is proposed for FY15 to be spent  
19          on lobbying services, which appears to be  
20          40,000 more than last year. Can you talk  
21          to me about which firms you anticipate  
22          hiring for lobbying? And I guess one of  
23          the key components of the lobbying  
24          efforts hopefully will be for extension  
25          of the sales tax to accommodate School

1           3/31/14 - WHOLE - BILL 140144, etc.

2           District and pension issues.

3                   MR. GILLISON: Yes. If I may  
4           just have a moment.

5                   Yes. The lobbying services  
6           with Lobra Associates, Wojdak -- Wojdak  
7           is no longer being held. The Kinser  
8           Group, the Holland and Knight, Gray  
9           Loeffler are the main lobbying firms that  
10          we've retained after doing an RFP, and  
11          they will be assisting us in our efforts  
12          to get the proposed changes in Harrisburg  
13          and also to seek some additional changes  
14          in Washington.

15                   COUNCIL PRESIDENT CLARKE: I'm  
16          assuming there is a document that lays  
17          out the scope of services --

18                   MR. GILLISON: Yes.

19                   COUNCIL PRESIDENT CLARKE: --  
20          for those various firms and the location,  
21          because I'm assuming there are some  
22          federal issues that we need lobbyists  
23          for. So if you could just provide that  
24          to the Chair, we'll make sure all the  
25          members get it.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   MR. GILLISON: I'll be glad to  
3 do that.

4                   COUNCIL PRESIDENT CLARKE: That  
5 will be helpful for us.

6                   In your testimony, Page 3, you  
7 talk about the Mayor's Office increased  
8 its focus on ensuring low-income and poor  
9 Philadelphians are served to the best of  
10 our capabilities. And I want to say I  
11 really appreciate that, representing a  
12 district that has a significant amount of  
13 residents that have real challenges.

14                   Has the Administration -- I  
15 know it's early in the process -- taken a  
16 position on City Council's legislation  
17 also known as Income Inequality  
18 Initiative; i.e., Low Wage Earner Tax  
19 Reduction program?

20                   MR. GILLISON: I don't believe  
21 that we have just yet. I know that we  
22 are still doing some background and also  
23 flushing out some of the details, but as  
24 soon as we will, I'm sure that there will  
25 be a conversation between you and the

1           3/31/14 - WHOLE - BILL 140144, etc.

2           Mayor that will reflect that information.

3                   COUNCIL PRESIDENT CLARKE:

4           Okay. Thank you.

5                   I'm going to actually turn it  
6           over to Councilman Jones now.

7                   Mr. Gillison, can you pull the  
8           mic a little closer to you.

9                   The Chair recognizes Councilman  
10          Jones.

11                   COUNCILMAN JONES: Thank you,  
12          Mr. President.

13                   I was very disappointed OIT  
14          decided not to be here today. I had a  
15          couple of few questions I wanted to ask  
16          them, but in light of that, we should  
17          have a shorter day, Mr. President.

18                   But I wanted to ask a couple of  
19          questions related to education since  
20          that's to me going to be one of the  
21          elephants in the room this year.

22                   Generally -- a couple of  
23          things. One, several years ago we signed  
24          a Memorandum of Understanding between the  
25          trades and the School District to try to

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           get more students into apprenticeship  
3           programs. Similarly on the same note,  
4           we, through the DROP program and other  
5           attrition, realized that critical skill  
6           positions were actually phasing out in  
7           some of our departments, whether we talk  
8           about the Streets Department, L&I, PGW,  
9           and others. A lot of the critical skills  
10          portions, people were retiring. And what  
11          we wanted to do on a succession planning  
12          was, in addition to other things like  
13          recruiting talent from outside of the  
14          City, but to look internally into the  
15          School District to see if a trades  
16          program could be connected to to get  
17          ditch diggers, pipe welders into the  
18          Streets Department, L&I, Gas Works, and I  
19          wanted to know how that was working.

20                           (Witness approached witness  
21          table.)

22                           DR. SHORR: Good morning. Lori  
23          Shorr, Chief Education Officer.

24                           The work with what is now  
25          referred to as career and technical

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           education at the School District got a  
3           very big boost last year with an influx  
4           of funding from a private source.

5                   COUNCILMAN JONES: Middleton  
6           family?

7                   DR. SHORR: Middleton family,  
8           that's right. To really get the CTE  
9           programs in better shape, to make sure  
10          that principals are certified, CTE  
11          instructors. And when the District is  
12          here, you should ask them more in-depth  
13          about that, and I'll let them know that  
14          that's a concern of yours.

15                   In terms of the Memorandum of  
16          Understanding that was signed off, I  
17          don't know, Councilman, was it seven  
18          years ago? It's been a while.

19                   COUNCILMAN JONES: Yeah. It's  
20          six years ago.

21                   DR. SHORR: Six years ago. I  
22          would also suggest that the School  
23          District come prepared to talk about how  
24          that has unfolded and what the outcomes  
25          of that are. I don't know the details on

1           3/31/14 - WHOLE - BILL 140144, etc.

2           that.

3                        COUNCILMAN JONES:   Okay.   This  
4           is a heads-up.   This is the first volley.  
5           A lot of these questions actually come  
6           back around with the individual  
7           departments, but I wanted you to know  
8           that we signed that MOU six years ago.  
9           We talked about how we were going to  
10          matriculate some of our young folk up.

11                      In one of my schools, Randolph,  
12          I had an opportunity to take a walk  
13          through, and in particular, their welding  
14          department had a group of young men that  
15          couldn't be any more urban, and they were  
16          learning how to read blueprints, this  
17          kind of stuff.   It seems to me that  
18          there's a natural matriculation into some  
19          of our departments where we have skills  
20          that are needed and can't be filled.

21                      One of the reasons why it's  
22          attractive to go, the private sector  
23          offers higher wage rates, but if we get  
24          them right off of the vine out of high  
25          school, we might be able to keep them in

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           because of the benefit packages that some  
3           of the City departments offer. So I want  
4           to take a look at that.

5                     While I have you up here, the  
6           Mayor recently announced launching an  
7           online literacy program in classrooms,  
8           particularly in six jails, and I wanted  
9           to know how that was working and how  
10          we're proceeding with that.

11                    DR. SHORR: Are you referring  
12          to the Mayor's Commission on Literacy,  
13          the work that they're doing, the online?  
14          We're going to be, I think, the first  
15          online cohort program in the country. So  
16          it just was launched, and I don't know if  
17          you know the prison part.

18                    MR. GILLISON: We are now  
19          working through the technical so that  
20          we'll be able to have them -- have it  
21          accessed at the prison so that they'll be  
22          able to deal with it. We have employed a  
23          person, and when she left, we were able  
24          to get even tighter with the Mayor's  
25          Commission on Literacy to help the



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           literacy components at the prison get  
3           even better. So we've been emphasizing  
4           literacy in the prisons for the past at  
5           least four to five years, and now by  
6           going online, we think we'll be able to  
7           get even broader scope and broader  
8           connection to individuals who happen to  
9           be up on State Road.

10                   COUNCILMAN JONES: So I'm on a  
11           theme of education here, and I'll stop  
12           with this question. Adult Career  
13           Education, myPLACE, programs like that,  
14           how is the synergy between these programs  
15           being linked together and are there going  
16           to be locations in the community, whether  
17           it's libraries, rec centers or other  
18           places, that we can kind of take  
19           advantage of all these programs in a  
20           regional approach, whether it's the 7th  
21           District, 8th District, 9th or, as  
22           importantly, the 4th District? We won't  
23           skip the 6th either, but I'm saying how  
24           are we going to get this out into  
25           locations within the community?

1           3/31/14 - WHOLE - BILL 140144, etc.

2           DR. SHORR: Well, I think the  
3           Mayor's Commission on Literacy has the  
4           relationships between the computer  
5           centers that have been set up around the  
6           City, as well there's somebody obviously  
7           from libraries that sits there, from  
8           Recreation on the Mayor's Commission on  
9           Literacy to make sure that these programs  
10          can get rolled out in the places so folks  
11          have the most access to them. And if  
12          there's places of particular concern to  
13          you, if you can let me know and I can get  
14          that feedback to --

15          COUNCILMAN JONES: Always the  
16          4th, but other than the 4th. And so this  
17          is the Coaching Campaign as well?

18          DR. SHORR: You mean --

19          COUNCILMAN JONES: So you have  
20          all these programs, my point is, and are  
21          they easily accessible to constituents of  
22          ours? So we'd like --

23          DR. SHORR: Yes.

24          COUNCILMAN JONES: So if you  
25          could provide to the Chair and with

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           enough time for the literacy folks to  
3           give us a list of locations.

4           DR. SHORR:   Okay.

5           COUNCILMAN JONES:   So that if  
6           nothing else, we know about it, but as  
7           importantly, we can publicize it to  
8           constituencies that need these services.

9           Thank you, Mr. Chairman.  I'll  
10          wait until the next round for further  
11          questions, sir.

12          COUNCIL PRESIDENT CLARKE:  
13          Thank you, Councilman.

14          The Chair recognizes Councilman  
15          Oh.

16          COUNCILMAN OH:   Thank you very  
17          much, Council President.

18          I just have one question.  I  
19          was looking at the data, and the makeup  
20          of the Mayor's Office, it has no Asian  
21          American employees, either staff or  
22          executive.

23          MR. GILLISON:   I believe that's  
24          correct.

25          COUNCILMAN OH:   Yes.  It didn't

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           last year and I don't think it did the  
3           year before, and I'm just noting that  
4           it's just -- I just noticed that, that's  
5           all, for whatever that is worth.

6                        Thank you.

7                        MR. GILLISON: Thank you.

8                        COUNCIL PRESIDENT CLARKE: The  
9           Chair recognizes Councilman Henon.

10                      COUNCILMAN HENON: Boy, that  
11           was quick. Thank you, Mr. Chairman.

12                      Good morning.

13                      MR. GILLISON: Good morning.

14                      COUNCILMAN HENON: In the  
15           submitted budget for the Mayor's Office,  
16           you had 95 part-time positions that were  
17           included and 45 are being eliminated.  
18           One, what are the 95? What were they  
19           intended for on a part-time basis and why  
20           are they being eliminated?

21                      MR. GILLISON: I will have  
22           to -- that's actually one that I did not  
23           prep, because I don't remember -- I'll  
24           have to get back to you on that.

25                      COUNCILMAN HENON: If you can

1           3/31/14 - WHOLE - BILL 140144, etc.

2           just provide it to the Chair.

3                   MR. GILLISON: I will. Because  
4           I believe that -- I don't want to  
5           misstate where I believe they were  
6           working.

7                   COUNCILMAN HENON: And on  
8           staffing, on the lines of staffing, you  
9           have five vacant positions and they plan  
10          on being filled?

11                   MR. GILLISON: That's correct.

12                   COUNCILMAN HENON: They're  
13          specific roles --

14                   MR. GILLISON: There are --

15                   COUNCILMAN HENON: -- for  
16          intentions for those positions?

17                   MR. GILLISON: There are at  
18          least two that we're considering. I  
19          mean, obviously we have -- the Cultural  
20          Office is something we've been working on  
21          for the past couple of months to fill,  
22          and we will fill. The deputy in the  
23          Cultural Office will be filled, and there  
24          is a press position that I believe we'll  
25          be filling as well. Those are the ones

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           that jump to mind, because we've been  
3           going back and forth on candidates.

4                    COUNCILMAN HENON:   And the  
5           reason why I ask, so last year there were  
6           five positions and this year as well,  
7           same.  I don't know if they're the same  
8           positions, if there was --

9                    MR. GILLISON:   No.  They're --

10                   COUNCILMAN HENON:  -- some sort  
11          of roll-out or some sort of targeted  
12          agenda or program.

13                   MR. GILLISON:  Usually what  
14          happens is that people have actually left  
15          the office and I'm either consolidating  
16          positions or I am giving additional  
17          information and/or title responsibility  
18          to someone else.  So we try to keep the  
19          office at the same level each time, but I  
20          try to expand on the responsibilities  
21          given to different people.

22                   COUNCILMAN HENON:  I'm going to  
23          put my dibs in, if they don't get filled,  
24          for the newly created Office of  
25          Manufacturing.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MR. GILLISON: Okay.

3           COUNCILMAN HENON: So I'm going  
4 to throw that out there.

5           MR. GILLISON: Not a problem.

6           COUNCILMAN HENON: If you have  
7 some vacancies, I think it will be great.  
8 It actually fits kind of into the Jobs  
9 Commission that Council President has  
10 established with a lot of partners and  
11 Councilman Goode participates regularly  
12 on and as well as some of the lines of  
13 questioning that Majority Leader was just  
14 talking about with the CTE training and  
15 work placement. And I can say the  
16 Majority Leader, not to cross talk, but I  
17 think the partnership that the building  
18 trades have had with the School  
19 District -- again, I don't know the  
20 numbers -- have been pretty outstanding.  
21 I mean, the agreed-upon range of public  
22 education kids that are going through our  
23 school system and entering into the  
24 trades has far exceeded it, to the tune  
25 of three digits, a couple hundred percent

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           greater than anticipated. So I'm very  
3           proud of the building trades and the  
4           School District's partnership.

5                     On the lines of work, the  
6           project labor agreements that the City  
7           has implemented in the City of  
8           Philadelphia with its procurement and  
9           some of the -- how is that? Has there  
10          been any benchmarking on how many  
11          projects we have a PLA on and have you,  
12          in addition to the benchmarks, have you  
13          made a discretionary decision to  
14          implement a PLA in some of its  
15          procurements under the \$5 million mark?

16                    MR. GILLISON: We have -- I  
17          think there's been one that has been  
18          under the \$5 million mark, but I think  
19          there's been others that I've reviewed.  
20          I can only think of -- I will provide the  
21          exact amount to the Chair. There haven't  
22          been that many that have actually made it  
23          all the way through the process, but I  
24          believe -- so I'm thinking like under ten  
25          have come through to be reviewed, and I



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           think most of them have actually been  
3           PLAs that have been approved.

4                   COUNCILMAN HENON:   And as we  
5           see an uptick in our capital investment  
6           and the --

7                   MR. GILLISON:   That's what  
8           we're hoping for.

9                   COUNCILMAN HENON:   -- and some  
10          of our revenues increasing over the years  
11          with the economy getting better,  
12          hopefully we'll have some more projects  
13          and alliance and have a better  
14          opportunity when procurement steps up.

15                   MR. GILLISON:   From your lips  
16          to God's ears.   You know we're all hoping  
17          for the economy to come around and to put  
18          more people to work, and those agreements  
19          actually help us really secure a way  
20          forward on projects.

21                   COUNCILMAN HENON:   And at least  
22          be prepared for the economy when it comes  
23          around, we're in place to put local  
24          Philadelphians to work with the vision of  
25          our diversity plan.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   So I'll sign -- can I keep  
3 going? Okay. Good.

4                   So on the lines of professional  
5 services, Class 200, with our lobbyists,  
6 I don't want to -- we've seen an uptick  
7 in the lobbying from 2013, '14, and '15.  
8 Do you know what that is? Would that be  
9 also provided to the Chair or can you  
10 just speak generally to why such a great  
11 increase over the last two years or year  
12 and a half?

13                   MR. GILLISON: Well, the  
14 information that is in the area is  
15 actually because when we brought all of  
16 the functions together for the Mayor's  
17 Office that were in disparate matters --  
18 if you recall, last year we put it and  
19 consolidated all together. We brought  
20 along various contracts that would have  
21 been spent in other areas.

22                   So I don't know that there's  
23 been really a net increase by all that  
24 much money. I can see that on Page 17,  
25 as the Council President had pointed out,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           most of our contracts have been  
3           level-funded. The Wojdak and Associates  
4           in Fiscal '13 was at 120,000, and that  
5           money actually was shifted to the Kinser  
6           Group. Holland and Knight was \$100,000  
7           and it's the same \$100,000 going forward.

8                         We've tried to keep the  
9           lobbying amounts, which is our  
10          professional services area, pretty much  
11          level-funded as much as possible. There  
12          have been other things that have been  
13          placed in between grant writing, language  
14          access, and those kinds of things, but  
15          for lobbying in and of itself, I don't  
16          think that we've actually expended more  
17          money year over year, although I don't  
18          have Fiscal '11 before me nor Fiscal '12.  
19          So I'll get that and provide it to the  
20          Chair.

21                        COUNCILMAN HENON: That will be  
22          fine. You just take a look at it, and  
23          it's not trying to look for a needle in a  
24          haystack, but it all kind of comes  
25          together when you see an increase in

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           printing from one point, whatever, up to  
3           15,000 -- almost 1,500 up to \$15,000.  
4           There seems -- there's something  
5           happening, especially when you're trying  
6           to fill some jobs and everything like  
7           that. I'm sure it's all positive. If  
8           you can just make a note of it.

9                     MR. GILLISON: I will.

10                    COUNCILMAN HENON: That's all.  
11           There's no request necessarily. I'm just  
12           making a note of it.

13                    What is a graduation coach?

14                    MR. GILLISON: I'll let Lori  
15           define that.

16                    (Witness approached witness  
17           table.)

18                    DR. SHORR: Hi. Lori Shorr,  
19           Chief Education Officer.

20                    Our first year in office when  
21           we talked about increasing the graduation  
22           rate -- and I should say that the  
23           graduation rate, despite everything  
24           that's happening, has gone up, from 53  
25           percent when we took office, it's 64 now.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           So I think you hear all of what's  
3           happening at the District and people  
4           forget that there are some things that  
5           are happening there that are good, and I  
6           think part of it is a real focus on  
7           making sure people understand that  
8           graduating from high school and for many  
9           people going on to graduate from college  
10          is very important economically to the  
11          City.

12                        So one of the things -- folks  
13          were coming up to us and saying, What can  
14          we do to help out in getting the graduate  
15          rate up. You know, I don't work at a big  
16          law firm or I don't have a foundation to  
17          give money. And we also heard from many  
18          people that they wanted their kids to do  
19          better than they did in terms of their  
20          high school completion rate.

21                        So we started a program called  
22          the Graduation Coaches Campaign in which  
23          we train -- basically go out in the  
24          community and train adults who have  
25          children in their lives who are off track

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           to graduation around all the things that  
3           a student needs to do in high school to  
4           be successful, what courses do you need  
5           to take. And I can send you the  
6           materials, if you'd like, on what we do.  
7           We have a handbook. So for folks who  
8           have been in communities and families  
9           where there's been a lot of educational  
10          success, there's a lot of things that you  
11          know just by osmosis, but if you're in a  
12          part of the City where there's -- and we  
13          can look at that on the map -- where  
14          there's not a lot of educational success,  
15          there's actually some things people need  
16          to be trained on, and so we do that. And  
17          let me find the numbers here for you, how  
18          many folks we've trained since we've been  
19          in office.

20                    COUNCILMAN HENON: I think  
21          that's extremely important. Is this on  
22          the heels of, I would say, maybe  
23          supplementing the budget, the ongoing  
24          budget cuts with our School District, you  
25          know, with the lack of guidance

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           counselors, like every school should have  
3           a guidance counselor?

4                     DR. SHORR: Right.

5                     COUNCILMAN HENON: Because at a  
6           certain point, a guidance counselor is  
7           critical --

8                     DR. SHORR: Right.

9                     COUNCILMAN HENON: -- to the  
10          success of our students.

11                    DR. SHORR: Especially if you  
12          don't have folks at home who can tell  
13          you, You should be taking the SATs, have  
14          you filled out your financial aid form  
15          yet, you know, are you getting a summer  
16          internship, what are you doing this  
17          summer, I mean, the things that  
18          counselors have done in the schools,  
19          which we don't have as many counselors.  
20          We did the Graduation Coach Campaign.  
21          What we do is we train other adults in  
22          students' lives to know those things.  
23          And so we have a website and we have  
24          videos and we have a handbook.

25                    COUNCILMAN HENON: It could be

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           complicated, especially when not  
3           everybody has access to the Internet.

4                     DR. SHORR: And we have trained  
5           6,000 coaches by running almost 500  
6           workshops.

7                     COUNCILMAN HENON: Now, are you  
8           targeting schools that do not have a  
9           guidance counselor or how are you working  
10          in coordination with the School District?

11                    DR. SHORR: So the Graduation  
12          Coaches Campaign is focusing on  
13          non-school environments. So we work  
14          through recreation centers and through  
15          churches and through other non-profits  
16          and places where students and parents are  
17          that aren't necessarily in schools. This  
18          year for the first time we've been doing  
19          a little bit more with schools because of  
20          the counselors being cut, but the whole  
21          idea of the campaign was to try to take  
22          advantage of that space where there were  
23          no professionals to give guidance.

24                    COUNCILMAN HENON: So in your  
25          handbook that you're going to provide for



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           the Chair, I'm interested in taking a  
3           look at that. Has the methodology on how  
4           you're targeting a --

5                     DR. SHORR: I don't think the  
6           handbook does, but I can get that to you,  
7           because the handbook is really a user --  
8           it's for --

9                     COUNCILMAN HENON: Somebody you  
10          already have?

11                    DR. SHORR: Yes.

12                    COUNCILMAN HENON: So here you  
13          go, we've made contact with an adult who  
14          is responsible for a kid, making sure  
15          that they have the tools and they're  
16          guided in the right direction for their  
17          success.

18                    DR. SHORR: And we did that --  
19          within the last six months, we did a  
20          meeting up here for City Council staff  
21          and members on Graduation Coaches,  
22          PhillyGoes2College, Campus Philly, and  
23          Graduate Philly on the sort of suite of  
24          services we have to help people be more  
25          knowledgeable about what it takes to be

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           educationally successful in the City. So  
3           I'm not sure whether one of your staff  
4           members came or not. We've passed all of  
5           that out then, but we can send it to you  
6           as well.

7                    COUNCILMAN HENON: I probably  
8           have it. I'm going to say my staff is  
9           pretty good.

10                   But thank you, Mr. President.  
11           Thank you.

12                    COUNCIL PRESIDENT CLARKE:  
13           Thank you, Councilman.

14                    The Chair recognizes Councilman  
15           Jones.

16                    COUNCILMAN JONES: So I'm on  
17           the Henon clock. No. I'm joking. I'm  
18           joking. I just want his clock,  
19           Mr. Mayor -- I mean Mr. President.

20                    So a couple of things.

21                    You might as well come on back  
22           up since we're on that subject.

23                    So on graduation coaching, for  
24           example, how many coaches talked to young  
25           people in the 4th Councilmanic District,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           or if you don't keep the information that  
3           way, at Overbrook High School?

4                   DR. SHORR: What we can do is  
5           give you where we've had -- I don't know  
6           if we get their zip codes by where they  
7           live, but we know where we did the  
8           workshop. So we can tell you in your  
9           councilmanic district where we did  
10          workshops.

11                   COUNCILMAN JONES: So where did  
12          you do workshops in my district?

13                   DR. SHORR: I don't know that  
14          off the top of my head. I don't have it  
15          in front of me, but I can get it to you.

16                   COUNCILMAN JONES: And I say  
17          that because these kinds of good programs  
18          can be better if we publicize them  
19          particularly where they're needed. For  
20          me and my district, Overbrook High School  
21          is ground zero. If I fix Overbrook High  
22          School, I fix a whole generation of  
23          students in that area. So if the  
24          principal doesn't know about it or even,  
25          God forbid, the Councilman doesn't know

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           about it to be able to direct young  
3           people there, if a tree falls in the  
4           woods and no one hears, was there a  
5           sound? I got that out of public school.

6                     DR. SHORR: That's exactly why  
7           we came up to sit down with your staff  
8           and some of the Council folks to say, We  
9           need your help getting the information  
10          out to people, because we can come out  
11          and do these workshops. We do always  
12          need help with getting the connections.

13                    COUNCILMAN JONES: In light of  
14          the fact that we're dealing with budget  
15          priorities in the School District where  
16          we don't have enough counselors, this is  
17          the kind of augmentation that might be  
18          helpful. We need to better coordinate  
19          that. We need to fix the School District  
20          budget so we can have counselors, but in  
21          the meantime, a generation of young  
22          people that may need that kind of  
23          guidance gets it. And so we'd like you  
24          to --

25                    DR. SHORR: We look forward to

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           working in coordination with you going  
3           forward, and let us know where we can  
4           show up, where we can do the workshops,  
5           and we'll be there.

6                    COUNCILMAN JONES:   And  
7           conversely, you'll give the information  
8           to Council President where they are and  
9           where they're going in the future.

10                   DR. SHORR:   Yeah.   And like I  
11           said, this was not originally designed as  
12           a program to work in schools.   This was  
13           originally designed as a program to work  
14           in communities as a way of supplementing  
15           what was happening in schools.   Given  
16           what's happened in the budget, we've had  
17           to rethink how to deploy sort of the  
18           resources that we have.

19                   COUNCILMAN JONES:   All right.  
20           So we have our homework assignment.

21                   DR. SHORR:   So I will get you a  
22           list of where the workshops were by zip  
23           code.

24                   COUNCILMAN JONES:   Were and  
25           where they're going to be.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           DR. SHORR: And where they're  
3 going to be.

4           COUNCILMAN JONES: So that we  
5 can get that out.

6           DR. SHORR: And if you can tell  
7 me where you'd like some, that would also  
8 be helpful.

9           COUNCILMAN JONES: And a list  
10 of the coaches that we might be able to  
11 direct young people to, particularly in  
12 the 4th.

13          DR. SHORR: Okay.

14          COUNCILMAN JONES: And  
15 everywhere, but...

16                 Can I have the Mayor's Office  
17 of Civic Engagement and Volunteer  
18 Services.

19                 (Witness approached witness  
20 table.)

21          COUNCILMAN JONES: Because  
22 they're a part of the campaign for  
23 coaching, Coaches Campaign; is that  
24 right?

25          MR. VERMA: Yes, sir. And I

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           apologize. I've been in the office for  
3           about a month and a half, so if I'm  
4           shaking in my boots, it's because I  
5           haven't done this like my seasoned  
6           colleagues.

7                    COUNCILMAN JONES: That's no  
8           fun. All right. Never mind.

9                    MR. GILLISON: What's the  
10          question?

11                   COUNCILMAN JONES: You come up  
12          already -- so what we'd like to know is,  
13          I want to make sure that we are  
14          collaborating once again with other  
15          entities that also have the same kind of  
16          goal in mind and work with young people.  
17          And I want to -- why don't you give us a  
18          little more idea of what you and your  
19          office goals are so that we know how  
20          better to engage with you.

21                   MR. VERMA: Absolutely.

22                   COURT STENOGRAPHER: Can you  
23          state your name first.

24                   MR. VERMA: Yes. My name is  
25          Pranshu Verma and I'm the Deputy Director

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           of National Service Programs at the  
3           Mayor's Office of Civic Engagement.

4                        So under our purview, we have  
5           Serve Philadelphia, which is the  
6           AmeriCorps VISTA core, and that is a  
7           collection of about 16 AmeriCorps VISTAs  
8           funded by the Corporation for National  
9           Community Service that are placed in  
10          departments all across the City to  
11          essentially work at the Mayor's goals of  
12          increasing high school education rates,  
13          decreasing -- or increasing environmental  
14          awareness, decreasing violence in  
15          neighborhoods, and community  
16          revitalization, and they're placed in  
17          such areas as the Mayor's Office of  
18          Education, the Mayor's Office of  
19          Community Empowerment and Economic  
20          Opportunity, and such places to basically  
21          build capacity and build programs that  
22          will outlast their tenure and solve some  
23          of these issues.

24                        We also have the PowerCorps PHL  
25          initiative, which is an initiative with



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           the Mayor and Governor, Governor Tom  
3           Corbett's Office, and that is essentially  
4           an issue that is on environmental  
5           stewardship and youth workforce  
6           development where we have a goal to  
7           engage 300 young adults aged 18 to 26 in  
8           six months of full-time service and then  
9           offer them three months of intense job  
10          placement support. And we're currently  
11          recruiting about 100 young adults a year  
12          in two cohorts of 50 each, and we are  
13          partnering with DHS, the Youth Violence  
14          Reduction Partnership, RISE, Philadelphia  
15          Youth Network, and YouthBuild to recruit  
16          those individuals into our program. And  
17          we have a goal to plant 3,000 trees,  
18          3,000 acres of public land  
19          revitalization, having 18,000 residents  
20          educated about watershed prevention, and  
21          having 300 of those individuals who were  
22          previously disconnected from job  
23          opportunities into gainful employment  
24          with our job placement services.

25                           COUNCILMAN JONES: So because

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           you're new, if we are to transition from  
3           a nice byline in the budget or a glossy  
4           brochure, you always have to measure it.  
5           So the next time you come up --

6                     MR. VERMA: Absolutely.

7                     COUNCILMAN JONES: -- next  
8           year, God willing, we're going to want to  
9           know where, who, how, and why and  
10          basically -- particularly for me as a  
11          District Councilperson, I want to know  
12          how many young people were serviced from  
13          my district and what trees were planted.

14                    MR. VERMA: Absolutely.

15                    COUNCILMAN JONES: So those  
16          kinds of specifics transition you from,  
17          as you'll see with MOCS, from a  
18          theoretical to a practical actual.

19                    MR. VERMA: Absolutely. We'll  
20          get that.

21                    COUNCILMAN JONES: I'm sorry.  
22          I called you MOCS. I didn't mean to do  
23          that.

24                    So those are the kinds of  
25          things we will look to you for the

1           3/31/14 - WHOLE - BILL 140144, etc.

2           future.

3                   Also, if you're going to plan  
4           something in one of our districts, let us  
5           know.

6                   MR. VERMA: Absolutely.

7                   COUNCILMAN JONES: Because we  
8           can refer people to you for an activity  
9           of volunteerism. If you're going to  
10          plant some trees, listen, we'll come and  
11          get dirty with you. So if that kind of  
12          communication happens between us, the end  
13          result I'll be able to say, Oh, I know, I  
14          remember we did the park at so-and-so,  
15          such-and-such. So those kinds of  
16          communications, even though you may well  
17          be doing good things, if it only happens  
18          within your sphere of communications,  
19          it's limited.

20                  MR. VERMA: Absolutely.

21                  COUNCILMAN JONES: So nice to  
22          meet you.

23                  MR. VERMA: Very nice to meet  
24          you, sir.

25                  COUNCILMAN JONES: Look forward

1           3/31/14 - WHOLE - BILL 140144, etc.

2           to seeing you again.

3                   MR. VERMA: Thank you.

4                   COUNCILMAN JONES: So when we  
5           have volunteers we want to send you --

6                   MR. VERMA: And we'll make sure  
7           to communicate with all the Council  
8           districts going forward when we have  
9           events in your area and how we can kind  
10          of work on volunteer placement and  
11          recruitment.

12                  COUNCILMAN JONES: So if there  
13          are people that are listening right now  
14          that say, You know what, I just retired  
15          from X, Y, and Z and I want to give some  
16          time, where can --

17                  MR. VERMA: Actually, they can  
18          go to [www.servephiladelphia.com](http://www.servephiladelphia.com), and from  
19          there they have all of the volunteer  
20          opportunities that we have available in  
21          the City that we're recruiting for, and  
22          they can sign up there and then we can  
23          contact them that way.

24                  COUNCILMAN JONES: So here's my  
25          request: We want to really ramp up Town

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Watch for a number of different reasons.  
3           One particular we've been working with,  
4           Safe Avenues program, getting kids to and  
5           from school safely. We need people to  
6           stand on corners, and not approach  
7           people, but to be our eyes and ears to be  
8           able to work with the law enforcement to  
9           keep these babies safe.

10                    So my specific request to you  
11           is, any volunteers that you can get that  
12           are interested in joining Town Watch, we  
13           urgently could use them.

14                    MR. VERMA: Absolutely.

15                    COUNCILMAN JONES: Particularly  
16           as it gets warmer and kids are getting  
17           out of school standing on some of these  
18           corridors to try to get them through this  
19           process of summer without any fatalities.

20                    MR. VERMA: Definitely. I will  
21           definitely talk with you.

22                    COUNCILMAN JONES: That's the  
23           kind of volunteer we would like in the  
24           4th District.

25                    MR. VERMA: Okay. Thank you.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILMAN JONES: Thank you,  
3 Mr. President.

4                   COUNCIL PRESIDENT CLARKE:  
5 Thank you, Councilman.

6                   The Chair recognizes Councilman  
7 Greenlee. And as the board starts to  
8 heat up, after Councilman Greenlee and  
9 Brown, we probably will have to go back  
10 on the five-minute rule.

11                   COUNCILMAN GREENLEE: Thank  
12 you, Mr. President. I won't be five  
13 minutes, I promise.

14                   Can we ask Ms. Shorr to come up  
15 one more time, please.

16                   (Witness approached witness  
17 table.)

18                   COUNCILMAN GREENLEE: We're  
19 giving you exercise there. Sorry. But  
20 in the questions that came up with  
21 Councilman Henon and Councilman Jones, I  
22 know you mentioned Graduate Philly and  
23 PhillyGoes2College.

24                   DR. SHORR: Yeah.

25                   COUNCILMAN GREENLEE: They used

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           to have a subsidy from the City, right?  
3           And that's been cut out, from what I  
4           understand?

5                     DR. SHORR: No. It's still in  
6           the City budget.

7                     COUNCILMAN GREENLEE: All  
8           right. We were told differently by them.

9                     DR. SHORR: It has been  
10          reduced. I think it was reduced slightly  
11          in maybe '08 or '09 when the budget --  
12          when we had to do some budget cuts. So  
13          there was some reduction. I think that  
14          they still get a substantial --

15                    COUNCILMAN GREENLEE: They  
16          still do?

17                    DR. SHORR: Yes. They  
18          definitely do.

19                    COUNCIL PRESIDENT CLARKE:  
20          Excuse me, Councilman. On that, excuse  
21          me.

22                    COUNCILMAN GREENLEE: Please.

23                    COUNCIL PRESIDENT CLARKE: I'll  
24          add your time.

25                    COUNCILMAN GREENLEE: I'm

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 finished.

3                   COUNCIL PRESIDENT CLARKE: On  
4 this particular issue, because I'm sure  
5 the Councilman was told what I was told,  
6 there was actually a recommendation for  
7 an increase up to 900,000, and not only  
8 did the 900,000 not materialize in the  
9 document, the budget document, but the  
10 600-plus that they're currently getting  
11 is no longer --

12                   DR. SHORR: No. That's not  
13 correct. It's definitely in the budget.

14                   COUNCIL PRESIDENT CLARKE: Six  
15 hundred?

16                   DR. SHORR: So one gets 600 and  
17 one gets 400 and I can't remember which  
18 gets which.

19                   COUNCIL PRESIDENT CLARKE: So  
20 they're misinformed?

21                   DR. SHORR: There was  
22 miscommunication somewhere. I'm in  
23 pretty good contact with them, and after  
24 the Mayor's budget address and when we  
25 knew the Mayor's budget, I met with them



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           and we went over what was happening. So  
3           I think that they know that they're  
4           level-funded, but they did want an  
5           increase and we wanted to increase them,  
6           but weren't able to.

7                   COUNCIL PRESIDENT CLARKE: I'm  
8           going to actually -- we're going to ask  
9           that this conversation gets deleted from  
10          the testimony so Councilman Greenlee can  
11          get credit for putting the money back in  
12          the budget. Thank you.

13                   I'm sorry, Councilman. Go  
14          ahead. Was that it?

15                   COUNCILMAN GREENLEE: Just if I  
16          could just add one thing to it.

17                   COUNCIL PRESIDENT CLARKE:  
18          Sure.

19                   COUNCILMAN GREENLEE: I think  
20          there is a communication problem, because  
21          that's not what we're being told. So I  
22          think we have to --

23                   DR. SHORR: I can circle back  
24          with them and we can circle back with you  
25          so we're all on the same page.

1 3/31/14 - WHOLE - BILL 140144, etc.

2 COUNCILMAN GREENLEE: Great.

3 Thank you. Thank you very much.

4 Thank you, Mr. President.

5 COUNCIL PRESIDENT CLARKE:

6 Thank you, Councilman.

7 The Chair recognizes

8 Councilwoman Reynolds Brown.

9 COUNCILWOMAN BROWN: Thank you,  
10 Mr. President.

11 Good morning.

12 MR. GILLISON: Good morning.

13 COUNCILWOMAN BROWN: I want to  
14 make a point of information, and that is  
15 to actually salute the division of  
16 education, Office of Education, for the  
17 partnership your office enjoyed with my  
18 office in bringing together 400, 500  
19 students out at the University of the  
20 Sciences and how we were able to do it  
21 because of a team of folk around the  
22 table over six months, and we did it as a  
23 direct response to the fact that we now  
24 have one counselor to every 2,300 young  
25 people in our high schools. So it does

1           3/31/14 - WHOLE - BILL 140144, etc.

2           work when there's some level of

3           coordination --

4                     DR. SHORR:   And we appreciated  
5           your leadership on that, and we're happy  
6           to help.

7                     COUNCILWOMAN BROWN:  -- across  
8           boundaries.  So thank you for that.  We  
9           will be doing the same again next year at  
10          the University of the Sciences.  We've  
11          already booked it for next March.

12                    If I could please ask the  
13          gentleman to return that's been on board  
14          for 30 days.

15                    (Witness approached witness  
16          table.)

17                    MR. VERMA:   Yes.

18                    COUNCILWOMAN BROWN:  Good  
19          morning.

20                    MR. VERMA:   Good morning.

21                    COUNCILWOMAN BROWN:  Can I hear  
22          your name again.

23                    MR. VERMA:   Pranshu Verma.  
24          Pranshu Verma, yes.

25                    COUNCILWOMAN BROWN:  I'll try

1           3/31/14 - WHOLE - BILL 140144, etc.

2           to get that right.

3                   MR. VERMA: No problem.

4                   COUNCILWOMAN BROWN: I'm  
5           intrigued by the work of your office, and  
6           so wanting to know with regard to the  
7           partnership efforts that -- I imagine you  
8           have a plan for the next year; is that  
9           fair to say?

10                   MR. VERMA: Yes. Absolutely.

11                   COUNCILWOMAN BROWN: And so  
12           simply to underscore the comments and --  
13           they're more comments, not necessarily  
14           concerns raised by Councilman Jones, just  
15           so that the at-large members care as much  
16           about this as the district.

17                   MR. VERMA: Absolutely.

18                   COUNCILWOMAN BROWN: And would  
19           be excited about knowing how we can get  
20           young people to be volunteers on that  
21           end.

22                   MR. VERMA: Okay. Are you  
23           asking for suggestions?

24                   COUNCILWOMAN BROWN: No; the  
25           process. Just send them --

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MR. VERMA: So the main website  
3           that we use is servephiladelphia.com for  
4           recruiting of all volunteer  
5           opportunities. I think going forward, as  
6           Councilman Jones has said, is we're going  
7           to make sure to also engage each Council  
8           district when we have an initiative in  
9           their area so we can get residents  
10          specifically from your district involved.

11          COUNCILWOMAN BROWN: Okay.

12          MR. VERMA: That will be what I  
13          will take to our office and our Chief  
14          Service Officer to make sure we put into  
15          our strategic plan. So going forward --  
16          and both Catie Wolfgang, Julia Hillengas,  
17          who is the Deputy Service Officer, and I  
18          will make sure to have it known that  
19          while that process gets formalized, we  
20          will communicate with you if there's  
21          anything specific going to happen in your  
22          district, but until then, a general thing  
23          that you can do is give the website  
24          information to residents in your district  
25          and they will find out, or at-large, to

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           any individual you come in contact with,  
3           servephiladelphia.com.

4                   COUNCILWOMAN BROWN: Okay. So  
5           with Earth Day upon us, do you have any  
6           activities planned for Earth Day?

7                   MR. VERMA: I believe Julia is  
8           here. I can ask her if she knows  
9           anything specific to Earth Day. And  
10          that's Julia Hillengas, Deputy Service  
11          Officer.

12                   (Witness approached witness  
13          table.)

14                   COUNCILWOMAN BROWN: State your  
15          name, please.

16                   MS. HILLEN GAS: My name is  
17          Julia Hillengas. I'm the Deputy Service  
18          Officer with Pranshu Verma here.

19                   So PowerCorps crews serve  
20          Monday through Friday 40 hours a week all  
21          throughout the year. A new group just  
22          started last Monday, and so they will be  
23          out serving in the parks on Earth Day,  
24          which is April 22nd, already. And as  
25          soon as I have those locations sorted

1           3/31/14 - WHOLE - BILL 140144, etc.

2           out, I can again share that with Council.

3                   COUNCILWOMAN BROWN: Please.

4                   MS. HILLEGAS: We have reports  
5           from the last group of where they've  
6           served in the past six months broken down  
7           by Council district and, again, we'll  
8           share that out as soon as we can.

9                   COUNCILWOMAN BROWN: Okay. We  
10          would be quite interested in that  
11          information.

12                  MS. HILLEGAS: Okay.

13                  COUNCILWOMAN BROWN: Thank you  
14          very much.

15                  Thank you, Mr. President.

16                  MR. VERMA: Thank you.

17                  COUNCIL PRESIDENT CLARKE:

18          Thank you, Councilwoman.

19                  The Chair recognizes Councilman  
20          Jones.

21                  COUNCILMAN JONES: You can go.

22                  Deputy Mayor, Chief of Staff,  
23          we recently did hearings in reference to  
24          impersonators, uniformed intruders. I  
25          wanted to see from the Mayor's Commission

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           on Service to Aging how we are  
3           progressing with some of that. There was  
4           a campaign being designed on if you're  
5           not sure -- what is it -- be sure before  
6           you open the door, and that was going to  
7           happen and I wanted to see if there was  
8           an update on that.

9                   MR. GILLISON: I don't have  
10           that in front of me.

11                   COUNCILMAN JONES: Are they  
12           here today?

13                   MR. GILLISON: Is there someone  
14           here from -- no. We'll actually -- I'll  
15           forward that to you, Councilman.

16                   COUNCILMAN JONES: That would  
17           be to the President of Council.

18                   MR. GILLISON: Yes. I'm sorry.  
19           I'll forward it to the Chair.

20                   COUNCILMAN JONES: So that we  
21           serve this time wisely, how many seniors  
22           were protected from scams, does your  
23           office work with the SeniorLAW Center and  
24           how you interact with them, and how we  
25           are promoting an awareness campaign about



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           this. So those would be good things for  
3           us to take a look at.

4                    Could I have with the rest of  
5           my time the Mayor's office for grants.

6                    (Witness approached witness  
7           table.)

8                    COUNCILMAN JONES: Could you  
9           give me a sense of how we're doing by way  
10          of going out after philanthropic grants  
11          or government grants that are state or  
12          federal and what we are targeting, what  
13          are the things we are targeting with  
14          those grants.

15                   MS. PORTER: Sure. My name is  
16          Maari Porter. I'm the Chief Grants  
17          Officer for the City of Philadelphia. I  
18          work for the Mayor's Office and for the  
19          Finance Director as well.

20                   That's a great question. We  
21          are doing -- I think we're doing really  
22          well on the philanthropic and corporate  
23          grants, and we are really focusing a  
24          whole range of different issues, as well  
25          as -- I mean, I'll talk in a minute about

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           that, and then we're also obviously  
3           focusing on a lot on the federal money.  
4           I would say, however, that the broad  
5           landscape just generally --

6                    COUNCILMAN JONES: Pull the mic  
7           a little closer to you.

8                    MS. PORTER: Sorry.

9                    COUNCILMAN JONES: Thank you.

10                   MS. PORTER: On both federal,  
11           corporate, and philanthropic state  
12           grants, the money is dropping off, and  
13           that has been the case since the Great  
14           Recession and it's actually continued to  
15           get worse since the stimulus funds, which  
16           I managed. That was a lot of injection  
17           of money, \$270 million came into the City  
18           of Philadelphia, and that has really  
19           dropped off a cliff, to be honest.

20                   COUNCILMAN JONES: So when you  
21           say really dropped off, give me a sense  
22           of --

23                   MS. PORTER: Sure. So in  
24           FY14 -- and this is a little bit  
25           complicated. FY14 in state and federal

1           3/31/14 - WHOLE - BILL 140144, etc.

2           grants, the City brought in \$631 million.

3                   COUNCILMAN JONES: Repeat that.

4                   MS. PORTER: Six hundred and  
5           thirty-one million. I'll have to get you  
6           the FY13 and '12. I just had a look. I  
7           don't have that here. But I know that  
8           there has been a decrease, and I'll get  
9           you those figures.

10                   And just another thing, part of  
11           the landscape of the federal grants is  
12           changing. What you're looking at now is  
13           a gating process, so whereby you have to  
14           be gated to get eligible for future  
15           federal grants. So a great example is  
16           the Promise Zone in West Philadelphia.  
17           We were designated as a Promise Zone, yet  
18           that came with no money. You are gated.  
19           You have to go through a very kind of  
20           extensive process to get the designation.  
21           We're one of only five cities in the  
22           nation to get that. A lot of attention  
23           was given to us, but that grant itself  
24           had no money attached to it. But why we  
25           go for it is because it gates us for

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           future federal opportunities and we get  
3           extra preferential points. So there's  
4           about 27 federal grants we will be  
5           getting extra federal points, and that's  
6           why we went for it.

7                     Another example, there's a  
8           large advanced manufacturing grant, which  
9           we're going for at the moment. If  
10          successful, it will designate  
11          Philadelphia as one of only 12 regional  
12          manufacturing hubs in the nation. It's  
13          very important, as the Councilman knows,  
14          that we get this, and the Councilman with  
15          his work on the Manufacturing Task Force  
16          has positioned us for that. But the  
17          grant itself comes with no money. It  
18          gates you for future federal money.

19                    So why I say is that we are  
20          declining, but we're trying to set  
21          ourselves up to be positioned well. But  
22          unfortunately this is the way that the  
23          federal government is working, and I have  
24          to say some philanthropies are also  
25          working in that direction as well.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILMAN JONES: So this is a  
3 question I'm going to also ask the Office  
4 of Housing and Community Development.  
5 President Clarke came and his staff  
6 worked on an idea for affordable housing  
7 and identified, I think it was, 1,500  
8 properties that might be eligible for  
9 rental assistance.

10                   COUNCIL PRESIDENT CLARKE: It's  
11 now 2,000. We've upped it.

12                   COUNCILMAN JONES: It's now  
13 2,000. So my thought would be that if  
14 he's looking to do 4 percent rehab for  
15 rental, that your office might find a  
16 pool of federal money or pool of private  
17 money or pool of state money that might  
18 match that kind of innovative grant  
19 opportunity and figure out how to do a  
20 peanut butter and jelly mix.

21                   So, again, all good ideas -- a  
22 lot of good ideas come from the second  
23 floor, but every now and then a good idea  
24 comes from the fourth floor that might be  
25 meritorious of doing a collaborative

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           venture with. So what I'd like you to do  
3           is take a look at -- have you read his  
4           proposal?

5                   MS. PORTER: I have. I have.

6                   COUNCILMAN JONES: Are there  
7           things that come to mind that we might be  
8           eligible to pair up with?

9                   MS. PORTER: Sure. So I'll say  
10          two things. The first thing is, OHCD, as  
11          you know, are the experts at affordable  
12          housing. I am not. So I think I will  
13          leave that to Deborah McColloch to  
14          exactly say kind of what streams of  
15          financing are good to collaborate on and  
16          leverage.

17                   The other point I will make is,  
18          it's all about collaboration. It's all  
19          about leverage. You can't do it on your  
20          own. We can't do it on our own. We need  
21          the private sector, the public sector.  
22          We need a whole range of different  
23          agencies.

24                   And the other thing I'd say,  
25          it's all about place. The federal

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           government do not have the resources to  
3           spread their money around all of  
4           Philadelphia. Unfortunately, that's just  
5           a harsh reality. So what they're asking  
6           us to do is prioritize place, where are  
7           the places where we'll get a  
8           significant -- for our investment we'll  
9           get a good return. And so, again, I  
10          think working with the second floor and  
11          the fourth floor and helping to work with  
12          us in the particular places. So one  
13          place is the West Philadelphia Promise  
14          Zone where we have shown to the federal  
15          government that's a good place to put  
16          your investment, because there are a  
17          whole range of institutions, the  
18          Councilwoman, and a whole range of other  
19          players that are primed to move and are  
20          already moving.

21                        So I would say let's work  
22                        together on place and then also work  
23                        together on the specific strategies with  
24                        OHCD about the different --

25                                COUNCILMAN JONES: So each

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           individual Councilperson put in  
3           legislation for particular places in  
4           their respective districts last Thursday.  
5           We'd like you to take a look at them and  
6           see how we can pair that to other  
7           opportunities.

8                       MS. PORTER: Absolutely.

9                       COUNCILMAN JONES: Whether  
10          Empowerment Zones, Enterprise Zones,  
11          whatever, but to come up with a menu of  
12          things that a business person or a  
13          resident might want to come in -- or a  
14          developer might come in and be eligible  
15          for based on those kinds of things. So  
16          that kind of synergy gives us the proper  
17          information to really take a little bit  
18          of innovation and make it a big impact.

19                      Thank you, Mr. President.

20                      COUNCIL PRESIDENT CLARKE:

21                      Thank you.

22                      As a matter of fact, one of  
23          those particular designations of what we  
24          call Opportunity Zones is in Mantua,  
25          which is where the Promise Zone is



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           currently designated. So I'm sure that  
3           there can be some opportunities for some  
4           grants or some NOFAs in that particular  
5           area. We look forward to working with  
6           you.

7                        MS. PORTER: Thank you. And in  
8           your own district, the North Central  
9           Choice Implementation Plan, which we  
10          submitted to HUD, has just been  
11          short-listed. So we'll be working with  
12          you on that one.

13                       COUNCIL PRESIDENT CLARKE:  
14          Correct. Thank you.

15                       COUNCILMAN JONES: There's a  
16          grant, what is it, the disabled housing  
17          piece. Are we going to go after that?

18                       MS. PORTER: I'm not sure. I  
19          don't have the information right now. I  
20          think OHCD is the best people to talk to  
21          about that.

22                       COUNCILMAN JONES: There is a  
23          deadline of April 5th, so -- May 5th. So  
24          if you could take a look at that to see  
25          if --

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. PORTER:    Sure.

3           COUNCILMAN JONES:   I mean,  
4           we're getting cut by CDBG, so we have to  
5           really be creative, as you have been, in  
6           finding and identifying other sources of  
7           resources to do the same thing.

8           COUNCIL PRESIDENT CLARKE:  
9           Correct.

10          COUNCILMAN JONES:   So, for  
11          example, the deadline on that is May 5th.  
12          I'd be interested in seeing what you  
13          propose to do.

14          MS. PORTER:    I'll talk to OHCD  
15          about that.

16          COUNCIL PRESIDENT CLARKE:  
17          Thank you.

18          COUNCILMAN JONES:   Thank you,  
19          Mr. President.

20          COUNCIL PRESIDENT CLARKE:  
21          Thank you, Councilman.

22          The Chair recognizes  
23          Councilwoman Blackwell.

24          COUNCILWOMAN BLACKWELL:   Thank  
25          you, Mr. President.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   Thank you for mentioning  
3 Mantua. We're really trying hard to do  
4 these things, and it's so difficult when  
5 you hear about programs, but it's hard to  
6 nail them down, and we appreciate Council  
7 focusing on it as well.

8                   On another matter, we're  
9 dealing with, Councilman Greenlee too, on  
10 this Graduate Philadelphia and Campus  
11 Philly issue, so we're looking forward to  
12 hearing about that.

13                   I wonder if you would check,  
14 Mr. Gillison, about this ICE detainer  
15 signage on a new Executive Order.

16                   MR. GILLISON: Yes. We'll be  
17 doing that shortly. We're taking the  
18 information that we have learned, and the  
19 order has been drafted. We're going -- I  
20 have a review scheduled, and we should be  
21 doing something on that quite shortly.

22                   COUNCILWOMAN BLACKWELL: Thank  
23 you.

24                   Thank you, Mr. President.

25                   COUNCIL PRESIDENT CLARKE:

1           3/31/14 - WHOLE - BILL 140144, etc.

2           Thank you, Councilwoman.

3                    Are there any other questions  
4           by members of this witness?

5                    (No response.)

6                    COUNCIL PRESIDENT CLARKE:

7           There being none, Mr. Gillison, thank you  
8           very much.

9                    MR. GILLISON: Thank you very  
10          much.

11                   COUNCIL PRESIDENT CLARKE: I'm  
12          sorry. Mr. Gillison, hold on one second,  
13          please. Councilman O'Brien had a  
14          question.

15                    COUNCILMAN O'BRIEN: I just  
16          have one general question. I'd like to  
17          congratulate your Administration on  
18          creating focused deterrence in South  
19          Philadelphia and the wonderful results  
20          that are being obtained through that.  
21          Not only that. That was not limited to  
22          that. There are several other things we  
23          know the Police Department is employing  
24          that also can be responsible for the  
25          dramatic reduction in violent crime,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 especially homicides.

3                   In your budget submission, I  
4 believe the numbers are the same. Is  
5 there any -- and there was a wonderful  
6 article that was in the paper today.

7                   Is there any consideration  
8 given to the expansion of focused  
9 deterrence beyond the South Philadelphia  
10 experiment and the sustainability of not  
11 only the commitment on the law  
12 enforcement side but that social service  
13 commitment?

14                   MR. GILLISON: Thank you,  
15 Councilman. The focused deterrence, as  
16 you know, is one part of at least four  
17 different things that we're trying all at  
18 the same time by using the place-based  
19 strategies that we've employed for at  
20 least the past six years one way or the  
21 other. Are we trying -- I think the data  
22 and what we have learned about focused  
23 deterrence more than anything else is  
24 that the Police Department was ready to  
25 go in South Philadelphia. I think

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           that -- I was told that there was an  
3           article today. I'm sorry. I didn't get  
4           a chance to read it this morning in my  
5           preparation for this, but I believe that  
6           you're aware of Bryan Lentz and his work  
7           that he had with -- assisting us with the  
8           District Attorney and having the courts  
9           and having everyone ready.

10                         But the backbone to focused  
11           deterrence in South Philadelphia was  
12           old-fashioned police work that had been  
13           done and was just waiting to be used in a  
14           different way. We now need to figure out  
15           whether that will be successful in other  
16           areas of the City, and we'll have to make  
17           the same commitment for those kind of  
18           resources in the Department in order to  
19           see if that would be able to be done. I  
20           don't know whether or not we're at that  
21           point to announce something like that  
22           yet. I think that we're still in the  
23           study phase, and the great thing is that  
24           what we're trying to do across the board  
25           is to get all of what we're doing, making

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           sure that it is evidence based and have  
3           the reviews. And I know Temple  
4           University is helping us in one area of  
5           North Philadelphia where we're trying to  
6           get that information done. So we'll be  
7           able to then have focused deterrence in  
8           South Philadelphia, what we're doing in  
9           North Philadelphia, what we plan to do in  
10          Southwest Philadelphia, and see what are  
11          the ways and means that we can kind of  
12          learn from the information that we're  
13          getting from each of these places and  
14          then target those individuals that are  
15          doing the work.

16                    I think that's the general  
17          matter that we brought in, which was  
18          targeting resources, even though we  
19          didn't know we were going to be losing  
20          resources as quickly as we were. Using  
21          the resources that we currently have in a  
22          targeted way will have a bigger bang for  
23          the bucks that we are putting forward. I  
24          would like to see more dollars, if that  
25          is something that we can prove will be

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           sustainable as we go forward, but I think  
3           it's a little too early for me to make  
4           that commitment at this time, but I'm  
5           always looking to make the investments on  
6           public safety.

7                        COUNCILMAN O'BRIEN:   The  
8           article that you're referring to, I just  
9           found it myself.  I didn't know it was in  
10          there.  It was a letter to the editor  
11          from Bryan Lentz and myself, and I  
12          believe that one way of furthering  
13          this -- and I agree that it is a strategy  
14          that South Philadelphia was ready for,  
15          but the national data that has been  
16          collected over the last 20 years invites  
17          us to expand this strategy into other  
18          parts of the City, and one recommendation  
19          that I made when we had those hearings  
20          was to create an Office of Violence  
21          Reduction so that that office could  
22          coordinate the component parts that are  
23          necessary for another area of the City to  
24          develop that strategy, because I believe  
25          it might take six months to a year to



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           develop all the component parts that are  
3           necessary, but I really believe it's  
4           worth it.

5                       MR. GILLISON: I understand.  
6           What I will tell you is that all of that  
7           goes through the Office of Public Safety  
8           that's here, that's part of our  
9           Administration. Michael Resnick is the  
10          head of that office as the Public Safety  
11          Director, obviously working closely with  
12          me and the Chief and everyone else that's  
13          in Public Safety. So we have that  
14          coordination, and what we're trying to do  
15          now is make sure that we do the  
16          investment and due diligence. But I  
17          thank you for that, and I'll -- which  
18          paper was it in?

19                      COUNCILMAN O'BRIEN: It's in  
20          the Daily News.

21                      MR. GILLISON: Thank you.  
22          Thank you very much.

23                      COUNCIL PRESIDENT CLARKE:  
24          Thank you, Councilman.

25                      We have a number of

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Councilmembers teed up. Was that for the  
3           next witness? Next witness, all right.  
4           Thank you.

5                     Thank you, Mr. Gillison.

6                     MR. GILLISON: Thank you.

7                     COUNCILMAN HENON: Council  
8           President.

9                     COUNCIL PRESIDENT CLARKE:  
10          Councilman Henon.

11                    COUNCILMAN HENON: Sorry. A  
12          late addition.

13                    MR. GILLISON: I got to get out  
14          fast.

15                    COUNCILMAN HENON: And we can  
16          talk about it a little bit more when the  
17          individual departments, but from the  
18          Mayor's Office of Public Safety, I just  
19          need a quick question on the paramedics,  
20          the firefighters department. I see  
21          Mr. Resnick sitting over there. All I  
22          need -- my question was -- it was raised  
23          last week regarding their potential new  
24          policy with paramedics and EMTs. Is the  
25          Office of Public Safety working with

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Local 22 right now and trying to come up  
3           with some sort of long-term ability to  
4           make sure that the citizens of  
5           Philadelphia are getting the proper  
6           attention when it comes to first  
7           responders and our paramedics?

8                         MR. GILLISON: I can tell you  
9           that we have reached out to Local 22. We  
10          reached out in advance of the  
11          announcement. We reached out and had  
12          meetings with the President of Local 22.  
13          All of that was done to make sure that no  
14          one was caught off guard. And as we are  
15          beginning to roll out, I believe that  
16          we'll not only have a better public  
17          safety plan, but we'll bring a more  
18          equalized service delivery model going  
19          forward, much that's the way it is in  
20          most other parts of the country.

21                        But, yes, we are going to be  
22          doing that. We will continue to reach  
23          out, and I hope to be able to have at  
24          least a personal meeting myself with the  
25          President to make sure that I can hear

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           any other specific issues that he might  
3           have as we go forward.

4                    COUNCILMAN HENON: I mean,  
5           reaching out is great out of respect and  
6           courtesy, but reaching out and saying  
7           this is going to be the policy, whether  
8           they agree with it or not is entirely  
9           another thing. They have raised some  
10          questions with national standards when it  
11          comes to NFPA and the standards that are  
12          implemented across the country as models,  
13          as good models, with a trained first  
14          responder workforce. Not just in  
15          firefighters here specifically, but the  
16          paramedics.

17                   I'm hoping that -- as a result  
18          of last week's activities and public  
19          attention raised to this issue, I'm a  
20          little more informed from their  
21          perspective with some of their concerns.  
22          So I'm hoping that the meetings that are  
23          going to be taking place soon, you could  
24          sit down and figure out how we move  
25          forward instead of just saying this is

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           what we intend to do and we've reached  
3           out. I'd like to hear we've reached out  
4           and we're working together to try to make  
5           sure that we have some national standards  
6           where the NFPA is actually applied and we  
7           have properly trained first responders  
8           when the call is made.

9                   MR. GILLISON: I believe that's  
10           what we're doing. I believe that's what  
11           we've always tried to do. And not only  
12           in reaching out, I've always tried to say  
13           the door not only is always open, I walk  
14           towards it. I know Director Resnick  
15           walks towards it, and we just have to be  
16           able to be at the same table at the same  
17           time.

18                   COUNCILMAN HENON: We all know  
19           where the door is. We just got to walk  
20           through it together. I think you have a  
21           new President that represents the  
22           firefighters and paramedics, and I think  
23           he is extremely bright. He's aggressive,  
24           and he's doing a great job for his  
25           members. So I'm hoping that dialogue

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           continues and partners for all of us,  
3           every citizen in the City of  
4           Philadelphia.

5                     MR. GILLISON: Thank you.

6                     COUNCILMAN HENON: You bet.

7           Thanks.

8                     COUNCIL PRESIDENT CLARKE: Hold  
9           on one second. No, seriously, one  
10          second.

11                    MR. GILLISON: Yes, Council  
12          President.

13                    COUNCIL PRESIDENT CLARKE: Real  
14          quick. With respect to the labor  
15          contracts, the outstanding labor  
16          contracts, what department -- and I'm not  
17          going to get into the nuts and bolts.  
18          What department is responsible for  
19          coordinating the actual negotiations? Is  
20          it the Mayor's Office or is it the Law  
21          Department?

22                    MR. GILLISON: No. We work in  
23          collaboration, but the Mayor's Office is  
24          responsible.

25                    COUNCIL PRESIDENT CLARKE: Can

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           you just tell me quickly briefly the  
3           status of 33's negotiation/conversation.

4                   MR. GILLISON: We are waiting  
5           additional information from 33. I  
6           believe that the Mayor's Office on Labor  
7           Relations is waiting for some specifics,  
8           and I know that there has been some  
9           questions about the healthcare costs,  
10          which is one of the central issues, as  
11          you know, about this, and we are trying  
12          to get additional information to verify  
13          certain things.

14                   So from where I sit, that's  
15          where we are at this point, and we're  
16          just going back and forth.

17                   COUNCIL PRESIDENT CLARKE:  
18          Okay. And what about the sick day work  
19          rule issue?

20                   MR. GILLISON: Actually, that  
21          has not -- I can't really say too much  
22          about that publicly, but I can tell you  
23          that is really not the thing that's come  
24          up that's the primary issue.

25                   COUNCIL PRESIDENT CLARKE:

1           3/31/14 - WHOLE - BILL 140144, etc.

2           Healthcare.

3                   MR. GILLISON:   It's healthcare  
4           in general.

5                   COUNCIL PRESIDENT CLARKE:   I  
6           know you can't get into specifics. All  
7           right. Thank you. Hurry up, sir.

8                   MR. GILLISON:   Moving quickly.

9                   COUNCIL PRESIDENT CLARKE:  
10          Thank you, Mr. Gillison.

11                   MR. GILLISON:   Thank you.

12                   COUNCIL PRESIDENT CLARKE:   Next  
13          up we have the Mayor's Office of  
14          Community Services.

15                   (Witness approached witness  
16          table.)

17                   MS. GLADSTEIN:   Good morning.  
18          My name is Eva Gladstein. I'm Executive  
19          Director of a new organization, no longer  
20          called the Mayor's Office of Community  
21          Services, the Mayor's Office of Community  
22          Empowerment and Opportunity, which we  
23          finally called CEO. Thank you for the  
24          opportunity to testify today and --

25                   COUNCIL PRESIDENT CLARKE:   Same



1           3/31/14 - WHOLE - BILL 140144, etc.

2           mission, though, right?

3                   MS. GLADSTEIN: Well, actually  
4           a refocused -- and I'll speak about the  
5           mission of the organization, but it's  
6           been refocused, although the emphasis is  
7           still on combatting poverty in the City  
8           of Philadelphia. And with your  
9           permission, I would give a shorter  
10          version of the testimony than was  
11          provided to City Council, if that would  
12          be welcomed.

13                   COUNCIL PRESIDENT CLARKE:  
14          Permission granted.

15                   MS. GLADSTEIN: Okay. I  
16          thought that might work. And I do have a  
17          handout which we can make available.

18                   Our city's poverty rate stands  
19          at 26.9 percent and includes 39 percent  
20          of our children, 27 percent of our  
21          working age adults, and 17 percent of our  
22          seniors. This means that about 440,000  
23          Philadelphians live below the federal  
24          poverty level, including 135,000 young  
25          people. If you're African American,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Hispanic, disabled or living in a  
3           female-headed household, the likelihood  
4           of your living in poverty is almost twice  
5           as great, around 40 percent.

6                   While there's no single cause  
7           of poverty and no single strategy that  
8           can assist all of those living in  
9           poverty, we realize that we need  
10          effective solutions that require  
11          coordinated, large-scale social change,  
12          and that's why in January 2013 our office  
13          was launched, the Mayor's Office of  
14          Community Empowerment and Opportunity.

15                   We're the City's community  
16          action agency, and our mission is to  
17          align the City's efforts to lift  
18          individuals and communities out of  
19          poverty and increase opportunities for  
20          low-income individuals and families.

21                   Our first task was to create a  
22          citywide anti-poverty plan, and in July  
23          2013, we released Shared Prosperity  
24          Philadelphia. And I brought extra  
25          copies. I know a number of members of

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           City Council already have received them  
3           and we briefed you during the summer when  
4           we first released the plan. But it's our  
5           first step in creating and implementing a  
6           comprehensive strategy to address poverty  
7           in Philadelphia.

8                           The Shared Prosperity  
9           Philadelphia lays out goals in five key  
10          areas: job creation and workforce  
11          development; access to public benefits  
12          and vital services; early childhood  
13          learning; housing; and economic security.

14                          Our office is requesting a  
15          Fiscal Year '15 appropriation of  
16          \$16,810,562 from the Grants Revenue Fund.  
17          We are not requesting any funding from  
18          the General Fund. In Fiscal Year '14,  
19          our estimated spending will be a total of  
20          \$13,911,372.

21                          For Fiscal Year '15, we request  
22          \$2,785,226 in Class 100; \$13,924,299 in  
23          Class 200; \$101,037 in Class 300/400, for  
24          a total of \$16,810,562. This is an  
25          increase of 25 percent over the Fiscal

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Year '14 award from each of our funding  
3           sources and will support our efforts to  
4           apply for new grants.

5                     During the last year, CEO  
6           shifted away from providing direct  
7           services and began to build our capacity  
8           to plan and evaluate, contract out  
9           high-quality services, and evaluate the  
10          impact of our expenditures. We've  
11          established a Policy and Planning Unit  
12          and have transitioned staff members into  
13          new roles to support contracting and  
14          monitoring functions. As part of this  
15          effort, over the last year, we also began  
16          to implement a competitive process for  
17          all new grant opportunities.

18                    Some of our key accomplishments  
19          last year include launching the Shared  
20          Prosperity Philadelphia plan. With our  
21          non-profit partner Clarifi, CEO opened  
22          six Financial Empowerment Centers  
23          throughout the City offering free  
24          one-on-one financial counseling targeted  
25          to low-income residents. The FECs met

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           with over 2,000 clients and helped to  
3           reduce consumer debt by \$1.6 million.

4                       We also led a successful effort  
5           to become one of only three cities  
6           selected to receive a Promise Zone  
7           designation, and through this  
8           designation, Philadelphia will receive  
9           preference for future federal funding  
10          opportunities, as has already been  
11          outlined this morning.

12                      Within the next month or two,  
13          CEO will launch six Benefit Access  
14          Centers, which will be neighborhood-based  
15          sites where low-income residents can  
16          receive assistance in becoming enrolled  
17          in public benefits such as food stamps or  
18          Medicaid. We intend to add additional  
19          Benefit Access Centers after  
20          approximately six months. In addition,  
21          we have secured funding for a mobile  
22          Benefits Access Unit; in other words, a  
23          van that will be able to travel around  
24          the City bringing a mobile office to  
25          sites where people are already gathered.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   We'll also be expanding the  
3           number of Financial Empowerment Centers  
4           to eight permanent sites, again, in the  
5           next month or two, and we hope in June to  
6           begin to develop a citywide early  
7           learning plan to aid children in moving  
8           successfully from pre-kindergarten into  
9           elementary school and to ensure that  
10          every parent and child can access  
11          high-quality childcare.

12                   With that, I'll conclude my  
13          testimony.

14                   COUNCIL PRESIDENT CLARKE:

15          Thank you very much.

16                   On Page 4 of your testimony,  
17          you talk about one of your challenges and  
18          your inability to serve individuals whose  
19          incomes are above 125 percent of the  
20          poverty level. It also states that  
21          you're seeking new grant sources to  
22          address this, and I'm interested in that  
23          particular category, because actually a  
24          part of our affordable housing plan talks  
25          about that group of individuals that

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           fall -- they make just a little bit too  
3           much income to qualify for the  
4           traditional 80 and 60 percent median  
5           income issues and they don't make enough  
6           to qualify for larger houses and more  
7           expensive houses and there's this,  
8           quote/unquote, doughnut hole of  
9           individuals. Can you kind of tell me how  
10          you're --

11                   MS. GLADSTEIN: So actually  
12          right when I started, we were the  
13          recipient of our first private grant,  
14          which was from Bloomberg Philanthropies,  
15          and so our Financial Empowerment Centers  
16          are not constrained in the same way as  
17          our other services. Although they're  
18          targeted to low-income individuals, we  
19          don't have that same income criteria. So  
20          for the Financial Empowerment Centers,  
21          that issue has been resolved, although we  
22          need to work on their sustainability with  
23          future funding. They're funded for this  
24          coming year and the following year, and  
25          they'll be working on that.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           We are seeking new resources,  
3           it feels like, every day and some of  
4           those are citywide efforts and some are  
5           related to the Promise Zone. So as an  
6           example, the early learning plan that  
7           we're working on which would be a benefit  
8           citywide, it's not for direct services  
9           necessarily, but I think it will really  
10          help kind of move forward a lot of the  
11          significant work that's happening in the  
12          City around early childhood  
13          opportunities. We have an application in  
14          to a private foundation for that, which  
15          will be reviewed in April.

16                 In the Promise Zone area  
17          itself, we've had one conversation with a  
18          bank that might be able to provide us  
19          with some resources and, again, that  
20          would not be income restricted  
21          necessarily. And we're looking at some  
22          other opportunities from the federal  
23          government where we'll be able to get a  
24          priority for certain areas.

25                         COUNCIL PRESIDENT CLARKE:



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Okay. Is there a person in your office  
3           or several people whose sole  
4           responsibility it is to identify grant  
5           opportunities?

6                       MS. GLADSTEIN: Not yet. Not  
7           yet, but it's -- well, we've been working  
8           very closely with the Mayor's Grants  
9           Office and Maari Porter, and they've been  
10          very supportive of that work, myself, our  
11          Deputy Director, Mitchell Little, and my  
12          Chief of Staff, Mary Horsman. And we  
13          also have a Director of Planning and  
14          Evaluation, Carolyn Brown, and Carey  
15          Morgan, who is leading our Financial  
16          Empowerment Centers. All of those staff,  
17          to some degree or another, are working on  
18          fundraising right now. But I think it is  
19          a growing priority for us and probably in  
20          the next year or so we will designate a  
21          staff person.

22                      COUNCIL PRESIDENT CLARKE:  
23          Because unless you know where to look or  
24          how to look, it's very difficult to find  
25          these NOFAs and --

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. GLADSTEIN: I agree,  
3           although it's actually been one of the  
4           wonderful benefits of the Promise Zone,  
5           is that the federal agencies are starting  
6           to share a lot of information around the  
7           NOFAs. Now, some of them -- most of them  
8           are available throughout the City. It's  
9           just that with the Promise Zone, we'll  
10          have a priority.

11                    COUNCIL PRESIDENT CLARKE:  
12          Right. On Page 5 you talk about the  
13          Financial Empowerment Centers, and you  
14          just referenced that. Where are these  
15          located and is there any interaction with  
16          existing agencies or non-profits that we  
17          have relationships with?

18                    As an example, we have a  
19          contract, I guess it runs through OHCD,  
20          for NACs, neighborhood advisory councils,  
21          or NACs, that are supposed to provide  
22          information and assistance. I know one  
23          in particular in kind of like my hometown  
24          in Strawberry Mansion where they assist  
25          individuals on energy assistance programs

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           and all the other things. So do we look  
3           to enhance those particular organizations  
4           or do we recreate the wheel at some  
5           particular locations?

6                   MS. GLADSTEIN: No. We're  
7           trying to enhance existing organizations  
8           that are trusted sites where folks in the  
9           neighborhood know to go. And so the map  
10          that I distributed or I gave to the  
11          Clerk -- I don't know if it's been  
12          distributed. But it's a map. It has a  
13          list of -- it was a one-pager.

14                   COUNCIL PRESIDENT CLARKE: This  
15          here?

16                   MS. GLADSTEIN: I see Mr.  
17          Christmas has it. Yes. And on the other  
18          side are a list of locations.

19                   COUNCIL PRESIDENT CLARKE: It's  
20          kind of small.

21                   MS. GLADSTEIN: I know, but if  
22          you turn it over -- turn it over.

23                   COUNCIL PRESIDENT CLARKE: Oh,  
24          okay.

25                   MS. GLADSTEIN: So that's a

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           list of the Financial Empowerment  
3           Centers, our Benefits Access Centers that  
4           will be coming up, and also sites where  
5           free tax assistance has been provided  
6           through the Campaign for Working  
7           Families, who we also fund, and I believe  
8           sites also where we've been instrumental  
9           in helping add emergency meal sites.

10                   COUNCIL PRESIDENT CLARKE: How  
11           are these areas selected?

12                   MS. GLADSTEIN: They've all  
13           been, with the exception of the Campaign  
14           for Working Families, because they do  
15           their own selection process and we don't  
16           manage it, we just provide them with a  
17           significant grant, they've all been  
18           selected through a competitive process.  
19           You'll see that there's overlap with a  
20           number of agencies who you'll be familiar  
21           with, either neighborhood advisory  
22           councils, community development  
23           corporations, and other service  
24           providers.

25                   COUNCIL PRESIDENT CLARKE: I

1           3/31/14 - WHOLE - BILL 140144, etc.

2           actually don't see that.

3                   MS. GLADSTEIN:   Okay.

4                   COUNCIL PRESIDENT CLARKE:   I'm

5           looking at these locations and I'm not

6           really seeing -- I mean, they're

7           organizations.  They're larger

8           organizations that provide support.

9           Okay.  I see Congreso.  All right.  I

10          won't belabor the point here.

11                   MS. GLADSTEIN:  And, again,

12          coming up, we're trying to establish a

13          robust network around benefits access,

14          and so we hope once this program is

15          launched in the next month, about six

16          months later we'll be able to add more

17          Benefits Access Centers.  We've also

18          talked to the Office of Housing about

19          having all of particularly the smaller

20          NACs participate as what we're talking

21          benefits referral sites, where they would

22          have access to the web-based program to

23          help screen individuals for benefits and

24          be able to make referral to the other

25          organizations, and we provide them with a

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           web-based access as well as the training  
3           to use that program.

4                    COUNCIL PRESIDENT CLARKE: All  
5           right. Thank you.

6                    The Chair recognizes Councilman  
7           Goode.

8                    COUNCILMAN GOODE: Thank you,  
9           Mr. President.

10                   Good morning, Ms. Gladstein.

11                   MS. GLADSTEIN: Good morning.

12                   COUNCILMAN GOODE: I attended  
13           an income inequality symposium in Seattle  
14           last Thursday where they made a  
15           distinction between poverty and income  
16           inequality, which I believe you  
17           understand. There will always be the  
18           need to provide aid for the poor, but  
19           that's different than Shared Prosperity.  
20           That's different than economic equity as  
21           a strategy and philosophy. And we've had  
22           this conversation a week before I flew  
23           out to Seattle.

24                    What are our economic  
25           development agencies doing differently to

1           3/31/14 - WHOLE - BILL 140144, etc.

2           create more opportunities for the  
3           economically disadvantaged?

4                       MS. GLADSTEIN: Well, this  
5           is -- again, during our planning process  
6           for Shared Prosperity, we spoke to our  
7           economic development agencies,  
8           particularly our Commerce Department and  
9           Philadelphia Works, as being primary  
10          agencies, and we spoke to them about the  
11          plank in Shared Prosperity, which talks  
12          about jobs and training, and our specific  
13          emphasis is trying to assist people who  
14          have barriers towards employment and who  
15          are finding it difficult to engage in  
16          that existing system. It may be because  
17          they have a criminal record. It may be  
18          because of low literacy. It may be  
19          because English is a second language or  
20          whatever, but they tend not to be served  
21          by the existing agencies. And so we  
22          began the conversation with them. I will  
23          not say it's over. We asked them about  
24          both business attraction strategies and  
25          trying to make sure when looking at

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           business attraction that we are looking  
3           at companies that will bring significant  
4           number of jobs that are low skill jobs,  
5           although not low pay jobs, and low skill  
6           jobs that might lead to a career path.

7                   COUNCILMAN GOODE: Let me be a  
8           bit more specific. In the metrics that  
9           you've created for Shared Prosperity, you  
10          talk about increasing the number of jobs  
11          by 25,000 by the end of 2015 to narrow  
12          the gap between the national and local  
13          unemployment rate; beginning next year,  
14          annually create 100 new subsidized  
15          employment opportunities with support and  
16          job training; hiring 50 unemployed people  
17          through the First Source program every  
18          year.

19                   I'm just going to make a blunt  
20          statement about what I believe about our  
21          economic development agencies, for better  
22          or for worse. They practice trickle-down  
23          economics. And so when we talk about all  
24          of this, how does that actually connect  
25          to new opportunities for the economically



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           disadvantaged? Have they offered any new  
3           strategies? What are they actually --  
4           this is really in anticipation of  
5           following this question up a year from  
6           now, because I know they haven't shifted  
7           strategies yet. And so the question is,  
8           what are we going to talk to them about  
9           doing or what have they offered in any of  
10          those discussions or what do you expect  
11          them to do differently that's actually  
12          going to create and connect what they're  
13          doing to opportunities for the  
14          economically disadvantaged as opposed to  
15          the trickle-down economics that they've  
16          been practicing?

17                   MS. GLADSTEIN: Well, I don't  
18           want to speak for those agencies  
19           obviously, so what I can do is speak  
20           about our conversations with those  
21           agencies. And I will say that, again, we  
22           looked at business recruitment. We  
23           looked at a better connection between the  
24           workforce development system and the  
25           business attraction system, and obviously

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           First Source is another tool that would  
3           be available for that. We ourselves,  
4           speaking for our agency, we have made  
5           funding available for two programs that  
6           have shown their success in the past and  
7           have received funding from more the  
8           traditional workforce development funders  
9           and we have asked them to serve people  
10          with barriers and to put a particular  
11          focus on that.

12                        So I hope through our funding  
13          of those programs we can demonstrate that  
14          they can be successful serving people who  
15          they're not typically serving. And those  
16          are two organizations that are providing  
17          job training for specific positions,  
18          either in the medical field or in the  
19          anchor institutions in West Philadelphia.  
20          So I hope that we can demonstrate that  
21          this works and that that could then be  
22          amplified.

23                        COUNCILMAN GOODE: I won't  
24          belabor the point with you because the  
25          issue is not between you and I. The

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           issue at the end of the day -- and I  
3           wanted to put this on the record about  
4           whether those economic development  
5           agencies, PIDC and the Commerce  
6           Department, Philadelphia Works  
7           Incorporated, have or will develop any  
8           new strategies that do not practice  
9           trickle-down economics and that actually  
10          do connect the economic opportunity that  
11          they claim to be creating to economically  
12          disadvantaged people.

13                         Thank you, Mr. President.

14                         COUNCIL PRESIDENT CLARKE:

15           Thank you, Councilman.

16                         The Chair recognizes

17           Councilwoman Bass.

18                         COUNCILWOMAN BASS: Thank you,

19           Mr. President.

20                         Good morning.

21                         MS. GLADSTEIN: Good morning.

22                         COUNCILWOMAN BASS: How are

23           you?

24                         Just a couple questions, and I

25           do want to piggyback off of Councilman's

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           comments, because I do think that at  
3           times it feels like a little bit of  
4           frustration in terms of the disconnect,  
5           so it seems, between the different  
6           agencies that are all trying to tackle  
7           very difficult subjects. Poverty is not  
8           easy to fix obviously, but it does seem  
9           like there's a disconnect between this  
10          group and that group and so forth. And  
11          even with the work that we're all trying  
12          to do in our offices, when I see -- you  
13          know, you've got the list of different  
14          agencies that you all are working within.  
15          Again, that's something that as a member  
16          of City Council I would like to be  
17          included in, I would like to be informed  
18          and aware of so that we can help. We can  
19          all do some of this heavy lifting  
20          together.

21                        So I was not aware that you  
22                        were acting out of Community Legal  
23                        Services or the Germantown Life  
24                        Enrichment Center or some of these  
25                        places. So it just would have been good

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           information so that we could have  
3           collaborated with some of the work that  
4           you are already doing in the community.

5                         But my question really does  
6           sort of piggyback off of the  
7           Councilman's, which is can you talk a  
8           little bit further about the coordination  
9           efforts or how much coordination there is  
10          with the other anti-poverty programs and  
11          efforts. And I know that you did mention  
12          part of it with Council President Clarke.  
13          He asked a similar question, but if you  
14          could give us a little bit more detail,  
15          because I'm still just really not clear  
16          in terms of how you're working with other  
17          groups, how is it going, how are we  
18          measuring our success.

19                        MS. GLADSTEIN: I'll give  
20          several examples, because I think that  
21          might be best. I apologize with regard  
22          to the Financial Empowerment Centers. We  
23          did brief Council on them, I believe it  
24          was, last March, and if Council would  
25          like us to do a follow-up briefing, we'd

1           3/31/14 - WHOLE - BILL 140144, etc.

2           be happy to do that.

3                   COUNCILWOMAN BASS: I think  
4           briefings are good, but I also think as  
5           you are doing activities, include us in  
6           the activities. We like to come. We  
7           like to participate and we'd like to be  
8           helpful. And as you are finding some  
9           solutions, developing resolutions to  
10          issues, we'd like to have that  
11          information. Whatever you're working on,  
12          we need to know so that we can spread the  
13          word as well.

14                   MS. GLADSTEIN: Sure. So I'll  
15          give a few examples. Most of the  
16          examples are in place-based efforts in  
17          specific parts of the City, but I'll give  
18          you one citywide example as well about  
19          coordination.

20                   I am now co-chairing, along  
21          with Donna Cooper, who is the Executive  
22          Director of Public Citizens for Children  
23          and Youth, the Mayor's Early Learning  
24          Advisory Council, and we have  
25          reconstituted that organization with

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           about 30 members and they include early  
3           childhood providers, health partners,  
4           academics who work in this area, and  
5           we've also made sure to include the  
6           Department of Human Services, the  
7           Recreation Department, the School  
8           District, the Mayor's Office of  
9           Education, and several other -- Parks and  
10          Recreation, if I didn't say them --  
11          several other departments who touch on  
12          early childhood, Behavioral Health as  
13          another example. So we are trying to  
14          bring people together around the work and  
15          around the issues.

16                 So that's the example with the  
17          Mayor's Early Learning Advisory Council,  
18          and they will serve as an advisory group  
19          as we do this planning process around  
20          early childhood. So they will be  
21          providing input through that.

22                 I don't want to -- I'm trying  
23          to decide what other example to give.  
24          I'll give the example of the Promise Zone  
25          that Councilwoman Blackwell has been so

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           engaged with. In that work, we created a  
3           structure with four working committees  
4           and soon there will be a fifth committee,  
5           and within each of those committees  
6           there's a chair from within City  
7           government and a chair from outside of  
8           City government. So, for example, the  
9           Education Working Committee is co-chaired  
10          by the School District with another  
11          partner. The Economic Development  
12          Committee is co-chaired by a community  
13          development corporation and the Commerce  
14          Department. On the Housing Committee, we  
15          have both -- I'm trying to remember who  
16          the housing co-chair is, but I'll think  
17          of that in one second. The Housing  
18          Authority it is. Again, plus a local  
19          organization. But then we have a variety  
20          of City agencies that engage with housing  
21          that are members of that committee.

22                        So those are two examples of  
23                        how we try to bring people together, but  
24                        around -- not theoretically, but around  
25                        concrete tasks.



1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILWOMAN BASS: Okay. And  
3 I appreciate all of the detail that  
4 you've given, but I just want to go back  
5 to what we originally stated. But if you  
6 could make sure that our offices are  
7 included as you are doing the good work  
8 that you're doing, because otherwise we  
9 can't put it into sort of our matrix of  
10 how we can help people, how we can help  
11 our constituents if we don't know. But  
12 thank you.

13                   MS. GLADSTEIN: Thank you.

14                   COUNCILMAN JONES: Thank you,  
15 Councilwoman.

16                   I'm actually next, but I'm  
17 going to yield to Councilman Oh, because  
18 I might be here a while, so...

19                   COUNCILMAN OH: Thank you very  
20 much, Mr. Chairman.

21                   COUNCILMAN JONES: You're  
22 welcome, sir.

23                   COUNCILMAN OH: Good morning.

24                   MS. GLADSTEIN: Good morning.

25                   COUNCILMAN OH: There was just

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           a month ago or a couple months ago a  
3           report on the state of Asian Americans in  
4           Philadelphia, and prior to that, there  
5           was mostly like anecdotal information,  
6           mainly because there was not much support  
7           in the community to actually do a  
8           citywide study. And while it makes up  
9           6.8 percent of our population, the Asian  
10          American population has been fairly under  
11          the radar.

12                    One of the statistics I'd like  
13          to share is that only about 0.07 percent  
14          of government agencies, foundations, and  
15          institutions fund any type of Asian  
16          American organizations, and the 40  
17          percent of that is in arts and culture.  
18          There was a 700 percent increase in  
19          unemployment among Asian Americans  
20          between 2007 and 2011. And Asian  
21          Americans, while they are at 26 percent  
22          of the poverty -- living below the  
23          poverty line, certain communities such as  
24          the Cambodian community, they have 41  
25          percent poverty and the youth are at 52

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           percent. So when you divide up the Asian  
3           American population, two different  
4           communities, you have very different  
5           results.

6                        So my first question is, have  
7           you reviewed that report?

8                        MS. GLADSTEIN: I have not  
9           personally reviewed it, but a member of  
10          my staff went to the event at which it  
11          was released. And we are honored to have  
12          two members of the Asian American  
13          community on our Board of Directors --

14                       COUNCILMAN OH: Yes.

15                       MS. GLADSTEIN: -- who makes  
16          sure that we are aware of these kinds of  
17          events and have made the very point that  
18          you made during our planning process,  
19          that it's very important to disaggregate  
20          the information around the Asian American  
21          community, because it affects different  
22          populations differently.

23                       We've also spoken again at the  
24          beginning of our planning process  
25          particularly with groups who are serving

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           immigrants and refugees to try to have a  
3           better understanding of those  
4           organizations. We don't fund any  
5           particular activities, but feel that we  
6           have a better idea now about how our work  
7           impacts those communities or could  
8           benefit them.

9                    COUNCILMAN OH: Yes. Thank you  
10            very much for that. So I'm happy to hear  
11            that I was aware of that and I just  
12            wanted to make sure.

13                    In terms of this \$16 million  
14            that you are seeking from the Grant Fund,  
15            do you distribute that money for this  
16            work? Does your office do that?

17                    MS. GLADSTEIN: Yes. We will  
18            have competitive grant processes to  
19            distribute, you know, other than our  
20            staff and operating costs, the majority  
21            of that money.

22                    COUNCILMAN OH: Okay. And with  
23            this new plan, is there some recognition  
24            of these different types of subgroups  
25            within the bigger pool of

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           classifications?

3                   MS. GLADSTEIN: I want to go  
4           back to my response before. We have one  
5           large grant that the Pennsylvania  
6           Department of Public Welfare asks us to  
7           pass through to another non-profit. So  
8           while there's what we hope will be a \$16  
9           million budget if we're able to raise the  
10          grant sources, over 7 million of that  
11          goes to one non-profit organization. So  
12          I just wanted to make that clear.

13                   COUNCILMAN OH: Okay.

14                   MS. GLADSTEIN: And then to  
15          respond to your follow-up question, we  
16          are again distributing resources for  
17          Financial Empowerment Centers and for  
18          Benefit Access Centers and then for some  
19          job training programs right now, and we  
20          are trying to make sure that those  
21          address the various needs in various  
22          communities, yes.

23                   COUNCILMAN OH: Okay. Thank  
24          you. I know that Councilwoman Blackwell  
25          particularly has worked with the African

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           and Caribbean immigrant community, and so  
3           when we look at some of these communities  
4           and the challenges, what I'm saying is if  
5           you drive by, they just look like a poor  
6           neighborhood or things like that, but  
7           there's some commonalities that I  
8           understand from what you're saying that  
9           you may be addressing. I'm looking at  
10          the Latino population at 42 percent below  
11          the poverty line, commonality of  
12          language. So whether it's geographic or  
13          whether it is by some nationality or  
14          language, how are you categorizing the  
15          effectiveness to be most effective and  
16          efficient in dealing with poverty  
17          throughout the City?

18                   MS. GLADSTEIN: Shared  
19          Prosperity has a set of metrics in it  
20          that we will use to measure our success.  
21          Again, we're very early into it and we're  
22          in the process of trying to refine the  
23          metrics and provide a first year report.  
24          Again, because we had a fairly short  
25          planning process, so we didn't have

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           baseline information in every area. And  
3           so we're now in the state of trying to  
4           make sure that what data we can collect  
5           from various points so that we can use  
6           that to establish a baseline and then an  
7           improvement.

8                         We were, though, clear during  
9           the planning process that our ability to  
10          affect poverty overall would be not  
11          great, given that that's mostly  
12          influenced by international and national  
13          policies and economies. And so we would  
14          be able to have an impact by providing  
15          high-quality services and seeing if those  
16          services make a difference. So one  
17          example is with our Financial Empowerment  
18          Centers where we are counting not just  
19          services provided, but whether or not the  
20          individual is able to improve their  
21          credit, reduce their debt or save money.  
22          And so we're counting there.

23                        With our community -- with our  
24          Benefits Access Centers, we will count  
25          whether or not individuals actually

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           successfully applied and received that  
3           income support, and so that added to not  
4           just their income but the community's  
5           income. So those are the kinds of  
6           measures we're looking at.

7                   COUNCILMAN OH: Thank you very  
8           much. I'll wait for the next round. I'd  
9           just like to echo what Councilwoman Cindy  
10          Bass said, and, that is, I think we are  
11          all very interested in your work and  
12          would very much invite the opportunity to  
13          be involved and to contribute.

14                   Thank you.

15                   MS. GLADSTEIN: Thank you.

16                   COUNCILMAN JONES: Thank you,  
17          Councilman, and thank you, Councilwoman  
18          Bass. We agree and echo your sentiments.  
19          Government works best when it works  
20          together, and we probably can bring some  
21          resources to your efforts as well.

22                   Good afternoon. I wanted to  
23          basically start by saying that over the  
24          six years I've been here, at least I  
25          understand what the strategy is for



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           anti-poverty efforts, which is heads and  
3           shoulders above what I felt in the past.  
4           I can clearly tell you what the City of  
5           Philadelphia's greening policy is. I can  
6           tell you what our anti-crime policy is.  
7           I can articulate and put my mind around  
8           it. Finally, I can kind of understand  
9           where we're headed, what we're doing, and  
10          with that, I wanted to say that and thank  
11          you for that kind of direction.

12                           However and nevertheless --

13                           MS. GLADSTEIN: Can I say thank  
14          you first.

15                           COUNCILMAN JONES: You're good.  
16          You're good.

17                           But however and nevertheless,  
18          even though the needle is moving in the  
19          right direction, that's little solace to  
20          people sitting at home watching this that  
21          are in that circumstance where they're  
22          impoverished.

23                           So based on your e-strategy  
24          computerized upgrade, here we are, and  
25          can you answer the question of how many

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           people you have moved from poverty to  
3           self-sufficiency?

4                   MS. GLADSTEIN: We can answer  
5           the question as to how many people  
6           received a job, how many people received  
7           benefits. Whether or not those moved  
8           people to self-sufficiency, I actually  
9           have an issue with the word  
10          "self-sufficient," because I'm not sure  
11          anybody in our country is  
12          self-sufficient. We all rely upon  
13          various benefits. So we can answer the  
14          question as to what services were  
15          provided to what number of people.

16                   COUNCILMAN JONES: So last year  
17          how many jobs were created that are --  
18          I'm not even going to go with living  
19          wage. How many jobs were created?

20                   MS. GLADSTEIN: One minute and  
21          I will get you that information. And it  
22          was not job creation, because we were not  
23          funding job creation, and there are  
24          probably several places where I'm going  
25          to go for this, but in one program we had

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           1,253 participants enrolled.

3                   COUNCILMAN JONES:   How many  
4           people got jobs?   Whatever that program  
5           is, how many people went from --

6                   MS. GLADSTEIN:   In that  
7           program, 30.

8                   COUNCILMAN JONES:   -- welfare  
9           to a job?

10                   MS. GLADSTEIN:   Thirty in that  
11           particular program.   In another program,  
12           because we funded several programs last  
13           year that were job related, and that  
14           program, which was the Future Track  
15           program at the Streets Department, 137  
16           unemployed individuals obtained a job  
17           working in --

18                   COUNCILMAN JONES:   Are they  
19           still working?

20                   MS. GLADSTEIN:   I don't have  
21           that information.   I could not --

22                   COUNCILMAN JONES:   So here's  
23           what I'm going to do.   Those are the  
24           issues I have.   That's one of them.   So I  
25           really need to narrow down whether

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           they're job prep, permanent job placed,  
3           from poverty to at least the standard  
4           defined by the Commonwealth of  
5           Pennsylvania and federal government above  
6           poverty levels. With an e-strategy  
7           measurement system, I think we should be  
8           able to answer those basic kinds of  
9           questions to see if the movement of the  
10          needle is quantifiable. So I'm going to  
11          need that.

12                     One good step, poverty was  
13          reduced. So did the rooster crow and the  
14          sun come up? Was the cause of the sun  
15          coming up the rooster? I don't know, but  
16          at least we know we're moving in the  
17          right direction, and I need you to be  
18          able to quantify \$16 million, \$16.5  
19          million, 7 of which you said you give to  
20          one agency.

21                     MS. GLADSTEIN: Correct.

22                     COUNCILMAN JONES: Which agency  
23          is that?

24                     MS. GLADSTEIN: That's JEVS  
25          Human Services.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           COUNCILMAN JONES: So for \$16  
3 million, I need to know more than 30  
4 people got jobs. I need to quantify how  
5 many moved from one position to the next.

6           MS. GLADSTEIN: Are you asking  
7 for the year coming up or for the  
8 previous year?

9           COUNCILMAN JONES: I'll take  
10 either of the above.

11          MS. GLADSTEIN: In the last  
12 year, 177 people were placed in jobs  
13 through the WorkReady program, and that  
14 we can quantify for you going forward.  
15 We'll have more numbers.

16          COUNCILMAN JONES: How many is  
17 that per job? If we divided 16.5, how  
18 much to get a person a job out of the 135  
19 jobs?

20          MS. GLADSTEIN: A hundred and  
21 seventy-seven jobs.

22          COUNCILMAN JONES: Go ahead.  
23 That's fine.

24          MS. GLADSTEIN: I'm trying to  
25 think of how much that grant -- that was

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           out of one particular grant, which was  
3           several million dollars. And it was a  
4           grant serving people who were receiving  
5           TANF and who were not likely to attach to  
6           the job due to their medical conditions.  
7           They were already disadvantaged,  
8           disadvantaged, disadvantaged.

9                   COUNCILMAN JONES: So here's  
10           what I'm going to do. I'm going to let  
11           that question go. I'm going to ask that  
12           you get that information --

13                   MS. GLADSTEIN: Sure.

14                   COUNCILMAN JONES: -- to us,  
15           because I'm looking forward to our  
16           September conference, but we need to  
17           quantify what we're doing.

18                   In your opinion -- and I  
19           respect that opinion -- what is the  
20           single thing, the single issue that  
21           creates poverty for most people? Would  
22           you say -- what would that be? And  
23           there's no wrong answer.

24                   MS. GLADSTEIN: I know there's  
25           no wrong answer. I think it's very often

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           the circumstances into which they were  
3           born.

4                    COUNCILMAN JONES:   What about  
5           housing?   That's the number one expense.

6                    MS. GLADSTEIN:   Housing is the  
7           number one expense and probably the  
8           biggest source of lack of stability in  
9           the family that then creates other  
10          issues.

11                   COUNCILMAN JONES:   So we just  
12          looked at -- and Ms. McColloch is going  
13          to come up later.   We just looked at a  
14          grant for 120 million for people with  
15          disabilities.   Please tell me we are  
16          going to go after -- we're not going to  
17          leave that money on the table, because  
18          there are many faces of poverty.   One of  
19          them obviously is disability.   Disability  
20          payments don't equal what the cost of  
21          living is.   And if you solve the equation  
22          of where a person lives, then that  
23          disposable income or that income can be  
24          utilized for other things like food,  
25          medicine, other things like that.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           So I just need to know that we  
3           are going to at least look at the  
4           proposal from HUD and we're not going to  
5           leave that money on the table. I'll wait  
6           for OHCD later on to respond to that. So  
7           that's something when we look at the  
8           poverty, well, housing has to be that.

9           By way of your Benefit Access  
10          Centers, where are they?

11          MS. GLADSTEIN: They're on that  
12          map that I distributed. There are, I  
13          think, only five identified there,  
14          because one organization at the last  
15          minute felt that they would not be able  
16          to do it, so we have to identify --

17          COUNCILMAN JONES: So do all  
18          members of Council know where to steer  
19          constituents to a benefits package that  
20          you can send someone and they can  
21          calculate with one set of information all  
22          of the things they are eligible for,  
23          which equates to about a \$11,000 per  
24          person on average?

25          MS. GLADSTEIN: And those



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Benefits Access Centers are not  
3           operational yet. They'll be operational  
4           in May. We will be happy to come and --  
5           again, I know the Councilwoman said a  
6           briefing isn't always the best thing, but  
7           we'll have information available for each  
8           of the Council offices with regard to the  
9           Benefits Access Centers, and we've had  
10          information available in a number of the  
11          Council offices around the Financial  
12          Empowerment Centers, but we will be able  
13          to update that for you as well since  
14          we're adding several of those.

15                    COUNCILWOMAN BASS: Point of  
16                    information.

17                    COUNCILMAN JONES: Councilwoman  
18                    Bass, please.

19                    COUNCILWOMAN BASS: So are  
20                    those Benefit Access Centers the same as  
21                    the Benefit Bank? Is that the same thing  
22                    or is that something different?

23                    MS. GLADSTEIN: They'll be  
24                    utilizing the Benefit Bank web-based  
25                    service, yes. But there'll also be, in

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           addition to that, a telephone hotline and  
3           a way to schedule people for appointments  
4           and for people with disabilities or who  
5           are older and are not likely to come into  
6           an office. There'll be the ability to do  
7           it over the telephone as well.

8                   COUNCILWOMAN BASS: So we're  
9           not recreating a new Benefit Bank. We're  
10          use the existing one, just sort of  
11          enhancing it?

12                   MS. GLADSTEIN: Yes, exactly.

13                   COUNCILWOMAN BASS: Thank you.

14                   COUNCILMAN JONES: Thank you,  
15          Councilwoman.

16                   What about your mobile benefits  
17          access? I understand that's a program  
18          coming online.

19                   MS. GLADSTEIN: Yes. We just  
20          received word that the funding had been  
21          approved, so we're working with our Fleet  
22          Department to purchase and retrofit the  
23          van. And we have staff who are being  
24          trained so that they will be able to go  
25          around the City. And that's certainly

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           something we can work with Council  
3           offices on in terms of identifying events  
4           to which we should bring that van. But  
5           my guess for that van, my estimate would  
6           be that that will not be operational  
7           until probably July sometime, just given  
8           that we have to purchase it and outfit  
9           it.

10                   COUNCILMAN JONES: So you're  
11           not new anymore, so you get a partial  
12           pass, but, again, the people sitting at  
13           home sitting in someone's living room  
14           waiting for these services are anxiously  
15           anticipating implementation.

16                   MS. GLADSTEIN: Sure.

17                   COUNCILMAN JONES: So out of  
18           the 16.5 million you get, how much of  
19           that is subcontracted out?

20                   MS. GLADSTEIN: So, again, it's  
21           about 2 million, a little bit over 2  
22           million, maybe 2 and a half million for  
23           staff and operations, 7 million to JEVS  
24           Human Services. That's 9.5. So the rest  
25           will be contracted out. But, again, that

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           assumes -- that's a 25 percent increase  
3           over this year. So we don't have funding  
4           committed for that full amount. The  
5           reason -- this year we're spending about  
6           14 million, and we asked for this  
7           additional budget authority because our  
8           experience last year was we had to come  
9           back to you for a transfer ordinance once  
10          we raised other grants.

11                   COUNCILMAN JONES: So --

12                   MS. GLADSTEIN: So it would end  
13           up being around between 5 and 7 million  
14           that we would contract out.

15                   COUNCILMAN JONES: Very  
16           quickly, how much of that is MBE/WBE?

17                   MS. GLADSTEIN: It's all to  
18           non-profit organizations.

19                   COUNCILMAN JONES: We still  
20           count that, those dollars.

21                   MS. GLADSTEIN: Well --

22                   COUNCILMAN JONES: Wilson Goode  
23           left. Councilman Goode left, thank  
24           goodness. So we're going to need a  
25           break -- I'm going to need a breakdown of

1           3/31/14 - WHOLE - BILL 140144, etc.

2           the Board of Directors on each.

3                   MS. GLADSTEIN: The Board of  
4           each of those non-profits. And, again,  
5           some of that is -- about 2 million of  
6           that is City agencies, but other than  
7           that.

8                   COUNCILMAN JONES: Okay. Of  
9           the people that you contract out to, are  
10          you able to give me deliverables other  
11          than like the 130 jobs you created? Are  
12          there other deliverables broken down by  
13          them?

14                   MS. GLADSTEIN: Yes.

15                   COUNCILMAN JONES: So, for  
16          example, how many people got in permanent  
17          housing?

18                   MS. GLADSTEIN: We're not -- we  
19          have not been funding that activity.  
20          This year we just started fairly recently  
21          funding the Office of Supportive Housing  
22          to provide emergency payments for back  
23          rent, utilities, and security deposits.  
24          So going forward, we will be able to  
25          count those numbers of people for whom

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           homelessness was prevented through that  
3           service, but that was not a previous  
4           service that we funded.

5                   COUNCILMAN JONES: So here's  
6           where I'm going with this, and I won't  
7           belabor it. If you are issuing roughly  
8           \$12 million in contracts, you have to  
9           hold them accountable for their  
10          deliverables, correct?

11                   MS. GLADSTEIN: Yes, and we do.

12                   COUNCILMAN JONES: So going  
13          forward, we're going to want to know how  
14          many people were given self-sufficiency,  
15          how many people were given jobs, how many  
16          people were moved from temporary housing  
17          to permanent. Those are deliverables  
18          that are quantifiable that for 16 million  
19          we want to know.

20                   Secondly, you get funded by  
21          four major entities, correct?

22                   MS. GLADSTEIN: We're primarily  
23          funded through the state Department of  
24          Community and Economic Development, the  
25          Community Services Block Grant, and then

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           two grants from the Department of Public  
3           Welfare and then Bloomberg  
4           Philanthropies.

5                   COUNCILMAN JONES: So don't  
6           they want to know those deliverables?

7                   MS. GLADSTEIN: Yes, and we  
8           report all of these numbers to them  
9           and --

10                   COUNCILMAN JONES: So why can't  
11           we get them?

12                   MS. GLADSTEIN: I'll be happy  
13           to give that to the Chair, the numbers  
14           for the calendar year 2013 rather than  
15           trying to read them out loud to you.

16                   COUNCILMAN JONES: Because if  
17           it isn't measured, it isn't managed. And  
18           I know you're reporting to someone and  
19           they want to know how those dollars are  
20           spent. And as the Councilwoman pointed  
21           out, we want collaboration, and so we  
22           want to know what the benefit to her  
23           constituents are. Okay?

24                   MS. GLADSTEIN: So we will --  
25           again, this is citywide, but we'll

1           3/31/14 - WHOLE - BILL 140144, etc.

2           provide that to the Council President so  
3           that it can be shared with everybody.

4                   COUNCILMAN JONES: I'm going to  
5           pass and go with Councilman Oh, then  
6           Henon, and then Brown.

7                   COUNCILMAN OH: Thank you very  
8           much, Mr. Chairman.

9                   So from the report and from the  
10          information we have, Philadelphia is the  
11          24th among the 25 largest cities in terms  
12          of median household income at \$34,207.  
13          What is the federal poverty guideline for  
14          a household of four? Do you know that  
15          off the top of your head?

16                   MS. GLADSTEIN: It's about --  
17          I'll give it to you exactly, but it's a  
18          little bit under \$30,000 a year.

19                   For a family of four, it's  
20          \$29,813. I apologize. That's our income  
21          guidelines. That's 125 percent of  
22          poverty.

23                   COUNCILMAN OH: Is that the  
24          City's poverty guideline?

25                   MS. GLADSTEIN: No. Our funder



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           permits us to serve people at 125 percent  
3           of poverty, which for a family of four is  
4           \$29,813. So the actual poverty level  
5           number for a family of four is around  
6           \$25,000.

7                        COUNCILMAN OH: Yes. It's  
8           \$23,850. So a family of six, the federal  
9           poverty guideline is \$31,970. I will  
10          soon be a family of six. We're a family  
11          of five; another few months, a family of  
12          six. My point is, I could not support my  
13          family in any possible way with \$31,970.  
14          I mean, I just don't see how that's going  
15          to -- and my daughter goes to public  
16          school and we don't have any pre-K  
17          program.

18                       My point is that I'm very  
19          interested -- I know you've done a  
20          tremendous amount of work, and I  
21          certainly, with everyone here,  
22          congratulate you and want to support  
23          that. I'm very interested in the  
24          strategy of our city being where we are  
25          and what we're looking at. Addressing

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           poverty is one thing, and then preventing  
3           people from slipping into poverty is yet  
4           another thing. And it just seems to me  
5           in all our discussions that these  
6           guidelines, these federal guidelines that  
7           we're going by, which I know none of us  
8           can change here, are extremely outdated,  
9           in my opinion, in the sense that we are  
10          saying that people who make, for example,  
11          \$32,000, two parents and four children,  
12          that they're not poor. And I am sure  
13          that all of us will agree that if they  
14          are making it, they're in debt and  
15          really, in my opinion, they are in  
16          poverty.

17                        The programs that we're trying  
18          to provide in the City, is there some  
19          creative or innovative way that we can  
20          reach out to allow more families to  
21          participate? What I mean is, when we  
22          talk about pre-K programs, for example,  
23          we have wealthy families with their kids  
24          in pre-K and we have poor families with  
25          their kids in pre-K, and everyone in the

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 middle seems to be left out of that  
3 opportunity. And I don't think it's  
4 really healthy, from our discussions with  
5 other experts, that we have a segregated  
6 education system in pre-K or otherwise.  
7 So I'm kind of stretching a bit just to  
8 see where your discussions have led you  
9 and what you're examining about this.

10           MS. GLADSTEIN: Well, first of  
11 all, we heartily agree that the federal  
12 poverty guidelines are inadequate. In  
13 some communities, they've looked at 200  
14 percent of the poverty level as actually  
15 being the number that would provide some  
16 level of self-sufficiency. But it's the  
17 only number we have to go by and, again,  
18 it's a constraint of our current funding  
19 source that we can only go 25 percent  
20 above that. And to the extent that there  
21 are a broader set of resources -- and  
22 I'll talk about early childhood for a  
23 second -- that's always welcomed, so that  
24 you're not -- so that you are preventing  
25 people who are middle income from

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           slipping into poverty because their  
3           expenses are higher.

4                   I know that there is some  
5           discussion at the state level when the  
6           Majority Policy Committee did a tour  
7           about poverty throughout the state and  
8           there was some discussion about tweaking  
9           some of the guidelines so that, for  
10          example, there could be a way for a  
11          family to pay for early childhood on a  
12          sliding scale, because there are places  
13          in other parts of the state, not in  
14          Philadelphia, where there are a lot of  
15          vacancies, because they're either  
16          subsidized childcare slots or people with  
17          enough income to pay what it costs, which  
18          is expensive, but then there's a gap, and  
19          people of modest means but above poverty  
20          were not able to afford it.

21                   So there is a discussion going  
22          on about permitting sliding scales in  
23          certain situations, but, again, in most  
24          cases, we're not in a regulatory position  
25          at the city level to do that, but could

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           support either federal or state efforts.

3                   COUNCILMAN OH: All right.  
4           Thank you very much.

5                   COUNCILMAN JONES: Thank you,  
6           Councilman.

7                   The Chair recognizes Councilman  
8           Henon.

9                   COUNCILMAN HENON: Thank you,  
10          Mr. Chairman, Majority Leader.

11                   Eva, good morning.

12                   MS. GLADSTEIN: Good morning.

13                   COUNCILMAN HENON: Good  
14          afternoon actually.

15                   MS. GLADSTEIN: Good afternoon.

16                   COUNCILMAN HENON: Time is  
17          flying here.

18                   I do want to thank you for all  
19          you're doing and your office for what you  
20          have accomplished in a short period of  
21          time. Most of the questions that I've  
22          had you either answered in our meetings  
23          outside of the hearings here and that has  
24          been asked and addressed here today. So  
25          I'm just -- I just have one thing.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           I see in your report where  
3           there was over a thousand -- you put 177  
4           people to work. So that's good. Is  
5           there a goal for a percentage of more  
6           people being put to work, and are you  
7           coordinating with -- and I'm looking  
8           forward to the Managing Director's  
9           hearing today and question -- with the  
10          Centers of Excellence that we have here  
11          and their preparedness for putting people  
12          from our School District, enhancing our  
13          graduation rate with -- we have a new  
14          position in the Mayor's Office that was  
15          here that Lori Shorr was talking about  
16          earlier, but I think there's good  
17          opportunities to coordinate with some of  
18          the things that we have with the Centers  
19          of Excellence with the Mayor's Office as  
20          well as the manufacturing needs and  
21          seeking e-training or vocational training  
22          that we have I think is right there in  
23          front of us. So I think just  
24          coordinating with some of those entities  
25          and departments will go a long way,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           because as I see it, it's based on need.  
3           So the skill sets for advanced  
4           manufacturing and the manufacturing  
5           sector in its various levels are based on  
6           need. So you have small businesses to  
7           medium-sized businesses to large  
8           businesses right here in the City of  
9           Philadelphia who are saying this is what  
10          we need, we're looking -- these are our  
11          needs, so help us get trained and help us  
12          get ready. So you have the workforce  
13          development and that is absolutely in the  
14          position and prepared some of the things  
15          that you're doing, and it's a great  
16          way -- at least you can communicate with  
17          some people or with most of the folks who  
18          are in and around, as Councilman Oh had  
19          indicated, some of the people who are in  
20          the poverty level or those who may not  
21          fit the criteria from a number of sense  
22          who actually are struggling.

23                        MS. GLADSTEIN: We actually  
24                        have employment goals, but I'll have to  
25                        share them with the President because I

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           didn't bring that information with me for  
3           the two programs that we're directly  
4           funding coming up next year. We've also  
5           joined the Job Opportunity Investment  
6           Network, so we can better connect with  
7           those individuals sitting around that  
8           table who are investing in these kinds of  
9           activities and I think through that can  
10          strengthen our work as well.

11                   COUNCILMAN HENON: I certainly  
12          do and -- it's a graduation coach.  
13          That's what it was, graduation coach. I  
14          think working together in a collaborative  
15          effort, just as you're doing. I mean,  
16          there's so many people doing a lot of  
17          good things out there, and trying to  
18          gather what they do and how they're  
19          spending their resources or just  
20          duplicity of the resources I think is  
21          critical, and I think obviously I wish  
22          and we all wish your office great  
23          success.

24                   MS. GLADSTEIN: Thank you very  
25          much.



1           3/31/14 - WHOLE - BILL 140144, etc.

2           COUNCILMAN HENON: Thank you.

3           COUNCILMAN JONES: Thank you,  
4 Councilman Henon.

5           The Chair recognizes  
6 Councilwoman Brown.

7           COUNCILWOMAN BROWN: Thank you  
8 very much.

9           Good afternoon.

10          MS. GLADSTEIN: Good afternoon.

11          COUNCILWOMAN BROWN: Let me  
12 first commend you on the composition of  
13 your oversight board membership. It's  
14 diverse. It very much looks like  
15 Philadelphia, and it's well represented  
16 by women. So that should never be a hard  
17 thing to do, but thanks for leading by  
18 example.

19          MS. GLADSTEIN: Sure.

20          COUNCILWOMAN BROWN: Has any  
21 discussion been given to the citywide  
22 early learning plan?

23          MS. GLADSTEIN: Yes. We have  
24 completed a funding proposal to try to  
25 fund that process. I can't identify the

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           funder, but we hope to know by early May  
3           whether or not those funds have been  
4           secured, and we are starting initial work  
5           at the Mayor's Early Learning Advisory  
6           Council just in terms of understanding --  
7           looking at other cities' plans to try to  
8           get a sense of how they engaged in their  
9           planning process, what resources they  
10          used, what were the components of the  
11          plan. So we're doing early work right  
12          now and hope to have the funding in place  
13          to have a consultant to work with us with  
14          some national expertise, and hopefully  
15          that would get started in June.

16                    COUNCILWOMAN BROWN: And if  
17                    funded, how many children would that  
18                    potentially impact?

19                    MS. GLADSTEIN: I'm thinking  
20                    it's something like 50,000 children in  
21                    the City of Philadelphia who are of that  
22                    age right now.

23                    COUNCILWOMAN BROWN: Do we know  
24                    what the wait list number is for children  
25                    trying to get into quality childcare

1           3/31/14 - WHOLE - BILL 140144, etc.

2           centers right now? It fluctuates.

3                   MS. GLADSTEIN: It fluctuates,

4           and actually the system is more

5           complicated than it should be, because

6           there are childcare subsidies that are

7           available, but they're in four

8           different -- they're divided into four

9           different organizations by geography.

10          And so in the different -- each

11          organization might have a different size

12          waiting list at any point in time. I

13          think statewide the number is down right

14          now, but it goes up and down depending

15          upon the time of year.

16                   COUNCILWOMAN BROWN: In this

17          potential funded proposal, will it speak

18          strictly to service delivery for children

19          or will it deal with upgrading

20          infrastructure of childcare centers and

21          the like or a combination of the both?

22                   MS. GLADSTEIN: Well, there's

23          new funding available around

24          infrastructure, improving infrastructure.

25          In addition to what Council allocated

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           last year, the William Penn Foundation  
3           just funded a partnership to work in this  
4           area of the Reinvestment Fund and the  
5           Philadelphia Health Management  
6           Corporation, and I'm serving on an  
7           advisory group for that work, and what  
8           we're hoping is that through our plan, we  
9           can recommend going forward what the need  
10          is and get additional investment for that  
11          program.

12                        COUNCILWOMAN BROWN: How did  
13          Clarifi end up being the lucky  
14          contractor? What process was executed  
15          there?

16                        MS. GLADSTEIN: That actually  
17          pre-dated my position. So I can say that  
18          they are a very, very well-respected  
19          credit counseling agency in the City of  
20          Philadelphia and I know they've had  
21          numerous successful contracts with the  
22          City, but I was not part of the selection  
23          process in bringing them on.

24                        COUNCILWOMAN BROWN: I believe  
25          when I came in, Councilman Jones was

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           asking questions about the procurement  
3           activities with those agencies that your  
4           office partners with. So do you drill  
5           down another layer and have some sense of  
6           oversight in ensuring that they are  
7           engaging in contracts with local minority  
8           and women-owned businesses on the  
9           procurement end?

10                   MS. GLADSTEIN: Virtually all  
11           of our contracting is with non-profit  
12           organizations and usually they're  
13           directly providing those services rather  
14           than --

15                   COUNCILWOMAN BROWN:  
16           Contracting them out.

17                   MS. GLADSTEIN: --  
18           subcontracting them out. But we do carry  
19           forward all of the City requirements in  
20           those contracts. So to the extent that  
21           they are subcontracting, those  
22           requirements are passed on to them.

23                   We've had several contracts  
24           with for-profit entities for professional  
25           services, and I believe our participation

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           rate was in the area of 38 percent last  
3           year for our for-profit contracts. They  
4           don't appear in our testimony only  
5           because they're below the \$250,000  
6           threshold. We had smaller contracts.

7                   COUNCILWOMAN BROWN: I see.  
8           The bell has rung.

9                   Is there anyone else to  
10          question?

11                   COUNCILMAN JONES: You're free  
12          to continue, Councilwoman.

13                   COUNCILWOMAN BROWN: Okay. So  
14          then your office is also responsible for  
15          the oversight and ensuring that these  
16          non-profits are doing what they say  
17          they're doing?

18                   MS. GLADSTEIN: Yes.

19                   COUNCILWOMAN BROWN: Your  
20          office assumes responsibility?

21                   MS. GLADSTEIN: Yes. And,  
22          again, we have amplified our contract  
23          monitoring staff in the last year so that  
24          we could do that.

25                   COUNCILWOMAN BROWN: Okay. The

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           WorkReady and job training services, just  
3           speak or elaborate on that, because I  
4           can't...

5                       MS. GLADSTEIN: The WorkReady  
6           program is the one that we are now  
7           passing through the resources to JEVS  
8           Human Services. They are working with a  
9           population referred by the County  
10          Assistance Office of people who have  
11          either disabilities or medical conditions  
12          or other barriers towards employment. So  
13          the goal is to remove those barriers. In  
14          some select cases, they are able to  
15          connect people to employment. In other  
16          cases, they're able to connect them to  
17          community service opportunities,  
18          particularly when they're young women who  
19          are pregnant and cannot get a permanent  
20          job. In other cases, they might end up  
21          just removing barriers or even helping  
22          them obtain SSI or SSDI, but it's a  
23          population with multiple barriers.

24                      COUNCILWOMAN BROWN: So you  
25          really serve as a link, if you will?

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. GLADSTEIN: Yes.

3           COUNCILWOMAN BROWN: The  
4           Mayor's Office launched the Empowering  
5           Black Male initiative effort. Is your  
6           office working in tandem along with  
7           partnering with this particular  
8           initiative at all?

9           MS. GLADSTEIN: Not that I'm  
10          aware of, but I can check.

11          COUNCILWOMAN BROWN: Okay.  
12          Given the mission of your agency and the  
13          intent of that particular initiative, it  
14          appears, at least on the surface, that it  
15          makes sense to look to see where there  
16          can be some coordination of effort.

17          Lastly, if you could just speak  
18          to the dollars that will be spent on  
19          agencies and shelters providing services  
20          to homeless men, women, and youth.

21          MS. GLADSTEIN: Sure. Again,  
22          we have the -- probably for the last  
23          decade under MOCS and now under CEO, we  
24          have provided support to the Office of  
25          Supportive Housing. In the past, that



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           support went for case management services  
3           in the shelters. This year we changed  
4           that so that we are now supporting them  
5           in their -- they have an Emergency  
6           Assistance Unit essentially where they  
7           are trying to prevent people from  
8           becoming homeless, people who have the  
9           eviction notice already, and we are  
10          providing about -- it's \$450,000  
11          annually, on an annual basis, and that is  
12          for back rent, security deposits, utility  
13          payments. So this is fairly new, but  
14          that's the basis for that agreement.

15                    COUNCILWOMAN BROWN: And that  
16          comes out of City dollars or --

17                    MS. GLADSTEIN: All of our  
18          funding comes from grants. That comes  
19          out of the Community Services Block Grant  
20          that we manage.

21                    COUNCILWOMAN BROWN: I see.  
22          Wow. I'm sure, to Councilman Jones'  
23          always request of documentation, if it's  
24          not measured, it doesn't exist. We'll be  
25          curious to see what the yield of that

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           effort is next year with regards to  
3           helping families not go down that road.

4                   MS. GLADSTEIN: And I agreed I  
5           would share all of our program outcome  
6           data, because we do have to report that  
7           to the state. So we'll be happy to share  
8           all of that.

9                   COUNCILWOMAN BROWN: All right,  
10          then. Thank you for your testimony. Let  
11          me close by echoing Councilman Oh's  
12          remarks that the work you do is  
13          enormously important and the poverty rate  
14          would probably be bigger or higher than  
15          26 percent but for the work that you're  
16          doing over there. So moving the needle  
17          is tough, but we appreciate what you do  
18          nonetheless.

19                   MS. GLADSTEIN: Thank you very  
20          much.

21                   COUNCILWOMAN BROWN: You're  
22          welcome.

23                   Thank you, Mr. Chairman.

24                   COUNCILMAN JONES: Thank you,  
25          Councilwoman.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   Very quickly and then you can  
3 go. What are the things that you're  
4 going to provide back to the Chair?

5                   MS. GLADSTEIN: We are  
6 providing a statement of all of our  
7 program outcomes from the last year, and  
8 I'm specifically going to look at our  
9 goals for our job training programs that  
10 you asked for that we have and  
11 information on the Board composition of  
12 our non-profit organizations with whom we  
13 contract.

14                   COUNCILMAN JONES: In  
15 addition -- and if you get these to us,  
16 we won't call you back, look at it this  
17 way.

18                   So what kind of services when  
19 they come to you, what do people ask for.  
20 I mean, a codification of those requests  
21 for assistance would be helpful so that  
22 we then know here how to budget and give  
23 people more money that provide those  
24 specific types of services. How many  
25 people need food stamps or are food

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           deprived or need food from one of the  
3           various cupboards. How many people  
4           request that. How many people want  
5           Section 8 vouchers. One of the reasons  
6           why President Clarke has gone to rental  
7           assistance is, there's a notion that  
8           there's \$27 million worth of vouchers we  
9           are eligible for, yet we leave 7 million  
10          of it annually on the table. I got to  
11          believe that between you and OHCD you can  
12          figure out how we can actually use that.  
13          So we're going to look at what services.

14                        How many people have requested  
15          LIHEAP assistance. I mean, those are  
16          clear indicators. And then how many  
17          people once they requested it actually  
18          got some relief and/or services that were  
19          requested. I think that would be at  
20          least a good start.

21                       MS. GLADSTEIN: Okay.

22                       COUNCILMAN JONES: Again, thank  
23          you for moving the needle in the right  
24          direction. It's a heavy lift, and one  
25          day when you work yourself out of that

1           3/31/14 - WHOLE - BILL 140144, etc.

2           needle or job, we'll be on to something  
3           different. Okay?

4                    Are there any other  
5           questions --

6                    MS. GLADSTEIN: That's a long  
7           way.

8                    COUNCILMAN JONES: -- for this  
9           witness?

10                   (No response.)

11                   COUNCILMAN JONES: Seeing none,  
12           thank you for your testimony.

13                   MS. GLADSTEIN: Thank you.

14                   COUNCILMAN JONES: We're going  
15           to take a break and we will come back at  
16           2:15. We're going to take a lunch break,  
17           give the stenographer a break.

18                   Thank you all. We're going to  
19           recess until 2:15.

20                   (Short recess.)

21                   COUNCIL PRESIDENT CLARKE: Good  
22           afternoon. This is the Committee of the  
23           Whole reconvening on the FY15 budget.

24                   First up I believe we will have  
25           Mural Arts; am I correct?

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. McCOLLOCH: We're next, but  
3           it's your call.

4           COUNCIL PRESIDENT CLARKE: I'm  
5           just basing it on the schedule we have.

6           MS. McCOLLOCH: Based on the  
7           schedule, OHCD is next.

8           COUNCIL PRESIDENT CLARKE:  
9           Ms. McColloch, are you anxious to get up?

10           (Witness approached witness  
11           table.)

12           MS. McCOLLOCH: Whatever you  
13           want, Council President.

14           COUNCIL PRESIDENT CLARKE: No.  
15           I'm just basing it on the sheet that I  
16           had.

17           Ready when you are,  
18           Ms. McColloch.

19           MS. McCOLLOCH: Good afternoon,  
20           President Clarke and members of City  
21           Council. I am Deborah McColloch and I am  
22           the Director of Housing. I am here today  
23           to present testimony on the Office of  
24           Housing and Community Development's  
25           proposed Operating Budget for Fiscal Year

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           2015. The proposed Operating Budget  
3           under the Community Development Fund,  
4           Grants Revenue Fund, Housing Trust Fund,  
5           and General Fund will also be presented  
6           in the spring to the Finance Committee at  
7           its hearing on the Consolidated Plan  
8           ordinance. That hearing will authorize  
9           the submission to HUD on the Consolidated  
10          Plan, which includes the budget for the  
11          Community Development Block Grant and  
12          other housing programs for Fiscal Year  
13          2015, CDBG Year 40.

14                    The General Fund supports  
15                    approximately 1.8 percent of OHCD's  
16                    annual budget. The proposed FY 2015  
17                    General Fund budget allocates \$3,020,000  
18                    to OHCD, which is the same as the Fiscal  
19                    Year 2014 budget allocation. This  
20                    funding includes 2.39 million to support  
21                    the vacant land stabilization and  
22                    maintenance activities of the  
23                    Philadelphia LandCare program, \$130,000  
24                    to support the Settlement Grant and  
25                    Tangled Title programs, and \$500,000 for

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           the Child Care Facilities Fund, all  
3           consistent with the FY14 budget.

4                       For FY 2015, the City's  
5           Entitlement Grants from HUD have yet to  
6           be awarded. Therefore, grant funding  
7           amounts consistent with FY14 amounts were  
8           used in compiling this budget. The  
9           enclosed budget includes departmental  
10          appropriations, which may be adjusted  
11          when the final entitlement figures have  
12          been determined.

13                      One of the biggest challenges  
14          facing OHCD remains the significant  
15          reduction of nearly \$40 million in  
16          federal and state resources over the last  
17          five years. The Year 40 Proposed  
18          Consolidated Plan will be consistent with  
19          the City's priority to serve low- and  
20          moderate-income individuals and families  
21          and revitalize neighborhoods by  
22          preventing homelessness by keeping people  
23          in their homes, increasing affordable  
24          housing by producing new units,  
25          strengthening communities by eliminating



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           blight and promoting neighborhood  
3           planning, and creating jobs by attracting  
4           and retaining businesses.

5                         In FY 2015, OHCD will be  
6           working with the Philadelphia  
7           Redevelopment Authority and the  
8           Philadelphia Housing Development  
9           Corporation to help make the Land Bank  
10          operational. The creation of the Land  
11          Bank will have an impact upon staff,  
12          resources, and activities in Fiscal Year  
13          2015.

14                        OHCD will return to City  
15          Council this spring to present the  
16          complete Fiscal Year 2015 proposed budget  
17          as part of the Consolidated Plan hearing.

18                        I'll be happy to answer any  
19          questions you may have today.

20                        COUNCIL PRESIDENT CLARKE:  
21          Thank you. Thank you, Ms. McColloch.

22                        A couple of questions. Let me  
23          ask you this question first: What's the  
24          status of the contracts with employees  
25          between the various housing agencies?

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. McCOLLOCH: The collective  
3 bargaining agreements?

4           COUNCIL PRESIDENT CLARKE: Yes.

5           MS. McCOLLOCH: We do not have  
6 new collective bargaining agreements.  
7 We're still operating under collective  
8 bargaining agreements that are nearly ten  
9 years old.

10          COUNCIL PRESIDENT CLARKE:

11 Okay. Do you anticipate any movement on  
12 that, particularly given the Land Bank  
13 possibility?

14          MS. McCOLLOCH: We have --  
15 we're about to engage in start-up again,  
16 I should say, negotiations with the union  
17 leadership. The first of those meetings  
18 is being scheduled now.

19          COUNCIL PRESIDENT CLARKE:

20 Okay. With respect to the Land Bank --  
21 you know what, let me take a step back.

22                 A couple of years ago there was  
23 a settlement with the Philadelphia  
24 Housing Authority, and I think it was  
25 around \$6 million for fees that were owed

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           as a result of some of the utility issues  
3           and some of the other issues. Where is  
4           that money?

5                   MS. McCOLLOCH: That was paid  
6           to the City. I don't know. It's not in  
7           the OHCD budget specifically, so I can't  
8           answer like where it is. It's in the  
9           City budget.

10                   (Witness approached witness  
11           table.)

12                   MS. McCOLLOCH: Rebecca can  
13           answer that.

14                   MS. RHYNHART: Rebecca  
15           Rhyhart, Budget Director.

16                   COUNCIL PRESIDENT CLARKE: Good  
17           afternoon.

18                   MS. RHYNHART: The 6 million  
19           flowed into the City's General Fund in  
20           Fiscal '13.

21                   COUNCIL PRESIDENT CLARKE: And?

22                   MS. RHYNHART: So it flowed  
23           into the City's General Fund balance. So  
24           it was treated like -- I mean, it was  
25           similar to other revenues that flow into

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           the City's General Fund. So it wasn't  
3           segregated in a separate place.

4                        COUNCIL PRESIDENT CLARKE:  
5           Wasn't there some language that that  
6           money had to be used for some sort of  
7           affordable housing activity?

8                        MS. RHYNHART: There was  
9           general language to the extent that it  
10          needed to be used for blight, which we're  
11          having some discussions about right now  
12          in terms of if that has been satisfied or  
13          if -- how that money and the MOU -- if  
14          the MOU has been satisfied or not. So  
15          that's something that we're talking  
16          about, and I'll get back to you. I could  
17          get back to you with a little bit more  
18          detail.

19                      COUNCIL PRESIDENT CLARKE:  
20          Because I believe that we forwarded a  
21          letter to the Administration at around  
22          the time when that transaction was  
23          concluded. I don't have it with me, but  
24          I'm not sure we got a detailed response.  
25          There was some suggestion that some of

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           that money was going to go for Land Bank  
3           activities. I mean, \$6 million, I'm  
4           just -- I know what happens when money  
5           goes into the General Fund. It just kind  
6           of disappears.

7                     MS. RHYNHART: It doesn't  
8           disappear. It goes --

9                     COUNCIL PRESIDENT CLARKE:  
10          Well, on our side it disappears. You all  
11          know where it is, but we don't know where  
12          it is, and the reality is that there was  
13          very specific language and I was  
14          wondering why we wouldn't basically put  
15          that money in a category or a class that  
16          clearly would set aside those \$6 million  
17          for purposes of removing blight and not  
18          just have it sit in the General Fund and  
19          end up in some other department that has  
20          no relationship to its original intent.

21                    MS. RHYNHART: Right. In terms  
22          of the letter -- there's a few things in  
23          your question. In terms of the letter, I  
24          would have to look back to see. I don't  
25          recall a specific letter, but I'll make

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           sure that we answer that letter even  
3           though it was a while ago. And then you  
4           have a good point in the sense that it  
5           wasn't segregated. The way the MOU was  
6           written said it was going to go into the  
7           General Fund, and that's what happened,  
8           but the MOU also had categories that it  
9           needed to be used for. So you raise a  
10          good point, and that's something that  
11          we're looking at right now.

12                    COUNCIL PRESIDENT CLARKE: So  
13           if there was a transfer ordinance that  
14           identified \$6 million from the General  
15           Fund and designated it to a particular  
16           department, we would be ensured that it  
17           would be used for such activity?

18                    MS. RHYNHART: Well, yes. I  
19           mean, I think that we as an  
20           Administration need to make sure that we  
21           meet the requirements of the MOU. It was  
22           broad in the sense of we needed to use  
23           the money for sort of anti-blight  
24           activity, which a lot of things, like  
25           demolition and other things, would fit

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           into that category. But it is a  
3           discussion that we're currently having,  
4           because a much smaller amount, as you  
5           know, 500,000, was put towards the Land  
6           Bank.

7                        COUNCIL PRESIDENT CLARKE:  
8           Okay. You know that's not going away,  
9           right?

10                      MS. RHYNHART: No, and I will  
11           get back to you, though. You're raising  
12           a good point.

13                      COUNCIL PRESIDENT CLARKE: I  
14           will guarantee that.

15                      I just want to get a little  
16           clarity -- thank you -- a little clarity  
17           on Trust Fund. You talk about the  
18           appropriations on Page 63. I guess that  
19           would be in the detail, Housing Trust  
20           Fund, 19.25 million. Is that an annual  
21           appropriation or is that an accumulation  
22           of Trust Fund dollars?

23                      MS. McCOLLOCH: I'm sorry.  
24           Just a minute. I need to figure out what  
25           page.

1 3/31/14 - WHOLE - BILL 140144, etc.

2 COUNCIL PRESIDENT CLARKE:

3 Section 19, Page 63.

4 MS. McCOLLOCH: Okay. Hold on  
5 one second.

6 Oh, I see it. I'm with you.

7 (Witness approached witness  
8 table.)

9 MR. CESARIO: Paul Cesario,  
10 Director of Finance.

11 The 19,250 is the total of  
12 current year, Fiscal Year '15 estimates,  
13 along with re-establishing prior year  
14 balances that are liquidated by City  
15 Finance as part of their accounting  
16 procedures.

17 COUNCIL PRESIDENT CLARKE:  
18 Bring your mic a little closer.

19 MR. CESARIO: It's a total of  
20 our current Fiscal Year '15 estimate of  
21 revenue, plus a carryforward of prior  
22 year amounts that need to be  
23 re-established in the City's accounting  
24 system, because they're liquidated at  
25 year end.



1           3/31/14 - WHOLE - BILL 140144, etc.

2           COUNCIL PRESIDENT CLARKE:

3           What's our annual revenue stream?

4           MR. CESARIO: We're estimating  
5           12,500,000.

6           COUNCIL PRESIDENT CLARKE: And  
7           so we're basically -- the additional  
8           dollars or money that was left over from  
9           last year, is there a reason why we  
10          didn't spend down on that?

11          MR. CESARIO: It's not that  
12          they're left over. They've been  
13          obligated and encumbered in projects.  
14          However, the City's accounting process  
15          requires those funds to be liquidated.

16          COUNCIL PRESIDENT CLARKE:  
17          Okay. All right.

18          In next year's Block Grant, do  
19          we anticipate additional cuts? I believe  
20          we're under 50 million now.

21          MS. McCOLLOCH: Yes. And  
22          actually since the time of this  
23          testimony, we just received our  
24          allocation from HUD in the last,  
25          whatever, three days, and our CDBG funds

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           have been reduced. We're at 39 point, I  
3           think it's, 3 -- I forget the exact  
4           number -- million, which is about a  
5           \$700,000 reduction from last year. So  
6           we're now below \$40 million in CDBG  
7           funds.

8                        COUNCIL PRESIDENT CLARKE: So  
9           the continuing reduction of funds from  
10          the federal government continues to  
11          diminish the number of units that we're  
12          able to produce. So as I said in years  
13          past, without some other strategy to get  
14          an additional funding source in place,  
15          we're just going to continue to build  
16          less and less units on an annual basis.

17                       So here's the \$64,000 question:  
18          The recent proposal by the City Council  
19          of Philadelphia to put in place a funding  
20          stream that wouldn't necessarily increase  
21          the Block Grant but would actually allow  
22          us to participate and leverage dollars  
23          that are already authorized by HUD, being  
24          ACCs from the Housing Authority and 4  
25          percent tax credits that are in the tens

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           of millions of dollars available on an  
3           annual basis but not taken advantage of  
4           because of the gap financing issue, has  
5           OHCD taken a position on that yet?

6                   MS. McCOLLOCH: No. I have  
7           reviewed the proposal, and my  
8           understanding is that there really --  
9           there are four elements of it. The one  
10          is to use the 4 percent tax credits. The  
11          second is to use ACCs from PHA. The  
12          third is to figure out a source of  
13          funding for the gap financing, and the  
14          fourth is to make publicly owned land  
15          available at nominal cost to support  
16          affordable housing.

17                   COUNCIL PRESIDENT CLARKE:  
18          Right. Well, our proposal doesn't call  
19          for us to figure out a way. It clearly  
20          defines a proposal. It talks about  
21          borrowing a hundred million dollars. It  
22          doesn't necessarily say what type of  
23          bonds we will use, but...

24                   MS. McCOLLOCH: Right. I'm  
25          making sure -- those were what the four

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 elements were.

3                   COUNCIL PRESIDENT CLARKE:  
4 Correct.

5                   MS. McCOLLOCH: It's an  
6 interesting idea that we need to work  
7 with Council to figure out how that would  
8 actually become operational and what  
9 would be a source to repay the bonds.  
10 That's really what's at the crux, is what  
11 funding could be used to repay the bonds  
12 were we to take out a large bond as this  
13 suggests.

14                   COUNCIL PRESIDENT CLARKE:  
15 Well, we've identified that also.

16                   MS. McCOLLOCH: Well --

17                   COUNCIL PRESIDENT CLARKE: The  
18 aforementioned Trust Fund.

19                   MS. McCOLLOCH: Right.

20                   COUNCIL PRESIDENT CLARKE: And  
21 I know you have -- because you're a part  
22 of the team, you probably won't be able  
23 to answer this question. What timeline  
24 do you anticipate moving on this since we  
25 continue to see a reduction in federal

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           dollars as it relates to Block Grant? Is  
3           this something that there's a sense of  
4           urgency given on all accounts that the  
5           ability to have an adequate amount of  
6           affordable housing units is just  
7           Herculean? I mean, is there some sense  
8           of urgency to review this?

9                   MS. McCOLLOCH: A sense of  
10           urgency to review the proposal?

11                   COUNCIL PRESIDENT CLARKE: Yes.

12                   MS. McCOLLOCH: Yes. Yes. I  
13           had anticipated that we would review it  
14           and discuss it with Council before we  
15           bring the Consolidated Plan before  
16           Council.

17                   COUNCIL PRESIDENT CLARKE: When  
18           is that?

19                   MS. McCOLLOCH: Well, I  
20           anticipate that we will transmit the  
21           Consolidated Plan to Council, the  
22           proposed Consolidated Plan to Council, in  
23           mid May, and then Council, of course,  
24           schedules its own hearing so that it will  
25           be passed -- something will be passed

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           before Council recesses in mid June.

3                   COUNCIL PRESIDENT CLARKE:  
4           Okay. So does the Consolidated Plan,  
5           your proposed Consolidated Plan, have  
6           revenues that are referenced in the  
7           affordable housing proposal that Council  
8           submitted?

9                   MS. McCOLLOCH: The proposed  
10          Consolidated Plan hasn't been transmitted  
11          yet, so --

12                   COUNCIL PRESIDENT CLARKE: No;  
13          just any -- I mean, you've outlined the  
14          categories of funding. Is that  
15          traditionally -- is the 4 percent tax  
16          credits referenced in that or ACCs from  
17          the Housing Authority or hundred million  
18          dollars in borrowing?

19                   MS. McCOLLOCH: The  
20          Consolidated Plan includes a Housing  
21          Trust Fund budget. It does not include 4  
22          percent tax credits or ACCs. But the  
23          proposed annual Housing Trust Fund budget  
24          is presented to Council as part of the  
25          Consolidated Plan.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           COUNCIL PRESIDENT CLARKE:

3           Okay. That's by choice, but not by  
4           requirement; am I correct?

5           MS. McCOLLOCH: That is an  
6           agreement -- I believe it's in the  
7           Executive Order that established the  
8           Housing Trust Fund, that it would be  
9           presented that way.

10          COUNCIL PRESIDENT CLARKE: It  
11          goes back to the last Administration.

12          MS. McCOLLOCH: Yes.

13          COUNCIL PRESIDENT CLARKE: So  
14          it could be segregated from the  
15          Consolidated Plan?

16          MS. McCOLLOCH: It could be if  
17          a new Executive Order was issued, yes.

18          COUNCIL PRESIDENT CLARKE: Or  
19          by ordinance.

20          MS. McCOLLOCH: Or by  
21          ordinance, yes.

22          COUNCIL PRESIDENT CLARKE:

23          Thank you. Thank you.

24          The Chair recognizes Councilman  
25          Jones.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILMAN JONES: Thank you,  
3 Mr. President.

4                   Good afternoon.

5                   MS. McCOLLOCH: Good afternoon.

6                   COUNCILMAN JONES: How many  
7 affordable housing units were produced  
8 last year?

9                   MS. McCOLLOCH: I don't know  
10 off the top of my head, but I will give  
11 you that -- I will get you that  
12 information.

13                   COUNCILMAN JONES: And with  
14 President Clarke's proposal, we're  
15 looking at the possibility of -- what was  
16 it? How many units was that? Two  
17 thousand units. So, I mean, that's a  
18 significant bump in the production of  
19 affordable housing possibly, and it's my  
20 understanding one of the merits of the  
21 program is that when you focus that kind  
22 of money on rental units, it frees you up  
23 for homeownership, so almost providing a  
24 multiplier effect, and from what I read,  
25 also the repayment schedule could be



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           secured because of the \$7 million  
3           differential between certificates that we  
4           receive from HUD versus the ones we  
5           actually put out on the street. So there  
6           was a \$27 million total in there because  
7           we reduced units from PHA. There was  
8           about a \$7 million differential that  
9           could be applied for a program like this  
10          if the certificates were applied to these  
11          units, if I understood that.

12                        So in light of the fact that we  
13          lost \$43 million over the last ten years  
14          of manna from heaven under CDBG dollars,  
15          we have to start to look around to find  
16          ways to keep people with minimal means in  
17          affordable housing. So we've got to kind  
18          of put our heads together on that.

19                        So second question -- that was  
20          a comment. That was not a question. But  
21          the second part of that is, last cycle we  
22          negotiated -- well, actually this year,  
23          we negotiated with the Administration  
24          1.25 million for weatherization for PHDC.  
25          I have a letter of commitment in lieu of

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           increasing the royalties that come from  
3           the Gas Works. How has that been  
4           applied?

5                   MS. McCOLLOCH: Weatherization  
6           funding?

7                   COUNCILMAN JONES: Yes. We put  
8           an additional 1.25 dedicated to go to  
9           PHDC. That was in lieu of us increasing  
10          by 2 percent the royalties from the Gas  
11          Company.

12                   MS. McCOLLOCH: I'm sorry.  
13          Those funds have not been appropriated to  
14          OHCD, and OHCD in turn contracts with  
15          PHDC to carry out the weatherization  
16          program. So those funds have not come to  
17          OHCD or PHDC.

18                   COUNCILMAN JONES: So the Mayor  
19          wrote me a letter, so I'm taking him on  
20          his word that that would happen.

21                           (Witness approached witness  
22          table.)

23                   MS. RHYNHART: We'll look  
24          back -- hi, Councilman Jones.

25                           There seems to be some

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           disconnect here, because I'm not aware of  
3           this issue. So I will see what the issue  
4           is and follow it back up.

5                   COUNCILMAN JONES: But I made  
6           it a part of the record when we were  
7           having the final vote for the increase of  
8           \$2 million, close to it, from the Gas  
9           Works to the City of Philadelphia by  
10          royal payment. I got a letter that said  
11          if you -- you should consider, not if you  
12          do this or that, but if you consider us  
13          making this substantial commitment, you  
14          might not need to move that final vote.  
15          And I took that, based on the letter and  
16          good faith, that it's happened, but that  
17          hasn't been transmitted to you?

18                   MS. RHYNHART: Either it hasn't  
19          or I am not remembering it. So in good  
20          faith, I will look into it and --

21                   COUNCILMAN JONES: Well, I  
22          intend to remind you, I guarantee you  
23          that.

24                   Because I'm going to get the  
25          letter, Mr. President.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. RHYNHART: I believe you.  
3 I believe you. So I will take the onus  
4 of responsibility to find the letter and  
5 get back to you.

6           COUNCILMAN JONES: All right.  
7 I appreciate that.

8           By way of the RFP that we saw  
9 from HUD and it was for disability, you  
10 will take a look at that to see if we  
11 can't --

12           MS. McCOLLOCH: I can answer  
13 that question now. This was a question  
14 that Councilman Jones had this morning  
15 about 811 financing, that HUD had issued  
16 an RFP. The entity that is eligible to  
17 apply for those funds in the State of  
18 Pennsylvania is the Pennsylvania Housing  
19 Finance Agency, PHFA, because it's the  
20 agency that issues and allocates  
21 low-income housing tax credits.

22           COUNCILMAN JONES: Are you in  
23 communication with them?

24           MS. McCOLLOCH: I am, and I can  
25 tell you what they told me.

1 3/31/14 - WHOLE - BILL 140144, etc.

2 COUNCILMAN JONES: Oh, go  
3 ahead.

4 MS. McCOLLOCH: So I'm just  
5 saying, so OHCD doesn't apply for it,  
6 PHFA does, and currently PHFA has a  
7 cooperative agreement with HUD for \$5.4  
8 million -- it's available right now --  
9 for 200 accessible units statewide. It's  
10 not just in Philadelphia; it's statewide.  
11 PHFA plans on issuing another RFP this  
12 summer, and that RFP will target both  
13 projects that have already received tax  
14 credits and new projects, and PHFA is  
15 applying for a second round of funding  
16 through the RFP that you showed me this  
17 morning that's due in May.

18 COUNCILMAN JONES: Well, we --

19 MS. McCOLLOCH: So PHFA is on  
20 it.

21 COUNCILMAN JONES: We would be  
22 interested in RFPs that dealt with  
23 caregivers. One of the things that we  
24 found a need for is that as caregivers  
25 age into the need for constant care, a

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 duplex situation where the caregiver  
3 lived above and the care receiver lived  
4 on the ground floor, where some creative  
5 means that a younger person that might be  
6 caring for an older relative could take  
7 advantage of a discounted rent, but a  
8 part of that covenant would be that they  
9 provided transportation or they provided  
10 meals or they checked on their medicine  
11 and doctors' appointments. Those kind of  
12 creative utilizations of that is  
13 something that -- I know a lot of people  
14 just don't want to go into homes and they  
15 want to be around relatives. And so this  
16 kind of creativity, thinking outside of  
17 the box, if you would, is something that  
18 I would appreciate you taking a look at.

19                   MS. MCCOLLOCH: Okay.

20                   COUNCILMAN JONES: Finally, the  
21 blighted lots that we see in communities,  
22 President Clarke had a strong commitment  
23 to maintaining a lot of those lots in our  
24 neighborhoods. A lot of them are victims  
25 of short dumping and others. How are

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           those contracts -- I know you probably  
3           are an expert, Mr. President, but for my  
4           purposes, how are those -- in what  
5           sections of town do they issue these RFPs  
6           and who have been the recipients of them  
7           for the last year?

8                       MS. McCOLLOCH: OHCD holds a  
9           contract with the Pennsylvania  
10          Horticulture Society, PHS, to carry out  
11          the Philadelphia LandCare program, and  
12          PHS in turn holds contracts with a  
13          variety of organizations. Some of them  
14          in the program called Community LandCare  
15          are neighborhood-based community  
16          organizations that clean the lots in  
17          their neighborhoods. Some of them are  
18          with for-profit landscape architects --  
19          not architects; landscapers that maintain  
20          and do a higher level of treatment for  
21          the properties than just cleaning and  
22          greening, which is what the Community  
23          LandCare organizations do. So I can  
24          provide you with the list of the  
25          organizations that in the past year PHS

1           3/31/14 - WHOLE - BILL 140144, etc.

2           has supported and PHS --

3                   COUNCILMAN JONES:   How many  
4           contracts roughly?

5                   MS. McCOLLOCH:   About  
6           20-something for Community LandCare.  
7           Fewer than that for the landscape.

8                   COUNCILMAN JONES:   And many of  
9           them are in different parts of the -- so  
10          does North Philadelphia have a lot  
11          contract or does West Philadelphia or  
12          Germantown, South Philly?   How is it  
13          divided up?

14                   MS. McCOLLOCH:   Yes.   They have  
15          to be in low/mod-income census tracts.  
16          So it's in eligible census tracts, and I  
17          can give you the list of Community  
18          LandCare groups and the lots that they  
19          maintain.

20                   COUNCILMAN JONES:   And I'd be  
21          interested in finding out if they have a  
22          Philadelphia employment base and are they  
23          working with -- and I'm sure they are --  
24          working with community groups, but I  
25          don't know -- for me I'd like to know who



1           3/31/14 - WHOLE - BILL 140144, etc.

2           they are.

3                       MS. McCOLLOCH: The Community  
4           LandCare groups for the most part are  
5           community groups. They are non-profit  
6           organizations working in the  
7           neighborhoods, and many of them hire  
8           neighborhood residents to carry out the  
9           work. I can give you the details.

10                      COUNCILMAN JONES: Okay. And  
11           for the record, Mr. President, I have  
12           before me the letter from the Mayor,  
13           which I will officially have placed in  
14           the record and provide a copy to --

15                      COUNCIL PRESIDENT CLARKE: I  
16           knew your capable staff would get that  
17           letter in a heartbeat.

18                      COUNCILMAN JONES: You know  
19           they weren't leaving here -- I'd have  
20           kept asking questions all day until I got  
21           that.

22                      Thank you, Mr. President.

23           Thank you, sir.

24                      COUNCIL PRESIDENT CLARKE:

25           You're welcome.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           Ms. McColloch, with respect to  
3           some of the staffing issues, I want to  
4           make sure -- and I'm trying to figure out  
5           how to ask this question without creating  
6           some challenges for some of your  
7           departments.

8           In your anticipated resolution  
9           of the bargaining units within OH and I  
10          guess PH and, I don't know, even RDA, is  
11          it anticipated that there may be some  
12          additional movements to some of those  
13          departments to facilitate some of the  
14          proposed operations such as Land Bank and  
15          some of the other initiatives that we  
16          would hope would help us realize  
17          efficiencies?

18          MS. MCCOLLOCH: I'm sorry. I  
19          want to make sure I understand.

20          COUNCIL PRESIDENT CLARKE: You  
21          ask the question, but you're not sure how  
22          you ask it without creating a problem.

23          So as we hopefully get to some  
24          consensus on contracts, because we've had  
25          these ongoing contractual issues with the

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           workforce, not only in the traditional  
3           Administration and we're hopefully coming  
4           to a conclusion on the last one, District  
5           Council 33, very shortly, but there's  
6           been this ongoing issue with respect to  
7           contracts over in the agencies that goes  
8           back to the prior Mayor. So do you think  
9           there would be some reshuffling of  
10          positions and staff to try and do some  
11          things that will create a more efficient  
12          process? Because we actually had some  
13          ideas about some of the things that we'd  
14          like to see on our end, and if so, we  
15          would like to be able to have some  
16          interaction with you, because we had a  
17          couple of ideas about moving product.

18                        Say as an example, if the  
19          Administration is supportive of the City  
20          Council initiative, the first thing we  
21          have to do is figure out where the  
22          financing for that would take place,  
23          would it be an RDA-issued bond or would  
24          it be a GO bond. I mean, it could be all  
25          sorts of financing schemes, and where

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           would that program -- because that would  
3           be a very significant program that  
4           hopefully would happen in a short period  
5           of time. What agency would have the  
6           responsibility of administering such a  
7           significant transaction/program. So as  
8           you --

9                       MS. McCOLLOCH: Well, as I say,  
10          we are beginning to negotiate collective  
11          bargaining agreements now. I should say  
12          restart negotiations. It's not that we  
13          haven't been attempting to negotiate  
14          collective bargaining agreements for some  
15          time. And we're also prepared to offer  
16          transition agreements surrounding making  
17          the Land Bank operational. And so those  
18          two labor relations items are moving on  
19          parallel tracts, a transition agreement  
20          and collective bargaining negotiations.  
21          What you've just described would be an  
22          additional element that we would have to  
23          figure out and move it forward.

24                      COUNCIL PRESIDENT CLARKE:  
25          Okay. One last thing, following up on

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Councilman Jones' question about the  
3           LandCare contracts to make sure I  
4           understand. I think I do. There is a  
5           component that essentially has local  
6           community organizations respond to  
7           LandCare contracts and then there is a  
8           larger component that organizations  
9           respond to that aren't necessarily from  
10          the community, and I don't even know if  
11          they're from the City. What's the  
12          percentage of those contracts --

13                   MS. McCOLLOCH: As I say, it's  
14                   not a larger. There are two -- I'm just  
15                   responding to the word "larger."

16                   COUNCIL PRESIDENT CLARKE: I  
17                   should say larger responsibility.

18                   MS. McCOLLOCH: Okay. Got it.  
19                   There are two parts of the Philadelphia  
20                   LandCare program which are different  
21                   levels of treatment for the lots and for  
22                   the levels of treatment. So the  
23                   Community LandCare is the, I'll say, more  
24                   basic treatment in which the land is  
25                   cleaned and then mowed and taken care of.

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           The sites are visited, I think it's,  
3           twice a month for, I want to say, seven  
4           months, but it might only be six months.  
5           I could get you the details. That's  
6           Community LandCare. And then there are  
7           also lots that are stabilized, and those  
8           lots have a higher level of treatment  
9           depending on what they received in the  
10          past. They may have been fenced, so we  
11          need to maintain the fences. We need --  
12          if they had trees planted, we need to  
13          make sure the trees are being cared for.  
14          If the tree dies, it has to be replaced  
15          and so on and so forth.

16                        So there are two different  
17          levels of treatment between what are  
18          called the stabilized lots and the  
19          Community LandCare lots.

20                        COUNCIL PRESIDENT CLARKE:  
21          Okay. So what I see on the ground, I see  
22          the community-maintained lots are  
23          basically people that have lawnmowers  
24          essentially and weed whackers, because  
25          the contract is much smaller per lot.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. McCOLLOCH: Right. They  
3 clean them. They get all the trash off  
4 of them and they maintain them, mow them.

5           COUNCIL PRESIDENT CLARKE: They  
6 have like weed whackers and lawnmowers at  
7 best.

8           MS. McCOLLOCH: Yes.

9           COUNCIL PRESIDENT CLARKE: And  
10 then the other contract, the guys come  
11 in, they roll the tractor off of the  
12 truck and the trailer or whatever, and  
13 they, more often than not, are not from  
14 that neighborhood. Is there a reason why  
15 we couldn't grow the capacity, because  
16 this is an ongoing contract, why we  
17 couldn't be in a position to grow the  
18 capacity of the local community  
19 organization to be in a position to do it  
20 all? Because one of the things as you  
21 want to enhance local communities, which  
22 is a part of your mission, wouldn't it be  
23 fruitful that if -- and I always  
24 reference Strawberry Mansion because  
25 that's where I'm from, where they have

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           this contract and they initially didn't  
3           have the wherewithal because they didn't  
4           have some of the equipment, so they  
5           formed a partnership with this guy who  
6           had a landscape company and now they work  
7           together. And then as we moved through  
8           the process, given the fact that this is  
9           an annualized contract, that that company  
10          would then be in a position to do all of  
11          the work. Because what I see in some of  
12          these neighborhoods, I see the guys with  
13          the tractor, they come in and they do the  
14          lots, and to be honest with you, I don't  
15          see where they do much more. They just  
16          do it quicker because they have better  
17          equipment. Wouldn't it be beneficial for  
18          us to grow the capacity of some of those  
19          smaller local groups?

20                   MS. McCOLLOCH: Yes. Yes. We  
21                   could work with PHS to --

22                   COUNCIL PRESIDENT CLARKE:  
23                   They're only going to do what you ask  
24                   them to do.

25                   MS. McCOLLOCH: -- work that



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           through. Right. I can discuss that  
3           with -- as I say, PHS issues the RFPs,  
4           but they're based on review with us.

5                   COUNCIL PRESIDENT CLARKE: But  
6           it's your money.

7                   MS. McCOLLOCH: Correct. So we  
8           can discuss that.

9                   COUNCIL PRESIDENT CLARKE:  
10          Francisville, we all know Penny. Penny  
11          was a hustler. Penny was a go-getter,  
12          and Penny's contract got reduced, and  
13          then they have the other contract coming  
14          in and doing some of the lots. And what  
15          I would have liked to have seen was  
16          Ms. Giles and the Francisville CDC grow  
17          capacity so they can do all of the work  
18          in the neighborhood. And you know Penny.  
19          If that opportunity was there, she would  
20          have figured out a way to do it.

21                   So if we basically just let PHS  
22          run it the traditional, I'll give you  
23          this money, I'll give you that money and  
24          then that's it, I don't know how that  
25          really is building capacity and building

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           within the community. So if we can  
3           somehow kind of alter that contract or  
4           basically tell them what we'd like to  
5           see, that would be helpful.

6                   MS. McCOLLOCH: Okay. I can --

7                   COUNCIL PRESIDENT CLARKE: And  
8           you also referenced the fences around  
9           some of those existing lots. You said  
10          that they maintain them?

11                   MS. McCOLLOCH: Maintain the  
12          fences.

13                   COUNCIL PRESIDENT CLARKE:  
14          Yeah. What do they do? Because I'm not  
15          really seeing any real maintenance.

16                   MS. McCOLLOCH: Just if the  
17          fence gets broken, they repair it.

18                   COUNCIL PRESIDENT CLARKE: I'm  
19          just asking you.

20                   MS. McCOLLOCH: Yeah. Right.  
21          No. That's all I meant by "maintenance."  
22          I meant the fences -- if the fences are  
23          broken or something happens to them --

24                   COUNCIL PRESIDENT CLARKE:  
25          They're required to repair them?

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. McCOLLOCH: Yes. Yes.

3           COUNCIL PRESIDENT CLARKE: So  
4 if I see some fences in the neighborhood  
5 that are broken --

6           MS. McCOLLOCH: Let me know.

7           COUNCIL PRESIDENT CLARKE: --  
8 I'll call you guys?

9           MS. McCOLLOCH: Yes.  
10 Absolutely.

11           COUNCIL PRESIDENT CLARKE:  
12 Okay. And I have an equally capable  
13 staff. This is an MOU. I guess this was  
14 about the \$6 million. Here's my good  
15 friend, Ms. Rhynhart.

16                   (Witness approached witness  
17 table.)

18           MS. RHYNHART: I'm sorry.  
19 Could you repeat the question?

20           COUNCIL PRESIDENT CLARKE: My  
21 equally capable staff has produced the  
22 MOU. Reimbursement received from the  
23 City -- received by the City from PHA  
24 pursuant to this agreement shall be  
25 placed in the City's General Fund,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           subject to City Council appropriation, to  
3           construct or rehabilitate affordable  
4           housing as defined by the U.S. Housing  
5           Act of 1937 or otherwise to eliminate or  
6           relieve blight within the City.

7                       MS. RHYNHART: Right.

8                       COUNCIL PRESIDENT CLARKE: All  
9           right. So it's clear what's supposed to  
10          happen with that money. So we just have  
11          to figure out a way, probably by  
12          ordinance, to determine where that money  
13          is going to be housed, because  
14          Ms. McColloch needs some help, because  
15          she keeps getting a reduction in funds  
16          every year. So wherever we can find some  
17          extra money will be good for us to help  
18          Ms. McColloch.

19                      Okay. So we'll -- I'm assuming  
20          we'll get a followup?

21                      MS. RHYNHART: Yes. I will get  
22          back to you on that so we can talk about  
23          it.

24                      COUNCIL PRESIDENT CLARKE:

25          Okay. You need this?

1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. RHYNHART: No. I have it.  
3 Thank you.

4           COUNCIL PRESIDENT CLARKE: I  
5 wasn't sure if you had it. You indicated  
6 that you weren't sure earlier.

7           MS. RHYNHART: No. I have it.

8           COUNCIL PRESIDENT CLARKE: All  
9 right. I knew you had it. All right.  
10 Thank you.

11           The Chair recognizes Councilman  
12 Jones.

13           COUNCILMAN JONES: The faintest  
14 ink beats the best memory, right?

15           So a couple other questions.  
16 We mentioned contracts about lot  
17 cleaning. How many contracts do you  
18 currently have with NACs, neighborhood  
19 action committees?

20           MS. McCOLLOCH: Neighborhood  
21 advisory committees.

22           COUNCILMAN JONES: Advisory.

23           MS. McCOLLOCH: I believe the  
24 number is -- it's either 26 or 28, and I  
25 can get the exact number.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILMAN JONES: We need some  
3 more exacts.

4                   So can you also provide to the  
5 Chair where they are, what  
6 neighborhoods --

7                   MS. McCOLLOCH: Yes, of course.

8                   COUNCILMAN JONES: -- they  
9 represent?

10                  MS. McCOLLOCH: Yes.

11                  COUNCILMAN JONES: And what the  
12 dollar amount and general scope of  
13 service of those contracts are.

14                  MS. McCOLLOCH: Yes. You want  
15 the list, the amount of money, and a copy  
16 of the scope.

17                  COUNCILMAN JONES: And what  
18 your projection is for the next fiscal  
19 year. Are you going to increase that  
20 number, decrease? You already started  
21 shaking your head no about increasing.  
22 You never know.

23                  MS. McCOLLOCH: You never know.

24                  COUNCILMAN JONES: You might  
25 get some extra money from Washington.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           But can you tell us what your plans are  
3           for those neighborhood advisory councils.

4                   MS. McCOLLOCH: Of course. And  
5           that will all be part of the proposed  
6           Consolidated Plan that is presented.

7                   COUNCILMAN JONES: Okay. How  
8           many homeless people are there in the  
9           City of Philadelphia?

10                   MS. McCOLLOCH: I do not know.

11                   COUNCILMAN JONES: How many  
12           requests annually do you get for housing  
13           assistance?

14                   MS. McCOLLOCH: That  
15           information wouldn't come particularly to  
16           OHCD, but I don't have a number.

17                   COUNCILMAN JONES: But you  
18           monitor the subcontracted organizations  
19           that get these requests. You're the top  
20           of the housing food chain.

21                   MS. McCOLLOCH: I don't know if  
22           I'm the top of the food chain or not, but  
23           I'm not sure that I have a way to answer  
24           that question, but I will see what I  
25           can...

1           3/31/14 - WHOLE - BILL 140144, etc.

2           COUNCILMAN JONES: Well, it's  
3 an opportunity. If we're trying to do a  
4 Consolidated Plan for housing assistance  
5 for low- and moderate-income people, that  
6 statistic has to be in the central part  
7 of your application.

8           MS. McCOLLOCH: We have a  
9 variety of programs that have a variety  
10 of entrance points; for example, the  
11 Basic Systems Repair program.

12           COUNCILMAN JONES: Consolidated  
13 Plan.

14           MS. McCOLLOCH: Right.

15           COUNCILMAN JONES: So at the  
16 end of the day, you have to submit that  
17 plan.

18           MS. McCOLLOCH: Yes.

19           COUNCILMAN JONES: So we have  
20 to know -- well, I'd like to know how  
21 many of these kinds of requests so that,  
22 once again, we know how to prioritize our  
23 resources.

24           MS. McCOLLOCH: Okay.

25           COUNCILMAN JONES: So that's



1           3/31/14 - WHOLE - BILL 140144, etc.

2           something I'm going to need to know.

3                    Do you issue contracts for  
4           housing counseling?

5                    MS. McCOLLOCH: Yes.

6                    COUNCILMAN JONES: So wouldn't  
7           they be able to tell you how many  
8           requests they get a year?

9                    MS. McCOLLOCH: Yes.

10                   COUNCILMAN JONES: All right.  
11           So we're drilling down.

12                   How many people did you prepare  
13           last year for homeownership?

14                   MS. McCOLLOCH: I don't know  
15           that number.

16                   COUNCILMAN JONES: But your  
17           subcontracted organizations --

18                   MS. McCOLLOCH: Yes, with  
19           housing counseling. I can glean that  
20           from the housing counseling contract, but  
21           I do not know that number off the top of  
22           my head.

23                   COUNCILMAN JONES: How often do  
24           you -- how many requests for  
25           weatherization of homes did you get last

1 3/31/14 - WHOLE - BILL 140144, etc.

2 year?

3 MS. McCOLLOCH: I don't know  
4 off the top of my head.

5 COUNCILWOMAN BROWN: Point of  
6 information.

7 COUNCILMAN GREENLEE: Mr.  
8 President.

9 COUNCIL PRESIDENT CLARKE: I'm  
10 sorry, Councilwoman.

11 COUNCILWOMAN BROWN: Just a  
12 very brief point of information.

13 Given the line of questioning  
14 that Councilman Jones has I believe very  
15 thoughtfully laid out, I'm -- and not  
16 being a District Councilperson, just  
17 looking at the big picture -- I'm struck  
18 by the not knowing what the status is in  
19 all the categories just mentioned and how  
20 important that information is used to  
21 drive the solution of whether or not we  
22 ultimately end homelessness. So we  
23 really don't have a real sense of how  
24 close we are to that goal given the  
25 answers to the questions in the way

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           they've just been framed. Is that fair  
3           to say?

4                   MS. McCOLLOCH: I would say I  
5           can gather that information, and as part  
6           of the Consolidated Plan when we bring  
7           our whole Plan, I would be better  
8           prepared to answer those questions at  
9           that time, at that hearing.

10                   COUNCILWOMAN BROWN: Okay.

11                   MS. McCOLLOCH: I apologize. I  
12           was expecting today to be responding to  
13           questions regarding our General Fund  
14           request, and that's my error. I could --

15                   COUNCILWOMAN BROWN: Well  
16           taken.

17                   MS. McCOLLOCH: But I can  
18           gather the information. If you have a  
19           specific list of requests, Councilman or  
20           Councilwoman, I'm happy to provide --  
21           whatever information I have, I'm happy to  
22           provide to you.

23                   COUNCILWOMAN BROWN: Thank you.

24                   COUNCILMAN JONES: Well, we  
25           don't write blank checks. We don't write

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 blank checks.

3           MS. McCOLLOCH: I never  
4 anticipated that.

5           COUNCILMAN JONES: That's okay.

6           For the record, one out of  
7 every 20 Philadelphia School District  
8 students experiences homelessness, one  
9 out of every 20. And I want to know how  
10 we intend to address that going forward.  
11 Dropout rates, if I can't figure out  
12 where I'm going to sleep, it's kind of  
13 hard for me to get prepared for that  
14 standardized test the next day. So in  
15 our Plan, in our Consolidated Plan, I  
16 want these and some other issues  
17 addressed in a comprehensive way.

18           Last year we put in more money  
19 for domestic abuse beds. We turned away  
20 last year 8,910 women, an all-time high.  
21 So when you consolidate --

22           MS. McCOLLOCH: That set of  
23 funding that you're referring to goes to  
24 the Office of Supportive Housing, OSH.  
25 That budget and those activities are not

1           3/31/14 - WHOLE - BILL 140144, etc.

2           included in the Consolidated Plan --

3                   COUNCILMAN JONES:   Okay.

4           That's fair.

5                   MS. McCOLLOCH:   -- that will be

6           presented to you.

7                   COUNCILMAN JONES:   Okay.

8           That's one out of ten.  You won't have to

9           give me that one.  I'll ask her.  But

10          these are things in a comprehensive

11          anti-poverty way -- and that was my theme

12          earlier, and my consistency in my

13          questions deals with there are many faces

14          of poverty.  There's a young person who

15          became homeless because their parents

16          went to jail.  There's the person who

17          aged out of a job that now finds

18          themselves not with the same income

19          winding up in a need for housing.

20          There's the person who in a domestic

21          dispute with their partner wind up having

22          to leave and flee their house.  So there

23          are many pathways to poverty, but there

24          are only a few solutions to the answer to

25          those, and I'm going to ask everyone

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           involved holistically how their  
3           particular subcomponent attributes to  
4           that.

5                         And with that, Mr. President, I  
6           think that's it.

7                         COUNCIL PRESIDENT CLARKE:  
8           Thank you, Councilman.

9                         I think that's it,  
10          Ms. McColloch. Thank you very much.

11                        MS. McCOLLOCH: Thank you.

12                        COUNCIL PRESIDENT CLARKE: One  
13          last thing.

14                        Councilwoman, did you want...

15                        COUNCILWOMAN BASS: Yes.

16                        COUNCIL PRESIDENT CLARKE: I'm  
17          sorry. Councilwoman Bass.

18                        COUNCILWOMAN BASS: Yes, of  
19          course. Thank you.

20                        Hi, Deborah.

21                        MS. McCOLLOCH: Hi.

22                        COUNCILWOMAN BASS: How are  
23          you?

24                        MS. McCOLLOCH: Great.

25                        COUNCILWOMAN BASS: So I had a

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           question for you. Forgive me for the  
3           lack of detail, but I think you know  
4           exactly what I'm talking about.

5                        Last year we had a meeting in  
6           my office with you and myself and someone  
7           from who at that time was running Vacant  
8           Property Review, and we had a particular  
9           situation that I was troubled about then  
10          and I'm still troubled about now, even  
11          though it's pretty much resolved. But it  
12          was a situation where nine years prior  
13          there was a young man who had expressed  
14          interest in obtaining a vacant property  
15          here in the City of Philadelphia that was  
16          scheduled to be demolished. That  
17          property wasn't demolished and, in fact,  
18          he received authority through Vacant  
19          Property and through OHCD to be able to  
20          go in and repair the property and at some  
21          point, it would be transferred into his  
22          ownership, and there was some sort of  
23          arrangement made. And what actually  
24          ended up happening was, this young man,  
25          who is a carpenter by trade, actually

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           went in, did the work, stabilized the  
3           property, improved the property for the  
4           community, and then was basically told  
5           kind of from Vacant Property and OHCD to  
6           kind of get lost. And so he had been  
7           fighting with the City for about nine  
8           years, and by the time he came to my  
9           attention, he was very upset and very  
10          aggravated. I don't know if you remember  
11          this. We sat down and were able to  
12          pretty much resolve it. It's not  
13          completely resolved now, but it's at the  
14          final stages. It's over in the Law  
15          Department to be able to actually be  
16          transferred, as it was agreed upon by  
17          your agency.

18                   And so I bring that to light  
19                   just because I was troubled then and I'm  
20                   still troubled now, and even with the  
21                   questioning from Councilman Jones, even  
22                   though I know that that's not directly  
23                   related to this, it does bring up some  
24                   concerns, that there's not the sort of  
25                   detail of information that -- in this



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           particular case, it can affect a young  
3           man who is trying to obtain a property  
4           and improve his community and do  
5           something good in the neighborhood. And  
6           it's really my thought, my honest  
7           thought, that if we had not stepped in,  
8           that basically this kid was going to have  
9           spent, I don't know, \$30,000, \$40,000 of  
10          his own hard-earned money and he was  
11          going to walk away with nothing, because  
12          after nine years, it's hard to fight the  
13          City of Philadelphia. It's hard.

14                   And so I have great concern  
15          about that. I'm hopeful that the new  
16          Land Bank process will alleviate  
17          situations like this so we won't have  
18          things like this happen in the future,  
19          but I was wondering if you could comment  
20          on that.

21                   MS. McCOLLOCH: On that  
22          particular case?

23                   COUNCILWOMAN BASS: On that  
24          particular case and also anything that  
25          might be out there now that hasn't come

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           to my attention. That was just one  
3           instance, but I could very well imagine  
4           that he's not the only person that this  
5           has ever happened to. And so, again,  
6           it's very, very troubling.

7                        MS. McCOLLOCH: I am familiar  
8           with the case you're talking about, and I  
9           agree with your assessment that I think  
10          we're this close to having it solved. So  
11          that's sort of the good part of it. The  
12          bad part of it is as you just described,  
13          it took a very long time to bring to  
14          resolution.

15                       I think one of the advantages  
16          of making the Land Bank operational is to  
17          have this one entry point through the  
18          front doors, we're calling it, one way to  
19          apply for properties and then be able to  
20          track them through the system, that all  
21          of the publicly owned properties will be  
22          in one place, so that people don't have  
23          to struggle with is this an RDA-owned  
24          property or a Public Property-owned  
25          property or what-have-you. They're all

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           in the Land Bank. We have one  
3           disposition policy. We have one way of  
4           assisting people.

5                        So my hope is that the Land  
6           Bank will precisely assist someone who in  
7           this case got caught in a wheel that was  
8           hard to get out of.

9                        COUNCILWOMAN BASS: Yeah, for  
10          nine years.

11                      Is there any way to go back and  
12          make sure that anyone who is still in  
13          that wheel -- will your office be doing  
14          any sort of review of cases that have  
15          been sort of in limbo for a very long  
16          time or maybe even for a short time to  
17          make sure that everything is resolved  
18          that's been pending for some time?

19                      MS. McCOLLOCH: We have been  
20          engaged in that review for some time and  
21          are continuing to work through each of  
22          those cases, if there's a case that got  
23          stuck for whatever reason. Sometimes  
24          someone entered the system under one set  
25          of rules or under one program and time

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           has passed and those rules or that  
3           program have been modified. Each of  
4           those cases needs to be reviewed. We  
5           have an internal committee called the  
6           Real Estate Review Committee that's  
7           looking at each of those cases to try to  
8           bring each of them to closure.

9                   COUNCILWOMAN BASS: Do you have  
10          a deadline for when each case -- when  
11          that sort of backlog or however many  
12          cases you may have, do you have a  
13          deadline for when you want to have  
14          resolved all of these cases?

15                   MS. McCOLLOCH: Well, that I'm  
16          not sure if there's a deadline.

17                   I'm sorry. We do not have a  
18          specific deadline, in part because we're  
19          still working through those cases. We  
20          haven't identified a complete universe of  
21          cases, because as they come forward,  
22          we're going through each one. And so I  
23          would be -- it wouldn't be fair to give  
24          you a deadline that we can't -- that I  
25          can't keep.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILWOMAN BASS: And I  
3 understand that. And even if you can't  
4 give a deadline in terms of when each  
5 case will be resolved, it would be  
6 helpful if you could set some internal  
7 deadlines and say from the time a  
8 particular case comes to light, we're  
9 going to have this item resolved within  
10 six months or three months, or whatever  
11 time period it can be resolved in. But  
12 to let it languish forever I think is  
13 unacceptable for us as a city.

14                   MS. McCOLLOCH: I agree.

15                   COUNCILWOMAN BASS: Great.

16 Thank you.

17                   COUNCIL PRESIDENT CLARKE:

18 Thank you, Councilwoman.

19                   The Chair recognizes

20 Councilwoman Reynolds Brown.

21                   COUNCILWOMAN BROWN: Yes.

22 Thank you, Mr. Chairman.

23                   And so having worked as a  
24 social worker and assisted with similarly  
25 situated constituent matters in my

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           office, nine years is a mighty long time.  
3           So for me, it raises the question what  
4           triggers or red flags go up on a case  
5           after a certain point where it's not  
6           resolved for management to say five years  
7           is unacceptable? What internally gives  
8           you that trigger that this case is five  
9           years old and we need to take a serious  
10          look at it and move it towards  
11          resolution? Are there tweaks in the  
12          operations of the agency that send a red  
13          flag? That's a general question. And I  
14          come from being a former social worker,  
15          having someone have to manage case  
16          management and the like around children  
17          and youth. Is there something like that  
18          in the system?

19                   MS. MCCOLLOCH: Yes. This  
20          particular case had a lot of back and  
21          forth between the individual and the OHCD  
22          staff about what was being done and there  
23          are a set of inspections and so on and so  
24          forth. So I don't think this case is  
25          typical of all of our cases. That's not

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           to say this was -- this case was  
3           difficult and we worked it through. So  
4           nine years is way too long. I would be  
5           the first to say that.

6                     But we do follow up on cases,  
7           and that one of the things that happens  
8           is because we're actually trying to be  
9           helpful, people are given extensions, so  
10          forth. So that can make something become  
11          longer, because someone -- because of  
12          whatever the issue is, someone wants more  
13          time to complete something or  
14          what-have-you, so an extension is  
15          granted.

16                    COUNCILWOMAN BROWN: I know  
17          cases like that too. So that I get.

18                    MS. McCOLLOCH: But, yes. And  
19          with the -- when we have the Land Bank  
20          made operational, we have a system to try  
21          to catch those cases as they hit a  
22          deadline or they hit a milestone that  
23          they're supposed to have completed, was  
24          the property completed in the time it was  
25          supposed to be completed in, and an

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           inspection is done and so on and so  
3           forth. So those kinds of things we're  
4           trying to make sure that this --  
5           precisely the kind of situation that  
6           Councilwoman Bass described doesn't  
7           happen. We don't want that to happen  
8           either.

9                        COUNCILWOMAN BROWN: Sure.  
10          Similar question. The number of  
11          Councilmembers who focus on the plight of  
12          seniors, and for the last five or six  
13          years, for eight weeks I visited eight  
14          different senior citizen organizations  
15          around the City so I can hear up close  
16          and personal what their concerns are, and  
17          PHDC has always been there to be hands-on  
18          to deal with those issues in a wonderful  
19          way. So the question is, what is the  
20          interface with the Philadelphia  
21          Corporation of Aging between PHDC and --  
22          let's say the housing agencies, period,  
23          and the Philadelphia Corporation of  
24          Aging?

25                               (Witness approached witness



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           table.)

3                   MR. KOONCE: I'm Michael  
4           Koonce, Executive Vice President of PHDC.  
5           How are you?

6                   Was your question specifically  
7           the interface between ECA and PHDC or ECA  
8           and OH -- I'm sorry; PCA.

9                   COUNCILWOMAN BROWN: Yes, PCA.

10                  MR. KOONCE: PCA and PHDC and  
11           PCA and the housing agencies?

12                  COUNCILWOMAN BROWN: Both.  
13           Let's do both.

14                  MR. KOONCE: Well, we don't  
15           really interface with PCA. We do accept  
16           referrals, but we don't -- there's no  
17           ongoing or even one singular meeting  
18           point where we exchange data or anything  
19           with PCA.

20                  COUNCILWOMAN BROWN: Okay. So  
21           the type of referrals you would send to  
22           them are what?

23                  MR. KOONCE: Actually, we don't  
24           send referrals.

25                  COUNCILWOMAN BROWN: You said

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           you accept referrals; is that what you  
3           said?

4                   MR. KOONCE: We would accept  
5           referrals from PCA. So if they have  
6           clients that need weatherization services  
7           or Basic System services or even Adaptive  
8           Mod services, a ramp or something like  
9           that, then we accept those referrals.

10                   COUNCILWOMAN BROWN: All right.  
11           And so given the -- it sounds like a  
12           large number of seniors the wait -- in  
13           fact, how long is the wait list for  
14           seniors who need systems changed and the  
15           like?

16                   MR. KOONCE: I don't have the  
17           data at hand for the number of seniors.  
18           I can tell you that the Adaptive  
19           Modifications wait list I think in  
20           general is about two years long. The  
21           Basic Systems wait list is probably  
22           closer to four years.

23                   COUNCILWOMAN BROWN: So given  
24           that unfortunate reality, would there not  
25           be some value in sitting down with PCA

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           since they are in the business of taking  
3           care of seniors -- I mean, that's what  
4           their mandate is -- to see if there are  
5           any opportunities for coordination,  
6           assist, something? It's another reason  
7           to shorten that wait time.

8                     MR. KOONCE: I think the wait  
9           time isn't because we lack clients or  
10          contractors. It's simply a function of  
11          money.

12                    COUNCILWOMAN BROWN: Funding.

13                    MR. KOONCE: Yes, funding.

14                    COUNCILWOMAN BROWN: Okay. And  
15          since we know that -- I hear all the time  
16          observations made by PCA, which I will  
17          not put on the record. So given what  
18          their mandate is, what their funding  
19          typically looks like, a chance to just  
20          explore with them how they can help with  
21          the funds they have to better assist the  
22          seniors that we're trying to help would  
23          be of some value. So my ask is is to  
24          have the conversation, because it's clear  
25          to me and clear to many others that it's

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           an opinion, but there are many who would  
3           argue they could do more, and if you  
4           never ask, then you never know what the  
5           possibilities are.

6                   MR. KOONCE: I agree, and I'll  
7           have those conversations.

8                   COUNCILWOMAN BROWN: Please.  
9           Okay, then. Thank you.

10                   Thank you, Mr. Chairman.

11                   COUNCIL PRESIDENT CLARKE:  
12           Thank you, Councilwoman.

13                   The Chair recognizes  
14           Councilwoman Blackwell.

15                   COUNCILWOMAN BLACKWELL: Just  
16           one question. PNHS, Philadelphia  
17           Neighborhood Housing Services, I know I  
18           ask about them, but they did so much work  
19           in our area. They had funding from Brian  
20           Hudson. They did counseling. They dealt  
21           with repairs. They did everything. To  
22           be zeroed out in an area where it's so  
23           needed right in the heart of the  
24           community on 52nd Street next door to the  
25           Gas Works, and we wondered why. They

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           still have funding for their office,  
3           albeit they don't have any other funding  
4           from the City. And we all know Bernard  
5           Hawkins and the job they did. So I'm  
6           just trying to find out what we can do to  
7           have the community have those services.

8                       MS. McCOLLOCH: Well,  
9           Philadelphia Neighborhood Housing  
10          Services was funded by OHCD for a long  
11          time. I agree, they carried out a  
12          variety of services that we supported,  
13          but in the last five years as we were  
14          faced with huge funding reductions from  
15          HUD, from the federal government and CDBG  
16          funds, we had to make hard choices about  
17          how to cut programs that we were  
18          supporting at OHCD, and PNHS was not one  
19          of the core programs that we were  
20          continuing to support such as Basic  
21          Systems Repair and so on and so forth.  
22          So we worked with PNHS on a phase-out to  
23          complete the cases that were in progress.  
24          We worked with them to complete those and  
25          then directed them to not take on any

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           additional cases and that we were going  
3           to have to end our funding, just because  
4           it was a resource question.

5                   COUNCILWOMAN BLACKWELL: We  
6           just don't understand the criteria or  
7           maybe if we're in it or something like  
8           that and we could say -- because they  
9           were so central to the area, and maybe we  
10          can understand it, but when we're not  
11          even involved or if they weren't doing  
12          their job or never had any complaints,  
13          everybody knows of them and knows that  
14          they've been around forever. That's why  
15          we've continued to bring the issue up for  
16          the last year, because we don't  
17          understand what criteria they didn't meet  
18          to just be cut.

19                   MS. McCOLLOCH: I can review  
20          the situation with PNHS with you.

21                   COUNCILWOMAN BLACKWELL: Thank  
22          you.

23                   Thank you, Mr. President.

24                   COUNCIL PRESIDENT CLARKE:  
25          Thank you, Councilwoman.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           The Chair recognizes

3           Councilwoman Bass.

4           COUNCILWOMAN BASS: Thank you,  
5           Mr. President.

6           Deborah, I don't want to  
7           belabor a point, but I do want to go back  
8           to something you mentioned when you were  
9           speaking with Councilwoman Brown about  
10          the complexity of this particular case  
11          that we were referring to and that there  
12          was a lot going on and a lot happening.  
13          And I think that just as a city that when  
14          we -- we work hard and we do a lot of  
15          things right and sometimes, you know,  
16          things go a little haywire, and I think  
17          that's what the case was in this  
18          particular situation. And so I guess I  
19          don't want it to be sort of misconstrued  
20          that it was on the fault of this young  
21          man who was trying to obtain this  
22          property, because he certainly would not  
23          have set out for nine years trying to  
24          resolve this if he felt that he could  
25          have gotten the help he needed from us,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           from the City.

3                   And so I just wanted to make  
4           sure that that was clear. He wasn't  
5           somebody who showed up with a shoebox  
6           full of receipts asking for a property,  
7           you know. That's not what this is. So I  
8           just wanted to be on record to state  
9           that.

10                   MS. McCOLLOCH: Okay.

11                   COUNCIL PRESIDENT CLARKE:  
12           Thank you, Councilwoman.

13                   The Chair recognizes  
14           Councilwoman Blackwell.

15                   COUNCILWOMAN BLACKWELL: I'm  
16           fine, Mr. President. Thank you.

17                   COUNCIL PRESIDENT CLARKE:  
18           Thank you, Councilwoman.

19                   That appears to be it,  
20           Ms. McColloch. I'd suggest you get up as  
21           quickly as possible and get away from the  
22           table.

23                   MS. McCOLLOCH: I'll see you in  
24           May, Councilman.

25                   COUNCIL PRESIDENT CLARKE:



1           3/31/14 - WHOLE - BILL 140144, etc.

2           Thank you. Thank you.

3                       Now we'll have Mural Arts.

4                       (Witness approached witness  
5           table.)

6                       MS. GOLDEN: Because we're a  
7           visual program, we thought something very  
8           nice and inspiring. This is at Broad and  
9           Glenwood. It's ten stories tall and was  
10          made by a thousand people in recovery,  
11          and it's fantastic. Rise and shine. One  
12          side says shine; this says rise.

13                      COUNCIL PRESIDENT CLARKE: Is  
14          this what you have planned for my wall in  
15          my office?

16                      MS. GOLDEN: Nice, right?  
17          Beautiful.

18                      COUNCIL PRESIDENT CLARKE:  
19          Please proceed.

20                      MS. GOLDEN: Thank you. Good  
21          afternoon. My name is Jane Golden and I  
22          am the Executive Director of the City of  
23          Philadelphia Mural Arts Program, and I am  
24          requesting in FY15 an appropriation of  
25          \$1.4 million, and I thank you so much for

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           this opportunity to speak today.

3                       I believe deeply and  
4           passionately that art ignites change. It  
5           ignites change in people and communities  
6           and places and in institutions, and I  
7           know from conversations with many of you  
8           who are in this room today that you have  
9           seen the beauty and the transformation  
10          that comes from our process.

11                      It is such a privilege to do  
12          this work and to see these outcomes  
13          firsthand, to see the high school  
14          students who couldn't imagine a future  
15          getting into college or the community  
16          that puts aside its difference and comes  
17          together, sometimes for the first time,  
18          around art making or the blighted  
19          corridor or vacant lot that becomes a  
20          beautiful site of neighborhood pride.

21                      We don't do this work alone.  
22          We do it in collaboration with people  
23          across the City, with hundreds of  
24          agencies and institutions that believe  
25          that participatory public art leads to

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           social and economic progress.

3                   Each year we engage more than  
4           20,000 people in the creation of 50  
5           large-scale works of public art. This  
6           includes thousands of individuals  
7           enrolled in one of our three core  
8           programs: Art Education for young  
9           people, Restorative Justice for people  
10          coming out of prison and people in  
11          prison, and the Porch Light program for  
12          those in treatment for trauma, addiction,  
13          and a range of mental health issues.

14                   Our outcomes speak for  
15          themselves. Our one-year recidivism rate  
16          is 9 percent, 9 percent, compared to the  
17          statewide rate of 35 percent and the  
18          national average which is 66 percent.

19                   A hundred percent of our  
20          Advanced Art Education students graduate  
21          from high school, and 88 percent of them  
22          are going on to college or art school.  
23          And the Yale School of Medicine study of  
24          our Porch Light program is showing  
25          positive preliminary qualitative and

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           quantitative findings.

3                       We are also a significant  
4           reason that Philadelphia is an appealing  
5           place for artists to live and develop  
6           their careers. Approximately 25 percent  
7           of our annual budget goes directly to  
8           artists' fees. That is nearly \$2 million  
9           each year, supporting a community of  
10          hundreds of creative individuals. And 55  
11          percent of the artists we work with are  
12          artists of color and 69 percent of them  
13          are women.

14                      Given this investment in local  
15          talent, it's no surprise that  
16          Philadelphia receives recognition as a  
17          force for excellence and innovation in  
18          public art. Most recently we've had  
19          projects honored by the Public Art  
20          Network, the Venice Architecture  
21          Biennale. That's really fancy, so we  
22          were surprised for a school we did. And  
23          the United Nations. We got an award from  
24          the United Nations. A current exhibition  
25          is being held at the Pennsylvania Academy

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           of Fine Art and positions our work as a  
3           leading model for social practice, a term  
4           applied to creative processes developed  
5           by artists and arts organizations around  
6           the country.

7                         During the six months this  
8           exhibition has been up, we have had more  
9           than 42,000 visitors. But even without  
10          an exhibition, we attract thousands of  
11          people to learn about our work each year.  
12          More than 12,000 people annually  
13          participate on a mural tour. Sixty-eight  
14          percent come from outside of  
15          Philadelphia, and more than 65 percent of  
16          people going on tours select a tour that  
17          takes them out of Center City and into  
18          the fantastic neighborhoods of this city.  
19          And your investment makes all this  
20          possible. Your belief in our impact  
21          inspires funders to match the City's  
22          allocation six times over every year.  
23          And it's not just funders in Philadelphia  
24          you're leveraging, but also foundations  
25          and corporations from around the country

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           and the world.

3                     In FY14, we've brought in more  
4           than \$700,000 being brought into  
5           Philadelphia's economy from sources  
6           outside the City, a sign of our  
7           relevance, not just communities here in  
8           Philadelphia but as an international  
9           exemplar.

10                    And, finally, I want to read a  
11           quote. We have a new mural book that's  
12           out, right here, and that's great for  
13           Philadelphia, and the author of this  
14           chapter is someone who is a theology  
15           professor, and she says something that  
16           really speaks to me and I think to people  
17           all over this city. She says that murals  
18           show us that social change begins when  
19           human beings try to make sense of their  
20           lives and defiantly refuse to accept the  
21           idea that nothing new is possible.

22                    What we have seen over the 30  
23           years of doing this work at Anti-Graffiti  
24           and Mural Arts is that art can ignite  
25           change and transformation and that our

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           work is a sign that people care, that  
3           things can change, and that the  
4           possibilities are endless.

5                     I thank you all so much from  
6           the bottom of my heart. It is truly a  
7           privilege to be affiliated with the Mural  
8           Arts Program, and at this time, I'd be  
9           happy to answer any questions.

10                    Thank you.

11                    COUNCIL PRESIDENT CLARKE:

12           Thank you, and good afternoon.

13                    MS. GOLDEN: Good afternoon.

14                    COUNCIL PRESIDENT CLARKE: Keep  
15           up the good work.

16                    With that, I will recognize  
17           Councilwoman Brown.

18                    COUNCILWOMAN BROWN: Your  
19           enthusiasm is contagious. It's a  
20           wonderful thing.

21                    I'm always thrilled and happy  
22           and excited about the wonderful things  
23           you all are doing over there, and because  
24           you backed it up with such data, that  
25           makes it even more compelling. So

1           3/31/14 - WHOLE - BILL 140144, etc.

2           question: Do you receive state funding  
3           at all?

4                   MS. GOLDEN: We receive an  
5           allocation from the Pennsylvania Council  
6           on the Arts, and that's it.

7                   COUNCILWOMAN BROWN: Has there  
8           ever been any consideration given to  
9           applying to PennDOT? Because the bigger  
10          question is, when you look at the state  
11          highways, 95, and the littered trash and  
12          other state highways, might there be an  
13          opportunity if an appeal was made to  
14          PennDOT, much the way murals have changed  
15          the face of the Expressway along Girard  
16          Avenue and other places?

17                   MS. GOLDEN: That is a  
18          fantastic question, and some years ago we  
19          did get some money from PennDOT, years  
20          ago. It was about three, four years ago,  
21          and, you know, we did a really nice piece  
22          in East Falls, in East Falls on Kelly  
23          Drive and Ridge, all those beautiful  
24          mosaics. That was made possible by  
25          PennDOT. But we are so interested in



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           overpasses, underpasses, gateway  
3           projects. I don't know if everyone knows  
4           this, but we're doing a five mile long  
5           section of the Amtrak Rail corridor of  
6           color, brilliant color. It's going to be  
7           extraordinary. So those kind of unusual  
8           sites really interest us, so that would  
9           be fantastic to follow that lead.

10                   COUNCILWOMAN BROWN: You might  
11           want to explore that and see where it  
12           leads you.

13                   Secondly, on Page 4 of your  
14           testimony, you state that state and  
15           federal dollars are decreasing, and we  
16           know what's happening in the arts at the  
17           state level. However, Mural Arts, you  
18           intend to scale up and continue your  
19           success despite funding streams are  
20           decreasing. So help us understand how  
21           you intend to reconcile that. What kind  
22           of leveraging are you doing where you can  
23           still have an uptick in spite of the  
24           decline in dollars?

25                   MS. GOLDEN: Councilwoman,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           that's a great question. So I think that  
3           we need to be tenacious and absolutely  
4           like unstoppable and completely strategic  
5           about diversifying our search for  
6           resources. So this means we never, up  
7           until a few years ago, looked at  
8           individuals. So now we're making a big  
9           push towards individual giving. We are  
10          looking at foundations, not just here in  
11          Philadelphia but across the country. For  
12          example, in two weeks, we go to New York.  
13          We meet with the Ford Foundation, with  
14          the Bloomberg Foundation, with the Surdna  
15          Foundation. People are interested in our  
16          work, what we're doing here. And you  
17          know what's interesting? They see us as  
18          this great model of a public-private  
19          partnership. That really intrigues them.  
20          So any time we can get in the door, we  
21          bring people here.

22                        The Ford Foundation has made  
23          five trips to Philadelphia, including  
24          every year they make a trip out to  
25          Graterford Prison to see our work. So

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           the more they think of us as a model,  
3           they tell their colleagues, they tell  
4           their colleagues.

5                     The other thing that we're  
6           doing besides that is that every year --  
7           you know, it's not enough to say, Oh,  
8           we're a leader in the field, like  
9           that's --

10                    COUNCILWOMAN BROWN: What does  
11           that mean?

12                    MS. GOLDEN: What does that  
13           even mean? We can't be complacent. So  
14           we have a symposium. So in two weeks  
15           we're having a symposium about art and  
16           criminal justice, bringing people here to  
17           learn from us and we'll learn from them.  
18           And then we have a symposium we do in the  
19           fall around art and community  
20           development, because we're opening up hub  
21           sites around the City.

22                    So we're expanding our  
23           practice, we're bringing new people in to  
24           learn about it, and we're constantly  
25           doing research about what kind of funding

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 sources are available.

3                   We have been able to, from the  
4 federal government for the last few  
5 years -- and knock on wood, I feel very  
6 grateful for this -- get funding from the  
7 National Endowment for the Arts, and we  
8 were just -- we went to the NEA. We made  
9 a presentation. They invited us down.  
10 We're the recipient for a big project in  
11 West Philadelphia. It was an Our Town  
12 NEA grant. So that was really exciting.

13                   COUNCILWOMAN BROWN: Very good.

14                   MS. GOLDEN: So we're just  
15 looking everywhere all the time.

16                   COUNCILMAN BROWN: So given the  
17 dramatic increase of art in schools, what  
18 are the entry points for parents who have  
19 talented children and want to get them  
20 connected to Mural Arts? What's the  
21 pathway for them?

22                   MS. GOLDEN: Okay. Then what I  
23 would suggest, our Art Ed Director is  
24 Yolanda Wisher. And so what we urge  
25 people to do is -- well, they can go to

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           our website and find out information,  
3           reach out to Yolanda and her team. We're  
4           at 24 sites around the City. The way our  
5           Art Education program is set up, you have  
6           the foundation program for younger kids,  
7           middle school kids. Then you have  
8           emerging muralists for the older ones,  
9           and then as they get older, junior and  
10          senior year, we have internship,  
11          apprenticeship or our entrepreneurial  
12          program. We do portfolio development  
13          with kids. We help navigate their next  
14          step in life. And for kids who graduate  
15          from high school but still feel a little  
16          insecure about moving on, we put them in  
17          our entrepreneurial program, and they  
18          work with us until they're ready to make  
19          that next step.

20                        We love the fact that kids are  
21          with us for five, six years. We also  
22          have major exhibitions during the year to  
23          highlight their work. But we  
24          encourage -- please tell your  
25          constituents to reach out to us, because

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           for us, it's a good problem to have if we  
3           have too many kids in a class, because  
4           we'll bring in assistant artists,  
5           teaching artists.

6                    COUNCILWOMAN BROWN: I actually  
7           have a letter coming to you about a  
8           parent who wants to have her son  
9           connected.

10                   MS. GOLDEN: Terrific. Great.

11                   COUNCILWOMAN BROWN: The bell  
12           has rung.

13                   COUNCIL PRESIDENT CLARKE:  
14           Thank you, Councilwoman.

15                   The Chair recognizes Councilman  
16           Jones.

17                   COUNCILMAN JONES: And thank  
18           you for that East Falls mural and the  
19           turtle and the ones in our district.  
20           They adorn our district like you do all  
21           over the City.

22                   I had an opportunity to see  
23           this Sunday, ironically, some of the old  
24           graffiti artists that have morphed into  
25           art and wondered how many of your

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 participants have actually gone into a  
3 field of art and actually made a go of it  
4 or even a living out of it.

5           MS. GOLDEN: Oh, I would say a  
6 very high percentage. For the artists we  
7 work with, I would say 25 percent of them  
8 have gone on to become internationally  
9 known. In fact, some of them we can't  
10 book anymore because they're always on  
11 the go. And even from the earliest days,  
12 I would say a very high percentage of  
13 young people that we work with back then  
14 and that we work with today are moving on  
15 to a career in the arts. Now, that could  
16 be animation. It could be a form of  
17 design. That's why our entrepreneurial  
18 program and our apprenticeship program is  
19 so important. We want to train kids in  
20 skills related to the creative economy  
21 and set them up for post secondary ed.  
22 It's like setting them up for success,  
23 because they're creative visual thinkers,  
24 and this talent has sadly and  
25 historically gone unrecognized. And we

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           say let's use art as a lifeline.

3                   The other thing that we're  
4           doing -- I forgot to say this to the  
5           Councilwoman -- is that we are also  
6           offering programs during the school day  
7           that brings -- one model brings together  
8           all the tenth grade teachers. And so  
9           we're tapping into the academics. The  
10          second brings together math and science  
11          teachers, and we're the art teacher or  
12          there's an art teacher there, we work  
13          with them.

14                   But, Councilman, a very high  
15          percentage are moving on to different  
16          careers. I would say we get a lot of  
17          kids into the Art Institute every year,  
18          and they move on to creative endeavors.

19                   COUNCILMAN JONES: Could you  
20          speak a bit about your Restorative Space  
21          initiative.

22                   MS. GOLDEN: Restored Spaces is  
23          a great program. I think it's one of the  
24          City's best kept secrets. It's where we  
25          bring together an architect, an urban



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           planner, a ceramic artist, and an artist  
3           to reclaim and transform schools. If you  
4           go to the Bodine School at 4th and  
5           George, you will see a school that is  
6           totally transformed with mosaic, ceramic,  
7           and an outdoor interactive learning  
8           structure. That's the one that won the  
9           prize in the Venice Biennale. And  
10          there's a curriculum where we build an  
11          affinity between kids, art, and the  
12          environment, which is so important. And  
13          we train the teachers, so after we're  
14          gone, the learning continues.

15                        We're now working in West  
16          Philadelphia at 53rd and Media with the  
17          Trust for Public Land, Park and Rec, and  
18          the School District, and it's becoming a  
19          model. And if I can wave a magic wand, I  
20          wish we were doing this at schools all  
21          over the City, because too many schools  
22          look like prisons, and we want to change  
23          them. Our children should be going to  
24          environments that are beautiful, because  
25          when you impact the environment, you

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           inevitably impact the lives of the  
3           stakeholders who are there.

4                   COUNCILMAN JONES: Can this  
5           program be expanded to include recreation  
6           centers?

7                   MS. GOLDEN: Absolutely.  
8           Absolutely. In fact, our Restorative  
9           Justice program, our Guild members, for  
10          small rec centers in the City -- and 12th  
11          and Cambria is a fantastic example of a  
12          small center that had like graffiti, it  
13          was gray, peeling, trash. Our crew went  
14          in, they did some roofing, they fixed  
15          windows, they fixed some doors, they did  
16          ceramic, they did mosaic, they did  
17          pavers, they planted trees. I mean, it's  
18          like unbelievable. It looks like a jewel  
19          box now, and this is not hugely  
20          expensive. It's not brain surgery. We  
21          can do this.

22                   So we love the fact that we're  
23          training people and that we can strike  
24          with surgical precision to transform the  
25          built environment in Philadelphia. I

1           3/31/14 - WHOLE - BILL 140144, etc.

2           think it's a win-win across the board.

3                   COUNCILMAN JONES:   And some of  
4           the residual benefits, whether it's  
5           recidivism, you cut it down.

6                   MS. GOLDEN:   That's right.

7                   COUNCILMAN JONES:   Whether it's  
8           student retention in school, it has a  
9           positive impact.   Can you talk about  
10          those two components.

11                   MS. GOLDEN:   Yes.   Two things.  
12          Well, one, when I talk about our Art  
13          Education program, we're serving kids  
14          that some of the kids have really fallen  
15          through the cracks.   So we're working at  
16          the Youth Study Center, Saint Gabriel's  
17          Hall, Vision Quest.   So for those kids,  
18          it's critical.   It's so important.   And  
19          we're training those kids as well and  
20          giving them work opportunities.   And then  
21          for the other kids -- I mean, it's so  
22          important that it's not just they're  
23          learning art skills.   I mean, that would  
24          be fantastic in itself, but it's also  
25          about the fact that they're challenged to

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           make their mark on the City in a big,  
3           bold, meaningful way that is  
4           transformative. So the kids are  
5           learning, and people are recognizing  
6           their talent and ability.

7                       For the young men in our Guild  
8           program, young men and some women, but  
9           it's more young men, I would say for them  
10          it is deeply transformative. They're  
11          learning building skills, mural-making  
12          design and technology, and landscaping.  
13          And then they work for us for six to nine  
14          months, depending on funding. We have a  
15          part-time jobs developer on staff who  
16          finds them work.

17                      COUNCILMAN JONES: You know, my  
18          staff is saying how do we get more murals  
19          in the 4th, but I'll save that for  
20          another time.

21                      Thank you, Mr. President.

22                      COUNCIL PRESIDENT CLARKE:

23          Thank you, Councilman.

24                      The Chair recognizes Councilman  
25          Squilla.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILMAN SQUILLA: Thank you,  
3 Mr. President.

4                   Good afternoon.

5                   MS. GOLDEN: Good afternoon.

6                   COUNCILMAN SQUILLA: Thank you  
7 for your testimony.

8                   I know you get a certain budget  
9 from the City of Philadelphia for your  
10 programs, and what is the average amount  
11 that you, I guess, get from private or  
12 partnerships compared to what the City  
13 gives you?

14                   MS. GOLDEN: Well, the City's  
15 budget is about 35 percent and the rest  
16 we raise from foundations, corporations,  
17 individuals, and a little bit of money  
18 comes from earned income from our Mural  
19 Tour program, and we wish it was more and  
20 we're going to try to make it more. So  
21 the City's portion actually is a smaller  
22 percentage of our overall budget.

23                   COUNCILMAN SQUILLA: So you  
24 really do a good job of actually raising  
25 money on your own to keep the Mural Arts

1           3/31/14 - WHOLE - BILL 140144, etc.

2           Program going.

3                   MS. GOLDEN: Well, I thank you.

4           I sometimes think I'm not very good at  
5           it, but we try really, really hard, yes.

6           And we're big believers in leveraging.

7           So I want people -- I want taxpayers in  
8           this city to know for every dollar that  
9           finds its way to the Mural Arts Program,  
10          we are like turning it on its head and  
11          leveraging it and stretching it as far as  
12          it can go.

13                   COUNCILMAN SQUILLA: So for  
14          every dollar you get from the City, you  
15          get three additional dollars from outside  
16          somewhere?

17                   MS. GOLDEN: That is -- more  
18          actually. So our total budget is 6.5  
19          million.

20                   COUNCILMAN SQUILLA: Okay. So  
21          my feeling is when you have a department,  
22          an organization that does so well and is  
23          able to leverage our dollars and really  
24          put on the work that you do -- and people  
25          talk about it not only in Philadelphia

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           but really throughout the country, and  
3           everywhere you go people want to emulate  
4           what Philadelphia has as far as Mural  
5           Arts. So it would make more sense to  
6           increase the budget from the City  
7           perspective and you'd be able to do even  
8           more work and more murals and put more  
9           artists out there to be able to get jobs  
10          for.

11                        So, I mean, I just think it's a  
12          win-win. Sometimes in the City you see  
13          what we do, we actually take money away  
14          from the people who do good things  
15          because they're doing such a good job,  
16          and if you're not doing a good job, we  
17          give you more money so you can mess it  
18          up. But I think this is a true example  
19          of why we should actually add money to a  
20          budget and look for more things from  
21          Mural Arts instead of trying to make you  
22          squirm and jump up and down. You do a  
23          great job at it, but I really appreciate  
24          what you do. You do a great job  
25          throughout the City, a great job in my

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           district, and I want to thank you.

3                   MS. GOLDEN: Thank you very  
4           much. Thank you. It means a lot.

5                   COUNCIL PRESIDENT CLARKE:  
6           Thank you, Councilman.

7                   The Chair recognizes  
8           Councilwoman Bass.

9                   COUNCILWOMAN BASS: Thank you,  
10          Mr. President.

11                   Hello. How are you, Jane?

12                   MS. GOLDEN: Hi. How are you?

13                   COUNCILWOMAN BASS: Good to see  
14          you.

15                   So just a couple things I  
16          wanted to state and just in hearing you  
17          talk about all the things that happen at  
18          Mural Arts Program. I just wanted to  
19          make sure everyone knew that Mural Arts  
20          runs a program at Graterford Prison, and  
21          I've been there with Jane, and I have to  
22          tell you, it was quite an experience.  
23          You're not in some special room. You're  
24          not in a waiting area. You're in with  
25          the inmate population, and it really did



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           give me a very different perspective  
3           about the incarceration situation that we  
4           have and just the work that you're doing  
5           and that Mural Arts is doing to reengage  
6           folks who have been removed from society  
7           for very good reasons, but there's  
8           giveback, there's still interest in  
9           giving back and also their interest in  
10          trying to talk and talk to other young  
11          people about the mistakes they made that  
12          landed them in Graterford and how can  
13          they avoid that situation.

14                        So I just really wanted to give  
15          you kudos for that, because like I said,  
16          it really was an incredible experience.  
17          And I know that we've said that we were  
18          going to go again, and I'm hopeful that  
19          after the budget hearings that we can go  
20          again, because I think it's very, very  
21          important in terms of that work that's  
22          done.

23                        MS. GOLDEN: Thank you.

24                        COUNCILWOMAN BASS: Absolutely.

25                        And also I know that you all

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           take a lot of criticism. And so whether  
3           it's from some art critic or, you know,  
4           someone else out there in the universe  
5           who does not have an appreciation for the  
6           art that you do, you know, I just wanted  
7           to again recognize and tell you to stand  
8           strong, because I know that you have a  
9           lot of support on this Council, because  
10          we all recognize the work you do in  
11          transforming neighborhoods. This isn't  
12          about just someone slapping some paint up  
13          on a wall. This is really about  
14          transforming and changing and the way  
15          people feel about the neighborhood they  
16          live in. If you make a space beautiful,  
17          people will feel that beauty in their  
18          neighborhood, in their community, and  
19          within themselves.

20                        So I just wanted to thank you  
21                        for that as well.

22                        MS. GOLDEN: Thank you. I  
23                        really appreciate that.

24                        COUNCILWOMAN BASS: Absolutely.

25                        So I just really wanted to



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           table.)

3                   MS. RHYNHART: Councilwoman,  
4           the capital dollars can only be used for  
5           capital eligible.

6                   COUNCILWOMAN BASS: That's  
7           correct.

8                   MS. RHYNHART: So it really  
9           would depend on what exactly Mural Arts  
10          was doing or how they were involved. If  
11          it's just -- if it's paint like murals --  
12          and I love the work of Mural Arts and I'm  
13          a big supporter, but at the same time,  
14          it's a painting and that's not capital  
15          eligible. But if there -- I have had  
16          discussions --

17                   COUNCILWOMAN BASS: But if it's  
18          an improvement on a City property.

19                   MS. RHYNHART: If it's an  
20          improvement, what -- and we had some  
21          initial discussion about this, I believe.  
22          But if it's an improvement, we'd be  
23          interested in talking about that and  
24          seeing what that could look like, because  
25          if it's an improvement such as there was

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           some talk about Mural Arts making benches  
3           or actually constructing --

4                   MS. GOLDEN: We love making  
5           benches.

6                   MS. RHYNHART: -- things that  
7           could be possibly capital eligible, that  
8           is worth a discussion.

9                   COUNCILWOMAN BASS: And even  
10          beyond the discussion, it would be very  
11          helpful if there was a written policy so  
12          that we don't have to -- like every time  
13          I want to put a bench or do something  
14          with the City trash can or whatever it  
15          is, that we would be able to just have it  
16          defined in terms of what is eligible and  
17          what is not eligible, because it does  
18          seem like the policy is all over the  
19          place.

20                   MS. RHYNHART: Well, I'd be  
21          happy to send you the capital eligibility  
22          policy, and that is a written policy that  
23          clearly states what is and isn't.

24                   In terms of Mural Arts, I think  
25          historically it had been viewed as

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           actually the murals and only recently the  
3           conversation started about actually,  
4           wait, Mural Arts could actually do  
5           construction in some sort.

6                        So I think we would need to see  
7           some images and some concept of what that  
8           would look like and then weigh also how  
9           we would maintain it, because it would  
10          probably be more expensive to maintain.  
11          It's a piece of artwork if it got  
12          damaged.

13                       But with all that said, we  
14          could definitely have that discussion as  
15          soon as we get some sort of images and  
16          information on it.

17                       MS. GOLDEN: And we have a  
18          really great booklet we could share with  
19          you that we put together, because I think  
20          this is what -- and, Councilwoman, I  
21          really appreciate your comments about  
22          like how people look at our work, because  
23          that's why we call the PAFA exhibition  
24          Beyond the Paint, because who can  
25          stand -- who could say something against

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           working with young people in the City?  
3           There's a crisis in public education.  
4           The fact that we have thousands of kids  
5           creating beautiful things in public  
6           spaces and learning and graduating from  
7           high school and moving on to college,  
8           this is not just about paint on the wall.  
9           And for our reentry work, that's why we  
10          love the fact that they're building  
11          things and they're making things and  
12          they're doing benches and pots and  
13          they're fixing equipment. Like that to  
14          me, it's so great when individuals change  
15          and they take those skills and they  
16          change a physical place, because everyone  
17          wins then. So it's really -- it's hugely  
18          exciting. And our projects now are  
19          really -- they have so much more depth  
20          and breadth, and they become more  
21          complicated every year we do this, which  
22          is, you know, sort of both intense and  
23          extremely inspiring.

24                            So I would be happy to share  
25          some information.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           COUNCILWOMAN BASS: That would  
3           be great. And our office would like to  
4           be involved in writing the policy or  
5           involved in formulating the policy going  
6           forward so that there's no confusion,  
7           because it does seem a little ambiguous.  
8           It seems as if -- like some folks have  
9           been able to get some things done, and  
10          then we ask to get the exact same thing  
11          done and we're told that we can't get  
12          those things done. Again, it just seems  
13          like it's all over the place.

14          But we would like to sit down  
15          with you and, of course, with Mural Arts  
16          to make sure that there's a policy that's  
17          clear that everybody is on board with and  
18          that we could better use our capital  
19          dollars to do these sorts of  
20          improvements, which are very low cost and  
21          have a huge impact.

22          MS. RHYNHART: I'd be happy to  
23          arrange a meeting and sit down with you.

24          COUNCILWOMAN BASS: That would  
25          be great.



1           3/31/14 - WHOLE - BILL 140144, etc.

2           MS. RHYNHART: And if there's  
3 any specific examples you could provide  
4 offline in terms of discrepancies, I  
5 would definitely like to know what they  
6 are.

7           COUNCILWOMAN BASS: Thank you.  
8 Thank you, Mr. Chairman.

9           COUNCILMAN JONES: Thank you,  
10 Councilwoman.

11           Councilwoman Brown is next.

12           COUNCILWOMAN BROWN: Did I not  
13 understand you to say that you refer  
14 young people to the Art Institute?

15           MS. GOLDEN: Yes. Well, we  
16 work with them. We work with -- we try  
17 to get our kids in to art schools or  
18 college or Community College or trade  
19 school or the Culinary Institute. So  
20 really a range, but we have found that  
21 the Art Institute is one -- they seem to  
22 accept more of our kids than anyone else.

23           COUNCILWOMAN BROWN: Okay. So  
24 I hope this has changed, and you may  
25 already know this, but the Art Institute

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           was under scrutiny because they were  
3           accepting so many students and they were  
4           not state -- whatever the academic  
5           educational -- state certified or state  
6           accredited, if you will. And students  
7           were going there and then leaving with  
8           heavy debt.

9                        So you may want to take a look  
10          at that, because if that is the case,  
11          then we're putting our young people in a  
12          place where they don't deserve to be.

13                      MS. GOLDEN: Right. Well, also  
14          another thing that we do is we raise  
15          scholarship money for our kids as well.  
16          So, yeah, every year, especially -- like  
17          soon we're going to be having a major  
18          exhibition at the Crane. So we've been  
19          fundraising for scholarships, and then  
20          we'll give out probably ten scholarships  
21          at the exhibition.

22                      COUNCILWOMAN BROWN: Very, very  
23          good.

24                      MS. GOLDEN: But that's really  
25          a good point, and I will check into that.

1           3/31/14 - WHOLE - BILL 140144, etc.

2           COUNCILWOMAN BROWN: Please  
3 check into that, because when I learned  
4 that, it was -- students don't need that  
5 kind of debt.

6           MS. GOLDEN: No.

7           COUNCILWOMAN BROWN: Get into  
8 debt and then find out that that school  
9 is not accredited.

10          MS. GOLDEN: That's right.

11          COUNCILWOMAN BROWN: What's the  
12 relationship with Moore? I see that you  
13 have a relationship with PAFA, but what's  
14 the relationship with Moore?

15          MS. GOLDEN: Actually, that's  
16 great. I'm glad you brought that up. We  
17 just announced a formal partnership with  
18 Moore College of Art. So there's several  
19 things we're doing with them. One, they  
20 have set aside several scholarships for  
21 our young women artists. So we're really  
22 excited. And they're committed to  
23 helping them find the rest of the money  
24 and making it possible for them to go to  
25 Moore. So it's not just like a

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           scholarship that's sort of meaningless  
3           because it's so expensive, it's not going  
4           to happen. The President of Moore has  
5           committed to helping our kids.

6                   COUNCILWOMAN BROWN: Terrific.

7                   MS. GOLDEN: Which is a really  
8           big deal.

9                   The second thing is, they are  
10          starting new graduate schools, and we're  
11          going to be the laboratory for the  
12          students coming into the graduate school.  
13          Because, you know, it's one thing for  
14          students to study working in public  
15          spaces academically, but I always feel  
16          like for me working at Anti-Graffiti was  
17          like getting three graduate degrees,  
18          because it was the real deal.

19                   COUNCILWOMAN BROWN: Yes, it  
20          was.

21                   MS. GOLDEN: It was such a  
22          privilege and an honor to be able to do  
23          that work, and we want young people to  
24          understand what it means to go into a  
25          community and co-create, to collaborate,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           to do your work with respect and really  
3           listen to what people want so you can be  
4           responsive in the best way possible. So  
5           we're hoping that there's nothing like  
6           this anywhere in the country and that  
7           students will be coming to Philadelphia  
8           to take part in these programs.

9                    COUNCILWOMAN BROWN: Well, I  
10          thank you always for acknowledging  
11          Philadelphia Anti-Graffiti Network and  
12          your roots, because too many of us either  
13          forget or don't know that it was  
14          Councilman Goode's father who was  
15          responsible for Philadelphia  
16          Anti-Graffiti Network, and it actually  
17          was the first Board I ever served on, so  
18          I'm eternally grateful as well.

19                   Let's go now to storefronts.  
20          You're starting a new initiative on  
21          storefronts in neighborhoods, commercial  
22          corridors.

23                   MS. GOLDEN: Yes. Super  
24          excited about this. So here is a good  
25          example. So we're working -- part of our

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           portfolio with the Department of  
3           Behavioral Health is to work with refugee  
4           populations and deal with trauma and  
5           resilience and the issue of acclimation.  
6           So in South Philadelphia, we're working  
7           with the Burmese, the Nepali, and the  
8           Bhutanese community. And we thought, you  
9           know what, it's not enough to just do a  
10          mural. That just is not enough anymore.  
11          So we took over an empty storefront that  
12          was totally falling apart. I would love  
13          to take you down there. We turned it  
14          into a hub, and now we're offering  
15          everything from print-making and  
16          mural-making to cooking and sewing and  
17          dance. We found out there's a whole  
18          community of extraordinary weavers down  
19          there, so we're highlighting their work.  
20          We're selling their work. We've tapped  
21          into an entrepreneurial spirit. We're  
22          doing murals. We're cleaning graffiti.  
23          We're getting the lots cleaned up. We're  
24          partnering with Philly Rising. We're  
25          partnering, of course, with Tom Conway's

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           group. And you start to see real change  
3           happening, and it's fantastic. And the  
4           murals are gorgeous and designed by the  
5           community. But that hub has become  
6           beloved, and no one wants to let it go,  
7           so we're on a mission to keep it.

8                        On Lancaster Avenue, we're  
9           going to be opening up a storefront  
10          there. We're working with the People's  
11          Emergency Center. And there what we're  
12          doing is, artists in exchange for getting  
13          time to do their work, they have to -- so  
14          they get free space, they'll do their  
15          work, and in exchange, they have to go do  
16          work that is socially meaningful to  
17          Mantua and Belmont, to those communities.  
18          And it will be curretted, so we'll get  
19          fabulous work. A percentage of the  
20          artist slots will be set aside for  
21          artists from that zip code. So we're  
22          very cognizant of that. So it's about  
23          empowering artists. And so we have found  
24          that -- we learned this with Philly  
25          Painting, with Love Letter -- that when

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           you embed yourselves in a community and  
3           you offer a range of services, like your  
4           work has so much more power.

5                    COUNCILWOMAN BROWN: Sure it  
6           does. Sure it does. The bell has rung.

7                    MS. GOLDEN: Sorry. I get so  
8           excited.

9                    COUNCILMAN JONES: To say the  
10          least. And what you're doing is  
11          exciting.

12                   Councilman Oh is next.

13                   COUNCILMAN OH: Thank you,  
14          Mr. Chairman.

15                    I wasn't going to say anything,  
16          because I don't know that it needs to be  
17          said, but I guess it does, and, that is,  
18          you do great work and you're leveraging  
19          so much, like an incredibly huge amount,  
20          20,000 participants. You have a small  
21          staff, but every time I hear you and  
22          every time we meet, you're talking about  
23          something new and innovative. You really  
24          know how to get the most out of  
25          everything, out of every nook and cranny



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           of this city, and I think people should  
3           really give your program credit.

4                        I think a lot of the arts and  
5           artists and musicians that have come to  
6           Philadelphia, this whole  
7           innovative/creative economy thing we're  
8           going through, in large part, maybe not  
9           totally, but in large part was because of  
10          Mural Arts Program, all the visible art,  
11          the public art that we see and all the  
12          engaging of artists, not just the ones  
13          who go to school but also in our  
14          neighborhoods and, as you said, from our  
15          prisons and our schools.

16                       I particularly really am  
17          looking forward to this five mile of  
18          redoing that whole Amtrak, five miles of  
19          beautiful colors and art. It is such in  
20          contrast to the impression people get  
21          when they take our train ride in  
22          Philadelphia, probably never getting off  
23          of the train, but now they will have a  
24          whole new impression of our city. I  
25          think it's so important for the branding

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           and all those type of things you do. I  
3           think everybody on our Council -- I can't  
4           say -- I believe everyone on our Council,  
5           I certainly and I know my colleagues  
6           here, support your program and we love to  
7           see how you make a dollar really work.

8                         So thank you, and I'm glad  
9           you're excited and encouraged.

10                        MS. GOLDEN: Thank you so much.  
11           And I do want to say about 200 cities  
12           around the country are in different  
13           phases of looking at our work,  
14           replicating it, and about a dozen cities  
15           internationally.

16                        COUNCILMAN JONES: Good to be a  
17           forward-thinking city and a trailblazer.  
18           Thank you, Councilman.

19                        The Chair now recognizes  
20           Councilwoman Brown again.

21                        COUNCILWOMAN BROWN: Yes.  
22                        You've touched a number of  
23           different population constituencies. One  
24           group that unintentionally I think gets  
25           either left out or not thought about are

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           children in foster care, and the stats  
3           for young people in foster care when they  
4           age out, too many of them end up  
5           homeless, too few of them go on to  
6           college.

7                        So is there some -- have you  
8           thought about interfacing with the  
9           Independence Achievability Center?

10                      MS. GOLDEN: We work there. We  
11           have a program there. It's one of our  
12           sites. We love them.

13                      COUNCILWOMAN BROWN: Very good.

14                      MS. GOLDEN: And the other  
15           thing I wanted to say -- and, Councilman,  
16           you had mentioned this too -- we have a  
17           new program called Journey to Home.  
18           That's about the impact of homelessness  
19           on our kids, and we're partnering with  
20           the School of Public Health at Penn. So  
21           we have researchers. We're providing  
22           services for the kids. We're working  
23           with The Attic and Covenant House and  
24           Achieving Independence Center. And  
25           there's another hub up on Lancaster

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Avenue, 42nd and Lancaster, and it's an  
3           amazing place. They just did a play last  
4           week, and it was so moving, and we've  
5           been able to move some kids out of  
6           shelter into more permanent housing. And  
7           we're also working with providers,  
8           because they're learning what we know, is  
9           that you can use art as a tool of  
10          advocacy to help tell your story cogently  
11          about the problem that exists. So we're  
12          making materials available to some of the  
13          people who are leading advocates in the  
14          field, because it's such a critical --  
15          it's such a great question you asked.  
16          It's a critical issue.

17                   COUNCILWOMAN BROWN: That's a  
18          group of young people who if you don't  
19          think about it intentionally, they get  
20          left out.

21                   MS. GOLDEN: That's right. And  
22          we polled our kids, and 60 percent of our  
23          kids said they face housing insecurity,  
24          and yet it's an invisible issue that we  
25          want to make visible.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILWOMAN BROWN: So my last  
3 question is, knowing the bleak picture  
4 that exists for arts in our schools --  
5 and we need to ask this of the School  
6 District as well -- I'm curious to know  
7 what the number is of either art teachers  
8 or students who go through those  
9 elementary school years or those middle  
10 school years and have no interface with  
11 art at all. Because that picture then  
12 can drive what Moore and PAFA can do more  
13 of in terms of having their college  
14 students go into the schools and create  
15 an art experience for our young people  
16 who attend not only public schools but  
17 the charter schools as well, whom from  
18 what my few visits tell me are able to do  
19 a better job.

20                   So if you haven't thought about  
21 that, have a conversation with Dennis  
22 Creedon over at the School District and  
23 see what their assessment is for young  
24 people who never get a chance to taste  
25 any kind of art experience, because the

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 picture is so bleak.

3           MS. GOLDEN: That's a great  
4 question, and also I'll talk to my  
5 colleagues at the Greater Philadelphia  
6 Cultural Alliance, because I know this  
7 means a lot to them as well. And believe  
8 me, we feel -- we are so ready. We would  
9 love to take this program to scale. I  
10 want to come back next year and tell you,  
11 you know, now I can say -- we're serving  
12 1,500 to 1,800 kids. I'd like to come  
13 back next year and say we're serving  
14 3,000 kids, we're serving 5,000, we're  
15 serving 10,000 kids, because that's  
16 really what needs to happen. So that's  
17 why we're so on fire to leverage  
18 resources, to work with our colleagues,  
19 to tap into all the great talent that's  
20 out there with our teaching artists. So  
21 please know that you have my commitment a  
22 hundred percent.

23           COUNCILWOMAN BROWN: Lastly,  
24 can you tell us the formula to clone you.

25           MS. GOLDEN: Thank you.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILWOMAN BROWN: Thank you,  
3 Mr. Chairman.

4                   COUNCILMAN JONES: I want an  
5 answer to that one.

6                   I don't see any other questions  
7 for this witness, but I just want to end  
8 on a thank-you note. Our city is better  
9 because of you and your program, and we  
10 need to keep telling you that, but also  
11 showing you within our budget.

12                   MS. GOLDEN: Thank you very  
13 much.

14                   COUNCILMAN JONES: Thank you.

15                   MS. GOLDEN: I appreciate it.

16                   COUNCILMAN JONES: Finally,  
17 Procurement. Thank you for your  
18 patience, all, and will you approach the  
19 witness table.

20                   (Witnesses approached witness  
21 table.)

22                   COUNCILMAN JONES: Good  
23 afternoon. State your name for the  
24 record and please begin your testimony.

25                   COMMISSIONER ORTMAN: Can I

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           have a couple of seconds for two little  
3           items, two laundry cleaning items or  
4           whatever you want to call it?

5                    COUNCILMAN JONES:  As long as  
6           you say your name first.

7                    COMMISSIONER ORTMAN:  My name  
8           is Hugh Ortman, Procurement Commissioner.

9                    The bad news is that I still  
10          use this device, as most of you know.  It  
11          works pretty good most of the time.  A  
12          little staticky today, but we'll get  
13          through it.  It's plugged into these  
14          microphones, so I would certainly  
15          appreciate whatever help you might be  
16          able to give me there.

17                   The second thing is, you won't  
18          have to worry about this anymore because  
19          I'll be done with -- I'll be retiring in  
20          the fall and I won't need this and you  
21          won't need me.

22                   COUNCILMAN JONES:  Councilman  
23          Goode, he looked unusually happy and I  
24          was wondering what was going on.

25                   COMMISSIONER ORTMAN:  I wasn't.



1           3/31/14 - WHOLE - BILL 140144, etc.

2           Okay.

3                       Good afternoon, Majority Leader

4           Jones.

5                       COUNCILMAN JONES:    Good

6           afternoon.

7                       COMMISSIONER ORTMAN:   And

8           members of City Council.   I am Hugh

9           Ortman, Commissioner of the Procurement

10          Department.   I am here to present for

11          your consideration the Procurement

12          Department's Fiscal Year 2015 budget

13          request.   With me today is Deputy

14          Commissioner Trevor Day.

15                       The Department is requesting a

16          total appropriation for all funds of

17          \$4,712,000, of which 4,643,000 is in the

18          General Fund.   The proposed FY14 General

19          Fund allocation represents no increase

20          over the FY14 estimated obligations.   Two

21          million one hundred and ninety-four

22          thousand of the total budget request

23          represents advertising expenses.

24                       The Department has implemented

25          a reverse auction pilot project in FY14.

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           We have awarded one-year contracts to two  
3           separate firms to each conduct reverse  
4           auctions for commodity purchases while  
5           maintaining the competitive sealed bid  
6           process. To date, the reverse auctions  
7           for emergency HVAC parts and service  
8           project an estimated savings of 4.6  
9           percent, and the reverse auction for  
10          bituminous materials projects an  
11          estimated savings of 5.8 percent. A  
12          formal request for proposal, RFP, is  
13          currently being developed to solicit a  
14          one-year contract with three one-year  
15          renewals for reverse auctioning services.

16                   Over the last several fiscal  
17          years, the Department has had a  
18          significant number of employees enrolled  
19          in DROP, with another substantial number  
20          of employees who are retirement eligible.  
21          While we still maintain several  
22          retirement eligible employees, 17  
23          percent, the Department has successfully  
24          hired and trained 12 new employees over  
25          an 18-month period who replaced departing

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           employees amounting to 24 percent of our  
3           52 budgeted positions.

4                    There are currently 48  
5           employees in the Department with four  
6           vacancies, and we are working diligently  
7           to fill. One of the 48 -- of the 48  
8           employees in Procurement, 79 percent are  
9           women and 21 percent are men. The ethnic  
10          demographics of the Department are 56  
11          percent black/African American, 38  
12          percent Caucasian, 4 percent Hispanic, 2  
13          percent Asian, and 2 percent classified  
14          as other.

15                   The executive teams comprise of  
16          60 percent women and 40 percent men, 60  
17          percent Caucasian, 20 percent black, and  
18          20 percent Asian.

19                   Procurement and OEO continue to  
20          work together in an effort to reach and  
21          exceed the Administration's goal of 30  
22          percent participation. We send  
23          announcements for each bid opportunity to  
24          every M, W, and DSBE-certified vendor  
25          registered with the Procurement

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Department, and we have participated in  
3           various outreach events, including the  
4           Doing Business with the City workshop.

5                     The Department itself awarded  
6           \$44,376 in contracts, which includes  
7           maintenance contracts, in FY13 and  
8           secured 13 percent OEO participation. In  
9           FY13, the SS&E division issued 236 bids,  
10          resulting in 410 contract awards,  
11          totalling just over \$88 million. Also in  
12          FY13, 947 small order purchases under  
13          \$30,000 were processed, totalling over  
14          6.8 million. Currently, there are 22  
15          active cooperative contracts with  
16          estimated contract value amounts of  
17          approximately \$41 million and estimated  
18          cost savings of \$2 million annually.

19                    Our Capital Program Unit  
20          processed 122 bids and awarded 113  
21          contracts worth almost \$172 million. The  
22          Capital Program Unit also awarded two new  
23          concession agreements on behalf of  
24          various City departments. Additionally,  
25          in FY13, the Special Services Unit

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           collected almost \$583,000 in revenue from  
3           the sale of scrap of obsolete or  
4           unserviceable property on behalf of  
5           various City departments.

6                     Mr. Leader, this concludes my  
7           testimony. Should any Councilmember wish  
8           to engage in further discussion of any of  
9           these matters, my staff and I are happy  
10          to answer any questions you may have or  
11          meet with Councilmembers at their  
12          convenience.

13                    COUNCILMAN JONES: It looks  
14          like only one has their mic queued up,  
15          but I want to get a couple of questions  
16          in, because he traditionally spends a  
17          great deal of time on this department.

18                    Piggyback purchases with other  
19          entities, I asked that question last  
20          year, whether it's fuel, whether it's  
21          autos, whether it's salt and other  
22          commodities, to what degree have we moved  
23          that concept forward and has it saved us  
24          money?

25                    COMMISSIONER ORTMAN: By

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           piggybacking, you're talking about just  
3           within the City or are you talking about  
4           us piggybacking on state or other  
5           contracts around the nation?

6                   COUNCILMAN JONES: Internal and  
7           external. So how much do we do with  
8           SEPTA?

9                   COMMISSIONER ORTMAN: With  
10          SEPTA?

11                  COUNCILMAN JONES: Yeah, for  
12          example.

13                  COMMISSIONER ORTMAN: We don't  
14          actually -- because of the difference in  
15          the procurement requirements over SEPTA  
16          versus procurement requirements of the  
17          City, there isn't too much interaction we  
18          can do with the two. The School  
19          District, we do have -- they buy the  
20          gasoline off of our or the fuel off of  
21          our contract, the one the Procurement  
22          Department develops. Perhaps Trevor Day  
23          may be able to give you a little more  
24          information on that.

25                  COUNCILMAN JONES: I just don't

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           understand what difference in procurement  
3           regs for salt or a commodity --

4                    COMMISSIONER ORTMAN:  They're  
5           governed by a totally different set of  
6           regulations than we are.

7                    COUNCILMAN JONES:  I understand  
8           that, but I'm sure if we put our lawyers  
9           and their lawyers in a room, that we  
10          probably could save some money if we  
11          could find common language.

12                   COMMISSIONER ORTMAN:  That's a  
13          big trick right there, sir.  Try and get  
14          lawyers to agree on anything, it just  
15          hasn't -- these are programs that may be  
16          coming down the line.  Right now we don't  
17          really have anything with Procurement.

18                    COUNCILMAN JONES:  So who do  
19          you have that kind of relationship with?  
20          You mentioned the School Board.

21                    COMMISSIONER ORTMAN:  I'm  
22          sorry.  Say it again.

23                    COUNCILMAN JONES:  You  
24          mentioned the School Board.  So under  
25          what commodities are you doing joint

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           purchasing?

3                   COMMISSIONER ORTMAN:   The main  
4           joint purchasing I'm familiar with is the  
5           fuel oil gasoline.   I know they have  
6           inquired with us about purchasing some  
7           vehicles and things like that.   I don't  
8           know if that's ever progressed.   No.

9                   COUNCILMAN JONES:   So I'm  
10          thinking police vehicles.   They use the  
11          same standard issue model we do; is that  
12          not correct?

13                   COMMISSIONER ORTMAN:   The same  
14          standard issue models?

15                   COUNCILMAN JONES:   Of vehicles.

16                   COMMISSIONER ORTMAN:  
17          Basically, yes, but the two different --  
18          specs are totally different for various  
19          reasons.   We have police cars that need  
20          certain things that their police force  
21          doesn't need and vice versa, and it just  
22          hasn't transpired so far.

23                   COUNCILMAN JONES:   But you've  
24          looked into it?

25                   COMMISSIONER ORTMAN:   I know we



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           have looked into it over the years.  
3           There was a program, I want to say, in  
4           2008 called -- that was very --  
5           anticipated to be able to get, let's just  
6           say, the repair shops for OFM and for the  
7           state -- I'm sorry; the School District  
8           together. Just the union laws  
9           themselves, that's not going to happen,  
10          because we'll never get this union and  
11          that union together to agree, to our  
12          knowledge, to agree on the certain  
13          different work rules that they have  
14          against what the City may have, things  
15          like that. Number of things.

16                    COUNCILMAN JONES: I would just  
17                    think for issues like pencils, we all use  
18                    that, paper, we all use that, and if  
19                    somebody is backing a truck up to a  
20                    warehouse to pick it up -- I don't know.  
21                    I'll hold that question in abeyance and  
22                    yield to Councilman Goode.

23                    COMMISSIONER ORTMAN: Thank  
24                    you.

25                    COUNCILMAN JONES: Councilman.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   COUNCILMAN GOODE: Thank you,  
3           Mr. Chairman.

4                   Mr. Ortman, congratulations.

5                   COMMISSIONER ORTMAN: Thank  
6           you, sir.

7                   COUNCILMAN GOODE: Actually, I  
8           have an information request for  
9           Ms. Rhyhart, if she can come to the  
10          table. It's Procurement related.

11                   (Witness approached witness  
12          table.)

13                   MS. RHYNHART: Good afternoon,  
14          Councilman.

15                   COUNCILMAN GOODE: I have a  
16          broad information request and I'll be  
17          asking each department this question  
18          individually too, set of questions. I  
19          need to know for the City in total what  
20          services we contract out that were  
21          previously performed by City workers. I  
22          want a list of all the services that we  
23          contract out.

24                   MS. RHYNHART: When you say  
25          "previously," like any time previously,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           like in the Rendell Administration  
3           previously or in this Administration?

4                   COUNCILMAN GOODE: In the  
5           history of the City of Philadelphia.

6                   MS. RHYNHART: In the history?

7                   COUNCILMAN GOODE: I want to  
8           know what services we contract out that  
9           were previously performed by City  
10          workers.

11                  MS. RHYNHART: Okay.

12                  COUNCILMAN GOODE: I want to  
13          know whether the services are performed  
14          by private-sector workers who are paid a  
15          living wage. I want to know which of the  
16          services are performed by companies that  
17          are owned by women and people of color,  
18          and I want to know which of those  
19          services are performed by companies that  
20          are located in Philadelphia. Okay?

21                  MS. RHYNHART: Okay. That  
22          might take a little time to put together,  
23          but we will work on it.

24                  COUNCILMAN GOODE: Well, I'll  
25          be asking the question department by

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           department as well.

3                   MS. RHYNHART: Okay. We'll get  
4           it together.

5                   COUNCILMAN GOODE: Hopefully  
6           we'll draw out some of that information,  
7           but that's a broad information request.

8                   MS. RHYNHART: Okay.

9                   COUNCILMAN GOODE: Thank you.  
10          Thank you, Mr. Chairman.

11                  COUNCILMAN JONES: You're not  
12          done, are you?

13                  COUNCILMAN GOODE: I'm done.

14                  COUNCILMAN JONES: All right.  
15          Well, I'm going to ask a couple more  
16          questions. I'm disappointed.

17                  Can I ask you, which  
18          departments were awarded new concession  
19          agreements this year?

20                  COMMISSIONER ORTMAN: Trevor.

21                  First I have to say we've just  
22          lost our head person in that department.  
23          She's now working in the Integrity  
24          Office. So we're trying to keep up on  
25          all the things that she did. She was

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           excellent. You may know Stephanie  
3           Tipton. We miss her dearly and we're  
4           going to see if we can -- Trevor is  
5           trying to catch up on all her duties and  
6           her knowledge, which is going to take  
7           some time.

8                         DEPUTY COMMISSIONER DAY: I am  
9           Trevor Day, Deputy Procurement  
10          Commissioner.

11                        So this fiscal year being  
12          Fiscal Year '14; is that correct?

13                        COUNCILMAN JONES: Yes.

14                        DEPUTY COMMISSIONER DAY: So in  
15          Fiscal Year '14 to date I believe we have  
16          only awarded two or three concession  
17          contracts.

18                        COUNCILMAN JONES: And they  
19          are?

20                        DEPUTY COMMISSIONER DAY: And  
21          one is the -- I'm trying to -- we're  
22          looking at a list and I don't have that  
23          information.

24                        COUNCILMAN JONES: You do know  
25          that this is the day you're supposed to

1           3/31/14 - WHOLE - BILL 140144, etc.

2           have those answers.

3                       COMMISSIONER ORTMAN:

4           Councilman, one of them was the Christmas  
5           Village.

6                       COUNCILMAN JONES:   Say it  
7           again.

8                       COMMISSIONER ORTMAN:   One of  
9           them was the Christmas Village.

10                      COUNCILMAN JONES:   Okay.

11                      COMMISSIONER ORTMAN:   I'm not  
12           sure what the other one may have been.  
13           I'd have to check on that.   But we don't  
14           do that many concessions.   I know one of  
15           them was the Christmas Village and the  
16           other one I'm not exactly sure.

17                      COUNCILMAN JONES:   So are you  
18           responsible for the plaza outside City  
19           Hall?

20                      COMMISSIONER ORTMAN:   No.

21                      COUNCILMAN JONES:   So that  
22           doesn't come under -- that was not issued  
23           an RFP that came under your guideline?

24                      COMMISSIONER ORTMAN:   For the  
25           Christmas Village or the --

1           3/31/14 - WHOLE - BILL 140144, etc.

2           COUNCILMAN JONES: No, no; for  
3 the skating plaza.

4           COMMISSIONER ORTMAN: No. That  
5 was not handled -- no.

6           COUNCILMAN JONES: And you're  
7 going to get me the other concessions?

8           DEPUTY COMMISSIONER DAY: Yes.

9           COUNCILMAN JONES: On your  
10 reverse auction, do you donate equipment  
11 to like City non-profits or things like  
12 that? At the end of the day if it cannot  
13 be redeemed for salvage in a way, do we  
14 often do furniture donations, computer  
15 equipment outdated, things like that?

16           COMMISSIONER ORTMAN: Reverse  
17 auctions and what you're talking about  
18 are two different things. We have  
19 reverse auctions when we're trying to  
20 sell a commodity. You want to bid on how  
21 much the oil price -- keep lowering your  
22 price is what we want you to do. You  
23 mean --

24           COUNCILMAN JONES: My  
25 terminology --

1           3/31/14 - WHOLE - BILL 140144, etc.

2           COMMISSIONER ORTMAN: I know.

3           You're talking about our online auction  
4           sales.

5           COUNCILMAN JONES: Yes.

6           COMMISSIONER ORTMAN: The City  
7           Charter does not allow us to just donate  
8           property to some entity. Within the  
9           school system, within the City  
10          government, yes, we will -- we have  
11          something we can't sell, we can talk or  
12          we'll contact maybe the School District  
13          and say, We have a hundred computers, you  
14          know, can you use them. Either they can  
15          or they can't. If they don't, we have to  
16          put them up for some kind of scrap sale.

17          COUNCILMAN JONES: That's fine,  
18          but is there a way for non-profits that  
19          may want to participate in that sale to  
20          plug in?

21          DEPUTY COMMISSIONER DAY: Yes.  
22          I mean, we have a surplus disposal  
23          auction service. So any entity, whether  
24          it's a non-profit or an individual, can  
25          bid on any of these items that we dispose



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           of.

3                   COUNCILMAN JONES: I'd like you  
4           to make that particular information,  
5           contact person, available to each member  
6           of Council so they can in turn enlighten  
7           some of the non-profits in their area.  
8           I'll give you an example. We're working  
9           with youth courts in the schools, and one  
10          of the things -- with the expansion of  
11          the new courtroom on, I think it's, Arch  
12          Street, they're going to -- a lot of that  
13          furniture they're not taking. They're  
14          going to get modular furniture, things  
15          like that. And some of those benches,  
16          chairs, jury boxes are going to schools  
17          where they have mock courts. And so that  
18          kind of relationship I'd like to expand  
19          out to other worthwhile activities within  
20          the City of Philadelphia. So that  
21          information going to Councilpersons might  
22          be helpful.

23                   Are there any other questions?  
24          Oh, Councilwoman Brown.

25                   COUNCILWOMAN BROWN: I too was

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           a little disappointed that Councilman  
3           Goode's broad questioning was short. So  
4           let me first say that 14 years ago when I  
5           came here, I never saw any other women or  
6           people of color sitting at that table.  
7           Change is good, and I commend you for  
8           doing that. That's a very, very serious  
9           statement. For too long we didn't have  
10          folks representing this department. And  
11          so to see that change has happened in a  
12          very, very good way is quite encouraging.

13                        What happens with regards to  
14          succession planning given the number of  
15          folk you said are enrolled in the DROP  
16          program?

17                        COMMISSIONER ORTMAN: What is  
18          happening with it? Well, we're  
19          constantly meeting with HR in order to  
20          try and fill the spots that we have, and  
21          we're trying to train the people that we  
22          already have in-house to do -- like for  
23          me, I'm going to be leaving. Hopefully  
24          there will be somebody in-house. They're  
25          all getting trained to do it. Who is

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           going to end up there, I can't speak for  
3           the Mayor or for the Managing Director or  
4           the Finance Director on that.

5                    COUNCILWOMAN BROWN:   Sure.   So  
6           does that happen -- do you lead that  
7           effort or is there some unit or entity  
8           within government that takes the  
9           responsibility to ensure a seamless  
10          transition when you have employees who  
11          are in DROP transitioning out?

12                   DEPUTY COMMISSIONER DAY:   So  
13          the process that we've taken is, we have  
14          a partnership with Human Resources, HR,  
15          and we identify critical positions that  
16          we know are retiring, and if they are a  
17          critical position, we try and hire ahead  
18          of time for a dual incumbency training  
19          period.

20                   COUNCILWOMAN BROWN:   A what?

21                   DEPUTY COMMISSIONER DAY:   A  
22          dual incumbency training period.   And  
23          we've been successful in doing that a  
24          couple of times.   And, again, not every  
25          person that's retiring is a critical

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           position. So we do replace them as  
3           quickly as possible as close to their  
4           retirement. However, for the critical  
5           positions, we do have that plan in place  
6           to hire them ahead of time and train  
7           them.

8                        COUNCILWOMAN BROWN: Okay.  
9           Well, then that suggests that the earlier  
10          or initial tenets of the DROP program  
11          indeed are being revealed in a handsome  
12          way.

13                      DEPUTY COMMISSIONER DAY: Yes.

14                      COUNCILWOMAN BROWN: Okay. In  
15          your testimony on Page 6, you highlight  
16          challenges facing your department,  
17          specifically with regards to high  
18          turnover. Has Procurement considered  
19          partnerships with -- period? What do you  
20          do to simply address that reality?

21                      DEPUTY COMMISSIONER DAY: I  
22          mean, I think it's along the lines of  
23          what we've done, which is working with  
24          our Human Resources and identifying those  
25          critical positions to have dual

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           incumbencies.

3                   COUNCILWOMAN BROWN: So that's  
4           related to the DROP but not to anything  
5           else?

6                   DEPUTY COMMISSIONER DAY: The  
7           majority of the turnover in our  
8           department has been related to  
9           retirements.

10                   COUNCILWOMAN BROWN: Okay. Let  
11          me seize the moment now to say thank you  
12          for working closely with my office on the  
13          Philly's first local bidding preference  
14          bill. We appreciated the work that  
15          needed to happen on that to make it real.  
16          So thank you for that.

17                   You report in your testimony  
18          that you awarded two one-year contracts  
19          for emergency HVAC parts. Can you tell  
20          us what does happen? For unique skill  
21          sets like this, what's the protocol, if  
22          you will, for how your department goes  
23          out to seek potential bidders to fulfill  
24          this type of need?

25                   COMMISSIONER ORTMAN: I'll let

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           Trevor do that, but I think there's a  
3           slight misunderstanding. We did not  
4           award a one-year contract for that work.  
5           We awarded a one-year contract to a  
6           company -- to two companies to put on the  
7           reverse auction for that work.

8                    COUNCILWOMAN BROWN: Okay. So  
9           walk that through for me, because I did  
10          misread that.

11                   COMMISSIONER ORTMAN: Talk you  
12          through a reverse auction?

13                   COUNCILWOMAN BROWN: Yes.

14                   COMMISSIONER ORTMAN: Trevor.  
15          He's my guru on that.

16                   DEPUTY COMMISSIONER DAY: So a  
17          reverse auction is kind of like Ebay  
18          except in a reverse style. Ebay you're  
19          bidding up the prices and you have  
20          multiple buyers. In a reverse auction  
21          you have one buyer, which is the City of  
22          Philadelphia, and multiple providers.  
23          And so the providers are bidding down  
24          their pricing so we get a more  
25          competitive pricing. And there are

1           3/31/14 - WHOLE - BILL 140144, etc.  
2           services or companies that provide the  
3           service, and we as a pilot program  
4           awarded two one-year contracts to do a  
5           pilot program to ensure that we, the City  
6           of Philadelphia, could actually run a  
7           reverse auction.

8                   COUNCILWOMAN BROWN: Is that a  
9           new practice?

10                   DEPUTY COMMISSIONER DAY: Yes.

11                   COUNCILWOMAN BROWN: What drove  
12           that new way of doing things?

13                   COMMISSIONER ORTMAN: We had  
14           to -- it's been going on around the  
15           country for years and we had to get a  
16           City Charter change in order to do it.  
17           If you recall, I think it was three years  
18           ago we changed the Charter to get it, and  
19           then we had to put it into effect, which  
20           also takes some doing, because of all the  
21           little idiosyncrasies of our rules and  
22           regulations.

23                   COUNCILWOMAN BROWN: I see.

24                           Lastly, in your Operating  
25           Budget under Professional Services,

1           3/31/14 - WHOLE - BILL 140144, etc.  
2 consulting agreements were made for  
3 consulting on Civic Initiatives. It  
4 moved from 30,000 to 65,000. Can you  
5 explain the jump, just the increase?

6           DEPUTY COMMISSIONER DAY: Where  
7 is that?

8           COUNCILWOMAN BROWN: Page 15 of  
9 the detail under your department. It has  
10 here "Civic Initiatives." First, what is  
11 that? Is that a company or -- oh, it's  
12 the name of a provider. It's the name of  
13 a provider.

14          DEPUTY COMMISSIONER DAY: Yeah,  
15 that is a name of a provider. That  
16 contract that we had with Civic  
17 Initiatives was in Fiscal Year '13.

18          COUNCILWOMAN BROWN: Right.

19          DEPUTY COMMISSIONER DAY: We do  
20 not anticipate having that contract this  
21 fiscal year or next fiscal year.

22          COUNCILWOMAN BROWN: Okay.

23 Even though --

24          DEPUTY COMMISSIONER DAY: It  
25 was a placeholder for -- that \$65,000 is



1           3/31/14 - WHOLE - BILL 140144, etc.  
2           funding that we use for professional  
3           services contracts that we deem that we  
4           need throughout the year. So for Fiscal  
5           Year '15, which is what the budget is  
6           for, we are considering putting out an  
7           RFP for training and other  
8           procurement-related consulting services,  
9           because what we feel is that the City of  
10          Philadelphia does not operate in the same  
11          sort of best-of-breed procurement  
12          purchasing and we wanted that contract in  
13          place to help advise us in how to best  
14          move forward.

15                    COUNCILWOMAN BROWN: And how  
16                    to?

17                    DEPUTY COMMISSIONER DAY: Best  
18                    move forward.

19                    COUNCILWOMAN BROWN: So the  
20                    Commissioner is getting ready to retire  
21                    or you're -- retire is a four-letter  
22                    word. You're about to start another  
23                    chapter, let's put it that way. And were  
24                    you here last year, sir?

25                    DEPUTY COMMISSIONER DAY: Yes,

1           3/31/14 - WHOLE - BILL 140144, etc.

2           I was.

3                   COUNCILWOMAN BROWN: Okay. I  
4           guess that answers the subsequent  
5           question. Thank you very much.

6                   Thank you, Majority Leader.

7                   COUNCILMAN JONES: Thank you.

8                   I would only say that thank you  
9           for your service. I know you'll miss us,  
10          because we will miss you.

11                   Are there any other questions  
12          for this panel?

13                   (No response.)

14                   COUNCILMAN JONES: Seeing none,  
15          I just wanted to say, Angela Dowd-Burton  
16          sitting here, she looks so disappointed  
17          that Wilson Goode left, Councilman Goode  
18          left. I will only say for the record  
19          thank you for meeting with the group of  
20          contractors today to explain the City's  
21          policy and we appreciate the outreach  
22          effort.

23                   MS. DOWD-BURTON: Absolutely.

24                   COUNCILMAN JONES: And Alice  
25          Dungee-James as well. Thank you.

1           3/31/14 - WHOLE - BILL 140144, etc.

2                   Seeing no other questions, this  
3       committee will stand in recess until  
4       Tuesday, April 1st at 10:00 a.m., at  
5       which time we will reconvene in Room 400,  
6       City Hall.

7                   Thank you all.

8                   (Committee of the Whole  
9       recessed at 4:35 p.m.)

10                               - - -

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CERTIFICATE

I HEREBY CERTIFY that the proceedings, evidence and objections are contained fully and accurately in the stenographic notes taken by me upon the foregoing matter, and that this is a true and correct transcript of same.

-----  
MICHELE L. MURPHY  
RPR-Notary Public

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