

COUNCIL OF THE CITY OF PHILADELPHIA  
COMMITTEE OF THE WHOLE

Room 400, City Hall  
Philadelphia, Pennsylvania  
Tuesday, April 11, 2017  
10:35 a.m.

PRESENT:

COUNCIL PRESIDENT DARRELL L. CLARKE  
COUNCILWOMAN CINDY BASS  
COUNCILWOMAN JANNIE L. BLACKWELL  
COUNCILMAN DEREK S. GREEN  
COUNCILMAN WILLIAM K. GREENLEE  
COUNCILMAN BOBBY HENON  
COUNCILMAN KENYATTA JOHNSON  
COUNCILMAN CURTIS JONES, JR.  
COUNCILMAN DAVID OH  
COUNCILWOMAN CHERELLE L. PARKER  
COUNCILWOMAN MARIA D. QUINONES-SANCHEZ  
COUNCILWOMAN BLONDELL REYNOLDS BROWN  
COUNCILMAN MARK SQUILLA  
COUNCILMAN AL TAUBENBERGER

BILLS 170195, 170196, and 170197  
RESOLUTION 170213

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COUNCIL PRESIDENT CLARKE: Good morning. We're going to start. This is a public hearing of the Committee of the Whole regarding Bills No. 170195, 170196, 170197, and Resolution No. 170213.

Mr. Stitt, please read the titles of the bills and resolution.

THE CLERK: Bill No. 170195, an ordinance to adopt a Capital Program for the six Fiscal Years 2018 through 2023 inclusive.

Bill No. 170196, an ordinance to adopt a Fiscal 2018 Capital Budget.

Bill No. 170197, an ordinance adopting the Operating Budget for Fiscal Year 2018.

Resolution No. 170213, resolution providing for the approval by the Council of the City of Philadelphia of a Revised Five Year Financial Plan for the City of Philadelphia covering Fiscal Years 2018 through 2022, and incorporating proposed changes with respect to Fiscal Year 2017, which is to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           be submitted by the Mayor to the  
3           Pennsylvania Intergovernmental  
4           Cooperation Authority (the "Authority")  
5           pursuant to the Intergovernmental  
6           Cooperation Agreement authorized by an  
7           ordinance of this Council approved by the  
8           Mayor on January 3, 1992 (Bill No.  
9           1563-A), by and between the City and the  
10          Authority.

11                           COUNCIL PRESIDENT CLARKE:

12          Thank you.

13                           Today we continue the public  
14          hearing of the Committee of the Whole to  
15          consider the bills read by the Clerk that  
16          constitute proposed operating and capital  
17          spending measures for Fiscal 2018, a  
18          Capital Program, and a forward-looking  
19          Capital Plan for Fiscal 2018 through  
20          Fiscal 2023.

21                           Today we will hear testimony  
22          from the following departments: Planning  
23          and Development, Mural Arts, and Office  
24          of Innovation and Technology.

25                           Mr. Stitt, who is the first

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 person to testify?

3 THE CLERK: Anne Fadullon.

4 COUNCIL PRESIDENT CLARKE:

5 Thank you so much.

6 Ms. Fadullon, would you please  
7 approach the witness table.

8 (Witnesses approached witness  
9 table.)

10 COUNCIL PRESIDENT CLARKE: Good  
11 morning.

12 MS. FADULLON: Thank you.

13 Thanks. Good morning, Council President  
14 Clarke and members of City Council. My  
15 name is Anne Fadullon. I'm Director of  
16 the Office of Planning and Development.  
17 Here today with me are Cathy Califano,  
18 the Deputy Director of Planning and  
19 Development; Fred Purnell, the Deputy  
20 Director of Housing and Development; and  
21 Eleanor Sharpe, the incoming Deputy  
22 Director for Planning and Zoning.

23 As you all are well aware, this  
24 body introduced legislation for a Charter  
25 change that was then approved by the

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           voters in November of 2015 to establish  
3           the Department of Planning and  
4           Development. Although the Department was  
5           not to be established fully until July 1,  
6           2017, the start of Fiscal Year '18, there  
7           was an Executive Order signed by Mayor  
8           Kenney January 4, 2016 that set up the  
9           Office of Planning and Development. What  
10          you'll see reflected in the Fiscal Year  
11          '18 budget is the roll-up of all these  
12          departments into the new Department of  
13          Planning and Development. Included in  
14          the General Fund budget are the Planning  
15          Commission, the Historic Commission, the  
16          Art Commission, the Zoning Board of  
17          Adjustment that moves over from L&I,  
18          Development Services, and the Division of  
19          Housing and Community Development, what  
20          was formerly the Office of Housing and  
21          Community Development.

22                   Even though the Charter change  
23                   doesn't take full effect until July 1,  
24                   2017, we've already made a lot of  
25                   progress to date in coordinating the work

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       of these agencies. This is evidenced by  
3       the Land Bank's strategic plan. This is  
4       something where the Planning Commission  
5       and Land Bank folks and others worked  
6       hand in hand to create that; the  
7       workforce housing work that has been  
8       going on; the successful completion of  
9       the Affirmatively Furthering Fair Housing  
10      Plan; and the ongoing work that we're  
11      doing now in preparing the Consolidated  
12      Plan that will be submitted to the  
13      Department of Housing and Urban  
14      Development.

15                In addition to the coordination  
16      that's been going on between the planning  
17      entities and the housing agencies, our  
18      Division of Development Services has also  
19      expanded its role to include service to  
20      affordable housing developers, small  
21      business entities, and projects being  
22      pursued by the Philadelphia Housing  
23      Authority.

24                The Historic Commission has  
25      relocated its offices to 1515 Arch

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           Street, and the Zoning Board of  
3           Adjustment's move to 1515 Arch Street to  
4           the 18th floor is in the works. We're  
5           fully immersed in this process of  
6           establishing a unified department. We  
7           feel that by July 1, 2017, we will have  
8           made significant headway, although we do  
9           believe it's going to take us probably at  
10          least until the end of the fiscal year to  
11          get fully established as one coordinated  
12          and unified department.

13                        That being said, Fiscal Year  
14          '17 has been a very productive year for  
15          all these agencies under the Planning and  
16          Development umbrella.

17                        In particular, Division of  
18          Development Services, they are  
19          responsible for guiding developers and  
20          investors through the City's various  
21          development processes. As mentioned  
22          above, the Division has expanded its  
23          service to assist more of the development  
24          community that is most in need of these  
25          services, which again includes small

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           business, community, and housing  
3           developers. The Department and the  
4           Division also in some way, shape or form  
5           touches nearly every aspect of the \$7  
6           billion of construction going on  
7           currently within the City.

8                         The Division of Housing and  
9           Community Development, as we mentioned  
10          again, completed the assessment of  
11          Affirmatively Furthering Housing in  
12          cooperation and coordination with the  
13          Philadelphia Housing Authority. This is  
14          one of the first times in memory that the  
15          City housing agencies and the  
16          Philadelphia Housing Authority have  
17          worked in coordination and cooperation to  
18          submit a unified plan to HUD. We are  
19          also proud that this plan was accepted by  
20          HUD, and we're the first major city in  
21          the country to have that happen.

22                        As part of that process, we had  
23          a very robust community engagement piece.  
24          We collected over 5,000 surveys. We held  
25          numerous focus groups and stakeholder



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           meetings, and we felt that that process  
3           was so successful that we are continuing  
4           that stakeholder engagement as we pursue  
5           the Consolidated Plan process.

6                         Also in support of continuing  
7           affordable rental housing, we've issued  
8           two RFPs, one for preservation and one  
9           for 4 percent low-income housing tax  
10          credit projects. We will also soon be  
11          issuing an additional RFP for new  
12          development seeking 9 percent tax  
13          credits, and that RFP will give priority  
14          to developments that are in what we call  
15          high opportunity areas, and we're going  
16          to use some of the funds that were  
17          contributed to the Housing Trust Fund by  
18          the One Water Street settlement to pursue  
19          that end.

20                        Further, in order to stem the  
21          tide of evictions, we're going to  
22          investigate ways that we may be able to  
23          provide legal assistance to tenants,  
24          similar in form to what we do currently  
25          for homeowners through our Mortgage

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 Foreclosure Prevention Program.

3 Also, and definitely not least,  
4 thanks to the transfer tax increase that  
5 was approved by City Council, the City is  
6 preparing to issue \$100 million in home  
7 improvement bonds. The first set of the  
8 bonds, 20 million of the 60 million, will  
9 be issued this summer, but we're not  
10 waiting for this issuance, as activity to  
11 address the backlog of homes in Basic  
12 System Repair, Weatherization, and the  
13 Adaptive Modifications Program is well  
14 underway. This week a million dollars in  
15 work was released to contractors to begin  
16 to tackle this backlog.

17 We anticipate with these  
18 additional funds that we will be able to  
19 service approximately 7,400 homeowners  
20 under this program in Fiscal Year '18,  
21 and we are working to eliminate the  
22 backlog of these programs within the next  
23 three years.

24 Even with the amount of this  
25 investment, we're not able to address all

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           the homeowners and needs. Therefore,  
3           there will be an additional \$40 million  
4           bond issue to develop a loan program to  
5           help homeowners whose income is just  
6           above the limit for the grant dollars.  
7           Many of these homeowners live in our  
8           middle neighborhoods. Planning and  
9           Development will continue to work with  
10          City Council over the summer to finalize  
11          this program, and we anticipate this bond  
12          issue happening in the fall of 2017.

13                        Further activity to address the  
14          needs of middle neighborhoods will be the  
15          continuation of our nationally recognized  
16          Mortgage Foreclosure Prevention Program,  
17          which saved its ten-thousandth home from  
18          foreclosure this fiscal year. In  
19          addition, we will be working with The  
20          Reinvestment Fund to assess data around  
21          issues homeowners are experiencing with  
22          reverse mortgages, particularly our  
23          seniors.

24                        The Land Bank was activated  
25          this year, completing an update to its

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       strategic plan and acquiring more than  
3       1,800 properties via transfer from other  
4       public agencies and approving the sale of  
5       more than a million dollars in property.  
6       In Fiscal Year '18, the Land Bank intends  
7       to acquire an additional 1,700  
8       properties, both through transfers and by  
9       exercising its acquisition powers. We  
10      intend to dispose of 325 properties to  
11      support a variety of uses.

12                The workforce housing program  
13      administered by the Land Bank and again  
14      championed by this body has awarded 121  
15      properties to create 193 new housing  
16      units, of which 143 are affordable to  
17      households earning 120 percent of AMI or  
18      below.

19                Further, the Division supports  
20      one of the key goals of the Kenney  
21      Administration and of City Council, that  
22      of assisting returning citizens. We do  
23      this through the LandCare Program. The  
24      program is administered by the  
25      Pennsylvania Horticultural Society, and

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           it has employed over 40 returning  
3           citizens and cleaned and maintained 2,400  
4           lots.

5                       The Division of Planning and  
6           Zoning has also been active this year.  
7           The Planning Commission has completed 15  
8           of 18 district plans and will complete  
9           all 18 plans by the end of Fiscal Year  
10          '18.

11                      In cooperation with the housing  
12          agencies, the Commission is now working  
13          on a community development implementation  
14          strategy focused on moving these plans  
15          from vision to reality. The Commission  
16          will continue to work with City Council  
17          to pursue remapping in conjunction with  
18          the district plans and perform plan  
19          reviews and Zoning Code amendments to  
20          promote the thoughtful and coordinated  
21          growth of Philadelphia.

22                      Working with other City  
23          departments, the Commission has prepared  
24          the Capital Program and Budget in close  
25          coordination with the Budget Office. The

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           highlight of the Capital Program is the  
3           proposed cap and park over I-95 to  
4           connect the City with its waterfront.  
5           This project has already attracted more  
6           than \$100 million in state and private  
7           funding and will spur almost \$300 million  
8           in private investment, create 390  
9           construction jobs, and 365 permanent  
10          jobs. Evidence of the impact of this  
11          project is the recent acquisition of  
12          Piers 12 through 24 by Durst Company.  
13          It's the first time in its over 100-year  
14          history that it has purchased properties  
15          outside New York state. The Commission  
16          makes best efforts to align the Capital  
17          Program and Budget to the 2035 citywide  
18          vision.

19                        The Citizens Planning Institute  
20                        has completed its 14th semester educating  
21                        and engaging community residents. By the  
22                        end of the current class, CPI will have  
23                        graduated 400 citizen planners. More  
24                        than just educating them, CPI encourages  
25                        these graduates to take what they've

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           learned to be ambassadors in their  
3           communities. We're very proud of this  
4           program, because the best planned and  
5           developed communities are those with an  
6           educated and empowered mix of RCOs, civic  
7           associations, and residents.

8                         The Historical Commission  
9           continues to review a number of building  
10          permit -- a record number of building  
11          permit requests for alterations of our  
12          construction on historic properties. In  
13          Fiscal Year '18, Planning and Development  
14          will work with Historic Commission staff  
15          to identify performance metrics. With  
16          two additional staff positions, the  
17          Commission will be able to take a more  
18          proactive and strategic role in pursuing  
19          properties in districts for historic  
20          designation.

21                        In Fiscal Year '18 the Zoning  
22          Board of Adjustment will move into the  
23          Department of Planning and Development.  
24          We look forward to coordinating our work  
25          with that of the ZBA and expect the ZBA

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           to have another very busy year. They  
3           anticipate reviewing 1,200 cases in the  
4           coming year.

5                         Finally, I would be remiss if I  
6           did not address the dire need for  
7           additional housing resources.

8                         (Applause.)

9                         MS. FADULLON: You are all  
10          aware that the proposed federal budget  
11          may dramatically impact our local  
12          resources. Regardless of what HUD looks  
13          like, we still need to provide services  
14          for our citizens and meet basic housing  
15          needs, because I know you all agree with  
16          me when I say quality, affordable housing  
17          is a moral right.

18                        While we're gearing up to  
19          manage the challenges of reduced  
20          resources and we thank you for the work  
21          you did to provide more dollars for home  
22          repair, we know we need to move faster,  
23          because too many families are in need  
24          today. We need to challenge ourselves to  
25          find new ways to partner and invest in



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           our neighborhoods and communities. We  
3           need to come together as a community and  
4           realize we cannot be the City we know we  
5           are unless we make taking care of each  
6           other our top priority.

7                         We look forward to working with  
8           Council to consider new ideas and  
9           strategies for increasing resources to  
10          meet the housing and community needs of  
11          our residents.

12                        Thank you for the opportunity  
13          to present testimony. We're here to  
14          answer any questions you may have.

15                        (Applause.)

16                        COUNCIL PRESIDENT CLARKE:  
17          Thank you, Ms. Fadullon.

18                        Ms. Fadullon, your testimony  
19          was so riveting and inclusive that I  
20          don't have any questions to ask.

21                        I'm just kidding.

22                        MS. FADULLON: I was going to  
23          say. I think it will take about 15  
24          seconds to get over that.

25                        COUNCIL PRESIDENT CLARKE: No.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 I got a couple, and we got a full board,  
3 so you'll be busy today.

4 One that sticks out, I guess  
5 Section 54 on Page 47, it references PHS.  
6 And actually the Mayor and myself, we  
7 attended a graduation ceremony last week  
8 at the Horticultural Society for, I  
9 think, around 20 individuals that went  
10 through this program. They were excited.  
11 Families were there, the whole nine  
12 yards. And both myself and the Mayor  
13 talked about how great the program is,  
14 but then in the budget, it shows a  
15 reduction of \$500,000. So we're sending  
16 the appropriate message when we go to the  
17 graduation ceremony, but not the  
18 appropriate message when we reduce the  
19 budget.

20 MS. FADULLON: Right. So we  
21 were hoping that we would get level  
22 funding for that and continue to have  
23 those dollars available. Unfortunately,  
24 I guess based on the pressures on the  
25 budget, that was not the case.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCIL PRESIDENT CLARKE: When  
3 you say "we," you're referencing just  
4 your department or the Administration?

5 MS. FADULLON: So I'm saying  
6 we, our department, was hoping for the  
7 funding to remain, and when I say "we,"  
8 it's the Administration --

9 COUNCIL PRESIDENT CLARKE: So  
10 we should be pointing our fingers at the  
11 Administration, although I thought you  
12 were a part of that, but all right.

13 MS. FADULLON: We're a team,  
14 what can I tell you.

15 COUNCIL PRESIDENT CLARKE:  
16 Okay. That might come back to bite you,  
17 but fine. Okay. So your preference was  
18 to have the 500,000 --

19 MS. FADULLON: Yes.

20 COUNCIL PRESIDENT CLARKE: --  
21 so we can include this very worthy  
22 program?

23 MS. FADULLON: Yes.

24 COUNCIL PRESIDENT CLARKE:  
25 Thank you.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Maybe we have to do like we did  
3 before, we took it out of the prison  
4 budget and put it in this budget.

5 MS. FADULLON: I would --

6 COUNCIL PRESIDENT CLARKE: We  
7 know what to do.

8 MS. FADULLON: I'm  
9 editorializing. I would much rather see  
10 us invest in our returning citizens than  
11 invest in our prison system.

12 COUNCIL PRESIDENT CLARKE: We  
13 know what to do.

14 Another one I'm a little  
15 concerned about, and I'm not clear on  
16 this. Section 13, Page 4 talks about in  
17 the budget detail 22 million reduction in  
18 the Choice Neighborhood Grant. Is that  
19 the Choice Neighborhood Grant that we  
20 already got?

21 MS. FADULLON: Yes.

22 COUNCIL PRESIDENT CLARKE: So  
23 we got a \$30 million Choice Neighborhood  
24 Grant two, three years ago and there's a  
25 possibility of taking that commitment

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 back?

3 MS. FADULLON: No. I think  
4 what that reflects is where we are in the  
5 process with that grant.

6 COUNCIL PRESIDENT CLARKE: I  
7 don't understand.

8 MS. FADULLON: So 22 of the 30  
9 million is committed and then the  
10 remaining balance is what still remains  
11 to be committed. We are not giving that  
12 money back.

13 COUNCIL PRESIDENT CLARKE: All  
14 right. But we'd better hurry and spend  
15 it, though.

16 MS. FADULLON: Yes, but we need  
17 to spend it, yes. That's an excellent  
18 example of how the Division of  
19 Development Services, the Division of  
20 Housing and Community Development, and  
21 the Philadelphia Housing Authority are  
22 really working in much stronger  
23 coordination now. There was an issue  
24 with those that -- those projects being  
25 held up because of various development

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           issues that we are all now working very  
3           much together to make sure that all those  
4           issues are resolved so that building  
5           permits are in place. So we are looking  
6           at mid May to break ground.

7                        COUNCIL PRESIDENT CLARKE: For  
8           9th Street for the Norris replacement  
9           housing?

10                      MS. FADULLON: Yes. Yes.

11                      COUNCIL PRESIDENT CLARKE: All  
12           right. So another issue, we kind of  
13           referenced it last week. We had a  
14           conversation about parking, about  
15           electric vehicles and all of that. But  
16           the reality is is that there's a broader  
17           issue about parking, and some of us who  
18           live or represent some neighborhoods  
19           where we're experiencing significant  
20           growth, although there's others that are  
21           not experiencing any growth and is  
22           actually going the other way, per the Pew  
23           report that was issued, that's of some  
24           significant concern. This issue about  
25           some years ago there was a change in the

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           ratio about parking spaces provided per  
3           unit, and I didn't agree with it then. I  
4           don't agree with it now. Basically it's  
5           like for every ten units, you only have  
6           to have three parking spaces or  
7           something. I forget. And this notion  
8           that people -- in the testimony last  
9           year, it was the people need to get on  
10          the train, they need to get on a bus.  
11          And I'm not going to say who said that,  
12          but, I mean, some people are not going  
13          get on the train and not going to get on  
14          the bus, and this notion that all the new  
15          people moving in don't have cars is just  
16          a fallacy.

17                        What are we going to do about  
18          this parking issue? It is a problem  
19          everywhere. I mean to the point where  
20          you have people literally riding around  
21          the block four or five -- we heard some  
22          of the testimony when we were talking  
23          about the electric vehicles. Is there  
24          going to be some planning strategy to  
25          maybe reduce the growth rate in terms of

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           number of units allowed on a building?  
3           Like I know right now in neighborhoods  
4           there used to be two stories, and I know  
5           Councilman Johnson was talking about this  
6           for some time, but now it's all in all  
7           the neighborhoods where two-story blocks,  
8           now they're like four and five stories  
9           and multiple units, and it's like out of  
10          control.

11                    COUNCILWOMAN BLACKWELL: Thank  
12          you. Thank you.

13                    COUNCIL PRESIDENT CLARKE:  
14          Councilwoman.

15                    So are we going to like have a  
16          serious conversation about this or are we  
17          just going to keep telling people to get  
18          on the bus and don't drive?

19                    MS. FADULLON: No. I think we  
20          are seeing the same issues that you're  
21          experiencing, and so as a matter of fact,  
22          we put in a grant application to the  
23          Mayor's Fund to do a parking study,  
24          particularly around areas where there's  
25          significant development happening or



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           around universities. Unfortunately, we  
3           were not successful in that grant  
4           application, so we are trying to identify  
5           resources that would be available for us  
6           to look more closely at the parking  
7           issue, because we believe -- we agree  
8           with you that it is an issue and we need  
9           to take a look, and if we can't find  
10          external resources, we're going to have  
11          to do the best we can in-house to look at  
12          that issue.

13                         In reference to the --  
14                         COUNCIL PRESIDENT CLARKE: So  
15           that tells me that it's not a priority to  
16           some people, they're not going to give  
17           you money. All right. I like the way  
18           you testify. You knew, you know. You  
19           haven't been indoctrinated yet. All  
20           right.

21                         MS. FADULLON: And in reference  
22           to the two-story issue, do you want to --  
23           so I think we are working with Councilman  
24           Johnson's office around that too. We've  
25           had a couple meetings in his office where

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           we sort of brought the whole herd over to  
3           look at what we can do. We've talked  
4           about maybe neighborhood conservation  
5           districts, something like that, and we're  
6           still in talks to try to figure out how  
7           we accommodate growth, but in a way that  
8           really makes more sense.

9                        I have to say just personally,  
10          I want to say maybe three or four months  
11          ago, there was a group of high school  
12          students in Point Breeze, and a group of  
13          us went out and walked the neighborhood  
14          with them and they showed us examples,  
15          ones that were just so egregious of -- it  
16          looked like a six-story home next to a  
17          two-story home. It probably wasn't, but  
18          that's what it looked like. And then  
19          they explained to us what it felt like to  
20          them to be growing up in that community  
21          and then seeing that and it just felt  
22          like a slap in the face to them. And I  
23          think we realize that this is a serious  
24          issue and we look forward to working with  
25          Councilman Johnson on it, and if it's an

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           issue in Councilwoman Blackwell's office,  
3           we would like to work on it with her as  
4           well.

5                   COUNCIL PRESIDENT CLARKE: You  
6           can come over --

7                   MS. FADULLON: And if it's an  
8           issue in your office --

9                   COUNCIL PRESIDENT CLARKE: We  
10          got a little situation over --

11                   MS. FADULLON: Everybody's  
12          office, we'll work it out. So I think  
13          it's something we definitely need to  
14          address.

15                   COUNCIL PRESIDENT CLARKE:  
16          Yeah. The 1400 block of Myrtlewood  
17          Street in Brewerytown, that block that --  
18          there was some tension around the Revenue  
19          Department and --

20                   MS. FADULLON: And I think one  
21          of the --

22                   COUNCIL PRESIDENT CLARKE: Hold  
23          on. Let me finish my set-up here.

24                   MS. FADULLON: One of the  
25          things I think we're looking at in the

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           Omnibus zoning bill was this idea of  
3           where things are zoned industrial in a  
4           residential neighborhood where there's  
5           cherry picking going on kind of with the  
6           zoning. They want to build residential  
7           housing, but they want a lot of the  
8           allowances that you get in an industrial  
9           district, and they kind of have a foot in  
10          both worlds, and we're trying to figure  
11          out where that happens and get in front  
12          of it. And I know Councilman Squilla has  
13          been a great help in that in trying to  
14          make some adjustments so that people  
15          don't build 55- or 60-story structures  
16          by-right that are really residential, but  
17          they happen to have some underlying  
18          industrial.

19                    COUNCIL PRESIDENT CLARKE: So  
20           now the Zoning Board under the new  
21           structure is now under your purview?

22                    MS. FADULLON: Yes.

23                    COUNCIL PRESIDENT CLARKE: So  
24           my assumption is that you will have more  
25           influence on the policy associated with

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 the zoning?

3 MS. FADULLON: We like to say  
4 that those are independent boards, but,  
5 yes, we do work very closely with them  
6 already to assess what variances are  
7 being requested, what variances are being  
8 granted, do we see things that happen  
9 over and over again that generally have  
10 community support and councilmanic  
11 support that we can rectify. But, yes,  
12 we look forward to having a very good  
13 relationship with them.

14 Eleanor and I went over and met  
15 with their staff on Friday. I think we  
16 had a really good meet-and-greet and get  
17 to know you, and we really look forward  
18 to having them join our team. We think  
19 they're a great bunch of people, and  
20 we're thrilled that they agreed to come  
21 over as an intact team to be part of our  
22 department.

23 COUNCIL PRESIDENT CLARKE: So  
24 the answer is yes?

25 MS. FADULLON: Yes.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCIL PRESIDENT CLARKE: All  
3 right. And it should be to some degree  
4 consistent with the policy established by  
5 Planning, right?

6 MS. FADULLON: That is our --

7 COUNCIL PRESIDENT CLARKE:  
8 Would Planning recommend --

9 MS. FADULLON: That is our aim,  
10 yes.

11 COUNCIL PRESIDENT CLARKE: Ms.  
12 Fadullon --

13 MS. FADULLON: That is our aim.

14 COUNCIL PRESIDENT CLARKE: You  
15 can't outtalk me.

16 I'm serious about this, because  
17 some of these neighborhoods are getting  
18 to be unbearable. And people are excited  
19 about growth and the whole nine yards,  
20 but the last four zoning hearings in  
21 Fishtown, the people came down in droves  
22 and opposed it because they can't live  
23 over there anymore. It's like  
24 ridiculous.

25 So the Planning Commission does

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       this analysis. They recommend  
3       residential community, single-family  
4       homes. They go to the Zoning Board.  
5       They get approval to do something totally  
6       different. So now --

7                   MS. FADULLON: Right. So we  
8       have been in contact prior to the Zoning  
9       Board of Adjustment coming over to our  
10      department to talk about those issues  
11      with them. We have held trainings with  
12      them. We will continue to do that, but,  
13      yes, we believe it will be helpful that  
14      they will be under our purview.

15                   COUNCIL PRESIDENT CLARKE: All  
16      right. Thank you.

17                   I'm going to pass it on to my  
18      good friend and colleague. And I want to  
19      first recognize our good friends, the  
20      advocates here. I think we pretty much  
21      agree with every sign that's being held  
22      here. We acknowledge you. It's  
23      important, trust us. Trust us.

24                   (Applause.)

25                   COUNCIL PRESIDENT CLARKE:

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Thank you for coming down. Thank you.

3 I'd like to turn it over to my  
4 good friend and colleague Councilman  
5 Jones.

6 COUNCILMAN JONES: Thank you,  
7 Mr. President.

8 And good morning.

9 (Good morning.)

10 COUNCILMAN JONES: I'm going to  
11 echo what the President talked about.  
12 It's almost like the tale of two cities.  
13 In parts of my district if we were to  
14 open a Dollar Store, it's like a happy  
15 day. We're cutting ribbons and we're  
16 doing that kind of thing. There are  
17 parts of my district, Manayunk, East  
18 Falls, and even Roxborough now, that  
19 every patch of ground is being going  
20 after by developers, and in '08 when we  
21 started this zoning reform where we  
22 reduced the paperwork from this much to  
23 this much and we created that by-right  
24 syndrome, I call it, it was not just  
25 by-right, it's by the way, here's what's



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 going on in our neighborhoods.

3 So we wake up and we see  
4 construction. We wake up -- so we almost  
5 are forced to do spot zoning. We're  
6 almost forced back into action when we  
7 thought this would be resolved.

8 So we need to have a remote  
9 parking plan. We need to be able to say  
10 where there are lots that are  
11 underutilized, whether they're owned by  
12 PHA or whether we can get agreements with  
13 universities or hospitals that have  
14 off-hour parking, we have to create  
15 off-site remote parking for people with  
16 almost an Uber transportation on-call  
17 system so that a nurse that gets off at  
18 the night shift at 3:00 in the morning  
19 doesn't circle the block, wind up parking  
20 a quarter of a mile away and walking in  
21 the dark. We are almost the unwitting,  
22 unintended consequences of our own  
23 success.

24 And so a couple of questions.

25 Number one, I echo the point that we need

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       to have that remote parking plan. I  
3       really -- it's not my job to tell you  
4       where to get it from or what grant to go  
5       after, but we need it, whether it's  
6       Kenyatta's district, whether it's  
7       Blackwell's district, whether it's  
8       Clarke's district, whether it's my  
9       district. Those districts that are  
10      experiencing this unprecedented rebirth  
11      need to be planned in a way that it makes  
12      sense. Transit-oriented development, but  
13      everybody is not going to catch the bus,  
14      and we need to have a remote parking  
15      plan. That's number one.

16                 Number two, these questions I  
17      need to know. What is the average home  
18      price in Philadelphia? What is the  
19      average rental unit in Philadelphia? And  
20      what do you consider affordable?

21                 MS. FADULLON: So unfortunately  
22      I don't have the exact information about  
23      what the average home price is or what  
24      the average rental is. We could -- we  
25      will get that. But what we consider

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           affordable, what we do know is that we  
3           have about a quarter of our -- there's  
4           250,000 of our households that are paying  
5           more than 30 percent of their income  
6           towards rent and that that's a problem.  
7           And that about half of those actually pay  
8           more than 50 percent, and that's a  
9           problem. So what we consider affordable  
10          would be that people are paying no more  
11          than 30 percent of their income towards  
12          housing.

13                        So if we take, I guess -- I  
14          think the median income for a family of  
15          four is \$64,000. We take 30 percent of  
16          that. That's what they should be paying  
17          in their housing. I'm sorry. I can't  
18          do -- median sales price, this just in,  
19          the median sales price is about \$142,000,  
20          but we know that we have a huge portion  
21          of -- look, we have a 25, 26 percent  
22          poverty rate. We know that 40 percent of  
23          those folks make \$10,000 or less.

24                        So this isn't necessarily that  
25          we need to figure out one solution. We

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           need to figure out a lot of solutions,  
3           and part of the problem is, we are  
4           getting -- our federal dollars have been  
5           cut systemically over the years. Now  
6           we're looking at all those dollars to go  
7           away. Honestly, without government  
8           dollars, we can't treat the people that  
9           make \$10,000 a year or less.

10                   COUNCILMAN JONES: So we can't  
11           count on help from a pie. So we know  
12           that. So we have to think outside the  
13           box --

14                   MS. FADULLON: Exactly.

15                   COUNCILMAN JONES: -- to figure  
16           out our other salvation. I'm going to  
17           leave middle neighborhoods to my  
18           colleague Parker. I know she's going to  
19           talk about that, but I want to talk about  
20           those two opposite ends of the spectrum  
21           and say to you that President Clarke  
22           forward thinking a couple of years ago  
23           identified 3,000 properties for workforce  
24           housing, 3,000. Three hundred of them  
25           were in my district. What is our plan to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           develop them in a way that \$140,000 worth  
3           of house based on a 26 percent poverty,  
4           where will these people go? Like, I  
5           mean, if they left Kenyatta's district  
6           and they've left Clarke's district and  
7           they're leaving Jannie's district, where  
8           are they going and how do we maintain  
9           that workforce housing? And if they're  
10          going to the counties, that's a problem.

11                        So we have to develop a  
12          strategy that doesn't gentrify the entire  
13          city, and it's up to you to think -- help  
14          working with us to think our way out of  
15          this. If our last and greatest hope like  
16          in Star Wars is George Bush, we're in  
17          trouble. So we have to look what we have  
18          to make what is necessary.

19                        The receivership -- what was  
20          that program? It was --

21                        MS. FADULLON: Conservatorship.

22                        COUNCILMAN JONES:  
23          Conservatorship for those 3,000  
24          properties. Has anybody thought that  
25          process through?

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MS. FADULLON: So I think we've  
3 looked at that process. I believe after  
4 the hearing last year, we shared some  
5 information that it's been -- there's  
6 been issues with trying to scale that  
7 process up. We continue to look at it  
8 and see if we can use it as a more useful  
9 tool.

10 I think with the workforce  
11 housing piece, we've been rolling that  
12 out, but quite honestly, that program  
13 only works in certain markets. If we're  
14 going to sell a house that comes with our  
15 encumbrances, which is an initial  
16 ten-year affordability period with  
17 overall a 30-year affordability period,  
18 and that house costs more than what  
19 somebody can buy off the market without  
20 any of our encumbrances, chances are  
21 someone is not going to be buying our  
22 house for more money with more  
23 encumbrances. So we find where we think  
24 the existing workforce housing program  
25 can work. That doesn't mean that we're

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       stopping. We continue to look at where  
3       all those other properties are, and we  
4       are literally looking for best practices  
5       across the country to figure out how we  
6       address these issues.

7               The reality that we're sitting  
8       in is that over the last several decades,  
9       we were a city in decline and we got  
10      pretty good at managing that, and now  
11      we're a growing city and we're  
12      experiencing growing pains and change  
13      and, frankly, we're not so good at that.  
14      We're not so good at figuring out how to  
15      manage the growth.

16             So that's something that we're  
17      working on and we're trying to get --  
18      look to other cities that have  
19      experienced similar growing issues and  
20      trying to figure out how we get ahead of  
21      the curve as opposed to -- our cities  
22      such as Austin and San Francisco and New  
23      York, we see where -- they really are not  
24      becoming a tale of two cities but  
25      becoming a tale of one city, where if you

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           don't have a certain income, you can't be  
3           there. And, you know, I think what we  
4           have to do a better job as and come  
5           together, whether you're the  
6           Administration, whether you're the  
7           advocates, whether you're City Council,  
8           is unite around this issue about  
9           affordable housing.

10                           (Applause.)

11                           MS. FADULLON: It's not --  
12           because it's very much a Philadelphia  
13           issue and we care first and foremost  
14           about Philadelphia, but this is really a  
15           national issue. You go to any city and  
16           go to their website or the agenda they're  
17           pushing forward, it's all about  
18           affordable housing. When we do our  
19           district plans, what we hear in every  
20           district, the biggest issue is affordable  
21           housing. When you go to Politico's  
22           website that everybody is looking at as  
23           the national issues, housing isn't even  
24           listed as an issue. Whether you are a  
25           supporter of the federal administration,



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Mr. Carson or not, the HUD -- the head of  
3 HUD is not even a cabinet member anymore.  
4 Housing has really fallen off the agenda,  
5 and we all need to work together to get  
6 it back on and we need -- yeah. You're  
7 exactly right, we need to beat the Bushes  
8 and figure out how we find resources to  
9 address it.

10 COUNCILMAN JONES: So the  
11 President laid down the objective of  
12 parking for expanding prosperous  
13 neighborhoods. We're also saying that if  
14 we know the problem -- and we agree, and  
15 I'm optimistic about what you're doing  
16 with dollars for major systems repair.  
17 Love it. But I have to answer the  
18 question of a young couple starting out  
19 making \$40,000 in a two-headed household  
20 that cannot afford a starter home.

21 COUNCIL PRESIDENT CLARKE:  
22 Councilman --

23 COUNCILMAN JONES: And we have  
24 to answer that question.

25 Thank you, Mr. Pres.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCIL PRESIDENT CLARKE:

3 Thank you, Councilman.

4 I should throw this bombshell  
5 out here on how you can get more  
6 affordable housing. Adjust the ten-year  
7 tax abatement. But I'm sorry.

8 The Chair recognizes  
9 Councilwoman Parker.

10 COUNCILWOMAN PARKER: Thank  
11 you, Mr. President.

12 And good morning. Let me just  
13 start by thanking you for including in  
14 your testimony an issue that is finally  
15 getting some attention and, that is, this  
16 issue that's been newly defined as middle  
17 neighborhoods. But I want to say we in  
18 Council, this Council, had proactively  
19 already worked on a tool to support those  
20 communities via the President's one  
21 percent increase in the realty transfer  
22 tax, and thank you for sort of outlining  
23 how those dollars in terms of the bonds  
24 will be spent and when they'll be going  
25 to market.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2           However, yesterday Councilman  
3 Taubenberger, Blackwell, Squilla, myself,  
4 we were at the unveiling, the snapshot of  
5 Pew's 2017 State of the City, and when we  
6 looked at a synopsis of the data, it  
7 affirmed for us what we knew. There is a  
8 significantly high rate of homeownership  
9 in these neighborhoods called middle  
10 neighborhoods, and we'll hear from  
11 Revenue when they come that it is one of  
12 the most reliable residential tax bases  
13 in the City of Philadelphia and has been.  
14 Before we've seen the sexy growth take  
15 place in other regions, this has been the  
16 individual homeowners that have helped to  
17 keep Philadelphia solid, but they've  
18 often been left out of the mix because  
19 they make a nickel over the income  
20 guidelines to be eligible for many of the  
21 programs that the City offers.

22           So with that being said, and we  
23 will have a hearing coming very soon in  
24 Council on these areas, but for the  
25 record and for the benefit of the public

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           who are watching, those Lawncrest, West  
3           Oak Lane, Councilman Jones, I think you  
4           said Overbrook, Burholme, Mayfair, tell  
5           us the overall strategy, because I think  
6           what I heard from you was obviously the  
7           Home Repair Program, but you also  
8           mentioned Mortgage Foreclosure Prevention  
9           and then you mentioned The Reinvestment  
10          Fund study, because along with that high  
11          rate of homeownership in those regions,  
12          the snapshots of TRF's data says that  
13          there's also a high rate of reverse  
14          mortgages being issued in those areas.

15                        So give us a snapshot, if you  
16          will, of the Administration's perspective  
17          and/or overall agenda to addressing these  
18          communities that are not in deep poverty  
19          but, again, just right over the line.

20                        MS. FADULLON: Right. Well,  
21          you know, I think you hit on sort of the  
22          key pieces that we have currently  
23          underway or that we're working on in the  
24          near future. One is the \$40 million bond  
25          issue that will be used for loans to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           folks that, just as you mentioned, are  
3           over the income level that would allow  
4           them to be able to access the grant  
5           program. We believe there is a certain  
6           percentage of those homeowners that are  
7           going to be eligible to take out those  
8           loans.

9                        You know, we're still working  
10           with you to figure out how to make that  
11           program as successful as we can. That  
12           would probably not take the form of the  
13           City issuing a direct loan to a  
14           homeowner. So we're working with some  
15           banks or some intermediaries to figure  
16           out how we structure that so that it will  
17           have the most benefit.

18                       But it will also then allow  
19           those homeowners to address issues that  
20           may not have been covered by some of our  
21           other repair programs that folks,  
22           particularly in your district, that are  
23           experiencing. And I know this comes up  
24           in Councilwoman Bass' district too about  
25           retaining walls and shared driveways and

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 those kinds of things.

3 COUNCILWOMAN PARKER: That was  
4 next, but go ahead.

5 MS. FADULLON: Yeah. So I  
6 think we're trying to figure out a  
7 program that deals with as much of that  
8 as possible.

9 In reference to the mortgage  
10 prevention piece, like we said, it's been  
11 a national model. As always, I wish we  
12 had more resources available for all of  
13 the things that we do. We think it's  
14 been very successful. Other places are  
15 trying to replicate it and mimic it, and  
16 we will continue to do that work.

17 And then what we've talked  
18 about with the reverse mortgages,  
19 although there have been some substantial  
20 changes to that program, we still realize  
21 there's issues. And in particular, we  
22 want to work with not just the data that  
23 TRF comes up with but also through our  
24 housing counseling agencies and our NACs  
25 to make sure that if someone signs on,

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 particularly the seniors, which --

3 COUNCILWOMAN PARKER: They know  
4 what they're signing on to.

5 MS. FADULLON: -- can be really  
6 susceptible to this, that they understand  
7 really what they're signing on for, that  
8 they still have to pay taxes and those  
9 kinds of things, because we're seeing  
10 mortgage companies come in and foreclose  
11 because folks didn't realize they had to  
12 pay taxes.

13 COUNCILWOMAN PARKER: With that  
14 being said, you're leading me to my next  
15 question and, that is, in September of  
16 last year, we worked closely with the  
17 SeniorLAW Center, Philadelphia Legal  
18 Assistance, and CLS, and they received  
19 funding to assist seniors who have been  
20 impacted specifically relative to what  
21 you just described regarding reverse  
22 mortgages. However, I just learned that  
23 in January of '17, did those funds run  
24 out in January of '17? And because we  
25 know particularly as it relates to those

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           who are living in those middle  
3           neighborhoods, because there's a high  
4           rate of homeownership, that means there's  
5           a high rate of equity, right? And  
6           because of that, that's why they are the  
7           choice community for those marketing the  
8           reverse mortgages.

9                         But any tools, funding in place  
10           where we can continue that program or  
11           were all of the dollars exhausted in  
12           January and, if so, do we intend on  
13           making a reinvestment in that area?

14                         MR. PURNELL: For the record,  
15           I'm Fred Purnell, Division Director of  
16           Housing.

17                         We continue to try to identify  
18           funding sources for that program. I  
19           believe -- and I do have Melissa Long of  
20           my staff here -- those funds are not  
21           continued in the Year 43 budget, I do not  
22           believe. But we're working to identify a  
23           funding source to try and bring those  
24           programs -- keep those programs alive.

25                         COUNCILWOMAN PARKER: So,



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           listen, I thank you so very much for that  
3           response. I want to say to you all for  
4           the record, along with my colleagues,  
5           Mr. President, I want to work really hard  
6           to see how we can find a way to get some  
7           dollars back into that line item, because  
8           when we talk about the concept of middle  
9           neighborhoods, those seniors that are  
10          targeted are in some of those same areas  
11          that we mentioned, and we don't want them  
12          to get left out of the mix when we have  
13          this conversation about those who are in  
14          deep poverty and those who are right over  
15          the line. Because to me it's a false  
16          narrative. It's like we have a scarce  
17          amount of resources and you have those  
18          who are considered to be the have not's  
19          competing against those who are just have  
20          a little bit more, right, not even just  
21          the have's. So I want to work very  
22          closely with you, along with my  
23          colleagues, to address that issue.  
24                        Thank you, Mr. President, for  
25          your patience.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCIL PRESIDENT CLARKE:

3 Thank you, Councilwoman.

4 The Chair recognizes Councilman  
5 Greenlee.

6 COUNCILMAN GREENLEE: Thank  
7 you, Mr. President.

8 Very quickly, not to belabor  
9 the same point. I just want to second  
10 Council President Clarke's issue on the  
11 parking. I think it's the difference  
12 between ideal and reality. I mean,  
13 ideally we'd all like to see more people  
14 take public transportation. I'm a big  
15 advocate of that, but the reality is  
16 people come with their cars, and a lot of  
17 people that come in these neighborhoods  
18 are from the suburbs. They've been  
19 driving a car since they were 16 years  
20 old. They're going to have a car. So I  
21 think we have to realize they have to put  
22 the car somewhere.

23 The other point I wanted --  
24 issue I wanted to bring up, though, you  
25 talked about help for tenants in your

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           testimony and you touched on it a little  
3           bit. Could you go into it a little bit  
4           more what your -- maybe I'll use the word  
5           "ideal" plan is, if you can do it.

6                       MS. FADULLON: Look, my ideal  
7           plan is somebody drops a bomb with \$400  
8           million in it, but I think --

9                       COUNCILMAN GREENLEE:  
10          Realistically ideal plan, how about that?

11                      MS. FADULLON: I think we  
12          are -- we don't have -- my honest answer  
13          to that is, we don't have an ideal plan  
14          formulated yet, but we are looking at how  
15          we can do something similar to what we do  
16          with mortgage foreclosure prevention with  
17          renters so that they will have legal  
18          representation when they go to eviction  
19          court. However, so much of this is  
20          identifying the resources to put into  
21          that. So we're trying to figure out if  
22          we can identify resources --

23                      COUNCILMAN GREENLEE: Find some  
24          money.

25                      MS. FADULLON: Yeah, that

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           should go to that. Because we realize  
3           that it's an issue, and I think we  
4           realize also that similar to what we're  
5           trying to do around homeownership, we  
6           need to do a lot of those programs with  
7           rental properties, because our best  
8           method to prevent homelessness is to keep  
9           people in the homes they already have.

10                   COUNCILMAN GREENLEE: Sure. Is  
11           there any money in the budget right  
12           now --

13                           (Applause.)

14                   COUNCILMAN GREENLEE: --  
15           dealing with the tenant help issue you're  
16           talking about or is that something you're  
17           looking down the road to try to find  
18           something?

19                   MS. FADULLON: We're trying to  
20           figure out if there's a way that we can  
21           provide some dollars for it through the  
22           Consolidated Plan in Fiscal Year '18, but  
23           we haven't been able to definitely  
24           identify those dollars yet.

25                   COUNCILMAN GREENLEE: By the

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           way, your term of President Trump's  
3           skinny budget, that's a nice term. I  
4           could think of a few others, but that's  
5           all right.

6                         Thank you, Mr. President.

7                         COUNCIL PRESIDENT CLARKE:

8           Thank you, Councilman.

9                         The Chair recognizes

10          Councilwoman Reynolds Brown.

11                         COUNCILWOMAN BROWN: Thank you.

12                         Good morning.

13                         MS. FADULLON: Good morning.

14                         COUNCILWOMAN BROWN: So have  
15          you considered approaching the Parking  
16          Authority to do a study since that's the  
17          business they're in?

18                         MS. FADULLON: We certainly  
19          could reach out to them. We could reach  
20          out to them and see if they would be  
21          willing to participate. I'm sure  
22          anything that potentially could add to  
23          their coffers would be something that  
24          they'd be interested in discussing with  
25          us.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 We're not necessarily sure that  
3 what we're talking about that would  
4 address the issues is paid street parking  
5 or their lots, but, yes, it's definitely  
6 something -- we can have a conversation  
7 with them.

8 COUNCILWOMAN BROWN: I  
9 definitely think it's worth the ask, not  
10 to select yourself out --

11 MS. FADULLON: Always  
12 worthwhile to ask the question.

13 COUNCILWOMAN BROWN: -- of the  
14 conversation.

15 Can you give us an update on  
16 the workforce housing initiative. How is  
17 it working? Is it working as intended?  
18 What are the challenges?

19 MS. FADULLON: Right. So I  
20 think it's working. We are in the  
21 process of trying to get it -- to scale  
22 it up. I think when we first got here,  
23 there had been a couple of RFPs put on  
24 the street that were not working as well  
25 as we had hoped that they would work, so

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           we kind of pulled everything back to do  
3           an assessment of where the program would  
4           work. I think, as I mentioned to -- when  
5           Councilman Johnson asked his question,  
6           the big issue is that program only works  
7           in certain communities.

8                        COUNCILWOMAN BROWN: Right.

9                        MS. FADULLON: Where there has  
10           to be a relatively substantial difference  
11           between what is the market price that  
12           things are selling at and what we're  
13           going to -- the developers are working  
14           with us -- what they're going to sell  
15           something at because we come with  
16           additional encumbrances.

17                        So, for example, if properties  
18           in the neighborhood are selling on the  
19           open market for \$150,000 and we come in  
20           and say, okay, you have to buy -- our  
21           house is \$150,000, but you have to sign  
22           all these deed restrictions and all this  
23           other paperwork, chances are someone is  
24           going to choose to buy the house that's  
25           \$150,000 that does not come with any of

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 those encumbrances.

3 And what we realized is there  
4 probably has to be a gap of at least  
5 about \$50,000 between what we are going  
6 to sell our house and what the market is.  
7 So that would mean that if we are going  
8 to sell our house for \$150,000, the  
9 median sales price in that neighborhood  
10 would have to be \$200,000.

11 Now, the other sort of factor  
12 in this is that the only subsidy, if you  
13 will, that we're putting into the program  
14 is we're selling the land for a dollar.  
15 So the sales price also has to be  
16 adequate to cover the cost of development  
17 and construction and return at least  
18 enough of a profit to a private developer  
19 that they'd be interested in pursuing the  
20 program.

21 COUNCILWOMAN BROWN: Thank you.  
22 Thank you.

23 Mr. Purnell, I know you're on  
24 the front line of that enterprise,  
25 initiative, idea, vision. Coupled with



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           what the Secretary has already said, what  
3           would you add?

4                       MR. PURNELL: Well, we also --  
5           as a city, we recognize that our  
6           construction costs are relatively high.  
7           So one of the things that we're  
8           challenged with doing is assembling  
9           enough of these parcels so that a  
10          developer could by scale not make as much  
11          on each individual house but be able to  
12          aggregate the development costs across a  
13          bunch of parcels to make it advantageous  
14          to actually build the project. It is a  
15          very similar cost to buy a two-by-four to  
16          build in a high income area as it is in a  
17          lower income area.

18                      MS. FADULLON: And I think the  
19          other key thing is right now we don't  
20          have a lot of properties in markets where  
21          the median sales price is high enough for  
22          us to do a lot of this type of work, but  
23          that is something hopefully we will be  
24          able to resolve by getting the Land Bank  
25          fully operational, that we'll be able to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           bring more of the vacancy and stronger  
3           market areas in and get those properties  
4           back into being tax-producing properties.

5                   COUNCILWOMAN BROWN: So coupled  
6           with being in Councilman Johnson's area  
7           and I believe President Clarke, is there  
8           anything in the pipeline -- and this is  
9           probably more appropriate to ask  
10          Councilwoman Blackwell -- for the Mantua  
11          section of the City?

12                   MS. FADULLON: We have been  
13          working with Councilwoman Blackwell on a  
14          few RFPs for properties that have been  
15          listed in her area or we have also -- she  
16          had identified prior to the new  
17          disposition policies coming in place that  
18          there were certain developers she wanted  
19          to do direct sales to for workforce  
20          housing. So, yes, some of that is going  
21          on.

22                   COUNCILWOMAN BROWN: Lastly,  
23          before the bell rings, I know when  
24          President Clarke conceived this, it was  
25          partially designed for those who simply

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           can't afford a \$300,000 piece of dirt, is  
3           what my mother would call it. So are  
4           developers honoring the vision to ensure  
5           that the income bracket that is intended  
6           for is indeed getting and being promoted  
7           to that income bracket?

8                       MS. FADULLON: Right. That's a  
9           requirement for participating in the  
10          program. So the maximum sales price  
11          right now is capped at \$230,000. We  
12          encourage --

13                      COUNCILWOMAN BROWN: You said  
14          that's the maximum?

15                      MS. FADULLON: Yes. We  
16          encourage a mix of sales prices. Some of  
17          that is influenced by the mix in the size  
18          of the units. So some projects are able  
19          to kind of have a range of prices across  
20          that. But to be honest with you, most of  
21          these developers are coming in at the  
22          higher range because, again, it costs a  
23          certain amount of money to do business  
24          here.

25                      COUNCILWOMAN BROWN: I see.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 I'm surprised it hasn't rung, so I'm  
3 going to throw one other one here.

4 I'm thankful that my staff  
5 pulled an article that talks about how  
6 well our city has been doing with regards  
7 to mortgage foreclosures. And so what  
8 Plan B are you thinking about, should the  
9 threat from the feds indeed become real,  
10 what's your Plan B for keeping  
11 Philadelphia in front of the path when it  
12 comes to helping families avoid  
13 foreclosure?

14 MS. FADULLON: Right. So we  
15 have been -- when we put together the  
16 Consolidated Plan budget for this year,  
17 we put it together with our fingers and  
18 toes and our eyes crossed that we would  
19 at least have level funding. We believe  
20 that will happen.

21 Just to inform folks that if  
22 something changes in the federal budget  
23 that goes into effect October 1 of 2017,  
24 that does not affect our housing budget  
25 until July 1 of 2018.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCILWOMAN BROWN: I see.

3 MS. FADULLON: So we believe  
4 that we will in the continuing resolution  
5 piece, which we will have more  
6 information about at the end of this  
7 month, we believe that we will be able to  
8 maintain our level of funding for at  
9 least another year.

10 However, that being said, while  
11 we were going through that, we did put  
12 together kind of a budget that showed  
13 what would happen if we took a 15 percent  
14 cut in our things, and we tried to really  
15 maintain as much as we could those key  
16 programs, the home repair piece, the  
17 homeless prevention, some rental  
18 production, and I believe we -- I don't  
19 have it in front of me, but I believe we  
20 did as much as we could to try to  
21 maintain things like the Mortgage  
22 Diversion Program, because it's been so  
23 successful for us.

24 COUNCILWOMAN BROWN: Very well.

25 MS. FADULLON: But, again, to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           put this into perspective, in 2002 we got  
3           \$89 million in the various federal funds.  
4           This year we got 47 million. If we  
5           adjusted those 2002 dollars for  
6           inflation, we should have gotten \$122  
7           million this year. So really we are  
8           looking at -- we have about a third of  
9           the dollars that we once had. And, yes,  
10          that has a huge impact on what we're  
11          seeing in the City, particularly this  
12          issue of tale for two cities. I mean,  
13          the private market has come up and we  
14          want that growth and we want that to  
15          happen, but at the same time, the dollars  
16          of our supposedly national social safety  
17          net have been going away, and they've  
18          been going away for years. I think we  
19          are seeing what we believe is a very  
20          stark sort of pull the rug out from under  
21          you, but the reality is is that net has  
22          been shrinking for a number of years.

23                         And so one of the things that  
24                         came up in the Charter change, which  
25                         turns out to be a lot of foresight here,

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           is something called the Housing Advisory  
3           Board where it's the head of all the  
4           housing agencies, but in addition, we  
5           have the banking industry, we have a  
6           member of the advocates community, we  
7           have CDC, private development, the real  
8           estate industry all represented, Council,  
9           to try to -- basically it's a think tank  
10          to say we've got to figure out how to  
11          address this issue because, one, the feds  
12          are probably not going to be there. The  
13          local government, we're doing a lot, but  
14          we need to figure out how we can do more,  
15          and we need to figure out how the private  
16          community, private dollars and  
17          philanthropic dollars come in.

18                        As we mentioned before,  
19          affordable housing is the number one  
20          issue across the board, and we really  
21          need a comprehensive plan to address it,  
22          and unfortunately we really don't have it  
23          right now.

24                        (Applause.)

25                        COUNCILWOMAN BROWN: Thank you.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCIL PRESIDENT CLARKE:

3 Thank you, Councilwoman.

4 The Chair recognizes Councilman  
5 Green.

6 COUNCILMAN GREEN: Thank you,  
7 Council President.

8 Good morning, Ms. Fadullon. My  
9 questions, some are a follow-up in  
10 reference to some of the concerns that  
11 Councilwoman Brown raised regarding the  
12 challenges in the funding we receive for  
13 housing and planning in the City of  
14 Philadelphia, and you correctly stated in  
15 your testimony that our Consolidated Plan  
16 and, more particularly, the Community  
17 Development Block Grant dollars have gone  
18 down dramatically over the years, even  
19 during the previous administration over  
20 President Obama due to sequestration and  
21 we received a lot less dollars than we've  
22 had in the past.

23 I notice that in your testimony  
24 you made reference to, and as Councilman  
25 Greenlee said, the skinny budget. What



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           steps do we anticipate going forward if  
3           the federal government reduces the CDBG  
4           dollars even more and we have even less  
5           Consolidated Plan dollars? Considering  
6           some of the additional revenue we  
7           received from commercial properties, is  
8           there any thoughts regarding those  
9           dollars? I know Mr. Dubow talked about  
10          using that as a reserve for the City, but  
11          based on some of the issues and concerns  
12          that may happen in DC and with the new  
13          administration, has there been any  
14          discussion on how those dollars are going  
15          to be allocated, especially to programs  
16          like the Mortgage Foreclosure Diversion  
17          Program and other programs that are  
18          funded primarily through Community  
19          Development Block Grant dollars?

20                   MS. FADULLON: Right. So as I  
21          referenced when I tried to answer what  
22          Councilwoman Brown says, I mean, we don't  
23          have anything before us so far that shows  
24          whether they will definitely be specific  
25          federal cuts.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 That being said, we did prepare  
3 for a potential 15 percent cut. I think  
4 we're heartened by what we hear at the  
5 national level as far as bipartisan  
6 support for the Community Development  
7 Block Grant program, but, again, that  
8 being said, we realize that over a number  
9 of years, housing resources continue to  
10 get cut.

11 So I think -- it's interesting,  
12 in a lot of other cities what they're  
13 encountering is that one of the reasons  
14 why they feel like they have an  
15 affordable housing issue is because they  
16 don't allow a lot of multi-family zoning.  
17 We don't have that issue here. What we  
18 have is, we have kind of a multi-fold  
19 issue that in some respects is somewhat  
20 unique to Philadelphia, although is  
21 similar to our sister cities like  
22 Cleveland or Baltimore or something like  
23 that where we have a predominantly row  
24 house stock. Over 71 percent of our  
25 units are over 55 years old. And we have

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           26 percent poverty rate. So we have very  
3           old housing. I mean, row house stock in  
4           and of itself is not a bad type of unit  
5           for affordable housing, but when it's  
6           that old and you don't have much income,  
7           it's very hard to maintain your home.

8                         And so I think when I looked  
9           at, for example, infrastructure, there  
10          was a time when a huge percentage of our  
11          infrastructure was funded with federal  
12          dollars and now that's flipped.  
13          Sixty-five percent of our infrastructure  
14          is funded with local dollars. And given  
15          where the federal government is going,  
16          we're probably going to have to try to  
17          figure out a mechanism to kind of flip  
18          that switch as well with housing.

19                        Again, that being said, that  
20          doesn't mean that the school issues go  
21          away or that public safety goes away or  
22          the pension issues go away. So how we  
23          balance that all within our local budget  
24          means we're going to have to identify  
25          mechanisms for additional resources.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 The mechanisms that are  
3 available that, again, oftentimes are not  
4 politically palatable are you raise taxes  
5 or you raise user fees. And I think  
6 we're going to have to figure out how we  
7 approach those topics in a way that makes  
8 economic sense for our city, but realizes  
9 that if we don't address affordable  
10 housing as an issue, that doesn't make  
11 much economic sense for our city either.

12 COUNCILMAN GREEN: I'm glad you  
13 raised the issues of affordable housing  
14 and also working in a collaborative  
15 fashion. And you mention earlier in your  
16 testimony that you submitted a unified  
17 plan with Philadelphia Housing Authority.  
18 Have there been ongoing conversations of  
19 other ways of collaboration, especially  
20 considering some of the financial impacts  
21 we may have from DC?

22 MS. FADULLON: Yes. We have --  
23 so I speak regularly with Kelvin. I  
24 have -- with Mr. Jeremiah, who is head of  
25 the Housing Authority. We are -- I have

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           a regular monthly meeting with him to  
3           coordinate. We also have a coordination  
4           meeting with the Office of Supportive  
5           Housing, Department of Behavioral Health,  
6           and Community Economic Empowerment  
7           Office, and we have invited Philadelphia  
8           Housing Authority to sit in those  
9           meetings with us as well to figure out  
10          the housing resources that come into the  
11          City from the government, how we better  
12          coordinate those. In addition, the  
13          Philadelphia Housing Authority has a seat  
14          at the table for the Housing Advisory  
15          Board that I mentioned. And, frankly,  
16          Kelvin and I just pick up the phone often  
17          and talk to each other. Plus Fred  
18          Purnell also sits on the Housing  
19          Authority Board.

20                        So I think we are moving in a  
21          way probably to have more cooperation  
22          between the Administration and the  
23          Housing Authority than we have in the  
24          past, and we're consistently looking for  
25          ways for our staffs to be supportive of

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           each other. We hope to play a larger  
3           role in what's going on in the Sharswood  
4           community. We're working together on the  
5           Choice Neighborhood initiative in Eastern  
6           North Philadelphia and we have some -- I  
7           think we are very much looking at how we  
8           coordinate our resources, particularly  
9           where it comes to the preservation of  
10          projects that are about to come out of  
11          their compliance period.

12                    COUNCILMAN GREEN: I have some  
13           additional questions. I'll just ask this  
14           one last quick question. What's the  
15           current outstanding balance of our --  
16           under the Section 108 loan program?

17                    MR. PURNELL: Councilman, could  
18           you --

19                    MS. FADULLON: I'm sorry. Can  
20           you repeat the question?

21                    COUNCILMAN GREEN: The  
22           outstanding balance under the Section 108  
23           program.

24                    MS. FADULLON: It's paid off.  
25           So at the end of year 42, which is the

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 current year we're in, that will be paid  
3 off in full.

4 COUNCILMAN GREEN: All right.

5 Because I noticed there's been a million  
6 dollars coming in the loan payment.

7 MS. FADULLON: Correct.

8 COUNCILMAN GREEN: And so if  
9 there was an opportunity to borrow under  
10 Section 108, what would be the amount to  
11 do that?

12 MS. FADULLON: So I think -- so  
13 to be honest with you, that is something  
14 we'd want to look very closely at. I  
15 don't think we want to get ourselves in  
16 the situation that we got in in the past.

17 COUNCILMAN GREEN: I'm not  
18 saying --

19 MS. FADULLON: Because Section  
20 108 loans are supposed to be given out to  
21 projects that can actually pay them back.  
22 So I think we are interested in looking  
23 at that, but we're going to be very  
24 conservative in our underwriting of that.

25 COUNCILMAN GREEN: Yes. Not so

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 much the Marathon Grills.

3 COUNCILWOMAN SANCHEZ:

4 Ritz-Carlton.

5 COUNCILMAN GREEN: I'll come

6 back with more questions.

7 Thank you.

8 COUNCIL PRESIDENT CLARKE:

9 Thank you, Councilman.

10 The Chair recognizes

11 Councilwoman Quinones-Sanchez.

12 COUNCILWOMAN SANCHEZ: Thank

13 you.

14 I want to kind of go back to  
15 President Clarke's point. I can't even  
16 begin to express how important it is that  
17 this division under your portfolio work  
18 in a very coordinated way. And I know  
19 there's been lots of efforts from how do  
20 we maximize all of the resources. I  
21 can't tell you how important it is, and I  
22 want to bring to the attention of my  
23 colleagues, I have a new part of my  
24 district, the 62nd Ward, and we were  
25 putting together datasets when



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           Councilwoman Parker started talking about  
3           neighborhoods. And on Friday, we went  
4           and toured the area, and one of the  
5           datasets that I found the most  
6           interesting was that 44 percent of the  
7           people in the 62nd Ward had a delinquent  
8           water bill, right? Now, clearly, I have  
9           an interest in that because we are going  
10          to be the City with the most progressive  
11          water legislation in the country, but for  
12          me it was startling, because it is one  
13          thing -- and we're always going to need  
14          additional resources and we're going to  
15          have those competing interests, but we  
16          have some tools in our own toolbox that I  
17          don't think we always maximize.

18                   And I agree with you, the best  
19          housing strategy is keeping people in  
20          their homes, but that is why it is  
21          important that the Department of  
22          Community Development set community  
23          development policy and not our finance  
24          and revenue arm. And when we're fighting  
25          with the Administration for forgiveness

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           around penalties and interest for poor  
3           people, we always get this pushback, and  
4           yet we're saying we need additional  
5           money, we need additional money for these  
6           things, when we're creating part of the  
7           problem.

8                         If we recognize and we value  
9           our homeownership rate, if we recognize  
10          and value the working poor, then it is  
11          incumbent on us to use the toolboxes we  
12          have.

13                        And I know some of this is not  
14          under your purview, but it should be,  
15          because it should inform what our  
16          collection strategies are. And I want  
17          you to kind of put on the record -- and I  
18          know we've been working really hard  
19          around this agreement about how we're  
20          going to acquire properties, but it is  
21          still to me difficult to understand how  
22          the Revenue Department wants us to pay  
23          for delinquent properties when they get  
24          pennies on the dollar at the Sheriff  
25          Sale. That is irreconcilable to me that

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           you want me to pay \$5,000, \$6,000 to the  
3           Revenue Department. So I have to sit  
4           here and fight for dollars for your  
5           department so that you can pay the  
6           Revenue Department when they get pennies  
7           at Sheriff Sale.

8                        I'm not asking you to respond  
9           to that, because you're in a tight boat,  
10          but this Council needs to know that, that  
11          those are the policy decisions that we're  
12          making in this Administration to go  
13          counter to what we're all here for.

14                       I mean, we're all preaching to  
15          the choir here around the needs and the  
16          competing interests of the needs that are  
17          out here. And I'm going to publicly  
18          again state what I've stated -- this has  
19          been a ten-year journey, for some people  
20          in this room a 30-year journey around  
21          fairness, and we cannot have a city that  
22          does through its regulatory procedures  
23          fuel people losing their houses. We  
24          should not be sitting here thinking about  
25          the millions of dollars we should give

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           for people to stay in the home that they  
3           own when the only people they owe is us.  
4           Is us. We're the problem, and how we  
5           calculate interest, how we calculate  
6           penalties.

7                         And we see that now with -- and  
8           I want to go to the point around, one,  
9           the Mayor has to readdress this policy.  
10          We cannot struggle to put money in there  
11          to acquire these properties. We have a  
12          robust community economic development  
13          constituency here, ready to do housing  
14          preservation like we need it done, and we  
15          need to give them the tools to do it.  
16          And the Land Bank was supposed to be a  
17          toolbox, and we're never going to  
18          maximize this utilization if we don't  
19          change our policy. So that's my elevator  
20          speech.

21                        But now I want to go back to  
22          policies, because we are in consideration  
23          to do more tax liens, and without really  
24          addressing the issue of our previous lien  
25          sales, which in districts like mine, I

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           have 1,357 properties encumbered on a  
3           lien sale. And so to me is, how is the  
4           Planning Division influencing how we move  
5           forward with any lien sales that would  
6           add to what is a bunch of encumbered  
7           properties all over the City?

8                       MS. FADULLON: Right. And I  
9           will be honest that we haven't been very  
10          involved in those discussions. When we  
11          are involved in those discussions, we  
12          point out that exact issue, is that there  
13          are things that we wish that we were able  
14          to accomplish in certain districts that  
15          even have a larger issue than the Seventh  
16          District when it comes to encumbered lien  
17          sale properties. And when we are in  
18          those conversations, we push to say that  
19          what kind of assurance are we going to  
20          get that if there's an additional lien  
21          sale, that we're not going to find  
22          ourselves in the same situation that  
23          we're in today, and we believe that that  
24          is a very real and a very valid concern.

25                      COUNCILWOMAN SANCHEZ: Are we

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           going to work with our vendors and  
3           partners to put a handle on these  
4           properties that are encumbered so that at  
5           least with the 6,000 properties there is  
6           some sort of plan? We all know we can't  
7           pull \$18 million from the sky to try to  
8           acquire these properties back, but at  
9           least is there a commitment to put our  
10          hands around it so that if this Council  
11          has to make a decision on future sales,  
12          that we do it in an informed way?

13                       MS. FADULLON: Right. And I  
14          believe that Revenue is looking at those  
15          issues. I will work with them to get  
16          more information on that.

17                       COUNCILWOMAN SANCHEZ: That's  
18          why we have a community development and  
19          planning arm, and they need to influence  
20          policies. I can't have bureaucrats at  
21          the Revenue Department, whose goal is to  
22          raise money, setting community  
23          development policy for my district,  
24          because I'm working at cross purposes.

25                       Thank you, Council President.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCIL PRESIDENT CLARKE:

3 Councilwoman, I agree with you 1,000  
4 percent. What's the term, wag the dog,  
5 the tail wagging the dog? I see too  
6 often --

7 COUNCILWOMAN SANCHEZ: I got  
8 some better terms in Spanish.

9 COUNCIL PRESIDENT CLARKE: We  
10 don't -- I don't know what it is.  
11 Something about a dog and tail. But we  
12 set these policies, but then you could  
13 take one department and you can just kind  
14 of go off on a tangent and actually --  
15 and I'm going to on the 24th when we have  
16 our more extensive hearing, this issue  
17 about foreclosures, actually mortgage  
18 foreclosure, I see you have a program to  
19 work on that, but the most significant  
20 foreclosures are being done by guess who?  
21 City of Philadelphia. Right? So it's  
22 inconsistencies in all of the various  
23 ways we operate, but yet Revenue can  
24 dictate the terms on how we ultimately  
25 implement these different programs or

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 they stop us implementing programs in  
3 case of the Land Bank.

4 And, again, you just happen to  
5 be the one sitting at the table. You're  
6 not responsible, but that's how we do,  
7 you know.

8 The Chair recognizes Councilman  
9 Johnson.

10 COUNCILMAN JOHNSON: Thank you,  
11 Council President.

12 Thank you.

13 COUNCIL PRESIDENT CLARKE: Oh,  
14 I'm sorry. Councilwoman.

15 COUNCILMAN JOHNSON: Sure.

16 COUNCIL PRESIDENT CLARKE: You  
17 know what, you're next, Councilwoman. No  
18 way in the world I'm forgetting you.  
19 You're next.

20 I'm sorry, Councilman. When  
21 the Councilwoman calls, I listen.

22 COUNCILMAN JOHNSON: No problem  
23 with the Councilwoman from the Third  
24 Ward.

25 Thank all of you for being



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 here.

3 MS. FADULLON: He got you in  
4 trouble there.

5 COUNCILMAN JOHNSON: So I just  
6 want to thank you for your testimony and  
7 really framing the affordable housing  
8 conversation from a national perspective  
9 and how it should be one of our high  
10 priorities here in the City of  
11 Philadelphia. And I know for FY18, our  
12 focus is on 350 units of affordable  
13 housing and also 7,400 homes that will  
14 have an opportunity to participate in the  
15 Basic Systems Repair Program, which I  
16 think is great, because in my district,  
17 which is currently changing, development  
18 is great, but I'm always advocating for  
19 that balance. I grew up in Point Breeze,  
20 still live in Point Breeze, and trying to  
21 find different ways to keep people  
22 remaining in Point Breeze, but also  
23 welcome individuals who want to move into  
24 the neighborhood regardless of if they're  
25 low income, regardless if they're looking

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       for affordable housing or workforce  
3       housing. And so I always want to  
4       advocate for not just workforce housing,  
5       not affordable housing but the low-income  
6       community, because that's a population  
7       that I talk to in my community that will  
8       have a tough time paying \$150,000  
9       \$160,000 for a home. And so I want to  
10      make sure that they stay on the agenda.

11               And so we know over the past  
12      couple of years our federal funding has  
13      been significantly reduced, and so I just  
14      want to encourage the Administration to  
15      make sure that those who represent us in  
16      Congress play a major role in bringing  
17      back home the resources for this  
18      particular issue, which is affordable and  
19      workforce housing. Regardless of what  
20      administration is in power, I do believe  
21      that those who represent us, if they make  
22      it a priority, the same way that they  
23      will negotiate for an infrastructure bill  
24      for SEPTA, they can negotiate and bring  
25      home support for affordable and workforce

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 housing.

3 When we talk about different  
4 ways and means to support your mission  
5 and in city government, particularly the  
6 City of Philadelphia, obviously there's  
7 various proposals that are here on the  
8 table. Obviously I think the advocates  
9 are here today supporting an impact fee  
10 on developers, which will allow a certain  
11 portion of the abatement returned that we  
12 will receive to support --

13 (Applause.)

14 COUNCILMAN JOHNSON: -- to  
15 support the Housing Trust Fund.

16 So, one, I want to know your  
17 perspective on, one, do you support such  
18 an initiative? And then, two, how will  
19 that initiative, that proposal, if moved  
20 forward through Council passes, the  
21 revenue from it will support your  
22 workforce housing and development  
23 strategy but, most importantly, with the  
24 funding, how do you prioritize what  
25 neighborhoods receive that funding for

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 affordable and workforce housing?

3 I'm a freshman. I'm trying to  
4 catch up with Council President Clarke.  
5 I'm trying to catch up with the Blackwell  
6 Homes. I think they're about to have a  
7 new community center and a couple other  
8 things. And so just in little South  
9 Philadelphia, we want to look at, as  
10 you're helping me now do some RFPs, but  
11 how do we strategize and build it out.

12 So, one, would you support such  
13 an initiative? Two, how will such an  
14 initiative help further workforce,  
15 affordable, and low-income housing  
16 throughout the City of Philadelphia? And  
17 how do you prioritize what neighborhoods  
18 will actually receive the support that's  
19 needed based upon that type of funding?

20 MS. FADULLON: Right. So too  
21 bad you weren't here for the Hope VI  
22 funding when that was available.

23 So to answer your first  
24 question about the impact fee, I think  
25 it's something that we should probably

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           take a close look at and figure out. I  
3           do believe that there's probably a sweet  
4           spot there where some type of fee would  
5           not necessarily tilt the scales against  
6           market-rate development and that we'd see  
7           that the benefit from the affordable  
8           housing development would potentially  
9           outweigh what the market may take a hit  
10          on. And I think those are the kinds of  
11          things that we're going to have to look  
12          at, because I think it's clear that we  
13          are in a situation where the public can't  
14          do it on its own and we need to go after  
15          some other kind of dollars.

16                           (Applause.)

17                   MS. FADULLON: In reference to  
18                   if we were able to get additional  
19                   resources into the City, it's my  
20                   understanding that something like that,  
21                   the dollars are potentially earmarked to  
22                   go into the Housing Trust Fund. There is  
23                   an Executive Order that dictates how  
24                   those Housing Trust Fund dollars are  
25                   spent. I believe it's 50 percent of

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           those funds have to go to somebody making  
3           30 percent of median or below. Right now  
4           that goes to a variety of things. So how  
5           those dollars would be spent would be in  
6           accordance with that Executive Order.

7                        I mentioned that we're about to  
8           come out with an RFP that will coincide  
9           with the next tax credit round with the  
10          Philadelphia Housing Finance Group, and  
11          we are looking to provide extra points in  
12          that RFP to get affordable housing in  
13          stronger market areas. We try to do our  
14          best to provide equal opportunity across  
15          the City for that, but I have to be frank  
16          and say that we are going to take a  
17          closer look at what we believe has a high  
18          chance of success of getting funded by at  
19          the state level, because I think in the  
20          past we have left too much state dollars  
21          on the table, because sometimes when we  
22          have funded things that do not have the  
23          potential to get funded at the state and  
24          we miss it, and we can't -- look, in the  
25          environment that we've just spent, I

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           don't know how long, talking about, we  
3           cannot afford to leave any dollars on the  
4           table.

5                        COUNCILMAN JOHNSON: I know  
6           that's right.

7                        Mr. Chair, can I have one last  
8           small question, if that's all right with  
9           you, a little latitude?

10                      COUNCILMAN HENON: Sure.

11                      COUNCILMAN JOHNSON: And just  
12           one last part of my question. Out of the  
13           7,400 homes that will be repaired through  
14           the Basic Systems Repair Program, can you  
15           give me an overview of the minority  
16           participation in terms of contractors and  
17           subcontractors that will have an  
18           opportunity to participate?

19                      MS. FADULLON: As a matter of  
20           fact, I can, if you just give me a minute  
21           and get to that page. I was provided  
22           with a lot of back-up information.

23                      Okay. So under the LIHEAP  
24           program, which is about providing support  
25           for utility bills, we have 33 percent of

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           that work goes to certified MBEs, another  
3           17 percent goes to uncertified WBEs. So  
4           we are split about 50/50 there, about 50  
5           percent is minority contractors and about  
6           50 percent is majority.

7                        As far as our Weatherization  
8           Program, 90 percent of our participants  
9           there are certified MBE. And then with  
10          Basic System Repair, we're at 56 percent  
11          WBE/MBE, and under the Adaptive Mod, 27  
12          percent.

13                      So we actually believe that  
14          this is -- although not all the  
15          subcontractors that work are certified,  
16          so we want to try to -- we're working  
17          with the OEO office about kind of a  
18          pipeline program, how do we get those  
19          folks in, get them -- and try to lead  
20          them to the path of certification. We  
21          believe this is one of the most robust  
22          mechanisms we have in the City to support  
23          small and minority contractors and  
24          providing them work. We work in close  
25          cooperation with the Philadelphia



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           Industrial Development Corporation around  
3           providing them lines of credit, and we  
4           hope to work with their 10,000 Small  
5           Businesses Program to build the capacity  
6           so that they can take on larger contracts  
7           and even move on to contracts that aren't  
8           necessarily government work.

9                        COUNCILMAN JOHNSON: I just  
10          want to commend you and your team for  
11          your efforts, because obviously if we  
12          want to float a bond to finance this  
13          work, which is taxpayers' dollars, I  
14          think it's great that it seems like you  
15          guys have a model for minority and people  
16          of color participation in this process.  
17          And so I just want to thank y'all for  
18          your effort.

19                       MR. PURNELL: Councilman,  
20          Council in general, if I may, tomorrow at  
21          9:00 a.m. at 1234 Market Street, we're  
22          actually holding our pre-RFP proposal  
23          meeting for the expanded BSRP program.  
24          Representatives from PIDC are going to be  
25          there, and one of the things that we're

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           working with is to try to increase their  
3           capacity and access to capital. So  
4           tomorrow at 9:00, 1234 Market. Hopefully  
5           it will be standing-room only.

6                        COUNCILMAN JOHNSON: Thank you.

7                        COUNCILMAN HENON: Thank you,  
8           Councilman.

9                        The Chair recognizes  
10          Councilwoman Blackwell.

11                      COUNCILWOMAN BLACKWELL: Thank  
12          you very much.

13                      When I came in, I heard the  
14          President speaking about parking. I  
15          thought of our session last week where we  
16          had Councilman Oh and Councilman Squilla  
17          talking about these electrical, these EV  
18          vehicles, and I thought about all the big  
19          problems we're having with parking across  
20          the board. I mean, for Market Street,  
21          Chestnut Street, and Walnut Street, they  
22          keep just wanting to take out lanes.  
23          They want to take out more of a lane on  
24          Chestnut Street now. They're talking  
25          about a meeting to go from 34th to 45th,

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           and they continue to want to take lanes  
3           out.

4                        They continue to want to deal  
5           with the Bicycle Coalition. I don't even  
6           know how they manage to do some. They  
7           took Baltimore Avenue in my district.  
8           They put parking there and they took a  
9           lane out.

10                      I mean, my point is that we  
11           keep losing -- we lose traffic, we lose  
12           places people can park, and yet we need  
13           to have laws that really require when you  
14           do all this building, you got to allow  
15           for people to park, and it doesn't  
16           happen.

17                      When I had a meeting to deal  
18           with everything from 29th Street to 46th  
19           Street in my district about six months  
20           ago and we mentioned certain issues,  
21           parking being one of them, people had not  
22           considered one another. So the big  
23           developers consider their own development  
24           projects, but they did not consider the  
25           next guy who is coming but only what

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       they're doing. That is why I introduced  
3       this bill to change the law with regard  
4       to parking instead of making it, I don't  
5       know, however many, three for ten or to  
6       raise it, but I don't really know it. I  
7       thought it would create discussion, but  
8       it only created questions for me, what  
9       was I trying to do, was I going to push  
10      that.

11                But I'm saying as we deal with  
12      housing, we need to change the law to  
13      deal with parking. It is impossible.  
14      Everybody knows it, but we're not doing  
15      something to require adequate parking.  
16      We're not making these developers do it,  
17      and we need to do that and we need to --  
18      and it will help in a lot of areas, from,  
19      as I said, from the bicycles to EV to  
20      everything that we're dealing with could  
21      be better if we decide how we're going to  
22      do parking and if we're not piecemeal and  
23      to deal with it where people come out and  
24      all of the sudden you find issues that  
25      are done. And sometimes, as I said, when

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           they consider this parking, they don't  
3           always come to the Councilpeople as they  
4           should.

5                         It's a big thing. It's a  
6           problem in my district where I have so  
7           much development. We still don't have  
8           this stuff done, and we will have to as a  
9           city look at it. We're the City for  
10          development, but we're still not  
11          adequately dealing with parking. And  
12          certainly I'm willing to work with you in  
13          that regard in my district, because the  
14          developers, they're not worried about  
15          that. They're worried about their next  
16          condo, and we really need to deal with it  
17          as an issue and change the law, I would  
18          think. Since we have it by law, it's not  
19          easy.

20                         MS. FADULLON: Right.

21                         COUNCILWOMAN BLACKWELL: But  
22          whether we put it in the Zoning Code  
23          saying if you build this, but we're  
24          not -- we are not doing that properly  
25          now, and it's a big problem.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MS. FADULLON: I think we hear  
3 you loud and clear that we need to take a  
4 focus and look at parking.

5 COUNCILWOMAN BLACKWELL: Thank  
6 you. Thank you.

7 Thank you, Mr. Chairman.

8 COUNCILMAN HENON: Thank you,  
9 Councilwoman.

10 The Chair recognizes  
11 Councilwoman Bass.

12 COUNCILWOMAN BASS: Thank you,  
13 Mr. Chairman.

14 Good afternoon.

15 MS. FADULLON: Hello.

16 COUNCILWOMAN BASS: How are  
17 you?

18 MS. FADULLON: Good.

19 COUNCILWOMAN BASS: I had a  
20 couple of questions, and I wanted to  
21 first start by just remarking on a number  
22 of the questions that I've been hearing  
23 here today about what's the plan when we  
24 think about what we all pretty much  
25 assume is coming down the pike in terms

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           of cuts from the federal government, and  
3           you had mentioned earlier how we left  
4           some state dollars on the table in the  
5           past and we haven't fully accessed all of  
6           the resources that have been available to  
7           us. I guess one of the things that I'm  
8           not hearing and that concerns me a little  
9           bit is that there doesn't seem to be a  
10          plan in place to deal with these things.  
11          And I know that you are in planning mode,  
12          but I just think that we should have  
13          something in place as we prepare for what  
14          we know is coming.

15                   MS. FADULLON: I think you're  
16                   accurate. We don't have -- we are in a  
17                   process of looking at best practices and  
18                   trying to identify a plan in place, but  
19                   it's difficult to put in a place -- put a  
20                   plan in place that replaces \$50 million.

21                   COUNCILWOMAN BASS: Certainly.

22                   MS. FADULLON: So I think we're  
23                   looking at that and we're trying to  
24                   figure out what would actually work here.  
25                   Like I said, there's some things about

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           Philadelphia that makes us unique, so we  
3           can't just take -- we can't sort of take  
4           an off-the-shelf product, if you will.  
5           We have to do -- we have to maneuver it a  
6           little bit. And then I think as you guys  
7           are probably more aware than anybody  
8           else, every time we try to do a  
9           one-size-fits-all fix --

10                   COUNCILWOMAN BASS: It doesn't  
11           work.

12                   MS. FADULLON: Yeah, it doesn't  
13           work. So I think, yeah, those are things  
14           we're looking at. Like I said, we did  
15           take a look at what would happen if we  
16           took a 15 percent hit, but we are very  
17           much in planning mode and programmatic  
18           mode to say, okay, we maybe have about 15  
19           months.

20                   COUNCILWOMAN BASS: I  
21           appreciate that you're looking at what  
22           would happen if we take a \$50 million  
23           cut, what do we lose, what goes away,  
24           what is changed, altered, whatever, but I  
25           think the other component to that that's



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 missing is what can we do, what is the  
3 action that will come with that.

4 MS. FADULLON: Yes, and I agree  
5 with you 100 percent, and that's exactly  
6 what we're looking at now, is what can we  
7 do, how can we figure out how to replace  
8 some of that revenue or how can we look  
9 at different sources other than the  
10 government for that revenue.

11 COUNCILWOMAN BASS: Okay. And  
12 so then you are working towards  
13 developing a strategic plan knowing  
14 that -- and I certainly understand, it's  
15 not quick, it's not easy to figure out  
16 what do you do if you take away \$50  
17 million, because if it was easy, you  
18 already would have a plan in place.

19 MS. FADULLON: Right.

20 COUNCILWOMAN BASS: But you are  
21 actively working on one. And so is there  
22 any idea in terms of when you would see a  
23 plan or when we could see a plan --

24 MS. FADULLON: I think --

25 COUNCILWOMAN BASS: -- come out

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           of Planning and Development?

3                   MS. FADULLON: I think we hope  
4           to have something that we can provide by  
5           the end of this calendar year.

6                   COUNCILWOMAN BASS: By the end  
7           of this calendar year, okay. Any sooner  
8           possibly?

9                   MS. FADULLON: If we come up  
10          with any brilliant ideas before that, we  
11          will definitely let you know.

12                   COUNCILWOMAN BASS: I certainly  
13          understand. This is not easy. This is a  
14          challenge, but I don't --

15                           (Audience member yelling.)

16                   COUNCILWOMAN BASS: I do not  
17          want to assume that we're sort of just  
18          sitting and waiting. So I think it's  
19          important not only that we're doing  
20          planning, but that we're also letting  
21          folks know, whether it's City Council or  
22          our constituents, letting folks know that  
23          we are planning for whatever may come.

24                   MS. FADULLON: I think that the  
25          reality is if we take zero cuts, we still

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           need to figure out how to find some  
3           additional resources. And so that's  
4           definitely what we are looking at, is  
5           regardless of whether we get cuts or not,  
6           we need to identify a way to get more  
7           dollars.

8                        COUNCILWOMAN BASS: I agree.  
9           Maybe we should follow Sherrie's lead,  
10          construction impact tax on that.

11                       (Applause.)

12                       COUNCILWOMAN BASS: But I  
13          assume you're talking to many different  
14          sources to try to come up with a remedy?

15                       MS. FADULLON: Yes.

16                       COUNCILWOMAN BASS: Okay. Very  
17          good.

18                       I just wanted to go back to one  
19          other quick question. Sir, could you go  
20          back to that session you mentioned  
21          tomorrow that's going to be happening? I  
22          didn't get the details of that. Can you  
23          discuss that a little bit further?

24                       MR. PURNELL: Again, I'm Fred  
25          Purnell, Division Director of Housing and

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Community Development.

3 In response to the dollars that  
4 were allocated under the bond issuance  
5 for the expanded BSRP program, we've  
6 basically ramped up our efforts to get  
7 more minority, female, disadvantaged  
8 businesses involved. We've done several  
9 things, but tomorrow at 9:00 a.m. -- we  
10 have an RFP on the street now for all the  
11 different services that we provide, and  
12 tomorrow is the pre-proposal meeting with  
13 the interested contractors and some of  
14 the contractors who are already working  
15 with us. Included in that session is  
16 access to folks at PIDC, who actually  
17 provide lines of credit and some business  
18 enhancement for the small contractors.  
19 So they're going to be part of that  
20 meeting. The hope is to get an  
21 additional bevy of contractors so we can  
22 burn through this money, not burn through  
23 it in a non-productive way, but --

24 COUNCILWOMAN BASS: I know what  
25 you mean.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MR. PURNELL: -- we do have a  
3 significant backlog and one of the things  
4 we have to do is get more contractors  
5 participating and dedicating their  
6 services to us.

7 One of the problems that we  
8 discovered is that sometimes our  
9 contracts aren't large enough that a firm  
10 can actually dedicate a crew to us. So  
11 we're looking at expanding our ability to  
12 expand their capacity so we can have more  
13 people to work with.

14 COUNCILWOMAN BASS: So  
15 including some smaller contractors, I'm  
16 assuming?

17 MR. PURNELL: Yes.

18 COUNCILWOMAN BASS: Or just  
19 contractors that would have the ability  
20 to take on smaller jobs.

21 MR. PURNELL: Most of our Basic  
22 System contractors are small.

23 COUNCILWOMAN BASS: Okay.

24 MR. PURNELL: Again, it's not  
25 the big multi-million-dollar developer

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           that's doing this. It's the contractor  
3           that does this for a living, the roofer,  
4           the electrician who depends on our work  
5           to survive. We want to enhance that so  
6           we can get more out of that contractor,  
7           at the same time grow their business, and  
8           Commerce is working along with us to help  
9           do that.

10                        COUNCILWOMAN BASS: Very good.  
11           I'll come back around on the second  
12           round. Thank you.

13                        COUNCILMAN HENON: Thank you,  
14           Councilwoman.

15                        Fred, do you have that in a  
16           flyer form that you can e-mail all the  
17           Councilmembers so that we can get it out  
18           to our constituency and our neighborhood  
19           groups?

20                        MR. PURNELL: Yes, I can. We  
21           did do a blast to Council a couple days  
22           ago, but we'll get something out. I  
23           don't know if it's a flyer, but we do  
24           have some correspondence that we've been  
25           using. And if we don't have it now, Paul

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Chrystie is here. We'll have it by the  
3 end of the day, I'm sure.

4 COUNCILMAN HENON: That would  
5 be great, because we'd like to get it out  
6 to our local CDCs and our project users  
7 and constituencies in various forms of  
8 communications. This way, we try to  
9 encourage, because we hear a lot where,  
10 well, nobody shows up or there's lack of  
11 kind of engagement and encouragement to  
12 get people to get involved. We'd like to  
13 take some of that initiative ourselves in  
14 the process.

15 COUNCILWOMAN BASS:  
16 Councilman --

17 COUNCILMAN HENON: So that you,  
18 Councilwoman, for --

19 COUNCILWOMAN BASS: Is this the  
20 only one? Is this the only session?

21 MR. PURNELL: This is the only  
22 session specific to the RFP that's on the  
23 street now. We hope to have proposals in  
24 place by the end of the month. We hope  
25 this will actually lead to a number who

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           are actually participating in the program  
3           who are interested in the RFPs.

4                        COUNCILMAN HENON: Great. If  
5           you could resend that, that would be  
6           helpful. We do get inundated with a lot  
7           of e-mails, and I just don't want anybody  
8           to miss it, especially since it's the  
9           only one that's pre-RFP for informational  
10          purposes only.

11                      I wanted to add to Councilman  
12          Johnson's conversation, which is great,  
13          Ms. Fadullon, about the -- or not add,  
14          but I'm glad to hear you're talking about  
15          affordable housing and you're talking  
16          about revisiting and taking a look at  
17          various ways that we could -- looking at  
18          our fee structures and impact fees if  
19          there's a sweet spot, because I do think  
20          that there is a sweet spot and I think a  
21          lot of people in Council also feel the  
22          same way and trying to figure out,  
23          calculate what that is and how we can  
24          accomplish I think our shared goals with  
25          this body and the Administration, the



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           City of Philadelphia with trying to  
3           ensure that our objectives are being met  
4           at a reasonable cost. So I'm glad to  
5           hear that. If you could keep us -- my  
6           office has been speaking with your office  
7           as well as other Councilmembers and  
8           various groups that are out there in our  
9           community. So to the community and  
10          partners that are all here today with the  
11          signs, just keep doing what you're doing  
12          and keeping us informed and engaged.  
13          We're going to continue to try to find  
14          out where that sweet spot is as we move  
15          forward. So I'm glad to hear that.

16                        I want to shift the  
17          conversation a little bit more regarding  
18          industrial land. Do we have a database  
19          for industrial land that is either  
20          occupied and/or vacant?

21                        MS. SHARPE: Eleanor Sharpe,  
22          the City Planning Commission.

23                        A database? I don't -- I can  
24          check on that for you, but I do know that  
25          we have some sense of where the

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           industrial lands are and how they're  
3           occupied between PIDC, Commerce, and us.  
4           We can get that for you.

5                        COUNCILMAN HENON: So you have  
6           an idea. So if you have an idea, do you  
7           know who the industrial users are?

8                        MS. SHARPE: Yes. We can --  
9           yeah. We have some sense, yes.

10                      MS. FADULLON: I think between  
11           Commerce and PIDC, most of that  
12           information is available.

13                      COUNCILMAN HENON: So what I'm  
14           getting to is, I think we need to have a  
15           better system of real data on what is  
16           zoned industrial, what is occupied, what  
17           is vacant, and who is occupying it for  
18           our up-to-date industry manufacturing  
19           sector. I mean, it's a little bit dated,  
20           so I'm just trying to -- while we're  
21           investing in a lot of our systems and  
22           especially some of our legacy systems  
23           that tie in with Revenue, I'd like to  
24           re-prioritize that as we move forward and  
25           further the conversations throughout this

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           budget process.

3                       MS. SHARPE: I know we  
4           definitely have what's zoned industrial  
5           and we do have some who is using it, but  
6           that's not always up to date, because  
7           land changes. But we could definitely --

8                       COUNCILMAN HENON: I think  
9           that's kind of important, because they're  
10          local jobs. I mean, they're jobs here in  
11          the City of Philadelphia usually that may  
12          be industrial zoned, but they're in  
13          neighborhoods where people live and where  
14          people are looking for jobs and we can --  
15          it's somewhat of a good mix. Instead of  
16          just a flat-out boom in a certain sect,  
17          we have somewhat of a good complement.  
18          People can work and live in some of this  
19          emerging development that's taking place  
20          throughout our city.

21                      Do you know what, if any,  
22          industrial users have gone into  
23          industrial zoned IRMX?

24                      MS. SHARPE: I don't have that  
25          number, but I can find that out.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCILMAN HENON: Can you look  
3 into that and you can provide that to the  
4 Chair?

5 MS. SHARPE: Yeah. So what  
6 percentage of industrial users have  
7 actually occupied recently rezoned IRMX?  
8 Is that what you're looking for?

9 COUNCILMAN HENON: Correct.  
10 Industrial users that have gone into IRMX  
11 status --

12 MS. SHARPE: Okay.

13 COUNCILMAN HENON: -- zoning.  
14 Can you describe the  
15 coordination between the departments in  
16 response to industrial appeal notices?

17 MS. SHARPE: Yes. We have a  
18 cohort between the Planning Commission,  
19 Commerce Department, sometimes PIDC, and  
20 other agencies when appeal appears for  
21 the Zoning Board of Adjustments that  
22 there's some conversation about whether  
23 or not the Administration is supportive  
24 of the appeal or not supportive of the  
25 appeal. So prior to the hearing at the

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           Zoning Board of Adjustment, there is  
3           communication so that we're all on the  
4           same page.

5                        COUNCILMAN HENON:    So  
6           notifications are going out and also  
7           getting to the Board when the appeals are  
8           taking place?

9                        MS. SHARPE:    The Zoning Board,  
10          you mean?

11                       COUNCILMAN HENON:   Yes.   So the  
12          inter-department as you described, that  
13          communication is happening?

14                       MS. SHARPE:    That's happening,  
15          yes.

16                       COUNCILMAN HENON:   That is  
17          happening.   So that's good.

18                       MS. SHARPE:    Yes.

19                       COUNCILMAN HENON:   That's good.

20                       MS. SHARPE:    That's happening,  
21          but the Board hears it -- and I do  
22          believe we do flag it.   The Planning  
23          Commission actually sits at the Zoning  
24          Board, so we do flag it at the Board  
25          meeting that this is --

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCILMAN HENON: So the Board  
3 is aware of the change and they  
4 understand that we're --

5 MS. SHARPE: Yes --

6 COUNCILMAN HENON: --  
7 collectively as an intergovernmental  
8 department and that there is a --

9 MS. SHARPE: Correct.

10 COUNCILMAN HENON: --  
11 preservation when it comes to industrial  
12 use and --

13 MS. SHARPE: Correct. And in  
14 our prior -- we have had an opportunity  
15 to train the new Board since the new  
16 Administration, and we've indicated that  
17 to them, that when the staff does present  
18 that this is an industrial appeal in  
19 front of you, please make note of it,  
20 because whether or not it's industrial  
21 protective area or not. So they are  
22 aware of that.

23 COUNCILMAN HENON: So the 2035  
24 has received a lot of critical acclaim,  
25 which is great. Congratulations for

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       that. I mean, we appreciate -- I know as  
3       Councilmembers, especially District  
4       Councilmembers, the engagement and  
5       outreach that goes out into these plans,  
6       and we've been able to work with Planning  
7       throughout the process in the  
8       neighborhoods to ensure that the  
9       remapping goes correctly and goes right,  
10      but the plans are recommendations; is  
11      that correct?

12               MS. SHARPE: Correct.

13               COUNCILMAN HENON: So neither  
14      Council or any other City departments are  
15      bound to act upon these plans?

16               MS. SHARPE: Correct.

17               COUNCILMAN HENON: Do you know  
18      of any other municipalities that have  
19      similar plans that are non-binding or  
20      their municipalities that do have some  
21      sort of teeth to some of these  
22      recommendations or plans? I wouldn't  
23      even say recommendations. I'm going to  
24      say plan.

25               MS. SHARPE: So I will say,

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       though, even though other departments are  
3       not bound by them, that we have been  
4       successfully work -- been able to work  
5       with a lot of our City agencies, Water  
6       Department, Streets Department, all the  
7       various and sundry agencies that  
8       recommendations apply to to effectuate a  
9       lot of the recommendations. There are a  
10      number of adopted plans. I think more  
11      than 50 percent of our recommendations  
12      are underway or have been implemented,  
13      and that's only to the credit of the  
14      other agencies who are the implementing  
15      agencies.

16                    To directly answer your  
17      question, there is a uniqueness of Home  
18      Rule Charter cities, which is in the  
19      State of Pennsylvania Pittsburgh and  
20      Philadelphia, where the Comprehensive  
21      Plan is not a legally binding document.  
22      The rest of the state follows the  
23      Municipal Planning Code where the  
24      Comprehensive Plan sets the land use and  
25      the zoning and then development follows



1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 from that. But we have the luxury of  
3 being a Home Rule Charter state to choose  
4 not to and it's advisory.

5 COUNCILMAN HENON: Municipal  
6 Planning Code?

7 MS. SHARPE: Yes.

8 COUNCILMAN HENON: And how does  
9 that work here, knowing that in other  
10 places -- well, first of all, we're  
11 Philadelphia, right?

12 MS. SHARPE: So we do what we  
13 want.

14 COUNCILMAN HENON: So we're  
15 very Philadelphia -- I'm not going to say  
16 centric, but Philadelphia is different  
17 from other municipalities, but does  
18 that -- I mean, what does that do to your  
19 long-term strategy in achieving the plans  
20 that we invest in our communities?

21 MS. SHARPE: I think we're a  
22 different culture here in Philadelphia,  
23 and we're not unique to that. Like I  
24 said, Pittsburgh I believe is also like  
25 this. But the difference between how

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       development unfolds here as opposed to  
3       another municipality that has to follow  
4       the law, I believe the Comprehensive Plan  
5       comes first, and that sets the stage  
6       through public engagement, similar to  
7       what we do, and it defines areas and  
8       their uses, and everybody agrees upon  
9       this is how we're going to go, and the  
10      Zoning Code follows that to support those  
11      uses. So it streamlines for everyone,  
12      including developers and communities,  
13      this is how we have planned for our  
14      community and, therefore, this is how it  
15      will unfold, and our laws support this  
16      and, therefore, I don't -- I haven't  
17      worked in those other municipalities, so  
18      I'm sure there are pros and cons, but  
19      it's just -- it's different.

20                So ours is advisory and  
21      recommended with no teeth and theirs is  
22      more legally binding. It's prescriptive.  
23      It lays it out up front so there's no  
24      confusion, and everybody sort of falls in  
25      line and follows suit. And they can make

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           changes to it, because nothing is cast in  
3           stone, but it's much more prescriptive.

4                    COUNCILMAN HENON: So the  
5           legislative or authority has the right to  
6           change or adjust accordingly?

7                    MS. SHARPE: Correct. And I do  
8           believe it's accepted by their City  
9           Council and their bodies of government.  
10          So it's a document that's definitely  
11          approved, signed, sealed, and delivered,  
12          whereas I think it's only the Planning  
13          Commission which adopts it in the City of  
14          Philadelphia.

15                   COUNCILMAN HENON: Okay. Well,  
16          thank you.

17                   The Chair recognizes Councilman  
18          Squilla.

19                   COUNCILMAN SQUILLA: Thank you,  
20          Mr. Chairman.

21                   Thank you guys, and thank you  
22          for being so patient with all of us. We  
23          appreciate all your work and support you  
24          do during these times of very high  
25          development in the City of Philadelphia.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 But going back to the  
3 affordable housing, we added that  
4 affordable housing bonus into some  
5 developments, and I know there was some  
6 people that took advantage of it to  
7 actually use the bonus and other people  
8 took advantage of it and then put money  
9 into the Housing Trust Fund.

10 Are we actively looking to  
11 include these bonuses in future  
12 developments? And is it -- do we get  
13 more units out of a person having the  
14 affordable units in the actual project or  
15 the, I guess, calculated sum of money  
16 that then would go into the Housing Trust  
17 Fund to build the Housing Trust Fund so  
18 that we could then do more projects on  
19 our own?

20 MS. FADULLON: Right. So a  
21 couple things. One is, we are seeing  
22 more private developers looking to take  
23 advantage of the mixed-income section of  
24 the code that allows for increased bonus  
25 or floor area ratio to be built if you

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       get down to a level of units that are  
3       affordable at 80 percent of median or  
4       below. Right now we are contemplating a  
5       change in our code that may allow for  
6       even a greater density bonus if you got  
7       down to providing units for 60 percent of  
8       median or below.

9                So I think we try to encourage  
10       that through our Zoning Code, looking at  
11       the districts where developers can take  
12       advantage of those bonuses and making  
13       sure that we're offering them in as many  
14       districts as we can that we believe that  
15       it makes sense that people would be  
16       interested in taking that bonus.

17               I don't think we've had enough  
18       people yet take advantage of the bonus to  
19       really do an analysis of the procedure.  
20       And then the question about do you get  
21       more units by building them on site as  
22       opposed to putting it into the Housing  
23       Trust Fund, that's a little bit apples to  
24       oranges, because the Housing Trust Fund  
25       doesn't necessarily dictate that that

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           means a new rental housing unit or a new  
3           homeownership unit as it would if you put  
4           it into a new development. So I think  
5           there's probably some comparison that  
6           could be made and some analysis could be  
7           done once we have a larger body of units  
8           there.

9                        I will tell you that when we're  
10          looking at those bonuses and in putting  
11          together the Affirmatively Furthering  
12          Fair Housing Plan, I think we are very  
13          intentionally looking at mechanisms to  
14          provide true mixed income, that if you  
15          are taking advantage of the bonus, that  
16          you're mixing those units and you're  
17          producing the units, that you're mixing  
18          those units within where the market-rate  
19          units are happening and you're not saying  
20          there's a separate building or they're in  
21          a different location. But we believe  
22          there's benefits to both. We believe  
23          there's benefits to putting those units  
24          on site within a market-rate development,  
25          but we also believe there's benefits to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           putting money into the Housing Trust Fund  
3           and letting so much of our affordable  
4           housing and CDC community take advantage  
5           of those additional dollars to do the  
6           important work that they do.

7                        COUNCILMAN SQUILLA: Now, are  
8           we looking at using the affordable bonus  
9           in all zoning categories?

10                      MS. FADULLON: Well, not in all  
11           zoning categories. In any of the higher  
12           density ones, right? For example, in  
13           CMX-2 where the height limit is 38 feet,  
14           and that's our commercial areas, I don't  
15           know that we necessarily want -- so  
16           zoning districts that have a height limit  
17           that come with them usually generally  
18           don't -- they're not based on floor area  
19           ratio, the density. So that's a little  
20           bit tricky. And we don't necessarily  
21           want in RSA-5, standard townhouse,  
22           38-story district to all the sudden have  
23           somebody be able to say, okay, I'm  
24           building one affordable housing unit and  
25           now I'm going to build a ten-story

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 building.

3 So, yes, predominantly in CMX-3  
4 in TOD areas, CMX-4, and CMX-5, we are  
5 looking at -- that bonus is offered, and  
6 we're continuing to look at it to make it  
7 more and more attractive to the  
8 development community. And we're  
9 actually looking to tweak it, because  
10 we're seeing more mixed-use projects  
11 where someone could conceivably get this  
12 bonus where a portion of their project is  
13 residential but not a significant  
14 portion, so they could get a significant  
15 bonus while they're not doing a lot of  
16 residential. So we continue to tweak it  
17 to make it more advantageous to  
18 developers.

19 COUNCILMAN SQUILLA: Is there  
20 any interest in IRMX or no?

21 MS. FADULLON: I think it's  
22 something we'll look at and see. Again,  
23 I think we want to be careful because  
24 some of our IRMX, as you know, is within  
25 residential neighborhoods and we don't --



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           and there's already issues with building  
3           that 55, 60 feet tall. We don't  
4           necessarily want to say, okay, now you  
5           can build it 100 feet tall.

6                    COUNCILMAN SQUILLA: Some of  
7           those are -- IRMX is in existing  
8           structures.

9                    MS. FADULLON: Well, some of  
10          them may be structured and have the  
11          ability to have some kind of an  
12          over-build, but I think that's something  
13          we need to look at. I mean, just in  
14          general, one of the things that we really  
15          do when we're looking at a zoning  
16          amendment is trying to figure out where  
17          are all the other areas that it could  
18          have impact that we didn't think about.

19                   COUNCILMAN SQUILLA:  
20          Absolutely. And I know this is a work in  
21          progress as we move and there's always  
22          changes to be made. So thank you. Thank  
23          you very much.

24                   COUNCIL PRESIDENT CLARKE:  
25          Thank you.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 The Chair recognizes Councilman  
3 Green.

4 COUNCILMAN GREEN: Thank you,  
5 Council President.

6 I wanted to come back to some  
7 things that I noticed in the budget  
8 detail, but before I get to that, I know  
9 during the Street Administration and  
10 through, I believe, parts in another  
11 Administration there was a desired goal  
12 to create a vacant property management  
13 information system, basically a database  
14 of the vacant property we have in the  
15 City. At one point I recall that being  
16 worked on possibly by the Land Bank.  
17 Where is the status of that?

18 MS. FADULLON: I'm sorry. So I  
19 think you're asking about a database for  
20 the land?

21 COUNCILMAN GREEN: Right,  
22 vacant property.

23 MS. FADULLON: Vacant property,  
24 yes. So that is our LAMA system today.  
25 It's something that we are rolling out a

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           new website next week. So by the end of  
3           the month, we anticipate rolling out a  
4           new website that makes it easier to  
5           search and identify what vacant  
6           properties are available that are  
7           publicly owned.

8                        COUNCILMAN GREEN: And so that  
9           would be properties that are not only in  
10          the Land Bank but owned by any of the  
11          City or City-related agencies like --

12                       MS. FADULLON: It's owned by  
13          Public Property, the Redevelopment  
14          Authority, Philadelphia Housing  
15          Development Corporation, which still has  
16          a few properties, and then Land Bank.  
17          That's what would be on that site.

18                       COUNCILMAN GREEN: Considering  
19          your additional collaboration with PHA,  
20          is there any desire to bring PHA into  
21          that fold?

22                       MS. FADULLON: So I think we  
23          are in conversation with them about that.  
24          It's a little tricky because their  
25          process actually involves federal

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       approval. HUD has to approve any of the  
3       things that they do with their property.  
4       So how we coordinate that with our local  
5       structure is a little tricky, but I think  
6       those are ongoing conversations we have  
7       with them. And regardless of whether  
8       those properties become available to the  
9       Land Bank, I think we want to make sure  
10      that we are coordinating with them and  
11      that they're coordinating with us. And  
12      actually we do have some Housing  
13      Authority properties that we're kind of  
14      holding onto them in the Land Bank right  
15      now for the Housing Authority, but as far  
16      as bringing some of their vacant  
17      scattered sites into our inventory, I  
18      think that's a discussion that's still  
19      ongoing.

20                   COUNCILMAN GREEN: Earlier in  
21      your testimony you made reference to, I  
22      think, both 4 percent and 9 percent tax  
23      credit RFPs. Considering that there  
24      possibly could be some reduction of  
25      additional federal dollars going forward,

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           do you think that would impact those RFPs  
3           at all?

4                       MS. FADULLON:   So as I  
5           mentioned before, any change that would  
6           happen at the federal budget that would  
7           occur in the October 1, 2017 federal  
8           budget would not hit us until July 1,  
9           2018.  So the RFPs we're putting out now,  
10          those funds we believe are pretty secure,  
11          and so it should not have an impact on  
12          those RFPs.

13                      COUNCILMAN GREEN:  In looking  
14          at your budget detail on both Page 52,  
15          67, and 72, I see allocations of reserve  
16          appropriations for the Department of  
17          Housing and Community Development of  
18          different amounts for like, example, FY17  
19          about \$20 million and then going forward  
20          for various departments.  Can you give me  
21          some perspective on what those reserve  
22          appropriations are for?

23                      MS. FADULLON:  That's rollover  
24          funds from prior years.

25                      COUNCILMAN GREEN:  I had a

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           feeling that was probably rollover from  
3           prior Con Plan years. So I guess are  
4           those dollars -- because from experience  
5           when I worked in the Law Department  
6           representing OHCD, we have certain  
7           programs that we anticipate funding, but  
8           for whatever reason, those programs don't  
9           get funded. So are those dollars already  
10          allocated or are they being reserved?  
11          Because when you look at this whole issue  
12          of what may be the impact from the  
13          administration and dealing out possibly  
14          or reducing the CDBG budget, are those  
15          dollars that could be used for making up  
16          the gap for some of the programs like  
17          Mortgage Foreclosure and others?

18                   MS. FADULLON: I'm going to  
19           have our Finance Director answer.

20                   (Witness approached witness  
21           table.)

22                   MR. CESARIO: Hi. Paul  
23           Cesario, the Deputy Director of Finance.

24                   Page --

25                   COUNCILMAN GREEN: So if you

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 look at the bottom of Page 52, 67, and  
3 72, they received DHCD reserve  
4 appropriations.

5 MS. FADULLON: Are you talking  
6 about the DHCD reserve appropriations?

7 COUNCILMAN GREEN: Correct.

8 MR. CESARIO: Right. That's  
9 the HOME program, and that proration, the  
10 15 million, 8 million of it is currently  
11 under contract, at least as of the  
12 budget, and 7 million was the  
13 carryforward of unobligated.

14 COUNCILMAN GREEN: When you say  
15 "unobligated," that's --

16 MR. CESARIO: Not under  
17 contract.

18 COUNCILMAN GREEN: Not under  
19 contract, but unobligated from a legal  
20 contractual perspective, but still  
21 obligated for funding for a specific  
22 program?

23 MR. CESARIO: Correct.

24 COUNCILMAN GREEN: Like it was  
25 in the prior Con year, but we just don't

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 have it under contract yet?

3 MR. CESARIO: There's some  
4 prior plan activities that have not gone  
5 for -- that are in the pipeline that have  
6 not been obligated, so, yes.

7 COUNCILMAN GREEN: And that  
8 would be the same for the information on  
9 Page 67 and 72 as well?

10 MR. CESARIO: Yes. Correct.

11 COUNCILMAN GREEN: Okay. Thank  
12 you.

13 COUNCIL PRESIDENT CLARKE:  
14 Thank you, Councilman.

15 The Chair recognizes  
16 Councilwoman Bass.

17 COUNCILWOMAN BASS: Thank you,  
18 Mr. President.

19 COUNCIL PRESIDENT CLARKE:  
20 You're welcome.

21 COUNCILWOMAN BASS: Just a  
22 couple more questions that I had. I was  
23 hoping that you could talk a little bit  
24 more about -- we talked a lot about  
25 affordable housing and the need for



1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       affordable housing here in the City of  
3       Philadelphia, but the concern or the  
4       question that I have is also about the  
5       quality of that housing. And I know we  
6       have BSRP and we have -- as you  
7       mentioned, there's going to be an event  
8       tomorrow, an RFP tomorrow to get more  
9       contractors in to do more BSRP work, but  
10      the state of Philadelphia housing and the  
11      age of it is so old, we're a historic  
12      city, housing has been around for a very  
13      long time in many of our neighborhoods.  
14      And so you have people who are paying  
15      rent who are hanging on by a thread. You  
16      have people who are living who own  
17      properties who may own them outright but  
18      are utility poor, and so their focus is  
19      really on maintaining utilities and not  
20      on maintaining the property, may not just  
21      be able to do so.

22                   I think as District  
23      Councilmembers, we've probably all been  
24      inside of houses that just really are in  
25      really, really bad shape, and I can think

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           of one that I was in recently. And you  
3           think this is a house that really should  
4           probably be demolished, but you don't  
5           want to say that. That's someone's home.  
6           They live there. It's been their home  
7           for a very long time. In some cases it's  
8           been generational, that this home has  
9           been passed down from family to family  
10          and that the maintenance on it just  
11          really hasn't happened.

12                        So can you talk a little bit  
13          about not just in the affordable housing,  
14          but the need for quality affordable  
15          housing and also how are we addressing  
16          that? Because the need is just so  
17          overwhelming.

18                       MS. FADULLON: Yes. Right. So  
19          as I mentioned before, over 70 percent of  
20          our housing stock is over 55 years old,  
21          and we combine that with our 26 percent  
22          poverty rate and that's an issue. And I  
23          think even for those folks that are over  
24          that poverty level that may not qualify  
25          for some of our grant programs, I think

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           that's why we're looking at the loan  
3           program. And then we are also trying to  
4           investigate is there a way for us to pool  
5           some dollars to provide some assistance  
6           to improve small landlord rental  
7           properties.

8                         Those are all things that we're  
9           looking at and trying to figure out how  
10          we can tackle some of those issues, and  
11          we're doing that in conjunction --  
12          because just as you mentioned, you don't  
13          want to walk into someone's home and say,  
14          oh, my gosh, this home should absolutely  
15          probably be condemned and it's not  
16          livable. So we're working with L&I  
17          around code enforcement, but not  
18          necessarily code enforcement for  
19          displacement, right? We want to make  
20          sure we have some safety net in place  
21          before we start doing kind of blanket  
22          code enforcement, because we don't --  
23          again, just as we talked about, we don't  
24          want to be sort of the solution and the  
25          source of our problem at the same time.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 We don't want to be the ones that are  
3 displacing people through code  
4 enforcement.

5 So we are looking at how we  
6 could maybe seed a small landlord rental  
7 improvement program. We're also looking  
8 at do we have the ability -- again,  
9 working with the Office of Supportive  
10 Housing and the Housing Authority, if  
11 somebody needs to be displaced from their  
12 home for a short period of time to allow  
13 repairs to happen, is there a mechanism  
14 to allow for that. So those are all  
15 things that we're looking at to try to  
16 address some of those issues that you're  
17 raising.

18 COUNCILWOMAN BASS: Do we have  
19 a sense -- and I'm not advocating for  
20 demolition, because I think that that's  
21 another problem. We have too many  
22 properties that we probably could have  
23 saved that we're quick to bring down, and  
24 when we bring them down, then there's  
25 issues, there's issues with what happens

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           on the block, what happens to the  
3           neighborhood, what happens to the house  
4           next door that was attached to this  
5           particular property and the damage that's  
6           often done to these properties. So in no  
7           way am I advocating for demolition. I  
8           just wanted to be clear on that.

9                        But really quickly, I wanted to  
10          ask, as we have identified with the  
11          Rebuild program, we've identified the  
12          universe of sites here in the City of  
13          Philadelphia, what we think it would cost  
14          to bring those sites up to a particular  
15          standard. Have we done anything like  
16          that for housing standards in the City of  
17          Philadelphia and looked at what would it  
18          take to get our housing stock -- knowing  
19          that, as you said, 70 percent of it is --  
20          what was it?

21                       MS. FADULLON: 55 years or  
22          older.

23                       COUNCILWOMAN BASS: 55 years or  
24          older, and much of it in need of  
25          significant maintenance.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 So has there been any thought  
3 to, as we're undergoing the Rebuild  
4 project, of thinking about this in the  
5 same vein and thinking, okay, we know  
6 that we've got this older housing stock,  
7 we know that BSRP really is just not  
8 enough. Even though they do a fantastic  
9 job, it's just not enough. How do we  
10 realistically get in front of this to  
11 make these homes liveable for our  
12 citizens?

13 MS. FADULLON: Right. So much  
14 in the same vein as how Rebuild started  
15 and we hope to actually come visit  
16 particularly all the District  
17 Councilmembers and we'll get to all the  
18 at-large members as well, we're in the  
19 process of putting together not just data  
20 on that but also information about a more  
21 comprehensive community development,  
22 because while we firmly believe that  
23 everything starts at home, if you will,  
24 we also know that it's important to have  
25 access to a job and access to a good

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           education and access to a health center,  
3           access to the facilities we're looking to  
4           improve with Rebuild, the pre-K, all of  
5           that. And so we're trying to look at --  
6           gather all that information and look at  
7           it holistically, but as part of that,  
8           yes, we can come up with what it would  
9           take to address all the vacant  
10          properties, what would it take to address  
11          all the occupied properties that are  
12          maybe not up to a certain level of  
13          housing quality. We can put that  
14          information together.

15                    COUNCILWOMAN BASS: Thank you.  
16                    I'll come back. Or I can keep  
17          going? Yes? Yes?

18                    COUNCIL PRESIDENT CLARKE: No,  
19          no. But there's only a couple.  
20                    Councilman Henon.  
21                    You'll be back shortly.

22                    COUNCILWOMAN BASS: Okay.

23                    COUNCILMAN HENON: Thank you.  
24                    I have a few questions  
25          regarding the Zoning Board. I could ask

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 the ZBA, right, today?

3 MS. FADULLON: Yeah. She's not  
4 going anywhere. She's hiding, but she's  
5 not going anywhere.

6 COUNCILMAN HENON: Great.

7 So there were some technical  
8 concerns about moving the ZBA because of  
9 shared staff, I think, as I recall last  
10 year. How did we work around that, and  
11 were there any other staffing changes?

12 MS. SHARPE: I think the ZBA  
13 staff, which there are five, is part of a  
14 larger unit in L&I, which does all of  
15 their boards that deal with the public.  
16 I think maybe seven, nine. I'm not sure  
17 the total. And they will continue to  
18 work with the other staff that's there.  
19 They will happen to just be relocated to  
20 1515 Arch, but they still maintain their  
21 relationships that they have with the  
22 existing staff. So we don't anticipate  
23 any major problems from them relocating.

24 COUNCILMAN HENON: Okay. How  
25 does an appeal get a calendar date?



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MS. SHARPE: The staff  
3 schedules it. The ZBA staff schedules  
4 it.

5 COUNCILMAN HENON: So when does  
6 a date get moved? So the staff moves the  
7 date themselves?

8 MS. SHARPE: So I think they  
9 have somebody who does intake if you come  
10 in to schedule an appeal and they look at  
11 the calendar, see what's available. I  
12 think they schedule it at a certain time.  
13 That date can change if there is a  
14 continuance which is requested by the  
15 opponent or if the case is not moving  
16 forward and the Board needs to continue  
17 it. And so then they'll move the date,  
18 but I don't -- I don't believe they just  
19 move dates just to move dates. They  
20 schedule it, it's the date, and then it  
21 has to go through a continuance process.

22 COUNCILMAN HENON: Who decides  
23 who gets notified?

24 MS. SHARPE: In terms of what?

25 COUNCILMAN HENON: In terms of

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           ZBA, the dates, the changes, the  
3           notification for the community. So  
4           there's several notifications.

5                   MS. SHARPE: Right. So there's  
6           the orange poster which needs to be on  
7           site to indicate that there is a Zoning  
8           Board hearing at some point. There's the  
9           RCO notification process, which means the  
10          opponent gets a list of required  
11          addressees from the Planning Commission  
12          to send notifications out about the case  
13          or to hold a public meeting. So who  
14          decides -- I mean, it's part of what must  
15          be done during the process.

16                   COUNCILMAN HENON: So I think  
17          the process could be improved a little  
18          bit by getting a calendar date solidified  
19          early on so we know and having that date  
20          made -- I mean, possibly made part of the  
21          notification process.

22                   MS. SHARPE: It is.

23                   COUNCILMAN HENON: So letters  
24          can go out to the applicants and the RCOs  
25          so they have the calendar date.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MS. SHARPE: I see where you're  
3 going.

4 COUNCILMAN HENON: I just think  
5 there should be better coordination.

6 MS. SHARPE: Yeah, because  
7 sometimes they don't have the exact date,  
8 but they need to hold a public meeting,  
9 so it's not always --

10 COUNCILMAN HENON: Exactly.

11 MS. SHARPE: Yes.

12 COUNCILMAN HENON: So notice  
13 goes out without a date, a date certain.  
14 So basically, hey, you know, you're going  
15 to -- here are the issues, here's the  
16 refusal --

17 MS. SHARPE: But we don't know  
18 when the hearing is.

19 COUNCILMAN HENON: We don't  
20 know when the schedule is.

21 Additionally, when a hearing is  
22 rescheduled, is there nothing going out  
23 related to notification process that  
24 comes from the Planning Commission?

25 MS. SHARPE: For the ZBA

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 hearing?

3 COUNCILMAN HENON: For the  
4 Planning Commission themselves.

5 MS. SHARPE: No. We don't send  
6 any notifications about the Zoning Board  
7 of Adjustment hearings. As an agency,  
8 no, we don't.

9 MS. FADULLON: Right. So I  
10 think, just to clarify, when an appeal  
11 goes into the Zoning Board of Adjustment,  
12 there is a notice that comes out from the  
13 Planning Commission as part of the RCO --

14 MS. SHARPE: As part of the RCO  
15 process.

16 MS. FADULLON: -- that says  
17 this is -- that there's been an appeal  
18 filed and that you have to hold a public  
19 meeting and yadda, yadda, but sometimes  
20 it hasn't been given a calendar date at  
21 that time.

22 MS. SHARPE: Correct.

23 MS. FADULLON: Right? So I  
24 understand why notices -- there are  
25 notices that go out that don't have a

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 calendar date because the calendar date  
3 is not known yet.

4 I will say this: When Eleanor  
5 and I met with the ZBA staff last week,  
6 one of the things that was specifically  
7 mentioned, because the RCO process is  
8 administered by the Planning Commission  
9 but the appeals process is administered  
10 by the Zoning Board of Adjustment, is  
11 that they were very much looking forward  
12 to having the ability to potentially  
13 coordinate those two processes better and  
14 having both staffs in the same building  
15 so that they could work to really  
16 understand how these different processes  
17 work so we can make sure that they're  
18 coordinated together as much as possible.

19 COUNCILMAN HENON: And it makes  
20 sense as we, I guess, find out some of  
21 the technical challenges along the way to  
22 coordinate like that.

23 MS. FADULLON: Right. And  
24 just -- I mean, if a calendar date is  
25 changed, the developer is required to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           repost, so they should get new orange  
3           posters that are put up that shows the  
4           new date and they should be re-notifying  
5           the RCO of the date.

6                    COUNCILMAN HENON: Okay. I'll  
7           wait until other members, unless there's  
8           time. I have two more questions.

9                    COUNCIL PRESIDENT CLARKE: We  
10          do have an issue with the interpreter has  
11          to leave at 1 o'clock. So --

12                   COUNCILMAN HENON: Real quick  
13          then, are all the neighborhood letters  
14          considered at the hearings, at ZBA  
15          hearings?

16                   MS. SHARPE: The ZBA is an  
17          independent board, so they are presented.  
18          To the degree that they're considered or  
19          not considered, your guess is as good as  
20          mine.

21                   MS. FADULLON: Right. So if  
22          the neighborhood group writes a letter to  
23          the ZBA staff or the Chair of the Zoning  
24          Board, that's usually included in their  
25          information package that they have in

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 front of them.

3 COUNCILMAN HENON: So from a  
4 legal standpoint, do the RCOs or  
5 neighborhood community organizations,  
6 when they submit a letter, again, from a  
7 legal perspective, do they have standing  
8 at the Zoning Board?

9 MS. FADULLON: I don't know. I  
10 mean, what the Zoning Board is there to  
11 rule on is generally hardship. Who has  
12 standing and who -- that's a legal  
13 question.

14 COUNCILMAN HENON: Okay. Well,  
15 I'll see if I can get a legal answer on  
16 that.

17 Are there transcripts for the  
18 ZBA hearings?

19 MS. FADULLON: Yes.

20 COUNCILMAN HENON: And are they  
21 available and can somebody get access to  
22 them?

23 MS. FADULLON: I think there's  
24 a fee.

25 MS. SHARPE: There's a cost.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MS. FADULLON: There are  
3 transcripts, because it is a  
4 quasi-judicial proceeding. So there are  
5 transcripts. You have to request it, and  
6 I do believe there's a cost for it.

7 COUNCILMAN HENON: Okay.

8 Thank you, Council President.

9 COUNCIL PRESIDENT CLARKE:

10 Thank you, Councilman.

11 The Chair recognizes Councilman  
12 Green.

13 COUNCILMAN GREEN: Thank you,  
14 Council President.

15 I just want to follow up on  
16 some questions that were made earlier  
17 regarding affordable housing, but also  
18 more specifically regarding housing  
19 opportunities with people that have  
20 physical and learning differences. Just  
21 yesterday I learned that we recently have  
22 a new ramp outside of City Hall to make  
23 City Hall more accessible, but I want to  
24 get a perspective on what are some of the  
25 policy goals and objectives of the



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           Planning and Development Department  
3           regarding providing more housing  
4           opportunities for people that have  
5           physical or learning differences in the  
6           City.

7                       MS. FADULLON: With our housing  
8           dollars that we put out, we do require  
9           that projects are visitable, which means  
10          that the doorways have a width that folks  
11          that maybe need the assistance of a  
12          wheelchair that they can access, that  
13          there's a bathroom on the first floor,  
14          that there's a zero grade entrance. We  
15          also encourage that -- well, actually we  
16          require a certain percentage of the units  
17          are developed for folks that have some  
18          kind of challenge, and then we also -- we  
19          try to give points, additional points,  
20          for folks who do over and above.

21                      I think, again, we all  
22          recognize that folks shouldn't be in a  
23          nursing home just because they're in a  
24          wheelchair or have some other kind of  
25          issue, that that's not the most efficient

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 way to house them. Again, this all just  
3 comes --

4 (Applause.)

5 MS. FADULLON: This all comes  
6 down to a resource issue. We promote  
7 that type of unit at that time of  
8 development, but unfortunately we can  
9 only support so many developments a year  
10 with the dollars that we have.

11 COUNCILMAN GREEN: I have some  
12 additional questions regarding the  
13 Philadelphia Nursing Home, but in  
14 reference to -- how many units would you  
15 say per year are specifically identified?  
16 I know you said visibility, but how many  
17 units per year based on the units we're  
18 helping to develop are either identified  
19 for people that have physical or learning  
20 differences or are, quote/unquote,  
21 visitable?

22 MR. PURNELL: Councilman, I  
23 don't have the exact number. There is a  
24 requirement around the rules of 504  
25 accessibility of a percentage. I believe

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           it's 5 percent accessible units and a  
3           designated percentage for the hearing  
4           impaired, but we can get those numbers  
5           for you.

6                        COUNCILMAN GREEN: Yeah. I  
7           mean, having in a prior experience worked  
8           in the Law Department, my understanding  
9           is it's been 5 percent for a long time.  
10          It was 5 percent back when I was  
11          representing OHCD. So I guess my  
12          question is, what steps are we taking to  
13          increase that percentage to a greater  
14          percent? Because 5 percent is a very  
15          small number.

16                      MS. FADULLON: Right. So just  
17          to clarify, we do 10 percent for physical  
18          issues and then we do an additional 5  
19          percent on top of that for hearing and  
20          vision impaired.

21                      COUNCILMAN GREEN: And so that  
22          number also brings back to my memory from  
23          being in the Law Department. I guess the  
24          question is, have we done any type of  
25          census or analysis in reference to the

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           number of people in the City of  
3           Philadelphia that have physical or  
4           learning differences where we try to get  
5           to the percentage to match or try to work  
6           towards a goal of matching the percentage  
7           of people living in our city that have  
8           physical or learning differences to what  
9           we currently allocate on an annual basis?

10                   MS. FADULLON: So that  
11           information is included in our assessment  
12           of fair housing as part of our  
13           Affirmatively Furthering Fair Housing  
14           Plan, but we can get you the specific  
15           information about that.

16                   COUNCILMAN GREEN: Okay.  
17           Thank you, Council President.

18                   COUNCIL PRESIDENT CLARKE:  
19           Thank you, Councilman.

20                   The Chair recognizes  
21           Councilwoman Bass.

22                   COUNCILWOMAN BASS: Thank you,  
23           Mr. President. And I know we are short  
24           on time, so I'm going to ask my questions  
25           and if we could get really brief --

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MS. FADULLON: I will come talk  
3 to you any time.

4 COUNCILWOMAN BASS: Thank you.  
5 I appreciate that. But I know my  
6 colleagues, I think a couple of them  
7 might have questions. So if we could  
8 have the answers just be really  
9 condensed.

10 I just wanted to ask really  
11 quickly, one of the things that I have a  
12 concern about is conflicts of interest,  
13 not just in any one particular department  
14 but I think across the spectrum here in  
15 the City of Philadelphia. And can you  
16 talk about very briefly what your office  
17 does to avoid conflicts of interest,  
18 particularly when it comes to developers,  
19 particularly developers who might be  
20 favored or might be better known? But  
21 it's something that I think we see over  
22 and over again in City government. How  
23 do we avoid conflicts when it comes to  
24 planning, when it comes to development,  
25 when it comes to acquisition, all of

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 these things?

3 MS. FADULLON: Right. So I  
4 think the key there is, one, to have as  
5 transparent a process as we possibly can.  
6 And then like every other department, we  
7 have integrity officers within each of  
8 our agencies that if they see any issues,  
9 they are -- they report those to the  
10 Integrity Office. And then I think it's  
11 just incumbent on folks, if there is a  
12 conflict, to announce the conflict and  
13 recuse themselves and make sure that  
14 they're not involved in any of those  
15 chains, those authority chains or  
16 decision chains.

17 COUNCILWOMAN BASS: Very good.

18 Number two, can you talk a  
19 little bit about how do we streamline  
20 development here in Philadelphia. And  
21 because we're short on time, I'm not  
22 going to ask you to go through the entire  
23 process of development in the City of  
24 Philadelphia. I know we have some tools  
25 like the Land Bank which have been

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           helpful, but it still takes way too long.  
3           I have the development of the Germantown  
4           Y that we've been trying to get off the  
5           ground. It's moving forward, but it's  
6           moving at a snail's pace.

7                       MS. FADULLON: Right.

8                       COUNCILWOMAN BASS: A dead  
9           snail's pace. It's moving very slowly.

10                      MS. FADULLON: Just quickly, I  
11           think some of those issues are related to  
12           the development process in Philadelphia,  
13           and that's why we have Development  
14           Services, to try to help work through  
15           those issues. And then some of those are  
16           related to market and financing, and  
17           sometimes it's difficult to be able to  
18           put together the sources of financing in  
19           everything, and it feels like it takes a  
20           long time.

21                      My good friend, Cecilia Moyep  
22           (ph), used to say to people, how long  
23           have you been working on it?

24                      And she'd say, five years.

25                      And she said, great. You're

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 about halfway through.

3 I mean, and that's not what  
4 we're going for, but some of these  
5 projects are complicated and the sources  
6 of financing and the laboring, and  
7 unfortunately it takes some time.

8 COUNCILWOMAN BASS: Is that  
9 something that we do in the City of  
10 Philadelphia to help developers get over  
11 that hurdle? Do we help with helping  
12 them get pre-approved for projects,  
13 helping them -- is that something that  
14 the City does to be helpful?

15 MS. FADULLON: I think we are  
16 really working to figure out how we can  
17 be creative about financing some of these  
18 things and helping folks out when we have  
19 the ability to do that, yes.

20 COUNCILWOMAN BASS: Is that  
21 something that's in the works by Planning  
22 and Development?

23 MS. FADULLON: Say that again.

24 COUNCILWOMAN BASS: Is that  
25 something that you're actively working



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 on?

3 MS. FADULLON: Yeah. It's  
4 something we're actively working on. I  
5 mean, again, really quickly, just for  
6 example, the Redevelopment Authority was  
7 designed to have two major functions, one  
8 was land, one was financing. It really  
9 has not been in the financing business  
10 for a number of years. We are trying to  
11 figure out how we kind of get it back  
12 into the line so it has the ability to do  
13 more creative financing.

14 COUNCILWOMAN BASS: Okay. And  
15 really quick, one other question in terms  
16 of what triggers an EOP in the  
17 development process. I guess what my  
18 question is, what do you think about an  
19 EOP being a part of the development  
20 process during the RCO phase? So when a  
21 developer is meeting with an RCO, that  
22 they would have to provide their EOP to  
23 that RCO, so basically to the community,  
24 so that people would know what the plan  
25 is, what kind of diversity they should

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           expect to see on a site. I almost  
3           believe that people are so used to seeing  
4           work sites that are not diversified that  
5           they don't expect to see diversity on a  
6           site, and maybe bringing the EOP up  
7           earlier in the development process with  
8           the community could help address that.

9                       MS. FADULLON: You know, I  
10          think that's probably a question that the  
11          developers should address. I think  
12          sometimes when they're at the community  
13          meeting, it's -- I think it depends on  
14          where they are in the development  
15          process. I would like to encourage  
16          developers to go to the community sooner  
17          as opposed to later. And the development  
18          may not be far enough along to have a  
19          fully formed EOP, but I do think that  
20          they should be prepared to address some  
21          of those questions.

22                      COUNCILWOMAN BASS: Is that  
23          something that you would be open to  
24          having as a regulation, that an EOP  
25          should be included in the RCO process,

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           even if it's not as fully flushed out as  
3           people would like for it to be, but that  
4           there would be something that would be  
5           provided that would tell people, I'm  
6           going to do this particular amount of  
7           local hiring, this percentage of  
8           diversity and women and --

9                       MS. FADULLON: I actually think  
10           that that's -- I'm not trying to avoid,  
11           but I do think that that's a larger  
12           discussion, because I think, honestly,  
13           that there's probably things that could  
14           be done with the EOP to make it more  
15           effective than just percentages. And so  
16           I think that's something that we'd be  
17           willing to talk to you about.

18                      COUNCILWOMAN BASS: Would that  
19           be one of the components, though? If you  
20           want to make the EOP more effective,  
21           would having it being presented at an RCO  
22           meeting to people in the community, would  
23           that be one of the things that you would  
24           think, one of the elements that would  
25           make it more productive, more impactful?

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MS. FADULLON: It's something I  
3 need to think about, to be honest with  
4 you.

5 COUNCILWOMAN BASS: Can we do a  
6 callback? Can you give it some thought  
7 and we'll do a callback on that?

8 MS. FADULLON: Yeah. And I'm  
9 more than happy to talk to you about  
10 that. I think it's something we got to  
11 look at and figure out what makes sense  
12 based on where a development project is  
13 in the process at the point where it  
14 talks with an RCO and then what size the  
15 project is so that it would have a  
16 meaningful EOP plan or a meaningful EOP  
17 component. But I think, yes, working to  
18 figure out how we can maximize diversity  
19 in these projects is definitely something  
20 that we want to work on.

21 COUNCILWOMAN BASS: Great.  
22 Thank you.

23 COUNCIL PRESIDENT CLARKE:  
24 Thank you, Councilwoman.

25 The Chair recognizes Councilman

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Johnson.

3 COUNCILMAN JOHNSON: Thank you,  
4 Council President.

5 So I want to be quick, because  
6 I know we have to take a recess. Just a  
7 couple questions. I noticed that there  
8 isn't an itemized budget for the Land  
9 Bank from the Mayor's proposed budget,  
10 but I do know you are asking for an  
11 increase from 450 to 850, a \$400,000  
12 increase, which I think is great for the  
13 work that the Land Bank is trying to do,  
14 but can you give us a brief synopsis of  
15 what that \$400,000 is going to be  
16 utilized for, what's the Land Bank --

17 MS. FADULLON: Right. So  
18 essentially we put --

19 COUNCILMAN JOHNSON: I still  
20 have a couple --

21 MS. FADULLON: Oh, I'm sorry.

22 COUNCILMAN JOHNSON: --  
23 questions I want to get out so you can  
24 answer.

25 And then also I want to take a

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           look at if you would support strategic  
3           acquisitions beyond that 500 cap that we  
4           have right now. And I know that takes  
5           some funding behind to help y'all reach  
6           your goals. Because one of my biggest  
7           fears is market-rate housing is booming,  
8           private development is going to be moving  
9           forward, but because of the lack of  
10          resources, it's hard for us to keep pace  
11          on affordable workforce and low-income  
12          housing side, and hopefully at some point  
13          in time we're not -- the scarcity of  
14          land, public land, is available where  
15          that balance totally shifts toward all  
16          market rate and just a small slither of  
17          affordable and workforce housing. So I  
18          want to get an idea of your strategy to  
19          go beyond that 500 cap that we have.

20                         And do you also support the tax  
21          lien securitization proposal that's right  
22          now in front of the Administration  
23          regarding the buying up of delinquent  
24          liens from residential homeowners?

25                         MS. FADULLON: All right. So

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           if memory serves me, the first question  
3           is about the Land Bank dollars and the  
4           additional dollars in the budget. So,  
5           yeah, we asked for an increase in the  
6           budget because as land comes into the  
7           Land Bank, there's more cost to the Land  
8           Bank because we have to maintain those  
9           and right now we are required to also pay  
10          sewer and water fees associated with  
11          those. I know there's something in the  
12          works that we wouldn't have to pay those  
13          fees, but right now we do, and we also  
14          have to insure them.

15                    COUNCILMAN JOHNSON: On  
16          City-owned land?

17                    MS. FADULLON: Yes.

18                    COUNCILMAN JOHNSON: So we're  
19          charging our own Administration.

20                    MS. FADULLON: Yes. So just  
21          for insurance and maintenance, as we  
22          bring properties into the Land Bank, the  
23          cost escalates.

24                    Your next question was about  
25          dollars for acquisition. So right now we

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       have about 395 properties on hold. The  
3       cost to acquire all of those based on the  
4       current mechanism that's being talked  
5       about, which is that we would have to pay  
6       taxes, penalty and interest, as well as  
7       Water Department liens' taxes and  
8       interest, would cost us just shy of \$3  
9       million. The total to purchase the 268  
10      that have been approved by the Board of  
11      those 395 would be about \$1.7 million.

12               And I believe you asked me  
13      something else and, I'm sorry, I can't  
14      remember.

15               COUNCILMAN JOHNSON: The last  
16      one was the proposal for the tax lien  
17      securitization.

18               MS. FADULLON: Again, I am not  
19      fully versed on that, to be quite honest  
20      with you. But, again, I think we do have  
21      concerns similar to what happened in the  
22      1997 lien sale, in that we still have too  
23      many of those properties that are  
24      encumbered and are in limbo right now.  
25      And I think until we can understand that



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 that issue won't happen again, that we  
3 would have some concerns.

4 COUNCILMAN JOHNSON: So I do  
5 want to put you on the record at least  
6 for a conversation, because you are the  
7 head planner for the City of  
8 Philadelphia. The collection of the  
9 delinquent tax, which we support, but  
10 also not at the expense of homeowners,  
11 there has to be a conversation with the  
12 Revenue Department, the proposal that's  
13 being put in front of the Mayor right now  
14 to kind of see what's the middle ground  
15 or even if we even move forward with that  
16 particular proposal. And so we know what  
17 happened in early 1990s. We understand  
18 the importance of collecting delinquent  
19 taxes, but we also want to do it in a way  
20 that's fair.

21 So it's good to hear your  
22 perspective, because I would think prior  
23 to me hearing your testimony today that  
24 the proposal is moving forward, it's  
25 great for the City of Philadelphia, and I

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           think yourself being the lead planner  
3           here as it relates to housing and  
4           development plays a vital role in this  
5           conversation. And so I just want to  
6           thank you for your testimony.

7                        COUNCIL PRESIDENT CLARKE:

8           Thank you, Councilman.

9                        The Chair recognizes

10          Councilwoman Blackwell.

11                      COUNCILWOMAN BLACKWELL: I

12          heard you.

13                      Councilwoman Quinones had to  
14          leave, but her question was, which she  
15          left with Councilman Johnson and myself,  
16          is, the City's tax lien sale in 1997 had  
17          an enormous impact on the City's capacity  
18          to develop over 5,000 properties. Can  
19          you commit to reaching out to U.S. Bank  
20          and their servicer, Linebarger, to  
21          discuss what it would take for the City  
22          to reclaim those liens?

23                      MS. FADULLON: Right. So,

24          again, to reiterate, I think what we  
25          realize is that we're in limbo with those

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           properties and I believe that, yes, we  
3           will commit to talking with the Revenue  
4           Department about what their approach is  
5           to deal with that and U.S. Bank.

6                        COUNCILWOMAN BLACKWELL: Thank  
7           you.

8                        COUNCIL PRESIDENT CLARKE:  
9           Thank you, Councilwoman.

10                      We're going to be calling you  
11           back on one of the callback days, and I'd  
12           ask that you please bring the Art  
13           Commission, particularly members of the  
14           Board, with you to discuss an issue that  
15           you're aware of.

16                      MS. FADULLON: Sure.

17                      COUNCIL PRESIDENT CLARKE: So  
18           thank you for your testimony today.  
19           You've been helpful.

20                      MS. FADULLON: Thank you.

21                      COUNCIL PRESIDENT CLARKE:  
22           We're going to take like a ten-minute  
23           recess before we go to Mural Arts and  
24           give the stenographer a chance to deal  
25           with some issues.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Thank you.

3 (Short recess.)

4 COUNCIL PRESIDENT CLARKE:

5 We're going to start.

6 Jane, why are you sitting down?

7 You don't want to participate with us

8 today? You're the star.

9 (Witness approached witness  
10 table.)

11 COUNCIL PRESIDENT CLARKE:

12 We're going to move ahead. Our next  
13 presentation testimony will be from Mural  
14 Arts, and testifying is Ms. Jane Golden.

15 MS. GOLDEN: Good afternoon.

16 Thank you so much, President Clarke.

17 COUNCIL PRESIDENT CLARKE:

18 You're welcome.

19 (Applause.)

20 MS. GOLDEN: And our  
21 supporters.

22 COUNCIL PRESIDENT CLARKE: I  
23 have to learn how to do that, bring my  
24 own cheering section.

25 MS. GOLDEN: You have a

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 cheering section, all of us throughout  
3 the City.

4 COUNCIL PRESIDENT CLARKE: It's  
5 all good. Well deserved. Well deserved.

6 MS. GOLDEN: Thank you.

7 COUNCIL PRESIDENT CLARKE:  
8 You're welcome.

9 MS. GOLDEN: So I'm Jane  
10 Golden, the Executive Director of the  
11 City of Philadelphia Mural Arts Program.  
12 Thank you so much for the opportunity to  
13 speak with you today, and thank you to  
14 the many people who are here to support  
15 the arts. Yay.

16 (Applause.)

17 MS. GOLDEN: I'm excited, as  
18 always, to testify for Mural Arts Class  
19 100 and 200 allocations.

20 Those of you who know me know  
21 that I think expansively about the role  
22 art can play for people, for communities,  
23 and society as a whole. I've seen that  
24 impact firsthand for more than 32 years.  
25 When it seems like there's no solution to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           intractable challenges, art can shine a  
3           light on a path towards change. When  
4           there is an amazing opportunity, art can  
5           help people work together and seize it.  
6           It is the spark, the connector, the  
7           illuminator, a source of truth and  
8           meaning in our lives.

9                         Last week I presented alongside  
10          Adam Ali to 22 program officers from the  
11          Robert Wood Johnson Foundation. We met  
12          Adam four years ago in our Porch Light  
13          Program, the work we do in partnership  
14          with the Department of Behavioral Health  
15          and Intellectual disAbility Services. He  
16          now serves as an assistant to artist  
17          James Burns. Adam spoke about the trauma  
18          he has experienced in his life, fleeing a  
19          war-torn country, spending years in  
20          refugee camps, serving time in prison,  
21          and recovering from addiction. Art  
22          became a source of change and opportunity  
23          for him, a way for him to honor his  
24          history while charting a path for the  
25          future.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Through his art, he said he  
3 offers help to others and asks for help  
4 for himself. Adam said, when I make art,  
5 it gives me control over who I am.

6 So how exactly does art  
7 accomplish this? Well, we think it could  
8 be broken down three ways. First, it has  
9 a powerful and transformative impact on  
10 people who participate. Through art,  
11 people find their voices. It's a method  
12 for sharing their experiences and giving  
13 back to their communities. They have a  
14 chance to see themselves in a new light.  
15 They see themselves as artists, not men  
16 and women who are incarcerated. They see  
17 themselves as creators, not people who  
18 struggle with addiction. They see  
19 themselves as a cohort of creators and  
20 makers, not young people who cope with  
21 violence and trauma sometimes on a daily  
22 basis.

23 Finally, art changes hearts and  
24 minds. The stories, experiences, and  
25 perspectives of some of our city's most

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       vulnerable and underrepresented people  
3       receive the attention they deserve,  
4       generating empathy, inspiring engagement,  
5       and educating voters and policymakers.  
6       Yay. We strive to effect change on these  
7       three levels in every single project that  
8       we do across every single part of the  
9       City of Philadelphia.

10               Over the past year, just this  
11       past year, we have sustained a broad  
12       footprint of projects, partners,  
13       education sites, engaging 25,000 people.  
14       Yes. Hands and voices --

15               (Applause.)

16               MS. GOLDEN: -- in our creative  
17       projects.

18               The projects explore the  
19       diverse range of topics - civic leaders,  
20       civil rights heroes, immigrant and  
21       refugee experiences, trash remediation in  
22       South Philly, the wisdom offered by  
23       the I Ching, the media's influence on  
24       youth identity, environmental  
25       stewardship, and many others.



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 We expanded our practice of  
3 turning vacant storefronts into vibrant  
4 hubs, adding new sites in Kensington and  
5 Tacony. Rooted in these spaces, artists  
6 grow relationships with people over time,  
7 developing creative projects that align  
8 precisely to what is needed most in that  
9 community.

10 Hubs also incubate  
11 micro-enterprise, supporting the practice  
12 of local cultural traditions, and offers  
13 a venue for case management and service  
14 provision. One of our favorite hub  
15 stories is the Refugee Women's Textile  
16 Initiative. Thanks to instruction,  
17 space, and resources provided by Mural  
18 Arts' Southeast by Southeast Storefront,  
19 this vibrant community of textile artists  
20 are now forming their own business and  
21 are on the verge of moving into a new and  
22 more accommodating space. You see what  
23 art can do?

24 (Applause.)

25 MS. GOLDEN: Exciting.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 We are humbled by their  
3 leadership, vision, and artwork.

4 The hub space we opened in the  
5 heart of Kensington is in perfect  
6 alignment with the City's commitment to  
7 combat heroin and opioid addiction. Here  
8 working in partnership with non-profits  
9 and City departments and agencies, we  
10 will help give a public voice to private  
11 struggles, see that beauty interrupts the  
12 grit of this part of the City, and help  
13 articulate broader community need. This  
14 site along with other Porch Light  
15 locations like the VA, the Kirkbride  
16 Center, the Broad Street Ministry, North  
17 Philadelphia Hospital show us how the  
18 creation of beauty and meaning opens up a  
19 portal to healing for everybody involved.

20 At the same time, we are  
21 experimenting with citywide exhibitions  
22 that span the City, building awareness  
23 and connection and putting Philadelphia  
24 on the global stage. Open Source was our  
25 first such endeavor in 2015, and Monument

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           Lab slated for the fall of 2017 will be  
3           our second major exhibition. Monument  
4           Lab will ask Philadelphians to think what  
5           is an appropriate monument for the  
6           current City of Philadelphia, questioning  
7           our core values as a city, highlighting  
8           issues of justice and equity. It will  
9           feature more than 20 artists from Philly  
10          and across the globe and will bring  
11          far-reaching attention to Philadelphia  
12          and its history as the birthplace of  
13          American democracy.

14                     In our schools, we are doing  
15          more than ever to ensure art and  
16          creativity remain a key part of  
17          children's education. We are serving  
18          over 2,000 young people, yes. It should  
19          grow all the time.

20                     (Applause.)

21                     MS. GOLDEN: With programs that  
22          span the City, after-school programs,  
23          summer programs, and as of the last few  
24          years, we work during the school day.  
25          Through partnerships with public schools

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 throughout Philadelphia, we are offering  
3 a model that integrates art with core  
4 subjects like math and science and the  
5 humanities.

6 How exciting it was recently to  
7 walk into South Philadelphia High School  
8 and see young people excited about  
9 algebra. Isn't that great? Excited  
10 about algebra. As they visually  
11 demonstrated math through art. Or  
12 Roxborough High School, Roxborough High  
13 School where students answered question  
14 after question about the universe. They  
15 are studying physics. And all this is  
16 happening through art.

17 I get so excited.

18 And through our partnership  
19 with the Department of Human Services, we  
20 are able to serve young people who are  
21 the most vulnerable in our city, young  
22 people grappling with housing insecurity,  
23 aging out of foster care, in and out of  
24 the juvenile justice system. Walking  
25 into a site for young women at Lee's Prep

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           was incredibly depressing until I walked  
3           into the art room, and that art room was  
4           alive with color and design and with  
5           young women who were starting to believe  
6           in their potential.

7                     Our art education program  
8           embodies the principles of project-based  
9           learning, open-ended questions,  
10          collaboration, critical thinking,  
11          problem-solving. Our 100 percent  
12          graduation rate in our advanced programs  
13          and our very high rate of students moving  
14          on to higher ed shows us that our  
15          sustainable, rigorous methodology pays  
16          off.

17                    Within the seed of each public  
18          art project grows the possibility that  
19          our young people, our young people in  
20          this city will be the next generation of  
21          thought leaders.

22                    I also want to mention our  
23          wonderful Guild Program.

24                    (Applause.)

25                    MS. GOLDEN: Which puts

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       individuals reentering society and young  
3       adults on probation to work, beautifying  
4       key public and cultural spaces. Since  
5       2009, the program has enrolled more than  
6       700 participants and has been  
7       astonishingly successful with a  
8       three-year recidivism rate of 24 percent  
9       compared to Pennsylvania's statewide rate  
10      of 60 percent. There you go. Art  
11      matters.

12                   (Applause.)

13           MS. GOLDEN: Those who have  
14      completed the Guild Program describe it  
15      as supportive but disciplined, a place  
16      where they can get back on their feet,  
17      and the positive nature of the work  
18      inspires a renewed sense of personal  
19      meaning and value.

20           Amira Mohamed, one of our star  
21      students and a recent graduate,  
22      explained -- this is a quote from her --  
23      "I went from being a number and an inmate  
24      to being covered in paint, doing  
25      something that I love and giving back to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           the City in a positive way." And I want  
3           you to know Amira is now on her way to  
4           becoming an architect.

5                         Seventy-five percent of our  
6           graduates move on to jobs or other  
7           programs after finishing with us.

8                         We prioritize working at public  
9           spaces like schools and parks and  
10          recreation centers. Just go by Smith or  
11          Happy Hollow or Wister or the beautiful  
12          Martin Luther King Recreation Center and  
13          see the difference, from bleak to  
14          beautiful, exactly what citizens of our  
15          city deserve.

16                        Public art, benches, and other  
17          contributions can make a significant  
18          difference and signal real momentum.  
19          Most of our Guild reentry projects focus  
20          on these kinds of spaces so that the  
21          participants are maximizing their  
22          contributions to communities, and the  
23          dollars have a double impact, workforce  
24          development and revitalization of public  
25          space. It is truly a win-win.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 We are also conscious of the  
3 fact that we have an aging collection,  
4 and we are committed to restoring iconic  
5 murals that continue to be so important  
6 to the communities that help create them.  
7 We believe that Philadelphia's public art  
8 is truly the City's autobiography. The  
9 ideas and images communicate the strength  
10 and resilience of our citizens and the  
11 diverse texture of our communities.

12 Our projects help  
13 Philadelphians understand who we are and  
14 who we aspire to be. And please know  
15 City support is key to our effort to  
16 preserve this legacy.

17 In the process of creating  
18 change, we are contributing to a thriving  
19 creative economy by investing nearly \$2  
20 million annually in artist wages, \$2  
21 million in artist wages. And we are  
22 proud of the fact that we not just employ  
23 artists, but we provide them with  
24 opportunities to grow, to thrive, to make  
25 connections and enrich their careers as



1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       they have enriched the life of our  
3       program and our wonderful city.

4               Today I ask you to join me and  
5       to join Mural Arts in taking pride in the  
6       work and accomplishments I've touched on  
7       today, because they are only possible --  
8       and I want to be really clear about  
9       this -- only possible with your  
10      partnership and support. In addition to  
11      the direct impact of the City dollars,  
12      your investment inspires other funders to  
13      pitch in and match the City's allocation  
14      many times over.

15              As I speak, the world around us  
16      is shifting rapidly. It is marked by  
17      passionate desires and a very deep  
18      despair. A polarizing national election  
19      has left people seeking representation,  
20      dialogue, action, and unity. Vulnerable  
21      communities are uncertain of how they  
22      will be affected by changes to policies  
23      and resources. But in this moment, we  
24      are more invigorated and inspired than  
25      ever by our mission to ignite change, to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           empower artists to be change agents, to  
3           stimulate dialogue around critical  
4           issues, to build bridges of connection  
5           and understanding, to use the wonder and  
6           beauty of collaborative art-making to  
7           provide people with the inspiration and  
8           the tools they need to seize their  
9           future.

10                       Once again, I would like to  
11           thank you so much from the bottom of my  
12           heart for your support and belief in our  
13           work. I also would like to thank Mayor  
14           Kenney, Managing Director Michael  
15           DiBerardinis, Kelly Lee, and the Office  
16           of Arts and Culture. And I want to thank  
17           all of you on City Council for your  
18           support and for your belief in the power  
19           of art to ignite change.

20                       Thank you.  
21                       (Applause.)

22                       MS. GOLDEN: I would be very  
23           happy to answer any questions. We also  
24           have a video I forgot to show, if you  
25           want some extra inspiration.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCIL PRESIDENT CLARKE:

3 Thank you. Thank you so much for your  
4 testimony and your personality.

5 A couple questions. Graphic  
6 design, is there any relationship in  
7 terms of what you do with artists in the  
8 graphic design world?

9 MS. GOLDEN: That's --

10 COUNCIL PRESIDENT CLARKE: The  
11 reason I ask this question, I was taken  
12 on a tour a couple of months ago on  
13 Frankford Avenue and it's like all the  
14 new restaurants, but on the upper floors,  
15 there were all these start-up businesses,  
16 and in one in particular I was quite  
17 impressed with a graphic design business  
18 and they had all these folks working.  
19 They were much younger than me, although  
20 most people are, but there were -- and  
21 being very honest and open, there was not  
22 a significant level of minority  
23 participation in that. And when I talked  
24 to the gentleman that was taking me on  
25 this tour, I talked to him about engaging

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           young people of color in this particular  
3           industry, because that's clearly a  
4           growing industry, and one thing I know  
5           about Mural Arts, you have a very, very  
6           diverse clientele/population in terms of  
7           who you deal with.

8                         Can you talk to me about any  
9           potential nexus between that and this new  
10          growing industry and moving people in the  
11          business start-ups and job opportunity.

12                        MS. GOLDEN: That's a great  
13          question. A couple things. One,  
14          computers revolutionized how murals are  
15          done. So almost every mural -- anyone  
16          who is doing murals now has to learn  
17          photo shop, and to some extent, it is  
18          absolutely graphic design. So for  
19          artists who are coming up in our training  
20          programs, they have to learn that, and  
21          that is just what I feel is a really  
22          relevant skill.

23                        The other thing that I'm really  
24          excited about, we have an entrepreneurial  
25          program for our older kids, and they are

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       not only doing graphic design, they're  
3       also making things. They're making  
4       postcards and posters. They're making  
5       handbags and jewelry. And like graphic  
6       design is just a key skill. Like there's  
7       a program that I love in New York. It's  
8       about design and social change. And so  
9       we've been researching these other  
10      programs and putting that into our  
11      entrepreneurial program, because I think  
12      let's bottom-line it. Our kids have  
13      talent and energy, gifts and strength.  
14      And, Council President, you're right,  
15      what they don't have often are the  
16      opportunities. And so we want to try to  
17      create pathways for them. So thank you  
18      for that great question, because it's  
19      like really important, and this  
20      entrepreneurial program is important and  
21      we need to be as pragmatic as possible.

22                   COUNCIL PRESIDENT CLARKE:

23      Yeah. I mean, unfortunately in today's  
24      world, our workforce -- and I bring up  
25      the Pew report I brought up earlier in

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           terms of the tale of two cities about the  
3           differences in terms of parts of the City  
4           versus the others. I talked about who  
5           owns the businesses in the City of  
6           Philadelphia. I think it was like 78  
7           percent non-minority, and that's clearly  
8           a concern given the diverse demographics  
9           of the City of Philadelphia in terms of  
10          population.

11                        So anything you can do to  
12          create business opportunities would be  
13          very helpful, particularly among young  
14          people who have skill sets but need to be  
15          directed. You have these kids -- I got a  
16          grandson. I mean, these kids, they are  
17          like whizzes, but they're like dealing  
18          with a thing and -- I don't even know  
19          what you call them, right? Tells you how  
20          old I am. But the skill set attributed  
21          to them, like they can take their phone  
22          and do all kinds of awesome stuff, and  
23          I'm saying, they should be able to do  
24          something in terms of creating these  
25          businesses utilizing computers.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 So whatever you can do or  
3 whatever you recommend, because I'd  
4 rather put more money in that program  
5 than some of the other programs in some  
6 of these other departments, because the  
7 likelihood that it's going to increase  
8 job opportunities for people in some of  
9 these communities, like the Strawberry  
10 Mansions where I have a significantly  
11 high unemployment rate, it will be  
12 helpful to us and I'm sure other  
13 Councilmembers in their districts if we  
14 can identify those opportunities.

15 MS. GOLDEN: I also -- just to  
16 hang in there with that question for a  
17 minute. I think our hub spaces also have  
18 provided a glimpse how we can combine  
19 entrepreneurship with art-making and  
20 revitalize a corridor. So down in South  
21 Philly, I mean, it's pretty amazing that  
22 every day 60 to 70 people are going in  
23 and using the space, and now the women  
24 who got the grant from the Commerce  
25 Department who are creating textiles who

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       are selling it, I mean, I can imagine a  
3       space like that on Ridge Avenue or Cecil  
4       B. Moore, like right in the heart of the  
5       neighborhood where you can have computers  
6       and you can be -- you can actually be  
7       doing work for the other storefronts  
8       along the corridor. That's what we did  
9       in West Philly. I mean, that is an  
10      absolute win. I completely agree with  
11      you.

12                   COUNCIL PRESIDENT CLARKE: All  
13      right.

14                   MS. GOLDEN: You can see how  
15      excited I'm getting, because I've seen it  
16      with my own eyes the changes that occur.

17                   COUNCIL PRESIDENT CLARKE: All  
18      right. So I'm going to ask Chris to go  
19      ahead and reach out to you. In terms of  
20      space, after L.P. Hill School in  
21      Strawberry Mansion, 31st and -- there was  
22      actually a story today in the Inquirer  
23      about the PAL -- no. It was on Channel  
24      6, that's what it was, yesterday. And  
25      we're putting a new PAL in there. It's a



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           school that was closed a couple years  
3           ago, but we're repurposing that school,  
4           and in terms of a space, it would be  
5           ideal if we can have space in that  
6           particular location right in the middle  
7           of something we need to clearly address.  
8           So I'll have them reach out and see if we  
9           can look at that.

10                       MS. GOLDEN: That would be  
11           great.

12                       COUNCIL PRESIDENT CLARKE: And  
13           I'm sure other Councilmembers will  
14           identify locations in their districts as  
15           we proceed. All right?

16                       MS. GOLDEN: Wonderful. Thank  
17           you.

18                       COUNCIL PRESIDENT CLARKE:  
19           Thank you. Again, thank you for your  
20           great work.

21                       MS. GOLDEN: Thank you so much,  
22           Council President.

23                       COUNCIL PRESIDENT CLARKE: The  
24           Chair recognizes Councilman Greenlee.

25                       COUNCILMAN GREENLEE: Thank

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 you, Mr. President.

3 Just very quickly. I don't  
4 have a question, but I have a comment  
5 that I think a lot of us share. Just to  
6 acknowledge the great work that the Mural  
7 Arts Program does. Particularly to  
8 acknowledge -- I know this is something  
9 particularly important to Councilman  
10 Jones -- the work you do with inmates and  
11 what you do in making them productive  
12 returning citizens. You gave that great  
13 example of that young woman there.

14 So I think everything you do --  
15 obviously we don't have unlimited funds  
16 in the City, but I think it's safe to say  
17 whatever money we give the Mural Arts is  
18 very productive and benefits the City in  
19 many ways. So, again, thank you.

20 MS. GOLDEN: Thank you very  
21 much. We like to stretch a dollar as far  
22 as we can. We're very grateful and we're  
23 humbled by the support that the City  
24 gives us.

25 COUNCILMAN GREENLEE: Thank

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 you.

3 Thank you, Mr. President.

4 COUNCIL PRESIDENT CLARKE:

5 Thank you, Councilman.

6 The Chair recognizes Councilman  
7 Jones.

8 COUNCILMAN JONES: Thank you,  
9 Mr. President.

10 I just have really one question  
11 and then a comment. Can you come testify  
12 every day? You bring a certain energy  
13 and enthusiasm that is transformative  
14 even here, because you can tell -- we can  
15 tell you love what you do and that you  
16 give it as much as it gives you. And so  
17 we can tell that.

18 I just want to make the comment  
19 of there is a lot at 55th and, I'm going  
20 to guess, right above Lansdowne in my  
21 district. When I first got elected, it  
22 was the place people go to do bad things,  
23 and that's all I'll say. If you go by  
24 there now, it took sewers and made  
25 babbling brooks. She took a wall and

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           made it like a piece of canvas with the  
3           sun that sparkles on pieces of  
4           crystal-like tile that's on there and a  
5           gazebo. People get married there now.  
6           People go there for family reunions,  
7           picnics, barbecues and things like that.

8                         So the transformative nature of  
9           it is real. It makes abandoned spaces  
10          better. It makes people's spirit better.  
11          So I'm thankful. You did it in the other  
12          end of my district up at a dingy train  
13          station up on Wissahickon, and we went  
14          there and it's very industrial. Tens of  
15          thousands of people daily going through  
16          there looking at a place that they would  
17          not stop and get off of the train. Now  
18          because of the mural there, people are  
19          stopping and wondering what's going on in  
20          that community.

21                        So I'm grateful for what you do  
22          for returning citizens. I'm grateful for  
23          what you do for young people. But those  
24          spaces that you transform determine how  
25          people view our city.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 So I know you probably do this,  
3 but art tours of each of the murals that  
4 could be done I think is truly  
5 appropriate. These locations -- I always  
6 remember the number one -- and it's not  
7 in my district, but the great late Lucien  
8 Blackwell's mural where he is bigger than  
9 life totally transformed that corner. So  
10 you do it where you do, and maybe you  
11 take Council on a tour.

12 MS. GOLDEN: Oh, that would be  
13 great.

14 COUNCILMAN JONES: By all of  
15 the sites.

16 MS. GOLDEN: Oh, my gosh, we  
17 would love that. We would just totally  
18 love that. We do have a tour program and  
19 it's 15,000 visitors a year come on the  
20 tours, which is great, because we think  
21 people should go into the neighborhoods  
22 and see everything going on that's great.  
23 Like, great, you come to Philly to see  
24 the tourist attractions. That's nice.  
25 But I say get out in the neighborhoods

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 and see everything that's inspiring.

3 And we're going to keep doing  
4 that, but we would love to take Council  
5 on a tour. And also just as you  
6 mentioned about mosaic, that goes back to  
7 the Council President's question too  
8 about other skills. So now we're doing  
9 mosaic, stained glass. We even did a  
10 fresco in Tacony, so that artists,  
11 they're learning new skills and then we  
12 provide the opportunity for them to  
13 express themselves and make spaces  
14 beautiful. So as individual  
15 transformation is happening, communal  
16 transformation is happening. That's why  
17 I say it's a win-win.

18 COUNCILMAN JONES: Thank you,  
19 Mr. President.

20 COUNCIL PRESIDENT CLARKE:  
21 Thank you, Councilman.

22 The Chair recognizes Councilman  
23 Oh.

24 COUNCILMAN OH: Thank you very  
25 much, Council President. I apologize. I

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 seem to be allergic to my seat.

3 Listen, thank you very much. I  
4 just wanted to say it's always a pleasure  
5 to have you here. You're like the George  
6 Washington Carver of paint. You do like  
7 a 101 things with paint, and all of it  
8 very good. It's so innovative. Any time  
9 we ask you a question, you have an  
10 answer, well thought out, very  
11 intelligent, and I really appreciate it.  
12 I think every dollar that you have is  
13 well spent.

14 I'd also like to say, Council  
15 President, that Jane Golden is one of the  
16 most just wonderful people to work with.  
17 Any time we have an idea, suggestion,  
18 she's just so willing and ready to see  
19 the good in it and try to make it work,  
20 which is unfortunately not true of  
21 everyone we work with in City Hall.

22 But I just want to say I really  
23 appreciate the level of respect that you  
24 give us, and when we talk with you, you  
25 treat us as though we're trying to do

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           something good and something helpful. So  
3           just keep up the good work.

4                     MS. GOLDEN: Thank you very  
5           much. That means a lot to me. I  
6           appreciate that.

7                     COUNCIL PRESIDENT CLARKE:  
8           Thank you, Councilman.

9                     The Chair recognizes  
10          Councilwoman Reynolds Brown.

11                    COUNCILWOMAN BROWN: Good  
12          afternoon.

13                    MS. GOLDEN: Good afternoon.

14                    COUNCILWOMAN BROWN: I want to  
15          join the chorus and underscore all that  
16          has been shared, and I want to thank you  
17          for listening to us over the years. I  
18          always take a look-see at a commissioner  
19          or secretary's official department, and  
20          the diversity is rich and quite  
21          inclusive. That matters to us, and we  
22          know it matters to you, and it should not  
23          go unrecognized, because we're still  
24          trying to get better as a government to  
25          ensure that there is diversity up and



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           down the ladder. And so you are to be  
3           commended for that.

4                       MS. GOLDEN: Thank you.

5                       COUNCILWOMAN BROWN: I'm  
6           curious if you've ever thought about  
7           doing a mural dedicated to TSOP, The  
8           Sound of Philadelphia.

9                       MS. GOLDEN: Yes.

10                      COUNCILWOMAN BROWN: Just a  
11           thought.

12                      MS. GOLDEN: I think it's a  
13           great idea actually. We have thought  
14           about that, and if you could work with us  
15           on it, I think --

16                      COUNCILWOMAN BROWN: Oh, I know  
17           everything about The Sound of  
18           Philadelphia that one should know.

19                      MS. GOLDEN: I actually think  
20           it's missing from the collection and that  
21           we should do that.

22                      COUNCILWOMAN BROWN: Is that  
23           right?

24                      MS. GOLDEN: I do. We've sort  
25           of done it in bits and pieces, but

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 something big and dramatic.

3 COUNCILWOMAN BROWN:

4 Particularly given the new -- it would be  
5 an enterprise, real estate enterprise,  
6 that Mr. Gamble is doing even in  
7 Councilman Clarke's or Councilman  
8 Kenyatta Johnson's district. And he's  
9 written 3,000 songs and 60 No. 1 hits and  
10 every 13 minutes in America somebody is  
11 playing his music. So I think that's  
12 certainly worthy. Every 13 minutes  
13 around the world somebody is playing  
14 something from his catalogue of music.  
15 So with that type of accomplishment or  
16 achievement, I certainly think Kenny  
17 Gamble and Leon Huff are worthy.

18 MS. GOLDEN: Yeah. You know,  
19 we did a mural with Kenny Gamble in South  
20 Philadelphia, but you know what, he's so  
21 humble, he wanted a lot of other people  
22 in it, so it wasn't about The Sound of  
23 Philadelphia, and that is overdue.  
24 Absolutely.

25 COUNCILWOMAN BROWN: So that's

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 food for thought, and let's figure out a  
3 way where we can make that happen.

4 MS. GOLDEN: That would be very  
5 inspiring. Thank you.

6 COUNCILWOMAN BROWN: Thank you  
7 for your work.

8 MS. GOLDEN: Thank you.

9 COUNCIL PRESIDENT CLARKE:  
10 Thank you, Councilwoman.

11 The Chair recognizes  
12 Councilwoman Blackwell.

13 COUNCILWOMAN BLACKWELL: Thank  
14 you, Mr. President.

15 I know that early on they were  
16 talking about 500,000 more dollars. I  
17 know you would like that, and we support  
18 it.

19 And let me say also thanks for  
20 all you do and thanks for getting ready  
21 to do Tim Spencer. And yesterday when we  
22 did a tour of my last five recreation  
23 centers where we had not toured, we went  
24 to Miles Mack and they were talking about  
25 the mural that Gabe Tiberino did and were

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           saying -- I told them, well, I'll talk to  
3           her. They were talking about getting it  
4           spruced up.

5                       MS. GOLDEN: Okay. No problem.

6                       COUNCILWOMAN BLACKWELL: Many  
7           of you know we have Tiberino family  
8           museum in my area. And on the side of  
9           MSB, if you see those big pictures, they  
10          are part of the Tiberino collection, and  
11          Jane Golden is responsible for that as  
12          well as those with Lucien Blackwell and  
13          everybody else in Philadelphia.

14                      So we are honored. We say  
15          thank you, and we're supporting any  
16          funding you can get.

17                      MS. GOLDEN: Councilwoman  
18          Blackwell, thank you. And I want to say  
19          that Lucien Blackwell is being -- that  
20          mural is being repaired as we speak.

21                      Where is Willis?

22                      There is the artist right  
23          there, Willis Humphrey.

24                      COUNCILWOMAN BLACKWELL: Thank  
25          you, Willis.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MS. GOLDEN: And he's also  
3 painting the Tim Spencer mural.

4 COUNCILWOMAN BLACKWELL: Thank  
5 you.

6 Thank you, Mr. President.

7 MS. GOLDEN: Taking care of  
8 business.

9 COUNCIL PRESIDENT CLARKE:  
10 Thank you, Councilwoman.

11 The Chair recognizes Councilman  
12 Henon.

13 COUNCILMAN HENON: Thank you,  
14 Council President.

15 And hello, Jane Golden. It's  
16 always a pleasure being in your presence,  
17 and we've all had positive experiences.  
18 We see Mural Arts and not just the murals  
19 themselves but the programs revitalizing  
20 neighborhoods, one neighborhood at a  
21 time. I mean, it's successful. It's a  
22 model that works, if it's a priority, and  
23 I think that this Council has shown that  
24 Mural Arts and its programs are a  
25 priority, and we want to continue that.

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           And you do extremely well by just  
3           showcasing, just promoting and presenting  
4           what you do on a regular basis without  
5           coordination throughout this budget  
6           process so well.

7                         But this is an opportunity also  
8           to talk about some of your testimonies,  
9           and I just wanted to clarify something in  
10          your testimony on Page 1 under the  
11          Community Mural Arts and Special  
12          Projects. You list that there's a goal  
13          to ensure 75 to 100 projects produced  
14          annually increase from 75 to -- 95 to 120  
15          over a five-year plan. However, on Page  
16          4, you state there will be 30 to 40  
17          community mural projects. Can you just  
18          clarify for the record how many mural  
19          projects you can complete on an annual  
20          basis and how many additional projects  
21          you undertake and complete in a given  
22          year?

23                         MS. GOLDEN: Well, our goal is  
24          between 50 and 100. We probably skew  
25          closer to 100 projects. That's a

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           combination of big, little, indoor and  
3           outdoor, complicated and simple. But,  
4           you know, the body of work every year  
5           probably is closer to about 100 projects.

6                     Let me just confer with my  
7           colleagues for one minute.

8                     (Witness approached witness  
9           table.)

10                    MS. REILLY: Joan Reilly, Chief  
11           Operating Officer with the Mural Arts  
12           Program.

13                    COUNCILMAN HENON: Good  
14           afternoon, Joan.

15                    MS. REILLY: Good afternoon. I  
16           think it might also be -- in the  
17           community murals we list all the  
18           projects. So work that we do with the  
19           Art Ed Program, with the Restorative  
20           Justice Program, with Porch Light are  
21           often listed separate from the Community  
22           Mural Program, which is the more  
23           traditional projects where we're working  
24           up in the neighborhoods and engaging  
25           folks like we're doing up in Tacony.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCILMAN HENON: And I state  
3 that publicly here because I know that  
4 under the budget that you have and the  
5 monies that you raise, you are completing  
6 so many additional projects and trying to  
7 squeeze them in on a shoestring budget, I  
8 just wanted to recognize that.

9 MS. REILLY: We appreciate  
10 that.

11 COUNCILMAN HENON: Because you  
12 can see it in just what you do and what  
13 is funded.

14 Well, speaking of Tacony, you  
15 mentioned in your testimony about the  
16 great storefront and hubs that Mural Arts  
17 has been working on and which, as you  
18 know, I know plenty about because of the  
19 Tacony Library and Arts Building, which  
20 we call LAB, that is on Torresdale  
21 Avenue, and I share the same goal. We  
22 share the same goal in allowing the  
23 creativity of Mural Arts in staffing a  
24 center of cultural engagement that helps  
25 kick-start the economy, and that is



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           proven. You can quantify that. You can  
3           really benchmark it. And I think as we  
4           move towards program-based budgeting, I  
5           mean, you should fully take advantage of  
6           that, because your effectiveness is  
7           easily -- can put bode on paper to, I  
8           guess, support all the various programs  
9           that we have.

10                        But do you have any data or  
11           feedback from the corridor managers about  
12           specific impacts the storefront hubs are  
13           having on economic activity?

14                        MS. GOLDEN: That's a great  
15           question, and actually I would talk to  
16           Alex and get back to you on that. That  
17           is -- I don't think -- I don't have it on  
18           the top of my head, but that is something  
19           that we should talk to Alex about,  
20           because I would imagine judging from the  
21           number of people who are in and out of  
22           there all the time, that we have --  
23           there's a way to look at it so that we  
24           could measure the effectiveness of the  
25           space.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 I do know in South  
3 Philadelphia, where we've been there  
4 longer, that we do count how many people  
5 have come in and the changes in that  
6 neighborhood. So we should be able to do  
7 that in Tacony, especially because we  
8 have such a good partner with the CDC.

9 COUNCILMAN HENON: And I don't  
10 have the data myself, but I can give you  
11 the feedback from --

12 MS. GOLDEN: That would be  
13 great.

14 COUNCILMAN HENON: Just from my  
15 own storefront commercial corridor.  
16 Increased activity, increased foot  
17 traffic, also increases visibility,  
18 increases viability, increases the  
19 commercial corridors to enroll in the  
20 Storefront Improvement Programs that we  
21 have, the SafeCam programs that we have,  
22 and I have seen just in a short period of  
23 time a little uptick in people coming to  
24 the corridor and how people feel just in  
25 the short period of time.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Also in your testimony you  
3 mention that you are able to restore 20  
4 murals a year. How many are you  
5 responsible for maintaining overall?

6 MS. GOLDEN: Well, you know,  
7 the extant collection, there's several  
8 thousand murals in the City of  
9 Philadelphia. We've lost some and that  
10 we create new ones, but let's say it  
11 balances out to several thousand. We're  
12 responsible for all of them and, P.S.,  
13 we're also responsible for murals we  
14 don't create. Because when the  
15 Brandywine Workshops brings Keith Haring  
16 here in 1989 -- people will do a mural  
17 and they won't think, well, what happens  
18 to the mural afterwards. Like we have  
19 restored so many City Year murals. City  
20 Year is a very nice program, but they're  
21 not thinking about mural restoration. So  
22 who are people calling? Mural Arts. And  
23 we're not going to say, oh, sorry, it  
24 wasn't our mural. It has to sit there.  
25 We will, you know -- of course we'll see

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           how you could help us, but we were very  
3           good citizens, and so we restore our  
4           collection and others. And we want  
5           people to know that we are completely  
6           truly 100 percent responsible for the  
7           public art that we're creating in the  
8           City. And so we -- some of the -- that's  
9           why the City funds are just a godsend,  
10          completely invaluable, and then we try to  
11          raise money wherever we can to leverage  
12          it so we can triple the amount of  
13          projects that we're doing.

14                   Also there's like an art and  
15          science to restoration, so we're training  
16          people in restoration as well. So it's  
17          really like a field of work. So it's  
18          become like -- it's very interesting to  
19          look at it in that respect.

20                   But please know, everybody  
21          here, we are responsible and we will take  
22          care of those murals, and if you see a  
23          mural that looks old, faded, a bit  
24          tattered, graffiti, anything, you tell  
25          us. If it's graffiti, 24 to 48 hour

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           response time. We put our names on the  
3           line for that, and then we will also put  
4           it on our restoration database and it  
5           will get planned to be fixed up.

6                       MS. REILLY: And to clarify, in  
7           the long run, we won't necessarily be  
8           preserving all of the murals. Some  
9           murals, as Jane says, go to mural heaven  
10          at some point in time. Neighborhoods  
11          change. Depending on the cost of the  
12          restoration, it may stay. It may be  
13          decommissioned, but we do that  
14          thoughtfully, we do that in partnership  
15          with community, and we'll always do that  
16          in partnership with your offices if it's  
17          in your district.

18                      So it's a complex problem, and  
19          many more people want to invest in new  
20          work and not maintain what we have, and  
21          we think both are important. It's a  
22          treasure for the City of Philadelphia  
23          that we take very seriously.

24                      COUNCILMAN HENON: Thank you.

25                      COUNCIL PRESIDENT CLARKE:

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Thank you, Councilman.

3 The Chair recognizes Councilman  
4 Taubenberger.

5 COUNCILMAN TAUBENBERGER:

6 Council President, thank you very, very  
7 much.

8 And as Councilwoman Reynolds  
9 Brown said so eloquently, I would also  
10 like to join your chorus of praisers,  
11 because you have done so much. And let  
12 me say even more directly, when I was not  
13 in City Council and before I got to know  
14 you, I wasn't your biggest supporter and,  
15 if anything, I was looking at you --  
16 well, you're going to get more. I want  
17 to explain my epiphany, my change of  
18 direction. And it has been 100 percent.

19 I didn't see the relevance. I  
20 thought it was -- I just saw it as a big,  
21 I don't know, some sort of advertising.

22 Since I've been here and you  
23 have taken me on tours and I have heard  
24 you speak many times now and seen the  
25 work of the art and also last night, I

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           was at the 76ers and, yes, I saw that,  
3           and the young man who painted Julius  
4           Erving was there. And let me be very  
5           blunt about this. There wasn't a prouder  
6           man in that hall last night in the 76ers.  
7           And I counted also that they lost the  
8           game again and it was their last home  
9           game. But he was so proud to be  
10          recognized. He got a standing ovation,  
11          because the work he'd done and those that  
12          have seen it know how great a work it is.  
13          And you're highlighting someone that is  
14          so important to Philadelphia sports,  
15          Dr. J. I mean, everybody loves him. And  
16          now he made him larger than life, which  
17          he always was anyway, and something that  
18          will last probably a lifetime.

19                        So I want to say I am a big  
20          fan. I am such a fan that when I entered  
21          these halls just a moment ago, there was  
22          some sweat on my brow because I was  
23          hurrying over to hear you speak. So  
24          you've really done remarkable, remarkable  
25          things. I want to thank you for all

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       that. I want to continue your good work.  
3       And your offering of another tour, I'd be  
4       happy to be on that. I'm getting the  
5       feeling -- and I think I'm correct on  
6       this -- that this isn't the City Council  
7       today, but it is the fan club of Jane  
8       Golden. And there's nothing wrong with  
9       that, because you've earned it.

10               MS. GOLDEN: Thank you.

11               COUNCILMAN TAUBENBERGER:  
12       Because people see all the relevance.

13               I will also like to join with  
14       Councilwoman Reynolds Brown on the fact  
15       that The Sound of Philadelphia should be  
16       highlighted. I think it's a marvelous  
17       thing, and I'd like to work with my  
18       fellow members of Council to see that  
19       happen, because to highlight the people  
20       of Philadelphia that tell the  
21       Philadelphia story, I think it's  
22       important, and few people can do it as  
23       well as you with Mural Arts.

24               MS. GOLDEN: Thank you.

25               COUNCILMAN TAUBENBERGER:



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Council President, thank you very much.

3 COUNCIL PRESIDENT CLARKE:

4 Thank you, Councilman.

5 The Chair recognizes Councilman

6 Johnson.

7 COUNCILMAN JOHNSON: Thank you,

8 Council President.

9 Hello, Ms. Golden. How are  
10 you?

11 MS. GOLDEN: Hello. Fine.

12 Thank you.

13 COUNCILMAN JOHNSON: Hello.

14 How are you?

15 I just want to thank you, first  
16 and foremost, for your leadership in  
17 making sure that we keep the arts as a  
18 priority here in the City of  
19 Philadelphia. And I want to just commend  
20 you for your passion and staying on the  
21 case since back in 1998 when I served as  
22 an AmeriCorps member with City Year and  
23 had a chance to witness the power of the  
24 Mural Arts Program.

25 I want to also thank you for

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           your work with the reentry community.  
3           You have a young man, Dawan Williams, who  
4           is working with you who has a passion for  
5           helping individuals who may have made a  
6           mistake in their life to come home and be  
7           productive members of society.

8                         And so I just want to go on the  
9           record in saying that as a city, as we  
10          move forward, we want to uplift your  
11          program, not only for the economic impact  
12          that it has on the region but the  
13          critically important issue of  
14          transforming the lives of our young  
15          people and also those who need a second  
16          chance.

17                        If we're going to be a great  
18          city, it's going to take us to invest on  
19          the front end and helping our youth as  
20          opposed to on the back end, which we all  
21          know economically will have a significant  
22          impact on our taxpayers. But there's a  
23          moral component to this, and that's  
24          really providing young people an  
25          opportunity to go on and do great things.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 And so you have our support,  
3 and hopefully -- I know Councilwoman  
4 Blackwell talked about one day having a  
5 capital component as a part of your  
6 actual budget. So we do capital projects  
7 as District Councilpeople with Parks and  
8 Recreation. We're embarking on a billion  
9 dollar program with the School District  
10 of Philadelphia. I don't see why the  
11 Mural Arts project shouldn't be a part of  
12 that capital projects conversation,  
13 because you're still dealing with bricks  
14 and mortar at the end of the day. And  
15 when I say this, I kind of feel like I'm  
16 telling my age, but I come up from the  
17 age, young people, when Bill Clinton was  
18 the President, and that was a little  
19 while ago in the early '90s, and during  
20 that time, President Clinton and Colin  
21 Powell came to the City of Philadelphia  
22 with the America's Promise and we  
23 showcased the Mural Arts Program here in  
24 the City of Philadelphia, along  
25 Germantown Avenue.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MS. GOLDEN: That's right.

3 COUNCILMAN JOHNSON: And it's a  
4 facelift. Because when you grow up in  
5 some neighborhoods, the poverty like I  
6 grew up in in Point Breeze, you need  
7 those inspirational murals to tell you  
8 there's life beyond the block. There's  
9 life beyond the corner. There's life  
10 beyond the drug dealer or the guy that's  
11 carrying the gun. And I remember as a  
12 kid, there was a mural at 18th and  
13 Wharton, a small mural of a -- it was a  
14 postage stamp and also a picture of a  
15 person going to the moon, right? And it  
16 had an impact on me as a young man  
17 because it also showed me that there's  
18 life beyond my immediate neighborhood.

19 So you have my support. Keep  
20 up the good work, but we have to invest  
21 in our young people now. We have to  
22 invest in people who want to come home,  
23 who may need a second chance to make sure  
24 that they have the resources and support  
25 that they need to move forward so they

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 don't make the decisions that they made  
3 in the past to get them back in the  
4 situation that they were in from the  
5 first place.

6 So I just wanted to take a  
7 moment and just say hats off to you. You  
8 have an infectious spirit about the work  
9 that you are doing.

10 To all the young people who  
11 came down to be supportive, we just want  
12 to thank you for all the work that you  
13 are doing to make Philadelphia a  
14 prettier, a more beautified city through  
15 the Mural Arts Program, and just want to  
16 say thank you. That's it.

17 MS. GOLDEN: Thank you.

18 (Applause.)

19 MS. GOLDEN: Maybe Dawan and  
20 the Guild, could you stand up. Dawan and  
21 the Guild, could you stand up, please, so  
22 people can see who is behind these  
23 beautiful murals in the City.

24 (Applause.)

25 MS. GOLDEN: Thank you. Thank

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 you so much.

3 COUNCILMAN JOHNSON: You're  
4 welcome. Thank you.

5 COUNCIL PRESIDENT CLARKE:  
6 Thank you, Councilman.

7 Well, Jane, you appear to have  
8 cleared the board in record-setting time.  
9 I want to thank you so much for your  
10 testimony and thank all of you for coming  
11 down today. Look forward to continue  
12 working with you.

13 MS. GOLDEN: Council President,  
14 thank you so much.

15 COUNCIL PRESIDENT CLARKE:  
16 Thank you.

17 (Applause.)

18 (Witnesses approached witness  
19 table.)

20 COUNCIL PRESIDENT CLARKE:  
21 We're going to start with OIT.

22 Good afternoon.

23 MR. BRENNAN: Good afternoon,  
24 President Clarke and members of City  
25 Council. My name is Charlie Brennan.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 I'm the Chief Innovation Officer for the  
3 Office of Innovation and Technology. I  
4 am pleased to be here today to provide  
5 testimony for our Fiscal Year 2018  
6 Operating Budget. Joining me are my  
7 Deputy Chief Financial Officer, Chris  
8 Donato, and my Deputy for Unified  
9 Communications, Sandra Carter.

10 OIT and its employees  
11 accomplished a great deal this past year  
12 and have been involved in many IT  
13 projects focused on modernizing the  
14 systems, supporting the day-to-day  
15 business of the City, projects which will  
16 continue well into FY18.

17 As you know, the City signed a  
18 renewed cable franchise agreement with  
19 Comcast at the end of 2015. Subsequently  
20 the City pursued negotiations with  
21 Comcast towards an I-Net, or  
22 institutional network. An agreement was  
23 reached in the last quarter of 2016.

24 This new I-Net will enable us  
25 to replace and upgrade critical pieces of

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           infrastructure the City needs if it is to  
3           stay ahead of the technological curve.  
4           Our present network is not able to handle  
5           many of the bandwidth requirements which  
6           many City departments need right now and,  
7           more importantly, will need in the  
8           future.

9                         Overall, the I-Net agreement  
10           will result in significant upgrades in  
11           speed and capacity to over 225 City  
12           facilities while reducing our overall  
13           network costs. As the City's network  
14           traffic to the Internet is growing  
15           significantly, we are increasing our  
16           Internet bandwidth 20 times over what  
17           exists today.

18                        The agreement also provides for  
19           courtesy Internet accounts for all the  
20           City recreation centers presently  
21           operating without Internet services.  
22           Seventeen of these rec centers have had  
23           Internet circuits deployed already.

24                        We have spent a tremendous  
25           amount of resources this year on projects



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           related to public safety, mostly within  
3           the City's 911 center and with Public  
4           Safety Radio Network, both of which badly  
5           needed upgrades. Critical upgrades were  
6           made to infrastructure like HVAC systems,  
7           uninterrupter power supply systems,  
8           generators both within our public safety  
9           facilities as well as our radio tower  
10          sites. We initiated a very complex  
11          project to replace the 911 call process  
12          equipment, which handles the almost three  
13          million 911 calls the City receives each  
14          year. The present equipment is nearing  
15          the end of its life as well as the end of  
16          support. We expect to have this new  
17          equipment installed, up, and operating by  
18          the end of 2017. This equipment moves us  
19          toward compliance with next generation  
20          911 capabilities.

21                        In the past year, we have  
22                        obligated about \$20.7 million to public  
23                        safety projects, with the bulk of the  
24                        money going to improvements in the Police  
25                        and Fire Departments. In FY18, we will

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           begin another \$15 million project  
3           designed to move both Police and Fire on  
4           the same dispatching platform and for the  
5           first time using the same standardized  
6           addressing scheme.

7                         Around modernization, we will  
8           soon be starting a project that would,  
9           for the first time, standardize all City  
10          employees on the same software product  
11          for e-mail and office automation. We  
12          have moved several thousand employees to  
13          a product called Microsoft Office 365.  
14          Office 365 is a subscription plan that  
15          includes access to office applications  
16          like Microsoft Word and Excel, plus other  
17          productivity services that are enabled  
18          over the Internet. They're called cloud  
19          services. Starting this summer, we will  
20          be moving City Council to this same  
21          product.

22                         There are significant  
23          advantages to this. For example, the  
24          size of all your mailboxes, the amount of  
25          information you can have in a mailbox

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       will increase by a factor of 200 times  
3       over what it is today. The ability to  
4       store files will be almost unlimited.  
5       The system also supports text messaging  
6       and video conferencing. We now have many  
7       older versions of this product in the  
8       City and many are unsupported. This  
9       project will ensure every City employee  
10      has the most up-to-date software all the  
11      time. Because e-mail is such an  
12      important business tool for all of us,  
13      this product provides the City with  
14      automatic disaster recovery in the event  
15      of a severe outage.

16                OIT has been moving the City's  
17      telephone system to a voiceover IP  
18      network, and so far we've migrated 5,700  
19      telephone sets, mainly focused in  
20      downtown locations, the MSB, OPD, City  
21      Hall, 1101 Market, and 1234 Market. This  
22      achievement places us at about 46 percent  
23      complete. We have about 6,700 telephone  
24      devices left to migrate. Twelve new  
25      locations are being scheduled for the

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 next phase of the phone migrations.

3 On March 29th of this year, we  
4 moved 7,000 voicemail boxes over to a new  
5 voicemail system. Again, our old  
6 voicemail system was falling apart. It  
7 was unsupported.

8 We made some significant  
9 strides in the GIS area. Many City  
10 agencies as well as many of the City  
11 Council staffers are some of our most  
12 enthusiastic users of our new  
13 capabilities. We've implemented a  
14 product called CycloMedia and built a new  
15 tool called Atlas. Atlas is an app that  
16 views deeds, permits, vacancy, and the  
17 City's history of aerial imagery for a  
18 single address. CycloMedia is a custom  
19 street view service which allows agencies  
20 to view virtually everything within the  
21 street right-of-way from their desks.  
22 Going forward, we intend to keep this  
23 product updated annually so that the City  
24 agencies always have the latest street  
25 views.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 The OIT GIS team developed a  
3 new address information system and  
4 improved and standardized property  
5 address look-ups. This is important  
6 because the various agency systems use  
7 different ways to find a particular  
8 property. The new system improves the  
9 accuracy of the addresses geocoded on  
10 public applications, including  
11 property.phila.gov and the polling place  
12 look-up on the City Commissioners'  
13 website. We will continue to work with  
14 departments and the Office of Property  
15 Data on standardizing the addressing  
16 systems, as this will be a critical  
17 component for the public safety dispatch  
18 system which I mentioned earlier.

19 For example, both Police and  
20 Fire Departments use different addressing  
21 methods in their respective dispatch  
22 systems. We are working to consolidate  
23 the systems onto one that both  
24 departments will use.

25 Over the last two fiscal years

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       ending June 30th, we will have rolled out  
3       over 2,800 new PCs to the operating  
4       departments. Also, all 200 PCs in our  
5       KEYSPOT locations at the rec centers have  
6       been replaced this year with new  
7       equipment.

8               A few months ago, the Smart  
9       Cities Council notified us we were the  
10      recipients of a Smart Cities conference  
11      award. The conference date now scheduled  
12      for October 12th in Philadelphia will  
13      help develop the City's roadmap for Smart  
14      Cities projects. The event will  
15      highlight the City as a tech hub, and it  
16      has already generated interest in both  
17      the Philly tech and business communities.

18              In keeping with the Mayor's and  
19      the CAO's direction to increase diversity  
20      in our ranks and with OIT already being a  
21      majority minority organization, in  
22      calendar year 2016 a full 57 percent of  
23      our new hires were minority employees.  
24      We've achieved this even though  
25      attracting technically skilled employees

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       is a challenge. We rarely have fewer  
3       than 30 openings for people with required  
4       skill sets that we need to run our  
5       complex infrastructure.

6                On a related note, on May 25th  
7       of this year, OIT, in conjunction with  
8       the Chief Administrator's Office and OEO,  
9       will host a vendors conference at the  
10      University of Pennsylvania. This  
11      conference will highlight upcoming City  
12      capital projects and give a chance for  
13      minority and majority vendors to connect  
14      on future City opportunities.

15               I'd be glad to take any  
16      questions now.

17               COUNCIL PRESIDENT CLARKE:  
18      Thank you for your testimony, and good  
19      afternoon. I got a couple of questions  
20      on kind of localized. So the phone  
21      system, the integration Internet phone  
22      system, you knew it was coming, right?  
23      So up until recently when we'd get calls  
24      from our offices and other places in  
25      government, you pick your phone up and

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           you might be in a meeting, you look and  
3           see who it is, I'll get back to them or I  
4           got to answer this, right? Now these  
5           numbers come up that you have no idea who  
6           is calling you, right, from where, the  
7           whole nine yards. What's the deal with  
8           that? I mean, why is that the case and  
9           what can we do to fix that? Because that  
10          is really -- I mean, I'm maybe being a  
11          little anal, but that's really like a  
12          problem. Like why is that?

13                         MR. BRENNAN: Council  
14          President, yes, you're right, I knew you  
15          were going to ask that question, and it's  
16          why I brought the woman to my right to  
17          answer the question.

18                         COUNCIL PRESIDENT CLARKE: All  
19          right.

20                         MS. CARTER: Good afternoon.  
21          Sandra Carter, Deputy CIO,  
22          Communications.

23                         The reason -- it's not an  
24          issue. The phone system that we are  
25          migrating is a multi-phased process. The



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           initial part of the process was to  
3           install the infrastructure downtown  
4           initially, which took several years to  
5           do. The next phase of that will be to  
6           what I would like to call SIP trunking.  
7           That will allow once installed for you to  
8           have your caller ID back.

9                        The reason it's not working now  
10          is because the calls go out over multiple  
11          telephone lines and it's based on load  
12          balancing. So previously the phone call  
13          was one number associated with one line.  
14          Voiceover IP does not work that way. It  
15          works over the Internet or works over our  
16          network, and in order to make that  
17          happen, it's a smaller amount of  
18          telephone lines in order to provide that  
19          service. That's why it's not the same  
20          number every time you make a call.

21                       However, there is a process and  
22          equipment to change that so that you will  
23          be able to see the number. We are  
24          starting to make that process. We're  
25          starting to create that process now or

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 that plan now.

3 COUNCIL PRESIDENT CLARKE: So  
4 you know we've been hearing this for a  
5 minute.

6 MS. CARTER: Yes.

7 COUNCIL PRESIDENT CLARKE:  
8 About we're working on it, we're working  
9 on, and it's gone on for a while. I  
10 guess as probably the person that has the  
11 least skill set, maybe myself and  
12 Councilman Greenlee, as it relates to  
13 technology, why did we do this again? I  
14 mean, it wasn't broke.

15 MS. CARTER: Well, yes, sir, it  
16 was. The infrastructure that we had  
17 before was being -- not only was the  
18 transport was being decommissioned, which  
19 we recently found out, which was copper,  
20 the telephone equipment was failing. It  
21 was failing all across the City. It was  
22 becoming very difficult for us to even be  
23 able to find equipment, not only for the  
24 desk telephone but also cards that were  
25 needed in the telephone switches. We

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           have over 250 telephone switches across  
3           the City from the old infrastructure.

4                   COUNCIL PRESIDENT CLARKE: I  
5           understand that.

6                   MS. CARTER: So we had no  
7           choice.

8                   COUNCIL PRESIDENT CLARKE: So  
9           when you fixed or replaced or repaired,  
10          you could not have a system in place that  
11          allowed you to see the numbers? And I  
12          know I'm making -- but this is -- I mean,  
13          you don't have -- you're like in  
14          meetings. And this is not just me; staff  
15          and everybody is like, I don't know who  
16          to call back. People's relatives call.  
17          And you can't like wait and let the  
18          voicemail pick up and then check the  
19          voicemail. You just kind of like, you  
20          see the number and it's like, oh, I know  
21          who is calling.

22                   This is really -- it's like the  
23          only place in the City where somebody  
24          calls you and you can't see the number is  
25          the City of Philadelphia. Anybody else

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 calls, it's either blocked or the number  
3 comes up.

4 MS. CARTER: So can I ask a  
5 clarification. You're saying you can't  
6 see the number when it's coming into your  
7 telephone?

8 COUNCIL PRESIDENT CLARKE: It's  
9 a number, but it's not the number -- it's  
10 a 215-235-3020 or 3010. I mean, I have  
11 no idea who these numbers are. You don't  
12 know who to call back. I mean, haven't  
13 you witnessed it, experienced it?

14 MS. CARTER: Well, I think I  
15 need to have clarification and have  
16 someone come to your desk. The call  
17 going out should be the call or the phone  
18 number that you don't see, not a call  
19 coming in. You should be able to see --

20 COUNCIL PRESIDENT CLARKE: No.  
21 If somebody were to call my cell phone  
22 right now, there would not be a 686  
23 number coming up on my phone.

24 MS. CARTER: Right. Calling  
25 from your office to their cell phone,

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           exactly. So the outbound call is the  
3           number that you cannot see.

4                   COUNCIL PRESIDENT CLARKE: And  
5           then when you call that number back, you  
6           don't get an answer.

7                   MS. CARTER: Correct. And,  
8           again, it is a multi-step process. We  
9           could not migrate the entire City  
10          overnight. As we're doing it now, it  
11          took us three years to do the five main  
12          locations in Center City. We do have  
13          6,700 other telephones, if you will, to  
14          migrate. What happened in the midst of  
15          us planning for SIP trunking, the  
16          voicemail system began to fail, which was  
17          across the City. So we stopped planning  
18          for SIP and started focusing on the  
19          voicemail. That's what the delay was.

20                   COUNCIL PRESIDENT CLARKE:  
21          Okay. Which leads me to -- and that  
22          answer to me is like -- it's kind of like  
23          seriously? I mean, you're telling me  
24          that you don't know when you'll get to --

25                   MS. CARTER: No, sir. I'm not

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           saying I don't know. We're planning for  
3           it now. It's probably going to take us  
4           about six months from the start of  
5           planning to procure the equipment, to  
6           have the equipment installed and tested.

7                        COUNCIL PRESIDENT CLARKE: All  
8           right. Which leads me to my next  
9           question. There are larger  
10          agencies/legislatures. So in a lot of  
11          places, I think in maybe Harrisburg,  
12          Washington, the technology and the  
13          computer systems, phone systems and all  
14          that are separated in different branches  
15          of government. In the City of  
16          Philadelphia, we don't have that. And  
17          sometimes there's issues with respect to  
18          City Council. Because this is where I  
19          work. I've been here forever. Is there  
20          a reason why we don't have our own  
21          systems and why we're integrated into the  
22          executive branch and all of the other  
23          departments in terms of our IT?

24                       MR. BRENNAN: You're right.  
25          For example, I assume you may be

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           referring to what happened at the state a  
3           little while ago. The state democrats or  
4           republicans actually are separate. They  
5           have separate systems from the  
6           administration.

7                        COUNCIL PRESIDENT CLARKE: And  
8           I don't want that, because we love our  
9           republicans. I'm talking about  
10          legislative and executive branch.

11                       MR. BRENNAN: You actually are  
12          walled off from us. You use many of the  
13          City services. For example, when you go  
14          out over the internet, you come through  
15          us, but the administration of your, they  
16          call it, active rectory, the  
17          administration of your security is really  
18          all on your end. So you have a vendor  
19          called the Kimmel Group. The Kimmel  
20          Group provides all your desktop services.  
21          We don't really get involved in that. So  
22          as much as you can be walled off, you are  
23          walled off, but from a financial  
24          perspective and from a security  
25          perspective, you do use -- your staffers

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           use a lot of the City applications,  
3           including the Internet.

4                     For example, for you to have  
5           your own Internet access would probably  
6           be pretty expensive to go around us.  
7           You're really better off going through  
8           us. It makes more sense.

9                     COUNCIL PRESIDENT CLARKE: From  
10          a fiscal perspective?

11                    MR. BRENNAN: Exactly. But you  
12          really are walled off from us. And we  
13          don't touch your computers. Your own  
14          vendor does that. Matter of fact, we're  
15          working with your vendor now to do some  
16          work in City Council, and they touch your  
17          computers; we do not.

18                    COUNCIL PRESIDENT CLARKE:  
19          Okay. All right. Then one last  
20          question. Well, maybe not. It depends  
21          on whether or not anybody else tees up.

22                    Your annual budget tends to  
23          be -- at the end of the fiscal year, you  
24          have a lot of money left over, a  
25          significant number of unspent dollars,



1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 upwards of 5, 4, upwards of \$10 million  
3 in one of the fiscal years. Is there a  
4 particular reason for that?

5 MR. DONATO: Chris Donato,  
6 Deputy CIO.

7 The bulk of that are 911 funds  
8 appropriations that aren't obligated, and  
9 every year we also have a Class 100  
10 surplus.

11 COUNCIL PRESIDENT CLARKE: Pull  
12 that a little closer to you.

13 MR. DONATO: Sorry.

14 COUNCIL PRESIDENT CLARKE: Say  
15 that again.

16 MR. DONATO: 911 appropriations  
17 that aren't spent in that fiscal year and  
18 also Class 100 we always run a surplus.

19 COUNCIL PRESIDENT CLARKE: No  
20 vacancies? Because I notice you do have  
21 some vacancies.

22 MR. DONATO: Yeah. We run  
23 vacancies every year.

24 COUNCIL PRESIDENT CLARKE: So  
25 why are you appropriating that amount? I

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 mean, it's pretty consistent. So you  
3 said 911. Is there that variation in  
4 911?

5 MR. DONATO: Well, we have a  
6 larger plan at the beginning of the year,  
7 and in case we actually hit that plan,  
8 we'd like to have the appropriations in  
9 place. But every year we come up a  
10 little short on those expenditures.

11 COUNCIL PRESIDENT CLARKE:  
12 Okay. But why --

13 MR. DONATO: It's gone down.

14 COUNCIL PRESIDENT CLARKE: Why  
15 are you appropriating upwards of \$10  
16 million --

17 MR. DONATO: Well, it is being  
18 reduced for FY18.

19 COUNCIL PRESIDENT CLARKE: How  
20 much?

21 MR. DONATO: 10 million.

22 COUNCIL PRESIDENT CLARKE:  
23 Being reduced by 10 million?

24 MR. DONATO: Yes.

25 COUNCIL PRESIDENT CLARKE: All

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 right. Okay. So that means that's \$10  
3 million freed up in appropriations that  
4 can go to, say, Jane Golden and the Mural  
5 Arts Program?

6 MR. DONATO: Well, no. So the  
7 funds are spent out of the General Fund.

8 COUNCIL PRESIDENT CLARKE: It  
9 comes out of a particular classification?

10 MR. DONATO: And then it's  
11 reimbursed by the 911 funding.

12 COUNCIL PRESIDENT CLARKE: All  
13 right.

14 MR. DONATO: So it can only be  
15 used for things that are 911 eligible.

16 COUNCIL PRESIDENT CLARKE:  
17 Okay. All right. Okay.

18 Nobody else? I'll keep going.  
19 Councilman.

20 COUNCILMAN HENON: Thank you,  
21 Council President.

22 Good afternoon.

23 MR. BRENNAN: Good afternoon.

24 COUNCILMAN HENON: So I just  
25 have a few questions. So with regards to

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           the City's quadplex, are all of the  
3           buildings -- are all of the City  
4           buildings in the quad there, do they have  
5           WiFi access?

6                       MR. BRENNAN: No. Some of them  
7           do. I'm glad you brought that up,  
8           because I think yesterday we just  
9           finished City Council. I believe you  
10          should have WiFi in all of your offices.  
11          If you don't, tell me, but I think you  
12          do. But it is -- there's a tremendous  
13          request for WiFi, and since we do it  
14          ourselves, we tend to go agency by  
15          agency. We kind of put them in line. So  
16          you'll see it exists on some floors in  
17          like MSB and places, but it's not public.  
18          It's usually -- except for I believe your  
19          WiFi, I believe, is public. I think you  
20          let everybody use it. If you have a  
21          constituent come in, I think they can  
22          sign on. But in all the other WiFi  
23          locations, it's usually internal to the  
24          department, not public.

25                       COUNCILMAN HENON: For the time

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 being or is that just until you get the  
3 infrastructure up and running?

4 MR. BRENNAN: As part of what  
5 we negotiated with Comcast, one of the  
6 things that they agreed to is to let us  
7 use public WiFi in the buildings. As you  
8 can imagine, we even saw this when we  
9 were doing the Council offices, is trying  
10 to string cable in this building is  
11 really, really difficult. We replaced  
12 all of your equipment and we actually put  
13 some new equipment in, but running the  
14 cable up over the ceilings and through  
15 the walls was a real challenge. I know  
16 I've had requests to wire City Hall for  
17 WiFi, but it looks like it's a really,  
18 really expensive proposition.

19 COUNCILMAN HENON: Is that the  
20 same with MSB and 1515? Because you have  
21 a lot of general public going in and out  
22 of there with public hearings.

23 MR. BRENNAN: MSB and 1515  
24 would be a little bit easier. It's this  
25 building, a century old building with the

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 walls so thick that make it a little more  
3 difficult for us to do that.

4 COUNCILMAN HENON: Is it  
5 something that you can commit to trying  
6 to solve within the next year or two?

7 MR. BRENNAN: What I'll commit  
8 to is, we'll try to seek the funding to  
9 do it. And we actually have a request in  
10 the courts. So the courts, they really  
11 want WiFi in City Hall for all the  
12 attorneys who are over there. So if I  
13 can get the courts to pony up some money,  
14 we might be able to work with them to  
15 fund this.

16 COUNCILMAN HENON: That would  
17 be great. That would be great. Summer  
18 project, I would imagine.

19 You had mentioned one of our  
20 local cable providers. Is OIT tracking  
21 the deployment of the expanded lifeline  
22 services in Philadelphia?

23 MR. BRENNAN: Hold on.

24 COUNCILMAN HENON: With the  
25 digital divide.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MR. BRENNAN: Are you referring  
3 to the side letter agreements?

4 COUNCILMAN HENON: No. We'll  
5 talk about them next session. So what is  
6 anticipated from a federal standpoint  
7 with the new administration in DC is the  
8 policies and the new Federal  
9 Communication Commission Chair with our  
10 schools and our libraries. So I wasn't  
11 sure if you were tracking some of the  
12 lifeline -- anticipated uncertainty of  
13 our lifeline services where we're trying  
14 to bridge our digital divide here locally  
15 and hoping that nationally they were  
16 going to do it, but now we have a new  
17 Chair, and so that is something that  
18 should be -- I think we should be looking  
19 out for as well as anticipated drops at  
20 E-Rate and Title I funding for technology  
21 and broadband access in all our schools.

22 MR. BRENNAN: No, we haven't  
23 been doing it, but I'm glad you brought  
24 it up and we will look at that. Thank  
25 you.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCILMAN HENON: All right.

3 Well, I think there's been some public,  
4 if you would, there's been some public  
5 comments from the new Chair, some things  
6 that would, I think, really kind of  
7 indicate to us here you're going to  
8 possibly see a decrease in E-Rates and  
9 the future of bridging our digital divide  
10 with the federal help, as was supposed to  
11 be the case. It may not be at this  
12 point. When we're going through our  
13 budget process here, we've had a special  
14 hearing on federal funding with our City  
15 and what could be our possible cut-offs  
16 in federal funding. This, I think, is a  
17 philosophy that might affect us, I think,  
18 differently but have a devastating  
19 effect.

20 MR. BRENNAN: Okay.

21 COUNCILMAN HENON: So that  
22 would be great.

23 What's the progress of Verizon  
24 remedying its FiOS build-out from last  
25 year?



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MR. BRENNAN: Verizon --

3 COUNCILMAN HENON: Is there  
4 progress? Has anybody complained to the  
5 franchise office about lack of remedies  
6 and remediation?

7 MR. BRENNAN: Well, no, no one  
8 has complained about that, but if you  
9 remember, we issued a report which we  
10 found out that -- which we concluded that  
11 Verizon did not meet their contractual  
12 commitment to the City. They had 22,422  
13 households that they missed.  
14 Subsequently we revised that to 23,005  
15 households. We believe -- we're meeting  
16 with Verizon now over this. We believe  
17 about half of those are done. The bulk  
18 of the households to be finished are  
19 probably in the Center City area. It  
20 seems like they're the biggest ones,  
21 Center City.

22 COUNCILMAN HENON: And how long  
23 past due their remedy are they?

24 MR. BRENNAN: They were  
25 supposed to be finished by February of

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 '16. So they're over a year past now.

3 COUNCILMAN HENON: They're over  
4 a year. And I guess you'll have an  
5 update whether -- I mean, it won't be  
6 complete. It will be half complete for  
7 what was still outstanding?

8 MR. BRENNAN: Right. There's  
9 actually -- we are drawing up a  
10 settlement agreement with Verizon in  
11 which they will have to complete the  
12 build-out under certain terms and  
13 conditions by the City, and we're very  
14 close to signing that.

15 COUNCILMAN HENON: Okay. On  
16 Page 15 of the budget detail, code 216,  
17 commercial off-the-shelf software  
18 license. What accounts for the almost \$3  
19 million overage between the original  
20 appropriations and the estimated  
21 obligations for the current year?

22 MR. DONATO: I'm sorry. What  
23 page?

24 COUNCILMAN HENON: Page 15 of  
25 the budget detail, code 216.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MR. DONATO: For the increase?

3 COUNCILMAN HENON: Yeah.

4 MR. DONATO: Primarily Office  
5 365.

6 COUNCILMAN HENON: Excuse me?

7 MR. DONATO: Office 365, that  
8 implementation.

9 COUNCILMAN HENON: Okay.

10 MR. DONATO: For the most part.

11 COUNCILMAN HENON: In your  
12 testimony you note that Parks and Recs  
13 facilities have been upgraded with  
14 courtesy accounts. How many rec centers  
15 are still outstanding in Internet? I  
16 mean, my last update, I think you guys  
17 are really moving pretty well with that.

18 MR. BRENNAN: There's about 53  
19 total and 17 are done, 17 are finished  
20 now.

21 COUNCILMAN HENON: All right.  
22 I have no further questions.

23 COUNCILMAN GREENLEE: Thank  
24 you, Councilman.

25 Councilman Jones.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCILMAN JONES: Right on  
3 time.

4 COUNCILMAN GREENLEE: Yeah,  
5 perfect timing.

6 COUNCILMAN JONES: Welcome. So  
7 I had a big giant manual of questions  
8 that I had, and all of those were taken  
9 away by the proactive stance you took to  
10 meet with me.

11 Thank you, Mr. Carter, for  
12 bringing us together.

13 And I am confident that we are  
14 in a good place by way of cyber security.  
15 All I'll say, because I don't want you to  
16 have to kill me, is that the City of  
17 Philadelphia is taking steps to be  
18 prepared for that. Council President  
19 insisted that we kind of do this offline  
20 as to keep our confidential nature of  
21 what we do, but I'm pleased to know that  
22 we're working together with other  
23 entities to make us a lot safer, and I  
24 want to thank you for that.

25 MR. BRENNAN: Thank you.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCILMAN JONES: I still have  
3 a lot of questions about using my desktop  
4 for more than just a paper weight, but  
5 those things pale in comparison to what  
6 systems we have in place to make sure  
7 we're safe and that the integrity of our  
8 data is secure, and I'm thankful for  
9 that. I just wanted to say that  
10 publicly.

11 MR. BRENNAN: Thank you.

12 COUNCILMAN GREENLEE: Thank  
13 you, Councilman.

14 COUNCILMAN JONES: Thank you,  
15 Mr. Chair.

16 COUNCILMAN GREENLEE:  
17 Councilman Henon again.

18 COUNCILMAN HENON: Just one  
19 last question I failed to mention. So I  
20 understand that there's a capital project  
21 for a space management system for Public  
22 Property that's coming up. Can you  
23 explain what the project entails and what  
24 the software can cover?

25 MR. BRENNAN: I believe that's

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           just going to start up. So we're looking  
3           for the software now for that.

4                        COUNCILMAN HENON: So is this a  
5           true asset management system?

6                        MR. BRENNAN: I think what  
7           they're doing is space. They're looking  
8           at space. Is it Public Property?

9                        COUNCILMAN HENON: Public  
10          Property.

11                       MR. BRENNAN: Yeah. What they  
12          have -- they apparently are managing  
13          using spreadsheets now. It's very  
14          difficult for them.

15                       COUNCILMAN HENON: Exactly.

16                       MR. BRENNAN: So they're  
17          looking for a way to figure out where all  
18          the space is in the City. Imagine all  
19          the different buildings. People come and  
20          people go, and it affects a lot of  
21          things. It really has a big effect on  
22          us, because we drive circuits into those  
23          buildings that we pay a lot of money for,  
24          so we all have to be coordinated about  
25          when things move around. So they're

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           looking to better manage this rather than  
3           spreadsheets, is what it is.

4                        So we will go out and look for  
5           a package that can kind of help them do  
6           better. There's probably something out  
7           there. And as I've said in the past, we  
8           always look for a packaged product rather  
9           than try to build something for them. So  
10          that project will kick off very shortly.

11                      COUNCILMAN HENON: So you would  
12          have -- you could probably -- a package  
13          that you could expand --

14                      MR. BRENNAN: Correct.

15                      COUNCILMAN HENON: -- if you  
16          wanted to add additional fields?

17                      MR. BRENNAN: Correct.

18                      COUNCILMAN HENON: So is this a  
19          space design for floor space design, kind  
20          of like a CAD, or would this be in  
21          addition to having the ability for a  
22          package of our asset management? So it  
23          will have everything. It will show who  
24          is in the space, what space is occupied,  
25          what the configuration is, how should we

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           redesign its space based on utilization  
3           of personnel and storage, and also what  
4           assets the building has, I mean, when it  
5           comes to infrastructure, your IT, your  
6           plumbing and electrical, roofing and  
7           things like that? Are they two separate  
8           things or is that a package that you can  
9           put together?

10                        I know I'm rambling off a lot,  
11           but I think we're in desperate need of an  
12           asset management software, and this way  
13           we can get rid of the hanging chads and  
14           paper files for one, move past  
15           spreadsheets, although who doesn't like  
16           Excel these days, right, in 2017? But I  
17           think it really does help prioritize  
18           where we want to invest our money as a  
19           city.

20                        MR. BRENNAN: Yeah. So when  
21           any department really, whether it's  
22           Public Property or L&I or Streets, when  
23           they want something in capital funding,  
24           they kind of give us an idea of what they  
25           want, but it's not until we get down to



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           the nitty-gritty requirements do we know  
3           everything that they want in it. So what  
4           they want in a product is really up to  
5           them, not up to me. So my understanding  
6           is this is largely to help them manage  
7           projects and manage space for them. I  
8           don't know if it will get down to the  
9           detail that you just mentioned. That's  
10          probably a better question for them than  
11          for me.

12                    COUNCILMAN HENON: Okay. We'll  
13          ask them. Thanks.

14                    MR. BRENNAN: Okay.

15                    COUNCILMAN GREENLEE: Thank  
16          you, Councilman.

17                    Councilman Jones.

18                    COUNCILMAN JONES: So I was  
19          overruled by my staff, Mr. Chairman.  
20          They prepared a lot of questions, so I'm  
21          going to ask you a few.

22                    Who deals with your phone  
23          lines?

24                    MR. BRENNAN: I'm sorry?

25                    COUNCILMAN JONES: Who deals

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 with the City's phone lines?

3 MS. CARTER: That would be me.

4 COUNCILMAN JONES: So someone  
5 asked me to ask you. Is it true that we  
6 still have an open phone line we pay for  
7 to the Vet? And the Vet has been  
8 imploded for ten years. Can you check?

9 MS. CARTER: No, we don't.

10 COUNCILMAN JONES: Before you  
11 say no, I want you to check to make sure  
12 we do not have an open line to the Vets  
13 Stadium that we pay for that has been  
14 imploded for ten years.

15 MR. BRENNAN: No. We actually  
16 had one.

17 COUNCILMAN JONES: For how  
18 long?

19 MR. BRENNAN: Oh, for a long  
20 time. What I started about six months  
21 ago is, we did -- and we're still doing  
22 it, believe it or not -- a comprehensive  
23 audit of -- it's really not a phone line,  
24 it's a circuit, it's a data line -- where  
25 all these data lines are, because believe

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 it or not, there's thousands of them,  
3 thousands of them.

4 COUNCILMAN JONES: That's what  
5 I was told.

6 MR. BRENNAN: So --

7 COUNCILMAN JONES: You're  
8 auditing that now?

9 MR. BRENNAN: We've cancelled  
10 hundreds already, and the Vet is true and  
11 we cancelled it. So the Vet was one.  
12 There were others. Apparently over the  
13 years the City has had a propensity for  
14 ordering lines, but never cancelling  
15 them.

16 COUNCILMAN JONES: This is what  
17 I was told, so I wanted to ask, and now  
18 I'm glad you're on top of it. So which  
19 begs the question, how many lines do we  
20 actually have as a municipality?

21 MS. CARTER: Phone lines?

22 COUNCILMAN JONES: Yes.

23 MS. CARTER: Phone lines or  
24 circuits?

25 COUNCILMAN JONES: Circuits

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 and/or phone lines.

3 MS. CARTER: I have phone  
4 lines. The number for phone lines is  
5 over 27,000. I do not have the number  
6 for circuits. That will have to come  
7 from a different department.

8 COUNCILMAN JONES: So could you  
9 provide that to the Chair, and as you do  
10 your audit --

11 MS. CARTER: Yes.

12 COUNCILMAN JONES: -- keep us  
13 abreast of how we should be reducing  
14 costs associated with that.

15 MS. CARTER: Yes.

16 COUNCILMAN JONES: The second  
17 thing is, I introduced a resolution to  
18 examine the kiosks that the City of New  
19 York has for emergencies. The old  
20 Superman phone booth has long since gone  
21 and many of our publicly owned phone  
22 lines have gone, but the need for  
23 consumer safety still remains. What I  
24 mean by that is, if you get robbed,  
25 probably right after your wallet will

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       come your phone, and if you are in a part  
3       of town where you don't have access to  
4       someone else's phone, we need to examine  
5       whether or not through a collaboration  
6       with Verizon, Comcast, AT&T, whomever,  
7       private, to put up in interval spots,  
8       probably dictated on activity, where we  
9       can have these emergency -- so if you're  
10      around an institution like a hospital or  
11      a college campus, for the convenience and  
12      safety of their students they have these  
13      emergency kiosks. I'd like to take that  
14      concept one step further and have a place  
15      where you can make an emergency phone  
16      call or have access to the Internet or  
17      have a charging station, all of which  
18      probably could be either underwritten by  
19      someone who has a contract with us that  
20      could be expanded to include safety or  
21      some private entrepreneur that wants to  
22      charge for Internet access and also a  
23      charging station. New York has these  
24      kiosks and they've been successful, and I  
25      want to challenge Philadelphia to look at

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           that as a public safety matter and big  
3           city convenience.

4                       MR. BRENNAN: We've actually  
5           looked at these, and they are what you  
6           say. They're very interesting, including  
7           the red button on the kiosk that when you  
8           push it, you would be connected with 911.  
9           They come with a charging station. The  
10          issue I don't think is its functionality.  
11          It's the advertising that comes with it.  
12          They all come with advertising. And in  
13          New York, they've accepted that, and it's  
14          not up to me whether they will accept  
15          that here or not, but that's how you pay  
16          for it, with ads.

17                      COUNCILMAN JONES: So at some  
18          point I would like to engage you with the  
19          communications people to come up with a  
20          plan. That plan, of course I would love  
21          it rolled out in the Fourth District  
22          first, but that wouldn't be fair to my  
23          colleagues in other districts. So I  
24          guess a fairer way would be based on  
25          unfortunately two things - one, traffic

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           by visitors and, two, by criminal  
3           activity to make people safe. So in  
4           police districts where there is a higher  
5           activity and there are hot corners, this  
6           might be a beacon of safety for people.

7                        So not today. I'm going to ask  
8           you to engage with any of our  
9           communications partners to come up with a  
10          plan to be submitted to the Chair and the  
11          Chair of Public Safety, which is me.

12                       MR. BRENNAN: Sure, Councilman.  
13          Not a problem.

14                       COUNCILMAN JONES: Last piece  
15          is, there are parts of the park -- we  
16          represent 66 percent of the parkland.  
17          There are dead zones in the park. So if  
18          you're a jogger, if you're a walker, if  
19          you are an equestrian and you fall off  
20          your horse or get hit in your head and  
21          your phone is there, you can't connect.

22                       And so we've asked in a  
23          resolution, Mr. Chairman, to have these  
24          providers come out and -- I don't know  
25          what they're called. They are hotspots

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 that they can put up in the park so that  
3 we and people who are enjoying our open  
4 spaces can be safe.

5 And we will reach out to you to  
6 be a part of that hearing that explores  
7 that.

8 MR. BRENNAN: Sure. That's not  
9 a problem, Councilman. Thank you.

10 COUNCILMAN JONES: Thank you,  
11 Mr. Chairman.

12 COUNCILMAN GREENLEE: Thank  
13 you, Councilman.

14 Before I move to a couple other  
15 Councilmembers who had questions,  
16 Councilman Henon, you had a point of  
17 order basically.

18 COUNCILMAN HENON: Thank you,  
19 Mr. Chairman. Thank you for the point of  
20 order.

21 I just wanted to on behalf of  
22 Councilman Domb, who is not here,  
23 respectfully celebrating and  
24 participating in his holiday today and  
25 this week, I have a list of questions for



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           you and OIT. I want to submit them in  
3           for the record and hand you a copy, and  
4           this way respectfully get it back to --  
5           re-call, get back to the Chair and  
6           distribute to all members of Council. I  
7           just wanted to put this on the record on  
8           behalf of Councilman Domb.

9                         MR. BRENNAN: Thank you.

10                        COUNCILMAN GREENLEE: Thank  
11           you, Councilman.

12                        Councilwoman Bass.

13                        COUNCILWOMAN BASS: Thank you,  
14           Mr. Chair.

15                        Good afternoon.

16                        MR. BRENNAN: Good afternoon.

17                        COUNCILWOMAN BASS: I just had  
18           a couple questions, primarily around  
19           access to WiFi in the City of  
20           Philadelphia, and I have a couple of  
21           questions really related to -- and I know  
22           this wasn't under your direction. You  
23           weren't responsible for OIT at that  
24           point, but just going back to when Mayor  
25           Street did Wireless Philadelphia, and it

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           was a program that was very innovative.  
3           It would have really put Philadelphia on  
4           the map, I think, in terms of having  
5           access to the Internet and to wireless  
6           systems, and it didn't get to its full  
7           potential. It really had the potential  
8           to go very, very far, but I think just at  
9           the moment when it could have gone to the  
10          next level, administrations changed and  
11          the priority changed, and so that was no  
12          longer a priority, which is a shame  
13          because it really is a priority. It was  
14          no longer a priority for the next  
15          incoming administration, and as a result,  
16          all of the work, all of the investment,  
17          all of the things that were done to  
18          really make this happen just kind of went  
19          by the wayside.

20                        And so I'd like to get a sense  
21          from you where this Administration is in  
22          terms of priority-wise, where are we with  
23          either bringing this back or looking at  
24          it again or is this something that has  
25          even come up, which would speak to what

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           level of priority it is in that respect  
3           as well.

4                       MR. BRENNAN: I agree with you.  
5           Back when that idea was proposed, WiFi  
6           was -- the access to WiFi was much  
7           different than it is now. Actually, we  
8           don't hear the call for ubiquitous WiFi  
9           anymore, and mainly because cell phone  
10          plans have dropped. If you have -- for  
11          example, if you're a Comcast customer,  
12          virtually the whole Center City is  
13          blanketed with WiFi. You could get it  
14          almost anywhere.

15                      So I don't -- I'm not sure that  
16          there's this call for WiFi anymore, but  
17          nevertheless is -- one of the things that  
18          I mentioned in my testimony is, we  
19          started here under this Administration a  
20          Smart Cities initiative, and Smart  
21          Cities, if you don't quite realize what  
22          it is, it's using technology to solve  
23          urban problems. So it could mean  
24          anything. It could be healthcare. It  
25          could be public safety, but it could also

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           include WiFi like you just mentioned,  
3           Councilwoman. And our plan right now,  
4           there's an RFP on the street right now,  
5           it's out there right now, for a vendor to  
6           help us build a Smart Cities plan for the  
7           City of Philadelphia, and part of that is  
8           to bring together really a coalition.  
9           We've already reached out to the  
10          education community, the business  
11          community, all the -- a lot of the City  
12          entities who are interested in this to  
13          kind of say to them, what is important  
14          for you in a smart city? What's a smart  
15          city supposed to be? And that plan, we  
16          hope, will direct us for the future as to  
17          where it goes, and WiFi may be very well  
18          part of that.

19                   COUNCILWOMAN BASS: Okay. So  
20                   we're planning for that right now, we're  
21                   in the planning stages?

22                   MR. BRENNAN: Well, we're  
23                   planning for a smart city, whatever that  
24                   is. I mean, WiFi may be part of that.  
25                   We've been approached by a number of

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           vendors to put WiFi in the City, but it  
3           always comes with a price. Like I just  
4           mentioned to Councilman Jones is the  
5           kiosks come with the price of  
6           advertising.

7                        COUNCILWOMAN BASS: Well, we  
8           recognize nothing is free worth having,  
9           but at the same time, there is still a  
10          considerable need for WiFi, and it's not  
11          in Center City; it's in the  
12          neighborhoods. And so the more  
13          poverty-stricken a neighborhood is, the  
14          more the demand, the more the need, and  
15          we have not addressed it here as a city.  
16          We have not done what it is that we're  
17          supposed to do.

18                       I was telling a story last  
19          week, we had a hearing and we were  
20          talking to the library system about  
21          offering WiFi hotspots that you could  
22          take out from the library as if you were  
23          taking out a book, and they do it in  
24          Chester County. They do it, I think, in  
25          Allentown and some other places, and we

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       should be able to do it here in the City  
3       of Philadelphia. They were saying it  
4       was -- the cost, it was just too much  
5       money. But if we're making significant  
6       investments, if we're making investments  
7       in library buildings, why wouldn't we  
8       make investments in what goes in those  
9       library buildings? Do we just want nice  
10      buildings or do we want buildings that  
11      are really functional for the 21st  
12      century?

13               And so as we ask those kinds of  
14      questions, it's more and more important  
15      that we get sort of thinking in that  
16      realm, that WiFi is not accessible to  
17      everyone in Philadelphia. There's a very  
18      large population of folks who really just  
19      don't have access to it.

20               But I started to say I was  
21      telling a story about my sister who works  
22      for SEPTA in the subway system, and I was  
23      picking her up from the subway one  
24      evening. I was waiting for her to get  
25      off, and there was a young man standing

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           in the concourse along with myself and he  
3           was using his phone, and he was standing  
4           there for at least a half an hour, 45  
5           minutes just using his phone. And I said  
6           to her, why is he standing there? Do you  
7           know this guy, this kid? Why is he  
8           standing there?

9                         She says, well, he's here every  
10          night. He's here to use the WiFi in the  
11          subway system.

12                        No one should have to go down  
13          into the subway to use the WiFi system.  
14          So we have a real problem in the City of  
15          Philadelphia, and I would hope that the  
16          Administration would recognize that. I'm  
17          glad to hear this Smart Cities initiative  
18          could possibly take a look at it, but I  
19          would say let's take the possibly out of  
20          it and make sure that this is something  
21          that happens, that we actually are  
22          looking at how do we make Philadelphia a  
23          smart city, and a smart city certainly  
24          should include WiFi access.

25                        MR. BRENNAN: Yeah. And it's

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 not only -- it's really Internet access,  
3 right, is what we're really talking  
4 about, to be able to get to the Internet.

5 COUNCILWOMAN BASS: Yes.

6 MR. BRENNAN: And Councilman  
7 Henon is going to -- I know he's asked us  
8 to come back, and one of the things that  
9 he asked us to come back for is to  
10 testify on what we call the side letter  
11 programs that are in the Comcast  
12 agreement, and most of those side letter  
13 programs are geared to our poorer  
14 citizens and their ability to access  
15 these programs. There's quite a few.  
16 There's programs for seniors. There's  
17 programs for kids. There's actually a  
18 load of them, and one of the things -- I  
19 don't know if you heard, but one of the  
20 things we negotiated in that is WiFi for  
21 every rec center. Prior to this, about  
22 half the rec centers had WiFi, and now  
23 every rec center will have WiFi. So the  
24 kids could go there. Whether they want  
25 to do their homework or whether they want



1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       to play games, they'll have access to  
3       WiFi. Because I agree with you, I don't  
4       know how you exist without it anymore.  
5       You can't find a job. You can't know  
6       anything unless you go on the Internet.

7                So I agree with you 100  
8       percent, and I think when we come back,  
9       if you are here, we'll go through all of  
10      those side letter programs, and I think  
11      you'll be impressed with how many there  
12      are.

13               COUNCILWOMAN BASS: I'm glad to  
14      hear that there's so many programs, but I  
15      can't help but feeling that there's a  
16      disconnect between our programs and the  
17      targeted population that we're trying to  
18      reach. There is certainly a disconnect,  
19      and we just haven't been able to bridge  
20      that divide. We haven't been able to get  
21      there. And so anything we can do will be  
22      appreciated. And, by the way, that  
23      initiative with getting WiFi in the rec  
24      centers, as the Chair of Parks and Rec,  
25      we worked on it actively and had some

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       significant conversations with Comcast  
3       and some other folks to try to make sure  
4       that we had WiFi in every rec center and  
5       every park in the City of Philadelphia.  
6       So it took a lot, and that along with  
7       cameras and along with anti-loitering  
8       systems and some other things that we  
9       worked on. But I'm glad to see it's  
10      happening, but if we can do something  
11      else about the Internet access.

12               MR. BRENNAN: I will. I hear  
13      you, Councilwoman. Thank you.

14               COUNCILWOMAN BASS: Thank you  
15      so much. Appreciate it.

16               COUNCILMAN GREENLEE: Thank  
17      you, Councilwoman.

18               Councilman Taubenberger.

19               COUNCILMAN TAUBENBERGER: Thank  
20      you, Mr. Chairman. I appreciate it  
21      greatly.

22               I'm trying to send something by  
23      our media that is important to us all  
24      today, which a couple years ago no one  
25      knew how to operate. Now we do, and

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 we're dependent on it. So I wanted to  
3 bring that to point.

4 There were some questions that  
5 Councilmember Jones had brought up, and I  
6 just want to make sure that I heard it  
7 correctly, that you believe we have  
8 approximately 27,000 telephone lines in  
9 the City; is that correct?

10 MS. CARTER: I wanted to  
11 clarify.

12 COUNCILMAN TAUBENBERGER: Well,  
13 here's your opportunity.

14 MS. CARTER: I wanted to  
15 actually make a correction. It's  
16 actually 29,000, a little over 29,000.

17 COUNCILMAN TAUBENBERGER: Okay.  
18 So it's little more than one -- I believe  
19 now I got my figures right -- a little  
20 more than one line per City employee. I  
21 mean, that's what it kind of breaks down  
22 to.

23 MS. CARTER: Yes.

24 COUNCILMAN TAUBENBERGER: And  
25 you had mentioned something else with

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 that, so I actually just want to get your  
3 definition. Circuits. Was it circuits  
4 or exchanges? What was the other --

5 MS. CARTER: The other term was  
6 circuits. That's for data.

7 COUNCILMAN TAUBENBERGER:  
8 Circuits is for data?

9 MS. CARTER: Yes.

10 COUNCILMAN TAUBENBERGER: Do  
11 you have any sense of how many circuits  
12 we have?

13 MS. CARTER: I don't. I would  
14 have to get that information.

15 COUNCILMAN TAUBENBERGER: If  
16 you would, and give it to the Committee,  
17 I would appreciate that follow-up.

18 Many of your projects such as  
19 eCLIPSE and One Philly, CAMA have been  
20 delayed and delayed, missing deadlines,  
21 sometimes by years, and I know that your  
22 Administration is not responsible for all  
23 of these issues. It is bankruptcy,  
24 talent leaving, contract fallouts that  
25 have caused many of these issues. Let me

1 4/11/17 - WHOLE - BILL 170195, ETC.  
2 ask at least on one of these matters, is  
3 there money for talent acquisition in the  
4 budget that you have submitted?

5 MR. BRENNAN: I'm sorry. Did  
6 you say talent acquisition?

7 COUNCILMAN TAUBENBERGER: Well,  
8 it's another word for hiring people.

9 MR. BRENNAN: Oh, hiring  
10 people, yeah.

11 COUNCILMAN TAUBENBERGER: I  
12 made it a little fancier, talent  
13 acquisition, because I assume the people  
14 you hire are talented.

15 MR. BRENNAN: I mean, that's  
16 actually a very continual problem for us,  
17 is we lose about four people a month.

18 COUNCILMAN TAUBENBERGER:  
19 Really?

20 MR. BRENNAN: Oh, yeah. And we  
21 do exit interviews with every single one  
22 of them, and the reason they leave, the  
23 number one reason, is money. It's very  
24 difficult for us to compete with the  
25 private sector. And so we are always --

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           as I said in my testimony, we usually  
3           have about 30 openings out. We advertise  
4           on a website called Smart Recruiters as  
5           well as on the local City website, but  
6           there's always about 30 jobs out there in  
7           which we're always, always looking for  
8           people.

9                        So, yes, there's money there,  
10          and as Chris testified, it's one of the  
11          reasons why our 100 budget, we always  
12          have money there at the end of the year  
13          because we can't hire people fast enough.

14                       COUNCILMAN TAUBENBERGER: So  
15          you're always looking?

16                       MR. BRENNAN: We're always  
17          looking. Always.

18                       COUNCILMAN TAUBENBERGER: In a  
19          way, you have then answered my second  
20          question, but I'm going to ask it anyway,  
21          and that basically is, how can we make it  
22          more sure that talented people don't  
23          leave the City's OIT office? I mean, you  
24          kind of answered it, but maybe you want  
25          to elaborate on it.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 MR. BRENNAN: Well, one of the  
3 things that we started -- you know, when  
4 you start looking at the numbers and you  
5 realize that the number one reason they  
6 leave is salary, that's about 25 percent  
7 of the people who leave, is salary. Over  
8 the last, I'd say, six to eight months,  
9 we started a comprehensive HR program to  
10 look at all the salaries and kind of  
11 standardize them. Because I have a lot  
12 of exempt employees, they were all over  
13 the place. We kind of standardized the  
14 salaries, and we do get a lot of support  
15 for trying to stay not with business but  
16 at least close to what business would  
17 offer.

18 COUNCILMAN TAUBENBERGER: Is it  
19 possible to make tougher contracts and  
20 make it harder for employees to leave in  
21 the middle of a tech project?

22 MR. BRENNAN: I don't think so.  
23 You mean like hold them hostage?

24 COUNCILMAN TAUBENBERGER: Well,  
25 not hold them hostage, but you're going

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       to be on this project -- and I'm sure the  
3       federal government has some answer to it  
4       somewhere because they have worked on  
5       projects in their history, like the  
6       Manhattan project. They didn't need  
7       people -- even though it was patriotic,  
8       they didn't need people to leave.

9               My point is, if you assign  
10       someone to a particular project, could it  
11       sort of be put in a contractual basis  
12       that say, you know what, we need you  
13       until the project ends?

14              MR. BRENNAN: I will certainly  
15       ask the Law Department, but I can almost  
16       give you the answer. I don't think  
17       that's going to fly.

18              COUNCILMAN TAUBENBERGER: I  
19       think you could, but I thought I'd at  
20       least ask it, because times have changed  
21       and needs have changed, and the City's  
22       needs are one, but also having people  
23       just leave is not good either, because  
24       you have to do retraining, and maybe  
25       somehow we can be innovative together,



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           maybe some committee hearings or  
3           something to come up with some statutes  
4           and collective bargaining agreements that  
5           kind of work for you.

6                        Is their revenue data warehouse  
7           project complete? How are we doing with  
8           that?

9                        MR. BRENNAN: Yeah. Matter of  
10          fact, the Revenue IT Director is here,  
11          and I believe they're going over their  
12          final deliverable -- pieces and parts of  
13          that are up and running, and that's the  
14          one where they're going to target  
15          taxpayers who owe us money.

16                      COUNCILMAN TAUBENBERGER:  
17          Right.

18                      MR. BRENNAN: And that's -- I'm  
19          looking over at her right now. Yes,  
20          she's shaking her head. She's our new IT  
21          Director over there.

22                      COUNCILMAN TAUBENBERGER: I  
23          can't turn my head completely.

24                      MR. BRENNAN: No; I know. It's  
25          okay. I can see.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCILMAN TAUBENBERGER: And  
3 it wouldn't be proper actually.

4 MR. BRENNAN: A lot of that is  
5 up and running, and they're actually  
6 using a lot of the data to start a call  
7 campaign where they're going to target  
8 taxpayers who owe us. And that system is  
9 smart enough to know not only who owes us  
10 money, but who is most likely to pay us  
11 money.

12 COUNCILMAN TAUBENBERGER:  
13 That's interesting. I guess the word I  
14 used was "complete." When do you think  
15 it will be complete? You can use hand  
16 signs or numbers.

17 MR. BRENNAN: I don't know.  
18 She can even tell me.

19 (Witness approached witness  
20 table.)

21 COUNCILMAN TAUBENBERGER:  
22 Because complete is an important word.

23 MR. BRENNAN: No; I understand.

24 MS. JURMAN: Hi. My name is  
25 Beth Jurman. I'm the IT Director for

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Department of Revenue.

3 And, yes, the data warehouse  
4 project is complete. It is taking data  
5 from various databases to create a  
6 composite of data that we can use for  
7 case management, which means that we can  
8 select all those payers who are most  
9 probable ready to pay their bills and  
10 call out to them and have them  
11 proactively pay their bills without  
12 having to send to a collection agency.  
13 So it's a very proactive way of bringing  
14 money into the City without having to  
15 send it out.

16 It is -- the first deployment  
17 that's in production is the -- it's the  
18 Call Center. So we are going through the  
19 Water Department and reaching out to  
20 those payers who are delinquent in their  
21 water bills, and that rolled out -- early  
22 last week was the first week out in  
23 production, and it is -- hopefully you  
24 can hear me -- it is successful as far as  
25 we know. It's only been in production

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           one week, but there hasn't been any  
3           issues at all, and we're continuing to  
4           expand and do more outreach as we go  
5           farther.

6                        COUNCILMAN TAUBENBERGER: And  
7           you also have a new cashiering program;  
8           is that correct?

9                        MR. JURMAN: Yes, we do.

10                      COUNCILMAN TAUBENBERGER: And  
11           is that complete?

12                      MR. JURMAN: Yes, it is  
13           complete. We actually are in the process  
14           of signing off on that whole project.  
15           The remittance piece of it and the  
16           cashiering are in production right now  
17           and working successfully with no issues.  
18           And all of the delays that possibly have  
19           been publicized for water payment  
20           billings, we're up to -- we're current,  
21           and everything is going fine, no issues.

22                      COUNCILMAN TAUBENBERGER:  
23           Wonderful.

24                      And, Mr. Chairman, I just have  
25           a statement that I'd like to say and then

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 I'm done.

3 I will have to say more than  
4 any other department, any other office,  
5 OIT can make our government work better  
6 for people, for our people, for our  
7 citizens. If we hired no new people in  
8 any department, your department should  
9 get the funds to work functionally. And  
10 in 2017, we rely on computers for  
11 accurate record-keeping, communications,  
12 internal and external, and management  
13 uses. It is to accurately view the  
14 employees' work output. And I think it's  
15 important that you get what you need, and  
16 I think you have to -- and have an  
17 obligation, which I think you fulfill, in  
18 talking to City Council on a periodic  
19 basis how things are going, because we  
20 need you. If we don't have a strong  
21 department that you run, this City  
22 government is not functional at all  
23 properly.

24 MR. BRENNAN: I appreciate  
25 those words, Councilman, and I agree with

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           you wholeheartedly, we should get all the  
3           money that we want. Is the Budget  
4           Director here?

5                        COUNCILMAN GREENLEE: As  
6           opposed to all the other departments that  
7           think they should get all the money they  
8           want, right.

9                        MR. BRENNAN: Right.

10                      COUNCILMAN GREENLEE: All  
11           right.

12                      COUNCILMAN TAUBENBERGER: Well,  
13           Mr. Chairman, thank you very much.

14                      COUNCILMAN GREENLEE: Okay.  
15           Thank you.

16                      If you said you didn't want all  
17           the money, we would really be concerned.

18                      Councilman Oh.

19                      COUNCILMAN OH: Thank you very  
20           much.

21                      I really have more of a point  
22           of information than a question, and it's  
23           not really directed towards OIT. It's  
24           just an issue arose, what is a smart  
25           city, and that is kind of a vague term.

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           People could fill it in however they  
3           like.

4                       I'd like to say that I think  
5           four years ago, the Council did a  
6           resolution on smart cities, and about  
7           three years ago we started with smart  
8           aging. That's before we had a committee  
9           on aging. But we started with smart  
10          cities, smart aging, and that really was  
11          based on a meeting that I happened to  
12          attend at Drexel University with IBM,  
13          Watson, the computer, and the City of  
14          Seoul, South Korea. And the City of  
15          Seoul has a fund of \$200 million to begin  
16          looking at smart cities, smart aging.

17                      And so an issue about smart  
18          cities is, smart cities is heavily  
19          related to the cell phone, the  
20          smartphone, and people's ability to  
21          interface the phone with the technology,  
22          and it addresses issues such as the  
23          rising cost of healthcare and the fact  
24          that people are living longer, not  
25          necessarily better, and that the number

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       of people involved in healthcare are  
3       getting paid less as people live longer.  
4       And how that works for a city is  
5       integrating all its technology systems  
6       together such as the subway system if we  
7       in fact had a subway system that had  
8       technology that made it safer, cleaner  
9       where you could get realtime information.  
10      You could watch the trailer of a movie  
11      and then purchase tickets while you were  
12      there waiting. You could purchase your  
13      transportation from subway to taxi or  
14      Uber, however, by simply saying I want to  
15      go to Jannie's home, and that would  
16      trigger, for example, a  
17      wheelchair-accessible vehicle that  
18      understood that you had an eyesight  
19      handicap or disability that would take  
20      you to Jannie's. Language would not be a  
21      problem.

22                    When someone is at home, if  
23      the, for example, senior person is  
24      cooking and they go take a nap, the oven  
25      turns itself off. It's much safer



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           insurance and otherwise. And if they are  
3           about to have an illness, it's  
4           predictable when they go to the bathroom.  
5           That data is provided into their file in  
6           little bits of information, and if they  
7           need to be rushed to the hospital, a  
8           route is planned out based on what beds  
9           are available. The lights turn red and  
10          the lights turn green as the vehicle  
11          goes.

12                        So those systems in many senses  
13          are in place in places like Singapore,  
14          and other cities are looking to institute  
15          that, but I think that issue of how  
16          today's technology that already exists is  
17          interfaced in making our lives better and  
18          our city more efficient. And probably at  
19          this point in time I'll say we have the  
20          technology that we wouldn't idle at a red  
21          light for so long. It's just that it's  
22          not really part of our infrastructure in  
23          the City. And I know that's a challenge,  
24          but I think ultimately that's what a  
25          smart city is.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 Thank you.

3 COUNCILMAN GREENLEE: All  
4 right. Thank you, Councilman. Thank you  
5 for that information.

6 Councilman Green.

7 COUNCILMAN GREEN: Thank you,  
8 Councilman Greenlee.

9 I just have a few questions. I  
10 actually wanted to follow up on the smart  
11 city concept. I'm very active in the  
12 National League of Cities, and I know in  
13 January of last year the NLC issued a  
14 report about smart city development in a  
15 number of cities, including Philadelphia,  
16 San Fran, Chicago, Charlotte, and New  
17 Delhi, India, and I want to focus  
18 primarily on two of the three  
19 recommendations, and I'm curious in how  
20 we are as a city working on ways to  
21 partner with universities, non-profits,  
22 and the private sector, as well as what  
23 are some of the best practices that  
24 you've learned from other cities,  
25 especially the cities I just referenced

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       that were also part of that report or  
3       other ideas you're seeing from other  
4       cities in trying to move forward with the  
5       smart city initiative.

6               MR. BRENNAN: I've traveled up  
7       to Boston. I attended one of the  
8       conferences up there and going to New  
9       York later this month, because the Knight  
10      Foundation is taking a very heavy  
11      interest in Philadelphia and what we're  
12      doing.

13              We're also headed out to  
14      California to a Smart Cities conference  
15      out there. It's actually a requirement,  
16      because Philadelphia was one of five  
17      cities out of 130 that applied to win the  
18      Smart Cities conference. And as  
19      Councilman Oh just said -- I agree with a  
20      lot of what he said -- is that the idea  
21      of a smart city is really a lot of  
22      things. It could be anything. And I  
23      think it's one of the times when Philly  
24      could really be on the front edge of  
25      something and really not be behind,

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           because when you see a lot of the smart  
3           city initiatives, most of them are in  
4           Europe. You don't see a lot here. You  
5           see these stovepipe things here in the  
6           United States, but really not a concerted  
7           effort to say to your city, we're going  
8           to get this all under one banner and do  
9           these amazing things for the City. I  
10          think it's part of what -- if we want to  
11          attract smart people and businesses and  
12          everything, I think that's where we need  
13          to go.

14                         We have reached out already,  
15          Councilman -- it's funny you say that.  
16          We've reached out to the Chamber of  
17          Commerce, to the universities, to even  
18          IOT Meetup people who meet here about it  
19          to kind of bring them all together, and  
20          we're in the process now of just about  
21          probably in the next week, we will send  
22          out invitations for them to be on the  
23          planning committee for Smart Cities.

24                         COUNCILMAN GREEN: That bell is  
25          normally for me, but I think I am the

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 only one asking questions, so --

3 COUNCILMAN GREENLEE: You're  
4 it, Councilman.

5 COUNCILMAN GREEN: We can  
6 ignore the buzzer, unlike NCAA, but  
7 that's a separate issue.

8 But in reference to this  
9 concept, one of the concerns I have is  
10 that with a lot of the smart city  
11 initiatives, it really takes leadership.  
12 And you reference various cities and  
13 bringing various entities together. I do  
14 a lot of work in the Makers Meetup space  
15 and the IT meet-up space. We're looking  
16 to have a hearing in City Council  
17 hopefully late June, actually a  
18 combination meet-up and actually a  
19 Council hearing. We're still trying to  
20 work through the logistics.

21 But I guess my concern is --  
22 and I've seen a lot of different smart  
23 city initiatives and actually just  
24 creative initiatives on how we use  
25 technology and infrastructure, from

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       street lighting, all kinds of different  
3       investment opportunities where there are  
4       ways that we can improve our  
5       infrastructure, but do it using  
6       technology that's unique and different.  
7       But my concern is that are there -- it  
8       sometimes pits like maybe OIT versus  
9       another department, in reference to  
10      procurement, who is more interested in  
11      because we've been undersourced for so  
12      long, we just need a new street light or  
13      new street lights or new trash trucks or  
14      new whatever, as opposed to let's look at  
15      the longer view and let's get maybe  
16      equipment maybe as a pilot or just make  
17      an investment in equipment that's going  
18      to have a longer useful life or a better  
19      useful life because it's using more of a  
20      technology component in it. And my  
21      question is, is that tension here?  
22      Because I see -- I get a sense of that,  
23      but I want to get your perspective on  
24      your interaction with other departments  
25      on being more willing to look at smart

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           technology from traditional  
3           infrastructure perspectives.

4                       MR. BRENNAN: You know, it's  
5           funny you say that, because when we  
6           started this whole Smart Cities  
7           initiative, we actually went out to the  
8           departments and we find out that they are  
9           doing things. They are doing some things  
10          you could put under the Smart Cities  
11          banner, and one of the things that we  
12          wanted to do is kind of bring them all  
13          together so that we're not running around  
14          all doing our own thing, like you said.

15                      So I wouldn't say there was  
16          some tension as there was probably not  
17          cooperating with one another, and that's  
18          really what we want to bring to the whole  
19          scenario here. And when the Mayor  
20          recently went out to South by Southwest,  
21          he went to Texas. One of the things -- I  
22          went over and briefed him on Smart  
23          Cities, and it turned out he's a real big  
24          proponent. So when you talk about  
25          leadership, I mean, I can't get any

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           better than having a Mayor behind us.  
3           He's very enthusiastic about this. He'll  
4           be a spokesperson for us. Matter of  
5           fact, we have him booked for the  
6           welcoming address at our Smart Cities  
7           conference.

8                         So I think we have the very top  
9           of the food chain interested in this, and  
10          the Mayor, more than anybody, sees how  
11          important it is that we kind are one head  
12          going in the same direction with the  
13          Smart Cities initiative.

14                        COUNCILMAN GREEN: And I think  
15          part of the other challenge is the fact  
16          that as a public entity, we stretch  
17          dollars as much as possible. So it's  
18          like using -- for example, we know we  
19          should get a new hammer, because every  
20          time you hammer, the head comes off. So  
21          you wrap it up, but we know it's going to  
22          cost X amount of dollars to get a new  
23          hammer. We just don't have the money to  
24          buy the new hammer. So we keep using the  
25          old hammer as long as possible. And I



1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           see that a lot with our infrastructure  
3           and our technology. I mean, when I was  
4           in the Law Department, we were using  
5           FAMIS. My understanding, we're still  
6           using FAMIS, is that correct, and  
7           there's --

8                         MR. BRENNAN: FAMIS, yeah.

9                         COUNCILMAN GREEN: Right. And  
10           now I know there's an initiative, I know  
11           when Rob Dubow testified, to move from  
12           FAMIS.

13                        MR. BRENNAN: Yes.

14                        COUNCILMAN GREEN: I mean, I  
15           left the Law Department over ten-plus  
16           some-odd years ago.

17                        And so from a technology  
18           perspective, how do we move forward and  
19           make a real commitment to make those  
20           investments in IT? And I know it's a  
21           major issue, but, I mean, other  
22           institutions have been able to do it.  
23           For example, my wife worked for  
24           Pricewaterhouse and Ernst Young doing  
25           healthcare ID consulting for a number of

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 health systems all across the country.

3 So I've seen it happen after 22 years of

4 marriage in large health systems. Now,

5 granted, that's in the private sector.

6 She's also in the non-profit sector with

7 University Health Systems. But it takes

8 a push to get it to happen, and I think

9 at your level and I think at the Mayor's

10 level, you have that, but it's in those

11 other departments who are willing to say,

12 listen, we've gone for so long with that

13 hammer, we just need a new hammer and

14 give me a new hammer that's made out of

15 some new alloy or has some new

16 technology. That's great, but I've gone

17 with this old hammer for so long, I just

18 want a new hammer.

19 So how do you balance those two

20 issues?

21 MR. BRENNAN: Well, I think if

22 you heard Sandra a little while ago talk

23 about our telephone system was falling

24 apart. It's like the head comes off the

25 hammer and we still don't throw it away.

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 We're using the handle now to --

3 COUNCILMAN GREEN: Right. I  
4 know.

5 MR. BRENNAN: And then we wait  
6 until the handle goes to splinters and  
7 then we say, we'd better get a new hammer  
8 here, you know, because we're in trouble.

9 COUNCILMAN GREEN: Right.

10 MR. BRENNAN: You know, as a  
11 lifelong citizen of the City, part of  
12 what I can tell you is that we hold on to  
13 things like grim death here. We hold on  
14 to the very end. I mean, we try to  
15 squeeze every dollar out of every system  
16 that we have. Some of these systems are  
17 30 years old and they're dying.

18 So right now OIT is running  
19 either -- I might have it wrong -- either  
20 98 or 99 separate projects. I mean, we  
21 have an incredible burden of technology  
22 to try to move the City forward. It's  
23 not only moving the City forward, it's  
24 trying to keep up all the old stuff  
25 that's out there. And you're right, Rob

1       4/11/17 - WHOLE - BILL 170195, ETC.  
2       talked about FAMIS. There's a lot of  
3       other systems out there that are old. So  
4       our struggle is to keep these old guys  
5       running with people that are near  
6       retirement age here, they're about to go,  
7       they're our support, while at the same  
8       time trying to build systems that move  
9       the City forward too.

10                So I will tell you it's very  
11       difficult, because we don't seem to let  
12       anything go. We hold on to it forever.

13                COUNCILMAN GREEN: Right. I  
14       mean, we just barely got onto Outlook a  
15       few years ago, and I remember telling my  
16       wife that. She was like, really? Like  
17       you're getting on Outlook? That's just  
18       phenomenal.

19                And then like in our health  
20       centers where we're really kind of  
21       antiquated from the technology  
22       perspective, from Epic and other  
23       companies and Siemens, which is now a  
24       different entity using much different  
25       technology from a hardware and software

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           perspective, and we just seem that we're  
3           behind and I don't know if there's the  
4           push, especially from a dollars  
5           perspective. I know some years -- well,  
6           maybe during the mid part of the Nutter  
7           Administration, there was a big push for  
8           additional dollars for IT, and I think  
9           that needs to be more of a push. People  
10          think more of the more tangible items,  
11          like, okay, we need more streets or we  
12          need to repave more streets, we need this  
13          building, that building, because they're  
14          more tangible, but the IT stuff, which is  
15          more intangible but has as much  
16          importance, if not -- because that's how  
17          we transmit information, how we do  
18          business as a city. And I think that's  
19          something that needs to be stated more  
20          from a -- making that type of investment  
21          in our IT infrastructure.

22                   MR. BRENNAN: Right. And if  
23                   you heard, Councilman, we're still  
24                   running a lot of projects from the last  
25                   Administration, and Beth Jurman just came

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           up here and -- some of those are coming  
3           home. Like that tax delinquency  
4           warehouse is a big -- I mean, that was  
5           years in the making. Some of the other  
6           projects are the same as they're -- you  
7           know, some of them struggle. Some of  
8           them made it home okay. And we're still  
9           working on some of those, and we're just  
10          now initiating a new load of capital  
11          projects.

12                        So we're inching forward as a  
13          city, modernizing, and we're also trying  
14          to get rid of all these old systems that  
15          we have and just trying to keep them  
16          running until we do. So, yeah, it's a  
17          struggle and I think -- I don't think a  
18          business would be able to survive as we  
19          survive.

20                        COUNCILMAN GREEN: Right. And  
21          I know it's an issue of resources. I'm  
22          friends with the Mayor of DC and they  
23          have a \$13 billion budget. They have  
24          excess money at this point, where they  
25          went from a period of really struggling

1 4/11/17 - WHOLE - BILL 170195, ETC.

2 financially.

3 But how are some of our peer  
4 cities -- and I'm not saying peer from a  
5 size, but peer from a revenue, like a  
6 Baltimore or maybe Detroit or Cleveland.  
7 How are they dealing -- because I would  
8 think they, from a financial perspective,  
9 are probably somewhat similar to us. How  
10 are their IT departments dealing with  
11 this issue of robbing Peter to pay Paul  
12 and trying to maintain the old system  
13 which is like an ENIAC, but at the same  
14 point trying to move forward with a new  
15 system in the same point with only a  
16 small amount of dollars?

17 MR. BRENNAN: You know, I tried  
18 to look at some of the other cities. The  
19 problem is, there's no one quite like us,  
20 to be honest with you. You know, you  
21 have the New Yorks and the Chicagos. We  
22 really -- they're like -- we can't  
23 compare, you know. And then all the  
24 sudden like you have us in the middle,  
25 and then all the sudden after us, it kind

1           4/11/17 - WHOLE - BILL 170195, ETC.  
2           of drops off. I see what you're saying,  
3           because you agree with me.

4                   COUNCILMAN GREEN: Right.

5                   MR. BRENNAN: You kind of drop  
6           off, so it's kind of hard.

7                   A couple weeks ago I attended a  
8           CIO conference for CIOs in Pennsylvania,  
9           and in the end I found that it wasn't  
10          very productive, because no one is like  
11          us. I mean, they're arguing over, you  
12          know, \$10,000 is their budget, you know.  
13          It's just hard to compare with us.

14                   COUNCILMAN GREEN: Then the  
15          other cities that are even close to us  
16          population-wise are, I would call them  
17          newer cities, like your Phoenix, your  
18          Houston, who they don't have the old  
19          Northeast infrastructure and challenges  
20          that we have.

21                   MR. BRENNAN: Exactly. And  
22          they're the two I thought of. Phoenix  
23          and Houston are the two that might be  
24          closest kind of to us, but they're not  
25          really like us.



1 4/11/17 - WHOLE - BILL 170195, ETC.

2 COUNCILMAN GREEN: Yeah,  
3 they're not. Right. Okay. Thank you.

4 MR. BRENNAN: Thank you.

5 COUNCILMAN GREENLEE: Thank  
6 you, Councilman.

7 Being no further questions,  
8 thank you all very much. Thank you for  
9 your time.

10 MR. BRENNAN: Thank you.

11 COUNCILMAN GREENLEE: This  
12 Committee will stand in recess until  
13 Tuesday, April 18th, 2017 at 10:00 a.m.,  
14 where we will reconvene right here in  
15 Room 400, City Hall.

16 Thank you all very much.

17 (Committee of the Whole  
18 recessed at 3:35 p.m.)

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CERTIFICATE

I HEREBY CERTIFY that the proceedings, evidence and objections are contained fully and accurately in the stenographic notes taken by me upon the foregoing matter, and that this is a true and correct transcript of same.

-----  
MICHELE L. MURPHY  
RPR-Notary Public

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