

FY2015 Operating Budget Hearing Before The Committee of The Whole

Testimony of Everett Gillison, Chief of Staff to Mayor Michael Nutter

Office of the Mayor

March 31, 2014

Good morning, Council President Clarke and members of City Council.

I am Everett Gillison, Chief of Staff in the Office of the Mayor. On behalf of Mayor Michael A. Nutter, I am pleased to provide testimony on the proposed Fiscal Year 2015 Operating Budget.

The role of the Mayor's Office is to provide the necessary leadership, direction and support to departments so that they may achieve success in their key areas of focus. The FY2015 budget as proposed provides the necessary funding for the Mayor's Office to accomplish these objectives.

The FY2015 proposed general fund budget is \$5,391,881. The FY2015 General Fund budget as proposed includes \$4,151,380 in Class 100 funds to provide compensation for 46 full time employees and 1 part time employee. This is a decrease of 1 full time position from FY2014.

As of December 31, 2013, the Mayor's office employed 42 people full time. 29 of these employees were women and 13 were men. 23 of the people employed full time by our office are minorities.

The requested FY15 budget also includes \$990,336 in Class 200, \$50,165 in Class 300/400 and \$200,000 in Class 500 (scholarships), for a total General Fund budget of \$5,391,881.

The Mayor's Office Scholarship Program, which is funded at \$200,000, allows qualified Philadelphia students to attend classes at area colleges and universities, is being level-. I am pleased to report that during FY14, we provided 200 college students with scholarships of \$1,000 to 23 area colleges and universities.

The Mayor's Office is committed to supporting the Administration's goal of 30% minority, woman, and disabled-owned business (M/W/DSBE) participation in City contracting. The M/W/DSBE

participation rate for the contracts paid out of the Mayor's Office was 13% in FY09, 18% in FY10, 16% in FY11, 26% in FY12, and 26% in FY13. For FY2014, the Mayor's Office anticipates spending \$586,000 on contracting. Of this amount, \$308,860 or 53% was paid to a M/W/DSBE firm and project a participation rate of at least 40% in FY15.

You will be hearing testimony from additional departments in the Mayor's Office later today. The Mayor's Office of Community Empowerment and Opportunity (CEO) will give testimony as to how their agency helps to move vulnerable Philadelphians towards self sufficiency. It is critical that Philadelphia's policies, programs and partnerships in the areas of education, health and human services, housing, economic development, workforce development, and criminal justice are well coordinated and embrace common principles designed to create opportunities to advance the poor. The Mayor's Office has increased its focus on ensuring that low-income and poor Philadelphians are served to the best of our capabilities. CEO will continue to play a

role in this critical work. The Office of Housing and Community Development and the Mural Arts will also present their Fiscal Year 2015 Operating Budget requests later today. I want to thank you for your support, and I appreciate this opportunity to provide testimony regarding the Mayor's proposed Fiscal Year 2015 Operating Budget. I will be happy to answer any questions that Council may have regarding my testimony.

**MAYOR'S OFFICE
BUDGET SUMMARY AND OTHER BUDGET DRIVERS**

Financial Summary by Class - General Fund

	Fiscal 2013 Actual Obligations	Fiscal 2014 Original Appropriations	Fiscal 2014 Estimated Obligations	Fiscal 2015 Proposed Appropriations	Difference FY14 - FY15
Class 100 - Employee Compensation	\$3,078,511	\$4,151,380	\$4,151,380	\$4,151,380	\$0
Class 200 - Purchase of Services	\$779,764	\$1,190,336	\$1,190,336	\$1,190,336	\$0
Class 300 - Materials and Supplies	\$22,258	\$47,774	\$47,774	\$47,774	\$0
Class 400 - Equipment	\$2,754	\$2,391	\$2,391	\$2,391	\$0
Class 500 - Contributions	\$118,094	\$0	\$0	\$0	\$0
Class 700 - Debt Service	\$0	\$0	\$0	\$0	\$0
Class 800 - Payment to Other Funds	\$0	\$0	\$0	\$0	\$0
Class 900 - Advances/Misc. Payments	\$0	\$0	\$0	\$0	\$0
TOTAL	\$4,001,381	\$5,391,881	\$5,391,881	\$5,391,881	\$0

Staff Demographics Summary*

	Total	Minority	White	Female
Full-Time Staff	42	55%	45%	69%
Executive Staff	20	60%	40%	60%
Average Salary - ES	\$127,738	\$116,062	\$145,253	\$128,648
Median Salary - ES	\$112,750	\$95,000	\$153,750	\$112,750

Employment Levels*

	Budgeted	Approved	Filled
Full-Time Positions	47	47	42
Part-Time Positions	1	1	0
Executive Positions	23	23	20

Contracts Summary*

	FY09	FY10	FY11	FY12	FY13	FY14*
Total amount of contracts	\$461,216	\$294,000	\$415,000	\$386,000	\$386,000	\$586,000
Total amount to M/W/DBE	\$60,000	\$51,667	\$65,000	\$100,000	\$100,000	\$308,860
Participation Rate	13%	18%	16%	26%	26%	53%

*As of December 2013

CONTRACTING EXPERIENCE

M/W/DBE Participation on Large Contracts

Vendor	Service Provided	Amount of Contract	RFP Issue Date	Contract Start Date	Ranges in RFP	% of M/W/DBE Participation Achieved	\$ Value of M/W/DBE Participation	Total % and \$ Value Participation - All DBEs	Living Wage Compliant?
Loeper & Associates	Lobbying Services	\$66,000	6/6/13	7/1/13	MBE: Best Efforts WBE: Best Efforts DSBE: Best Efforts	0% 0% 0%	0 0 \$0	0% \$0	Y Y Y
The Kinser Group	Lobbying Services	\$120,000	6/6/13	7/1/13	MBE: Best Efforts DSBE: Best Efforts	100% 0%	120000 0	100% \$120,000	Y Y
Holland & Knight	Lobbying Services	\$100,000	6/6/13	7/1/13	MBE: Best Efforts DSBE: Best Efforts	0% 0%	0 \$0	0% \$0	Y Y
Gray Loffler LLC	Lobbying Services	\$100,000	6/6/13	7/1/13	MBE: Best Efforts DSBE: Best Efforts	100% 0%	100000 0	100% \$100,000	Y Y
Blais & Associates	Grant Writing	\$25,000	4/25/13	7/1/13	MBE: Best Efforts DSBE: Best Efforts	0% 0%	0 \$0	0% \$0	Y Y
Fairmount Ventures	Grant Writing	\$25,000	4/25/13	7/1/13	MBE: Best Efforts DSBE: Best Efforts	0% 0%	0 \$0	0% \$0	Y Y
Geneva Worldwide	Language Access Services	\$21,300	4/3/13	7/1/13	MBE: 10-15% WBE: 10-15% DSBE: 10-15%	0% 0% 0%	0 21300 0	100% \$21,300	Y Y Y
Health Federation of Phila.	Language Access Services	\$15,000	4/3/13	7/1/13	MBE: 10-15% WBE: 10-15% DSBE: 10-15%	0% 0% 0%	0 0 \$0	0% \$0	Y Y Y
Language Line Services	Language Access Services	\$32,400	4/3/13	7/1/13	MBE: 10-15% WBE: 10-15% DSBE: 10-15%	0% 0% 0%	0 0 \$0	0% \$0	Y Y Y
Language Services Associates	Language Access Services	\$52,560	4/3/13	7/1/13	MBE: 10-15% WBE: 10-15% DSBE: 10-15%	100% 0% 0%	52560 0 0	100% \$52,560	Y Y Y
Nationalities Services Center	Language Access Services	\$13,740	4/3/13	7/1/13	MBE: 10-15% WBE: 10-15% DSBE: 10-15%	0% 0% 0%	0 0 \$0	0% \$0	Y Y Y
Rosales Communications	Language Access Services	\$15,000	4/3/13	7/1/13	MBE: 10-15% WBE: 10-15% DSBE: 10-15%	0% 0% 0%	0 0 \$0	100% \$15,000	Y Y Y
		\$586,000				0%	\$308,860		Y

EMPLOYEE DATA

Staff Demographics

Full-Time Staff		Executive Staff	
Male	Female	Male	Female
Total	13	29	12
% of Total	31%	69%	60%
African-American	6	10	3
% of Total	14%	24%	15%
White	6	13	6
% of Total	14%	31%	30%
Hispanic	1	3	2
% of Total	2%	7%	10%
Asian	0	0	0
% of Total	0%	0%	0%
Other	0	3	1
% of Total	0%	7%	5%
Bi-lingual	1	1	1
% of Total	2%	2%	5%